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27th ANNUAL

## 1989 Directory of Trust Institutions

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Ellen Simon  
Staff Counsel  
Muscular Dystrophy Association  
810 Seventh Avenue  
New York, NY 10019  
(212) 586-0808

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Muscular Dystrophy Association  
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behind it.**

TWENTY-SEVENTH ANNUAL

# 1989 DIRECTORY OF TRUST INSTITUTIONS

PUBLISHED BY TRUSTS & ESTATES

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27th Annual

# 1989 Directory of Trust Institutions

On the following pages are listed over 5,000 Bank & Trust Departments located throughout the United States & Canada. Included are the name, address, zip code and phone number of each bank in alpha/geo order. You will also find the name and title of each principal trust and estate planning officer. Most entries list the value of the bank's trust assets.

# United States Trust Institutions

## 27th Annual 1989 Directory of Trust Institutions

### ALABAMA

#### Andalusia

##### COVINGTON COUNTY BANK

P.O. Box 400 36420

205/222-2561 Tr/o\$4 Mil

##### FIRST ALABAMA BANK OF COVINGTON COUNTY

P.O. Drawer 1298 36420

205/222-2423 Tr\$4 Mil

PersTr, ComTrF, TrOps: Joyce G. Cook

#### Anniston

##### AMSOUTH BANK, N.A.

P.O. Box 1228 36202

205/235-9344

(Regional Trust Office of Birmingham)

Hd: David McWhorter, VP&TO

##### FIRST ALABAMA BANK/ANNISTON

P.O. Box 2128 36202

205/236-1890

(Branch of Birmingham)

Hd: George A. Smith, Jr., SrVP&TO

Gail H. Allen, TO

##### SOUTHTRUST BANK OF CALHOUN COUNTY, N.A.

P.O. Box 1000 36202

205/238-1000 Tr\$53 Mil

Joseph Collin, ExecVP&TO

Robert Cox, VP&TO

Anita Smith, AsstVP&TOpO

Glenda Barker, TO

#### Athens

##### FIRST ALABAMA BANK

P.O. Box 1189 35611

205/232-4500 Tr/o\$1 Mil

Hd: T. A. McCormick, Pres&CEO

#### Atmore

##### THE FIRST NATIONAL BANK

P.O. Box 27 36504

205/368-3148 Tr\$17 Mil

Hd, PersTr, CorpTr, TrInv, EmplBen:

Bradford B. Price, SrVP&TO

TrAdmin: Rebecca S. Phillips, VP&TO

TrOps: Lorraine Simmons

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**TRUSTS · ESTATES**  
save back issues.

### Birmingham



##### AMSOUTH BANK N.A.

P.O. Box 11426 35202

205/326-5378 Tr/o\$4.5 Bil

(Regional Trust Offices in Anniston, Decatur, Dathan, Huntsville, Mobile, Montgomery, Tuscaloosa & Pensacola, FL)

Hd: C. Dowd Ritter, ExecVP&TO

RegCo-ord: B. S. Carroll, SrVP&TO

PersTr: Lee Weathers, SrVP&TO

EmplBen, CorpTr: C. Clark Collier, SrVP&TO

TrInv: John H. Goff, Jr., SrVP&TO

TrOps: Karen Smith, SrVP&TO

##### CENTRAL BANK OF THE SOUTH-BIRMINGHAM

701 S. 32nd St. 35222

205/933-3285 Tr\$1.3 Bil

(Offices in Huntsville, Mobile, Montgomery & Hickory, NC)

Hd: Michael E. Murry, SrVP&SrTO

PersTr, Alabama: John R. Martin, VP&SrTO

CorpTr: Charles O. Trotter, VP&SrTO

TrInv: Mark Brown, VP&TrInvO

ComTrF, TrOps: Fred Murphy, VP&SrTO

EmplBen: Stephen C. White, VP&SrTO

Nb: Scott Crumpton, VP&SrTO

##### THE COLONIAL BANK-NORTHERN REGION

Trust Department

P.O. Box 1708 35807

205/533-0800 Ext. 508 Tr\$12.727 Mil

Hd, TrInv, Nb: Donald P. Kyle, VP&TO

PersTr: Ann Morrison, TO

CorpTr, TrOps: Shannon Sauls, AsstVP&TO

EmplBen: Iris Supcoe, AsstTO

##### FIRST ALABAMA BANK

P.O. BOX 10247 35202

205/326-7484 Tr\$1.5 Bil

(Regional Trust Departments in Birmingham, Huntsville, Mobile, Montgomery & Tuscaloosa)

R. E. Wombsganss, ExecVP

Charles S. Northen, III, SrVP&SrTO

##### FIRST ALABAMA BANK/BIRMINGHAM

P.O. Box 10247 35202

205/326-7226

(Regional Trust Office)

Hd: B. L. Brown, ExecVP, Tr

PersTr: Wimberly Miree, Jr., SrVP&TO

CorpTr: Roy Birdwell, VP&CorpTrMgr

EmplBen: Thomas R. Gamble, VP&EBO

TrOps: Phyllis Harbin, VP&TopMgr

Nb: Reid Wills, VP-FinSvcs

##### NATIONAL BANK OF COMMERCE

P.O. Box 10686 35202-0686

205/583-3629 Tr\$261 Mil

Hd, TrInv, ComTrF, Nb: J. Vance Davidson, VP&TO  
PersTr, EmplBen: Leigh C. Baird, TO  
CorpTr: Thomas Clower, TO

##### SOUTHTRUST BANK OF ALABAMA, N.A.

P.O. Box 2554 35290

205/254-5392 Tr\$598 Mil

(Branches in Anniston, Dathan, Huntsville, Mobile & Opp)

Hd: Jack A. Boadway, ExecVP

PersTr: Douglas C. Bell, SrVP

CorpTr: Carl B. Smith, SrVP

TrInv, ComTrF, EmplBen: Donald M. Helton, SrVP

TrOps: Roger L. Brown, SrVP

RE: Ronald H. Moon, SrTO

#### Brewton

##### FIRST NATIONAL BANK

P.O. Box 469 36427

205/867-3235 Tr\$50 Mil

Hd, Nb: Don Britton, SrVP&SrTO

TrAdm: Bonnie Barnes, VP&TO

EmplBen: Raymond F. Lynn, Jr., VP&TO

TrOps: Elaine Catae, TO

#### Decatur

##### AMSOUTH BANK N.A.

P.O. Box 1488 35602

205/552-9317

(Regional Trust Office of Birmingham)

Hd: Paul Hargrove, VP&TO

#### Demopolis

##### ROBERTSON BANKING CO.

P.O. Drawer 490 36732

205/289-3564

Hd, PersTr, CorpTr: John E. Northcutt, SrVP&TO

#### Dothan

##### AMSOUTH BANK, N.A.

P.O. Box 1150 36302

205/793-3000

(Regional Trust Office of Birmingham)

Hd: John McCullough, VP&TO

##### FIRST ALABAMA BANK/DOTHAN

P.O. Box 6507 36302

205/677-2440 Tr\$32 Mil

(Branch Office of Montgomery)

Hd: Robert B. Doyle, III, VP&TO

TrOps: Mary Harrell

##### SOUTHTRUST BANK OF DOTHAN

101 E. Main St. 36303

205/793-0700 Tr\$46 Mil

(Branch of Birmingham)

Hd, TrInv, ComTrF, EmplBen, Nb:

Hank Gerards, VP&TO

PersTr, CorpTr: Donna Wade, TO

EmplBen, PersTr: Donna Valeska, TO

TrOps: Joyce Toombs, TopO

RE: Myron Williams, TO

## Florence

### THE FIRST NATIONAL BANK OF FLORENCE

201 S. Court St., P.O. Box 758 35631

205/767-8505 Tr\$55 Mil

Hd, PersTr, TrInv, EmplBen, Nb:

Donald L. Carter, VP&TO

PersTr, CorpTr, TrInv, TrOpers:

Jane F. Reding, TO

PersTr, EmplBen: Glyn H. Hollis, TO

TrOpers: Jackie Murphy

## Greenville

### FIRST NATIONAL BANK

P.O. Box 508 36037

205/382-6511 Tr\$2.25 Mil

Hd: Mrs. Ernie S. Jones, SrVP&TO

## Huntsville

### AMSOUTH BANK N.A.

P.O. Box 507 35804

205/535-6839

(Regional Trust Office of Birmingham)

Hd: Joel T. Daves, VP&TO

### FIRST ALABAMA BANK/HUNTSVILLE

P.O. Box 680 35804

205/535-0370

(Regional Trust Office)

Hd: Evans Dunn, Jr., SrVP&TO

PersTr: J. Victor Baskerville, VP&TO

CorpTr: Ruth H. Thomas, TO

EmplBen: W. Keith Childers, TO

TrInv: Ken Frank Griffin, IO

TrOpers: Dolores Ancell, TopO

### SOUTHTRUST BANK OF HUNTSVILLE

409 Madison St. 35801

205/533-3600 Tr\$11 Mil

(Branch of Birmingham)

Hd: D. Richard George, VP&TO

Glenda Knowles, TopO

Tammy Carpenter, AsstTopO

Craig Coates, AsstIO

## Mobile

### AMSOUTH BANK N.A.

P.O. Box 1628 36629

205/694-1575

(Regional Office of Birmingham)

Hd: Joseph H. Baker, SrVP&TO

### THE BANK OF MOBILE, N.A.

68 St. Francis St., P.O. Box 3067 36652

205/431-7821

Hd, EmplBen, TrInv: H. Harrell Galloway,

ExecVP&TO

PersTr, CorpTr, TrOpers: Kay I. McKee, VP&TO

### FIRST ALABAMA BANK/MOBILE

106 St. Francis St., P.O. Drawer 2527 36622

205/690-1411

(Regional Trust Office)

Hd: William B. Inge, Jr., ExecVP&TO

PersTr: Ben T. Lanham, III, SrVP&TO

CorpTr: Frank W. Browning, Jr., VP&TO

EmplBen, Nb: Stewart Thames, Jr., VP&TO

TrInv: J. Kenneth Alderman, VP&SrIO

TrOpers: Walter I. Cleverdon, VP&TO

RE(Forestry): Donald L. Harper, VP&TO

(Oil, Gas, Min): A. Harold Winn, VP&TO

### SOUTHTRUST BANK OF MOBILE

P.O. Box 1508 36633

205/431-9282 Tr\$140 Mil

Hd, TrInv, PersTr: William T. Haynie, Jr., VP&TO

EmplBen: Leslie L. Dean, VP&TO

## ★ Montgomery

### AMSOUTH BANK N.A.

P.O. Box 431 36195

205/834-9500

(Regional Office of Birmingham)

Hd: John N. Albritton, VP&TO

### FIRST ALABAMA BANK/MONTGOMERY

P.O. Box 511 36101

205/832-8200

(Regional Trust Office)

Hd: Clinton C. Berry, Jr., ExecVP&SrIO

PersTr, ComTrF: Barry Bledsoe, VP&TO

CorpTr: Walter L. Darby, SrVP&CTO

TrInv: Jimmie Carnes, VP&SrIO

EmplBen: Mildred O. Markwell, AsstVP&TO

TrOpers: Laura E. Broughton, TopO

### UNION BANK & TRUST CO.

P.O. Box 2191 36197

205/265-8201 Tr/o\$150 Mil

Hd: James G. Hawthorne, Jr., SrVP-Tr

PersTr: Dennis W. Hanna, VP&TO

Elaine P. Ward, VP&TO

Glenda A. Freeman, TO

CorpTr: Sarah J. Lee, VP&CTO

Diane Carpenter, CTO

TrOpers: Melba Burdette, VP-TrOpers

Ann O. Fisk, TopO

RE: Catherine B. Smith, VP-TrRE&Bldg

TrInv, ComTrF: Charles F. Wilder, VP&TrInvO

## Opelika

### FARMERS NATIONAL BANK

P.O. Box 2070 36802-2070

205/749-8361 Tr/u\$1 Mil

Hd: Warner Williams, ExecVP&TO

## Opp

### SOUTHTRUST BANK OF COVINGTON COUNTY, N.A.

110 Main St., P.O. Drawer A 36467

205/493-3581 Tr\$5.9 Mil

(Branch of Birmingham)

Jeanette Walker, VP&TO

## Phenix City

### PHENIX-GIRARD BANK

P.O. Drawer 70 36868-0070

205/298-0691

Thomas L. Evans, Pres

Stephen E. Medlock, ExecVP

## Selma

### PEOPLES BANK & TRUST CO.

P.O. Box 799 36701

205/875-1000 Tr\$36 Mil

Hd: Gary M. Pierson, SrVP&TO

Andrew C. Bearden, Jr., VP&TO

## Talladega

### FIRST NATIONAL BANK

P.O. Box 797 35160

205/362-2334 Tr\$4.1 Mil

Hd: R. Merrell Sweat, Pres&TO

PersTr, Nb: Tim Hackney, AsstIO

## Troy

### TROY BANK & TRUST CO.

P.O. Box 967 36081

205/566-4000 Tr\$22 Mil

Hd: Lynda Floyd, VP&TO

Doug Mins, SrIO

## Tuscaloosa

### AMSOUTH BANK, N.A.

P.O. Box 2028 34503

205/345-5000

(Regional Trust Office of Birmingham)

Hd: Lowell A. Womeck, VP&TO

### FIRST ALABAMA BANK/TUSCALOOSA

2222 Ninth St., P.O. Box 2509 35403

205/345-4610

(Regional Trust Office)

Hd: Arnold P. Avery, Jr., VP&SrIO

PersTr: John D. Quarles, Jr., VP&TO

EmplBen, TrOpers: Sory S. Dunn, TO

CorpTr: Terri Burroughs, AsstIO

## ALASKA

## Anchorage

### ALASKA NATIONAL BANK OF THE NORTH

P.O. Box 196608 99502

907/261-7425 Tr\$1.5 Bil

(Branch in Fairbanks)

Hd: Thomas A. Packer, SrVP

PersTr: Debra A. Smith, TO

TrInv: Annemarie Falvey, AsstVP

ComTrF: Bud Leslie, VP

EmplBen: Onetta Landers, VP

TDP: Dennis Potter

### ALASKA STATEBANK

Trust Dept.

P.O. Box 100240 99510

907/277-5661

Hd: Margaret A. Hein, SrVP

### FIRST NATIONAL BANK

P.O. Box 100720 99510

907/276-6300 Tr\$171 Mil

Hd: Robert McKay, SrIO

PersTr: George P. Roberts, AsstIO

CorpTr: Karen Myers, AsstIO

TrInv, ComTrF: Miranda May, TO

### KEY TRUST COMPANY OF ALASKA

P.O. Box 100900 99510-0900

907/561-5233 Tr\$8.5 Mil

(Branch in Fairbanks)

Robert L. Nokes, Pres&CEO

Hd, CorpTr: Vern Sayles, Mgr

PersTr: Virginia Eggleston, TrAdm

TrInv, ComTrF: Gary Koch

EmplBen: Tracie Williamson

TrOpers, TDP: Connie Carter

Nb: Jacqueline G. Lorenz

### NATIONAL BANK OF ALASKA

P.O. Box 600 99510

907/276-1132 Tr\$760 Mil

Hd, Nb: Jerry H. Rigler, SrVP&TO

PersTr: Edwin Hagerman, VP&TO

Patsy McKay, AsstIO

CorpTr: Julian Leslie, AsstVP

EmplBen: Rick Maradik, VP&TO

Kim Brewington, AsstIO

Debra Smith, AsstIO

TrOpers: Jennifer Flickinger, AsstVP

### RAINIER BANK ALASKA, N.A.

P.O. Box 104800 99510

907/263-3249 Tr\$546 Mil

Hd: Charles F. Bailey, VP

EmplBen: Michael L. Stanley, AsstVP

## Fairbanks

### ALASKA NATIONAL BANK OF THE NORTH

P.O. Box 60730 99706

907/479-2281

(Branch of Anchorage)

### KEY TRUST COMPANY OF ALASKA

P.O. Box 1230 99701

907/452-2146 Tr\$8.5 Mil

(Branch of Anchorage)

Hd, CorpTr: Vern Sayles

PersTr: Virginia R. Eggleston, TrAdm

TrInv, ComTrF: Gary Koch

EmplBen: Tracie Williamson

TrOpers, TDP: Connie Carter

Nb: Jacki Lorenz

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*



## ARIZONA

### Carefree

#### HARRIS TRUST BANK OF ARIZONA

(A wholly owned subsidiary of Harris Bankcorp - Chicago)

34 Easy St., Ste. 10 85377  
602/488-4004

(Branch of Scottsdale)

Mgr: Richard G. Zinke, AsstVP

### Flagstaff

#### VALLEY NATIONAL BANK

100 W. Birch Ave., P.O. Box 1209 86002  
602/774-0671

(Branch of Phoenix)

Mgr: Edmund Greenmun, VP  
Nancy Shoemaker, TO

### Green Valley

#### THE ARIZONA BANK

P.O. Box 487 85622

602/792-7037

(Branch of Phoenix)

Mgr: Robert P. Solheim, VP&TO  
TrInv: Scot McCormick

#### VALLEY NATIONAL BANK

81 W. Esperanza Blvd.

P.O. Box 1008 85614

602/625-8070

(Branch of Phoenix)

Joanne Repcik, TO

### Mesa

#### THE ARIZONA BANK

P.O. Box 4037 85201

602/898-6870

(Branch of Phoenix)

Mgr: Timothy R. Baughman, VP&TO  
TrInv: Keith Wirtz

#### FIRST INTERSTATE BANK OF ARIZONA, NatAssn

P.O. Box 1546 85201

602/834-2415

(Branch of Phoenix)

Mgr: Carol A. Hunter, VP&TO

#### NORTHERN TRUST BANK OF ARIZONA

2266 S. Dobson Rd. 85202

602/730-1577

(Branch of Phoenix)

Michael McCartney, VP&Mgr

#### UNITED BANK OF ARIZONA

Trust Division

P.O. Box 1606 85201

502/248-2465

(Branch of Phoenix)

Marsha Malmstrom, AsstVP

#### VALLEY NATIONAL BANK

66 W. Main St., P.O. Box 4528 85201

602/890-5035

(Branch of Phoenix)

Hd: William C. Shiel, VP&Mgr

Carl Fredman, AsstVP&TO

Curt House, AsstVP&TO

Mitzi Williams, TO

### ★ Phoenix

#### THE ARIZONA BANK

P.O. Box 2511 85002

602/262-2000 Tr\$790 Mil

(Branches in Green Valley, Mesa, Scottsdale,

Sedona, Sun City & Tucson)

Hd: Michael J. Riordan, SrVP&Mgr

PersTr: TrSvcs: Robert C. Mogle, FVP&TO

TrInv: Stanley E. Rulapaugh, SrVP

ComTr: Michael S. Wentz, VP

Prob: Linda D. Hardin, VP&TO

CorpTr: John P. Lorenzen, VP&TO

EmplBen: James D. Jurek, FVP&TO

TrOps: Jay Inverso, VP&Mgr

TrMkt,Nb: Stephen J. Peterson, VP&TO

# CITIBANK

#### CITIBANK (ARIZONA)

P.O. Box 2012 85001

602/264-7441 Tr\$800 Mil

Hd: Daniel M. Norton, SrVP

PersTr: Annette Younkins, AsstVP

CorpTr: Mary Baroni, AsstVP

EmplBen: Frederick A. Steele, VP

TrOps: Tom Peterson, AsstVP

#### FIRST INTERSTATE BANK OF ARIZONA, NatAssn

P.O. Box 53437 85072-3437

602/271-6199 Tr\$3 Bil

(Branches in Mesa, Scottsdale, Sedona, Sun City,

Tucson & Yuma)

Hd: Philip C. Quindry, SrVP

PersTr: Jon W. Dykema, VP&TO

EmplBen,CorpTr: Harold C. Dorenbecher, Jr.,

VP&TO

TrInv: Robert L. Mueller, SrVP

TrOps: Walter H. Levene, VP

Nb: Richard L. Merkel, VP&TO

TrCoun: Roger D. Curley, VP

TrRE: George Hastings, VP&TO

PhoenixBrMgr: Bryce W. Obray, VP&TO

#### HARRIS TRUST BANK OF ARIZONA

4745 N. 7th St. Ste. 100 85014

(Branch of Scottsdale)

J. David Cox, Pres

Susan A. Posada, VP

Susan Musgrave, AsstVP

Judith M. Shaw, LoanAdminO

#### MARSHALL & ILSLEY TRUST CO. OF ARIZONA

One E. Camelback 85016

602/230-0985

Michael J. Revane, ChmBd

Hd: Robert A. Dahl, Pres&CEO

EmplBen: Marry L. Birnbaum, VP

William J. Foy, AsstVP

PersTr: Kathleen A. Gould, VP

Melissa A. Kemp, TO

John P. Mitchell, VP

CorpTr: Jan Rudolph, VP

TrInv: Sharon E. Karraker, IO

Judith C. Murphy, VP

Nb: R. Craig Wilson, VP

#### NORTHERN TRUST BANK OF ARIZONA

4350 E. Camelback Rd., Ste. 100G 85018

602/840-8550

(Branches in Mesa, Sun City & Tucson)

James D. Bruner, Chm&CEO

Hd: Bernard Cygan, Pres&CPO

PERSONAL FINANCIAL PLANNING

Peter R. Carpenter, VP-DirS&Mktg

Bernadette DeAngelis, VP

Scott Essex, TO

M. C. Rouse, 2ndVP

Larry Erickson, VP

#### TRUST ADMINISTRATION

Richard P. Tillack, VP

Thomas R. Schuknecht, VP

Thomas Rumph, VP

Carol A. Filigenzi, VP

Rachel E. Dolan, VP

#### INVESTMENTS

Charles F. Henderson, VP

Alan A. Elkins, VP

Richard A. Arndt, VP

Margaret I. Garriton, 2ndVP

#### EMPLOYEE BENEFITS

Linn B. Henderson, VP

James Wahl, VP

#### REAL ESTATE SERVICES

Richard H. Walker, VP

#### TRUST TAX ADMINISTRATION

Catherine R. VanCamp, CPA&VP

#### TRUST ACCOUNTING

Robert L. Heathcote, VP

#### UNITED BANK OF ARIZONA

Trust Division

P.O. Box 2908 85062

602/248-2151 Tr/o\$900 Mil

(Branches in Mesa, Sun City & Tucson)

Hd: James P. Weller, SrVP  
PersTr: Mark Tomlinson, AsstVP  
CorpTr: Dallene White, VP  
TrInv: Carol Carpenter, AsstVP  
EmplBen: Regina Lenio, AsstVP  
TrOps: Sue Gilchrist, VP

#### VALLEY NATIONAL BANK

P.O. Box 71 85001

602/261-2606 (Main Office)

602/261-1264 (Mgr) Tr\$2.400 Mil

(Branches in Flagstaff, Green Valley, Mesa,

Prescott, Scottsdale, Sedona, Sun City, Sun

City West & Tucson)

#### State-Wide

Hd: Robert T. Johnson, SrVP

TrAdm: Edwin P. Voss, VP

PhxTrAdm: David W. Lee, Jr., VP

CorpTr: Robert Golob, VP&Mgr

TrInv: Lyle Wurtz, VP&Mgr

Lynn Yturri, VP&AsstMgr

EmplBen: Paul Knowles, VP&Mgr

TrOps: Gus Semmler, VP&Mgr

Tax: Doug Dixon, VP&Mgr

Nb: Michael O'Brien, VP&Mgr

RE: Kenneth W. Frankel, VP&Mgr

InvRes: Barbara Walchli, VP&Mgr

### Prescott

#### VALLEY NATIONAL BANK

117 E. Gurley St. 86301

602/445-9500

(Branch of Phoenix)

Mgr: Ed Greenmun, VP&Mgr

Betty Moore, TO

### Scottsdale

#### THE ARIZONA BANK

P.O. Box 1589 85252

602/941-6161

(Branch of Phoenix)

Mgr: William J. Corbett, Jr., VP&TO

TrInv: Mary Heiss

#### CHASE TRUST COMPANY OF ARIZONA

7501 E. McCormick Pkwy. 85258

602/248-8600

(Branch in Scottsdale)

Hd: James E. Loudon

TrInv: Robert E. Blakemore, VP

TrAdm: Richard Vanderheiden, VP

#### FIRST INTERSTATE BANK OF ARIZONA

P.O. Box 5930 85261

602/271-6200

(Branch of Phoenix)

Mgr: Albert M. Bernal, VP&TO

#### HARRIS TRUST BANK OF ARIZONA

(A wholly owned subsidiary of Harris Bankcorp -

Chicago)

6710 E. Camelback Rd. 85251

602/949-7800 Tr\$804 Mil

(Branches in Carefree, Phoenix, Sun City &

Tucson)

Hd: Thomas F. Jones, Jr., VChm

InvMgt: Thomas R. Hackett, VP

John D. Richardson, VP

Michael D. Rees, AsstVP

Daniel A. Rinder, AsstVP

Paul M. Wendee, TO

Nb: D. Bruce Frobes, VP

Peter L. Monzures, VP

Richard G. Zinke, AsstVP

Paula J. Garner, TO

Doris Jones, TO

RE: James T. Andras, VP

Dana Luchi, TO

AcctsAdm: A. R. Olson, VP

Jon P. Engebretsen, AsstVP

TrOps: James W. Tomlinson, VP

TrCoun: Nancy C. Burnett

Acting: Dolores M. Bushell, VP

Treas/Contr: Helen Chau, AsstTreas

TrTx: James M. Buckley, TO

Personnel: Monica Austin

CorpSvCOff: Sondra A. Thompson

### **NORWEST CAPITAL MANAGEMENT & TRUST CO., ARIZONA**

6607 N. Scottsdale Rd., Bldg. "H" 85253  
602/998-1300

(Branch in Sun City)

Hd: John A. Miller, Pres

Samuel H. Rogers, Jr., VP

TrOps: Judith A. Prewitt, TPO

### **VALLEY NATIONAL BANK**

4821 N. Scottsdale Rd., P.O. Box 1767 85252  
602/890-6975

(Branch of Phoenix)

Mgr: Clifford R. Van Zile, VP

William Hoeman, VP&TO

Kirke Meeks, VP&IO

Joan Manning, TO

Glenn W. Shevlin, TO

Richard Halladay, BDO&AssVP

Jack Rounsefell, TO

Marilyn Budolfson, TO&IO

### **Sedona**

#### **THE ARIZONA BANK**

1771 W. Highway 89A 86336  
602/282-4444

(Branch of Phoenix)

Robert L. Terry

#### **FIRST INTERSTATE BANK OF ARIZONA, NatAssn**

P.O. Box 319 86336

602/282-2223

(Branch of Phoenix)

Mgr: Daniel J. Atfield, VP&TO

### **Sun City**

#### **THE ARIZONA BANK**

P.O. Box 1939 85372  
602/842-1960

(Branch of Phoenix)

Mgr: Harry W. Norris, VP&TO

TrInv: Thomas E. Gorman

#### **FIRST INTERSTATE BANK OF ARIZONA, NatAssn**

P.O. Box 1039 85372

602/876-5925

(Branch of Phoenix)

Mgr: Larry S. Rousey, VP&TO

#### **HARRIS TRUST BANK OF ARIZONA**

17220 Boswell Blvd. 85373

602/841-8411

(Branch of Scottsdale)

Mgr: Colleen Kelly, VP

AcctAdm: Karen Clark, AssVP

#### **THE MARSHALL & ILSLEY TRUST COMPANY OF ARIZONA**

10451 Palmeras Dr., Ste. 202 85373

602/977-4238

Hd: Robert A. Dahl, Pres

PersTr: Albert J. Falcone, VP

TrInv: Sharon E. Karaker, IO

Nb: R. Craig Wilson, VP

Frederick A. Schertenlieb, VP

Elizabeth Reeve, TO

#### **NORTHERN TRUST BANK OF ARIZONA**

10220 W. Bell Rd., Ste. 120 85351

602/972-0693

(Branch of Phoenix)

Mgr: Rae M. McMillan, VP

Thomas H. Nash, VP

#### **NORWEST CAPITAL MANAGEMENT & TRUST CO., ARIZONA**

17220 Boswell Blvd. 85373

602/979-9289

(Branch of Scottsdale)

Hd: Richard C. Villars, VP

#### **UNITED BANK OF ARIZONA**

Trust Division

P.O. Box 1129 85372

(Branch of Phoenix)

Hd: Terry Petrilli, AssVP

### **VALLEY NATIONAL BANK**

10300 W. Thunderbird Blvd., P.O. Box 690 85372

602/589-3636

(Branch of Phoenix)

Mgr: Richard E. McKnight, VP

Wayne Lutz, VP&BDO

Dan Kammarath, AssVP

Robert Schumacher, AssVP

Charles Lieder, AssVP

Diane Puike, TO

#### **VALLEY NATIONAL BANK-SUN CITY WEST**

13501 Camino del Sol, P.O. Box 29517 85038

602/589-3829

(Branch of Phoenix)

James McGreevy, BDO&AssVP

Neil A. Riddle, AssVP&TO

### **Tucson**

#### **THE ARIZONA BANK**

P.O. Box 26936 85726

602/792-7774

(Branch of Phoenix)

Mgr: Thomas W. Shelby, VP&TO

TrInv: Scot McCormick

#### **FIRST INTERSTATE BANK OF ARIZONA, NatAssn**

P.O. Box 350 85702

602/792-5512

(Branch of Phoenix)

Mgr: Wilbert W. Runcorn, VP&TO

#### **HARRIS TRUST BANK OF ARIZONA**

(A wholly owned subsidiary of Harris Bankcorp. -  
Chicago)

3561 E. Sunrise 85718

602/577-1344

(Branch of Scottsdale)

Mgr: David J. Winter, VP

InvMgt: Jeffrey G. Denison, AssVP

#### **NORTHERN TRUST BANK OF ARIZONA**

6373 E. Tanque Verde Rd., Ste. 100 85715

602/298-3300

(Branch of Phoenix)

Mgr: Joseph Cannizzaro, VP&Mgr

Patricia Merk, TO

William Christian, TO

Lloyd Clark, VP

#### **U.S. FIDUCIARY CORPORATION**

1850 Arizona Bank Plaza

33 North Stone 85701

602/624-9863 Tr\$80 Mil

Hd: Ben Storek, Pres&Dir

#### **VALLEY NATIONAL BANK**

5210 Williams Circle, P.O. Box 13779 85732

602/792-7166

(Branch of Phoenix)

Mgr: Joseph R. O'Neill, VP

Thomas Zoellner, VP&IO

Nancy Bogan, AssVP&TrInvO

Mason Borgman, AssVP

Joe Cybulsky, AssVP

Evelyn Holloman, TO

Pat Newton, TO

Elizabeth Joyce, TO

Roger Landis, AssVP&BDO

Nancy Whitley, TrInvO

Maria Elba Leon, AssVP&BDO

Thomas K. Richey, AssVP

### **Yuma**

#### **FIRST INTERSTATE BANK OF ARIZONA, NatAssn**

P.O. Box 1256 85364

602/342-7912

(Branch of Phoenix)

Mgr: Janis K. Collins, VP&TO

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## **ARKANSAS**

### **Batesville**

#### **CITIZENS BANK**

P.O. Box 2156 72503-2156

501/793-4441 Tr\$2.7 Mil

Hd: Gene Crawford, TO

#### **FIRST NATIONAL BANK**

P.O. Box 2557 72503

501/793-4141 Tr\$13 Mil

Hd: Glenn Edwards, VP&TO

### **Bella Vista**

#### **BELLA VISTA BANK**

72714

501/273-3331

(Branch of Bank of Bentonville)

### **Benton**

#### **BENTON STATE BANK**

146 W. South St. 72015

501/778-0431 Tr\$12 Mil

Hd: Roger S. Mills

#### **THE UNION BANK OF BENTON**

207 W. Conway St.

P.O. Box 687 72015

501/778-0411 Tr\$1.9 Mil

Hd: Ray Pennington, AssVP&TO

Bonnie Wright, AssCsh&TO

### **Bentonville**

#### **BANK OF BENTONVILLE**

P.O. Box 1229 72712

501/273-3331 Tr\$72 Mil

(Branch in Bella Vista Bank, Bella Vista)

Hd: Michael W. Prenger, VP&TO

TrInv: Scott Phillips

PersTr: Rob Sabata, VP&TO

Peggy King, AssTO

PersTr, EmplBen: Rex Wolstenholm, AssTO

TrOps: Mickey Cooper

### **Berryville**

#### **THE FIRST NATIONAL BANK**

305-307 Public Sq., P.O. Box 367 72616

501/423-6601 Tr\$2.4 Mil

Hd: W. A. Hudspeth, III

### **Blytheville**

#### **FARMERS BANK & TRUST CO.**

400 W. Main St. 72315

501/763-8101 Tr\$7.7 Mil

Hd: Dona Holmes

#### **THE FIRST NATIONAL BANK IN BLYTHEVILLE**

P.O. Box 809 72316

501/763-4443 Tr/o\$1 Mil

Hd: Wm. J. Tomlinson, Pres

### **Camden**

#### **FIRST NATIONAL BANK**

P.O. Box 977 71701

501/836-5701 Tr\$5 Mil

Hd: J. W. Jones, Jr., SrVP&TO

#### **MERCHANTS & PLANTERS BANK, N.A.**

123 Washington St. SE, P.O. Box 1017 71701

501/836-8136

Robert L. Jones, CEO&ChmBd

Jim Yeager, AssVP&TO

### **Carlisle**

#### **CITIZENS BANK & TRUST**

North Court & Second St., P.O. Box 69 72024

501/552-7574 Tr\$10 Mil

Hd: M. Gaines Young, Jr.

## ARKANSAS (Cont'd)

### Conway

#### THE FIRST NATIONAL BANK

1 National Plaza, 1022 Main St.

P.O. Box 279 72032

501/327-8931 Tr\$19 Mil

Hd: David Holmes, AsstVP&TO

#### FIRST STATE BANK & TRUST CO.

P.O. Box 729 72032

501/329-5656 Tr\$10.8 Mil

Hd: Richard P. Clark, II

### Crossett

#### FIRST NATIONAL BANK OF CROSSETT

210 Main St. 71635

501/364-4171 Tr\$15 Mil

Hd: Wm. C. Norman, Jr., Chm&TO

TrOps: J. Jenkins, VP&TO

### De Witt

#### DE WITT BANK & TRUST CO.

P.O. Drawer 71 72042

501/946-3535 Tr\$20 Mil

Hd: Frank Ellis, VP&TO

#### FIRST NATIONAL BANK

P.O. Drawer 511 72042

501/946-3551

Hd: Warren A. Jennings, VP&TO

### Des Arc

#### FARMERS & MERCHANTS BANK

P.O. Box 369 72040

501/256-4191 Tr\$3.8 Mil

Hd: Sherod S. White, Pres

### Dumas

#### MERCHANTS & FARMERS BANK

Waterman St. 71639

501/382-4311 Tr\$6 Mil

Hd: J. Michael Jones, VP&TO

TrOps: Glenda J. Owen, AsstVP&AsstTO

### El Dorado

#### EXCHANGE BANK & TRUST CO.

P.O. Box 641 71730

501/862-6683

Hd: R. Douglas Wright, SrVP&Mgr

#### FIRST NATIONAL BANK OF EL DORADO

P.O. Box 751 71731

501/863-3181 Tr\$140 Mil

Hd,TrInv,Nb: David L. Barry, VP&Mgr

PersTr,Est: Mrs. Voncile Berry, VP&TO

Joe White, VP&TO

EmplBen: Geren D. Baker, TO

CorpTr: Judy Braswell, AsstTO

Ops: Pam Bradley, Supv

#### NATIONAL BANK OF COMMERCE

P.O. Box 992 71730

501/862-8161 Tr\$60.1 Mil

Hd: C. Duke Allison, Jr., SrVP&TO

Becki W. Lusk, TO

### Fayetteville

#### FIRST NATIONAL BANK

P.O. Box 1287 72702

501/575-7010

Hd: Mark A. Lungaro, SrVP&TO

PersTr: Robert Meeks, VP&TO

EmplBen: Paula Johnson, EBAAdm

TrOps: Fran McCandless, AsstVP&TO

#### McILROY BANK & TRUST

P.O. Box 1327 72702

501/575-1000 Tr\$50 Mil

Hd,TrMgr,PersTr,Est: Robert P. Plummer, VP

CorpTr: Jo Ann Liner, AsstTO

EmplBen: Mark Gibson, TO

### Forrest City

#### FIRST NATIONAL BANK OF EASTERN ARKANSAS

P.O. Box 351 72335

501/633-3112 Tr\$5 Mil

Hd,PersTr,CorpTr: T. C. Pope, VP&TO

TrOps: Margie Whittenton, AsstCsh

#### PLANTERS BANK & TRUST CO.

321 N. Rosser St., P.O. Box 1539 72335

501/633-2833 Tr\$1.7 Mil

Hd: Joyce L. Clark, SrVP&TO

### Fort Smith

#### CITY NATIONAL BANK

P.O. Box 47 72902

501/785-2811 Tr\$25 Mil

Hd: Jeryl Q. Looper, SrVP&TO

#### FIRST NATIONAL BANK

P.O. Box 7 72902

501/782-2041 Tr\$150 Mil

Hd: Wayne F. Swofford, SrVP&TO

#### MERCHANTS NATIONAL BANK

P.O. Box 17007 72917

501/785-7500 Tr\$102 Mil

Hd,Nb: Bruce D. Roberson, VP&Mgr

John R. Taylor, VP&TO

Ray Gorton, AsstVP&TO

Ruth Whitlock, AsstVP&TO

### Gillett

#### PLANTERS & MERCHANTS BANK

Main & Third Sts., P.O. Box 538 72055

501/548-2211 Tr\$u\$1 Mil

Hd: Larry E. Bauer, Pres&TO

### Greenwood

#### FARMERS BANK

72936

501/996-4171 Tr\$5.5 Mil

Hd: Ed Wilkinson, VP

### Harrison

#### FIRST NATIONAL BANK

P.O. Box 730 72601

501/741-2355 Tr\$1 Mil

Hd: Doris Arnold, VP

#### THE SECURITY BANK

P.O. Box 1078 72601

501/741-8200 Tr\$1.7 Mil

Hd: Wayne Clark, Pres&TO

### Helena

#### FIRST NATIONAL BANK OF PHILLIPS COUNTY

P.O. Box 160 72342

501/338-6751 Tr\$11 Mil

Hd: H. M. Richmond, SrVP,TO&Csh

#### HELENA NATIONAL BANK

P.O. Box 280 72342

501/338-6451 Tr\$u\$1 Mil

Hd: Leon J. Rinke, VP&TO

### Hope

#### CITIZENS NATIONAL BANK

P.O. Box 599 71801

501/777-2313 Tr\$u\$2 Mil

Albert Graves, ChmBd

Mitchell LaGrone, VChmBd&CEO

John Robert Graves, Pres

Dennis Ramsey, ExecVP

Pat Severns, VP&TO

Jim Tate, VP&AsstTO

#### FIRST NATIONAL BANK

P.O. Box 520 71801

501/777-2363 Tr\$u\$5 Mil

Hd: Bruce McRae

### Hot Springs

#### ARKANSAS BANK AND TRUST COMPANY

P.O. Box 5640 71902

501/624-8834 Tr\$80 Mil

Hd,PersTr,TrOps: James D. Boardman,

VP&TrMgr

CorpTr: Randy Outler, TO

EmplBen: Carole Lyons, VP&TO

TrInv: William Kennedy, VP&TO

Nb: James Chalikis, VP&TO

#### FIRST NATIONAL BANK OF HOT SPRINGS

P.O. Box 1000 71902

501/321-8077 Tr\$80 Mil

Hd,EmplBen: Mike Dowling, VP&TO

PersTr: Gene Parker, VP&TO

Velzone Wilson, VP&TO

CorpTr,TrOps: Lola Fisher, VP&TO

CorpTr: Glenn Ellis, AsstVP

TrInv: Paul Johnson, VP

### Jacksonville

#### FIRST JACKSONVILLE BANK & TRUST

P.O. Box 827 72076

501/982-4511 Tr\$24.5 Mil

Hd: John R. McNee

TrOps: Betty Seales, AsstTO

### Jonesboro

#### CITIZENS BANK

P.O. Box 1090 72403-1090

501/932-6603 Tr\$100 Mil

Hd: Dan L. Trevathan

PersTr,CorpTr: Larry B. Baling, TO

EmplBen,Nb: Olen D. Smith, TO

Nb: Curtis McKinney

EmplBen,PersTr: Cindy French, TO

#### MERCANTILE BANK

P.O. Box 6018 72403

501/935-5521 Tr\$53 Mil

Hd: Dick Gray, VP&SrTO

PersTr,CorpTr: Bob O'Neal, AsstVP&TO

EmplBen: Charles Harris, AsstVP&TO

### ★ Little Rock

#### FIRST COMMERCIAL NATIONAL BANK, N.A.

#### FIRST COMMERCIAL TRUST

P.O. Box 1471 72203

501/371-6700 Tr\$3 Bil

Dale J. Wintroath, TrPres&ChAdmO

PersTr: Susan McCain, VP

CorpTr: Bonnie Kenzie, VP

TrInv: Lewis Vanness, VP

EmplBen: Allyn Bennett, VP

TrOps: Don Haerry, VP

#### PULASKI BANK & TRUST CO.

Pierce & R Sts. 72207

501/661-7821 Tr\$28 Mil

Hd: Holly E. Mathisen

TrOps: Beverly W. Sawyer, TO

#### UNION NATIONAL BANK

P.O. Box 1541 72203

501/378-4221 Tr/a\$900 Mil

Hd: Michael O'Brien, ExecVP

William Thompson, 1stVP

TrInv: Tom Welch, TrInvO

EmplBen,Nb: Dick Cirks

TrOps: Julie Anderson, TopO

Nb: Nancy Bailey

EmplBen,Admin: Cynthia White

#### WORTHEN BANK & TRUST CO., N.A.

P.O. Box 1681 72203

501/378-1237

Hd: Ector R. Johnson, III, SrVP

PersTr: William L. Blair, VP&SrTO

Warren Wiltshire, VP&TO

Anne B. Roark, TO

Jane T. Gunter, AsstTO

CorpTr: Nadine O. Kae, CTO

TrInv: Aubrey L. Avants, SrVP

Frances Heard, AsstTrInvO

EmplBen: Ernie Farquharson, VP&TO

TrOps: Joseph R. Schopfer, VP&TOpO

Myra Underwood, AsstTopO

## Magnolia

### FARMERS BANK & TRUST

P.O. Box 250 71753  
501/234-2211 Tr\$14.2 Mil  
Hd: Bruce D. Malach, VP&TO  
Bob L. Burns, AsstTO  
TrOps: Cindy L. Clayton, TOpO

### FIRST NATIONAL BANK

P.O. Box 400 71753  
501/234-1234 Tr\$13 Mil  
Hd: Homer F. Greer, Jr., VP&TO

## McGehee

### McGEEHEE BANK

P.O. Box 787 71654  
501/222-3151 Tr\$18 Mil  
Hd: James Michael Smith, TO  
Nb: Sam Bowman, Chm

## Monticello

### COMMERCIAL BANK & TRUST COMPANY

P.O. Box 150 71655  
501/367-6221 Tr\$1 Mil  
Hd: George T. Harris, ExecVP&TO  
PersTr: Stephen P. Savage, AsstTO

### UNION BANK & TRUST CO.

P.O. Box 270 71655  
501/367-3453  
Hd: David W. Henry, TO

## Mountain Home

### FIRST NATIONAL BANK & TRUST CO.

P.O. Drawer F 72653  
501/425-2101 Tr\$18 Mil  
Hd: Don De Freece, VP&TO

### PEOPLES BANK & TRUST

9th & Baker Sts. 72653  
501/425-2166 Tr\$18.5 Mil  
Hd: Rick W. Cooper, VP&TO  
TDP: Marvinna Carson, AsstTO  
Karla Whitaker, TrSec

## Newport

### THE FIRST STATE BANK OF NEWPORT

P.O. Box 340 72112  
501/523-2744 Tr/\$1.800 Mil  
Hd: Laverne Crum  
Nb: Robert L. Smith

## North Little Rock

### ONE NATIONAL BANK

P.O. Box 5761 72119  
501/370-4460 Tr\$65 Mil  
Hd, PersTr, CorpTr: Michael McBryde, SrVP&TO  
TrOps: Anne Porter, TOpO  
Cynthia Breckenridge  
Kim Hardwick  
Robin Rhodes

### THE TWIN CITY BANK

One Riverfront Place 72119  
Hd: Kenneth D. Hammonds  
TrInv: John Ploszay  
PersTr: Tracy Bagwell  
TrOps: Debbie Saylor

## Paragould

### FIRST NATIONAL BANK

P.O. Box 700 72450  
501/239-8521  
Hd: William Oliver

### SECURITY BANK

Court & Pruett Sts. 72450  
501/239-9571 Tr\$2 Mil  
Sharon Johnson, TO

## Pine Bluff

### NATIONAL BANK OF COMMERCE

P.O. Box 6208 71611  
501/541-8181 Tr\$142 Mil  
Hd: Richard L. Metcalf, SrVP  
PersTr: William T. Shepherd, VP&TO  
Bonnie Rauls, TO  
TrInv: Robert A. Graham, AsstVP&TrInvO  
Iris Rushing, TO  
EmplBen: Mark S. Watkins  
Rita Granwald, VP&TOpO  
Jane I. Townsend, AsstTO

### SIMMONS FIRST NATIONAL BANK

P.O. Box 7009 71611  
501/541-1111 Tr\$155 Mil  
Hd: John L. Rush, ExecVP  
PersTr: Robert L. Hart, Jr. VP&TO  
CorpTr: Dorothy Vance, CTO  
TrInv, ComTrF: George B. Talbot, VP&TO  
EmplBen: Fred L. Cosgrove, VP&TO  
TrOps: Sharon Hudson, TOpO

## Reyno

### FARMERS & MERCHANTS BANK

P.O. Box 108 72462  
501/769-2300 Tr\$2 Mil  
Hd: Steve Hardin, Pres

## Rogers

### FARMERS & MERCHANTS BANK

4th & Chestnut, P.O. Box 250 72756  
501/636-4233  
Hd: J. E. Collier  
FIRST NATIONAL BANK & TRUST CO.  
201 W. Walnut St. 72756  
501/636-1975 Tr\$57 Mil  
Hd, PersTr: Philip R. Dixon  
CorpTr: Dorothy Brown  
TrInv: Scott Phillips  
EmplBen: Fred W. Lookadoo  
TrOps: Mickey Cooper  
TrOps, EmplBen, PersTr: Dorothy Brown

## Russellville

### PEOPLES BANK & TRUST CO.

P.O. Box 220 72801  
501/968-2112 Tr\$8 Mil  
Hd, Nb: James W. Lanier, VP&TO  
PersTr, CorpTr, TrInv, Nb, TDP:  
Glenna C. Long, AsstSrVP&TO

## Searcy

### FIRST NATIONAL BANK

P.O. Drawer 608 72143  
501/268-4211 Tr\$5 Mil  
Hd: Wayne Hartsfield, Pres&TO

### FIRST SECURITY BANK

P.O. Box 1009 72143  
501/268-9871 Tr\$12 Mil  
Hd: William L. Newton, VP&TO

## Sheridan

### GRANT COUNTY BANK

101 N. Oak St. 72150  
501/942-3145 Tr\$1 Mil  
Hd: D. E. McCoy, Jr., Pres&TO

## Siloam Springs

### ARKANSAS STATE BANK

P.O. Box 400 72761  
501/524-8101 Tr\$6 Mil  
Hd: Ari Morris, VP&TO

## FIRST NATIONAL BANK

P.O. Box 130 72761  
501/524-6404 Tr\$2.0 Mil  
Hd: Holly Marks  
TrOps: Jackie Brewster

## Springdale

### FIRST NATIONAL BANK OF SPRINGDALE

P.O. Box 249 72764  
501/751-3400 Tr\$13 Mil  
Hd: Edwin B. Cantrell III, VP&TO  
TrAdmin: Jean Dipboye  
TrOps: Leona Talley, TOpO

### FIRST STATE BANK

P.O. Box 189 72765-0189  
501/751-1500 Tr\$25 Mil  
Hd: Robert A. Phillips, TO  
TrSvcs: Joan Legg, Mgr  
Marie Breuer, TrAdm  
Danna Burch, IRAAdm

## Stuttgart

### FARMERS & MERCHANTS BANK

P.O. Box 947 72160  
501/673-6911 Tr\$25 Mil  
Hd: Jim Shenep, VP&TO  
Bev S. Keller, AsstTO

### FIRST NATIONAL BANK

P.O. Drawer 908 72160  
501/673-3545 Tr\$28 Mil  
Hd: Floyd Voumard  
TrAdmin: Pam Smith  
TrOps, TDP: Frances Lee

## Texarkana

### STATE FIRST NATIONAL BANK

State Line Plaza, P.O. Box 8000 75502  
501/773-4541 Tr\$74 Mil  
Hd, PersTr, Nb: Gregory S. Torrance, SrVP&TO  
CorpTr, TrInv, EmplBen: James Pat Bell, VP&TO  
TrOps: Brenda S. Engster, TO  
CorpTr: Diane Youngblood, AsstTO  
ComTrF: Betty Anthony, AsstTO  
EmplBen: Al Melde, AsstTO

## Van Buren

### CITIZENS BANK & TRUST CO.

P.O. Box 469 72956  
501/474-1201 Tr/\$1 Mil  
Hd, PersTr, TrOps: Sue Walker

## Warren

### FIRST STATE BANK

P.O. Box 29 71671  
501/226-2601 Tr\$1 Mil  
Hd: Freddie M. Mobley, Pres&TO  
WARREN BANK & TRUST CO.  
P.O. Box 350 71671  
501/226-2621 Tr\$10 Mil  
Hd: Gerald D. Burton, SrVP&TO

## West Memphis

### BANK OF WEST MEMPHIS

P.O. Box 2128 72301  
501/735-2922 Tr\$2 Mil  
Hd: Arley Knight, VP&TO  
TrOps: Mary Goe, VP&TOpO

## Wynne

### CROSS COUNTY BANK

P.O. Box 9 72396-0009  
501/238-8171 Tr/\$2.4 Mil  
Hd: Ken McClanahan, TO

### FIRST NATIONAL BANK

P.O. Box 129 72396  
501/238-2361 Tr\$10 Mil  
Hd: Dayl E. Brown, VP&TO  
Carolyn Miller, AsstTO

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## CALIFORNIA

### Anaheim

#### PACIFIC INLAND BANK

888 S. West St. 92802  
714/535-2210 Tr\$20 Mil  
Hd,ComTrF: Kenneth J. Cummins, SrVP  
PersTr: William P. Gunn, AsstVP&TO  
EmplBen: Milton R. Dumm, VP  
TrOps: Fredrick Thompson, VP  
TrInv(Trident Inv. Mgmt., Inc.):  
Sidney Hansen, ExecVP

### Beverly Hills

#### BANK OF THE WEST

9250 Wilshire Blvd. 90213  
213/285-0813  
(Branch of San Jose)  
Hd: Peter V. Mirsunas, VP&TO

#### CITY NATIONAL BANK

120 S. Spalding Dr. 90212  
213/550-5656 Tr\$1.7 Bil  
(Office in Palm Desert/Palm Springs)  
DivHd: G. B. Williams, ExecVP  
TrAdmin: Janet Elliott, VP  
CorpTr: Carol Jones, VP&TO  
TrInv: Jerry Clebonoff, VP&TrInvO  
EmplBen: Carol Saurenman, VP&TO  
TrOps: Faith Schwartz, VP  
Nb: Diane L. Howard, AsstVP  
TrCoun: Robert Turkel

#### FIRST INTERSTATE BANK OF CALIFORNIA

9601 Wilshire Blvd. 90213  
213/858-5520  
(Branch of Los Angeles)  
Mgr: Dennis Hoagland, VP  
CITr: James E. Hanna  
Nb: James McCabe, VP

#### TRUST SERVICES OF AMERICA, INC.

405 S. Beverly Dr. 90212  
213/552-5352  
(Branch of Los Angeles)  
Mgr: Brian T. Kennedy, VP&TO

#### WELLS FARGO BANK, NatAssn

2049 Century Park E. 90210  
213/550-3664  
(Branch of San Francisco)  
Gail Matthews, TO

### Carmel

#### PACIFIC TRUST COMPANY

P.O. Box 221847 93922  
408/899-1700  
(Branch of San Jose)  
Mgr: John I. Kessler, VP  
PersTr: Forrest Henderson, VP

#### WELLS FARGO BANK, NatAssn

26609 Carmel Cir. Pl., P.O. Box 22740 93922  
408/624-1522  
Hd: Paul P. Bianchi, Jr., VP&TO

### Century City

#### SECURITY PACIFIC NATIONAL BANK

1901 Ave. of the Stars, Ste. M40 90067  
213/552-4133  
Mgr: Richard Zimmerman, TO

### Costa Mesa

#### NORTHERN TRUST OF CALIFORNIA N.A.

Orange County Representative Office  
575 Anton Blvd., 3rd Fl., 92626  
714/432-6374  
(Subsidiary of Northern Trust Corp., Chicago, IL.  
Offices in Los Angeles, Santa Barbara & San  
Francisco)  
Orange Cty Rep: David W. Stein, VP

### Fresno

#### SECURITY PACIFIC NATIONAL BANK

668 W. Shaw Ave., Ste. 199 93704  
209/224-4030  
Mgr: Richard H. Smith, VP  
WELLS FARGO BANK, NatAssn  
1206 Van Ness Ave. 93721  
209/442-6337  
(Branch of San Francisco)  
Hd: Kyran M. Schmidt

### Hemet

#### FIRST TRUST BANK

1760 W. Florida Ave., P.O. Box 609 92343  
714/652-5011  
(Branch of Ontario)  
Gael Anderson, VP&TO  
Nancy Peltcher, TrAdm  
Karen Sibole, TrAdm

### Irvine

#### INTERNATIONAL CENTRAL BANK AND TRUST CORP.

15253 Bake Parkway 92718-2502  
714/768-9300 Tr\$77.1 Mil  
Roger A. Graham, Chm  
Hd: Daniel J. Fedrick, Pres  
Cynthia Ellner, SrVP&SrTO

### Laguna Hills

#### CALIFORNIA FIRST BANK

23511 Paseo De Valencia 92653  
714/830-2332  
(Branch of San Diego)  
Mgr: Forrest West, VP  
JoAnn Apfeld, AsstVP  
TrRE: John E. Fisher, AsstVP  
SECURITY PACIFIC NATIONAL BANK  
P.O. Box 3594 92653  
714/581-4140  
Mgr: David F. Doten, VP  
Chung Peng, TO

### La Jolla

#### CALIFORNIA FIRST BANK

7807 Girard Ave. 92037  
619/230-4770  
(Branch of San Diego)  
Mgr: Robert A. Cameron, VP  
Nb: Charles A. Guthrie, VP  
SAN DIEGO TRUST & SAVINGS BANK  
7733 Girard Ave. 92037  
619/454-9790  
(Branch of San Diego)  
Hd: Colin Fort, VP&TO

### Long Beach

#### FARMERS & MERCHANTS TRUST CO.

302 Pine Ave. 90802  
213/437-0011 Tr\$340 Mil  
Hd,Nb: A. M. Clearman, SrVP,TO&Sec  
PersTr: Roger L. Rosenbaum, VP&TO  
EmplBen: Nancy L. Barney, TO  
TrOps: Sally Farnham, VP/Oper  
Michael Weiner, TO  
Babette Willens, TO  
Harper Mahan, TO

### WELLS FARGO BANK, NatAssn

P.O. Box 20160 90601  
213/599-4483  
(Branch of San Francisco)  
Hd: Patrick D. O'Leary

### Los Angeles

#### THE BANK OF CALIFORNIA, NatAssn

550 S. Flower St. 90071  
213/972-2000  
(Hd Office: See San Francisco)  
SoCalPersTr: Rod T. Morrill, VP&Mgr  
LAMgr: Pamela D. Barker, VP  
PersTr: Rita D'Alessandro, VP  
TrOps: Dolores Milicevich, AsstVP  
TrRE: Robert Keenan, VP  
Nb: Joseph I. Hasson, AsstVP  
TrInv: Robert Golden, VP&IO  
SoCalEmplBen: John Grover, VP&Mgr

#### BANKERS TRUST COMPANY OF CALIFORNIA, NatAssn

300 S. Grand Ave. 90071  
213/620-8200  
(Wholly-owned subsidiary of Bankers Trust New  
York Corp.)  
Hd: Allan C. Martin

#### BANKERS TRUST COMPANY

300 S. Grand Ave., 41st Floor 90071  
213/620-8200  
Hd: David P. Cattrell, VP  
PersTr: K. Triple King, VP  
TrInv: David E. Kriesel, VP

#### BOSTON SAFE DEPOSIT AND TRUST COMPANY OF CALIFORNIA

One California Plaza, Ste. 3250  
300 S. Grand Ave. 90071  
213/625-7000  
(Branch of Boston, MA)  
William Gamble, Pres

#### CALIFORNIA FEDERAL SAVINGS

Retirement Services Division  
5670 Wilshire Blvd., Ste. 2390 90036  
213/932-2677  
Mgr: Paul Fenton



#### CHASE MANHATTAN TRUST COMPANY OF CALIFORNIA, N.A.

Chase Plaza, 16th Fl., 801 S. Grand Ave. 90017  
213/689-5234  
(Branch of San Francisco)  
TrInv: Joseph Duffy, VP  
Nb: Gerald Levy, VP

#### DAI-ICHI KANGYO BANK OF CALIFORNIA

770 Wilshire Blvd. 90017  
213/612-6400 Tr/c\$820 Mil  
Hd,CorpTr,TrInv,EmplBen: Edward Mogege, SrVP  
CorpTr,TrOps: Judy Irons, VP

#### FIRST INTERSTATE BANK OF CALIFORNIA

707 Wilshire Blvd. 90017  
213/614-3166 Tr/c\$3.2 Bil  
(Branches in Beverly Hills, Laguna Hills, Los  
Angeles, Newport Beach, Rancho Bernardo,  
San Francisco & Santa Barbara)  
TrCoun: John Varanese, VP  
SoCalPersTrAdm: Robert Slade, VP  
PersTr: Michael Terry, SrVP  
Mktg: David A. Peckman, VP  
ChIO: Victor Sidhu, CFA, VP

#### Los Angeles Branch:

707 Wilshire Blvd. 90017  
213/614-4835  
Mgr: Dennis Hoagland  
Nb: Robert Rainey, VP  
Peter Longs, AsstVP  
Joanne Ripp, TO

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**FIRST INTERSTATE BANK, LTD.**  
707 Wilshire Blvd. 90017  
213/614-4895

Bus&InstlTr: Vern Kozlen, SrVP

**IMPERIAL TRUST COMPANY**

A Subsidiary of Imperial Bank  
201 N. Figueroa St., Ste. 610 90012  
213/627-5600 Tr\$3.0 Bil  
(Branch in San Francisco)

Hd: Michael J. Vaughan, Pres/CFO  
Jai Sonani, SrVP/Mgr, Opers-LA/SF  
Michael Becker, VP/Mgr/PersTr  
Joseph Gosh, VP/Mgr/InstlTr  
Antonio Lapidario, AsstVP/Controller  
Karl Lessey, AsstVP/TO  
George Lychkoff, VP/Mktg  
Rusty Gagnon, AsstVP&TO  
Kathy Engbreitson, AsstVP&TO  
Linda Young, TrAdmin  
Jude Walters, CustAdm&TO  
Curtis Bradley, CustAdm&TO

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444 S. Flower St., Ste. 2150 90017  
213/612-8800  
(Subsidiary of Northern Trust Corp., Chicago, IL  
Offices in Santa Barbara, San Francisco &  
Orange County)

Hd: Alison A. Winter, Pres&CEO  
MngDir: William F. Hodges  
Aida A. Saada, ChOpO  
Samuel W. Hunt, Jr., ChFidO  
Tim J. Wegner, FO  
Corp&MstTr: John S. Strahorn, VP  
TrInv: Cyril E. James, VP  
TrOpers: Teresa E. Larsen, OpO  
Nb: David W. Stein, VP  
Michael M. Stucky, VP  
Karen M. Vielhaber, VP  
Paul S. Henry, MktgO

**SANWA BANK CALIFORNIA**

Trust & Financial Services Division Administration  
612 S. Flower St. 90017  
213/613-2000 Tr\$837.1 Mil  
(Branches in Newport Beach, Pasadena, San  
Francisco, Santa Ana, Santa Barbara & West  
Los Angeles)

TrDiv: Howard E. Ritt, ExecVP  
DepDiv, EmplBen, CorpTr: Vincent L. Shepherd,  
SrVP  
PersTr: C. Scott Boone, VP&SrTO  
TBFMgr: Kelsey L. Moline, VP  
TrInv: John R. Thompson, VP&SrTrInvO  
TrOpers: Linda G. Moore, VP&SrTO  
TrTx: Blanca C. Scot, VP  
TrRE: Richard R. Richards, VP

Los Angeles Office  
612 S. Flower St. 90017  
213/613-2957

EmplBenMgr: Jackie Vaughan, VP&TO  
TBDO: Carolyn Cox, AsstVP  
CorpTr: Teresa Petta, VP&TO  
Taft-Hartley: Lawrence R. Streeter, VP&TO

**SECURITY PACIFIC NATIONAL BANK**

300 S. Grand Ave., Ste. 2500 90071  
213/229-1711  
(Trust & Financial Services Offices in Century City,  
Fresno, Laguna Hills, Los Angeles, Newport  
Beach, Pasadena, Rancho Mirage, Riverside,  
San Diego, San Francisco, San Mateo & Santa  
Barbara)  
David R. Lovejoy, ExecVP  
William J. Lewis, SrVP  
Derek F. C. Adams, SrVP  
David L. Blanchfield, SrVP  
Sys&Opers: Nicholas J. Ferrante, SrVP  
TrTx: Tom Trine, VP  
FinPlng: Steve Jeppson, VP  
PersAsstMgt: Bert Downey, FVP  
Mktg: Greg Sanford, VP  
Corp&EmplBenTr: C. Rodney Cooper, FVP  
Los Angeles/Pasadena: Russ Pinto, FVP

**SUMITOMO BANK OF CALIFORNIA**

101 S. San Pedro St. 90012  
213/229-4080  
(Branch of San Francisco)  
Dennis Kunisaki, AsstVP&TO  
PersTr: John P. Souza, AsstVP&TO

**SUMMIT MANAGEMENT COMPANY INC.**

555 S. Flower, Ste. 2700 90071  
213/488-4000  
(Branch of United States Trust Co. of New York)  
Ron Hartwick, TO

**TRUST COMPANY OF THE WEST**

400 S. Hope St. 90071  
213/683-4000  
Hd, TrInv: Ernest O. Ellison, Pres  
TrOpers: Sheilagh S. Stevick, SrVP  
Nb: Thomas E. Larkin, Jr., MngDir



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700 Wilshire Blvd. 90017  
213/614-7000 Tr\$5.2 Bil  
(Regional Offices in Beverly Hills, Newport Beach,  
Palo Alto, Pasadena, San Bernardino, San  
Diego & San Francisco)

Hd: Charles W. Woodford, Chm&CEO  
Robert W. Whittier, Pres&COO  
PersTr: William E. Bell, ExecVP&TO  
Howard J. Isador, SrVP  
CorpTr: William Chambers, VP  
TrInv: Roger G. Clarke, Pres  
ComTrF: Abye Asseffa, VP  
EmplBen: Linda A. Payne, SrVP&TO  
TrOpers, TDP: Richard M. Bolokowicz, SrVP&TO  
Nb: David Reagan, SrVP  
RE: James Rosten, VP

**WELLS FARGO BANK, NatAssn**

333 S. Grand Ave. 90071  
213/253-3164  
(Branch of San Francisco)  
Roberta Moore

**Modesto**

**UNION SAFE DEPOSIT BANK**

901 H St. 95353  
209/526-4151  
(Branch of Stockton)  
L. A. Thomas, AsstVP&TO

**Newport Beach**

**THE BANK OF CALIFORNIA, NatAssn**

1401 Dove St. 92660  
714/833-2836  
(Branch of San Francisco)  
Nb: Deborah Harrington, VP

**BOSTON SAFE DEPOSIT AND TRUST COMPANY OF CALIFORNIA**

610 Newport Center Drive 92660  
714/721-1100  
(Branch of Boston, MA)  
J. David Eagle, SrVP&RegMgr

**FIRST AMERICAN TRUST CO.**

2161 San Joaquin Hills Rd. 92660  
714/640-2722  
(Branch of Santa Ana)  
T. C. Casey, SrVP&TO

**FIRST INTERSTATE BANK OF CALIFORNIA**

5000 Birch St., Ste. 10200 92660-2115  
714/253-4313  
(Branch of Los Angeles)  
Mgr: Bruce Dunlap, VP  
Nb: Thomas Tribby, VP  
David Shiokari, VP

**SANWA BANK CALIFORNIA**

4400 MacArthur Blvd. 92660  
714/476-8991  
(Branch of Los Angeles)  
EmplBenMgr: John T. Brown, VP&TO  
TBDO: David L. Simpson, AsstVP

**SECURITY PACIFIC NATIONAL BANK**

4 Civic Plaza, Ste. 100 92660  
714/759-7118  
Mgr: Norman Lilley, TO

**TRUST SERVICES OF AMERICA, INC.**

2121 E. Pacific Coast Hwy., Ste. 250  
P.O. Box 7790 92658  
714/721-6920  
(Branch of Los Angeles)  
Mgr: Curtis W. Merrill, VP&TO

**Ontario**

**FIRST TRUST BANK**

437 N. Euclid Ave. 91762  
714/983-0511 Tr\$135 Mil  
(Branches in Hemet & Palm Springs)  
Hd: Guy Beyersdorf, VP&ExecTO  
PersTr: Anne G. Woods, VP&TO  
EmplBen: Bruce Bonanomi, AsstVP&TO  
TrOpers: Bobbie Chandler, TO  
Nb: James Hamrick, VP&TO  
TrInv: Donn Pitzer, AsstVP&TO

**Oxnard**

**BANK OF A. LEVY**

P.O. Box 2575 93002-2575  
805/656-2575 Tr\$170 Mil  
Hd: Michael S. Milligan, Chm  
PersTr: David Hilgenberg, AsstVP  
EmplBen: Gretchen Hewlett  
TrOpers: Sharon Jones, AsstMgr/Opers

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Los Angeles, California 90064  
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### Palm Springs

#### THE BANK OF CALIFORNIA, NatAssn

601 Tahquitz Way 92262  
619/323-4241

(Branch of San Francisco)  
Roland Chittock, VP&Mgr

#### CITY NATIONAL BANK

588 S. Palm Canyon Dr. 92264  
619/320-0701

(Branch of Beverly Hills)  
Hd: Enzo Provenza, VP

#### FIRST TRUST BANK

441 S. Palm Canyon Dr. 92262  
619/325-7311

(Branch of Ontario)  
Tom Tiernan, VP&TO  
Marilyn Park, TrSec

### Palo Alto

#### BOSTON SAFE DEPOSIT AND TRUST COMPANY OF CALIFORNIA

635 Waverly St. 94301  
415/326-0500

(Branch of Boston, MA)  
Lawrence Johnston, SrVP&RegMgr

#### TRUST SERVICES OF AMERICA, INC.

525 University Ave. 94301  
415/329-8721

Mgr: Fredrick Robinson, AsstVP&TO

#### UNIVERSITY NATIONAL BANK & TRUST COMPANY

250 Lytton Ave., P.O. Box 89 94302  
415/327-0210 Tr\$148 Mil

Hd, TrInv: Hall Palmer, ExecVP&SrTO  
PersTr: H. Craig Titus, VP&TO

EmplBen: Benner Davenport, TO  
TrOps: Raul Galano, VP&Mgr

#### WELLS FARGO BANK, NatAssn

550 Hamilton Ave., Ste. 306 94301  
415/855-7672

Hd: Patricia A. Black, VP&TO

### Pasadena

#### CITIZENS COMMERCIAL TRUST & SAVINGS BANK

225 E. Colorado Blvd., P.O. Box 671 91102  
818/795-3000, 213/681-8186

Hd: Vernon F. Coss, ExecVP-TrDiv  
Anne McNeely, AsstSec&AsstVP

C. J. Hagan, SrVP&TO  
Darryl G. Gaines, VP&TO

John C. Davidson, VP&SrTO  
Kay Oranzo, VP&TO

Christine Clark, VP&TO  
Gary D. Benda, AsstVP&TO

Thomas C. Pedersen, VP&TrInvO  
Evar Nilsson, VP&TO

Lorraine Tessier, VP&TrTxO  
Michael Avanesian, TO

#### SANWA BANK CALIFORNIA

595 E. Colorado Blvd. 91101  
818/304-1321

(Branch of Los Angeles)

PersTrHd: C. Scott Boone, VP&SrTO  
PersTrMgr: Jeffrey A. Philpott, VP

TBDO: John R. Burrows, VP(Pasadena)  
Peter L. Bailey, VP(West L.A.)

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#### SECURITY PACIFIC NATIONAL BANK

234 E. Colorado Blvd. 91101  
818/304-3036

Mgrs: Doris A. Barham, VP  
Edward A. Miller, VP

#### TRUST SERVICES OF AMERICA, INC.

527 S. Lake Ave. 91101

818/304-9962

(Branch of Los Angeles)

Mgr: Lisa Kay Edwards, VP&TO

#### UNITED MERCANTILE BANK & TRUST COMPANY, N.A.

1300 E. Green St. 91106

818/796-5000 Tr/u\$1 Mil

Hd: Donald Stokes

TrOps: Sue Otto

#### WELLS FARGO BANK, NatAssn

99 S. Lake Ave., P.O. Box 1300 91109

April Garrett, VP

### Rancho Bernardo

#### FIRST INTERSTATE BANK OF CALIFORNIA

11939 Rancho Bernardo Rd. 92128  
714/451-2700

(Branch of Los Angeles)

Mgr: Ronald G. Oman, VP

Nb: Whitney Lee, VP

#### SAN DIEGO TRUST & SAVINGS BANK

16363 Bernardo Center Dr. 92128

619/485-9904

(Branch of San Diego)

Hd: Colin Fort, VP&TO

William L. Barnhill, AsstVP&SrTrAdm

### Rancho Mirage

#### SECURITY PACIFIC NATIONAL BANK

Desert District Office

P.O. Drawer 100 92270

619/568-1811

Mgr: Jim A. Fundin, VP

### Rancho Santa Fe

#### CALIFORNIA FIRST BANK

Avenida De Acacias, P.O. Box B 92067  
619/758-2428

(Branch of San Diego)

Nb: Craig Henton, AsstVP

Thomas P. Weaver, TO

### Richmond

#### MECHANICS BANK

3170 Hilltop Mall Rd. 94806

415/620-1278 Tr\$160 Mil

Hd, Nb: Lorcan J. Bowden, VP&SrTO

PersTr: Glenn Moss, TO

TrOps: Paul Sylvester, TO

TrInv, ComTrf: John G. Rubin, TrInvO

TrOps, TDP: Ray Swain

### Riverside

#### SECURITY PACIFIC NATIONAL BANK

P.O. Box 712 92501

714/781-1384

### \* Sacramento

#### THE BANK OF CALIFORNIA, NatAssn

770 L St. 95814

916/321-6775

(Branch of San Francisco)

Ed Hulett, VP&SrTO

#### CAPITOL BANK OF COMMERCE

Trust Department

300 Capitol Mall, Suite 255

P.O. Box 2311 95811

916/449-8386 Tr\$140 Mil

Hd, Nb: Bruce B. Brown, VP

PersTr: Flo Bellacosa, AsstVP&TO

TrOps: Linda Dumas, AsstVP

EmplBen: James Rowland, AsstVP&TO

#### FIRST INDEPENDENT TRUST CO.

1020 12th St. 95814

916/971-8900 Tr\$50 Mil

PersTr: Cathy Hedrick, VP

TrInv, Nb: Dana Evangelista, Pres&ChmBd

EmplBen: Dick Rhodes, VP

Kathy S. Jones, Sec

Glen Biglow, ExecVP

Michael Ocenosa: CFO

Effie Yaachum, AsstSec

TrOps: Denise Nichols, AsstVP

#### FIRST NATIONWIDE BANK

3951 Lennane Dr. P.O. Box 34060 95834

1-800/227-5608

Hd: Arthur S. Tsuchiya, VP&SrTO

Adm: Kevin Galvin, Mgr

TrOps: Charles Waddell, Mgr

Svgs: Jan Aldrich, Mgr

#### WELLS FARGO BANK, NatAssn

400 Capitol Mall 95814

916/440-4446

Hd: Jack B. Franz, VP&TO

### San Bernardino

#### TRUST SERVICES OF AMERICA, INC.

600 N. Arrowhead Ave., Ste. 100 92403

714/381-3381

(Branch of Los Angeles)

Dixie Dahlgren, VP&TO

PersTr: William August, VP&TO

### San Diego

#### CALIFORNIA FIRST BANK

P.O. Box 109 92112

619/230-4506/4507 Tr\$3 Bil

(Branches in Laguna Hills, La Jolla, Rancho Santa

Fe & San Francisco)

Hd: Garet B. Clark, SrVP

TrOps: William H. Wilson, VP

Coun: G. Sinclair Price, VP

TrInv, ComTrf: Kenneth Sanders, VP

EmplBen: Horace B. Benjamin, VP

PersAdmin: Charles G. Conway, VP

Bus&Int'l: Masami Uchida, VP



**HOME FEDERAL**

#### HOME FED TRUST

P.O. Box 1401 92112

619/699-8695

(Branch in Santa Barbara)

Hd: L. Mark Fingerlin, Pres

PersTr, EmplBen, Nb: Janet G. Brisco, VP

TrInv: Joseph Winicki, VP

Paul E. Kidd, IO

PersTr: Donald M. Lenardi, VP&SrTO

Thomas Thale, II, TO

EmplBen: Carlee Harmansen, VP&SrTO

Brian Wildman, TO

TrOps: Jean Mangan, VP&TO

Nb: Kim Anton, TO&Mgr

Garth Empey, TO

Leslie Sackett, TO

RetirmntTr: Mary Richards, VP

#### LA JOLLA BANK & TRUST CO.

P.O. Box 22508 92122

619/458-2345 Tr\$242 Mil

Mgr: James T. Slingsby, SrVP

Admin: Virginia Corrente, VP&TO

EmplBen: Amy J. Romaker, TO

TrOps: Debbie Henry, TO

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# NORTH AMERICAN TRUST CO.

**NORTH AMERICAN TRUST CO.**  
P.O. Box 81929 92138  
619/237-5378 Tr\$725 Mil  
John A. Mason, CEO  
NoDean S. Sams, CFO  
EmplBen: Brenda Tipton, VP  
RA: Keoghs, Marge Naylor, VP  
TrOps: M. Bernice Hamblin, VP  
TDP: Edward K. Miller, VP  
Nb: Kelly McCauley

**SAN DIEGO TRUST & SAVINGS BANK**  
P.O. Box X1013 92112  
619/557-3150 Tr\$2.4 Bil  
(Branches in La Jolla & Rancho Bernardo)  
Mgr: Jerald P. Lewis, SrVP  
DivAdmMgr: William C. Conrad, SrVP  
PersTr: W. S. Schreiner, 1stVP&TO  
TrOps: Connie Martes, 1stVP&TO  
DivFinSvcs&InvMgr: James L. Kennedy, Jr., SrVP  
RE: Christine Henderson, VP&TO  
EmplBen: Paul A. Barnett, 1stVP&TO  
Nb: David R. Holst, VP&TO

**SECURITY PACIFIC NATIONAL BANK**  
1200 Third Ave., Ste. 300 92101  
619/238-5245

Mgr: Harvey R. Schwitzer, VP  
**SECURITY TITLE INSURANCE COMPANY**  
P.O. Box 1590 92101  
619/239-3091 Tr\$30 Mil  
Carl Weidner, TO  
Marian Roney, TrAdm

**TRUST SERVICES OF AMERICA, INC.**  
1855 First Ave., Ste. 101 92101  
619/233-8762

(Branch of Los Angeles)  
Mgr: Kenneth L. Stone, VP&TO

**WELLS FARGO BANK, NatAssn**  
450 B. St., Ste. 1600 92108  
619/230-6354  
(Branch of San Francisco)  
Susan Barnes

## San Francisco

**BANK OF AMERICA, NatAssn**  
P.O. Box 37121 94104  
415/622-4859 Tr\$20 Bil  
(Institutional Trust Services offices in San Francisco-415/622-4859, and Los Angeles-213/228-3930)  
Hd, InstTrSvcs: Richard V. Fulp, SrVP  
TrInv: V. Shannon Clyne, VP

**THE BANK OF CALIFORNIA, NatAssn**  
400 California St., P.O. Box 45000 94145  
415/765-2653 Tr\$2.9 Bil  
(Branches in Los Angeles, Newport Beach, Palm Springs, Sacramento, San Rafael, Portland, OR; Seattle & Tacoma, WA)

**COASTWIDE TRUST HEADQUARTERS:**  
GpHd: Ralph J. Rasmussen, ExecVP  
PersTr, Hd: John H. Dimalanta, SrVP&Mgr  
NoCalPersTr: Morton A. Pactor, SrVP&Mgr  
FamTr: Donald D. Crawford, Jr., VP  
Test/Probate: Stan Bornfreund, VP  
PvtTr: Russell A. Hough, Jr., VP  
TrRE: Brian Mullins, VP  
TrTx: Janet Kirby, AsstVP  
Nb: Roane T. Sias, VP  
BusTrHd: Walt C. Jennette, SrVP&Mgr  
NoCalEmplBen: Silvia J. Inglesse, VP&Mgr  
CorpTr: Alexander R. Bohm, VP&Mgr  
InvHd: Anthony E. Spare, SrVP&ChIO  
PersInv: J. Earl Skeel, VP&IO

## BOSTON SAFE DEPOSIT AND TRUST COMPANY OF CALIFORNIA

Ste. 200, 400 Montgomery 94104  
415/397-0600  
(Branch of Boston, MA)  
F. Daniel Prickett, SrVP&RegMgr

**CALIFORNIA FIRST BANK**  
350 California St., P.O. Box 7104 94120  
415/445-0370  
(RegTrDepHdq: San Diego)  
Mgr, PersTr, Nb: Debra P. Lepold, AsstVP&TO  
EmplBen, Nb: John M. Bennett, VP



## CHASE MANHATTAN TRUST COMPANY OF CALIFORNIA, N.A.

101 California St., Ste. 4125 94111  
415/433-8430 Tr\$500 Mil  
(Branch in Los Angeles)  
Hd: James E. Elder, ActingPres  
Nb: Robert Diehl, VP  
PersTr: Victoria L. Vitalone, 2ndVP  
TrInv: R. Lawrence Bacon, Pres  
Cust: Judith K. Flanagan, AsstTreas

**FIRST INTERSTATE BANK OF CALIFORNIA**  
405 California St., 10th Floor 94104  
415/773-7112  
(Branch of Los Angeles)  
NoCAHd, PersTr: Donald Cowles, VP  
Nb: Chris Clauson, VP  
Nancy Martin, AsstVP

**HARRIS TRUST CO. OF CA**  
345 California St., Ste. 2700 94104  
415/434-7972  
Hd: Victor M. Waldridge, Chm&Pres  
CorpTr: David R. Jackson  
TrOps: Geoffrey Culverhouse

**IMPERIAL TRUST COMPANY**  
(A subsidiary of Imperial Bank)  
456 Montgomery St., Ste. 600 94104  
415/954-5080 Tr\$3.0 Bil  
(Branch of Los Angeles)

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Peter D. Burnes, VP/Mgr  
Neil Clem, VP/Mktg  
Lawrence Payne, AsstVP&TO  
Shirley Palpalotac, AsstVP/TO  
Lois Scanlon, AsstVP/TO  
Ed Edwin, TO/Mktg  
Tina Thomas, TrAdm

**NORTHERN TRUST OF CALIFORNIA N.A.**  
580 California St., Ste. 1800 94104  
415/765-4400

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Offices in Los Angeles, Santa Barbara & Orange County)  
MngDir: John B. Ducato  
TrInv: Peter C. Andresen, VP  
TrOps: Sylvia C. Castellero, 2ndVP  
Nb: Michael C. Pescatello, VP  
John S. Hancock, VP

**THE PACIFIC BANK, N.A.**  
100 Montgomery St. 94104  
415/576-2700 Ext. 2181 Tr\$130 Mil  
Hd, Nb: Bruce F. Anderson, SrVP  
PersTr: Charles C. De Marais, Jr.  
EmplBen: Virginia Bradley  
TrOps: Paul B. Sylvester  
TDP: Robert Kinghorn

**PACIFIC SECURITIES DEPOSITORY TRUST CO.**  
301 Pine St. 94104  
Stanley O. Shell, Mgr, PCC/PSDTC  
Larry R. Shotwell, SrVP&CFO  
Jack R. Trail, VP/InternalAudit

**SANWA BANK CALIFORNIA**  
444 Market St. 94111  
415/765-9712  
(Branch of Los Angeles)  
PersTrMgr: Anneliese B. Miller, VP&TO  
TBDO: Sonia Hauke, AsstVP  
EmplBenMgr, TBDO: Kenny Lee Adams, VP&TO

## SECURITY PACIFIC NATIONAL BANK

One Embarcadero Ctr. 94111  
415/445-4267

Laurel Good-Swan, TO  
**SUMITOMO BANK OF CALIFORNIA**  
P.O. Box 3949 94104  
415/445-8090 Tr\$400 Mil  
(Branch in Los Angeles)  
Hd: Robert G. Gottschalk, VP&DptyMgr  
Mgr: B. R. Otani, VP  
PersTr: Tom Benson, AsstVP&SrTO  
TrInv: Ed Turner, AsstVP&TrInvO  
EmplBen: Robert Gajewski, AsstVP&TO  
TrOps: Richard Wong, AsstVP&TOpO

**TRUST SERVICES OF AMERICA, INC.**  
505 Sansome St. 94111  
415/781-2364

(Branch of Los Angeles)  
Mgr: Richard C. Murray, VP&TO

**WELLS FARGO BANK, N.A.**  
4620 Montgomery St. 94163  
415/396-5473 Tr\$45.250 Mil  
(Offices in Beverly Hills, Carmel, Fresno, Long Beach, Los Angeles, Newport Beach, Palo Alto, Pasadena, Sacramento, San Diego, San Francisco, Santa Barbara & Santa Rosa)  
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AssetMgr: Alex Anderson, SrVP  
HdNoCal: William L. Timoney, AssetMgrSrVP  
HdSoCal: S. Thompson, AssetMgrVP  
SecurSvcs: Barry X. Lynn, SrVP  
BusTr&Inv: Alan Kizer, SrVP  
CustSvcs: Deb Patterson, VP  
PvtBnkG: Frederick S. Taff, SrVP  
MutlFds: David E. Demarest, VP  
HdWFinAdv: Frederick L. A. Grauer, Chm  
WFindAdvMktg: Jeffrey L. Skelton, VChm  
WFindAdvSub: Patricia C. Dunn, Pres

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**AMERICAN BANK & TRUST CO.**  
40 S. Market St. 95113  
408/993-9100 Tr\$65 Mil  
(Branch in Walnut Creek)  
Hd, TrInv, Nb: Lawrence M. Russell, SrVP  
PersTr: Sandra Jarvis, AsstVP&TO  
EmplBen: Helen Zachary, AsstVP&TO  
TrOps: Ray Fallahay, TOpO

**BANK OF THE WEST-SAN JOSE**  
P.O. Box 1121 95108  
408/998-6867 Tr\$300 Mil

(Branch in Beverly Hills)  
Hd: Don L. Draper, SrVP&SrTO  
PersTr: Paula Rouleau, VP&TO  
TrInv: Joseph Hefner, VP&TrInvO  
EmplBen: Debra Reed, AsstVP&TO  
TrOps: Charlotte Miller, VP&TO  
Nb: Janice Del Fiacco, VP&TO  
Richard Lambie, VP&TO

**CALIFORNIA COMMERCE BANK**  
111 W. St. John St. 95113  
408/286-2660 Tr\$40 Mil  
Hd: Joseph Schmedding, SrVP&TO  
Admin: James Lester, AsstVP  
TrInv, EmplBen: Arthur M. Soltan, VP&TO  
PersTr: Kathleen Sorrell, TO  
TrOps: Charmaine Griffin  
Nb: Cheryl K. Scott, VP&TO

**PACIFIC TRUST COMPANY**  
1245 S. Winchester Blvd. 95128  
408/244-9605

(Branches in Carmel & Santa Cruz)  
Hd: George Gallucci, Pres&CEO  
PersTr: Christine Backhouse, VP  
CorpTr: Victor Adams, VP  
TrInv: Philip Hart, VP  
EmplBen: Marc Rebboah, VP  
TrOps: Harlan Yelland, VP  
Nb: William H. Hardy, VP  
Admin: Paula Scott, VP

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## CALIFORNIA (Cont'd)

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#### BOREL BANK & TRUST CO.

35 Bover Rd. 94402  
415/378-3720 Tr\$260 Mil  
Hd: Ronald G. Fick, ExecVP&S TO  
PersTr: EmplBen: B. Neil Dickinson, VP&TO  
TrOps: Susan Kealey, VP&TO  
TrInv: Kent Kaiser

#### SECURITY PACIFIC NATIONAL BANK

441 S. El Camino Real, P.O. Box 1591 94402  
415/348-0282  
Mgr: Peter S. Kimball, VP

### San Rafael

#### THE BANK OF CALIFORNIA, NatAssn

1135 A St., P.O. Box 1440 94915  
415/459-4980  
(Branch of San Francisco)  
Richard Hageman, VP&S TO

### Santa Ana

#### FIRST AMERICAN TRUST CO.

P.O. Box 267 92702  
714/558-3211 Tr\$200 Mil  
(Branch in Newport Beach)  
Hd: Charles A. Potter, Pres  
PersTr: Donald Dooling, VP  
EmplBen: Ray Haynes, VP  
TrOps: G. Robert Izett, TOPO  
TrInv: T. C. Casey, SrVP&TO  
TrCoun: Wayne Condit, VP  
Nb: G. Andy Bailard, VP

#### SANWA BANK CALIFORNIA

1622 N. Main St. 92702  
714/667-1300  
(Branch of Los Angeles)  
PersTrMgr: John E. Reilly, VP&TO  
TBDO: Beverly Soderling, AsstVP

### Santa Barbara

#### FIRST INTERSTATE BANK OF CALIFORNIA

901 State St. 93102  
805/966-1561  
(Branch of Los Angeles)  
Mgr,Nb: Mel Vogel, VP

#### HOME FED TRUST

936 State St. 93101  
(Branch of San Diego)

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206 E. Anapamu St. 93101  
805/965-6200  
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Offices in Los Angeles, San Francisco &  
Orange County)  
MngDir: Rufus R. Jeffris, Jr.  
TrAdm: Edmund W. Hill, VP  
TrInv: George D. Eagleton, VP  
TrOps: Cheryl A. Dodge, OpO  
Nb: Judith A. Kahan, VP  
Susan P. Northrop, MktgO

#### SANTA BARBARA BANK & TRUST

P.O. Drawer JJ 93102  
805/564-6200 Tr\$343 Mil  
TrDivMgr: John R. Ziegler, VP&Mgr  
TrSvs,Nb: Lawrence L. Wathey, SrVP&S TO  
PersTr: A. Benjamin Fox, VP&S TO  
PersTrProb: Whitney H. Hiewland, VP&S TO  
TrInv: Eric Millar, VP&InvMgr  
EBT: Paulette Pasch, VP&EBTMgr  
TrOps: David Ristig, VP  
RE: Eldon D. Shiffman, VP&REMgr

#### SANWA BANK CALIFORNIA

1036 State St. 93102  
805/963-1410  
(Branch of Los Angeles)  
PersTrMgr,TBD: Timothy C. Gamble, VP&TO  
EmplBen,TBD: David A. Prichard, AsstVP

#### SECURITY PACIFIC NATIONAL BANK

834 State St. 93101  
805/564-1500  
Mgr: A. Thomas Hiefield, VP  
PersTr: Arlin E. Wilson, VP  
ProbConsrvsps: Milton K. Burnett, VP  
WELLS FARGO BANK, NatAssn  
1001 State St. 93101  
805/564-2700  
Shirley Bond, TO

### Santa Cruz

#### PACIFIC TRUST COMPANY

P.O. Drawer 1855 95061  
408/458-6355 Tr\$125 Mil  
(Branch of San Jose)  
Mgr: John I. Kessler, VP  
ProbPersTr: Evelyn Parsons, AsstVP

### Santa Monica

#### SANTA MONICA BANK

P.O. Box 550 90406  
213/394-9611 Tr\$450 Mil  
Hd,Nb: R. D. Rarkovic, SrVP&TO  
PersTr: L. Chalkian, VP&TO  
EmplBen,TrInv,ComTrf:  
William H. Krummel, VP&TrInvO  
TrOps: Faith Riddle, VP

### Santa Rosa

#### EXCHANGE BANK

P.O. Box 208 95402  
707/545-6220 Tr\$52 Mil  
Hd,TrInv: W. E. Utzinger, VP&S TO  
PersTr: J. W. Bastian, TO  
TrOps: C. A. Schofield, TOPO

#### WELLS FARGO BANK, NatAssn

720 3rd St. 95402  
707/571-7121  
(Branch of San Francisco)  
Rich Pellicciari

### Stockton

#### BANK OF STOCKTON

301 E. Miner St. 95201  
209/941-1510 Tr\$240 Mil  
Hd,CorpTr,TrInv,Nb:  
R. W. Friedberger, VP&S TO  
PersTr: W. W. Walterstorf, VP&TO  
EmplBen: L. Perry, AsstTO  
TrOps: Stan Brumley

#### UNION SAFE DEPOSIT BANK

P.O. Drawer Z 95201  
209/946-5167 Tr\$82 Mil  
(Branch in Modesto)  
Hd: D. B. Wied, SrVP&TO  
PersTr: Jack Sanders, AsstVP  
TrOps: D. M. Griffay, AsstVP  
EmplBen: J. C. Donlon, AsstVP

### Walnut Creek

#### AMERICAN BANK & TRUST CO.

1940 Tice Valley Blvd. 94595  
415/938-1004  
(Branch of San Jose)  
Ci,PersTr: Mary Ann Abreu, AsstVP&TO  
WESTERN FINANCIAL TRUST COMPANY  
3100 Oak Rd. 94596  
415/256-0800 Tr\$7 Mil  
Joseph Creamer, Jr., TO

### West Los Angeles

#### SANWA BANK CALIFORNIA

10929 Wilshire Blvd. 90024  
213/208-4111  
(Branch of Los Angeles)  
TBDO: Peter L. Bailey, VP

## COLORADO

### Aurora

#### THE PEOPLES BANK & TRUST CO.

9635 Montview Blvd. 80010  
303/364-2621 Tr\$16 Mil  
Hd,PersTr,TrOps: David L. Edwards, TO

### Boulder

#### FIRST NATIONAL BANK

P.O. Box 4418 80306  
303/442-6770 Tr\$160 Mil  
Hd: Craig E. Tribolet, SrVP&TO  
PersTr: Warren N. Marble, VP&TO  
TrOps: Joyce A. Taff, TO  
EmplBen: John H. Layman, VP&TO  
CorpTr: H. William Cordell, Jr., AsstVP&TO

#### TRUST COMPANY OF AMERICA

2025 Pearl St., P.O. Box 8007 80306  
303/449-3300 Tr\$95.75 Mil  
Hd: Hugh S. McCaffrey, Pres  
CorpTr: Linda Fagler, TO  
TrOps: Rhonda Krupansky, VP  
Dolores Best, AsstVP  
TDP: Amber Merry, VP

#### UNITED BANK OF BOULDER, N.A.

P.O. Box 227 80306  
303/442-0351 Tr\$42.8 Mil  
Hd: James D. Bostwick, VP&S TO  
Cindy Hesser, AsstVP&TO  
PersTr: Gerald Tension, TO

### Brighton

#### UNITED BANK BRIGHTON

P.O. Box 449 80601  
303/659-0350 Tr\$8.3 Mil  
Phyllis Hancock, TO

### Brush

#### THE FARMERS STATE BANK

P.O. Box 324 80723  
303/842-5101  
Hd: Steven R. Dupps, VP&Csh

### Colorado Springs

#### COLORADO NATIONAL BANK-EXCHANGE

P.O. Box 940 80943  
719/625-5750 Tr\$175 Mil  
Hd: Douglas W. Robinson, VP&TO  
Est: John W. Blair, Jr., VP&TO  
PersTr: Paula D. Pollet, VP&TO  
TrOps,CorpTr: David L. Steele, TOPO  
TrMkt: J. Scott Chambers, AsstVP  
EmplBen: Mark Elliott, TO

#### FIRST NATIONAL BANK OF COLORADO SPRINGS

P.O. Box 1699 80942  
719/471-5125 Tr\$431 Mil

#### ADMINISTRATION:

Hd: Terence Lilly, SrVP  
IndSvs: Robert M. Starks, SrVP  
PersTr: Wm. S. Corrigan, Jr., VP  
Prob: Sharon K. Schreiber, VP  
EmplBen,CorpTr,Nb: Richard S. Harwood, VP  
TrOps: Deanna R. Ford, AsstVP

#### INVESTMENTS:

Hd: John D. B. Gould, SrVP  
TrInv,ComTrf: G. Raymond Miller, VP

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P.O. Box 400 80901  
 719/636-1361 Tr\$97 Mil  
 Hd: Thomas D. Maris, VP&SrTO  
 PersTr: Terry P. Coffelt, VP&TO  
 TrInv: A. Kay Fisher

**Delta****COLORADO BANK & TRUST CO.**

P.O. Box 60 81416  
 303/874-8061 Tr/\$1 Mil  
 June Calhoun, TO&TQP

**★ Denver****AMERICORP SECURITIES SERVICES, INC.**

1515 Arapahoe St., P.O. Box 5548TA 80217  
 303/820-4027  
 (Affiliate of Ameritrust Company, Cleveland, OH)

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 Donald L. Sprenger, VP  
 Merryl K. Rapp, VP/Mgr

**CENTRAL BANK OF DENVER**

P.O. Box 17289TA 80217  
 303/893-3456 Tr\$236 Mil  
 Hd: Donald J. Horst, SrVP&TO  
 TrAdmin: Daniel Rich, VP&TO  
 PersTr: Harlan Cyphers, VP&TO  
 CorpTr: Ken Buckius, VP  
 TrInv: John Campbell, TrInvO  
 EmplBen: Gary Bostwick, VP&TO  
 TrOps: Bill Kuts-Cheraux, VP

**COLORADO NATIONAL BANK OF DENVER**

P.O. Box 5168 80217  
 303/893-1862 Tr\$820 Mil  
 Hd: Nelson B. Cole, FS&M&SrVP  
 Hd:TrDept: Erik S. Taylor, VP  
 PersTr: Joann G. Ward, VP&SrTO  
 CorpTr, EmplBen: Ronald G. Wendel, VP  
 TrOps, TDP: Gary C. Cunningham, VP  
 Nb: Irving Berlau, VP

**COLORADO STATE BANK**

1600 Broadway 80202  
 303/861-2111 Tr\$100 Mil  
 Hd: Thomas J. Gordon, SrVP&ExecTO  
 TrOps: John E. Lawrence, SrVP&TO  
 PersTr: Dennis N. Witmer, TO  
 EmplBen: Bruce C. Harbinson, TO  
 TDP: Jan L. Lukehart, TopO

**DENVER NATIONAL BANK**

P.O. Box 5586TA 80217  
 303/292-4000 Tr\$1.250 Mil  
 Hd, Nb: Harold J. Ladwig, SrVP&TO  
 PersTr: Debra Rayman, AsstTO  
 TrOps: Steve King, VP&TO  
 EmplBen: William Gillespie, VP&TO

**FINANCIAL TRUST CO.**

P.O. Box 2040 80201  
 303/779-0731 Tr\$100.4 Mil  
 Hd: John M. Butler, Pres  
 Roger D. Maurer, SrVP  
 Jim Hirschman, VP  
 Kenneth J. Ruder, VP

**FIRST COLORADO BANK & TRUST, N.A.**

2696 S. Colorado Blvd. 80222  
 303/759-4711 Tr\$40 Mil  
 Hd: E. Eugene Schnobel  
 Cheryl Welsh, TO  
 TrOps: Cathy Harper, AsstTO

**FIRST INTERSTATE BANK OF DENVER, NatAssn**

633 17th St. 80270  
 303/293-5755 Tr\$4.3 Bil  
 Hd: Mary K. Anstine, ExecVP-Tr  
 CorpTr: James R. Cowgill, SrVP&TO  
 EmplBen: Edward S. Claunch, SrVP&TO  
 TrOps: Roberta L. Butterly, SrVP&TO  
 PftolMgtMgr: William F. Scott, VP&TO  
 PersTrMgr: Yvonne J. Baca, VP&TO  
 PftBkMgr: William C. Burns, Jr., VP

**FIRST TRUST CORPORATION**

444 Sherman St. 80203  
 303/744-2944 Tr\$1.7 Bil  
 Hd: Gordon G. Rackafellow, Pres  
 Nb, PersTr, CorpTr: Rahe Von Hoene, VP&TO  
 TrOps: Mary Coskey, VP  
 EmplBen: Mark Kelley, VP  
 Nb: John Canavan  
 TDP: Kevin O'Brien

**GUARANTY BANK**

P.O. Box 1980 80201  
 303/296-9600 Tr\$29.6 Mil  
 Hd: Byron H. Hasstedt, SrVP&SrTO  
 Marianne LeBois, AsstTO

**LAKESIDE NATIONAL BANK**

P.O. Box 12000 80212  
 303/455-2000 Tr\$30 Mil  
 Hd: David C. Wilkinson, VP&TO  
 PersTr: Deborah A. Reeves, TO  
 TrOps: Jamie Cook

**LINCOLN TRUST CO. (T ONLY)**

P.O. Box 5831 80217  
 303/771-1000 Tr\$1.02 Bil  
 Marty Anderson, Chm  
 Hd: Robert H. Beriault, Pres&CEO  
 PersTr, CorpTr, TrOps: Sharon K. Soos, VP  
 EmplBen: Paul Maxwell, VP  
 TrInv: John Raath, Dir  
 TrOps: Ritis S. Skinner, SrVP&COO  
 Nb: Wendy A. Tenzyk, MktgDir  
 TDP: Cathy Schmit  
 Joan Main  
 EmplBen, Nb: Ruth A. Roberts

**MOUNTAIN STATES BANK**

1635 E. Colfax Ave. 80218  
 303/388-3641 Tr\$77 Mil  
 Hd: Stoddard White, SrVP  
 TrInv, ComTrF: E. W. Hodge, VP&TO  
 TrOps: Paulette Zlob, TO

**UNITED BANK OF DENVER**

1700 Broadway 80274  
 303/861-8811 Tr\$2.8 Bil  
 Hd: William S. Hershberger, ExecVP  
 PersTr: Charles Myers, VP  
 CorpTr, TrInv, ComTrF: Timothy R. Morgan, VP  
 EmplBen: Michael S. Miller, AsstVP  
 TrOps: Tim Kenczewicz, VP

**Englewood****FIRST INTERSTATE BANK OF ENGLEWOOD, NatAssn**

P.O. Box 240 80110  
 303/761-1000 Tr\$20 Mil  
 Hd, PersTr, TrOps, Nb: James H. Tilger, VP&TO

**FIRST NATIONAL BANK OF ENGLEWOOD**

333 W. Hampden 80110  
 303/761-1420 Tr\$450 Mil  
 Hd, TrInv: John K. Weckbaugh, SrVP&SrTO  
 PersTr, Prob: Robert Jobin, VP&TO  
 CorpTr: Scott Hammer, TO  
 EmplBen: Michelle Sullivan, TO  
 TrOps: Bernicia Weart, TopO

**RESOURCES TRUST COMPANY**

8051 E. Maplewood Ave. 80111  
 303/694-2917 Tr\$1.5 Bil  
 Hd: Matthew Auttersson, Pres  
 TrOps, EmplBen: Lynn Hayden, VP  
 TDP: Pam Solek, COO  
 Mktg, Nb: Christine LaFortune, AsstVP

**Fort Collins****FIRST INTERSTATE BANK OF FORT COLLINS, N.A.**

P.O. Box 555 80522  
 303/482-4861 Tr\$125 Mil  
 Hd: Trudy Sargent, VP  
 PersTr: Gary Rudolph, SrTrAdm  
 Michael Walton, SrTrAdm  
 Cathy Schott, VP&AsstMgr  
 Lorene Kilburn, EBTMgr  
 Robert Dennis, AcctExec  
 Sean Shelley, AcctExec  
 TrInv: Suzanne Peterson, Mgr  
 TrOps: Dennis Schwartz, VP&AsstMgr

**UNITED BANK OF FORT COLLINS, NatAssn**

P.O. Box 2203 80522  
 303/482-1100 Tr\$172 Mil  
 Hd, Nb: Phyllis C. Hancock, SrVP&TO  
 EmplBen: Betty Callahan, TO  
 PersTr: Amy Kemp, AsstVP&TO  
 Margaret J. Parker, TO  
 TrOps: Cindee Beechwood, AsstTO

**Fort Morgan****FARMERS STATE BANK**

P.O. Box 798 80701  
 303/867-5661 Tr\$50 Mil  
 Hd, TrInv, ComTrF, EmplBen, Nb: Dave Ohman, SrTO  
 TrOps: Kathi Akin, OpAdm

**Grand Junction****CENTRAL BANK OF GRAND JUNCTION, N.A.**

P.O. Box 608 81502  
 303/243-2411, Ext. 266 Tr\$139 Mil  
 Hd, TrInv, ComTrF, Nb: Richard G. Horstman, VP&SrTO  
 PersTr: Mark Anema, TO  
 EmplBen: Darrel Mattivi, VP&TO  
 Douglas Wangelin, AsstTO  
 TrOps: Frankie Squirrel, TopMgr  
 AdmSec: April Rose  
 Kara Fossett

**UNITED BANK OF GRAND JUNCTION-DOWNTOWN**

P.O. Box 908 81502  
 303/243-1611 Tr\$135 Mil  
 Hd, Nb: Bartlett Ford, VP&AssetMgtSvcsMgr  
 PersTr: Cathy Lemarr, AssetMgtO  
 CorpTr: Bev Graham, AsstAcctAdm  
 TrInv: Kay Fisher, IO  
 EmplBen: Robert L. Whittenberg, AssetMgtO  
 TrOps: Wilma Wagner  
 Nb: Edith Nelson, AsstAcctAdm  
 TDP: Connie Ochoa

**Greeley****GREELEY NATIONAL BANK**

P.O. Box 1098 80632  
 303/356-1234 Tr\$100 Mil  
 Mgr: Mike Phillips, SrVP  
 EmplBen: Eldon Grimes, TO  
 PersTr: Debbie Patterson, TO  
 TrInv: Don Taylor, SrIO  
 TrOps: Chris Sewell, Mgr

**UNITED BANK OF GREELEY**

P.O. Box 1058 80632  
 303/356-1000 Tr\$140 Mil  
 Hd: James W. Price, TrMgr  
 PersTr: Donna Benson, AsstVP&TO  
 CorpTr: Cinda L. Smith, TO  
 EstStlmt: Carol A. Cox, AsstVP&TO  
 EmplBen: John W. Blair, VP&TO

**Gunnison****THE GUNNISON BANK & TRUST CO.**

P.O. Box 119 81230  
 303/641-0320 Tr/\$1 Mil  
 Hd: Kay Averill, AsstVP&SrTO

**Holly****FIRST BANK & TRUST CO.**

P.O. Box 607 81047  
 303/537-6547 Tr\$3.2 Mil  
 Hd: J. B. McKeever, Pres&TO  
 PersTr: Rella Steele  
 Nb: Jerry L. Humrich

**La Junta****COLORADO BANK & TRUST CO.**

P.O. Box 499 81050  
 303/384-8131 Tr\$16 Mil  
 Hd: R. H. Jones, Pres&TO  
 PersTr: Janet Hill, CPA&TO

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## COLORADO (Cont'd)

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7590 W. Colfax Ave., P.O. Box 15008 80215  
303/233-6561 Tr\$40 Mil  
Hd,Trlnv,Nb: Tim Buchanan, VP  
PersTr: Deborah A. Reeves, AsstVP  
CorpTr,TrOps: Jeanne Mathews, AsstVP  
EmplBen: Patricia Withers, AsstVP

### Littleton

#### UNITED BANK OF LITTLETON

P.O. Box 611 80160  
303/794-4291 Tr\$6 Mil  
Hd: K. R. Osborne, Pres  
TrOps: Shirley Mann

### Longmont

#### COLORADO NATIONAL BANK LONGMONT

P.O. Box 239 80501  
303/776-5757 Tr\$18 Mil  
Hd: Tom R. Kiteley, VP&TO  
Bevelly A. Schrenk, TO

#### FIRST NATIONAL BANK OF LONGMONT

401 Main St., P.O. Box 209 80501  
303/776-5800 Tr\$55 Mil  
PersTr,CorpTr,Trlnv,EmplBen,ComTrF,Nb:  
John A. Kuhn, VP&SrTO  
PersTr,TrOps: Darlene Mitchell, TO

### Loveland

#### FIRST NATIONAL BANK

P.O. Box 29 80539  
303/667-3443 Tr\$145 Mil  
Hd: Morrison L. Heth, ExecVP&TO

#### HOME STATE BANK

P.O. Box 329 80539  
303/669-4040 Tr/o\$2.5 Mil  
Hd: Jack Devereaux, Pres

### Pueblo

#### COLORADO NATIONAL BANK-PUEBLO

P.O. Box 156 81002  
303/545-1331 Tr/o\$75 Mil  
Hd,Trlnv,Nb: Frank D. Plunkett, Jr., SrVP&TO  
PersTr: Theodore A. Schmidt, VP&TO  
CorpTr,TrOps: Virginia Jimenez, TO&Supv  
EmplBen: Linda K. Bulloch, TO

#### PUEBLO BANK & TRUST CO.

P.O. Box 639 81002  
719/545-1834 Tr/o\$100 Mil  
Hd,Trlnv: James A. Murray, SrVP&TO  
PersTr: Robert J. Pattee, Jr., VP&TO  
CorpTr,ComTrF,TrOps,TDP: Wesley J. Ursick  
EmplBen: Steven E. Melvin, 1stVP&TO  
Prob: Dorothy Stanford, AsstTO

### Wheat Ridge

#### LAKESIDE NATIONAL BANK

P.O. Box 12000, Denver 80212  
303/455-2000 Tr\$30 Mil  
Hd: David C. Wilkinson, VP  
PersTr: Inez Pitt  
Debbie Reeves  
TrOps: Jamie Cook

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

## CONNECTICUT

### Bridgeport



**Citytrust**

MEMBER FDIC

#### CITYTRUST

961 Main St. 06602  
203/384-5195 Tr\$1.3 Bil  
(Branches in Danbury, Darien, Fairfield, New Haven, Norwalk & Waterbury)

Hd: William E. Pomeroy, ExecVP  
Nb,Adm: Vincent A. Griffin, Jr., VP&TO  
CorpTr,EmplBen: Leslie J. Revzon, VP&TO  
Trlnv: Roger Perry, VP  
TrOps: Melissa M. Schoedinger, AsstVP  
FidSids: Henry A. Fenn, Jr., VP&TO  
PersTrAdm: Humphrey T. Nichols, II, VP&TO

#### THE CONNECTICUT BANK & TRUST CO.

10 Middle St. 06604  
203/382-6821  
(Branch of Fairfield Region)

#### CONNECTICUT NATIONAL BANK

One Lafayette Circle 06604  
203/579-3656  
(Branch of Hartford)

Hd: John B. Witmer, VP  
Nb: Alma Ryan, VP  
Trlnv: Charles F. Hall, VP

#### LAFAYETTE BANK & TRUST CO.

P.O. Box 1899 06601  
203/36-6130 Tr\$59 Mil  
Dep't: Betsy H. Barnston, SrVP  
Coralie E. Staff, AsstVP

#### PEOPLE'S BANK

Trust and Financial Management  
211 State St., 4th Floor 06604  
203/332-2275 Tr\$340 Mil  
Hd: James A. Phillips, FVP&SrTO  
Trlnv: Robert P. Langell, VP&SrTO  
TrAdm: David B. Cook, VP&SrTO  
EmplBen: William J. Pieper, VP  
TrOps: Lillian V. Tompkins, AsstVP  
Nb: Kenneth R. Nye, VP

### Bristol

#### UNITED BANK & TRUST CO.

200 Main St. 06010  
203/584-7010  
(Branch of Hartford)  
Hd: Wayne A. Cowell, VP

### Canaan

#### THE CANAAN NATIONAL BANK

Main St. 06081  
203/824-5423 Tr\$20 Mil  
Hd,PersTr,Trlnv: George H. Wilson, VP&TO  
TrOps: Robin L. Foley, TO

### Chester

#### CHESTER BANK

203 Route 154 06412  
203/526-4981 Tr\$20 Mil  
Hd: Bruce H. Watrous, ExecVP  
TrOps: Douglas Pierce, VP&Treas  
TrAdmin: Doris C. MacHaffie, AsstTO

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#### THE CONNECTICUT BANK & TRUST CO.

342 Main St. 06810  
203/797-2085  
(Branch of Fairfield Region)

#### MERCHANTS BANK & TRUST CO.

108 Mill Plain Rd. 06811  
203/748-3976  
(Branch of Norwalk)

Hd: Elizabeth LeBlond, AssocTO

#### UNION TRUST CO.

210 Main St. 06810  
203/744-1230 Tr\$1.5 Bil  
Hd: Richard W. Mann, VP  
PersTr: Dorothy R. Noack, TO

### Darien



**Citytrust**

MEMBER FDIC

#### CITYTRUST

454 Boston Post Rd. 06820  
203/655-2565  
(Branch of Bridgeport)  
Kenneth M. Park, SrVP&TO

#### THE CONNECTICUT BANK & TRUST CO.

CBT Plaza, 1120 Post Rd. 06820  
203/351-1351  
(Branch of Fairfield Region)  
Mgr: Ralph Hankey, VP

### Fairfield



**Citytrust**

MEMBER FDIC

#### CITYTRUST

161 Hillside Rd. 06430  
203/384-5423  
(Branch of Bridgeport)  
Katharine C. Purrington, VP

#### CONNECTICUT NATIONAL BANK

1366 Post Rd. 06430  
203/579-3419  
(Branch of Hartford)  
Hd: Judson W. Potter, VP  
Nb: Marcus Cole, VP

### Glastonbury

#### THE CONNECTICUT BANK & TRUST COMPANY

211 New London Turnpike 06033  
203/659-5285  
(Branch of Hartford Region)  
THE GLASTONBURY BANK & TRUST CO.

2461 Main St. 06033  
203/659-4021 Tr\$64 Mil  
Hd: Kim K. Dorsey, VP  
Miriam Olsen, TO

## Greenwich

### BT INVESTMENT MANAGERS INC.

(Wholly-owned subsidiary of Bankers Trust New York Corp.)

20 Dayton Ave. 06830

212/850-2391

(Registered Investment Advisor - Offices in Chicago, Los Angeles and Greenwich, CT)

Hd: Raymond A. BePlat, Pres

PersTr: Paul J. Bisset, VP

TrInv: Toby W. Grandorf, VP (Greenwich)

### THE CONNECTICUT BANK & TRUST COMPANY

Fairfield Region

240 Greenwich Ave. 06830

203/629-4162

(Regional Office of Hartford)

RegHd: Dorothy Bambach, SrVP

203/629-4113

### PRIVATE CLIENTS GROUP, INC.

(Wholly-owned subsidiary of Bankers Trust New York Corp.)

20 Dayton Ave. 06830

203/625-8900

Hd: Ben F. Wilder, VP

TrOps: Ramiro Bertot, Comp

### PUTNAM TRUST CO.

10 Mason St. 06830

203/869-3000 Tr\$466 Mil

Hd: Haven A. Knight, Esq., SrVP

PersTr: William F. Mancuso, VP

TrInv: Frederic D. Carter, Jr., VP

ComTrF: Christine M. Turino, SrTrInvO

TrOps: Edward Riamondi, Jr., TOpO

Nb: Douglas B. Downes, TO

SupSvcs: Robert F. Gildersleeve, VP

### UNION TRUST CO.

One Lafayette Place 06830

203/622-8800 Tr\$1.5 Bil

(Branch of New Haven & Stamford)

PersFinPlng: Mary Van Loan, AsstVP

## ★ Hartford

### BANK OF BOSTON CONNECTICUT TRUST GROUP

200 Trumbull St. 06103

203/548-2818

(Branch of Waterbury)

Leo F. Battista, VP-Tr

### THE CONNECTICUT BANK & TRUST CO.

1 Constitution Plaza 06115

203/244-5630 Tr\$5.8 Bil

(Regional Offices in Greenwich (Fairfield Region),

Hartford and New Haven. Trust Branches in Bridgeport, Danbury, Darien, Glastonbury, Greenwich, Mystic, New Canaan, New Haven, New London, Norwich, Simsbury, Stamford, Waterbury, West Hartford and Westport. Also Bank of New England Trust Company of Florida, West Palm Beach, FL)

Mgr: Sandra J. Bender, ExecVP

PersTr: George Pare, VP

Thomas Huettner, VP

Sheila Tasker, VP-Hartford

Wenzel Eichler, FVP-Greenwich

CorpTr: Fred Kowam, VP

TrInv: Robert Harrigan, VP

EmplBen: David Willour, VP

TrOps: James Graham, SrVP

Nb: Deborah Eldridge, Hartford

Robert Dobbs, Greenwich

Clay Warren, Westport

Hartford Region:

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203/244-5590

RegHd: Thomas Huettner, VP

Sheila Tasker, VP

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777 Main St. 06115

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InstitInv: James L. DeLucia, Jr., VP

NoReg: James P. Carley, Jr., SrVP

TrInv: Rudolph Abel, Jr., SrVP

TrOps: Norman R. Bouchard, SrVP

MktgDir: Bradley D. Johnson, VP

Nb: Robert A. Penney, VP

### UNITED BANK & TRUST CO.

101 Pearl St. 06103

203/520-3664 Tr\$1.5 Bil

(Branches in Bristol, New Britain, Simsbury & Willimantic)

Hd: Louis Pellino, SrVP&TO

PersTr: Bruce P. Wallace, VP&TO

CorpTr: Gordon Hiscok, AsstVP&TO

TrInv, ComTrF: William V. Crosswhite, VP

Mktg, Nb: Thomas J. Henry, Jr., VP&TO

EmplBen: Edward J. Tedesco, VP&TO

## Lakeville

### SALISBURY BANK & TRUST CO.

P.O. Box 1868 06039

203/435-9801 Tr\$129 Mil

Hd: Craig E. Taensing, SrVP&TO

## Litchfield

### THE FIRST NATIONAL BANK OF LITCHFIELD

North St. 06759

203/567-8752 Tr\$60 Mil

Hd: Susan Demlein, VP&SrTO

TrInv: James F. Keegan, Jr., TO/PM

TrOps: Pamela P. Wray, TO

## Meriden

### CONNECTICUT NATIONAL BANK

400 E. Main St. 06450

203/634-7160

(Branch of Hartford)

Hd: Gary G. Vernon, AsstVP

Nb: Anne D. Hale, VP

### MERIDEN TRUST & SAFE DEPOSIT CO.

1295 E. Main St. 06450-0951

203/235-4456 Tr\$133 Mil

Hd, PersTr, CorpTr, TrOps, Nb:

William C. Kilroy, ChmBd, CEO&SrTO

TrInv: Newell S. Sly, Pres&Sec

### NATIONAL INDUSTRIAL BANK OF CONNECTICUT

One Colony St. 06450

1-800/876-2265 Tr\$5 Mil

Hd: Cynthia Constantinople, AdmAsst

## Middletown

### CONNECTICUT NATIONAL BANK

363 Main St. 06457

203/344-5811

(Branch of Hartford)

Hd: Gary G. Vernon, AsstVP

Nb: Anne Hale, VP

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## CONNECTICUT (Cont'd)

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**CONNECTICUT NATIONAL BANK**  
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203/224-6466

(Branch of Hartford)  
Hd: William Keesley, VP  
TrInv: Robert E. Dell, VP  
Nb-Pers: Colleen Young, AsstVP

### UNITED BANK & TRUST CO.

51 W. Main St. 06050  
203/827-6006  
(Branch of Hartford)  
Hd: A. William Davis, VP

### New Canaan

**THE CONNECTICUT BANK & TRUST CO.**  
94 Elm St. 06840  
203/351-1360

(Branch of Fairfield Region)

### UNION TRUST CO.

87 Main St. 06840  
203/966-2641 Tr\$1.5 Bil  
(Branch of New Haven & Stamford)  
PersFinPng: Vernita H. Nordgaard

### New Haven

**BANK OF BOSTON CONNECTICUT TRUST GROUP**

135 Church St. 06510  
203/789-4626  
(Branch of Waterbury)  
Charles D. Sweet, VP-Tr



### CITYTRUST

234 Church St. 06510  
203/777-5625  
(Branch of Bridgeport)  
Richard Cella, AsstVP

### THE CONNECTICUT BANK & TRUST CO.

New Haven Region  
900 Chapel St., 10th Fl. 06510  
203/773-4601  
(Regional Office of Hartford)  
RegHd: Patricia Coyle, VP

### CONNECTICUT NATIONAL BANK

One Church St. 06510  
203/773-7808  
(Branch of Hartford)  
Hd: Joshua A. S. Young, SrVP  
Nb: Charles Bernhard, VP  
Anne D. Hale, VP  
TrInv: S. Jeffrey Burt, VP  
Inst: David Marotto, VP

### UNION TRUST CO.

Church and Elm Sts. 06510  
203/773-0500 Tr\$1.5 Bil  
(Branches in Danbury, Greenwich, New Canaan & Stamford)  
Hd: Edward G. Williams, ExecVP  
PersTr, Charit: Bruce R. Lively, SrVP  
TrInv: Yates P. Eckert, SrVP  
CorpTr, ComTrF, TrOps: Robert J. Bromfield, SrVP  
Nb, PersFinPng: Rita E. Bree, VP  
Multi-MgrInv: Alex K. Daggett, VP

### New London

**THE CONNECTICUT BANK & TRUST CO.**  
One Union Plaza 06320  
203/445-3068  
(Branch of New Haven Region)  
Mgr: John Bysko, VP

### CONNECTICUT NATIONAL BANK

250 Captain's Walk 06320  
203/447-6133  
(Branch of Hartford)  
Hd: Mildred E. Devine, VP  
Nb: Timothy R. Murphy, VP  
Jane S. Schellens, AsstVP

### New Milford

**BANK OF BOSTON CONNECTICUT TRUST GROUP**

23 Main St. 06776  
203/354-3981  
(Branch of Waterbury)  
Barbara W. Brown, VP-Tr

### Norwalk



### CITYTRUST

50 Washington St. 06854  
203/852-4019  
(Branch of Bridgeport)  
Nb: Russell R. Voorhees, AsstVP

### MERCHANTS BANK & TRUST CO.

59 Wall St. 06852  
203/852-5552 Tr\$344 Mil  
(Branch in Danbury)  
Hd: John H. Jevne, ExecVP  
PersTr: William Stoford, VP&TO  
TrInv: R. H. Alderman, SrVP  
TrOps: Robert M. Slapin, SrVP

### NORWALK SAVINGS SOCIETY

P.O. Box 28 06852  
203/838-4545 Tr\$17 Mil  
Hd: John J. Duffy, Jr., VP&TO  
TrOps: Barbara Olsen, TrAdm

### Norwich

### THE CONNECTICUT BANK & TRUST CO.

One Thames Plaza 06360  
203/889-5738  
(Branch of New Haven Region)

### Seymour

### SEYMOUR TRUST CO.

P.O. Box 456 06483  
203/888-2518 Tr\$56 Mil  
Hd, PersTr, TrOps, TDP:  
Brian J. Barrett, TO  
TrInv: Earl B. Boies, TO

### Simsbury

### THE CONNECTICUT BANK & TRUST CO.

981 Hopmeadow St. 06070  
203/244-6890  
(Branch of Hartford Region)  
**UNITED BANK & TRUST CO.**  
740 Hopmeadow, P.O. Box 277 06070  
203/679-8000  
(Branch of Hartford)  
Hd: Edwin A. Martin, VP

### Southbury

**BANK OF BOSTON CONNECTICUT TRUST GROUP**

06488  
203/264-2262  
(Branch of Waterbury)  
Judy Staubo, VP-Tr

### Stamford

### THE CONNECTICUT BANK & TRUST CO.

One Stamford St. 06901  
203/351-1419  
(Branch of Fairfield Region)  
**CONNECTICUT NATIONAL BANK**  
1 Landmark Square 06904  
203/358-6159

(Branch of Hartford)

Hd: Catherine O. Gagnon, VP  
TrInv: James W. Hoelscher, VP  
Nb: Michael C. Nowlin, VP

### UNION TRUST CO.

300 Main St. 06904  
203/348-6211 Tr\$1.5 Bil  
(Branches in Danbury, Greenwich, New Canaan & New Haven)

Hd: Edward G. Williams, ExecVP  
PersTr: Donald S. Roizien, SrVP  
TrInv: Yates P. Eckert, SrVP  
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Nb&PersFinPng: Rita E. Bree, VP  
Multi-MgrInv: Alex K. Daggett, VP

### Torrington

**BANK OF BOSTON CONNECTICUT TRUST GROUP**

61 Main St., P.O. Box 118 06790  
203/482-2114  
(Branch of Waterbury)

Richard E. Kittredge, VP-Tr

### CONNECTICUT NATIONAL BANK

236 Prospect St. 06790  
203/496-6027  
(Branch of Hartford)  
Admin: Roberta L. August, AsstVP  
Nb: Michelle Darcy, AsstVP

### Waterbury

**BANK OF BOSTON CONNECTICUT TRUST GROUP**

81 W. Main St. 06720  
203/574-7340 Tr\$1.8 Bil  
(Trust presence in Hartford, New Haven, New Milford, Southbury & Torrington)  
Hd: Tyler Baldwin, ExecTO  
TrInv: Robert B. Dannies, SrVP-Tr  
TrOps: Charles Champagne, VP-Tr  
PersTr, EmplBen: Robert P. Vocelli, SrVP-Tr



### CITYTRUST

195 Grand St. 06702  
203/573-4633  
(Branch of Bridgeport)  
Miles C. Borzilleri, AsstVP&TO

### THE CONNECTICUT BANK & TRUST CO.

20 E. Main St., Ste 104 06702  
203/597-9000  
(Branch of Hartford Region)  
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One Exchange Place 06702  
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Nb: Michelle Darcy, AsstVP

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### THE CONNECTICUT BANK & TRUST COMPANY

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**CONNECTICUT NATIONAL BANK**  
65 LaSalle Rd. 06107  
203/728-4233  
(Branch of Hartford)  
Hd: Robert S. Carter, VP  
Nb: Colleen M. Young, AsstVP

## Westport

### WESTPORT BANK & TRUST CO.

107 Post Rd. E. 06880  
203/222-6930 Tr\$184 Mil  
Hd: Arnold Levine, SrVP&SrTO  
PersTr: Dennis P. Clark, VP&TO  
Nb: Charles P. Gallagher, VP&TO

## Willimantic

### UNITED BANK & TRUST CO.

676 Main St. 06226  
203/456-6505  
(Branch of Hartford)  
Sonia M. Dudas, VP&TO

## DELAWARE

## Clayton

### CLAYTON BANK & TRUST CO.

P.O. Box 509 19938  
302/653-8531  
Hd: William H. Walters, Pres&TO

## Georgetown

### SUSSEX TRUST CO.

P.O. Box 311 19947  
302/856-4656 Tr\$95 Mil  
Hd: David V. Wyatt, VP&TO  
Est&PersTr: Jane L. Stayton, AsstTO  
EmplBen: Connie Mears, AsstTO  
TrOps: Mary Mumford

## Selbyville

### BALTIMORE TRUST CO.

1 W. Church St., P.O. Box 470 19975  
302/436-8236 Tr/u\$1 Mil  
Hd: Russell D. Brittingham, VP&TO

## Wilmington

### AMERICAN GUARANTY & TRUST CO. (T Only)

3801 Kennett Pike, Ste. C-200 19807  
302/652-3091 Tr\$120 Mil  
Hd, Nb: Matthew D. Mason, III, Pres&TO  
A. Kenneth Hackett, Jr., Treas  
Charles S. Baker, VP&TO  
Louis A. Avioli, SrVP, TO&Sec  
Linda B. George, AsstVP&TO  
Mary Kay Ryballowski  
Mary B. Zaccanini, AsstVP&TO  
Michael R. Eataugh, AsstTreas&AsstSec  
TrInv: Richard V. King  
Kevin O'Brien, VP&TO

### BANK OF DELAWARE

Bank of Delaware Center  
222 Delaware Ave. 19899  
302/429-1498 Tr/u\$1 Bil  
PersFinSvcs: Wayne L. Dawson, SrVP  
PersTr: John M. Amalfitano, VP  
CorpTr: Peter Fulweiler, VP  
TrInv, TrAdmin, ComTr: Christine H. Jayne, VP

EmplBen: James W. Whalen, Sr., CTO  
TrOps: Oswald Richards, VP  
TDP: Charles E. Sywy, SysO  
EstTxSvcs: Lewis A. Calloway, SrTxO  
Robert L. Dayett, SrEstSettlmtO

### DELAWARE CHAPTER GUARANTEE & TRUST COMPANY

1013 Centre Rd., P.O. Box 8963 19899  
302/995-2131 Tr/o\$2.7 Bil  
Hd, Nb: Stephen B. Tily, III  
PersTr: Carol Hilty Droge  
EmplBen: Richard F. Smith  
TrOps, TDP: A. Daniel O'Neill

### DELAWARE TRUST CO.

9th & Market Sts. 19899  
Tr\$2.3 Mil  
Hd: William L. Rhoads, III, ExecVP  
InvDir: George E. Doty, SrVP  
TrDir: Harry A. Dorian, SrVP  
TrAdmin: George V. Wood, SrVP  
InvMktg: Kenneth L. Holmes, VP  
TrMktg: Thomas J. Kelleher, III, VP  
FinPlng: George M. Fisher IV, VP  
Legal & Taxes: David C. Rittenhouse, SrVP  
TrOps: Donald R. Williams, VP

### MELLON BANK (DE) N.A.

10th & Market Sts. 19801  
302/421-2333 Tr\$67 Mil  
Hd: Charles E. Coqueron, SrVP  
PersTr: Robert H. Bell, AsstVP  
InvCust: James J. Flannery, VP  
Nb: James J. Tullis, TO

### WILMINGTON TRUST CO.

Rodney Sq. N. 19890  
302/651-1000 Tr\$20 Bil  
(Branch in Stuart, FL)  
Hd, TrDeptMgr: Donald A. Corkran, SrVP  
PersTr: David Hillegas, VP  
Est: Lewis B. Hyman, Jr., VP  
PersTr, TrInv: P. M. Snyder, Jr., VP  
Taxes: David S. Goodhue, VP  
Nb: Charles F. Gummey, Jr., VP  
HdFinSvcsDeptMgr: Nathan Hayward III, SrVP  
CorpSvcs: Clark H. Woolley, VP  
Nb: William B. Sowden, III, VP  
InvRes: Grace E. Messner, VP  
InvAdv: James V. Kelly, VP  
Richard J. Hobman, VP  
Nb: Peter J. Succaso, CEO(WTC Capital Adv. Inc.)

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(Branch of New York, NY)

David G. Curry, SrVP

### CRESTAR BANK N.A. WASHINGTON, DC

15th and New York Ave., N.W. 20008  
202/879-6000 Tr\$7.0 Bil  
(Branch of Richmond, VA)

Hd: Leonard W. Lilley, SrVP  
Larry O. Holland, SrVP

TrInv: James M. MacIver, VP  
TrOps: Michael W. Davis, VP  
Nb: Lynne C. Sayles, AsstVP

### FIRST AMERICAN BANK, NatAssn

740-15th & H Sts. N.W. 20005  
202/637-7507

Hd: August Zinsser, III, ExecVP  
Kenneth A. Williams, SrVP  
TrOps, CorpTr: David M. Shawler, AsstVP

TrInv: Robert Sweet, VP

TrRes: Ray Sague, AsstVP

PersTr: Ruth C. Shaw, VP

PvtBnkg: Gordon Wilson, VP

Agcy: James R. Christensen, VP

EmplBen: Donald R. Clark, VP

BusDev: Robert Patterson, AsstVP

### THE NATIONAL BANK OF WASHINGTON

4340 Connecticut Ave., N.W. 20008  
202/537-2167 Tr\$728 Mil

Hd: Philipp Walter, Jr., Pres

CorpTr, Nb: Frederic G. Burke, SrVP

TrInv: Charles O. Calvert, SrVP

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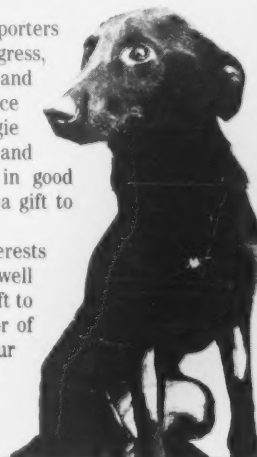
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Trust Banking Group

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305/674-7123

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TrInv: Dan Chappie

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P.O. Box 1045 33852  
813/465-3553

(Branch of Tampa)

Hd,Nb: W. Kerry Thompson, VP&TO

**Lake Wales****SUN FIRST NATIONAL BANK OF POLK COUNTY**

Trust Banking Group  
102 E. Central Ave., P.O. Box 1200 33853-1200  
813/676-3455

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PersTr: Effie S. Ritchie, TO

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Financial Planning & Trust Division  
114 N. J. St. 33460  
305/586-4613

(Branch of Miami)

LocMgt: Gary D. Santrack, VP

**Lakeland****FLORIDA NATIONAL BANK**

113 S. Tennessee Ave. 33802  
813/686-1136

(Branch of Jacksonville)

Mgt: Larry V. Moore, VP

**PEOPLES BANK OF LAKEALAND**

P.O. Box 3589 33802-3589  
813/687-6680 Tr\$150 Mil

Hd: Dennis E. Bradt, VP&TO

PersTr: Virgil C. Adams, TO

TrInv: Gary F. Richards, TO

PersTr: Susan M. Nixon, AsstTO

**SUN FIRST NATIONAL BANK OF POLK COUNTY**

Trust Banking Group  
Lakeland Centre

101 W. Main St., Ste. 100 33801  
813/687-9271

(Branch of Winter Haven)

Frank A. Sypniewski, Jr., TO

**Largo****NCNB NATIONAL BANK**

12046 Indian Rocks Rd., P.O. Box 398 34635  
813/595-2501

(City Trust Office)

Hd: Charles N. Castiglione, VP&TO

**SOUTHEAST BANK, NatAssn**

Financial Planning & Trust Division  
801 W. Bay Dr., P.O. Box 1840 33540  
813/585-8558

(Branch of Miami)

Reg&LocMgt: Richard C. Wiemer, VP

**Leesburg****CITIZENS NATIONAL BANK**

P.O. Box 47 32749  
904/787-5111 Tr\$29 Mil

Hd: Robert A. Voegelé, VP&SrTO

TrOps: Ann Tallman, TO

**SUN BANK, N.A.**

Trust Banking Group  
900 N. 14th St., P.O. Box 8 32748  
904/326-4515

PersTr: Gene Langley, VP&TO

**Lighthouse Point****BARNETT BANKS TRUST CO., N.A.**

2850 N. Federal Hwy. 33064  
305/786-3326

Hd: Ronald T. Ostan, VP

RE: Leesa McKneely, REO

**Marco Island****FIRST FLORIDA BANK, N.A.**

P.O. Box 728 33969  
(Branch of Tampa)  
Hd,Nb: H. G. Fisher, Jr., AreaSrVP&SrTO

**Martin Downs****BARNETT BANKS TRUST CO., N.A.**

3270 S. Martin Downs Blvd., Palm City 33990  
305/288-0110

Hd: Robert E. Bridson, TO

Nb: Robert T. Stanziano, VP

**Melbourne****FIRST FLORIDA BANK, N.A.**

1109 E. New Haven Ave. 32901  
305/723-2511

(Branch of Tampa)

Hd: James Snyder, VP&TO

**SUN BANK, N.A.**

Trust Banking Group  
P.O. Box 1630 32902-1630  
407/676-1155

Hd: James Dover, VP

**Miami****AMERIFIRST FLORIDA TRUST COMPANY**

11800 S.W. 147th Ave.  
P.O. Box 026029 33102-6029

305/387-8480 Tr\$210 Mil

(Branch in Boca Raton)

Hd,Nb: Richard G. Jackson, Pres

PersTr, CorpTr: David A. Newman, VP

TrInv: JoAnn Fraina, VP

EmplBen: Gary L. Tortora, VP

TrOps: Karen B. Shupenko, VP

**THE BANK OF NEW YORK TRUST COMPANY OF FLORIDA, NatAssn**

800 Brickell Ave. 33131  
305/374-6900

(Affiliate of The Bank of New York, New York,

NY. Branch in Naples)

Hd: William H. Geiger, Pres

Nb: C. Thomas Greene, VP

**BARNETT BANKS TRUST CO., N.A.**

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801 Brickell Ave. 33131  
305/372-5005

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Victor DiElmo, SrVP

#### CARIBANK

848 Brickell Ave. 33131  
305/374-1861

(Branch of Dania)

Hd: Steven F. Durst, VP&TO  
Nb: Peter Gonzalez, VP&TO  
Douglas P. Cooper, TBD

#### CITY NATIONAL BANK OF FLORIDA

25 W. Flagler St. 33130  
305/577-7258 Tr\$265 Mil

(Branches in Hollandale & Miami Beach)

Hd: James L. Newman, SrVP&SrTO  
PersTr: John Pilcher, SrVP&TO  
CorpTr: David Buznego, VP&CFO  
TrOps: Ramona Peek, AsstVP&TOpO

#### COCONUT GROVE BANK

2701 S. Bayshore Dr. 33133  
305/858-6666 Tr\$84 Mil

Hd, PersTr, Nb: Robert S. Forbes, SrVP-Trust  
TrInv: Rene Carrazano, VP&TO  
TrOps: Patricia R. Day, VP

#### FIRST UNION NATIONAL BANK OF FLORIDA

5701 Hollywood Blvd. 33021  
305/962-1100

(Trust Office of Jacksonville)  
Manuel Perez-Carrillo, VP&TO

#### FLORIDA NATIONAL BANK

169 Miracle Mile 33134  
305/545-3227

(Branch of Jacksonville)

Mgr: T. James Kennedy, VP

#### IRVING TRUST COMPANY FLORIDA

701 Brickell Ave., Ste. 1100 33131  
305/372-7444 Tr\$100 Mil

Hd: Thomas L. Thorpe, Pres&SrTO  
PersTr: Estella M. Lau, AsstVP  
CorpTr: Joseph J. Arney, VP  
TrInv: Susan Lichter, VP  
Edward G. Shrager, VP  
ComTrf: Albert J. Hauser, VP  
EmplBen: Michael A. Mertz, VP  
TrOps: Arthur J. Bregartner, AsstVP

#### MANUFACTURERS HANOVER TRUST COMPANY OF FLORIDA

Miami Cir., 100 Chapin Plaza Ste. 1702 33131  
305/350-7611

(Affiliate of Manufacturers Hanover Trust Co. of New York, NY; Representative Office in Boca Raton)

Hd: Joseph M. Santarella, Pres  
Admin: Charles D. Long, VP  
TrInv: Judith Neiwirth, AsstVP  
Nb: Derek Dinkler, TrRep  
Jose Gutierrez, AsstVP

#### NCNB NATIONAL BANK

P.O. Box 02-5339 33102-5339  
305/577-5670

(City Trust Office)

Hd: Jack Campbell, AsstVP&TO

#### NORTHERN TRUST BANK OF FLORIDA N.A.

700 Brickell Ave. 33131  
305/372-1000 Tr\$2.2 Bil

(Subsidiary of Northern Trust Corp., Chicago, IL)

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2954 Avenida Blvd. 33180

305/931-7202

(Subsidiary of Republic National Bank of New York)

Douglas J. Collins, Pres

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Financial Planning & Trust Division  
One Southeast Financial Center 33131

305/375-6785 Tr\$2.8 Bil

(Offices in Boca Raton, Bradenton, Cape Coral, Ft. Lauderdale, Jacksonville, Lake Worth, Largo, Naples, New Smyrna Beach, Orlando, Palm Beach, Ponte Vedra, Riviera Beach, Sarasota, Seminole, St. Petersburg & West Palm Beach)

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PersTr, Nb: John H. Goy, SrVP  
CorpTr: Howard R. Straughan, Jr., SrVP  
TrInv, ComTrf: Anthony B. Long, SrVP  
TrOps: Robert M. Landry, SrVP  
LegalCoun: John J. Abdallah, VP

#### SUN BANK/MIAMI, N.A.

777 Brickell Ave. 33131

305/579-7150 Tr\$ 1.9 Bil

Hd: Hunting F. Deutsch, ExecVP-Dade City  
PersTr: Herbert L. Kurras, SrVP&SrTO  
TrInv: Richard W. Foss, SrVP  
TrTx: Justin LaBarbera, VP&SrTO  
ComTr: Mario Rivera, SrVP&SrTO  
TrOps: Dick Jones  
BusDev, Nb: Maria Goldberg, VP&TO  
ComTrf: Anthony Gray  
EmplBenSls: Ray Dunleavy, VP&EBO  
RE: Carolyn Jackson, AsstVP

Miracle Mile Office

100 Miracle Mile 33134

305/442-3246

PersTrAdm: David Graul, VP&SrTO

### Miami Beach

#### CITY NATIONAL BANK OF FLORIDA

300 71st St. 33141

305/868-2964 Tr\$65 Mil

(Branch of Miami)

Hd: James L. Newman, SrVP&SrTO  
Admin: Janie M. Goldberg, VP&TO

#### JEFFERSON NATIONAL BANK

301 41st St. 33140

305/532-6451 Tr\$125 Mil

Hd: Joseph G. Wallis, SrVP&SrTO  
TrInv: Howard L. Corbett, VP  
TrNb: Lynn Garman, VP  
TrAdm/Open: Ann Papierz, VP  
TrAdm: Lee Bush, AsstTO

#### SUN BANK/MIAMI, N.A.

1111 Lincoln Road Mall 33139

305/674-5362

(Branch of Miami)

Hd, PersTr: Lucille Clum, VP&SrTO  
Maria Diaz, TO  
JoAnne Smith, AsstVP

### Miami Shores

#### BARNETT BANKS TRUST CO., N.A.

9190 Biscayne Blvd. 33138  
305/756-8532

Hd: Ray McGeary, VP  
PersTr, Nb: Dennis P. Clum, VP  
TrInv: David Swartz, IO  
EmplBen, Nb: Vince Gieke, VP  
TrRE: Brett M. Barrei, AsstREO

### Mount Dora

#### BARNETT BANKS TRUST CO., N.A.

1403 Old Hwy. 441, P.O. Box 1047 32757  
904/589-5000

Hd: Robert M. Butler, SrTO

#### FIRST NATIONAL BANK

P.O. Box 95 32757

904/383-2111 Tr\$102 Mil

Hd, TrInv: C. Edward Brook, III, VP&TO

### Naples

#### BARNETT BANKS TRUST CO., N.A.

797 Fifth Ave., P.O. Box 413008 33942-3008  
813/263-1396

Hd: Charles N. Straughan, VP

TrInv: David Zawodski, IO

#### BROWN BROTHERS HARRIMAN TRUST COMPANY OF FLORIDA

4501 Tamiami Trail N., Ste. 310 33940-3060  
813/263-4133

(Affiliate of Brown Brothers Harriman & Co., New York, NY)

Hd: M. Bruce Miner, ExecVP

TrOps: Arta W. Lawshe, TO

#### CITIZENS AND SOUTHERN TRUST COMPANY (FLORIDA), N.A.

Southwest Region  
691 Fifth Ave. S. 33940

813/434-3245

(Office of Ft. Lauderdale)

Hd: David H. Denby, SrVP

#### COMERICA TRUST COMPANY OF FLORIDA, N.A.

4501 Tamiami Trail N., Ste. 108 33940  
813/434-2030

(Trust Office of Boca Raton)

Haywood C. Sellers, VP

#### CONTINENTAL ILLINOIS TRUST COMPANY OF SARASOTA, N.A.

Collier Financial Center  
4501 Tamiami Trail N., Ste. 308 33940

813/434-2400

(Representative Office of Sarasota)

Gail S. T. Webster, Pres

#### FIRST FLORIDA BANK, N.A.

4099 Tamiami Trail N.  
P.O. Drawer 7579 33941

(Branch of Tampa)

Hd, Nb: H. G. Fisher, Jr., AreaSrVP&SrTO

#### FLORIDA TRUST SERVICES OF OHIO BANCORP

3001 Tamiami Trail N., Ste. 305 33940  
813/263-3555

Hd, Nb: L. Craig Martin, VP&TO

#### HUNTINGTON TRUST COMPANY OF FLORIDA, N.A.

400 Fifth Ave. S. 33940  
813/263-3398

(Branch of Columbus, OH)

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Craig S. Leesch, VP

William D. Lange, VP

#### MANUFACTURERS NATIONAL TRUST CO. OF FLORIDA

4501 Tamiami Trail, Ste. 304 33940  
813/649-6776

(Trust Representative Office of North Palm Beach)

Hd: Richard O. Hartley, Jr., VP&TO

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PersTr: Roger W. Myron  
TrInv: Robert J. Fidler  
Nb: Carl A. Horvish  
TrLegalCoun: James F. Duca, II

## NATIONAL CITY TRUST COMPANY

West Coast Office  
649 Fifth Ave. S., Ste. 201 33940  
813/649-6336  
(Branch of Cleveland, OH)

Mark A. Kruggel, VP

## NBD TRUST COMPANY OF NAPLES

(Formerly Trust Company of Naples)  
5811 Pelican Bay Blvd., Ste. 300 33963  
813/597-7040

Hd: Richard J. Peck, SrVP&SrTO  
PersTr: H. Lee Aust, VP&TO  
TrOps: Lee Ebanks, Supv  
Nb: Charles Roberts, VP&TO

## NORTHERN TRUST BANK OF FLORIDA/ NAPLES, N.A.

530 Fifth Ave., S. 33940  
813/262-8800 Tr\$700 Mil

Hd: Gregory M. Nelson, Pres  
PersTr: CorpTr: Robert L. Wilson, VP  
TrInv: Thomas E. Ingram, VP  
TrOps: TDP: Waltraud Hardy, VP  
Nb, ComTr: James D. Seitz, VP

Park Shore Office

4300 Gulf Shore Blvd. N. 33940  
Ann M. Young, FinO

## SOUTHEAST BANK, NatAssn

Financial Planning & Trust Division  
1010 Fifth Ave. S., P.O. Box 7079 33940  
813/649-2190

(Branch of Miami)

LocMgr: L. Rickey Nahouse, VP

## SUN BANK/NAPLES, N.A.

Trust Banking Group  
P.O. Box 413002 33941-3002  
813/598-0357

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PersTr: William F. Popenfuss, III, VP&TO  
TrInv: Donald P. Grimmer, VP  
TrOps: Mary Halsey, TDP  
Admin, Nb: Lynn E. Wuesthoff  
Admin, PersTr: Glenna Christenson

## TRUSTCORP OF FLORIDA, N.A.

800 Laurel Oak Dr., Ste. 102 33963  
Richard K. Bennett, Pres

## New Port Richey

## NCNB NATIONAL BANK OF FLORIDA

6014 U.S. Hwy. 19, P.O. Box 397 34656  
813/847-7064  
(City Trust Office)

Hd: John F. Pace, VP&TO

## PIONEER SAVINGS BANK

5211 U.S. 19 33552  
813/845-0614  
(Trust Service Office of Clearwater)  
Gerald A. Youngs, SrVP&TO  
Alma Marcotte, VP&TO

## New Smyrna Beach

## SOUTHEAST BANK, NatAssn

Financial Planning & Trust Division  
200 Canal St., P.O. Drawer 160 32069  
904/428-2401  
(Branch of Miami)

## North Palm Beach

## COLONIAL TRUST NATIONAL BANK

11760 U.S. Hwy. One, Ste. 100 33408  
407/627-1776

James E. Pangburn, Chm&CEO  
Hd: J. G. Schmidlapp, III, ExecVP  
PersTr: Claudia Ihrig, SrVP  
TrOps: Gary M. Porro, AsstVP  
Diana Z. Lowry, TDP  
Gerald W. Johnston, SrVP  
Cheryl A. Black, Csh  
Alice E. Melendez, AsstCsh

## MANUFACTURERS NATIONAL TRUST COMPANY OF FLORIDA

Crystal Tree, Ste. 315  
1201 U.S. Highway One 33408  
407/694-0455

(Wholly owned subsidiary of Manufacturers National Corporation, Trust Representative Office in Naples)

Gordon G. Wright, ExecVP&SrTO  
TrInv: Gregory E. Bielski, VP&IO  
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## NBD TRUST COMPANY OF FLORIDA, N.A.

11300 U.S. Highway 1, Ste. 101 33408-3224  
407/627-9400

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PersTr: Lynn Lowry, VP  
TrInv: Theodore A. Libby, VP  
Nb: Sally J. Yerex, VP  
Est, PersTr: Gary Wayne Gomoll, VP

## Ocala

## BARNETT BANKS TRUST CO., N.A.

35 S.E. First Ave., P.O. Box 550 32670  
904/732-2212

Hd: Albert J. Ingham, VP

## FLORIDA NATIONAL BANK

109 W. Silver Springs Blvd.  
P.O. Box 370 32678  
904/732-7541

(Branch of Jacksonville)

Mgr: Connie E. Brown, VP

## SUN BANK OF OCALA

Trust Banking Group  
P.O. Box 310 32678  
904/622-9082 Tr\$87.6 Mil  
Hd: William H. Shepard, III, VP&SrTO  
TrAdmin: John Puleo, VP&TO  
Warren Bullard, VP&TO  
Dolores Dalrymple, TO  
Pam Sterling, AsstTO

## Orlando

## AMERICAN PIONEER SAVINGS BANK

Investment Fiduciary Services Division  
631 S. Orlando Ave. 32789  
305/740-6570 Tr\$55 Mil  
HdTrInv: George Lange, Jr.  
PersTr: K. Westbrook  
EmplBen: C. Kiernan  
TrOps: Kathy Kraiss

## BARNETT BANKS TRUST CO. N.A.

201 S. Orange Ave., P.O. Box 3200 32802  
305/420-2839

RegMgr: Lawrence B. Smyre, SrVP  
PersTrNb: Christopher Clanton, VP  
EmplBenNb: Barry Searer, VP

## FIRST UNION NATIONAL BANK OF FLORIDA

20 N. Orange Ave. 32801  
407/849-5146

(Branch of Jacksonville)

Admin: Mark Clemons

Nb: Cynthia Smith

## FLORIDA NATIONAL BANK

800 N. Magnolia Ave. 32803  
407/244-5100

(Branch of Jacksonville)

Mgr: Luther H. Hodge, SrVP

## KEY TRUST COMPANY OF FLORIDA N.A.

110 Wisteria Ave. 32806  
305/423-0154 Tr\$90 Mil

(A wholly-owned subsidiary of Key Corp., Albany, NY)

Hd: Terry A. Rodgers, Pres&CEO  
PersTr: Suzanne P. Connolly, TO  
TrInv: David Kaulish, VP  
Nb: Edward H. Christy, VP

## NCNB NATIONAL BANK

250 N. Orange Ave., P.O. Box 199 32802-9875  
407/648-2840  
(City Trust Office)

Hd: Georgia Foster, VP&TO  
EmplBen: Debbie McIntyre, AsstVP&TO

## SOUTHEAST BANK, NatAssn

Financial Planning & Trust Division  
201 E. Pine St., P.O. Box 955 32802  
305/237-2051  
(Branch of Miami)

RegMgr: John E. Ross, VP  
LocMgr: Owen L. Cox, VP

## SUN BANK, N.A.

Trust Banking  
P.O. Box 3838 32802  
305/237-4324

Hd: Frank J. Nelson, Jr., ExecVP  
PersTr: David E. Walsh, SrVP&TO  
TrInv: Gary Last, SrVP  
Mktg: Bruce H. Welsh, VP&TO  
Tax: H. Lee Blalock, VP  
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CorpTr: Jonathan W. Fox, VP

## Ormond Beach

## FIRST FLORIDA BANK, N.A.

200 E. Granada Blvd. 32075-0037  
904/672-1611  
(Branch of Tampa)

Hd, Nb: E. Baxter Watkins, AreaSrVP&TO

## Palm Beach

## BANK OF BOSTON FLORIDA, NA

450 Royal Palm Way 33480  
407/832-3399

(Affiliate of Bank of Boston, MA, R.I.H.T., RI, Bank of Boston, CT & Casco Northern, ME. Branch in Sarasota)

Hd: Michael H. Engelbrecht, Pres  
PersTr: Gifford H. Hampton, III, ExecVP  
TrInv: John Henderson  
TrOps: Paula Bergeron

## BESSEMER TRUST COMPANY OF FLORIDA

249 Royal Palm Way 33480  
407/655-4030 Tr\$1.2 Bil  
(Branch in Miami)

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Admin: Daniel S. Hall, SrVP  
TrInv: Michael F. Page, ExecVP  
TrOps: Fred J. Schwind, AsstVP&AsstComp  
Nb: Samuel L. Barr, Jr., SrVP



## CHASE BANK OF FLORIDA

(Private Banking Division)  
250 Royal Palm Way 33480  
407/659-6704 Tr\$300 Mil

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Nb: Curtis Lyman, VP  
PersTr: William Hoover, VP  
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TrInv: Robert Harvey, ExecVP  
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140 Royal Palm Way 33480  
407/659-7028 Tr\$367 Mil  
(Citicorp Trust, N.A. is a subsidiary of Citicorp and an affiliate of Citibank, N.A.)

Hd, PersTr: John M. Kindred, ChTO  
TrInv: W. David Dary, VP  
Nb: William M. O'Dea, Pres

#### FIRST NATIONAL IN PALM BEACH

##### a DIVISION OF SOUTHEAST BANK N.A.

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(Branch of Miami)

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PersTr: Charles A. Penney, SrVP&TO  
TrInv: Miner L. Richards, SrVP-Inv  
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#### FIRST UNION NATIONAL BANK OF FLORIDA

40 Coconut Row 33480  
407/650-8333  
(Trust Office of Jacksonville)  
Valerie K. McDivitt, VP&TO

#### FLORIDA NATIONAL BANK

336 S. County Rd. 33480  
407/655-3900  
(Branch of Jacksonville)  
Mgr: Robert F. O'Brien

#### MIDLANTIC NATIONAL BANK AND TRUST CO./FLORIDA

330 Poinciana Plaza 33480  
305/655-6564  
(Branch of Ft. Lauderdale)  
Mark L. Parker, VP

#### MORGAN TRUST COMPANY OF FLORIDA, N.A.

350 Royal Palm Way 33480  
407/833-8033 Tr\$194 Mil  
Hd: John M. Stewart, Pres  
PersTr: Patrick J. Nelson, VP  
TrOps: Vernon M. Schreiner, VP

#### NCNB NATIONAL BANK

109 Royal Palm Way 33480  
(City Trust Office)  
Hd: Kevin Grady, VP&TO  
Susan Cioffi, TO

**Northern Trust Bank**  
*The Private Bank*

#### NORTHERN TRUST BANK OF FLORIDA, N.A.

300 Royal Poinciana Blvd. 33480  
407/655-9770 Tr\$300 Mil  
(Branch of Miami)

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Admin: William M. Fury, VP  
Donna L. Moody, TO  
TrInv: James R. Grinney, VP  
Wesley T. Haller, VP  
Nb: Leonard M. Spalding, III, VP  
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450 Royal Palm Way 33480  
407/832-3399  
(Branch of Providence, RI)  
SUN BANK/SOUTH FLORIDA, N.A.

303 Royal Poinciana Plaza 33430  
407/832-5375

(Branch of Fort Lauderdale)

Hd: James Price, VP&TO  
Nb: Debbe Sugrue

#### U.S. TRUST COMPANY OF FLORIDA, N.A.

132 Royal Palm Way 33480  
305/659-1550 Tr\$450 Mil  
(Affiliate of United States Trust Co. of New York)

Hd, TrInv: Trowbridge Callaway, III, Pres  
PersTr: Felix J. Cmiel, SrVP  
TrInv: Andrew L. Smith, Jr., SrVP  
TrOps: Herbert I. Deutsch, VP  
Nb: Howard E. N. Wilson, VP

### Palm Beach Gardens

#### BARNETT BANKS TRUST CO., N.A.

2525 P.G.A. Blvd. 33410  
P.O. Box 30098 33410-0098  
305/694-0040  
Hd: Fred Tapi, VP  
Nb: Roger H. Strehlow, VP

### Palm Harbor

#### CITIZENS AND SOUTHERN TRUST COMPANY (FLORIDA), N.A.

West Region  
1000 U.S. Highway 19 N. 33563  
813/784-1477  
(Office of Ft. Lauderdale)  
Hd: Gary W. Davis, SrVP

### Panama City

#### BAY BANK & TRUST CO.

P.O. Box 1350 32402  
904/769-3333  
Hd, TrInv, EmplBen, Nb: Warren R. Kahn, VP&SrTO

PersTr: Missy Christo, VP&TO  
TrOps: Barbara C. Kochevar, TOPO

#### SUN COMMERCIAL BANK

P.O. Box 2180 32401  
904/769-4811  
Hd: Dabney Ramseur, VP&SrTO  
TrOps: Cheryle D. McConnell, AsstTO

### Pensacola

#### AMSOUTH BANK OF FLORIDA

P.O. Box 12790 32575  
904/444-1000  
(Regional Trust Office of Birmingham, AL)  
Hd: Bill Josay, VP&TO

#### BARNETT BANKS TRUST CO., N.A.

100 W. Garden St., P.O. Box 1192 32595  
904/432-0271  
Hd: James N. Evans, VP  
RE: Daniel J. Millham, SrREO

#### CITIZENS & PEOPLES NATIONAL BANK

P.O. Box 1072 32595  
904/444-3336 Tr\$72 Mil  
Hd: W. Rhett Anderson, SrVP&TO  
TrInv, EmplBen: John G. Gross, TO  
Est, Gdn, PersTr: K. Leigh Eagerton, TO

#### FLORIDA NATIONAL BANK

21 E. Garden St. 32575  
904/434-6684  
(Branch of Jacksonville)  
Mgr: Connie P. Cox, VP

### Plant City

#### THE HILLSBORO SUN BANK

202 W. Reynolds St. 33566  
813/754-3711 Tr\$9 Mil  
Lorraine Hudson, TrAdm  
Terri Farris, TrOps  
Doris Wise, TrAdm

### Pompano Beach

#### FIRST UNION NATIONAL BANK OF FLORIDA

P.O. Box 1869 33061  
305/786-7050  
(Branch of Jacksonville)  
PersTr: Patrick J. Ross  
Mktg: Fred Smith

### Ponte Vedra

#### SOUTHEAST BANK, NatAssn

Financial Planning & Trust Division  
601 State Road A1A 32082  
904/785-5656  
(Branch of Miami)  
LocMgr: George Fesperman, VP

### Port Charlotte

#### SUN BANK AND TRUST/CHARLOTTE COUNTY N.A.

6000 E. and Aaron St., P.O. Box 3032 33952  
813/625-9210 Tr\$85 Mil  
Hd: Robert J. Riley, ExecVP&TO  
PersTr: Mary Ann Creech, VP&TO  
PersTr, TrInv: Lisa Cariveau, AsstVP&TO  
TrOps: Nancy Grossman, AdminAsst  
Nb: Mark Robinson, VP&TMO  
Probate: Sylvia Stalker, AsstVP&TO

### Port Richey

#### SUN BANK & TRUST COMPANY

West Pasco Office  
10290 Regency Park Blvd., 34668  
813/863-8388  
(Branch of Brooksville)  
Nb: Greg Conover, TO  
Admin: Charon Bogner, VP&TO

### Punta Gorda

#### FIRST FLORIDA BANK, N.A.

P.O. Box 1327 33950  
813/639-2161  
(Branch of Tampa)  
Hd: Richard G. Swan, VP&TO

#### FLORIDA NATIONAL BANK

314 Taylor St. 33950  
813/639-3151  
(Branch of Jacksonville)  
Mgr: F. Eric Hines, VP

### Quincy

#### FIRST FLORIDA BANK, N.A.

P.O. Box 760 32351  
904/627-7155 Tr\$2 Mil  
(Area Trust Service Office of First Florida Bank, N.A. of Tampa)

Hd: Duncan Fletcher, AreaPres&TO

#### THE QUINCY STATE BANK

P.O. Box 898 32351  
904/875-1000 Tr/o\$30 Mil  
Hd: Mary Lil May, VP&SrTO

### Riviera Beach

#### SOUTHEAST BANK, NatAssn

Financial Planning & Trust Division  
3700 Broadway, P.O. Box 4300 33404  
305/863-0190  
(Branch of Miami)  
LocMgr: Paul W. Weigel, VP

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### BARNETT BANKS TRUST CO., N.A.

1901 Central Ave., P.O. Box 12589 33733-2589  
813/892-1460

Hd: Phyllis Barwick-Coats, VP&Mgr  
PersTrNb: Robert M. Bugbee, VP

### CITIZENS AND SOUTHERN TRUST COMPANY (FLORIDA), N.A.

West Region  
871 Central Ave. 33701

813/892-6418

(Office of Ft. Lauderdale)

Hd: Gary W. Davis, SrVP  
InstitTr: Allen G. Shaffer, SrVP

### FIRST FLORIDA BANK, N.A.

55 5th St. S., P.O. Box 1131 33733  
813/894-4178

(Branch of Tampa)

Hd: Howard Schmidt, AreaSrVP&TO

### FIRST UNION NATIONAL BANK OF FLORIDA

1000 Tyrone Blvd. 33710

813/538-4453

(Branch of Jacksonville)

Hd: Nancy H. Thomas

Nb: John Forst

### FLORIDA NATIONAL BANK

424 Central Ave. 33701

813/892-7180

(Branch of Jacksonville)

PersTrMgr: Donald E. Bishop, Jr., SrVP

### SOUTHEAST BANK, NatAssn

Financial Planning & Trust Division

1075 Pasadena Ave., S. 33707

813/341-7110

(Branch of Miami)

LocMgr: Larry Surgeson, VP

### SUN BANK OF TAMPA BAY

Trust Banking Group

301 4th St. N. 33701

813/892-4622

Hd: John M. Tapley, ExecVP&TO

Nb-PersTr: F. Peter Yeomanson, VP&TO

PersTr: Marian Y. Stiner, 1stVP&TO

TrInv: Ward A. Pfeifle, AsstVP&TO

Nb-EmplBen: William F. Tarry, VP&TO

## St. Petersburg Beach

### FIRST FLORIDA BANK, N.A.

7500 Gulf Blvd., P.O. Box 67068 33706  
813/367-2786 Tr\$60 Mil

(Branch of Tampa)

Hd: Robert L. Baker, VP&TO

## Sarasota

### BANK OF BOSTON FLORIDA, N.A.

1790 Main St. 33577

813/951-1363

(Branch of Palm Beach)

Hd: Donald M. Sikorski, VP

### BANK OF BOSTON FLORIDA, N.A.

1390 Main St., Ste. 700 34236

813/957-0135

(Branch of Palm Beach)

### BARNETT BANKS TRUST CO., N.A.

1390 Main St., P.O. Box 1299 34230

813/951-3447

Hd: Anthony Ori, VP

TrInv: Kay Newell, IO

Nb: Anthony H. Levering, VP

Robert Sheffler, VP

### CITIZENS & SOUTHERN TRUST COMPANY (FLORIDA), N.A.

West Region

2001 Siesta Dr. 33579

813/957-1205

(Office of Ft. Lauderdale)

Hd: Gary W. Davis, SrVP

### COMERICA TRUST COMPANY OF FLORIDA, N.A.

1800 Second St., Ste. 808 34236

813/951-2119

(Branch of Boca Raton)

Alan Colman, VP

## CONTINENTAL ILLINOIS TRUST COMPANY OF SARASOTA, N.A.

1133 Fourth St., Ste. 300 34236-4891

813/953-4644

(Affiliate of Continental Illinois National Bank & Trust Co. of Chicago, IL, Representative Office in Naples)

Gail S. T. Webster, Pres

### FIRST FIDELITY TRUST, N.A., FLORIDA

347 S. Pineapple Ave. 34236

813/952-9805

(Branch of Newark, NJ)

Edwin Herrold, VP

### FIRST FLORIDA BANK, N.A.

1800 Second St. 33577

813/951-2265

(Branch of Tampa)

Hd: J. Sherrick Gilbert, VP&SrTO

### NACNB NATIONAL BANK

1605 Main St., P.O. Box 4295 34230

813/952-2764

(Regional Trust Office, Sarasota Headquarters)

RegMgr: Kathleen O. Cress, VP&TO

Nb: Ransom "Randy" Bricher, TO

### NORTHERN TRUST BANK OF FLORIDA/SARASOTA, NatAssn

1515 Ringling Blvd. 34236-6769

813/957-3660 Tr\$1.1 Bil

(Subsidiary of Northern Trust Corp., Chicago, IL)

Pres: Arthur M. Wood, Jr.

HdTr: Samuel T. Goy, Jr., ExecVP

PersTr: Arthur J. Ferguson, VP

Carolyn A. Fitzpatrick, VP

John R. Donahue, Jr., 2ndVP

Jaan B. Bennett, VP

Edward J. Schmidt, Jr., VP

TrInv: Willard C. Kysner, Jr., VP

Robert R. Brown, VP

Albert V. Bear, VP

George Lebach, VP

Richard J. Gerrity, 2ndVP

Nb: Richard H. Angelotti, VP

Nancy W. Kaari-Bowman, VP

David Corcoran, VP

TrOps: Jo Ann M. Willis, 2ndVP

Nb: Robert L. Ochs, VP

Gregory M. Colby, VP

### RHODE ISLAND HOSPITAL TRUST NATIONAL BANK

1790 Main St. 33577

813/951-1363

(Branch of Providence, RI)

### SOUTHEAST BANK, NatAssn

Financial Planning & Trust Division

1401 Main St., P.O. Box 267 33578

813/953-8201

(Branch of Miami)

Reg&LocMgr: Jerome A. Jannopoulos, VP

Nb: Anthony DeDeyn, VP

### SUN BANK/SARASOTA COUNTY, N.A.

Trust Banking Group

P.O. Box 2138 34320

813/951-3126 Tr\$150 Mil

Hd: J. Garrett Heard, IV, SrVP

PersTr: James C. Kinard, AsstVP

Diane D. Key, AsstVP

TrOps: Helen J. Wilson, AsstVP

Inv: William F. Kennedy, Jr., TrInvO

### SUN BANK (FL) N.A.

556 Pineapple Ave. 33577

813/951-0065

Hd: Donald B. Griswold, Pres

PersTr: William B. Ward, AsstVP

TrInv: Louis N. Raub, VP

TrOps: Ruth A. Valenti, TopO

Nb: Alan C. Colman, VP

## Sebring

### BARNETT BANKS TRUST CO., N.A.

231 S. Ridgewood Dr., P.O. Box 1947 33870

813/385-1515

Hd: Emmett Andrews, VP

### FLORIDA NATIONAL BANK

228 N. Ridgewood Dr. 33870

813/385-5101

(Branch of Jacksonville)

Mgr: Theodore J. Sieul, VP

## Seminole

### SOUTHEAST BANK, NatAssn

Financial Planning & Trust Division

7700 Seminole Blvd. 33542

813/397-7411

(Branch of Miami)

LocMgr: James E. Lashbrook, VP

## South Miami

### FIRST NATIONAL BANK OF SOUTH MIAMI

P.O. Box 431000 33143

305/662-5456 Tr/\$76 Mil

Hd: John J. Murphy, VP&SrTO

TrAdm, PersTr: Peter Pimenow, TO

## Stuart

### BARNETT BANKS TRUST CO., N.A.

900 S. Federal Hwy., Ste. 420 34994

407/286-8358

Hd: Robert T. Stanziano, VP

TrRE: James W. Keith, AsstREO

### CONNECTICUT NATIONAL TRUST COMPANY OF FLORIDA

729 Colorado Ave. 33495-2317

407/283-6404

(Branch of Hartford, CT)

Mgr: Ed Brackin, Pres

Admin: Sandra S. Alford, VP

Nb: James T. Burger, VP

### CONTINENTAL ILLINOIS TRUST COMPANY OF FLORIDA, N.A.

2363 S.E. Ocean Blvd. 34996

305/287-3227

(Representative Office of Boca Raton)

Hd: George H. Swift, VP

Nb: Clifford M. Lind, VP

### FIRST NATIONAL BANK & TRUST CO. OF THE TREASURE COAST

P.O. Drawer 9012 34995-9012

407/288-6090 Tr\$255 Mil

Hd, Nb: John R. Casar, SrVP&SrTO

EmplBen: Gary I. Schultz, VP&TO

PersTr: Edgar E. Robertson, VP&TO

Prob: William H. McCauley, VP&TO

TrInv: Kenneth R. Steele, VP&TrInvO

TrOps&CorpTr: Douglas M. Risk, TopO

### FLORIDA NATIONAL BANK

301 E. Ocean Blvd., P.O. Box 2436 33494

407/287-4200

(Branch of Jacksonville)

Mgr: Kenneth M. Float, VP

### SUN BANK/TREASURE COAST, N.A.

Trust Banking Group

111 E. Osceola St. 34995

305/288-0177

(Branch of Ft. Pierce)

Hd: Carl H. Bentz, SrVP&TO

Nb: David M. VanCamp, VP&TO

Robert S. Padelford, TO

Josephine A. Welch, TO

Paula A. Bowers, TrRep

Paula G. Giaquinto, TrRep

### WILMINGTON TRUST OF FLORIDA, N.A.

900 E. Ocean Blvd., Ste. 144

P.O. Box 1199 34995

305/286-3686 Tr\$200 Mil

(Subsidiary of Wilmington Trust Co., Wilmington, DE)

Hd: Douglas W. Poulter, Pres

PersTr, TrOps: W. Craig Marshall, VP

TrInv: Stephen R. Shaw, VP

Nb: Robert B. Landon, VP

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## FLORIDA (Cont'd)

### ★ Tallahassee

#### BARNETT BANKS TRUST CO., N.A.

315 S. Calhoun, P.O. Box 5257 32314  
904/224-1111

Hd: Robert J. Suter, VP

#### CAPITAL CITY FIRST NATIONAL BANK

P.O. Lock Drawer 900 32302  
904/224-1171 Tr\$100 Mil

Hd: Carl G. Monson, VP&TO

TrOps: Patricia A. Richardson, TPO

#### FIRST FLORIDA BANK, N.A.

215 S. Monroe St. 32301  
904/224-2121

(Branch of Tampa)

Hd: Richard W. Pippel, VP&TO

### Tampa

#### AMERITRUST COMPANY SOUTHEAST, N.A.

One Tampa City Center, Ste. 2550 33602  
813/229-8003

(Affiliate of Ameritrust, Cleveland, OH)

Hd: Richard E. Riley, VP&ChTO

PersTr: Lissa McClintock, VP

Kathy J. Haviland, TO

TrInv: Dale W. Bollert, VP&ChTO

TrOps: Elizabeth Clarke

#### BARNETT BANKS TRUST CO., N.A.

101 E. Kennedy Blvd., P.O. Box 31813 33631  
813/225-8364

RegMgr: Peter A. Schwiens, VP

PersTr: Robert J. Lesperance, VP

PersTrInv: Richard McFadyen, SrIO

EmplBenInv: Murad J. Antia, VP

EmplBen: Gerald O'Leary, VP

PersTrNb: Robert M. Bugbee, VP

EmplBenNb: Robert W. Morris

CorpTr: Lynette Murphy, SrExecTO

#### CITIZENS & SOUTHERN TRUST COMPANY (GEORGIA), N.A.

P.O. Box 17800 33682-7800  
813/289-4776

(Branch of Atlanta)

Corp&InstInvMktg: J. Dan Davis, VP

#### FIRST FLORIDA BANK, N.A.

P.O. Box 1810 33601  
813/224-1861 Tr\$1.20 Bil

(Branches in Belleair Bluffs, Bradenton,

Clearwater, Fort Myers, Lake Placid,

Melbourne, Naples, Ormond Beach, Punta

Gorda, Quincy, St. Petersburg, St. Petersburg

Beach, Sarasota, Tallahassee, Tampa &

Venice)

Hd: James M. Kelly, ExecVP&SrTO

PersTr: J. J. Howley, SrVP&SrTO

CorpTr: R. L. Care, VP&TO

TrInv: R. A. Wilson, SrVP

ComTrf: I. W. Sieffert, SrVP

EmplBen: R. D. Johnson, VP

TrOps: L. C. McDonough, VP&TPO

Nb: R. R. Jones, VP&TO

#### FIRST UNION NATIONAL BANK OF FLORIDA

501 E. Kennedy Blvd.  
P.O. Box 10398 33679

813/276-6149

(Branch of Jacksonville)

L. Dean Chavis

Mktg: Norman Stumberg

#### FLORIDA NATIONAL BANK

100 S. Ashley Dr. 33602  
813/273-8229

(Branch of Jacksonville)

Mgr: Donald L. Bishop, SrVP

#### NCNB NATIONAL BANK OF FLORIDA

600 N. Florida Ave., P.O. Box 1469 33601  
813/224-5501 Tr\$7.3 Bil (NCNB Corp)

(Regional Trust Offices: Boca Raton, Sarasota,

Tampa. City Trust Offices: Bradenton,

Clearwater, Ft. Lauderdale, Ft. Myers,

Jacksonville, Miami, New Port Richey,

Orlando, Palm Beach)

#### HEADQUARTERS: Tampa

FlaTrExec: David W. Fisher, SrVP&TO

PersTr: John O. Allen, VP&TO-RegMgr

William F. Arthur, VP&TO-RegMgr

Kathleen O. Cress, VP&TO-RegMgr

Georgia Foster, VP&TO-AreaMgr

EB: James C. Jackson, VP&TO

CorpSec: Larry Kinard, VP&TO

TxMgr: Jake Strasheim, VP&TO

#### TAMPA OFFICE:

RegMgr: John O. Allen, VP&TO

CorpTrInv: R. Scott Givens, VP&TO

PersTrInv: Patricia Chancey, AsstVP&TrInvO

TrRE: John Sauter, VP&TO

TrDist: Susan McLean, VP&TO

#### PNC TRUST COMPANY OF FLORIDA, N.A.

One Tampa City Center, Ste. 2400 33602  
813/273-0030

(An Affiliate of PNC Financial Corp., Pittsburgh,

PA. Representative office in Vero Beach)

James P. Johannsen, Pres&CEO

Hd: Kenneth F. Dornbush, ExecVP

TrInv: Richard R. Bumer, SrVP&SrTO

#### SUN BANK OF TAMPA BAY

Trust Banking Group

Madison & Franklin Sts., P.O. Box 1498 33601

813/224-2460 Tr\$450.321 Mil

Hd,Nb: John M. Tapley, ExecVP&TO

PersTr: Dirk V. Tolle, SrVP&TO

TrInv: James A. Gregory, SrVP&TO

EmplBen,Nb: William F. Tarry, VP&TO

Nb: Teresa D. Velez, SrVP&TO

### Tequesta

#### BARNETT BANKS TRUST CO., N.A.

150 Tequesta Dr. 33469

407/747-4040

Hd: Richard C. Franzke, VP

TrInv: John W. Gudritz, SrIO

Nb: Roger Strehlow, VP

### Valparaiso

#### VANGUARD BANK & TRUST COMPANY

23 John Sims Pkwy. 32580

904/678-4141 Tr\$50 Mil

(Branch in Fort Walton)

Hd,TrInv,Nb: James D. Howser, SrVP

PersTr,Est.CorpTr: Joan Sisneros, TrAdmO

PersTr,Est: Ruth T. Bowers, AsstTO

EmplBen,TrOps: Maryulla Lee, TPO

### Venice

#### FIRST FLORIDA BANK, NA

P.O. Box 678 34284

813/488-2261

(Branch of Tampa)

Hd,Nb: Harry M. Reeser, III, SrVP&TO

#### FIRST NATIONAL BANK OF VENICE

P.O. Drawer 1847 34284-1847

813/484-0481 Tr\$215 Mil

(Branch in Englewood)

Hd,Nb: J. Bryan Putnam, SrVP&SrTO

Hd,Admin: Ted F. Ruckert, VP&TO

PersTr: Lee Burns, VP&TO

TrInv: Edise Sievers, TrInvO

TrOps: Holly Craddock, TPO

Prob: C. Kelley Corbridge, TO

Nb: Robert J. McDevitt, VP&TO

### Vero Beach

#### BARNETT BANKS TRUST CO., N.A.

601 21st St., P.O. Box 2767 32961

407/569-3300

Hd: William D. Colyer, VP

#### THE BEACH BANK OF VERO BEACH

Trust Department

755 Beachland Blvd. 32963

407/231-2404 Tr\$135 Mil

Hd: H. R. Chenuit, Jr., VP&SrTO

PersTr: Robert E. Poyssell, Jr., VP&TO

Randy L. Owen, TO

Judith L. Villanova, TO

Ann M. Freeman, TO

L. Darlene Jones, AsstTO

TrInv: Ben A. Sellers, Jr., TrInvO

TrOps: Rose Ann Ledford, TPO

Marianne Hudgins, AsstTPO

#### FIRST UNION NATIONAL BANK OF FLORIDA

P.O. Box 1269 32961-1269

407/778-6068

(Trust Office of Jacksonville)

Wendelyn Wilkes, VP&TO

#### FLORIDA NATIONAL BANK

4445 N. Rte. A1A 32963

407/562-8200

(Branch of Jacksonville)

Mgr: James Muehlbauer, VP

#### PNC TRUST COMPANY OF FLORIDA, N.A.

5065 N. A1A P.O. Box 4026 32964

407/231-6910

(An affiliate of PNC Financial Corp., Pittsburgh,

PA)

James P. Johannsen, Pres

Mary R. Johnston, TO

#### SUN BANK/TREASURE COAST, N.A.

Trust Banking Group

1716 Rte. A1A 32960

305/567-7000

(Branch of Ft. Pierce)

Hd: Carl H. Bentz, SrVP&TO

Nb: David M. Van Kamp, VP&TO

Robert S. Padelford, TO

Josephine A. Welch, TO

Paula A. Bowers, TrRep

Paula G. G'aquinto, TrRep

### West Palm Beach

#### BANK OF NEW ENGLAND TRUST COMPANY, N.A.

Reflections Office Centre Ste. 750

400 Australian Ave. 33401

407/832-6430 Tr\$100 Mil

Hd: Harold S. Hodgdon, III, ExecVP

#### BANKERS TRUST COMPANY OF FLORIDA, NatAssn

505 S. Flagler Dr. 33401

305/833-2470 Tr\$218 Mil

(Wholly-owned subsidiary of Bankers Trust New

York Corp.)

Hd: Peter F. Mackie, Pres

PersTr: L. Edward Mitchell, VP

TrInv: John R. George, VP

TrOps: Ramiro Bertot, Comp

#### BARNETT BANKS TRUST CO., N.A.

625 N. Flagler Dr. P.O. Box 24644 33416-4664

407/838-2332

Nb: Spencer H. Webster, Jr., VP

#### FIRST AMERICAN BANK & TRUST

P.O. Box 3146 33402

305/533-1950 Tr\$25 Mil

Hd: John C. Patten, Jr., SrVP&TO

CorpTr: J. David Dever, AsstTO

TrInv: Robert M. Durham, VP

TrOps: Carol Culler, TPO

Nb: Richard S. Freedman

#### FIRST UNION NATIONAL BANK OF FLORIDA

P.O. Drawer G 33402

407/655-8833

(Branch of Jacksonville)

Hd: J. H. Paulsen

Mktg: Mary Lou Rybicki

#### FIRST WISCONSIN TRUST COMPANY OF FLORIDA, N.A.

515 N. Flagler Dr., Ste. 2100, 33401

407/832-8200 Tr\$55 Mil

Hd: Philip L. Dunmire, Pres&CEO

PersTr: Steven R. Halligas, VP

TrInv: Thomas W. Tripp, IO

Nb: David D. Larson, TO

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**HARRIS TRUST COMPANY OF FLORIDA**

505 S. Flagler Dr. 33401  
305/833-6650

(A wholly owned subsidiary of Harris Bankcorp-

Chicago)

Joan M. Baratta, Chm

Jay L. Owen, Pres

PersTr: Gary W. Gomoll, VP

TrInv: Bruce M. Ellwell, VP

Nb: William Tidmore, VP

**NATIONAL CITY TRUST COMPANY**

East Coast Office

1401 Forum Way, Ste. 503 33401

407/697-2424

(Affiliate of Cleveland, OH)

Hd: Gary L. Galbreath, VP

PersTr, Nb: Ellen J. Abrams, VP

**Winter Haven****BARNETT BANKS TRUST CO., N.A.**

11 Fifth St., S.W., P.O. Box 820 33882  
813/297-1303

Hd: Richard C. Cheney, VP

**SUN FIRST NATIONAL BANK OF POLK COUNTY**

Trust Banking Group

595 Cypress Gardens Blvd.

P.O. Box 1380 33882-1380

813/294-5425

(Branch in Lakeland)

Hd: Samuel W. Hart, VP&TO

PersTr: Effie S. Ritchie, TO

**Winter Park****BARNETT BANKS TRUST CO., N.A.**

250 Park Ave. S., P.O. Box 1000 32789  
407/629-5295

RegMgr: Lawrence B. Smyre, III, SrVP

Hd, PersTr: James R. Loble, VP

TrInv: G. Russell Creighton, SrInvO

PersTrNb: Christopher Clanton, VP

EmplBenAdm: Betty Peirson, VP

EmplBenNb: Barry Seaser, VP

RE: Guy W. Gilleland, SrVP&SrREO

**CITIZENS AND SOUTHERN TRUST COMPANY (FLORIDA), N.A.**

Central Region

369 N. New York Ave. 32789

407/646-9293

(Office of Ft. Lauderdale)

Hd: Jack E. Holford, SrVP

**FREEDOM SAVINGS AND LOAN ASSOCIATION**

750 S. Orlando Ave. 32789

305/646-6351 Tr\$100 Mil

Hd, EmplBen, Nb: John J. Hatfield, SrVP&TO

PersTr: John G. Lochnicht

CorpTr: Theresa A. Martin, VP

TrInv: Frank W. Schornagle, AsstVP&TO

**PIONEER SAVINGS BANK**

200 E. New England Ave. 32789

305/644-4808

(Trust Service Office of Clearwater)

Gerald A. Youngs, SrVP&TO

**Zephyrhills****SUN BANK & TRUST COMPANY**

East Pasco Office

5435 Gall Blvd. 34283

813/782-1502

(Branch of Brooksville)

Adm: Carol Burnell, TO

Nb: Greg Conover, TO

**GEORGIA****Albany****CITIZENS AND SOUTHERN TRUST COMPANY (GEORGIA), N.A.**

P.O. Box 1309 31703-5101

912/432-4250

(Branch of Atlanta)

Hd: Randy Sherrer, VP

**FIRST STATE BANK & TRUST CO.**

333 Broad Ave. 31702

912/432-8090 Tr\$131 Mil

(Branch in Bainbridge)

Hd, CorpTr, Nb: Joseph B. Powell, Jr., ExecVP&Tr

PersTr: James D. Lanier, SrVP&TO

TrInv: B. Randall Merchant, TrInvO

EmplBen: W. R. Stratford, SrVP&SrTO

TrOps: Joan Nolan, TOpO

**SECURITY BANK & TRUST CO.**

P.O. Box 1912 31703

912/883-5000 Tr\$22 Mil

Hd: William O. Dorough, Jr., VP

**TRUST COMPANY BANK OF SOUTH GEORGIA**

410 Broad Ave. 31702

912/436-9421 Tr\$20 Mil

Hd: Ralph Phillips, VP&SrTO

**Athens****CITIZENS AND SOUTHERN TRUST COMPANY (GEORGIA), N.A.**

P.O. Box 992 30613

404/549-8700

(Branch of Atlanta)

Hd: George Whitton, VP

**TRUST COMPANY BANK OF NORTHEAST GEORGIA, N.A.**

P.O. Box 1807 30603

404/354-5260 Tr\$60 Mil

Hd: C. David Bell, SrVP&TO

Sanders F. Hale, VP&TO

**★ Atlanta****BANK SOUTH, NatAssn**

55 Marietta St. N.W. 30302

404/529-4576 Tr\$880 Mil

Hd, PersTr: Alston Glenn, SrVP

CorpTr: J. Blake Young, Jr. SrVP

CorpSecur: Ed Linsley, VP

TrInv: Phil Larkins, SrVP

EmplBen: William Hampton, VP

TrOps: James Berrong, VP

PersNb: John Viani, VP

CorpNb: John Aldridge, SrVP

**CITIZENS AND SOUTHERN TRUST COMPANY, INC.**

33 North Ave., P.O. Box 4899 30302-4899

404/897-3156 Tr\$4.6 Bil

(Subsidiary of the Citizens and Southern

Corporation. Parent of Citizens and Southern

Trust Company(Georgia), N.A., Citizens and

Southern Trust Company(Florida), N.A. and

Citizens and Southern Trust Company(South

Carolina), N.A.)

CEO: Kenneth J. Phelps, Pres

Mktg: Frank Bulloch, SrVP

Finance: Jerry W. Dawson, SrVP&Sec

Treas: Deborah D. Hardenstine, VP

Comm: Charles E. Rowland, Jr., VP

CorpTrAgcy: Anthony A. Guthrie, SrVP

InstitInv&EmplBen: Thoben F. Elrod, Jr.,

SrVP&MngDir

StratPlng: Paul V. Copley, VP

QualAssur: Richard Schweitzer, SrVP

Compliance: William T. Walsh, SrVP

HumanRes: Richard Pfleger, VP

**CITIZENS AND SOUTHERN TRUST COMPANY (GEORGIA), N.A.**

33 North Ave., P.O. Box 4899 30302-4899

404/897-3156 Tr\$3.54 Bil

(Branches in Albany, Athens, Augusta, LaGrange,

Macon, Rome, Savannah, Valdosta and

Tampa, FL. Affiliates in South Carolina and

Florida)

CEO: Kenneth J. Phelps, Chm&Pres

PersTr: Larry B. Hooks, SrVP

PersTrSls: Larry W. Snow, SrVP

SpecAssets: Jon G. White, SrVP

Tx: Ralph Engleka

PersAdm: Thomas Crews, SrVP

CorpTr/InvSvcs: Anthony A. Guthrie, SrVP

InstitTr/FinSvcs: Thoben Elrod, SrVP

Corp&InstitInvMktg: Richard Schweitzer, SrVP

TrAdmSvcs: Archibald Robertson, III, SrVP

TDP: Elizabeth Mathisen, VP

SecurSvcs&Sfkgp: Denis McWhorter, VP

Treas: Deborah Hardenstine, VP

ComTrF: Susan Craswell, AsstVP

**FIRST AMERICAN BANK OF GEORGIA, N.A.**

P.O. Box 1343 30301

404/584-1626 Tr\$1.2 Bil

Hd: John H. Guess, ExecVP

PersTr: Faryl S. Moss, GpVP

CorpTr, EmplBen: A. Ray Crider, GpVP&TO

TrInv, ComTrF: Reid Schlager, GpVP

TrOps: Bette Heaberlin, VP&TO

**FIRST NATIONAL BANK OF ATLANTA**

Trust Dept.-M.C. 630

2 Peachtree St., N.W. 30383

404/332-6669 Tr\$2.1 Bil

(A Division of First Wachovia Trust Services with Georgia Trust Branches in Atlanta, Dalton & Gainesville)

Hd: George W. P. Atkins, Jr., ExecVP

TrInv: Dean J. Patenaude, SrVP

PersTr: David C. Humphreys, SrVP

PersTr, Nb: William F. Ottinger, VP

CorpTr: Thomas I. Hutcheson, VP

EmplBen: Bev H. Wood, SrVP

EmplBen, Nb: Richard H. Burgin, VP

CharFds: Eugene A. Hayes, III, VP

CapMgt: Barry N. Berlin, VP

TrOps: Dana F. Ponder, AsstVP

TrFin/Ctrl: Mindi S. Bressler, TO

**RELIANCE TRUST COMPANY**

3295 Northcrest Rd. NE 30340

404/938-6400 Tr\$72 Mil

Hd, Nb: A. J. Braswell, Pres

PersTr: Roger Bauer, VP

CorpTr: Ray Walker, VP

TrInv: R. J. Wilson, ExecVP

EmplBen: P. B. Braswell, VP

TrOps: Marlene Carson, AsstVP

IRAdm: Cindy Haddock, AsstVP

**TRUSCO CAPITAL MANAGEMENT, INC.**

50 Hurt Plaza, Ste. 1400, P.O. Box 105213 30303

404/586-6450

(A subsidiary of Trust Company Bank, Atlanta, GA)

Hd: Lawrence J. Trotti, Pres

Inv: Douglas S. Phillips, ExecVP

Nb: William J. Hearn, ExecVP

**TRUST COMPANY BANK**

P.O. Box 4655 30302

404/588-7571 Tr\$8.2 Bil

Hd: William J. Hearn, SrVP

PersTrAdm: Marvin R. Benson, SrVP

CorpTr, EmplBen: C. Linden Longino, SrVP

PersTrInv: Gerard T. Adams, GpVP

Nb, Tx, RE: Donald W. Thurmond, SrVP

TrOps: Thomas L. Lanier, SrVP

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

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## GEORGIA (Cont'd)

### Augusta

#### CITIZENS AND SOUTHERN TRUST COMPANY (GEORGIA), N.A.

P.O. Box 912 30903  
404/828-8208  
(Branch of Atlanta)  
Hd: Carlton S. Faulk, VP

#### FIRST UNION BANK OF AUGUSTA

P.O. Box 1211 30913  
404/923-2676 Tr\$195 Mil

Hd: William M. D'Antignac, VP&TO  
PersTr: Raymond B. Brady, AsstVP&TO  
Carole A. Harris, AsstVP&TO  
Iva N. Williamson, VP&TO  
TrInv: Jeremy M. Coghlan, VP&TO  
Sls: Mitchell J. Green, II, TO  
CorpTr: Wallace M. Dorn, VP&TO

#### TRUST COMPANY BANK OF AUGUSTA, N.A.

801 Broad St. 30903  
404/821-2000 Tr\$200 Mil  
Hd: H. C. McGowan, Jr., SrVP&TO

### Bainbridge

#### THE FIRST STATE BANK & TRUST CO.

P.O. Box 707 31717  
912/246-4242  
(Branch of Albany)  
James Hall, CityPres&TO

### Brunswick

#### AMERICAN NATIONAL BANK OF BRUNSWICK

P.O. Box 1398 31521  
912/265-4960 Tr\$80 Mil  
(Branch in Jesup)

Hd: Mary Virginia Jones, VP&TO  
TrOps: Betty K. Kennedy, VP&TO  
TrInv: Michael J. Weber, TrInvO  
EmplBen: Thomas B. Clifton, Jr., VP&TO

#### THE COASTAL BANK OF GEORGIA

P.O. Box 1024 31521  
912/264-4311 Tr\$35 Mil  
(Branch in St. Simons Island)  
Hd, TrInv, Nb, FinPng, EmplBen:  
William M. Pickard, SrVP&TO

#### TRUST COMPANY BANK OF SOUTHEAST GEORGIA, N.A.

P.O. Box 1373 31521  
912/265-0260 Tr\$157 Mil  
(Branch in Waycross)  
Hd, PersTr, Nb: James P. Langston, SrVP-Tr  
TrOps: Peggy H. Godwin, VP-Tr  
PersTr, EmplBen, TrInv: Kenneth L. Pipkin, VP-Tr  
CorpTr, PersTr: Ellen W. Skinner, TO

### Calhoun

#### CALHOUN FIRST NATIONAL BANK

P.O. Box 12169 30701  
404/629-4531 Tr/o\$7 Mil  
TrOps: Mrs. Linda Ruddell, TOpO

### Camilla

#### PLANTERS & CITIZENS BANK

21 N. Harney St. 31730  
912/336-5271  
Hd: E. J. Vann, IV, Pres&TO

### Carrollton

#### CITIZENS & SOUTHERN BANK

P.O. Box 70 30117  
404/834-0821 Tr\$14 Mil  
Hd: Henry Dickerson, Pres

### Cedartown

#### FIRST NATIONAL BANK OF POLK COUNTY

P.O. Box 228 30125  
404/748-1750 Tr\$14.5 Mil  
Hd: Glenn L. Mitchell, Jr., VP&TO

### Columbus

#### COLUMBUS BANK & TRUST CO.

P.O. Box 120 31902-0120  
404/649-2146 Tr\$1.3 Bil  
TRUST DIVISION

Hd: Samuel M. Wellborn, III, ExecVP  
PERSONAL TRUST DIVISION

Hd: Michael E. Turner, SrVP  
TrAdmin: Clifford J. Swift, III, VP&TO  
EstAdmin: George G. Flowers, VP&TO  
CorpTr: Alice R. Herin, VP&TO  
SpecFinSvcs: Gene E. Clark, VP&TO  
Nb: Barbara B. Kamensky, TO  
TrTx: Addie H. Cunningham, VP&TO

#### INVESTMENT DIVISION

Hd, TrInv: Danny R. Hobbs, VP&IO  
TrInv: Joseph M. Lowery, IO  
ComTrF: Megan L. Busby, AsstIO  
TrRE: E. Buford King, III, VP&IO  
EmplBen: Joseph H. Mixon, VP&TO

#### OPERATIONS DIVISION

Hd: F. Stevenson Brice, Jr., SrVP  
TrOps: C. Dewayne Jenkins, VP&TOpO

#### FIRST UNION NATIONAL BANK OF COLUMBUS

P.O. Box 40 31993  
404/571-6598 Tr\$135 Mil  
Hd, Inv, Nb: Douglas R. Cockrill, SrVP&TO  
TrOps: Ellen L. Kerr, SrTO  
CorpTr, PersTr: W. R. Luttrell, Jr., SrTO  
PersTr: Ronnie L. Bridges, TO  
Re: Doris R. Brown, TO  
Admin: Mrs. Martha T. Eubanks  
PersTr: W. J. Gunby, Jr, TO

#### TRUST COMPANY BANK OF COLUMBUS N.A.

P.O. Box 431 31902  
404/324-4792 Tr\$195 Mil  
Hd, PersTr, TrInv: Robert S. Poydasheff, VP&TO  
PersTr, EmplBen, CorpTr: Kenneth L. Lancaster, TO  
PersTr: Romyne W. Lloyd, TO  
PersTr, Tax: Anthony D. Link, TO  
TrOps: Clara H. Bowen, AsstTOpO  
RetConslt: F. S. Taylor

### Dalton

#### FIRST NATIONAL BANK OF ATLANTA-DALTON

P.O. Box 1088 30720  
404/278-2265 Tr\$38 Mil  
(Branch of First National Bank of Atlanta and First Wachovia Trust Services)  
Hd: Janet E. Fortune, VP

#### HARDWICK BANK & TRUST COMPANY

Hardwick Sq., P.O. Box 1367 30722-1367  
404/278-3030 Tr\$30 Mil  
Hd: Stan Walker, VP&TO  
Jim McIntosh, AsstVP&AsstIO

### Gainesville

#### THE CITIZENS BANK

402 Washington St. 30501  
404/536-3404 Tr\$20 Mil  
Hd: Philip M. Rollings, GpVP  
TrOps: Shirley M. Hudgins, AsstIO

#### FIRST NATIONAL BANK

P.O. Box 937 30503  
404/535-5562 Tr\$250 Mil  
Hd, PersTr: Jerry D. Baumgardner, GpVP&SrTO  
CorpTr: Joyce Skinner, VP&TO  
TrInv: Robert Mitchell, VP&SrIO  
EmplBen: Ralph Favar, VP&TO  
Nb: Robert Stanley, VP&TO

*The Directory of Trust Institutions is included in a T&E subscription!*

### FIRST NATIONAL BANK OF ATLANTA-GAINESVILLE

340 N. Green St., P.O. Drawer 978 30503  
404/534-3501 Tr\$25 Mil  
(Branch of Atlanta and First Wachovia Trust Services)  
Hd: Allen Payne Long, CitySrVP&SrTO  
TrAdm: Ann Parks, CityAsstVP

### Griffin

#### FIRST NATIONAL BANK OF GRIFFIN

P.O. Drawer F 30224  
404/227-2251 Tr\$15 Mil  
Hd: Robin W. Nance, SrVP&TO

#### FIRST UNION BANK OF GRIFFIN

Capital Management Group  
P.O. Drawer C 30224  
404/228-2714 Tr\$124 Mil  
Hd: L. H. Thompson, Jr., SrVP&TO  
Rosa D. Stewart, AsstVP&TO

### Jesup

#### AMERICAN NATIONAL BANK OF BRUNSWICK

204 W. Cherry St. 31545  
912/427-2011  
(Branch of Brunswick)  
Hd: Mary Virginia Jones, VP&TO

### La Grange

#### CITIZENS AND SOUTHERN TRUST COMPANY (GEORGIA), N.A.

P.O. Box 1309 30241  
404/884-6611  
(Branch of Atlanta)  
Hd: James B. Parker, VP  
COMMERCIAL BANK & TRUST CO.  
P.O. Box 250 30241  
404/884-3371 Tr\$2.8 Mil

### Louisville

#### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 467 30434  
912/625-7291 Tr\$2 Mil  
Hd: William F. Easterlin, III, VP&TO  
Olin R. Jackson, ExecVP&AsstIO

### Macon

#### BANK SOUTH, MACON

P.O. Box 29 31298  
912/749-9300 Tr\$50 Mil  
Hd: Dave Jeffords

#### CITIZENS AND SOUTHERN TRUST COMPANY (GEORGIA), N.A.

P.O. Box 4007 31213  
912/744-6455  
(Branch of Atlanta)  
Hd: Don A. Pinson, SrVP

#### TRUST COMPANY BANK OF MIDDLE GEORGIA, NatAssn

P.O. Box 4248 31208  
912/741-2265 Tr\$296 Mil  
Hd: Ralph B. Small, SrVP&TO  
PersTr: Mary D. Kearnes, SrVP&TO  
CorpTr: Richard Dorholt, TOpO  
EmplBen: Dara Jean McCordel, SrTO  
TrOps: Vicki Arrington  
Nb: Marion H. Liles, Jr., SrTO

### Marietta

#### BARNETT BANKS, N.A.

100 Cherokee St. P.O. Box 409 30060  
404/423-3511  
(Branch of Barnett Banks Trust Co., Jacksonville, FL)  
Hd: Walter C. Seiler, VP  
EmplBenNb: David S. Roudman, VP  
EmplBenAdmin: Barbara S. Gilbreath, AsstVP  
TrInv: David W. Price, VP



## Monroe

### NATIONAL BANK OF WALTON COUNTY

P.O. Box 728 30655  
404/267-6511 Tr/o\$3 Mil  
Emory Lewis, Pres  
Mary W. Walker, VChm  
Cynthia Castleberry, TO

## Moultrie

### MOULTRIE NATIONAL BANK

P.O. Box 849 31776-0849  
912/985-1120 Tr\$17 Mil  
Hd: G. D. Moon, SrVP&TO  
Judy Owens, AsstTO  
Andrew Christensen, AsstTO

## Pelham

### TRUST COMPANY BANK OF SOUTH GEORGIA

P.O. Box 667 31779  
912/294-2691 Tr/u\$1 Mil  
Ralph Phillips, TO

## Rome

### CITIZENS AND SOUTHERN TRUST COMPANY (GEORGIA), N.A.

P.O. Drawer L 30161  
404/291-0123  
(Branch of Atlanta)  
Hd: J. Marc Albertson, VP

### TRUST COMPANY BANK OF NORTHWEST GEORGIA, N.A.

P.O. Drawer B 30162  
404/291-4421 Tr\$71 Mil  
Hd: Roger W. Goss, GpVP&TO  
TrAdmin: Claud H. Saunders, VP&TO  
Jane B. Stansell, TO

## St. Simons Island

### THE COASTAL BANK OF GEORGIA

912/264-4311  
(Branch of Brunswick)  
Hd: William M. Pickard, SrVP&TO

## Savannah

### CITIZENS AND SOUTHERN TRUST COMPANY (GEORGIA), N.A.

22 Bull St. 31401  
912/944-3460  
(Branch of Atlanta)  
Hd: Joe Daniel, Jr., SrVP

### FIRST UNION BANK OF SAVANNAH

Capital Management Group  
P.O. Box 9947 31412  
912/234-3441 Tr\$150 Mil  
Hd: E. Bryan Connerat, Jr., VP&TO  
PersTr: Lewis Little, VP&TO  
Elizabeth M. Oxnard, TO  
Donna W. Cantrell, AsstVP&TO

### TRUST COMPANY BANK OF SAVANNAH

P.O. Box 8668 31412  
912/944-1245 Tr\$176 Mil  
Hd: Donald R. Correll, SrVP&TO  
TrAdmin: Elizabeth P. Millians, VP&TO  
Frances L. Korte, TOpO

## Statesboro

### FIRST BULLOCH BANK & TRUST CO.

40 N. Main St. 30458  
912/764-6611 Tr\$10 Mil  
Hd: John B. Barton, VP&TO  
TrOps: TDP: Debra R. Standeridge, AdmTO

### SEA ISLAND BANK

P.O. Box 568 30458  
912/489-8661 Tr\$22.2 Mil  
Hd: M. Albert Burke, VP&TO  
TrOps: TDP: Kathy Jones

## Thomasville

### THE CITIZENS & SOUTHERN NATIONAL BANK

P.O. Box 1178 31799  
912/226-4011

## Toccoa

### BANK OF TOCCOA

P.O. Box 430 30577  
404/886-9421 Tr/o\$8 Mil  
Hd: Charles E. Nelson, VP&TO  
TrOps: Betty B. Fuller, AsstVP&TO

## Valdosta

### CITIZENS AND SOUTHERN TRUST COMPANY (GEORGIA), N.A.

106 S. Patterson St. 31601  
912/247-6005  
(Branch of Atlanta)  
Hd: Steve Chitty, VP

### FIRST STATE & TRUST COMPANY

527 N. Patterson St. 31603  
912/242-5725 Tr\$2 Mil  
Hd: Dr. Loyce Turner, TO

### FIRST UNION NATIONAL BANK

P.O. Box 848 31603-0848  
912/244-2740 Tr/o\$6 Mil  
Hd: Donald T. Schutt, Pres&TO  
TrOps: Sandra Fletcher

## Vidalia

### DARBY BANK & TRUST CO.

P.O. Box 870 30474  
912/537-8813  
Hd: J. F. Darby, Jr., Pres&TO  
TrOps: Anne D. Conner, AsstTO

## Waycross

### TRUST COMPANY BANK OF SOUTHEAST GEORGIA, N.A.

P.O. Box 59 31501  
912/283-1510  
(Branch of Brunswick)  
William K. Rhodes, Pres&TO  
Cheryl F. Jardine, AsstVP&TOpO

## Waynesboro

### FIRST UNION BANK OF WAYNESBORO

P.O. Box 788 30830  
404/554-5171  
Hd: W. H. Harper, Jr., Pres&TO  
Marjorie O. Dales, AsstVP&AsstTO

## West Point

### FIRST NATIONAL BANK

P.O. Box 350 31833  
404/645-2944 Tr\$2 Mil  
Hd: Scott A. Huguley, Pres, EOO&SrTO  
Rudine J. Heggood, TO

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## HAWAII

## Hilo

### BISHOP TRUST CO., LTD.

P.O. Box 397 96720  
808/935-3737  
(Branch of Bishop Trust Co., Ltd., Honolulu)  
Mgr: Judy D. Malagday, VP

### FIRST HAWAIIAN BANK

1205 Kilauea Ave. 96720  
808/969-2222  
(Branch of Honolulu)  
Darl Glead, TO

## ★ Honolulu

### AMERICAN TRUST CO. OF HAWAII, INC.

841 Bishop St., 12th Fl. 96813  
1-800/367-5210 Tr\$1.4 Mil  
Hd: Robert R. Midkiff, Pres&CEO  
TrSvcs: Borby Twelvetrees Smith, SrVP  
Fin: Lloyd Kaneshige, SrVP&Treas  
TrOps: Carl Yee, VP  
TrAdmin: Patricia E. Ikeda, VP  
Sls: Stephen E. Harris, VP  
PersTr: Koki Akamine, VP  
EmplBen: Carolyn Ornellas, VP

### BISHOP TRUST CO. LTD.

P.O. Box 2390 96804  
808/523-2111 Tr\$1.4 Bil  
(Branch in Hilo)  
Hd: Edwin L. Carter, Pres&CEO  
PersTr: Carol Mon Lee, SrVP&SrTO  
TrOps: James E. Connor, VP  
TrInv: Herbert Ho, VP&IO  
EmplBen: Daniel P. Zaehring, VP&SrTO  
Sls: John I. Seth, VP  
RE: Wilmer C. Morris, VP  
Taxes: Patricia M. Nunan, VP&TO  
Fin: Gary Y. Watanabe, FinVP&TO

### FIRST HAWAIIAN BANK

P.O. Box 3200 96847  
808/525-7130 Tr\$1.25 Bil (Book)  
(Branches in Kahului & Hilo)  
Hd: Philp H. Ching, SrVP  
PersTr: Guernsey Curran, III, SrVP  
CorpTr, EmplBen: Neal T. Okamoto, VP  
TrInv: Jerrold A. Fuller, VP  
TrOps: Mark Yoshida, VP  
Nb: Donald C. Mair, VP

### FIRST INTERSTATE BANK OF HAWAII

P.O. Box 2000 96805  
808/525-6874 Tr\$35 Mil  
Hd: Jack Van Osdel, VP&Mgr

### HAWAIIAN TRUST CO. LTD.

Financial Plaza of the Pacific  
P.O. Box 3170 96802-3170  
808/538-4444 Tr\$4.6 Bil  
(Branch in Kahului)

Hd: D. Philpotts, Pres  
T. J. MacDonald, Jr., ExecVP  
PersTr: D. D. Wilson, SrVP  
CorpTr: Royce Fukuya, VP  
TrOps: S. Masoda, VP  
EmplBen: R. E. Cooling, VP  
TrInv, ComTrf: W. J. Barton, SrVP  
RE: S. Baird, VP  
Tax: C. A. Gibbs, VP  
Acct: T. Tamura, VP  
Mktg: D. T. Stevenson, VP

## Kahului

### FIRST HAWAIIAN BANK

P.O. Box 157 96732  
808/877-2339  
(Branch of Honolulu)  
Judy McCorkle, AsstVP&TO  
HAWAIIAN TRUST CO., LTD.  
11 Puunene Ave., P.O. Box 397 96732  
808/871-2633  
(Branch of Honolulu)  
James A. Holcomb, Mgr&AsstVP  
SlsO: Bonnie Tuell

## IDAHO

### ★ Boise

#### FIRST INTERSTATE BANK OF IDAHO, N.A.

P.O. Box 57 83757-0550  
208/389-4080 Tr\$115 Mil  
(Branches in Coeur d'Alene & Idaho Falls)  
Hd: Ralph E. Keleher, SrVP  
PersTr: Julie W. Anderson, VP&AsstMgr  
Donna Pierce, AsstVP  
Ted Haras, TO  
Robert Kempton, TO  
TrInv, ComTrf: G. P. McAllister, VP  
EmplBen: Kim Norstebon, PenTO  
TrOps: Christine Wright, AsstVP

#### FIRST SECURITY BANK OF IDAHO, NatAssn

Trust Group  
P.O. Box 2618 83701  
208/338-2020 Tr\$325 Mil  
(Branches in Lewiston & Idaho Falls)  
Hd: Dean Buffington, SrVP  
PersTr: John Parrish, VP  
CorpTr: Maggie Myers, TO  
TrInv, ComTrf: James A. Schuck, VP  
TrOps: Richard E. Mallon, VP  
EmplBen: Mark Simanson, VP  
Nb: Daniel S. Looney, VP

#### IDAHO FIRST NATIONAL BANK

P.O. Box 7928 83707  
208/383-7200 Tr\$1 Bil  
(Branches in Coeur d'Alene, Idaho Falls, Pocatello  
& Twin Falls. Affiliated with Moore Trust Co.,  
Salt Lake City, UT & Oregon First Bank,  
Portland, OR)  
Hd: Donn A. Miller, SrVP  
PersTr: Stanley K. Fornander, VP&M  
TrInv: Rick Vycital, VP&Mgr  
TrOps: Peter L. Kierland, VP  
CorpTr: Ruth L. Keeth, VP  
EmplBen: Douglas Blattmachr, VP&Mgr  
Nb: Jack Rucker, Mgr  
RE: Melvin Schulte, Mgr

### Coeur d'Alene

#### FIRST INTERSTATE BANK OF IDAHO, N.A.

2500 Government Way 83814  
208/667-2579  
(Branch of Boise)

Robert L. Dick, SrTO

#### IDAHO FIRST NATIONAL BANK

P.O. Box 520 83814  
208/667-4718  
(Branch of Boise)  
Mgr: Ken L. Johnson, RegTO

### Idaho Falls

#### THE BANK OF COMMERCE

1020 Northgate Mile 83401  
208/523-2020 Tr\$15 Mil  
Hd: Thomas R. Tucker, ExecVP&TO  
Kaye J. Ivie, TO

#### FIRST INTERSTATE BANK OF IDAHO, N.A.

400 Memorial Dr., P.O. Box 1061 83401  
208/523-4069  
(Branch of Boise)

Hd: Russell Johnson, SrTO

#### FIRST SECURITY BANK OF IDAHO, N.A.

P.O. Box 280 83403  
208/522-7100  
(Branch of Boise)

Al Hagler, VP&TO

#### IDAHO FIRST NATIONAL BANK

P.O. Box 69 83402  
208/525-1667  
(Branch of Boise)

Mgr: Hal Peterson, Mgr&TO

#### VALLEY BANK

1625 Northgate Mile 83402  
208/525-6299 Tr\$45 Mil  
Hd: W. Kay Cordingley, VP&TO  
Raymond M. Severe, VP&TO  
Robert G. Parkinson, TO  
Sharla Galbraith, OpO

## Lewiston

#### FIRST SECURITY BANK OF IDAHO, N.A.

P.O. Box 874 83501  
208/743-9471  
(Branch of Boise)  
Susan A. Kafka-Cook, VP&TO

## Pocatello

#### IDAHO BANK & TRUST CO.

Center & Arthur Sts. 83201  
208/234-1771 Tr\$180 Mil  
Hd: PersTr, CorpTr, Nb: Herb Wallace, VP&Mgr  
PersTr: Gary Pehrson, TO  
EmplBen: Wynona Brackenbury, VP&TO  
TrOps: Pam Wallis, TO

#### IDAHO FIRST NATIONAL BANK

P.O. Box 1709 83204  
208/232-3831  
(Branch of Boise)  
Hd: Laura Oliver, Mgr, RegTO

## Twin Falls

#### IDAHO FIRST NATIONAL BANK

P.O. Box 509 83301  
208/734-2450  
(Branch of Boise)  
Mgr: Phil Iselt, RegTO

#### TWIN FALLS BANK & TRUST CO.

P.O. Box 7 83303-0007  
208/733-1902 Tr\$40 Mil  
Hd: Scott D. Allen, VP&SrTO  
PersTr: Bonnie Dodge, TO  
Helen Arnold, AsstTO  
NaDeane McCoy, TrAdm  
PersTr, EmplBen: Janice Stover, PenTO  
TrOps, ComTrf: Don J. Stevens, TOpO  
FM: Tony Kevan

## ILLINOIS

## Abingdon

#### ABINGDON BANK & TRUST CO.

P.O. Box 72 61410  
309/462-5531  
Hd: Art Spires, Pres

## Aledo

#### NATIONAL BANK

201 W. Main St. 61231  
309/582-5171 Tr\$7 Mil  
Minerva Guinn, TO

## Algonquin

#### ALGONQUIN STATE BANK

P.O. Box 160 60102  
312/658-4535  
Hd: James J. Berlier, ExecVP&TO

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

## Alton

#### ALTON BANKING & TRUST CO.

620 E. Broadway 62002  
618/463-4200  
Hd, PersTr, TrInv, ComTrf, EmplBen:  
Patrick J. Heitzig, SrVP&TO  
CorpTr, TrOps: Jean L. Herzog, TO

#### LANDMARK TRUST CO.

2850 Homer M. Adams Pkwy. 62002  
618/398-7878 Tr\$143 Mil  
Robert L. Linder, Jr., Pres&CEO  
EmplBen, Png&Adm:  
Thomas J. Neuner, VP  
Inv: Allen A. Roche, VP  
Adm, Ops: Patricia E. Fitzgerald, VP  
EstPng, BusDev: Edward L. Armstrong, VP  
Adm, Tax: Norman W. Thompson, TO  
Adm: Melinda S. Markham, TO  
James C. Law, TO  
TrOps: Beverly L. Conreaux, TO  
EmplBen, Adm: Catherine M. Jarvis, TO

#### MERCANTILE BANK OF ILLINOIS N.A.

P.O. Box 517 62002  
618/463-2231 Tr\$79 Mil  
Hd, PersTr: John F. Theen, VP&TO  
EmplBen: Sherry Cowan, AsstVP&TO  
TrOps: Barbara Shaffer, TOpO

## Amboy

#### THE FIRST NATIONAL BANK

220 E. Main St. 61310  
815/857-3625 Tr\$1 Mil  
Hd: L. G. Huwes  
TrOps: Ronda Partington, AsstTO

## Antioch

#### STATE BANK OF ANTIOCH

440 Lake St. 60002  
312/395-2700 Tr\$13 Mil  
Hd: Carolyn Blanchette, AsstVP&TO

## Argenta

#### THE GERBER STATE BANK

P.O. Box 10 62501  
217/795-2331 Tr\$2 Mil  
Mgr: Edwin M. Wallace, Pres&TO  
Richard E. Kaufman, VP&TO  
Gordon Bennett, ChmBd&FM  
Judy S. Sanders, AsstTO

## Arlington Heights

#### NBD TRUST COMPANY OF ILLINOIS

900 E. Kensington Rd. 60004  
312/870-2900  
(Trust Office of NBD Trust Co. of Ill., Evanston)  
TrMgr: Stanley A. Perry, SrVP&TO

## Arthur

#### STATE BANK OF ARTHUR

P.O. Box 245 61911  
217/543-2111 Tr\$7 Mil  
Hd: James L. Winningham, Pres&TO  
James A. Dukeman, ExecVP&AsstTO  
Gale Pearce, VP&FM

## Ashton

#### ASHTON BANK & TRUST CO.

563 Main St., P.O. Box 208 61006  
815/453-7441 Tr\$1 Mil  
Hd: David Ledlie, Pres  
TrOps: Robert E. Heimbaugh, AsstTO

## Atwood

#### ATWOOD STATE BANK

131 N. Main St., P.O. Box 366 61913  
217/578-2221  
Hd: Robert Williams, Pres

## Auburn

### STATE BANK OF AUBURN

P.O. Box 80 62615  
217/438-6114 Tr\$1 Mil  
Hd: Marceau Criquelellon, ExecVP&TO

## Aurora

### AURORA NATIONAL BANK

2 S. Broadway 60507  
312/844-7000 Tr\$34 Mil  
Hd: Jacquelyn J. Volkert, TO  
PersTr: P. Sean Michels, AsstVP

### MERCHANTS NATIONAL BANK OF AURORA

34 S. Broadway 60507  
312/896-8531 Tr\$140 Mil  
Hd, PersTr: Gerald M. Lanigan, SrVP&TO  
TrInv: Joel Binder, VP&IO  
David K. Weddige, TrInvO  
PersTr: Pam Mann, TO  
Ops&Tr: Jerome J. Elwart, TO  
Farm: Eric Leggett

### OLD SECOND NATIONAL BANK

37 S. River St. 60507  
312/892-0202 Tr\$260 Mil  
Hd, Nb, TrInv, ComTr: Terence L. Kothe, VP, SrTO&IO  
TrOps, TDP: Mark Truempert, TOPO  
PersTr, Prob: Judith K. French, SrTO  
David Hellscher, TO  
Patricia Palumbo, AsstTO  
EmplBen: James Navota, TO  
TrInv: Edward Keating, TrInvO  
Jonelle Holden, AsstTrInvO

## Bannockburn

### FIRST OF AMERICA TRUST COMPANY

Bannockburn Lake Office Plaza, Ste. N-160  
2345 Waukegan Rd. 60015  
312/945-7500  
(Trust Locations in Kankakee & Rockford)  
Hd, EmplBen, CorpTr, Nb: Dale J. Amborski, SrVP&RegTrMgr  
PersTr: Doyle M. Weathers, SrVP&TO  
Land Trust: B. Jane Henry, AsstTO  
EmplBen, Nb: Lucinda Stanton  
TrOps: Patricia Brown, OpsCo-ord

## Barrington

### HARRIS BANK BARRINGTON, N.A.

201 S. Grove Ave. 60010  
312/381-4000 Tr\$270 Mil  
(Subsidiary of The Harris Bankcorp, Inc., Chicago.)  
Hd: Richard P. Spicuzza, SrVP&TO  
Est, PersTr: John M. Muchoney, TO  
Jane M. Feeley, TO  
Jerry A. Wiel, AsstTO  
TrInv: Jean Giardina, VP&TrInvO  
Garry E. Warren, TrInvO  
TrOps: Frank J. Phillips, AsstVP&TOPO  
LandTr: Penny M. Johns, LandTrAdm  
Margaret Donnelly, LandTrAdm

## Batavia

### THE FIRST NATIONAL BANK OF BATAVIA

155 W. Wilson St. 60510  
312/879-2600 Tr\$4.1 Mil  
Hd, TrInv: Louis Sehring, Pres  
PersTr, TrOps, Nb, TDP: Elaine Sampson  
GARY WHEATON BANK OF BATAVIA  
18 E. Wilson St. 60510  
312/879-5200  
(Branch of Wheaton)  
Hd: Marilyn K. Anderson, VP

## Beardstown

### FIRST NATIONAL BANK

P.O. Box 260 62618  
217/323-4105 Tr\$8.0 Mil  
Hd: Muriel Paul, VP&TO  
Emil E. Rink, TO

## Belleville

### BOATMEN'S NATIONAL BANK OF BELLEVILLE

P.O. Box 367 62222  
618/233-6600 Tr\$65 Mil  
Hd, EmplBen, Nb: Robert L. Allison, VP&TO  
TrInv: Doyt Ladd, AsstTO  
PersTr, Prob: Catherine A. Rubin, AsstVP  
CorpTr, TrOps: Mary Lou Berg, AsstTO  
Nb: Robert Yaffie, TO

### MAGNA TRUST COMPANY

Belleville Trust Center  
222 E. Main St. 62220  
618/233-2120 Tr\$875 Mil  
(Trust Centers in Belleville, Bloomington, Centralia, Decatur, Granite City, Lincoln & Springfield)  
Lowell G. Burger, ChmBd  
Roger L. Beaman, Pres  
Lewis G. Laughlin, ExecVP  
Everett W. Kassing, SrVP&CfrMgr  
Daniel A. Davis, AsstVP&FM  
Mary L. Forgy, VP-Ops, CorpSec&Treas  
George B. Lingelbach, Jr., TO  
George W. Obernagel, III, AsstVP, AsstSec&TO  
Anabel C. Selby, AsstVPMktg/HumanRes  
Richard S. Wimmer, AsstVP&TO  
Pauline Fulk, TOPO  
Linda D. Davis, AsstTOPO  
Walter F. Czocki, AsstIO  
John W. Brinkerhoff, AsstVP&TO  
CfrMgr: Quinten E. Spivey, SrVP  
Marsha A. Glaenger, AsstVP

## Belvidere

### BELVIDERE NATIONAL BANK & TRUST CO.

530 S. State St. 61008  
815/544-2400 Tr\$45 Mil  
Hd, TrInv: Park Johnston, VP&TO  
PersTr, Nb: Edith Watts, VP&AsstIO  
TrOps: Darlene Bicksler, AsstIO  
EmplBen: Sandra King  
TDP: Lisa Chambers

## Bement

### STATE BANK OF BEMENT

P.O. Box 142 61813  
217/678-2321  
Hd: George H. Wilkinson, Chm&TO  
F. M. Lannon, Pres&AsstIO  
K. W. Wright, AsstIO  
M. L. Syfert, AsstIO

## Berwyn

### COMMERCIAL NATIONAL BANK OF BERWYN

3322 S. Oak Park Ave. 60402  
312/484-0800 Tr\$60 Mil  
Hd: John P. Dunne, VP&TO  
TrOps: Timothy Fullerton

## Bethany

### SCOTT STATE BANK

P.O. Box 245 61914  
217/665-3321 Tr\$5 Mil  
Hd, PersTr, TrInv, Nb: Fred E. Young, VP, FM&TO  
EmplBen, TrOps: Eileen J. Marshall, AsstIO  
Nb: Sam Scott, Pres&AsstIO

## Bloomington

### BANCMIDWEST McLEAN COUNTY, NA

P.O. Box 128 61701  
309/829-1000 Tr\$145 Mil  
Hd: Wallace L. Yoder, SrVP  
PersTr: Grant W. Basting, VP&TO  
CorpTr: Rodger K. Jenkins, SrVP&TO  
EmplBen: Gerald A. Lienhart, VP&TO

## IAA TRUST COMPANY

1701 Towanda Ave. 61701  
309/557-3241 Tr\$2.9 Bil  
Hd, TrInv: Gary E. Mede, ExecVP  
PersTr: Richard Miller, TO  
ComTr: Stephen Miller, IO  
John Jacobs, IO  
Wayne Brown, IO  
EmplBen: Linda Faull, TO  
TrOps: Richard Day, Comp  
Nb: David Tipsword, TO  
TDP: Connie Denison

### MAGNA TRUST COMPANY

1304 E. Empire St., P.O. Box 1247 61702  
309/663-1311  
(Branch of Belleville)

James E. Walden, VP&CfrMgr  
FM: Thomas C. Rogers, VP

### MARINE BANK-BLOOMINGTON/NORMAL

2205 E. Washington St. 61701  
309/827-6221 Tr\$40 Mil  
(Trust Office of Marine Bank of Springfield)  
Hd: David W. Wilson, VP&TO  
PersTr: Victor J. Henson, TO

### PEOPLES BANK OF BLOOMINGTON

120 N. Center St. 61701  
309/828-5211 Tr\$175 Mil  
Hd, PersTr, CorpTr: Owen J. Mair, VP&SrTO  
TrInv, ComTr, EmplBen: Fred Bastion, TrInvO  
TrOps: Harriet L. Gosnell, AsstVP&TO  
EmplBen: Mark Ballard, TO  
Nb: Art Mier, AsstVP&TO

## Blue Island

### FIRST NATIONAL BANK OF BLUE ISLAND

13057 S. Western Ave. 60406  
312/385-2200 Tr\$25 Mil  
Hd: William H. Thomson, VP&TO  
Janet Krug, TO

## Bourbonnais

### BANK OF BOURBONNAIS

One Heritage Plaza 60914  
815/933-0570  
Hd: Joseph A. Ferrante, Pres  
LandTr: Vera C. Amiano

## Burbank

### COLE TAYLOR BANK/FORD CITY

5501 W. 79th St. 60459  
312/857-3341 Tr\$60 Mil  
Hd: Henry Jones, VP&SrTO  
PersTr: Michael Lahti, AsstVP&TO  
LandTr: Sandra Russell, TO  
TrOps: Richard Block, VP&SrTOPO

## Bushnell

### FARMERS & MERCHANTS STATE BANK

P.O. Box 149 61422  
309/772-2171 Tr\$16 Mil  
Hd, PersTr, Nb: Michael G. Steelman, Coun&TO  
TrInv, EmplBen: Harriet McElvain  
Farm&REMgt: Steve Farr  
TrOps: Joyce Thurman

## Cairo

### FIRST BANK & TRUST CO.

800 Washington Ave. 62914  
618/734-1800 Tr\$3 Mil  
Hd: Darrell Gustafson, Pres&TO

## Calumet City

### EXCHANGE BANK OF RIVER OAKS

1701 River Oaks Dr., P.O. Box 1189 60409  
312/868-1414 Tr\$2 Mil  
Hd: Richard Maltase, Pres&TO  
Judith A. Kelsch, AsstVP&AsstIO

## ILLINOIS (Cont'd)

### Canton

#### CANTON STATE BANK

P.O. Box 280 61520  
309/647-5380 Tr\$7.9 Mil  
Hd: E. T. McGowan, VP&TO

#### COMMUNITY BANK & TRUST CO.

245 N. Main St. 61520  
309/647-4771 Tr\$8.0 Mil  
Hd: Clayton S. Apt, VP&TO

#### THE NATIONAL BANK OF CANTON

100 W. Elm St. 61520  
309/647-5000 Tr\$18 Mil  
Hd: Max T. Scott, SrVP&TO  
David L. Haynes, AsstTO  
Harold L. Wilson, ExecVP&AsstTO

### Carbondale

#### THE CITY NATIONAL BANK

601 W. Main St. 62901  
618/529-4733  
(Branch of Murphyboro)  
Gregory M. Flanigan, TO  
Arlene Brown, AsstTO  
Camilla Runge, AsstCsh

#### FIRST NATIONAL BANK & TRUST CO.

509 S. University Ave., P.O. Box 2227 62901  
618/457-3381 Tr\$16.8 Mil  
Hd: Marjune Fletcher, VP&TO

#### LANDMARK BANK OF CARBONDALE

100 N. Illinois Ave. 62901  
618/529-2700 Tr\$136 Mil  
Hd: Melvin E. Lipe, SrVP&CEO  
EmplBen: James DeGuire, VP&PenTO

### Carlinville

#### CARLINVILLE NATIONAL BANK

P.O. Box 450 62626  
217/854-3128 Tr\$10 Mil  
Hd: Maurice R. Zimmer, Pres  
Scott Rhoads, AsstVP&TO

#### FARMERS & MERCHANTS BANK

P.O. Box 495 62626  
217/854-3151 Tr\$3 Mil  
Hd: Philip A. Williams, Pres&TO  
Doris Gagnor, TO&VP

### Carmi

#### THE NATIONAL BANK

116 W. Main St., P.O. Box 160 62821  
618/382-4136 Tr\$1 Mil  
Hd: Richard Roser, VP&TO  
Dee Bratton, AsstTO

#### WHITE COUNTY BANK

215 E. Main St., P.O. Box 100 62821  
618/382-4115 Tr\$1 Mil  
Hd: George H. Schanzle, Pres  
Beverly J. Walker, TO  
Thomas Chasteen, AsstTO

### Carthage

#### MARINE TRUST CO.

500 Wabash Ave., P.O. Box 190 62821  
217/357-3151 Tr\$6 Mil  
Hd: Barbara G. Allen, VP&TO

### Casey

#### THE BANK OF CASEY

101 W. Alabama, P.O. Box 98 62420  
217/932-4021 Tr\$1.5 Mil  
Hd: Robert E. Seed, TO  
Caralee Swick, AsstTO

### Centralia

#### MAGNA TRUST COMPANY

140 S. Locust St. 62801  
618/533-2711 Tr\$42 Mil  
(Trust Office of Belleville)  
CtrMgr: Robert G. Cady, SrVP  
Janet B. Winkler, AsstTO

#### OLD NATIONAL BANK

235 N. Elm St. 62801  
618/533-7100 Tr\$44.2 Mil  
Hd,PersTr: Kevin H. Jones, VP&TO  
EmplBen: Daniel J. Laquet, AsstVP&AsstTO  
TrOps: Florence Peters, AdmAsst

### Cerro Gordo

#### THE AMERICAN BANK

P.O. Box 428 61818  
217/763-2741  
Hd: Betty R. Shambaugh, SrVP&TO  
Keila LeHew, AsstTO

### Champaign

#### BANK OF ILLINOIS IN CHAMPAIGN

100 W. University 61820  
217/351-6591 Tr\$50 Mil  
Hd: Darold D. Sage, VP&TO  
Betty Zeedyk, AsstVP&TO  
Jim Mueller, TO

#### CHAMPAIGN NATIONAL BANK

P.O. Box 250 61820  
217/351-2751 Tr\$110 Mil  
Hd,Trlnv: Robert J. Cochran, SrVP&TO  
PersTr: R. Thomas Heinhorst  
Sandra Moore  
Fran DeMaris  
Rhea Lawrence  
Ellen Dragoo  
EmplBen: Kevin Waspi  
TrOps: Mary Ellen Cook  
FarmDeptHd: R. Thomas Heinhorst  
Gerald Bauer, FM  
Brian Waibel

#### THE FIRST NATIONAL BANK IN CHAMPAIGN

P.O. Box 9 61820  
217/351-0565 Tr\$100 Mil  
(Member of Midwest Financial Group, Inc.)  
Hd,PersTr,Nb,Est: Jack L. Simpson, SrVP,Tr  
PersTr,EmplBen,Est: Thomas K. Tresslar, VP&TO  
PersTr,Est,Tx: Betty Schultz, VP&TO  
PersTr,CorpTr,Tx: Mary R. Millage, TO  
PersTr,Farm: William Dieker, VP&FM  
PersTr,Est,Nb: Daniel Eaton, VP&TO  
EmplBen,TrOps: Karen K. Goble  
Farm: Mark Wetzel, FM

#### MARINE BANK-CHAMPAIGN/URBANA

P.O. Box 3009 61821  
217/351-1600  
(Trust Office of Marine Bank of Springfield)  
Hd: William E. Gleason, Jr., CFP,VP

### Charleston

#### BOATMEN'S NATIONAL BANK OF CHARLESTON

P.O. Box 130 61920  
217/345-2101 Tr\$40 Mil  
Hd,PersTr,Trlnv: Royce L. Marble, TO  
EmplBen: Patricia Chesser, AsstTO  
Farm: Ronald Pierce, AsstVP&FM

### Chatsworth

#### CITIZENS BANK

P.O. Box 877 60921  
815/635-3134 Tr\$5 Mil  
Hd: S. F. Herr, Pres&TO  
James E. Rebholz, ExecVP&TO  
ComTrF: Priscilla Agner, AsstTO  
William J. Krones, AsstTO

### Chenoa

#### BANK OF CHENOA

Rt. 24 at 4th St. 61726  
815/945-2311 Tr\$2.5 Mil  
Hd: Jack Keefer, Pres&TO

### Chicago

#### AETNA BANK

2401 N. Halsted St. 60614  
312/935-6000 Tr\$5 Mil  
TrOps: Mario Gatanco, AsstTO

#### AFFILIATED BANK/NORTH SHORE NATIONAL

1737 W. Howard St. 60626  
312/338-7600 Tr\$18 Mil  
Hd: Denise Lara

#### AMALGAMATED TRUST & SAVINGS BANK

One W. Monroe St. 60603  
312/822-3069 Tr\$250 Mil  
Hd: Edward C. Sweigard, VP&TO  
TrCoun: Peter R. Monahan, ExecVP&TO  
PersTr: Sally Doubet Kine, AsstVP  
Trlnv: Michael Karnes, VP&TrlnvO  
TrOps: Christopher Ward, AsstVP  
LandTr: Brenda Helms Porter, LandTO

#### AMERICAN NATIONAL BANK & TRUST CO.

33 N. LaSalle St. 60602  
312/661-6982 Tr\$11 Bil  
Hd: John F. Reuss, ExecVP  
PersTr,ComTrF: Alan C. Newman, VP  
CorpTr: Richard Y. Guthrie, SrVP  
InvMgtGp: John R. Tilton, SrVP  
EmplBen: Thomas P. Michaels, VP  
TrOps: Charles D. Glendenin, VP  
Nb: T. Lawrence Doyle, VP

#### BANK OF RAVENWOOD

1825 W. Lawrence Ave. 60640  
312/989-3207 Tr\$70 Mil  
Hd: John R. Griffith, VP&SrTO  
PersTr: Loretta A. Lelis, AsstVP  
EmplBen: Jackie Knutson  
TrOps: Helen Yaunan  
Nb: Martin S. Edwards, VP&LandTO

#### BANK FOR SAVINGS & LOAN ASSOCIATIONS

135 S. LaSalle St., Ste. 1935 60603  
312/641-3636

Arnold Rauhen, Chm

#### BEVERLY TRUST BANK

10312 S. Cicero Ave., Oak Lawn 60453  
312/449-7600 Tr\$131 Mil  
(Branches in Chicago, Homewood, Matteson & Orland Hills)  
Hd,Trlnv,FxComTrF: Ronald F. Stajkowski, Pres  
Linda S. Kirby, VP&Mgr  
SrlnvMgr,EqTrF: William F. Guth  
EmplBen: Andrew P. Mihm, TO  
Prob,PersTr: Jeffrey H. Johns, TO  
PersTr: Thomas G. Clifford, TO  
TrOps: Susan Clarke, TOpO  
PersTr,LandTr: Alyne Palikoff, SrTO  
LandTr: Patricia A. Ralphson, LandTO

#### BEVERLY TRUST BANK

1357 W. 103rd St. 60643  
312/881-2356  
(Branch of Chicago)

Jeffrey H. Johns, TO

#### BOULEVARD BANK N.A.

400-410 N. Michigan Ave. 60611  
312/836-6770 Tr\$650 Mil  
Hd: Lee E. Whitcomb, VP&TO  
PersTr: Roger L. Clifford, VP  
CorpTr,EmplBen: Lawrence E. Hoffman, VP  
Trlnv: Ronald E. Heithoff, VP  
TrOps: William G. Thompson, TOpO  
Agcy: James M. Quinn, VP

#### CHICAGO CITY BANK & TRUST CO.

815 W. 63rd St. 60621  
312/873-8800 Tr\$75 Mil  
Hd,Nb: John J. Balko, SrVP&TO  
TrAdm,TrOps: John J. Hennigan, AsstTO

*The Directory of Trust Institutions is included in a T&E subscription!*

## ILLINOIS (Cont'd)

### Chicago (Cont'd)

#### CHICAGO TITLE & TRUST CO.

111 W. Washington St. 60602  
312/630-2319 Tr\$2.2 Bil  
Hd: Stuart D. Bilton, ExecVP  
PersTr: Charles G. Dalton, SrVP  
CorpTr: Charles E. Weisfuss, CTO  
TrInv: A. Vincent Agnew, SrVP  
ComTr: Hubert A. Adams, VP  
EmplBen: Robert K. Krogman, VP  
TrOps: Quentin L. Hardisty, VP  
Nb: Alan B. Shidler, DirMktg  
TDP: Jack Carroll, TO

#### THE CHICAGO-TOKYO BANK

40 N. Dearborn St. 60602  
312/236-1200  
Hd: William Bond, AsstVP

#### COLE TAYLOR BANK/DROVERS

1542 W. 47th St. 60609  
312/927-7000 Tr\$240 Mil  
Hd,TrOps: Richard A. Black, VP&SrTOp  
PersTr,CorpTr,TrInv,EmplBen,Nb:  
John Hommel, VP,SrTO&TrCoun  
TDP: Rose Collins, TOpO

#### COLE TAYLOR BANK/FORD CITY

7601 S. Cicero 60652  
312/857-3341 Tr\$60 Mil

Hd: Henry A. Jones, VP&SrTO  
PersTr: Michael B. Lahli, AsstVP  
LandTr: Sandra T. Russell, TO

#### COLONIAL BANK & TRUST COMPANY OF CHICAGO

Land Trust Department  
5850 W. Belmont Ave. 60634  
312/283-3700, Ext. 326

Hd: Barbara A. Barnardini, TO

#### COMMUNITY BANK & TRUST CO. OF EDGEWATER

5340 N. Clark St. 60640  
312/769-2100

Hd: Kendon T. Birchard, Pres

#### CONTINENTAL ILLINOIS NATIONAL BANK & TRUST CO. OF CHICAGO

30 N. LaSalle St. 60697  
312/828-3538 Tr\$11.8 Bil  
Hd,Corp&BkngProd: William H. Miniham, SrVP  
EmplBen: James J. Nemecek, Jr., SrVP  
CorpTr: Marvin J. Kruger, VP  
InstlInv: Anthony Pertile, VP  
TrOps: John M. Busscher, SrVP  
Hd,PvtBkng: Roger H. Sherman, SrVP  
PersSvcs: Edward D. Higgins, SrVP  
PersAdm: Thomas A. Dean, VP  
InvMgt,BusDev: Raymond O. Wicklander, Jr., VP

#### COSMOPOLITAN NATIONAL BANK

801 N. Clark St. 60610  
312/664-5200 Tr\$11 Mil  
Hd: Alex M. Vercillo, Pres  
Rose Trulis, TO

#### DEVON BANK

6445 N. Western Ave. 60645  
312/465-2500 Tr\$7.5 Mil  
Hd: Peter A. May, TO

#### DREXEL TRUST COMPANY OF THE MIDWEST

1 S. Wacker Dr., 14th Fl. 60606  
312/977-4570 Tr\$25 Mil  
Hd: Brian McGirl, Pres&TO  
PersTr: Patrick Savage, VP  
TrInv: Victor Chigas, SrVP  
EmplBen: Marvin C. Johnson, VP

#### EXCHANGE NATIONAL BANK OF CHICAGO

LaSalle and Monroe 60603  
312/781-8051 Tr\$250 Mil  
Hd: Gregory R. Beard, SrVP&TrDeptMgr  
TrAdm: Frank Saporito, VP  
TrOps: Beth Prohaska, VP  
Nb: Scott Jacobson, VP

#### FIRST NATIONAL BANK OF CHICAGO

3 First National Plaza 60670  
Tr\$16.0 Bil  
INDIVIDUAL SERVICES (Chicago):  
PersInv: William J. Hagenah, SrVP

INSTITUTIONAL SERVICES (Chicago, London, Tokyo,  
Atlanta, Dallas, Scottsdale, New York):  
First Chicago Investment Advisors:  
Gary P. Brinson, Pres  
CorpTrSvcs: Edward L. McCartney, VP  
EmplBen,Tr&InstlCust: Marcia L. Wallace, VP

#### GARFIELD RIDGE TRUST & SAVINGS BANK

(Land Trust Only)  
6353 W. 55th St. 60638  
312/581-1000  
Hd: Linda J. Mazzucchelli, AsstVP&TO  
Julie Chaplick, LandTO  
Marc J. Holland, ExecVP&TO  
Joseph P. Valenti, Pres

#### HARRIS TRUST & SAVINGS BANK

111 W. Monroe St. 60609  
312/461-2121 Tr\$13.2 Bil  
Hd: Richard C. Caldwell, ExecVP  
PERSONAL TRUST  
Hd: Joan M. Baratta, SrVP  
Nb: Susan E. Davis, VP

#### INSTITUTIONAL INVESTMENT

Hd: John C. Kirscher, SrVP  
Nb: Robert E. Vanden Bosch, SrVP

#### MASTER TRUST

Hd: Jon S. Brightman, SrVP  
EmpTrNb: Bryan K. Garlock, VP  
MasterTrNb: Richard Deeter  
Walter J. Kowalczyk, VP

#### CORPORATE TRUST

Hd: Victor M. Woldridge, SrVP  
Bond: Jarvis Spreng, VP  
Stock: Robert J. Vondrasek, VP  
Nb: Anthony Mickiewicz, VP

#### TRUST OPERATIONS

Hd: Nancy B. Wolcott, SrVP  
HERITAGE-PULLMAN BANK & TRUST CO.

1000 E. 111th St. 60628  
312/785-1000 Tr\$235 Mil  
Hd,TrInv: Christopher P. Joyce, VP&TO  
PersTr: Mary E. Pepera, VP,TO&AsstMgr  
Helen M. Archacki, TO  
Prob,LandTr: Malcolm Campbell, TO  
EmplBen: Robert J. Ferrari, VP&TO  
Karen Iseminger, TO  
Nb: Mary L. Roemer, AsstSec

#### HYDE PARK BANK & TRUST CO.

1525 E. 53rd St. 60615  
312/752-4600  
Hd: Edward Maci, SrVP&HdCsh  
ILLINOIS STATE BANK OF CHICAGO  
300 S. Michigan Ave. 60604  
312/939-3900  
Hd: Robert L. Woods, Pres

#### JEFFERSON STATE BANK

5301 W. Lawrence Ave. 60630  
312/777-4433  
Hd: Penelope Jackson

## ABN LASALLE

#### LA SALLE NATIONAL BANK

135 LaSalle St. 60690  
312/443-2000 Tr\$1.5 Bil  
Hd: Jack A. Gallas, ExecVP  
PersTr: John P. Crean, VP  
CorpTr: Roland K. Weber, SrVP  
ComTrF,TrInv: Bentley M. Myer, VP  
EmplBen: James F. Sullivan, SrVP  
TrOps: Wallace L. Bruhnke, VP  
Nb,PersTr: Peter R. Frye, VP

#### LAKE SHORE NATIONAL BANK

605 N. Michigan Ave. 60611  
312/787-1900 Tr\$750 Mil  
Hd: John M. Rammel, SrVP&TO  
TrAdm: E. O. Nertewitz, VP  
R. M. Skowronski, VP  
M. A. Patek, TO  
TrInv: Michael B. Westberg, SrVP&IO  
K. A. Zubeck, VP  
R. K. Brodie, IO

#### LAKE VIEW TRUST & SAVINGS BANK

3201 N. Ashland Ave. 60657  
312/525-2180 Tr\$120 Mil  
Hd,PersTr,TrOps: Raymond W. Kinzie, SrVP,Tr  
EmplBen,CorGdnshp: Gordon R. Reinhard,  
AsstVP&TO  
TrOps,EmplBen: Chloe Arlan, VP&TO  
Nb,Prob,LandTr: James E. Polites, Jr., TO  
LandTr: Deborah O'Donnell, AdminAsst  
Nb: Michael Neyman, NbO

#### MANUFACTURERS AFFILIATED TRUST COMPANY

4929 W. Lawrence Ave. 60630  
312/202-4400  
(Branches in Chicago & Cicero)

Hd,PersTr: Gary A. Daugherty, VP&TO  
CorpTr,EmplBen: Anne M. Corsley, TO  
TrInv,ComTrF: Clinton Schlopp, SrVP  
TrOps,TDP: Larry Scinto, TOpO  
Nb: James P. Sullivan, VP&SrTO

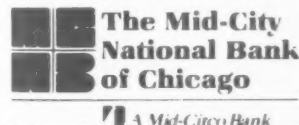
#### MANUFACTURERS AFFILIATED TRUST COMPANY

1737 W. Howard St. 60626  
312/338-7600  
(Branch of Chicago)

PersTr: Denise Lara  
LandTr: Bretton Crimmons

#### MICHIGAN AVENUE NATIONAL BANK

30 N. Michigan Ave. 60602  
312/641-1000 Tr\$92 Mil  
Hd,Nb,TrInv,EBTr: Ralph Muentzer, VP&TO  
PersTr,EmplBen: Donald R. Bonistalli, AsstVP&TO  
LandTr: Nancy Rodighiera, TO



#### THE MID-CITY NATIONAL BANK OF CHICAGO

801 W. Madison St. 60607  
312/421-7600 Tr\$95 Mil  
(Trust Offices in Elmhurst & Morton Grove)  
Hd,Nb: William A. Thuma, Jr., VP&TO  
PersTr: M. E. Cheney, AsstTO  
TrInv: Walter J. Koehler, VP  
EmplBen: Mary Thomas, TO  
TrOps: Andrew S. Zdunek, AsstVP&TO

#### MOUNT GREENWOOD BANK

(Land Trust Only)  
3052 W. 111th St. 60655  
312/445-4500  
Barbara Ralson, TO

#### NBD CHICAGO BANK

307 N. Michigan Ave. 60601  
312/266-3000  
(Trust Office of NBD Trust Company of Illinois)

#### NORTHERN TRUST BANK/O'HARE,N.A.

8501 W. Higgins Rd. 60631  
312/693-5555  
Hd: Thomas Leigh, TO

#### NORTHERN TRUST CO.

50 S. LaSalle St. 60675  
312/630-6000 Tr\$27.1 Bil  
Hd: Robert F. Reusche, VChm  
DptyHd,PersFinSvcs: Van R. Gathany, ExecVP  
TrInv&ComTrF: William F. Bahl, SrVP  
InterstateSubsidiaries: Barry G. Hastings, ExecVP  
CorpFinSvcs: Jeffrey H. Wessel, ExecVP  
TrOps: James J. Mitchell, ExecVP  
WholesaleSvcs: Corinne E. McClintic, VP

#### NORTHWEST NATIONAL BANK

3985 Milwaukee Ave. 60641  
312/777-7700 Tr\$100 Mil  
Hd,Nb: Edward J. Lucas, VP&TO  
PersTr,TrOps: Keith C. Erickson, VP&TO  
PersTr: Waltraud Klein, TO  
LandTr: Andrew H. Dobzyn  
Nb: Michael Rosenberg  
EmplBen: Laura Hedman



**PIONEER BANK & TRUST CO.**

4000 W. North Ave. 60639  
 312/772-8600 Tr\$125 Mil  
 Hd: Robert Berry, SrVP  
 Barbara Clevenger, VP&AsstSec  
 Phyllis M. Kutta, VP&AsstSec  
 Phyllis Robinson, VP&TO  
 June M. Alter, TO&AsstSec  
 Martha E. McHugh, TO&AsstSec  
 LandTr: Daniel Wlodak

**SOUTH CHICAGO SAVINGS BANK**

9200 Commercial Ave. 60617  
 312/768-1400 Tr\$5 Mil  
 Vincent Lipetzky, Pres

**STEEL CITY NATIONAL BANK OF CHICAGO**

3030 E. 92nd St. 60617  
 312/768-1900  
 Hd: Marilyn J. Divine  
 LandTr: Pamela Cernetic, AsstTO

**UNIBANCTRUST COMPANY**

Sears Tower 60606  
 312/876-4400 Tr\$600 Mil  
 Hd: George W. Vander Vennet, ExecVP  
 PersTr, TrOps, TDP: James A. Harris, SrVP  
 CorpTr: John Schmeltzer, CTO  
 EmpBen: William Hart, TO  
 TrInv: Daryl Waszok, VP  
 TrOps: Kenneth Franke  
 Nb: Deborah L. Brown, VP

**Chicago Heights****CHICAGO HEIGHTS NATIONAL BANK**

1030 Dixie Hwy. 60411  
 312/754-2500 Tr\$3.5 Mil  
 Hd: Tassie Kouchis, AsstTO

**FIRST NATIONAL BANK IN CHICAGO HEIGHTS**

P.O. Box 550 60411  
 312/754-3100 Tr\$16 Mil  
 Hd: Patrick H. Spinn, AsstVP&TO  
 TrOps: Donna Willwerscheid, AsstTO

**Chrisman****FIRST NATIONAL BANK**

P.O. Box 308 61924  
 217/269-2307  
 Hd: Roger Chandler, VP

**STATE BANK OF CHRISMAN**

P.O. Box 476 61924  
 217/269-2339  
 Hd, PersTr, CorpTr: Mrs. Zelma Garver,  
 VP, Csh&TO  
 Ronald L. Bailey, Pres&TO

**Cicero****FIRST NATIONAL BANK OF CICERO**

6800 W. Cermak Rd. 60650  
 312/780-4930 Tr\$75 Mil  
 Hd: Frank Daly, SrVP  
 TrOps: David J. Spiewak, SrVP

**MANUFACTURERS AFFILIATED TRUST COMPANY**

5801 W. Cermak Rd. 60650  
 312/656-2000  
 (Branch of Chicago)  
 PersTr: Joanne Powell, TO  
 EB: Kim Kubowicz, TO  
 LandTr: Carol Weber, 2ndVP&TO

**Clinton****FIRST NATIONAL BANK AND TRUST COMPANY OF CLINTON**

P.O. Box 191 61727  
 217/935-2148 Tr\$2 Mil  
 Hd: J. Michael Killian, Pres&TO  
 PersTr: Sharon L. Gee, VP&AsstTO

**THE JOHN WARNER BANK**

P.O. Box 679 61727  
 217/935-3144 Tr\$25 Mil  
 Hd, TrInv, TrOps, Nb: Gail L. Nunnery, TO  
 Adm: Richard Howell, FM&AsstTO  
 TDP: Marcia L. Millman  
 AsstTrInv: Terry V. Ijams, Pres&AsstTO

**Collinsville****FIRST NATIONAL BANK**

201 E. Main St. 62234  
 618/344-4000 Tr\$12 Mil  
 (Subsidiary of United Missouri Bancshares, Inc.)  
 Hd: Jeffrey C. Slater, VP&TO

**Columbia****FIRST BANK OF COLUMBIA, N.A.**

P.O. Box 209 62236-0209  
 618/281-4102  
 Hd: David A. Asselmeier, Pres&TO  
 Kenneth G. Haller, VP&TO

**MAGNA BANK OF COLUMBIA**

102 N. Main St. 62236  
 618/281-5171 Tr\$2 Mil  
 Hd: David A. Vogt, Pres&TO  
 R. Kent Fischer, VP&TO

**Crystal Lake****FIRST NATIONAL BANK OF CRYSTAL LAKE**

(Land Trusts Only)  
 265 Virginia St. 60014  
 815/459-4600  
 Edward D. Egelston, VP

**HOME STATE BANK**

40 Grant St. 60014  
 815/459-2000 Tr\$25 Mil  
 Hd: James J. Zambon, SrVP&TO  
 O. Irene Cooper, TO

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## ILLINOIS (Cont'd)

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#### FIRST MIDWEST BANK/DANVILLE

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217/431-6200 Tr\$35 Mil

Hd, PersTr, CorpTr, Trlnv: Mark R. Anderson, SrVP&TO

EmplBen, TrOps, Nb: Dennis E. Ehrnwald, VP  
TDP: Darcia Pilkington, AsstTO

#### FIRST NATIONAL BANK

One Towne Centre 61832

217/442-3015 Tr\$54 Mil

Hd, Trlnv, Nb: Donald A. McLaughlin, VP&TO  
Prob, PersTr: Susan A. Stratman, TO

CorpTr, EmplBen: Karen Ahrens

TrOps, ComTrF: Roberta Mallet

Agri-Business: O. D. Pepple, VP

#### PALMER-AMERICAN NATIONAL BANK

2 W. Main St. 61832

217/446-6450 Tr\$52 Mil

Hd: James C. Acton, VP&TO

PersTr: Marilyn Warfel, AsstTO

CorpTr, EmplBen, Nb, TrOps: Alan Mullaney, TO

Form: Russ Hiatt, FM

### Decatur

#### CITIZENS NATIONAL BANK OF DECATUR

236 N. Water St. 62525

217/424-2010 Tr\$371 Mil

Hd, EmplBen: James W. Penn, SrVP&SrTO

PersTr: Gary D. Wright, VP&TO

James E. Williams, TO

Trlnv: Peter D. Fitzgerald, VP&TO

Shirley E. Day, TO

TrOps: Samuel L. Allen, TO

Nb: Jeffrey S. Hoppenworth, TO

TrTax: D. Robert Felts

#### FIRST NATIONAL BANK OF DECATUR

130 N. Water St. 62523

217/424-1111 Tr\$110 Mil

Hd: David C. Jack, SrVP&TO

PersTr: Ritchie G. Barnett, VP&TO

Carol D. Craig

TrOps: Dean Thom, TO

#### MAGNA TRUST COMPANY

One Millikin Court 62525

217/429-4253

(Trust Office of Belleville)

#### DECATUR TRUST CENTER

S. Greg Johnson, VP&CtrMgr

Vernon A. Mercier, AsstVP&TO

Karla Carl, TO-Nb

Thomas M. Hafel, TO

Ki Kim, TO

Clark Zedric, TO

Rick G. Emery, AsstVP

#### DECATUR FARM MANAGEMENT CENTER

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James E. Adcock, FM

Clark A. Beard, FM

Jim Schaefer, FM

Larry Steinbauer, FM

Debbie VanBehren, OfcMgr

#### SOY CAPITAL BANK & TRUST CO.

1501 E. Eldorado St. 62525

217/428-7781 Tr\$3 Mil

Hd: E. J. Arseneault, Pres&TO

Frits R. Prank, SrVP&TO

Larry Jackson, VP, Csh&TO

### DeKalb

#### DeKALB BANK

363 E. Lincoln Hwy. 60115

815/758-7451 Tr\$28 Mil

Hd: Peter M. Walters, VP&TO

TrOps: Marilyn Knetsch, AsstTO

#### FIRST NATIONAL BANK IN DeKALB

141 W. Lincoln Hwy. 60115

815/758-2411 Tr\$35 Mil

Hd: Robert B. Emery, Jr., VP&TO

Barry T. Denny, TO

Patricia LaVigne, TrAdm

### Des Plaines

#### FIRST NATIONAL BANK OF DES PLAINES

701 Lee St. 60016

312/827-4411 Tr/\$100 Mil

Hd, Nb: David A. Raub, SrVP

PersTr: Joan E. Emery-Mincer, VP

Trlnv, ComTrF: Scott D. Limper, TO

EmplBen: Steven Santucci, TO

LandTr: Lourdes Martinez

TrOps, TDP: Harold L. Slotto, TO

EstAdm: Jeffrey H. Johns, TO

### Dixon

#### DIXON NATIONAL BANK

101 W. First St., P.O. Box 309 61021

815/288-2222 Tr\$57 Mil

Hd, Trlnv: Richard E. Lovett, VP&TO

PersTr: Carol Schumacher, AsstTO

CorpTr, Nb: Robert E. Edwards, TO

TDP: Loren Anderson

RE, Form: Richard C. Brantner, AsstTO

ComTrF, TrOps: Connie Bantz

### Downers Grove

#### CITIZENS NATIONAL BANK

5100 Main St. 60515

312/968-4600 Tr\$1.8 Mil

Hd: Shirley Nolan, AsstTO

William Hopkins, TO

#### DOWNERS GROVE NATIONAL BANK

Curtis & Main Sts. 60515

312/968-6300 Tr\$30 Mil

Hd: John M. Finnegan, VP&TO

TrOps: Anne Dunne, AsstVP&TO

### Dundee

#### FIRST AMERICAN BANK OF KANE COUNTY

(A Wholly Owned Subsidiary of First American Bank Corporation)

218 W. Main St. 60118

312/426-6771 Tr\$85 Mil

(Branches in Elk Grove Village, Joliet, Riverside & Skokie)

Hd, EmplBen, Nb: Wallace J. Wolff, VP&SrTO

PersTr, CorpTr, Trlnv: Robert A. Cross, VP&TO

Nb, PersTr, LandTr, TrOps, TDP:

Jane Nagel, AsstVP&TO

### Dwight

#### BANK OF DWIGHT

P.O. Box 189 60420

815/584-1855

Hd: Frank T. Murphy, Chm

### East Moline

#### STATE BANK AND TRUST

1523 8th St. 61244

309/755-0671 Tr\$15 Mil

Hd: J. A. Grubisich, VP&TO

### East Peoria

#### COMMUNITY BANK OF GREATER PEORIA

Main at Washington St. 61611

309/698-2400 Tr\$12 Mil

Hd: Gary E. Schmidt, SrVP&TO

Mrs. Barbara J. Friend, AsstTO

### East St. Louis

#### LANDMARK TRUST CO.

8740 State St. 62203

618/398-7878 Tr\$143 Mil

Robert L. Finder, Jr., Pres&CEO

EmplBen, Plng&Adm:

Thomas J. Neuner, VP

Trlnv: Allen A. Roche, VP

Adm, Ops: Patricia E. Fitzgerald, VP

EstPlng, BusDev: Edward L. Armstrong, VP

Adm, Tax: Norman W. Thompson, TO

Adm: Melinda S. Markham, TO

James C. Law, TO

TrOps: Beverly L. Conreux, TO

EmplBenAdm: Catherine M. Jarvis, TO

### Edwardsville

#### THE BANK OF EDWARDSVILLE

330 W. Vandalia St. 62025

618/656-0057, Ext. 403 Tr\$50 Mil

Hd, Trlnv: Richard B. Sommer, VP&TO

PersTr, EmplBen: Richard Knebel, TO

TrOps: Barbara Chandler, TopO

TDP: Connie Schwab

#### MARK TWAIN EDWARDSVILLE BANK

Main & St. Louis Sts. 62025

618/656-4316

Dennis M. Terry, ExecVP

Joann M. Barton, TO

### Effingham

#### EFFINGHAM STATE BANK

P.O. Box 767 62401

217/342-2141 Tr\$13.7 Mil

Hd, EmplBen, Nb: Robert L. Vanderkolk, VP&TO

TrOps, TDP: Vicki Mechling

#### THE FIRST NATIONAL BANK OF EFFINGHAM

200 N. Third St., P.O. Box 507 62401

217/347-7744 Tr\$2.5 Mil

Hd: Jeff Staser, TO

### El Paso

#### WOODFORD COUNTY BANK

P.O. Box 55 61738

309/527-4400 Tr\$1.8 Mil

Hd: George E. Drake, Pres&TO

TrOps, Nb: Allen Drake, VP&AsstTO

Dean Hastings, AsstVP&TO

Erman E. Schairer, SrVP&FM

### Elburn

#### KANE COUNTY BANK & TRUST CO.

P.O. Box K 60119

312/365-6406 Tr\$12.1 Mil

Hd: Janice Docherty, TO

PersTr: Dean Capes, Pres&TO

Trlnv: P. Sean Michels, AsstTO

### Elgin

#### AMERICAN NATIONAL BANK OF ELGIN

24 E. Chicago St. 60120

312/742-8200 Tr\$10 Mil

Hd: Steven Fenton

#### THE FIRST NATIONAL BANK OF ELGIN

6 Fountain Square Plaza 60120

312/697-1100 Tr\$113 Mil

Hd, Nb: Richard O. Weisman, VP&TO

PersTr: Kathleen A. Lamonica, TO

Trlnv, ComTrF, EmplBen: William J. Palmer,

TrlnvO

TrOps: Shirley Bowers

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700 Busse Rd. 60007  
312/228-9300 Tr\$85 Mil  
(Branch of Dundee)

Wallace J. Wolff, VP&SrTO  
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### NBD ELK GROVE BANK

Arlington Heights & Higgins Rds. 60007  
312/439-1666  
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990 N. York Rd. 60126  
312/833-9700  
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Hd: William A. Thuma, Jr., VP&TO  
John T. Sheahan, AsstVP&TO

### ILLINOIS REGIONAL BANK, N.A., ELMHURST

P.O. Box 26 60126  
312/941-5200 Tr\$265 Mil  
(Branch in St. Charles)

Hd, CorpTr, EmplBen:  
Edward J. Vertovec, Jr., VP&TO  
PersTr: George T. Necas, VP&TO  
Trlnv: Jeffrey C. Scheiner, AsstVP&TO  
Maureen P. Hale, TO  
Walter Tizura, TO

Nb: John M. Banosek, VP  
LandTr: Nancy Cavallara  
Nb: Debra A. Woolley, TO

### YORK STATE BANK & TRUST CO.

P.O. Box 807 60126  
312/833-2200 Tr\$15 Mil  
Hd: Ronald L. Jansen, TO  
TrOps: Rebecca Schroeder

## Elmwood Park

### MIDWEST BANK & TRUST CO.

1606 N. Harlem Ave. 60635  
312/456-4700 Tr\$2 Mil  
Hd: Barbara D. Love, VP&TO  
TrOps, TDP: Angela M. McClain, AsstTO

## Evanston

### FIRST ILLINOIS BANK OF EVANSTON, N.A.

800 Davis St. 60204  
312/866-5510 Tr\$283 Mil  
Hd: Bruce N. Duff, ExecVP&TO  
PersTr, CorpTr, EmplBen: Charles N. Goodnow, VP&TO  
Trlnv, ComTrF: John Jenkins, SrTO  
TrOps: Bonnie Brown, TPO



### NBD TRUST COMPANY OF ILLINOIS

Executive and Trust Offices  
1603 Orrington Ave. 60204  
312/491-6500 Tr\$800 Mil  
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Charles D. Bornarth, Pres  
TrMgr: C. David Howell, VP&TO  
Trlnv: William R. Pitzele, SrVP&TO  
TrOps/Tax, ComTrF: Wendy J. Hayes, VP&TO  
EmplBen: Arthur J. Pedgrift, VP&TO  
LandTr: Anita D. Kraus, VP&TO

## Evergreen Park

### FIRST NATIONAL BANK

3101 W. 95th St. 60642  
312/422-6700 Tr\$100 Mil  
Hd: Joseph C. Fanelli, SrVP&TO  
Franklin Sellers, TO  
Gregory Siss, TO  
Darlene Donahue, AsstTO  
Robert Mayo, AsstTO  
Anne Maylan, LandTr&Adm

### STANDARD BANK & TRUST CO.

2400 W. 95th St. 60642  
312/239-6700 Tr\$40 Mil  
Hd: Dennis Radek, VP&SrTO  
James McKenzie, AsstVP  
Linda Sobiski, AsstSec

## Fairbury

### NATIONAL BANK OF FAIRBURY

P.O. Box 124 61739  
815/492-2369 Tr\$16.8 Mil  
Hd, Trlnv, Nb: J. W. Gerber, Jr., Pres&TO  
PersTr, CorpTr, EmplBen, TrOps:  
W. J. Olson, SrVP&TO

## Fairfield

### THE FAIRFIELD NATIONAL BANK

E. Delaware & Third Sts. 62837  
618/842-2107 Tr\$8 Mil  
Hd: Kenneth Ward

### WAYNE COUNTY BANK & TRUST COMPANY

P.O. Drawer 369 62837  
618/842-2167 Tr/o\$3 Mil  
Hd: Michael J. Molt, TO

## Fairview Heights

### LANDMARK TRUST COMPANY

10950 Lincoln Trail, Ste. 220  
P.O. Box 1987 62208  
618/398-7878 Tr\$143 Mil  
Robert L. Finder, Jr., Pres&CEO  
EmplBen, Plng&Adm:  
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Trlnv: Allen A. Roche, VP  
Adm, Ops: Patricia E. Fitzgerald, VP  
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Adm, Tax: Norman W. Thompson, TO  
Adm: Melinda S. Markham, TO  
James C. Law, TO  
TrOps: Beverly L. Conreux, TO  
EmplBenAdm: Catherine M. Jarvis, TO

## Farmer City

### FARMER CITY STATE BANK

P.O. Box 200 61842  
309/928-2161 Tr\$10 Mil  
Hd: Dick Maxwell, SrVP&TO

## Farmersville

### THE BANK AND TRUST COMPANY

208 S. Cleveland 62533  
217/227-3291 Tr/o\$16 Mil  
(Branch of Litchfield)  
Hd: Joann H. Anderson, VP&TO  
Arnold R. Birkenkamp, Pres&AsstTO  
Charles Bierbaum, AsstTO  
Sandra K. Rosenthal, AsstTO  
FM: Frank Whitlock, VP

## Flanagan

### FLANAGAN STATE BANK

124 S. Main 61740  
815/796-2264  
Hd: Paul Schwerin, Pres  
PersTr: Don Weltstein, VP

## Flora

### FIRST NATIONAL BANK

P.O. Box 10 62839  
618/662-2155 Tr/o\$5 Mil  
Hd, PersTr, CorpTr, Trlnv, TrOps: Roy F. Stine, TO  
PersTr, EmplBen, Nb: Herbert Tackitt, AsstTO

## Freeport

### PREMIER TRUST SERVICES INC.

110 W. Main St., P.O. Box 660 61032  
815/233-3620 Tr\$170 Mil  
Hd: Kenneth A. Urban, Pres  
PersTr: Jill C. Kretz, VP  
TrOps, Nb: William H. Guymori, VP  
EmplBen: Paul W. Lindvall, VP  
TrOps: Louise F. Gorsch, AsstTO  
Nb: Gerald L. Peterson, AsstVP

### STATE BANK OF FREEPORT

P.O. Box 30 61032  
815/235-5151 Tr\$85 Mil  
Hd: Thomas R. Schulz, SrVP&TO  
PersTr: Stephen R. Kroeger, AsstVP&TO  
Trlnv: Mark T. Frederick, AsstVP&TrlnvTO

## Galena

### GALENA STATE BANK & TRUST CO.

216 S. Commerce St. 61036  
815/777-0663 Tr\$1 Mil  
Hd: Jerry L. Murdock, ExecVP&TO  
Lois Jean Wiene, AsstTO

## Galesburg

### FARMERS & MECHANICS BANK

21 E. Main St. 61401  
309/343-7141 Tr\$16 Mil  
Hd: Alfred J. Kolam, VP&TO  
Lori Hedden, TrSec  
Farm: Wayne A. Billingsley, VP  
FARMERS & MECHANICS BANK & TRUST CO.  
200 E. Main St. 61401  
309/342-4112 Tr\$78 Mil  
Hd, CorpTr, EmplBen: R. L. Smallwood, VP&TO  
PersTr: Judy Konecki, TO  
Farm: Raymond Kreig, VP&FM

## Geneseo

### CENTRAL TRUST & SAVINGS BANK

P.O. Box 89 61254  
309/944-5601 Tr\$23 Mil  
Hd: Gary W. Joyner, TO  
Mark Leach, AsstTO

## Geneva

### FIRST NATIONAL BANK OF GENEVA

21 N. Third St. 60134  
312/232-6700 Tr\$51 Mil  
Hd: Donna Ondris, VP&TO  
Trlnv: Gordon Bajema  
EmplBen: Lawrence D. Davis, AsstTO  
LandTr: Sally J. Gossman, LandTO

### STATE BANK OF GENEVA

P.O. Box 108 60134  
312/232-3230 Tr\$13.5 Mil  
Hd: Gary L. Moline, VP&TO  
TrOps, LandTr: Shirley L. Moline

## Germantown

### GERMANTOWN TRUST & SAVINGS BANK

601 Main St., P.O. Box 246 62245  
618/523-4202 Tr\$2 Mil  
Hd: James R. Lampe, TO  
Dale Deiters, AsstTO  
Coleen Sonroeder, AsstTO

## ILLINOIS (Cont'd)

### Gibson City

**FIRST NATIONAL BANK & TRUST CO.**  
P.O. Box 231 60936  
217/784-4206 Tr/\$1 Mil  
Hd: George Cline, Pres

### Gillespie

**PEOPLES STATE BANK**  
P.O. Box 148 62033  
217/839-2141 Tr/\$5 Mil  
Lillian M. Keupper, ExecVP, Csh&T  
Harley G. Davis, VP&AsstTO  
Rose Marie Tebbe, AsstVP&AsstTO

### Girard

**STATE BANK OF GIRARD**  
202 W. Center St. 62640  
217/627-2112  
Hd: Larry J. Tucker, Pres

### Glen Ellyn

**DU PAGE BANK & TRUST CO.**  
466 Main St. 60137  
312/469-6000 Tr/\$26 Mil  
Hd, PersTr: Richard F. Condon, TO  
TrOps: Yvonne Nelson, AsstTO

### Glenview

**GLENVIEW STATE BANK**  
800 Waukegan Rd. 60025  
312/729-1900 Tr/\$61 Mil  
Hd, PersTr, CorpTr, TrInv, Nb:  
Kenneth H. Cooke, VP&TO  
PersTr, Est: Myra Wilson, AsstVP&TO  
LandTr: Alice Hansen, AsstTO  
TrOps: TDP: Karen Shaddock-Young

### Granite City

**CENTRAL BANK - GRANITE CITY**  
1909 Edison Ave. 62040  
618/451-6445 Tr/\$30 Mil  
Hd: R. J. Hildebrand, VP&TO  
Michael P. Thornton, AsstVP&TO  
**MAGNA TRUST CO.**  
20th & Edison Ave. 62040  
618/451-5421  
(Branch of Belleville)  
Hd: John H. Tallgren, VP&TO

### Graymont

**STATE BANK**  
P.O. Box 53 61743  
815/743-5951 Tr/\$10 Mil  
Hd: Lyle E. Leach, Pres&TO

### Grayville

**THE PEOPLES NATIONAL BANK OF GRAYVILLE**  
119 S. Middle St. 62844  
618/375-2261 Tr/\$3 Mil  
Hd: Maurice Elder, TO

### Greenfield

**FARMERS STATE BANK**  
Walnut & Main Sts. 62044  
217/368-2171 Tr/\$1 Mil  
Hd: Robert A. Narmont

### Greenville

**BRADFORD NATIONAL BANK**  
100 E. College Ave. 62246  
618/664-2200 Tr/\$3.5 Mil  
Hd: Frank R. Joy, SrVP&TO  
David E. Hensley, VP&TO  
**FIRST BANK & TRUST CO. IN GREENVILLE**  
P.O. Box 340 62246  
618/664-1111 Tr/\$2 Mil  
Hd: William E. Chappel, Pres&TO  
TrOps: Vesper Marti, AsstTO

### Gridley

**FIRST BANK & TRUST CO. OF GRIDLEY**  
P.O. Box 988 61744  
309/747-2100 Tr/\$1 Mil  
Hd, PersTr, TrInv, Nb: Bob McNamara, TO  
CorpTr, TrOps, Nb: Laurie Kinsella, AsstTO

### Hammond

**STATE BANK OF HAMMOND**  
P.O. Box 128 61929  
217/262-3093 Tr/\$1 Mil  
Hd: P. R. Willey, Chm&TO

### Hanover Park

**FIRST STATE BANK & TRUST COMPANY OF HANOVER PARK**  
1400 Irving Park Rd. 60103  
312/837-2700  
John J. Hayes, Jr., Pres

### Harvard

**FIRST STATE BANK**  
P.O. Box 249 60033  
815/943-6441 Tr/\$1.5 Mil  
Hd: Joseph L. Crabb, Pres&TO  
Shirley Sweatman, VP&AsstTO  
Mel Hinterlong, ExecVP&AsstTO  
**HARVARD STATE BANK**  
P.O. Box 40 60033  
815/943-4407 Tr/\$3 Mil  
Hd: Roger L. Lehmann, Pres&TO

### Harwood Heights

**PARKWAY BANK & TRUST CO.**  
(Land Trusts Only)  
4800 N. Harlem Ave. 60656  
312/867-6600 Tr/\$15 Mil  
Rosanne M. Dupass, AsstVP&TO

### Havana

**HAVANA NATIONAL BANK**  
112 S. Orange 62644  
309/543-3361 Tr/\$15 Mil  
Hd: Linda M. Butler, VP&TO  
Elizabeth A. Sinnack, AsstTO  
**STATE BANK OF HAVANA**  
101 W. Main St. 62644  
309/543-4491 Tr/\$2 Mil  
Hd: James Frazee, TO  
Darrel Hilt, ExecVP&TO

### Herrin

**THE BANK OF HERRIN**  
101 S. Park Ave. 62948  
618/942-6666 Tr/\$17.1 Mil  
Hd: Ed Goodwin, ExecVP&TO  
Michael Payne, AsstTO

### Hickory Hills

**STANDARD BANK AND TRUST CO. OF HICKORY HILLS**  
7800 W. 95th St. 60457  
312/598-7400 Tr/\$13 Mil  
Hd: Bridgette Scanlon, AsstVP&TO  
TrOps: James Martin, Jr., Mgr

### Highland

**EAGLE BANK**  
1223 Broadway 62249  
618/654-4511 Tr/\$33 Mil  
Hd: Fred M. Schneider, TO  
Joan L. Deuser, AsstTO  
**FIRST NATIONAL BANK**  
P.O. Box 10 62249  
618/654-2331 Tr/\$16 Mil  
Hd: Mildred Weidner, VP&SrTO

### Highland Park

**NBD TRUST COMPANY OF ILLINOIS**  
513 Central Ave. 60035  
312/432-1800  
(Trust Office of NBD Trust Company of Illinois, Evanston)  
TrMgr: Katharine E. Blumenthal, VP&TO

### Hinsdale

**FIRST ILLINOIS BANK OF LA GRANGE**  
5 N. Lincoln 60521  
312/579-4426  
(Branch of La Grange)  
Hd: George H. Starmann, III, ExecVP&SrTO  
Penny Berger, AsstVP

### Homewood

**BEVERLY TRUST COMPANY**  
175th & Halsted St. 60430  
312/957-2288  
(Branch of Chicago)  
**COMMUNITY BANK OF HOMEWOOD-FLOSSMOOR**  
18600 Dixie Hwy. 60430  
Hd: Patricia A. Brackman, VP/COO  
Cynthia K. Tibstra, AsstVP&TO  
Susan E. Lowman, TrAdm

### Hoopeston

**CITY NATIONAL BANK**  
Lock Drawer 9 60942  
217/283-6671 Tr/\$3 Mil  
Hd: Byron Hedgecock, Pres  
TrOps: Barbara Fraley, AsstTO  
**WELLINGTON STATE BANK**  
Routes 1 & 9 60942  
217/283-9723  
(Branch of Wellington)  
Hd: W. Thomas Roberts, VP&AsstTO

### Itasca

**ITASCA BANK & TRUST**  
308 W. Irving Park Rd. 60143  
312/773-0350 Tr/\$16 Mil  
Hd: Jules V. Meyering, TrCoun

### Jacksonville

**ELLIOTT STATE BANK**  
73 Central Park Plaza 62650  
217/243-6511 Tr/\$95 Mil  
Hd, PersTr, CorpTr, EmplBen, Nb:  
C. Matthew A. Smith, VP&TO  
TrInv: Charles D. Ransdell, VP  
Farm: Allan Worrell, FM  
Will Taylor, FM  
TDP, TrOps: Betty Rothdeutsch, AsstTO

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200 W. State St. 62651  
 217/245-5131 Tr\$42 Mil  
 Hd: Robert E. Linde, VP&TO  
 Farm: James A. Middendorf, FM&AsstTO  
 TrInv: Richard R. Hudson, TO  
 TrOps: Terri R. Hall, AsstTO

**Jerseyville****THE STATE BANK OF JERSEYVILLE**

117 S. State St., P.O. Box 10 62052  
 618/498-2151 Tr\$9 Mil  
 Hd: Sharon L. Drainer, AsstTO  
 EmplBen: Sonja Shaw, AsstCsh

**Joliet****FIRST AMERICAN BANK OF WILL COUNTY**

(Formerly Louis Joliet Bank & Trust Co.)  
 1812 W. Jefferson St. 60436  
 815/725-5111 Tr\$85 Mil  
 (Branch of Dundee)

Hd: James Schlag, VP&TO  
 William A. Reiss, Pres&TO  
 Wallace J. Wolff, VP&SrTO  
 Joseph A. Barrett, TO

**FIRST MIDWEST BANK/ILLINOIS**

(Formerly Union National Bank & Trust Co. of  
 Joliet and National Bank of Joliet)

50 W. Jefferson St. 60431  
 815/727-1306 Tr\$223 Mil  
 (Branch in Morris)

CLIENT SERVICE & SALES GROUP  
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COMMERCIAL  
 Robert E. Kuzma, TO

CONSUMER  
 Ronald J. Erjavec, VP&TO  
 John Kramer, AsstVP&TO

Karyn A. Rodriguez, TO

LAND TRUST  
 Judith M. Holmes, TO

TRUST OPERATIONS GROUP  
 Mgr: Nancy J. Schaefer, TO

INVESTMENT MANAGEMENT GROUP  
 Mgr: Paul E. Gantzer

W. Ray Dixon  
 Rhonda Bowker

**FIRST NATIONAL BANK**  
 78 N. Chicago St. 60431

815/726-4371 Tr/o\$85 Mil  
 Hd: Wayne Huffman, VP&TO

Jeri Madison, TO  
 Mary Ann Tondini, TO

**Jonesboro****FIRST NATIONAL BANK**

Public Square 62952  
 618/833-4546 Tr/o\$2 Mil  
 Hd: Tizah M. Tweedy

**Kankakee****FIRST OF AMERICA TRUST COMPANY**

189 E. Court St. 60901  
 815/937-3687 Tr\$70 Mil  
 (Trust Offices in Bannockburn, Belvidere, Ottawa  
 & Rockford)

Hd: Richard Berg, SrVP&SrTO  
 EmplBen: Robert F. Moffatt, AsstVP&TO

PersTr: D. C. Mitchell, TO  
 Land Trusts: Carol Harrison, Adm

**FIRST BANK OF MEADOWVIEW**

101 Meadowview Cir., P.O. Box 746 60901  
 815/935-7000

Hd: Ronald R. Cauley, Chm&D

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P.O. Box 112 60901  
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 PersTr: Patrick B. McCullough, VP&TO  
 TrOps: Cindy Massey, TopMgr  
 TrInv: M. Stevenson, TO  
 Nb: Robert Reich, TO  
 EmplBen: Michael D. Arrington  
 Farm: Steven Wirth, VP  
 Billy Treece, SrFM  
 John Tammen, FM

**Kansas****KANSAS STATE BANK**

P.O. Box 368 61933  
 217/948-5191  
 Hd: Joseph Schuessler, Pres  
 Myrna F. Kirkham, AsstTO

**Kempton****KEMPTON STATE BANK & TRUST**

60946  
 815/253-6271 Tr/u\$1 Mil  
 Ann K. Shapland, ExecVP&TO  
 Jodi L. Moritz, Csh&TO

**La Grange****FIRST ILLINOIS BANK OF LA GRANGE**

14 S. La Grange Rd. 60525  
 312/579-4455 Tr\$200 Mil  
 (Trust Office in Hinsdale)

Hd: George H. Starmann, III, ExecVP&SrTO  
 H. Susan Jones, VP

John M. Calvert, VP  
 David F. Giesen, AsstVP

Patrice B. Grant, TO  
 Maureen A. Rata, TO

Patricia A. Painter, TO  
 Judith Lane, IO

William K. Lynch, IO  
 EmplBen: Bruce G. Skedd, AsstVP

Land Trust: Ruth Reid, TO

**FIRST NATIONAL BANK OF LA GRANGE**

P.O. Box 69 60525  
 312/482-7700 Tr\$30 Mil

Hd, PersTr, TrInv, TrOps, Nb:  
 George F. Metzler, VP&TO

PersTr, LandTr: Maura Rowley

**La Salle****LA SALLE NATIONAL BANK**

105 Marquette St. 61301  
 815/223-7300 Tr\$10 Mil  
 Hd: F. G. Bichl, Jr., ExecVP&TO

Marjorie Utz, AsstTO  
 Charles D. Faletti, TO

**LA SALLE STATE BANK**

P.O. Box 462 61301  
 815/223-8800 Tr\$4.4 Mil

Hd: D. Lawler, ExecVP&TO  
 V. Lannon, AsstTO

**Lake Forest****NORTHERN TRUST BANK/LAKE FOREST**

265 E. Deerpath 60045  
 312/234-5100 Tr\$250 Mil

Hd: Ronald E. Mass, SrVP  
 TrInv: Peter A. Massa, TrInvO

TrOps: Melford A. Morris, 1OpO  
 TrTax: Richard Ferris, 2nd VP

EmplBen: Gerald Hoffman, TO  
 EstAdmin: John M. Hakes, VP

PersTr: Ronald Eich, 2ndVP  
 Laura Olson, 2ndVP

Elizabeth McCabe, TO  
 Mary Ann Hartwick, TO

LandTr: Ronald L. Kilgus, TO  
 Peggy A. Peters, TO  
 Nb: Robert Holt, VP

**Lansing****AMERICAN NATIONAL BANK OF LANSING**

3115 Ridge Rd. 60438  
 312/474-6161 Tr\$11 Mil  
 Hd: Jerome M. Gardberg, VP&TO

**FIRST NATIONAL BANK**

Ridge Rd. at Roy St. 60438  
 312/474-1300 Tr\$53.3 Mil  
 Hd: Thomas C. Cornwell, SrVP&TO  
 PersTr, EmplBen: Carol J. Brandt, AsstTO  
 TrOps, TDP: C. R. Peterson  
 LandTr: David A. DeYoung

**Lawrenceville****FIRST BANK OF LAWRENCE COUNTY, N.A.**

P.O. Box 597 62439  
 613/943-3336  
 Hd: James Burns, Pres&TO

**Lexington****PEOPLES BANK**

P.O. Box 66 61753  
 309/365-2911 Tr\$4 Mil  
 Hd: James M. Killian, ExecVP&TO  
 TrInv: Glenn Kemp, Chm&D  
 TrOps: Anita Emberton, AsstTO

**Lincoln****MAGNA TRUST COMPANY**

303 S. Kickapoo St. 62656  
 217/735-4321  
 (Branch of Belleville)

Hd: James H. Orr, Pres  
 James E. Walden, VP&CtrMgr

Stephen Hamer, FM

**STATE BANK**

508 Broadway 62656  
 217/735-5551 Tr\$9 Mil  
 Hd: Elton V. Huntington, TC

**Litchfield****THE BANK AND TRUST COMPANY**

P.O. Box 386 62056  
 217/324-3935 Tr/o\$16 Mil  
 (Facilities in Farmersville & Harvel)  
 Hd: Joann H. Anderson, VP&TO  
 Arnold R. Birkenkamp, Pres&AsstTO  
 Charles Bierbaum, AsstTO  
 Sandra K. Rosenthal, AsstTO  
 FM: Frank Whitlock, VP

**Lockport****HERITAGE FIRST NATIONAL BANK OF LOCKPORT**

814 S. State St. 60441  
 815/838-2013  
 Hd: D. Jean Powell, Pres&TO

Donna J. Wrablewski, AsstTO

**Lombard****COLE TAYLOR BANK/YORKTOWN**

1 Yorktown Cir. 60148  
 312/629-3800 Tr\$5 Mil  
 Hd: Robert F. Corey, ExecVP  
 PersTr, EmplBen: John Hommel, VP&TO  
 TrOps: Richard A. Block, VP&SrTOpO  
 TDP: Douglas R. Burmeister, AsstVP&TOpO

**EDGEMARK BANK**

(Land Trusts Only)  
 211 W. St. Charles Rd. 60148  
 312/627-3100 Tr/u\$1 Mil

Hd: Robert C. Iorio, Pres&TO

**WEST SUBURBAN BANK**

701-711 S. Westmore 60148  
 312/629-4200 Tr\$30 Mil  
 Hd: A. Paul Aleksey, Jr., VP&TO



## ILLINOIS (Cont'd)

### Lovington

#### HARDWARE STATE BANK

P.O. Box 107 61937

217/873-4313 Tr/u\$1 Mil

Hd, PersTr, CorpTr: E. Ray Duncan, Pres&TO  
A. Faye Daily, VP, Csh&TO

### Lyons

#### BANK OF LYONS

8601 W. Ogden Ave. 60534

312/447-5600

Hd: A. V. Loulaousis, TO

### Macomb

#### CITIZENS NATIONAL BANK

127 South Side Square 61455

309/833-4551

Hd, PersTr, Prob, EmplBen, TrInv, Nb, DisBrkg:

Alice Thorman, SrTO

PersTr: Gary Reed, TO

Debby Carson, AsstTO

Farm: C. C. Spencer, VP&FM

Michael J. Kelly, FM

#### UNION NATIONAL BANK

119 N. Randolph St. 61455

309/833-4111 Tr\$23 Mil

Hd, PersTr, TrInv, EmplBen, TrOps:

Herbert L. Strong, VP&TO

CorpTr, Nb: Karen K. Johnston, AsstTO

### Maple Park

#### FIRST STATE BANK

P.O. Box 218 60151

815/827-3251

Hd: Joe Pruess, Pres&TO

TrOps: David Goodman, AsstVP&AsstTO

### Marengo

#### MARENGO STATE BANK

100 W. Washington 60152

815/568-7236 Tr\$1 Mil

Hd: James Zenk, VP&Csh

### Marion

#### FIRST BANK & TRUST CO.

701 N. Court 62959

618/993-6991

(Branch of Mt. Vernon)

Hd: James H. Wheeler, Jr., VP&TO

Darla Wilks, AsstTO

### Marshall

#### DULANEY NATIONAL BANK

P.O. Box 69 62441

217/826-2392 Tr\$1 Mil

Hd: Dale H. Murphy, Pres&TO

Norma Milton, AsstCsh&AsstTO

#### FIRST NATIONAL BANK

215 N. Michigan Ave., P.O. Box 188 62441

217/826-6311 Tr\$1 Mil

Hd: Ann Sutton, TO

### Martinsville

#### MARTINSVILLE STATE BANK

P.O. Box D 62442

217/382-4145

Hd: B. R. Calvert, AsstVP

### Mascoutah

#### FIRST NATIONAL BANK

121 E. Main St. 62258

618/566-2333

Hd: Don Schaack, Pres&TO

TDP: Muriel Brockmeier, AsstTO

#### LANDMARK TRUST COMPANY

9 E. Main St. 62258

618/398-7878 Tr\$143 Mil

Robert L. Finder, Pres&CEO

EmplBenPng, Adm: Thomas J. Neuner, VP

TrInv: Allen A. Roche, VP

Admin, Ops: Patricia E. Fitzgerald, VP

EstPng, BusDev: Edward L. Armstrong, VP

Adm, Tax: Norman W. Thompson, TO

Adm: Melinda S. Markham, TO

James C. Law, TO

TrOps: Beverly L. Conreux, TO

EmplBenAdm: Catherine M. Jarvis, TO

### Matteson

#### BEVERLY TRUST COMPANY

4350 W. 211th St. 60443

312/747-0200

(Branch of Chicago)

Hd: Alyne Polikoff, SrTO

### Mattoon

#### CENTRAL NATIONAL BANK OF MATTOON

P.O. Box 685 61938

217/234-6434 Tr\$28.8 Mil

Hd: Malcolm F. O'Neill, VP&TO

Ralph Ingram, AsstTO

TrOps: Debbie Hillgoss, Supv

Farm: Al Volk

AgriSvcs: Brenda Hedrick

#### FIRST NATIONAL BANK, MATTOON, ILLINOIS

P.O. Box 499 61938

217/234-7454 Tr\$67.6 Mil

Hd: Dan R. Cunningham, SrVP&TO

PersTr: Janet L. Grove, TO

TrInv: Robert D. Carr, TO

TrOps: Dwight E. Morse, TO

Nb: Clark W. Brogan, VP&SrTO

### Maywood

#### MAYWOOD-PROVISO STATE BANK

411 Madison St. 60153

312/345-1100 Tr\$12 Mil

Hd: Nancy K. Kelley, Pres&TO

PersTr: Margaret J. Brennan, VP&TO

### Mazon

#### MAZON STATE BANK

606 Depot St. 60444

815/448-2102

Hd: Robert W. Breisch, TO

TrOps: Leonora Walker, AsstTO

### McHenry

#### McHENRY STATE BANK

3510 W. Elm St. 60050

815/385-1040 Tr\$65 Mil

Hd: Philip S. King, VP&SrTO

TrOps: Nancy Majercik

EmplBen: Gerald L. Helt, TO

### Melrose Park

#### MELROSE PARK BANK & TRUST

17th Ave. & Lake St. 60160

312/681-8600 Tr\$28 Mil

Hd, PersTr, CorpTr, TrInv, EmplBen, Nb:

Barbara J. Karg, VP&TO

TrOps, TDP: Elizabeth Cordova

### Mendota

#### FIRST STATE BANK

706 Washington, P.O. Box 250 61342

815/539-6731 Ext. 48 Tr/o\$2 Mil

Hd: Robert Ritter, Pres&TO

TrOps: Brenda Haynes, AsstTO

Tim McConville, AsstTO

Gaylan H. Ehlers, AsstTO

Kenneth G. Kurth, AsstTO

#### NATIONAL BANK OF MENDOTA

P.O. Box 190 61342

815/539-9346 Tr\$18 Mil

Hd: Verona Whitmore, ExecVP&TO

Dwight G. Heckert, Pres&TO

Linda K. Lauer, AsstTO

### Metropolis

#### THE CITY NATIONAL BANK

423 Ferry St. 62960

618/524-2161

Hd: Lester Mittendorf, Pres

#### THE NATIONAL STATE BANK

401 Ferry St., P.O. Box 529 62960

618/524-9316 Tr/u\$2 Mil

Hd: Roy Moorman, Pres&TO

Donald Rottmann, ExecVP&AsstTO

### Milford

#### CITIZENS STATE BANK

36 E. Jones St. 60953

815/889-4131 Tr/u\$1 Mil

Hd: Arthur R. Murray, Pres

PersTr, CorpTr, TrInv, EmplBen, Nb:

James Cross, ExecVP

ComTrf, TrOps: Rob Murray, AsstVP

### Milstadt

#### FIRST NATIONAL BANK

3 E. Washington St. 62260

618/476-1351 Tr/u\$2 Mil

Hd: Orville Koerber, VP&TO

### Minier

#### FIRST FARMERS STATE BANK OF MINIER

206 W. Central Ave. 61759

309/392-2623

Hd: Bruce Otto, AsstTO

### Minonk

#### MINONK STATE BANK

P.O. Box 155 61760

309/432-2552 Tr\$5.8 Mil

Hd: Steven O'Riley, TO

Robert Hakes, AsstTO

Mary Lou Jacek, TrAsst

### Moline

#### FIRST MIDWEST BANK/WESTERN ILLINOIS

506 15th St. 61265

309/797-7600 Tr\$374.3 Mil

Hd, Nb: Gerald W. Saunders, SrVP&Mgr-TrDept

PersTrAdmin: Dennis Norling, VP&Mgr

TrInv, PersTr: Kent G. Farley, VP&TO

PersTr: John D. Martin, VP-TrAdmin

Tom Gayan, TrAdmO

Scott Raes, TrAdmO

Stephen Dembosky, TrAdmO

William Grimes, TrAdmO

Est, PersTr: Judy Bingham, AsstTO

Acct&Tax: Diane Litterst, AsstTO

TrOps: Charles A. Peterson, VP&Mgr

Carol Peterson, AsstVP-TrAdmin

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**FIRST NATIONAL BANK OF MOLINE**

501 15th St. 61265  
 309/757-8460 Tr\$94 Mil  
 Hd,EmplBen: Jack L. Leiby, VP&TO  
 PersTr,CorpTr,TrInv,ComTrF:  
 D. C. Van DeWiele, VP&TO  
 TrOps: L. D. Dellitt, AsstVP&TO  
 Nixola A. Barnes, TO&AsstCsh  
 Nb: Cheri Treiber, TrMktgO

**Momence****PARISH BANK & TRUST CO.**

P.O. Box 228 60954  
 815/272-2676  
 Hd: John A. Parish, Pres&TO

**Monmouth****NATIONAL BANK OF MONMOUTH**

100 E. Broadway 61462  
 309/734-7981 Tr\$21.5 Mil  
 Hd: Frederick H. Stanton, TO

**Monticello****FIRST STATE BANK**

201 W. Main St. 61856  
 217/762-9431 Tr/u\$2 Mil  
 John W. Corley, Pres&Chm

**NATIONAL BANK OF MONTICELLO**

P.O. Box 391 61856  
 217/762-2111 Tr\$13 Mil  
 Hd,Tr: William E. Max, TO  
 Tiana S. Montgomery, TrAsst

**Morris****THE FIRST MIDWEST BANK/ILLINOIS**

220 W. Main St. 60450  
 815/942-0121  
 (Branch of Joliet)  
 Karyn A. Rodriguez, TO

**GRUNDY COUNTY NATIONAL BANK**

201 Liberty St. 60450  
 815/942-0130 Tr\$12 Mil  
 Hd: Kathleen P. Doran

**Morton Grove****FIRST NATIONAL BANK OF MORTON GROVE**

6201 Dempster St. 60053  
 312/965-4400  
 (Trust Office of The Midcity National Bank Of Chicago)  
 Hd: W. A. Thuma, Jr., VP&TO  
 K. L. Bergmann, TO

**Mt. Carmel****BANK OF MT. CARMEL**

P.O. Box 10 62863  
 618/263-3833  
 Hd: Gene Guisewite, Pres&TO

**SECURITY BANK & TRUST CO.**

P.O. Box 193 62863  
 618/262-8687 Tr\$24 Mil  
 Hd: James P. Dawson, VP&TO  
 TDP: Lita Williams, AsstVP  
 TrOps: David Crow

**Mt. Morris****CITIZENS STATE BANK**

P.O. Box 151 61054  
 815/734-4116 Tr\$2 Mil  
 Hd: Helen Borneman, TO  
 Albert R. Kersten, AsstTO

**Mt. Prospect****FIRST NATIONAL BANK OF MT. PROSPECT**

Land Trusts  
 P.O. Box 319 60056  
 312/392-1600  
 Harold R. Pehlke, Pres&TO  
 Elizabeth C. Schlover, AsstVP&TO

**THE FIRST CHICAGO BANK OF MT. PROSPECT**

111 E. Busse Ave. 60056  
 312/398-4131  
 (Office of First United Trust Company, Oak Park)  
 Peter D. Walter, SrVP  
 Paul M. Greene, AsstVP  
 Nb: William R. Schlinkert, VP

**Mt. Vernon****BOATMEN'S BANK OF MT. VERNON**

Main and Ninth Sts. 62864  
 618/242-4000 Tr\$18 Mil  
 Hd: David Busby, TO  
 James B. Kelley, AsstTO

**FIRST BANK & TRUST CO.**

P.O. Box 1149 62864  
 618/242-6521 Tr\$9 Mil  
 (Branch in Marion)  
 Hd: James H. Wheeler, Jr., VP&TO  
 Darla Wilks, AsstTO

**Murphysboro****THE CITY NATIONAL BANK**

1301 Walnut St. 62966  
 618/684-3191 Tr\$11 Mil  
 Branch in Carbondale)  
 Hd: Gregory M. Flanigan, TO  
 TrOps: Camilla Runge, AsstCsh  
 Arlene Brown, AsstTO

**FIRST BANK & TRUST CO. OF MURPHYSBORO**

P.O. Drawer 219 62966  
 618/687-1711 Tr\$1 Mil  
 Hd: Linda Holmes, TO

**Naperville****HARRIS BANK NAPERVILLE**

503 N. Washington St. 60566  
 312/420-3546 Tr\$45 Mil  
 Hd: Mark E. Rice, VP&TO  
 PersTr: Jeffrey Cardwell, TO  
 TrInv: Graham Bentz, TO

**NAPER BANK, N.A.**

P.O. Box 210 60566  
 312/983-8800 Tr/o\$75 Mil  
 Hd: Edward W. Bozett, SrVP  
 David F. Giesen, VP  
 Edward E. Galor, TO  
 Donna Misner, AsstTO

**New Berlin****WARREN-BOYNTON STATE BANK**

P.O. Box 19 62670  
 217/488-6091 Tr/u\$1 Mil  
 Hd: Robert Pfeffer, Pres&TO

**New Lenox****NEW LENOX STATE BANK**

110 W. Maple St. 60451  
 815/485-7500 Tr\$3 Mil  
 JoAnn Gleason, TO

**Newton****FIRST NATIONAL BANK**

P.O. Box 32 62448  
 618/783-8411  
 Hd: Maurice D. Farmer, Pres&TO  
 Delane S. Cleaver, ExecVP&AsstTO

**Normal****THE PEOPLES BANK**

210 Broadway 61761  
 309/452-1171 Tr\$12.507 Mil  
 Hd,PersTr,CorpTr: Melvin D. Schultz, VP&TO  
 Steven Lott, AsstTO&FM  
 Barbara Adams, AsstTO

**Northbrook****NORTHBROOK TRUST & SAVINGS BANK**

1200 Shermer Rd. 60062  
 312/272-2000 Tr/o\$10 Mil  
 Hd: Edward J. Lucas, SrTO  
 PersTr: Keith C. Erickson, TO  
 Nb: Donald W. Bruechert

**Northfield****NBD TRUST COMPANY OF ILLINOIS**

400 Central Ave. 60093  
 312/441-4000  
 (Trust Office of NBD Trust Company of Illinois, Evanston)  
 TrMgr: Mary D. White, VP&TO

**Oak Brook****OAK BROOK BANK**

2021 Spring Rd. 60522  
 312/571-1050 Tr\$30 Mil  
 Hd: George Clam, ExecVP

**Oak Park****THE FIRST CHICAGO BANK OF OAK PARK**

Village Mall Plaza 60301  
 312/383-1000  
 (Office of First United Trust Company, Oak Park)  
 Thomas S. Palmer, VP  
 M. Gail Fitzgerald, VP  
 Dennis J. Carrara, TO

**FIRST COLONIAL TRUST COMPANY**

104 N. Oak Park Ave. 60301  
 312/383-2299 Tr\$240 Mil  
 Hd: Frank J. Roth, Pres

Robert R. Lopardo, SrVP  
 Gary R. Bennett, 1stVP/Opers&Treas  
 Donald Bonistalli, 1stVP  
 William E. Tierney, 1stVP

**FIRST UNITED TRUST COMPANY**

Village Mall Plaza 60301  
 312/524-3500 Tr\$330 Mil  
 (Offices in The First Chicago Bank of Mount Prospect, The First Chicago Bank of Oak Park & The First Chicago Bank of Fox Valley, St. Charles)  
 Hd,Nb: Thomas S. Palmer, Pres&CEO  
 Adm: M. Gail Fitzgerald, SrVP  
 TrInv,ComTrF: Frederick L. Hennings, SrVP  
 TrOps: Patricia C. Jepsen, AsstVP

**SUBURBAN TRUST & SAVINGS BANK**

840 S. Oak Park Ave. 60304  
 312/848-6700 Tr\$25 Mil  
 Hd: Christopher P. Joyce, SrVP&TO  
 PersTr,TrOps: Ramona Zavattaro, AsstVP&TO  
 LandTr: Rae Matthieu, TO

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

## ILLINOIS (Cont'd)

### Oakbrook Terrace

**CONTINENTAL BANK OF OAKBROOK TERRACE**  
17 W. 695 Roosevelt Rd. 60181  
312/495-3100

### O'Fallon

**FIRST BANK & TRUST COMPANY OF O'FALLON**  
200 S. Lincoln Ave. 62269  
618/632-3664 Tr\$2.7 Mil  
Hd: John Rohleder, ChmBd&AsstTO  
TrComm: Donna Kloustermeyer, AsstVP&TO  
Doug Ustler  
Ernie Chappell  
Les Barkman  
Don Fitzgerald  
Ann Goodin

### Ogden

**THE FIRST NATIONAL BANK**  
East Ave. & Broadway 61859  
217/582-2175 Tr\$2 Mil  
Hd: Carolyn J. Sadler, SrVP&TO  
TDP: Sharon K. Stevens, VP&Csh

### Olney

**FIRST NATIONAL BANK IN OLNEY**  
P.O. Box 100 62450  
618/395-8541 Tr\$2 Mil  
Hd, PersTr, CorpTr: Robert Weber, Pres  
**OLNEY TRUST BANK**  
P.O. Box 158 62450  
618/395-4311 Tr\$6 Mil  
Hd, TrInv: Lawrence J. Weber, Sr., Pres&TO  
TrOperators: Sandra Purdy, TO

### Orland Hills

**BEVERLY TRUST COMPANY**  
8811 W. 159th St. 60477  
312/403-6407  
(Branch of Chicago)  
Thomas G. Clifford, TO

### Ottawa

**FIRST NATIONAL BANK**  
701-703 La Salle St. 61350  
815/434-0044, Ext. 41 & 66 Tr\$20 Mil  
Hd: Donald J. Harris, VP&TO  
David Turk  
Mary Anderson, AdmAsst  
Janice Staller, AdmAsst

### Palatine

**FIRST BANK & TRUST CO. OF ILLINOIS**  
300 E. Northwest Hwy. 60067  
312/358-6262 Tr\$25 Mil  
Hd, TrInv, Nb: Robert G. Hershenhorn, Chm&TO  
PersTr, CorpTr, LandTr, TrOperators:  
Gloria Rackow, AsstTO  
**PALATINE NATIONAL BANK**  
P.O. Box 39 60067  
312/359-1070 Tr\$25 Mil  
Hd: Daniel L. Curry, SrVP&TO

### Palestine

**FARMERS STATE BANK**  
P.O. Box 118 62451  
618/586-5201 Tr\$1.5 Mil  
Hd: Owen M. Landrih, Pres&TO  
Judith K. Adams, VP&TO

### Palos Heights

**PALOS BANK & TRUST CO.**  
12600 S. Harlem Ave. 60463  
312/448-9100 Tr\$10 Mil  
Hd, Nb, TrInv: Jeffrey C. Scheiner, VP&TO  
PersTr, EmplBen: Joseph D. Marszalek,  
AsstVP&TO  
TrOperators: Helen Pappas, TrMgr  
LandTr: Barbara A. Danaher, TrMgr

### Paris

**CITIZENS NATIONAL BANK**  
110-114 W. Court St. 61944  
217/465-7641 Tr/o\$35 Mil  
Hd: W. L. Milbourn, Pres&TO  
PersTr, TrInv, TrOperators: Joseph L. McDaniel, SrTO  
TrOperators: Gayla McDaniel, AsstTO  
**EDGAR COUNTY BANK & TRUST CO.**  
101 W. Wood 61944  
217/465-4154  
Hd: William B. Dennis, TO

### Park Ridge

**NBD TRUST COMPANY OF ILLINOIS**  
One S. Northwest Hwy. 60068  
312/399-4100  
(Trust Office of NBD Trust Company of Illinois,  
Evanston)  
TrMgr: Arthur J. Pedgrift, VP&TO  
**FIRST STATE BANK & TRUST CO. OF PARK  
RIDGE**  
(Land Trust Only)  
P.O. Box 718 60068  
312/692-4114  
Hd: Eugene T. Carter, Pres  
LandTr, TrOperators, Nb: Tom Olen, AsstCsh&AsstTO  
Eugene Bensinger, VP&AsstTO  
Geraldine Cooper, VP&AsstTO  
Carolyn Sime, AsstVP&AsstTO

### Pekin

**AMCORE BANK N.A. PEKIN**  
111 N. 6th St. 61554  
309/347-7781 Tr\$14 Mil  
Hd: Alice M. Hudson, VP&TO  
**HERGET NATIONAL BANK**  
33 S. 4th St. 61554  
309/347-1131 Tr\$65 Mil  
Hd: C. M. Bailey, VP&TO  
PersTr: Ernest Miller, TrAdm  
TrOperators: Delores Eagleson, TrAdm

### Peoria

**COMMERCIAL NATIONAL BANK OF PECRIA**  
301 S.W. Adams St. 61631  
309/655-5590 Tr\$800 Mil  
Hd: Douglas S. Stewart, SrVP  
PersTr: Hayne Ellis, III, VP  
David H. Welch, VP  
CorpTr: Debra E. Bowers  
Prob: William E. Smith, AsstVP  
TrInv: L. Edward Knox, AsstVP  
ComTr: Ellen L. Dingleline, VP  
EmplBen: Howard P. Gallatin, VP  
BusDev, Nb: Patti A. Abel, TBD  
TrOperators: Anna M. Reliford  
**FIRST NATIONAL BANK OF PEORIA**  
P.O. Box 809 61601  
309/676-1311 Tr\$232 Mil  
Hd: David J. Zimmer, VP&SrTO  
PersTr: Richard A. Ballor, AsstVP&SrTO  
TrInv, ComTr: Thomas Schuneman, TrInvO  
EmplBen: Bernard R. Filzen, AsstVP  
TrOperators: Sherry Wolfe

### JEFFERSON TRUST & SAVINGS

124 S.W. Adams St. 61649  
309/672-6174 Tr\$280 Mil  
Hd: Dale L. Sielaff, SrVP&SrTO  
PersTr: Linda L. Rhoads, VP  
Prob: Margaret A. Mistic, AsstVP&TO  
TrInv: Stephen C. Johnson, VP&TrInvO  
Taxes: JoAnn Harlan, TrAdm  
EmplBen: Mary Ellen Muller, AsstTO  
TrOperators: Betty L. Meyers, AsstVP&TO  
Nb: Richard E. Firebaugh, VP  
William D. Kraft, VP

### SOUTH SIDE TRUST & SAVINGS BANK

2119 S. Adams St. 61602  
309/676-0521 Tr\$11 Mil  
Hd: Rolla P. Godfrey, VP&TO  
Kathryn Schindler, VP&AsstTO

### Peru

**FIRST NATIONAL BANK IN PERU**  
P.O. Box 409 61354  
815/223-0214  
Hd: Richard Wendt, Pres&TO

### Petersburg

**FIRST NATIONAL BANK**  
P.O. Box 299 62675  
217/632-7716 Tr\$2 Mil  
Hd: Randall A. Killebrew, Pres&TO  
**NATIONAL BANK OF PETERSBURG**  
P.O. Box 70 62675  
217/632-3241 Tr\$2 Mil  
Hd: Lew L. Hultgren, VP&TO

### Piper City

**STATE BANK OF PIPER CITY**  
4 E. Peoria 60959  
815/686-2258 Tr/u\$1 Mil  
Hd: Dennis R. Smith, Pres&TO  
Marjorie Bargmann, AsstTO

### Pittsfield

**FIRST NATIONAL BANK**  
P.O. Box 498 62363  
217/285-2176 Tr\$8 Mil  
Christine Hannant, TO

### Pontiac

**BANK OF PONTIAC**  
300 W. Washington St. 61764  
815/844-6155 Tr\$18 Mil  
Hd, Nb: Richard M. Winters, Pres&TO  
Myron L. Otto, SrVP&TO  
FM: H. Wayne Taylor, VP&TO  
PersTr, CorpTr, TrInv, EmplBen, TrOperators:  
Paul S. Miller, TO  
TDP: Norma Weaver, AsstTO  
**PONTIAC NATIONAL BANK**  
223 N. Mill St. 61764  
815/844-3171 Tr\$22 Mil  
C. Dean Easton, Pres&CEO  
Richard Hiatt, VP&TO  
Marcia E. Cox, AsstVP&AsstTO  
Farm: Don Lambert, FM  
Chad Hoke, AsstFM

### Princeton

**CITIZENS FIRST NATIONAL BANK**  
P.O. Box 280 61356  
815/875-4444 Tr\$58.5 Mil  
Hd, Nb: Randall T. Rimgington, SrVP&TO  
PersTr, CorpTr: Karen Hanson, TO  
TrInv: Louis J. Wasilewski  
EmplBen: Wanda Nelson, AsstVP&TO  
TrOperators, TDP: Deborah J. Lasson

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**FIRST STATE BANK OF PRINCETON**

815 S. Main St. 61356  
 815/875-2828 Tr\$16 Mil  
 Hd: Charles W. Gebhardt, VP&TO  
 TrOps: Thelma Beall, AsstVP

**Princeville****PRINCEVILLE STATE BANK**

P.O. Box 8 61559  
 309/385-4375 Tr\$2 Mil  
 Hd: Kayleen Clelland, TO

**Quincy****BOATMEN'S BANK OF QUINCY**

531 Hampshire St. 62301  
 217/228-6230 Tr\$55 Mil  
 Frank R. McFarland, SrVP&TO  
 Audrey K. Viar, TO

**FIRST MIDWEST BANK/QUINCY**

1201 Broadway 62301  
 217/228-8060 Tr\$26 Mil  
 Donald K. Gnuse, Pres&TO  
 Carmen Walch, AsstTO  
 Elenora Williams, VP&AsstTO

**MERCANTILE TRUST & SAVINGS BANK**

440 Main St., P.O. Box 371 62301  
 217/223-7300 Tr\$128 Mil  
 Hd, PersTr, Prob, TrInv, EmplBen, Nb:  
 Lyle L. Drake, VP&SrTO  
 PersTr: Jo Ann Wilmott, TrAdmO  
 Tamara Reed, TrAdm  
 TrOps: Mary Schelle, TO&Asst  
 Form: David Spencer, AsstVP&FM  
**STATE STREET BANK & TRUST CO.**  
 801 State St. 62301  
 217/223-6480 Tr\$18 Mil  
 Hd: Steve Akers, SrVP&TO  
 TrOps: Joyce Fairley, AsstTO

**Rantoul****BANK OF RANTOUL**

201 E. Champaign, P.O. Box 67 61866  
 217/892-2143 Tr\$10 Mil  
 Hd: Thomas B. Bryan, Pres&TO  
 Raymond R. Uken, ExecVP&TO

**River Forest****RIVER FOREST STATE BANK & TRUST CO.**

7727 Lake St. 60305  
 312/771-2500 Tr\$4 Mil  
 Hd, TrOps: Ann C. Colathas, TO

**Riverside****RIVERSIDE NATIONAL BANK**

(A wholly owned subsidiary of First American Bank Corporation)  
 15 Riverside Rd. 60546  
 312/442-9600 Tr\$85 Mil  
 (Branch of Dundee)  
 Wallace J. Wolff, VP&SrTO  
 Richard L. Powers, ExecVP  
 Joseph A. Barrett, AsstVP&TO

**Robinson****CRAWFORD COUNTY STATE BANK**

P.O. Box 531 62454  
 618/544-8666 Tr\$13 Mil  
 Hd: Gregory P. Meador, ExecVP&TO

**THE FIRST NATIONAL BANK IN ROBINSON**

P.O. Box 679A 62454  
 618/544-8686 Tr\$17 Mil  
 Hd: Jim Rogers, VP&ChTO  
 David Musgrave, Pres&TO  
 Michael Williams, SrVP&TO

**Rochelle****THE FIRST NATIONAL BANK & TRUST COMPANY OF ROCHELLE**

510 Lincoln Hwy. 61068  
 815/562-5571 Tr\$2 Mil  
 Hd: Theodore L. Tilton, SrVP

**Rock Falls****ROCK FALLS NATIONAL BANK**

P.O. Box 351 61071  
 815/625-0520  
 Hd: Alan Connelly, TrInvO

**Rock Island****FIRST NATIONAL BANK OF THE QUAD CITIES**

Second Ave. & 17th St. 61201  
 309/793-9321 Tr\$190 Mil  
 Hd, TrInv, ComTrF: W. R. Helleg, SrVP&TrInvO  
 PersTr, EmplBen, Est: G. D. Wandertlugh, VP&TO  
 J. M. Miller, TO  
 PersTr, EmplBen, Est, Nb: A. B. Sheets, TO  
 TrOps, TDP: K. S. Speck, TO

**THE ROCK ISLAND BANK**

230 18th St., P.O. Box 8 61204-0008  
 309/794-1120 Tr\$50 Mil  
 Bryant Goodall, VP&TO  
 Rebecca Bitting, AsstTO

**Rockford****AMCORE BANK N.A., ROCKFORD**

Amcore Trust  
 501 Seventh St., P.O. Box 1537 61110-0037  
 815/968-2241 Tr\$1.2 Bil  
 Hd: Glen W. Wilson, ExecVP&ChTO  
 PersTr: Jay R. Maddox, SrVP  
 CorpTr, TrOps: Lois Barton, AsstVP  
 TrInv: Jay F. Evans, VP  
 ComTrF: Darrell Thompson, VP  
 EmplBen: Lillie L. Rude, VP  
 Nb: Patricia M. Bonavia, AsstVP

**FIRST OF AMERICA TRUST CO.**

4615 E. State St., P.O. Box 1628 61110-0128  
 815/968-3761 Tr\$70 Mil  
 (Branches in Bannockburn and Kankakee)  
 Hd, PersTr, CorpTr, Nb: Lee R. Mayer, SrVP&TO  
 EmplBen: Marcia L. Mueller, AsstVP&TO  
 Nb: Kent Abbey, NbRep

**FIRST NATIONAL BANK & TRUST CO.**

401 E. State St. 61101  
 815/987-3720 Tr\$310 Mil  
 Hd: Thomas M. Lower, SrVP  
 PersTr, Nb: Andrew C. Drendel, VP  
 TrInv: Robert D. Eversman, VP  
 EmplBen: Stephen J. McDonnell, VP  
 TrOps: Thaddeus J. Dutkiewicz, AsstVP

**UNITED BANK OF ILLINOIS, N.A.**

United Center, 120 W. State St.  
 P.O. Box 464 61105  
 815/987-2110 Tr\$110 Mil  
 Hd: Peter M. Walters  
 PersTr, CorpTr: Carolyn M. Allison, VP&TO  
 TrInv: Edward M. Rounds, VP&TrInvO  
 EmplBen: Marianne Epps, TO  
 TrOps: Laura Harker, TrAdm

**Roselle****HARRIS BANK ROSELLE**

106 E. Irving Park Rd. 60172  
 312/980-2770 Tr\$25 Mil  
 Hd: Russell C. Shockey, VP&TO  
 Ruth I. Mayerhofer, AsstVP&TO

**St. Charles****THE FIRST CHICAGO BANK OF FOX VALLEY**

575 S. Randall Rd. 60174  
 (Office of First United Trust Company, Oak Park)  
 Nb: Charles J. Turk, AsstVP

**HARRIS BANK-ST. CHARLES**

1 E. Main St. 60174  
 312/377-4170 Tr\$102 Mil  
 Hd: Carl W. Rudolph, VP&TO  
 Cheryl Fair, AsstVP&TO  
 TrOps: Ellyn Pearson, AsstTO  
 TDP: Shirley Self  
 Eleanor Oberst, AsstTO  
 Robert G. Hoge, AsstTO

**ILLINOIS REGIONAL BANK N.A., ST. CHARLES**

200 W. Main 60174  
 312/584-5500  
 (Branch of Elmhurst)  
 Debra A. Woolley, TO

**Salem****SALEM NATIONAL BANK**

P.O. Box 10 62881  
 618/548-2200 Tr\$5 Mil  
 Hd: Cheryl Beard, TO

**Schaumburg****FIRST BANK OF SCHAUMBURG**

321 W. Golf Rd. 60196  
 312/882-4000

Hd: Catherine Fahey, VP&TO

**NBD WOODFIELD BANK**

Higgins & Meacham Rds. 60196  
 312/882-6404  
 (Trust Office of NBD Trust Company of Illinois)

**Shannon****FIRST STATE BANK**

1 S. Linn St. 61078  
 815/864-2111 Tr/u\$1 Mil  
 Hd: Allen Woessner, TO

**Shelbyville****FIRST TRUST BANK OF SHELBYVILLE**

200 W. Main, P.O. Box 519 62565  
 217/774-5515 Tr\$12 Mil  
 Hd: Robert M. Pancoast, SrVP&TO  
 TDP: Cheryl L. Raley

**SHELBY COUNTY STATE BANK**

130 S. Morgan St., P.O. Box 369 62565  
 217/774-3911  
 Hd: Michael T. Dove, Pres&TO  
 Charles Lane, ExecVP&TO  
 Janet Reynolds, AsstTO

**Silvis****BANK OF SILVIS**

11th St. at 1st Ave. 61282  
 309/752-1222 Tr/u\$3 Mil  
 Hd: George Vreitis

**Skokie****FIRST AMERICAN BANK**

4949 Old Orchard Rd. 60077  
 312/679-2200 Tr\$85 Mil  
 (Branch of Dundee)

Wallace J. Wolff, VP&SrTO  
 Jane Nagel, AsstVP&TO  
 I. A. Backstrom, VP

**NBD TRUST COMPANY OF ILLINOIS**

8001 Lincoln Ave. 60077  
 312/673-2500  
 (Trust Office of NBD Trust Company of Illinois,  
 Evanston)  
 Hd: Richard M. Jung, VP&TO

**South Holland****SOUTH HOLLAND TRUST & SAVINGS BANK**

16178 S. Park Ave., P.O. Box 187 60473  
 312/333-2600 Tr\$32 Mil  
 Hd, PersTr, CorpTr: Jack Dalenberg, VP&TO

*The Directory of Trust Institutions is included in a T&E subscription!*

## ILLINOIS (Cont'd)

### \* Springfield

#### FIRST NATIONAL BANK

201 S. 5th St. 62701  
217/753-7530 Tr/o\$200 Mil  
Hd: Albert J. Gardner, VP&ChTO  
PersTr: Willard Thompson, AsstVP&TO  
TrInv,ComTrF: G. E. Gifford, TrInvO  
CorpTr,TrOps: Patricia Cook, TOpO  
Farm: Don Farrow, VP&FM  
City: Richard Poock, CityPropMgr

#### ILLINOIS NATIONAL BANK

One Old Capital Plaza North 62705  
217/753-7200 Tr\$239 Mil  
Hd,EmplBen: A. Richard Seminara, VP  
PersTr: Theresa M. Kean, TO  
CorpTr: Alan L. Goldman, TO  
TrInv,ComTrF: Ronald Krueger, SrTrInvO  
TrInv: Keith D. Bell, TrInvO  
EmplBen: Lorraine Doubleday, TO  
TrOps: Mark E. Ginster, AsstTO

#### MAGNA TRUST COMPANY

Springfield Trust Center  
1825 S. 6th St. 62703  
217/525-6436  
(Trust Office of Belleville)  
S. Greg Johnson, VP&CtrMgr  
Patricia Wycoff, AsstTO

#### MARINE BANK OF SPRINGFIELD

E. Old Capital Plaza East 62701  
217/525-9745 Tr/o\$1 Bil  
(Branches in Marine Bank-Bloomington/Normal &  
Marine Bank-Champaign/Urbana)  
Hd: Michael D. Gibson, SrVP  
TrInv,ComTrF: Thomas Kienzler, VP  
PersTr,CorpTr: Marie G. Neal, VP  
EmplBen: Michael W. Ference, VP  
TrOps: Rex A. Alexander, VP  
Farm: Dale Hedrick, VP  
Nb: Larry N. Dill, TDO

#### SANGAMON BANK AND TRUST

3019 Chatham Rd. 62704  
217/787-3686  
Hd: Mavita Wolf, VP

#### TOWN & COUNTRY BANK OF SPRINGFIELD

P.O. Box 359 62705  
217/787-3100 Tr/u\$4 Mil  
Hd: Randal Saul, TO  
Henry Kirschner, TO  
TrOps: Robert L. Fulton, VP&Csh

### Sterling

#### CENTRAL NATIONAL BANK

302 First Ave. 61081  
815/626-4321 Tr\$83 Mil  
Hd,EmplBen,TrInv,Nb: John R. Kuczynski,  
VP&SrTO  
PersTr,Est: Wallis A. Adell, TO  
CorpTr,EmplBen: G. Pense  
ComTrF,EmplBen,Tx: Linda Perry, TO  
TrOps: Onnadine Hosler, TOpO  
TDP: R. Stolzoff  
DisBrkge: Jerry Hornbogen

#### FIRST NATIONAL BANK

305 Fourth Ave. 61081  
815/626-0045 Tr\$16 Mil  
Hd: Thomas A. Densmore, AsstVP&TO  
PersTr,EmplBen: Judith Schott, AsstTO  
TrOps: Arlene Benters

### Streator

#### FIRST MIDWEST BANK/STREATOR

401 E. Main St. 61364  
815/672-2941, Ext. 213 Tr\$10 Mil  
Richard Geschwind, TO

#### UNION NATIONAL BANK

201 E. Main St. 61364  
815/673-3333 Tr\$36 Mil  
Hd: Richard K. Wheeler, VP&TO  
TrOps: Phillip E. Martin, AsstVP&TO  
Nb: Shirley A. Smith, AsstVP&AsstTO

### Sublette

#### FARMERS STATE BANK

P.O. Box 20 61367  
815/849-5242 Tr\$1 Mil  
Hd: Don J. Dinges

### Sullivan

#### FIRST NATIONAL BANK

1 S. Main St. 61951  
217/728-4302 Tr\$2 Mil  
Hd: Harry Wilson, Chm,CEO&AsstTO  
Roger W. Tice, AsstTO  
Sara Fifer, AsstTO

#### STATE BANK OF SULLIVAN

P.O. Box 253 61951  
217/728-4311 Tr\$1.136 Mil

### Sycamore

#### FARMERS & MERCHANTS BANK

124 S. Main St. 60178  
815/895-9121  
Hd: R. Duane Munter, Pres

#### THE NATIONAL BANK & TRUST CO. OF SYCAMORE

230 W. State St. 60178  
815/895-2125 Tr\$106 Mil  
Hd: Howard A. Heidlauf, SrVP&TO  
PersTr: John Boies, VP&TO  
Farm: Clifford McConnell, VP&FM  
PropMgt: James M. Kirby, AsstVP&Sec  
EmplBen: Sharon Z. Fesler, AsstVP&Ass: Sec  
TrOps: Janice C. Taylor, TOpMgr

### Taylorville

#### FIRST NATIONAL BANK

322 W. Main Cross 62568  
217/824-2241 Tr\$2 Mil  
Hd: Dave Combs, Pres  
FIRST TRUST & SAVINGS BANK  
P.O. Box 309 62568  
217/824-4955 Tr\$100 Mil  
Hd,TrInv: Robert W. Slaybaugh, II, VP&TO  
Nb: Bonnie Bruns, AsstVP&TO

### Tinley Park

#### HERITAGE TRUST COMPANY

17500 S. Oak Park Ave. 60477  
312/532-8000 Tr\$35 Mil  
Joyce V. Cunningham, SrVP&TO  
Cynthia T. Sikora, AsstVP&TO  
LandTrust: Linda Lutz

### Toluca

#### THE CITIZENS NATIONAL BANK

201 N. Main St. 61369  
815/452-2321 Tr\$2.1 Mil  
Hd: James P. Ghiglieri, Jr., ExecVP&TO  
Donald L. Whitler, Pres&TO

### Triumph

#### THE FIRST NATIONAL BANK

37 Main St. 61371  
815/539-9301 Tr/u\$1 Mil  
Hd: Conrad Hanley

### Tuscola

#### FIRST NATIONAL BANK & TRUST CO. OF DOUGLAS COUNTY

100 N. Main St., P.O. Box 8 61953  
217/253-3344  
Hd: Douglas R. McCumber, Pres&TO  
Earl R. Pendergrass, VP&AsstTO

### TUSCOLA NATIONAL BANK

P.O. Box 98 61953  
217/253-4711 Tr\$2.0 Mil  
Hd: William F. McCarty, Pres&TO  
TrInv: Larry R. Kresin, SrVP&AsstTO  
TrOps,EmplBen: Lloyd A. Murphy, VP&AsstTO

### Urbana

#### FIRST BUSEY TRUST & INVESTMENT CO.

P.O. Box 69 61801  
217/384-3257 Tr\$140 Mil  
Hd,TrInv,ComTrF: Gene Grandone, Pres&CEO  
PersTr,CorpTr: Glen Paine, ExecVP&COO  
Farm: Jesse Dowell, VP&FM  
EmplBen: Scott MacAdam, VP  
TrOps: Debra Trulock, TOpO  
Nb: W. E. Burgard, SrVP&TO  
TDP: Greg Fink, InfSvcO

### Vandalia

#### FIRST BANK OF FAYETTE COUNTY

P.O. Box 130 62471  
618/283-2211 Tr/o\$5 Mil  
Hd: Ann Goodin

#### FIRST NATIONAL BANK

P.O. Box 40 62471  
618/283-1141 Tr\$14 Mil  
Hd: Thomas G. Diekroeger, ExecVP&TO  
Carol Williams, AsstTO

### Villa Park

#### VILLA PARK TRUST & SAVINGS BANK

10 S. Villa Ave., P.O. Box 10 60181  
312/834-0800 Tr\$10 Mil  
Thomas James, SrVP&TO

### Virden

#### FARMERS & MERCHANTS STATE BANK

P.O. Box 619 62690  
217/965-5496 Tr/u\$1 Mil  
Hd: Greg Toppmeyer, ExecVP&TO  
STATE BANK OF VIRDEN  
103 S. Springfield 62690  
217/965-3344 Tr/u\$1 Mil  
Hd: Larry T. Herron, TO  
Joyce Coe, AsstTO

### Virginia

#### PETEFISH, SKILES & CO.

P.O. Box 9 62691  
217/452-3041 Tr\$6 Mil  
Hd: William M. Yapple, Chm&TO  
Reginald Jokisch, Pres&TO

### Warsaw

#### HILL-DODGE BANKING CO.

P.O. Drawer A 62379  
217/256-4224 Tr\$2 Mil  
Hd: Gary E. Beeler, VP&TO

### Watseka

#### FIRST TRUST & SAVINGS BANK

120 E. Walnut 60970  
815/432-2444 Tr\$9 Mil  
Hd: S. L. Martin, II, ETO  
WATSEKA FIRST NATIONAL BANK  
216 S. Fourth St., P.O. Box 447 60970  
815/432-3977 Tr\$15 Mil  
Hd: Kerry Bell  
Debbie Gudeman  
John Rodda

The Directory of Trust Institutions is included in a T&E subscription!



## Wauconda

### WAUCONDA NATIONAL BANK AND TRUST COMPANY

486 W. Liberty St. 60084  
312/526-6604 Tr\$ 5 Mil  
Hd: Lynn Brettner, VP&TO  
TrInv: Robert Hinman, ChmBd&TO

## Waukegan

### AMERICAN NATIONAL BANK & TRUST CO.

2323 W. Grand Ave. 60085  
312/623-9000 Tr\$38.5 Mil  
Hd, PersTr, Nb: David B. DeSalvo, VP&TO  
PersTr, LandTr, Nb: Sandra L. Shinsky, TC  
OpersSupv: Susan C. Gavinski

### BANK OF WAUKEGAN

1601 N. Lewis Ave. 60085  
312/244-6000

Hd: Jan W. Boswell, TO

### FIRST NATIONAL BANK

1 S. Genesee St. 60085  
312/623-3800 Tr\$3.5 Mil  
Hd: Raymond A. Eiden, Chm&TO  
Catherine Biancalana, AsstTO

### NORTHERN STATES TRUST COMPANY

3233 Grand Ave. 60085  
312/623-3233 Tr\$60 Mil  
Hd, CorpTr, EmplBen, Nb: Paul T. Pavelski, Pres  
ComTrF, TrOpers: Linda J. Nelson, AsstVP&TO  
TrInv: Bradley Nickerson, VP

## Wellington

### WELLINGTON STATE BANK

P.O. Box 114 60973  
815/984-3130 Tr/u\$1 Mil  
(Branch in Hoopeson)  
Hd: E. Alan Bugg, Pres&CEO  
PersTr: W. Thomas Roberts, VP&AsstTO  
CorpTr: Vicki Jackson, AsstTO

## West Chicago

### WEST CHICAGO STATE BANK

P.O. Box 250 30185  
312/231-1800 Tr\$750 Mil  
Wayne Kur'ite, Pres  
Elizabeth P. Marecek, VP&TO  
TrInv, Nb: Richard J. Worzala, ExecVP  
Joachim J. Brown, TrCoun

## Wheaton

### BANK OF WHEATON

P.O. Box 687 60189-0687  
312/665-0300 Tr\$50 Mil  
Hd: Albert C. Koontz, SrVP&TO  
PersTr, TrInv, EmplBen: Gary C. Crocus, VP&TO

### GARY-WHEATON BANK

E. Wesley & Cross Sts. 60187  
312/665-7767 Tr\$300 Mil  
(Branch in Batavia)  
Hd, Nb: Douglas G. Eyles, VP  
PersTr: Jerome M. Avner, VP  
TrInv, ComTrF: William E. Norris, IO  
EmplBen: Janice A. Lorenz, VP  
TrOpers: David M. Augustyn, VP

### HAWTHORNE BANK OF WHEATON

1500 N. Main St., P.O. Box 1058 60189  
312/665-0050  
Hd: Raymond Myers, VP&TO  
PersTr, TrInv: Kathy McCuen, AsstVP&TO

### NBD TRUST COMPANY OF ILLINOIS

211 S. Wheaton Ave. 60187  
312/665-0300  
(Trust Office of NBD Trust Co. of Illinois, Evanston)  
TrMgr: Albert C. Koontz, SrVP&TO

## Wheeling

### COLE TAYLOR BANK/MAIN

350 E. Dundee Rd. 60090  
312/537-0020 Tr\$32.3 Mil  
Hd: Carol L. Ennis, VP&SrTO  
PersTr, EmplBen: Phyllis Lindstrom, VP&TO  
TrOpers: Richard A. Block, VP&SrTOpO  
LandTr: Linda Horcher

## Williamsville

### WILLIAMSVILLE STATE BANK

P.O. Box 379 62693  
217/566-3387  
Hd: John M. Jones, Chm&TO  
John E. O'Neal, Pres&TO

## Wilmette

### FIRST ILLINOIS BANK OF WILMETTE

1200 Central Ave. 60091  
312/251-8100 Tr\$43  
Hd: Bruce N. Duff, SrVP&TO  
Adm&Opers: Charles N. Goodnow, VP  
Mgr: Olga Stokes, ClientExec&TrMgr  
Mktg: Theodore R. Storlie, VP  
TrInv: John Jenkins, VP  
TrOpers: Bonnie Brown, TOpO

## Winnetka

### HARRIS BANK

520 Green Bay Rd. 60093  
312/441-4444 Tr\$80 Mil  
Hd: John D. O'Malley, SrVP  
PersTr: Coleman S. Hutchins, VP  
Holly Heap, TO  
TrOpers: John Alaimo  
Anna Gordon Schenn, TrAdm  
Pat Ericksen, TrAdm

### WINNETKA BANK

791 Elm St. 60093  
312/441-4100 Tr\$2.0 Mil  
C. Andrew Lawrence, Pres  
Anita E. Morris, AsstTrAdm

## Woodstock

### STATE BANK OF WOODSTOCK

101 S. Benton St. 60098  
815/338-3131 Tr\$16 Mil  
Hd: Herbert W. Dakin, VP&TO

## Worth

### WORTH BANK & TRUST

6825 W. 111th St. 60482  
312/488-6500 Tr\$15 Mil  
Hd: Marilyn C. Sajdak, TO  
TrOpers: Beverly Van Dyke, AsstTO

## Wyoming

### WYOMING BANK & TRUST CO.

P.O. Box 230 61491  
309/695-2831  
Hd, PersTr, CorpTr: B. F. Backlund, ChmBd  
Dean M. Jackson, Pres  
Duane Brammer, ExecVP  
Virginia Ford, Csh

## INDIANA

## Akron

### AKRON EXCHANGE STATE BANK

P.O. Box 217 46910  
219/893-4531  
Hd: J. R. Leininger, Pres

## Albion

### CAMPBELL & FETTER BANK

P.O. Box 5 46701  
219/636-2171  
Hd: Linda Weber, TO

## Alexandria

### CITIZENS BANKING CO. OF ALEXANDRIA

101 N. Harrison St., P.O. Box 147 46001  
317/724-4447 Tr/u\$1 Mil  
Hd: Bradley R. Davis, Pres&TO  
COMMERCIAL BANK & TRUST CO.  
P.O. Box 145 46001  
317/724-4453  
Hd: E. Nicholas Spreen, Pres&TO

## Anderson

### ANDERSON BANKING CO.

931 Meridian Plaza 46015  
317/646-5443 Tr\$113 Mil  
Hd: Robert L. Gustin, VP&SrTO  
PersTr: James S. Stuart, TO  
Joseph H. Riedel, AsstTO  
TrInv: William J. Kennedy, IO  
Ronald C. Stemen, AsstIO  
EmplBen: Walter Lambert, TO  
TrOpers: Vicki L. Knepp, AsstTOpO

### CITIZENS BANKING CO.

P.O. Box 729 46015  
317/646-6605  
Hd: Tom Parker, AsstVP&TO  
PersTr, CorpTr, TrInv, EmplBen:  
James F. Cunningham, VP&Comp  
Jodi Hicks, AsstTO

### FIRST NATIONAL BANK OF MADISON COUNTY

735 Main St., P.O. Box 351 46016  
317/642-4901 Tr\$9 Mil  
(Branch in Elwood)  
Hd: P. L. Gregory, SrVP&TO  
PersTr, TrInv, EmplBen, TrOpers:  
Eileen Nisewander, TO

## Arlington

### ARLINGTON STATE BANK

P.O. Box 75 46104  
317/663-2221 Tr/u\$1 Mil  
Lassie Z. Simpson, AsstTO

## Attica

### BANK OF WESTERN INDIANA

P.O. Box 280 47918  
317/762-6721  
(Branch of Covington)  
Bonnie Mayfield, AsstCsh&TO

### CENTRAL NATIONAL BANK & TRUST CO.

P.O. Box 249 47918  
317/762-2414 Tr\$1 Mil  
Robert B. Folk, Pres&TO  
William C. McAdams, VP&TO  
Raymond G. Smyth, AsstVP&TO

## Auburn

### AUBURN STATE BANK

P.O. Box 229 46706  
219/925-3060 Tr\$16 Mil  
Hd, TrInv: M. C. Haggarty, Pres&TO  
PersTr, CorpTr, ComTrF, EmplBen, TrOpers, Nb:  
E. S. Zeisloft, TO

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Your Logo  
See Page 231**

## INDIANA (Cont'd)

### Auburn (Cont'd)

#### CITY NATIONAL BANK

P.O. Box 389 46706  
219/925-0960 Tr\$5 Mil  
(An affiliate of Lincoln Financial Corp.)  
Hd: James H. Carper, Pres&TO

### Avilla

#### COMMUNITY STATE BANK

P.O. Box 79 46710  
219/897-3361 Tr/u\$1 Mil  
Hd: R. B. Helmkamp

### Batesville

#### BATESVILLE STATE BANK

137 S. Main St. 47006  
812/934-4411 Tr/u\$1.687 Mil  
Hd: Lloyd W. Hisrich, Pres  
TrOps: Dennis M. Harmeyer, VP&Csh  
Nb: R. C. Martin, VP  
**FIRST THIRD BANK OF SOUTHEASTERN  
INDIANA-BATESVILLE CENTER**  
P.O. Box 30 47006  
812/934-2808 Tr\$2.935 Mil  
Hd: Gene J. Becker, Csh&TO

### Bath

#### BATH STATE BANK

P.O. Box 10 47010  
317/732-3118 Tr/u\$1 Mil  
Hd: H. Joy Thomas, TO

### Berne

#### FIRST BANK OF BERNE

P.O. Box 369 46711  
219/589-2151 Tr\$7.5 Mil  
Hd: Charles E. Isch

### Bippus

#### BIPPUS STATE BANK

P.O. Box 85 46713  
219/344-1351 Tr/u\$1 Mil  
Hd: Ryan M. Warner

### Bloomfield

#### BLOOMFIELD STATE BANK

P.O. Box 407 47424  
812/384-4431  
Hd: James Miller, SrVP

### Bloomington

#### BANK ONE, BLOOMINGTON, N.A.

P.O. Box 608 47402  
812/332-6351 Tr\$110 Mil  
Hd: Ronald D. Leichter, SrVP&SrTO  
PersTr: Mrs. Mary V. Morrisette, VP&TO  
EmplBen: Mrs. Rebecca W. Click, PenTO  
Nb: James R. Phillippe, VP&TO  
TrOps: Mrs. Patty S. Caswell, AsstVP&TOpO

#### BLOOMINGTON NATIONAL BANK

P.O. Box 1309 47402  
812/339-1131 Tr\$5 Mil  
Hd: David M. Snyder, VP&SrTO  
Joan Ray, AsstVP&TO

#### MONROE COUNTY BANK

P.O. Box 2329 47402  
812/336-0201 Tr\$15 Mil  
R. Scott Walters, VP

### Bluffton

#### OLD FIRST NATIONAL BANK

304 W. Market St. 46714  
219/824-2510 Tr/u\$2 Mil  
Hd: H. W. Myers, VP, Csh&TO

### Boonville

#### PEOPLES TRUST & SAVINGS BANK

P.O. Box 307 47601  
812/897-0230 Tr\$3.5 Mil  
Florence R. Davis, TO  
TrInv: Rita Behagg  
Julia Raibley

#### WARRICK NATIONAL BANK

224 W. Main St., P.O. Box 31 47601  
812/897-3307 Tr\$28 Mil  
Hd: Ronald W. Vogel, TO

### Brazil

#### FIRST BANK & TRUST CO. OF CLAY COUNTY

101 W. National Ave., P.O. Box 310 47834  
812/446-2581 Tr\$6.1 Mil  
(Branches in Clay City & Terre Haute)  
Hd: Rose Mary Price, VP&TO  
Carol Chambers, Sec

#### RIDDELL NATIONAL BANK

P.O. Box 340 47834  
812/448-2611 Tr\$4.1 Mil  
Hd: H. Michael Lawson, VP&TO

### Brookston

#### FARMERS STATE BANK

P.O. Box 159 47923  
317/563-3136 Tr/u\$1 Mil  
Hd: John F. Garrett, TO  
Alberta F. Ade, AsstTO

### Brookville

#### FRANKLIN COUNTY NATIONAL BANK

P.O. Box 37 47012  
317/647-4116 Tr\$1.9 Mil  
Hd: Fred Chappelow, SrVP&TO  
Jonathan Schuck, AsstTO

#### PEOPLES TRUST CO.

P.O. Box 7 47012  
317/647-3591 Tr\$.55 Mil  
Jina Ellis, TO

### Brownsburg

#### HENDRICKS COUNTY BANK & TRUST CO.

P.O. Box 230 46112  
317/852-2268  
(Branch in Plainsfield)  
Hd: Keith P. Foist, Pres&TO

### Burlington

#### FIRST BANK OF CARROLL COUNTY

P.O. Box 98 46915  
317/566-3322 Tr\$.68 Mil  
Donald E. Mohler, Pres&TO

### Cambridge City

#### WAYNE BANK AND TRUST CO.

P.O. Box 210 47327  
317/478-3561 Tr/u\$1.3 Mil  
(Branch in Richmond)  
Hd: Roger Kem, VP

### Cannelton

#### FIRST CANNELTON NATIONAL BANK

P.O. Box 67 47520  
812/547-7038 Tr\$.5 Mil  
Hd: Danny Coffey, Pres&CEO  
Wilma Heck, AsstTO&VP

### Carmel

#### BANK ONE, CARMEL

200 E. Carmel Dr. 46032  
317/844-8244  
James Bagnoli, Pres

#### UNION STATE BANK

P.O. Box 1710 46032  
317/846-7381  
David E. Morrison, SrTO

### Charlestown

#### LIBERTY NATIONAL BANK

890 Main St., P.O. Box 37 47111  
812/256-3316 Tr\$4.2 Mil  
Hd, PersTr, CorpTr, TrInv, Nb: John Henderson, TO  
TrOps, Nb, TDP: Linda Harris, AsstTO

### Chesterton

#### CHESTERTON STATE BANK

109 Broadway 46304  
219/926-1151 Tr\$50 Mil  
Hd, CorpTr, TrInv, EmplBen, Tnb:  
John Ross Harrington, Jr., VP&SrTO  
PersTr, Prob, Gdnshp: James W. Beamish, TO  
TrOps: S. Wildhart  
RE, T&T: Cynthia Carter  
Nb: Sheldon Cohn  
**FIRST NATIONAL BANK**  
1500 S. Columet Rd. 46304  
219/926-7661  
(Branch of Valparaiso)  
Hd: Steve Krieger, VP&SrTO  
PersTr: Pam Almus, TO  
TrOps: Cynthia Hutchenson, AsstVP&TO

### Churubusco

#### CHURUBUSCO STATE BANK

P.O. Box 205 46723  
219/693-2194 Tr\$3 Mil  
Hd: E. R. Jones, Pres  
PersTr, CorpTr: R. E. Stangland, VP&TO

### Clay City

#### FIRST BANK & TRUST CO. OF CLAY COUNTY

801 Main St. 47841  
812/939-2141  
(Branch of Brazil)

### Columbia City

#### CITIZENS NATIONAL BANK OF WHITLEY COUNTY

P.O. Box 510 46725  
219/244-6151 Tr\$5.5 Mil  
Hd: Tudor O. Glassburn, VP&SrTO  
PersTr: John Archer, TO

#### THE FARMERS LOAN & TRUST CO.

216-220 W. Van Buren St. 46725  
219/248-2630 Tr\$19.0 Mil  
William A. Tucker, Jr., VP&TO  
Nb: Benton E. Gates, Jr., Atty

### Columbus

#### IRWIN UNION BANK & TRUST CO.

P.O. Box 929 47202  
812/376-1695 Tr\$84.4 Mil  
Hd: David L. Fisher, VP&SrTO  
TrInv: Robin S. Hilber, VP  
Nb: Patrick K. Crimmins  
Sally Phillips  
David N. Schroer, Jr.  
PersTr, CorpTr: Stephen R. Kirts, TO  
EmplBen: Susan A. Taylor, TO

#### TRUSTCORP BANK, COLUMBUS N.A.

333 Washington St., P.O. Box 327 47201  
812/379-4421 Tr\$32 Mil  
Hd, PersTr, TrInv, Nb: William A. Helmbrecht, VP&TO  
CorpTr, TrOps: Phyllis Hole, TO  
EmplBen: Jennifer Manning, TO

85% of the readers of

**TRUSTS ESTATES**

are involved in personal trusts.

## Connersville

### CENTRAL STATE BANK

531 Central Ave., P.O. Box 225 47331  
317/825-0546 Tr\$14 Mil  
Hd: Richard W. Hankins, VP&SrTO

### FAYETTE BANK & TRUST CO.

A Merchants National Company  
536 Central Ave. 47331  
317/825-2124 Tr\$27.5 Mil  
Hd: PersTr, CorpTr, Trlnv, EmplBen:  
Henry D. Orschell, VP&SrTO  
TrOps: Carmen Gibbons  
TDP: C. Sue Pflum

## Corydon

### LIBERTY NATIONAL BANK & TRUST COMPANY OF INDIANA

P.O. Box 37 47112  
812/738-2185 Tr\$8 Mil  
Hd: Bette J. Purucker, VP, Csh&TO  
John C. Ragland, Pres&CEO  
TrOps: Esther D. Coffman, AsstCsh

### OLD CAPITAL BANK & TRUST CO.

P.O. Box 128 47112  
812/738-3111 Tr\$19.3 Mil  
Hd: William L. Taylor, AsstVP

## Covington

### BANK OF WESTERN INDIANA

401 Washington St. 47932  
317/793-4846 Tr\$6.5 Mil  
(Branches in Attica, Hillsboro & Kingman)  
Hd: Bonnie Mayfield, AsstCsh&TO

### FOUNTAIN TRUST CO.

P.O. Box 8 47932  
317/793-2237 Tr\$8 Mil  
Hd: Luke White, Pres&TO

## Crawfordsville

### BANK ONE, CRAWFORDSVILLE, N.A.

P.O. Drawer 687 47933  
317/362-1100 Tr\$58 Mil  
Hd: Ken Newnum, SrVP&TO  
C. E. Coffing, AsstTO

### ELSTON BANK & TRUST CO.

a Merchants National Company  
132 E. Main St. 47933  
317/362-3400 Tr\$40 Mil  
Hd: Marsha J. Gephart, VP&TO  
EmplBen: Alecia Brady  
TrOps: Jackie Thompson, TO

## Cromwell

### CROMWELL STATE BANK

P.O. Box 367 46732  
219/856-2115 Tr\$1 Mil  
Hd: John Roy, VP&TO

## Crown Point

### THE FIRST BANK OF WHITING

117 E. Joliet 46321  
219/663-5100  
(Branch of Highland)  
Carolyn Mayer, TO

### LAKE COUNTY TRUST CO.

(Land Trust Only)  
2200 N. Main St., P.O. Box 110 46307  
219/663-2289 Tr/\$1 Mil  
Hd: J. M. Yankman, Pres

## Culver

### NORCEN BANK

P.O. Box 71 46511  
219/842-3321 Tr\$8 Mil  
Karen Mendenhall, VP&SrTO

## Dale

### DALE STATE BANK

P.O. Box 218 47523  
812/937-4453 Tr\$1 Mil  
Hd: Joe C. Neff, Pres  
Joan L. Trinkel, SrTO

## Danville

### THE HUNTINGTON NATIONAL BANK OF INDIANA

P.O. Box 209 46122  
317/745-6414 Tr\$20 Mil  
Hd: Robert Hill, Mgr

### MID STATE BANK OF HENDRICKS COUNTY

P.O. Box 119 46122  
317/745-4435 Tr/\$1.363 Mil  
Hd: PersTr, CorpTr, Trlnv, TrOps:  
Douglas K. Philips, VP&TO  
EmplBen: Pamela Cole

## Decatur

### FIRST STATE BANK

P.O. Box 500 46733  
219/724-3151 Tr\$13.2 Mil  
Hd: Larry Isch, VP&TO  
TrOps: Agnes Daniels  
Janice Schlemmer, TO

## Delphi

### UNION BANK & TRUST CO.

P.O. Box 119 46923  
317/564-3216 Tr\$3 Mil  
Hd: John F. Klepinger, TO  
Audria Clements, VP&AsstTO

## East Chicago

### FIRST NATIONAL BANK OF EAST CHICAGO, INDIANA

720 W. Chicago Ave. 46312  
219/397-1000 Tr\$24.2 Mil  
(Branch in Munster)  
Hd: Thomas S. Gozdecki, Jr., VP&TO

## Eastside Winchester

### PEOPLES LOAN & TRUST BANK

State Road 32 East 47394  
(Branch of Winchester)  
Hd: Terri E. Matchett, VP&TO

## Edinburgh

### SUMMIT BANK OF JOHNSON COUNTY

P.O. Box 37 46124  
812/526-5577 Tr/\$1 Mil  
Hd: Ronald G. Seals, Pres&TO

## Elkhart

### FIRST NATIONAL BANK

an Ameritrust Bank  
301 S. Main St. 46515  
219/295-2000 Tr\$280 Mil  
Hd: George E. Freese, SrVP  
AcctAdmin: Michael W. Shade, VP  
Trlnv: Lawrence E. Miles, VP  
TrOps: Sherrill A. Brown, AsstVP  
Nb: Cheryl R. Cooper, VP

### MIDWEST COMMERCE BANKING COMPANY

Franklin at Second 46514  
219/294-6621 Tr\$254 Mil  
(An affiliate of NBD Bancorp Inc., Detroit, MI)  
Hd: PersTr: Leonard L. Whitfield, SrVP&TO  
PersTr: John Klehfoth, VP&TO  
CorpTr: Cynthia Ann Snyder, AsstVP&TO  
Trlnv: Thomas N. Ertel, SrVP&Csh  
EmplBen: Thomas R. Kmak, AsstVP&TO  
TrOps: David M. Sands, AsstVP&TO

## Ellettsville

### THE PEOPLES STATE BANK

P.O. Box 128 47429  
812/876-2228 Tr\$1.2 Mil  
Hd: Charles F. Kennedy, ExecVP

## Elwood

### FIRST NATIONAL BANK OF MADISON COUNTY

46036  
317/552-9871  
(Branch of Anderson)  
Hd: Jeff Nelson, VP

### SECURITY BANK

P.O. Box 51 46036  
317/552-5091 Tr\$2 Mil  
Hd: Jack L. Gaddis, ExecVP&TO

## Evansville

### CITIZENS NATIONAL BANK

Trust Dept. - Box 719 21P 47705  
812/464-3215 Tr\$359 Mil  
Hd: PersTr: Michael A. Doris, SrVP&SrTO  
PersTr: Karla Glyshaw, TO  
Nb: Ingely Forbes, TBD0  
Trlnv, ComTrF: Bruce Meythaler, VP&Mgr-Trlnv  
Trlnv: Steve Appel, VP&TrlnvO  
EstAdm: E. Gordon Maynard, AsstVP&TO  
TrOps: Jane Belwood, TOPO  
PersTr: John O. Wells, AsstVP&TO  
EmplBen: D. Terry Anderson, TO

### NATIONAL CITY BANK

P.O. Box 868 47705-0868  
812/464-9663 Tr\$264 Mil  
SrAdmO: Charles W. Goldmann, SrVP&TO  
SrOps, Plng: Levon F. (Jack) Dempsey, SrVP  
CorpTr: Mark A. Schauss, TO  
Trlnv, ComTrF: James J. Marchino, TO  
PersTr: Charles B. Michaels, VP&TO  
TrOps, Tx: David K. Boink, TO  
Nb: Lezlie J. Simmons, TO

### OLD NATIONAL BANK

P.O. Box 207 47702  
812/464-1397 Tr\$380 Mil  
Hd: Donald R. Balser, SrVP&TO  
CorpTr, TrOps: Marvin H. Sunderman, VP&TO  
Trlnv: William Kelley, SrVP&TrlnvO  
EmplBen: Jeff Martin, TO  
Nb: Joyse Kramer

## Fairmount

### CITIZENS STATE BANK

P.O. Box 85 46928  
317/948-4220 Tr\$1 Mil  
Hd: Timothy H. Selby  
PersTr, CorpTr, Trlnv, ComTrF:  
Victor A. Selby, ChmBd

### FAIRMOUNT STATE BANK

P.O. Box 8 46928  
317/948-4330 Tr\$1.5 Mil  
Hd: Tinka F. Bach, TO

## Farmersburg

### PEOPLES STATE BANK

P.O. Box 360 47850  
812/696-2146 Tr\$1 Mil  
Hd: Charles F. Holley, ExecVP&TO

## Farmland

### PEOPLES LOAN & TRUST BANK

111 E. Henry St. 47340  
317/468-6001  
(Branch of Winchester)  
Hd: Terri E. Matchett, VP&TO

## Flora

### THE BRIGHT NATIONAL BANK

P.O. Box 188 46929  
219/967-4151 Tr\$18.1 Mil  
Hd: Marshall D. McCammon, Pres&TO

## INDIANA (Cont'd)

### Fort Branch

#### THE FARMERS & MERCHANTS BANK OF FORT BRANCH

801 E. Mulberry St. 47648  
812/753-3911 Tr/\$1 Mil  
Hd: James A. Pfister, Pres&TO  
Mrs. Barbara Wilson, ExecVP&TO  
TrOps: Randall Wallis, AsstVP&TO

### Fort Wayne

#### FORT WAYNE NATIONAL BANK

110 W. Berry St., P.O. Box 110 46801  
219/426-0555 Tr/\$780 Mil  
Hd: Thomas E. Quirk, ExecVP&SrTO  
PersTr: Kim T. Stacey, VP&TO  
CorpTr: Margaret Harden, VP&TO  
TrInv,ComTrF: David M. Meyer, VP&TO  
EmplBen: James I. Bereman, VP&TO  
TrOps: Priscilla Pickering, TO  
TaxDept: Wm. R. O'Dell, VP&TO  
Nb: Mark O. Flanagan, VP&TO

#### LINCOLN NATIONAL BANK & TRUST CO.

116 E. Berry St. 46802  
219/461-6444 Tr/\$978 Mil  
Hd: Thomas W. Allen, SrVP&SrTO  
PersTr: JoAnne Valentine, VP  
CorpTr,EmplBen: Wayne J. Hall, VP  
Prob: William Gardner, VP  
TrInv: Jerry J. Harms, VP  
TrOps: JoEllen Gustin, TO

#### SUMMIT BANK

P.O. Box 2345 46801-2345  
219/427-8128 Tr/\$450 Mil  
Hd: Richard C. Solaro, SrVP&SrTO  
PersTr: Ronald B. Cossidente, VP&TO  
Gloria Meeks, TO  
Maureen Grinsfelder, TO  
Carolyn Parker, TO  
Tudor Glassburn, TO  
TrInv: Ned Lee, VP&IO  
Willard Warwick, VP&IO  
EmplBen: Leslie LaSuer, AsstVP&EBO  
Ops&CorpTr: Joseph A. Byers, AsstVP&TO  
Roberta A. Jensen, AsstVP&TO

### Fowler

#### FOWLER STATE BANK

300 E. 5th St. 47944  
317/884-1200 Tr/\$9.7 Mil  
Hd,EmplBen,TrOps: Kenneth W. Deckard  
PersTr,CorpTr,TrInv,ComTrF,Nb,TDP:  
Richard Brown

### Frankfort

#### FARMERS BANK

P.O. Box 129 46041  
317/654-8731 Tr/\$25 Mil  
Hd: Judson J. Castlow, VP&TO

#### SUMMIT BANK OF CLINTON COUNTY

P.O. Box 309 46041  
317/659-3383 Tr/\$43 Mil  
Hd: Tim Unger, SrVP&TO  
Philip L. Birge, VP&TO  
TrOps: Julia Werner, AsstVP&TO

### Franklin

#### BANK ONE, FRANKLIN

34 W. Jefferson St. 46131  
317/736-7191 Tr/\$8.8 Mil  
Hd: Lucille C. Brown, TO  
Betty Meador, TrBkpr  
Sherri Wheeler, TrCik  
Sandra Hann, TrCik

#### FRANKLIN BANK & TRUST CO.

101 E. Jefferson St. 46131  
317/736-3116 Tr/\$12 Mil  
Hd: Roger McGinnis, AsstVP&TO

### French Lick

#### SPRINGS VALLEY BANK & TRUST CO.

P.O. Box 191 47432  
812/936-9961 Tr/\$65 Mil  
Hd: Jean Bird, VP&TO  
Marsha Wells, AsstTO

### Friendship

#### FRIENDSHIP STATE BANK

P.O. Box 357 47021  
812/667-5101  
Hd: James W. Lemon, Pres&TO

### Garrett

#### GARRETT STATE BANK

120 W. King P.O. Box 29 46738  
219/357-3133 Tr/\$.7 Mil  
Hd: Max A. Crabill, Pres&TO  
Larry Hamilton, ExecVP&AsstTO

### Gary

#### GAINER BANK

P.O. Box 209 46402  
219/738-4000 Tr/\$600 Mil  
Hd,TrInv: L. T. Proctor, SrVP&TO  
DplyHd: S. E. Gerdes, VP&TO  
PersTr,Agcy,ComTrF: B. J. Rakos, TO  
EmplBen: K. J. Ryan, VP&TO  
TrOps: S. Smith, AsstTO  
CorpTr,Nb,Prob: L. H. LaSuer, VP&TO

### Gas City

#### CITIZENS NATIONAL BANK OF GRANT CO.

301 E. Main St. 46933  
317/662-3911  
(Branch of Marion)  
Dennis Banks, AsstVP&AsstTO

### Geneva

#### BANK OF GENEVA

P.O. Box 278 46740  
219/368-7288 Tr/\$1 Mil  
Hd: James D. Briggs, Jr., Pres&TO

### Goshen

#### TRUSTCORP BANK, GOSHEN

101 S. Main St. 46526  
219/533-2131 Tr/\$82 Mil  
(Branch in Wakarusa)  
Hd,CorpTr,Nb: Hal E. Cleavinger, VP&SrTO  
Anne Stevens, AdmAsst  
TrInv,ComTrF: Jim Lothary  
PersTr,Agcy,Est,Adm: Beverly Connelly, TO  
EmplBen: Shari N. Baumann  
TrOps: Kimberly Byrn

### Greencastle

#### CENTRAL NATIONAL BANK

One Central Square 46135  
317/633-4161 Tr/\$26.5 Mil  
Hd: Jerry L. Williams, VP&TO  
TrAdm: Kay Brewer  
Beth Flint

#### FIRST-CITIZENS BANK & TRUST CO.

P.O. Box 177 46135  
317/653-4181 Tr/\$16 Mil  
Hd: Joe Ferguson, SrVP&TO

### Greenfield

#### GREENFIELD BANKING CO.

P.O. Box 587 46140  
317/462-1431 Tr/\$8 Mil  
Hd: Robert H. Strickland, SrVP&TO

### HANCOCK BANK & TRUST

1 W. Main St. 46140  
317/462-7771 Tr/\$10 Mil  
Hd: Joseph A. Smith, VP&TO

### Greensburg

#### DECATUR COUNTY BANK

P.O. Box 66 47240  
812/663-2265 Tr/\$6.5 Mil  
Hd: Douglas W. Fry, Pres&TO  
TrOps: Karen S. Matlock, AsstTO

#### UNION BANK & TRUST CO.

201 N. Broadway 47240  
812/663-4711 Tr/\$19 Mil  
James H. Biddle, VP&SrTO  
Helen Parker, TO

### Greenwood

#### BARGERSVILLE STATE BANK

P.O. Box 70 46142  
317/887-6688 Tr/\$4 Mil  
Jerry R. Engle, Pres&TO  
Molly J. Beach, AsstTO

#### NATIONAL BANK OF GREENWOOD

300 S. Madison Ave., P.O. Box NBG 46142  
317/882-3537 Tr/\$40 Mil  
Hd,TrInv,CorpTr,Nb,EmplBen:  
Pat Van Valer, VP&SrTO  
TrOps,Nb,EmplBen,TrInv,CorpTr:  
Marilyn Belcher, TO

### Hammond

#### CALUMET NATIONAL BANK

5231 Hohman Ave. 46320  
219/932-6900  
Hd,Prob,PersTr: Cletus F. Epple, SrVP&SrTO  
Prob,PersTr: Howard S. Fine, TO  
Debra K. Luke, TO  
TrInv: Thomas E. Paxson, VP&TrInvO  
TrOps: Helen A. Ahlborn, VP&TO

#### MERCANTILE NATIONAL BANK OF HAMMOND

5243 Hohman Ave. 46325  
219/932-8220  
Hd: Kenneth J. Roeh, SrVP&ExecTO  
PersTr: H. F. Smiddy, SrVP&TO  
Edward A. Studzinski, TrInvO  
PersTr&REMgr: Louise Johnson, TO  
TrOps: Claudia Antonietti, AsstGenMgr&TOpO

### Hartford City

#### TRUSTCORP BANK, HARTFORD CITY

101 W. Washington St. 47348-0720  
317/348-2350 Tr/\$9 Mil  
Hd: Garry Garlish, Pres&TO  
Margaret Sones, TO  
R. W. Renner, Chm&TO

### Haubstadt

#### HAUBSTADT STATE BANK

P.O. Box 218 47639  
812/768-6155  
Hd: Rita Stone, TO  
Shiela Maikranz, AsstTO

### Hebron

#### FIRST NATIONAL BANK

46341  
219/996-2100  
(Branch of Valparaiso)  
Hd: Steven Krieger, VP&SrTO  
PersTr: Pam Almus, TO  
TrOps: Cynthia Hutcheson, AsstVP&TO

### Highland

#### BANK OF HIGHLAND

P.O. Box 1929 46322  
219/838-9500 Tr/\$1 Mil  
Hd,PersTr: Bruce E. Leep, Pres

**THE FIRST BANK OF WHITING**

9701 Indianapolis Blvd. 46322

219/924-6400 Tr\$105 Mil

(Branches in Crown Point &amp; Valparaiso)

Hd,Nb,EmplBen: Stephan A. Ziemba, VP&amp;SrTO

PersTr,Est,Adm: Craig L. Hlinka, AsstVP&amp;TO

TrInv,Agcy: R. Daniel Eichinger, InvTO

Carolyn R. Robinson, InvTO

LandTr,Gdnshp: Carolyn Meyer, TO

TrOps: Kathy O'Neill, AdmAsst

Margaret Canady, AdmAsst

**Hillsboro****BANK OF WESTERN INDIANA**

Water &amp; Market Sts., P.O. Box 96 47949

317/798-3115

(Branch of Covington)

Bonnie Mayfield, TO

**Huntingburg****FIRST NATIONAL BANK**

P.O. Box 128 47542

812/683-2515 Tr\$3.2 Mil

Hd,PersTr,CorpTr: Allan Bauernfiend, VP&amp;TO

**Huntington****COMMUNITY STATE BANK**

P.O. Box 1029 46750

219/356-3700 Tr\$7 Mil

Janice Schlemmer, TO

Joyce Stahl, AsstTO

**TRUSTCORP BANK, HUNTINGTON, N.A.**

354 N. Jefferson St. 46750

219/356-3100 Tr\$27 Mil

(Branch in Roanoke)

Hd: F. William Anzinger, VP&amp;TO

Marilyn Sonner, AdmAsst

TrOps: Ruth E. Toeile

**★ Indianapolis****BANK ONE, INDIANAPOLIS, NA**

101 Monument Circle 46277

317/639-8181 Tr\$8 Bil

**TRUST & ASSET MANAGEMENT GROUP**

Hd: E. Lynn Plaster, ExecVP&amp;ChTO

**ASSET MANAGEMENT DIVISION**

Leif E. Nulsen, SrVP&amp;CIO

**EQUITY MANAGEMENT**

W. Francis Brezette, VP&amp;IO

**FIXED INCOME MANAGEMENT**

Clifford A. Sheets, CFA, VP&amp;TO

**INVESTMENT RESEARCH**

Jeffrey W. Fountain, CFA, VP&amp;IO

**ECONOMICS**

Thomas F. Wilson, Jr., PhD., VP&amp;SrEcon

**MARKETING & CLIENT RELATIONS**

Phillip E. Chambers, VP&amp;TO

**SECURITIES TRADING**

JoEllen McBeth, VP&amp;IO

**INVESTMENT SERVICES DIVISION**

William R. Murphy, VP&amp;SrTO

**INVESTMENT ADMINISTRATION**

Karen L. Chambers, VP&amp;TO

**CORPORATE TRUST**

John H. Pease, VP&amp;TO

**SECURITY HOLDER SERVICES**

James M. Dimitroff, VP&amp;TO

**TRUST OPERATIONS**

Lawrence F. Holbrook, VP&amp;TO

**PERSONAL TRUST DIVISION**

Eric A. Manterfield, SrVP&amp;SrTO

**TRUST ADMINISTRATION & INVESTMENTS**

Walter C. Gross, Jr., VP&amp;TO

**TRUST ADMINISTRATION & PROBATE**

Josephine M. Webster, CFA, VP&amp;IO

**PLANNING, TAX & ACCOUNTING**

John D. Wilson, VP&amp;TO

**PRIVATE BANKING DIVISION**

James D. Keckley, ExecVP

**TRUST LEGAL COUNSEL**

Thomas A. Jenkins, VP&amp;SrTrCoun

**FIRST OF AMERICA BANK-INDIANAPOLIS**

5300 Crowfordsville Rd. 46224

317/241-2361

Hd,PersTr: Bruce D. Vandegrift, VP&amp;SrTO

CorpTr,EmplBen: Cynthia S. Meredith,

AsstVP&amp;TO

TrOps: Joan Bradburn, TrRep

Nb: John C. Maynard, VP&amp;TO

**INDIANA NATIONAL BANK**

One Indiana Square 46266

317/266-6270 Tr\$5.2 Bil

Hd: Roger E. Mahn, ExecVP&amp;TO

PersTr: Herbert Bultman, VP&amp;TO

InstInv: Richard Dyer, 1stVP&amp;TO

TrInv: P. Roger Kumler, SrVP&amp;TO

InvRes: Andrew O'Donnell, VP&amp;TO

TrOps: Martin Russell, 1stVP&amp;TO

TrAdmin: Donald Willing, SrVP&amp;TO

Nb: George Buskirk, SrVP&amp;TO

EmplBen: J. O'Donnell, VP&amp;TO

**MERCHANTS NATIONAL BANK & TRUST COMPANY**

One Merchants Plaza, P.O. Box 5031 46255

317/267-7272 Tr\$2.5 Bil

Daniel L. Fleck, ExecVP

Hd: Thomas P. Ewbank, SrVP&amp;SrTO

PersTr: R. Michael Miner, VP&amp;TO

PersAcct,Adm&amp;TrCoun: Mary Y. Marsh,

SrVP&amp;TrCoun

ComTr: Elizabeth Meitzler, VP&amp;IO

EmplBen: Eduardo L. Aguirre, SrVP&amp;TO

PropMgt: Edward L. West, VP

CorpTr: Randolph J. Stierer, VP&amp;TO

TrInv: Michael J. Burgad, SrVP&amp;IO

Tax: Diane E. Bokelman, VP&amp;TO

EmplBen,Nb: Susan Thomas, VP

TrOps,FPD: Stanley M. Harris, VP&amp;SrTO

PersNb: Richard F. Stegemeier, VP&amp;TO

**PEOPLES BANK & TRUST CO.**

130 E. Market St. 46204

317/237-8068 Tr\$100 Mil

Hd,TrInv,Nb: Terry L. Young, VP&amp;SrTO

PersTr: James A. Rice, VP&amp;TO

CorpTr: J. Christopher White, AsstVP&amp;TO

EmplBen: Victoria Fillenwarth, TO

TrOps: Marilyn Karnatz, AsstVP&amp;TOpMgr

**Jasper****DU BOIS COUNTY BANK**

P.O. Box 550 47546

812/482-2772 Tr\$36 Mil

Hd: Robert R. Webster, VP&amp;SrTO

PersTr,CorpTr,TrInv,ComTrF,EmplBen:

Thomas Krodell, AsstVP

TrOps: Cheryl Hoffman

**GERMAN AMERICAN BANK**

711 Main St., P.O. Box 810 47546

812/482-1314 Tr\$42 Mil

Hd: Roger W. Eckerle, AsstVP&amp;TO

PersTr: Tony Nordhoff, AsstTO

EmplBen: Bonnie Hochgesang, AsstTO

**JASPER STATE BANK**

P.O. Box 151 47546

Tr\$4 Mil

David L. Keller, TO

**Jeffersonville****CITIZENS FIDELITY BANK & TRUST COMPANY INDIANA**

400 State St. 47150

812/949-6670 Tr\$26 Mil

Hd: Barbara L. Harper, VP&amp;TO

Rose M. Wathen, TO

**COMMERCEAMERICA BANKING COMPANY**

CS 8 47130

812/284-7484 Tr\$75 Mil

Hd,TrOps,Nb: Gary L. Johnson, SrVP&amp;TO

PersTr: Billieann Durrett, VP&amp;TO

CorpTr,TrInv,EmplBen: Ralph Barany, VP&amp;TO

**Kendallville****CAMPBELL & FETTER BANK**

P.O. Box 231 46755

219/347-1500 Tr\$6 Mil

Hd: Linda Weber, TO

**SUMMIT BANK OF KENDALLVILLE**

P.O. Box 668 46755

219/347-0800 Tr\$3 Mil

(Branch of Ft. Wayne)

Hd: Tom Alberts, Pres

TrOps: Barbara Miller

**Kentland****KENTLAND BANK**

P.O. Box 145 47951

219/474-5155 Tr\$10 Mil

Hd: Lois V. Norris, TO

**Kingman****BANK OF WESTERN INDIANA**

State Rd. 234 47952

317/397-3395

(Branch of Covington)

Hd: Bonnie Mayfield, TO

**Knox****TRUSTCORP OF KNOX**

20 N. Main St. 46534

219/772-2144 Tr\$5 Mil

Hd: Robert Hamilton, Pres

**Kokomo****CITIZENS NATIONAL BANK OF GRANT COUNTY**

Kokomo Financial Center

1622 E. Hoffer 46904-0202

317/662-3911

(Branch of Marion)

Hd: Ted Wright, TO

**FIRST NATIONAL BANK**

322 N. Main St. 46901

317/459-3911 Tr\$38 M'l

Hd: John P. O'Donnell, VP&amp;TO

EmplBen: Bonnie Nicholas, TO

TrOps: Becky Cecil, TOpSupv

PersTr: Roselyn Lewis, AsstVP&amp;TO

**UNION BANK & TRUST CO.**

Main at Mulberry 46901

317/457-8111 Tr\$366 Mil

Hd: Carl R. Van Zant, VP&amp;TO

PersTr,CorpTr: Betty L. Boles, VP&amp;TO

PersTr: Michael Lammers, VP&amp;TO

James P. White, TO

TrInv: Linda Baitz, TO

TrOps: Mark Pearson, TO

EmplBen: Robert Wilner, TO

Tax&amp;Est: Mark Harris, TO

**Kouts****FIRST NATIONAL BANK**

221 Main St. 46347

317/766-2626

(Branch of Valparaiso)

Hd: Steve Kreiger, VP&amp;SrTO

PersTr: Pam Almus, TO

TrOps: Cynthia Hutcheson, AsstVP&amp;TO

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*



## INDIANA (Cont'd)

### Lafayette

#### BANK ONE LAFAYETTE, N.A.

201 Main St. 47902

317/423-0413 Tr\$107 Mil

Farm: Carl E. Brown, VP&FM

Stephen Wright, AsstFM

Prob: Janet Collins-Cutter, SrVP&TO

Kathleen Wollam, ProbAdm

PersTr: Robert A. Mayhill, AsstVP&TO

Debra E. Cox, TO

Jane Westhoff, TrAdm

TrOps: Alberta Barker, TOpO

TrInv, EmplBen: James S. Backoff, SrVP&SrTO

EmplBen: Douglas Smith, Adm

#### LAFAYETTE BANK & TRUST CO.

P.O. Box 1130 47901

317/423-2511 Tr\$100 Mil

Hd: Lawrence A. Anthrop, VP&TO

TrOps: Michael J. Vogel, TOpO

TrInv: Rita K. Wedemeyer, IO

John K. Mandeville, Agri-busO

TrAdm: Douglas M. Wehrman, AsstTO

Kimberly A. Loveless, AsstTO

#### LAFAYETTE NATIONAL BANK

337 Columbia St. 47902

317/423-8022 Tr\$180 Mil

Hd: J. Thomas Servies, VP

Prob: Shirley M. Osterling, AsstVP&TO

PersTr: Daniel A. Lane, AsstVP&TO

CorpTr, RE: Ronald E. Burgess, AsstVP&TO

TrInv, ComTrF: James E. Peterson, VP&TrInvO

Nb: Stuart L. Main, SrVP&TO

EmplBen: Rick Kennedy, AsstVP&TO

TrOps: Larry E. Suter, AsstVP

### Lagrange

#### FARMERS STATE BANK

220 S. Detroit St. 46761

219/463-7111 Tr\$10.7 Mil

Hd: Orea E. Mulholland, TO

### La Porte

#### FIRST OF AMERICA BANK-LA PORTE, N.A.

800 Lincolnway 46350

219/362-6171 Tr\$85 Mil

PersTr: H. J. Kohne, VP

E. L. Satkoski, AsstTO

EmplBen: Debra Niezer, VP&TO

#### LA PORTE BANK & TRUST CO.

601 Jackson St., P.O. Box D 46350

219/362-0404 Tr/\$25 Mil

Hd, Nb: Lawrence J. Mazur, SrVP&TO

PersTr, CorpTr, TrInv: Nancy L. Schwarzkopf

EmplBen, EstGdnshp: Anne Klosowski

### Lawrenceburg

#### AMERICAN STATE BANK

131 Walnut St. 47025

812/537-1234 Tr/u\$1 Mil

Hd: V. A. Mix, TO

#### STAR BANK, N.A. OF SOUTHEASTERN INDIANA

P.O. Box 327 47025

812/537-1212 Tr\$4 Mil

Hd: Susan Smith, SrVP&TO

### Lebanon

#### THE BOONE COUNTY STATE BANK

an Ameritrust Bank

P.O. Box 528 46052

317/482-3321 Tr\$12 Mil

Hd, Nb: L. Wayne Sipe, Pres&TO

PersTr, CorpTr, TrInv, TrOps:

Robert L. Thompson, VP&TO

Anna Marie Spall, AsstTO

#### MID STATE BANK

P.O. Box 70 46052

317/482-3300

(Branch of Zionsville)

Robert A. Duff, SrVP&TO

### Liberty

#### THE UNION COUNTY NATIONAL BANK

P.O. Box 217 47353

317/458-5131 Tr\$2 Mil

Hd: Ted J. Montgomery, Pres&TO

### Ligonier

#### AMERICAN STATE BANK

222 Cavin St. 46767

219/894-4141 Tr\$12.5 Mil

Hd: Fred Lamble, TO

### Linden

#### LINDEN STATE BANK

100 N. Meridian St. 47955

317/339-4646

Hd: C. Laverne Lutes, Pres

Ronald D. Kerby, VP

### Linton

#### PEOPLES TRUST CO.

P.O. Box 190 47441

812/847-4457 Tr\$3.174 Mil

Hd, PersTr, ComTrF:

Helen Rhodenbeck, TO

### Logansport

#### FARMERS & MERCHANTS STATE BANK

P.O. Box 720 46947

219/722-2274 Tr\$13.5 Mil

Hd: Robert Lee Murray, VP&TO

#### THE FIRST NATIONAL BANK OF LOGANSPORT

One First National Plaza 46947

219/722-8800 Tr\$90 Mil

Hd: Russell Fry, VP&TO

Suzanne Chilcott, AsstVP&TO

Lou Ann Doty, AcctAdm

### Loogootee

#### THE UNION BANK

P.O. Box 137 47553

812/295-2624 Tr/u\$1 Mil

Hd: Thomas L. Wuensch, VP&TO

### Lowell

#### LOWELL NATIONAL BANK

P.O. Box 8 46356

219/698-8981 Tr\$90 Mil

Hd: Donald L. Hawkins, VP&TO

TrAcct: Christine Jensen

TrAdm: Patricia K. Wachter

### Lynn

#### GREENSFORK TOWNSHIP STATE BANK

R.R. 2, Box 71 47355

317/874-2511 Tr\$65

Hd: James Stephen Murphy, Pres&TO

PersTr, TrOps: Bruce A. Cowen, Csh&AsstTO

#### PEOPLES LOAN & TRUST BANK

119 S. Main St. 47355

317/874-2330

(Branch of Winchester)

Hd: Terri E. Matchett, VP&TO

### Madison

#### MADISON BANK & TRUST CO.

213 E. Main St. 47250

812/265-5121 Tr\$32 Mil

Hd: John Muessel, VP&TO

Michael Hensley, AsstTO

### Marion

#### BANK ONE, MARION, INDIANA, NA

P.O. Box 68 46952

Tr\$36 Mil

Hd: Howard L. Mundt, VP&TO

TrOners: Donna J. Rust, AsstTO

#### CITIZENS NATIONAL BANK OF GRANT COUNTY

P.O. Box 1248 46952

317/662-3911 Tr\$6.5 Mil

(Branches in Gas City, Kokomo & Upland)

Hd: Theodore C. Wright, SrTO

#### SUMMIT BANK OF MARION

4th & Washington Sts. 46953

317/668-8111 Tr\$62 Mil

Hd, CorpTr, TrInv, EmplBen, Nb:

Jack S. Kightlinger, VP&SrTO

PersTr, TrOps, Prob, TDP, Nb:

David J. Raabe, VP&TO

Gdnshp, Est: Timothy L. Faust, AsstVP

### Martinsville

#### FIRST NATIONAL BANK

89 N. Jefferson St. 46151

317/342-5511 Tr/o\$9 Mil

Hd: John O'Donnell, TO

### Merrillville

#### BANK ONE, MERRILLVILLE, N.A.

1000 E. 80th Place, P.O. Box 10129 46411

219/738-6171

Hd: D. H. Brubeck, VP&TO

TrOps: J. Smith, AsstTO

### Michigan City

#### FIRST CITIZENS BANK, N.A.

P.O. Box 800 46360

219/874-9221 Tr\$176 Mil

Hd: Leon A. Dargis, SrVP

PersTr: Connie Kmetz

CorpTr: Susan Anderson

TrInv: Robert P. Rose, TO

ComTrF: Duane G. Merrill

EmplBen: David Forbes

TrOps: Alicia Smith

Nb: Diana L. Alinsky

### Middlebury

#### FIRST STATE BANK

P.O. Box 69 46540

219/825-2166 Tr\$6 Mil

Hd, PersTr, ComTrF, Nb, EmplBen:

Sam H. Hoover, Jr., Chm

CorpTr, TrInv, EmplBen: James Hiatt, Pres

TrOps: Greg Krider, TO

TDP: Rose Ann Seymore, VP

### Milan

#### FIFTH THIRD BANK OF SOUTHEASTERN INDIANA-MILAN CENTER

P.O. Box 127 47031

812/654-2871 Tr/u\$1 Mil

Norman Crum, AsstVP&TO

### Monterey

#### THE FIRST NATIONAL BANK

P.O. Box 8 46960

219/542-2121

Hd: Claiborn M. Wamsley, Pres&TO

### Monticello

#### STATE & SAVINGS BANK

P.O. Box 708 47960

219/583-5141 Tr\$6 Mil

Hd: Gerald J. Delzell, VP&TO

*The Directory of Trust Institutions is included in a T&E subscription!*

## Mooresville

### CITIZENS BANK

P.O. Box 789 46158  
317/831-0110 Tr\$2.4 Mil  
Hd: Randy L. Giles, TO

## Mount Vernon

### PEOPLE'S BANK & TRUST CO.

P.O. Box 746 47620  
812/838-6571 Tr\$23 Mil  
Hd: K. W. Goss, Chm, CEO&TO  
Phyllis A. Hawley, SrVP&TO

### THE POSEY COUNTY NATIONAL BANK

112 E. Third St. 47620  
812/838-4333  
Hd: Walter R. Brunton, Pres&CEO  
Brenda J. Thompson, TO

## Muncie

### AMERICAN NATIONAL BANK & TRUST CO.

P.O. Box 751 47305  
317/747-7550 Tr\$350 Mil  
Hd, PersTr: Paul L. Sehnert, Jr., VP&SrTO

### INDUSTRIAL TRUST & SAVINGS BANK

220 Walnut Plaza 47305  
317/747-4500 Tr\$72 Mil  
Hd, Trlnv, ComTrf, PersTr, Nb: Gene Nibbelin, SrTO  
EmplBen: William A. Jennings, TO  
TrOps: Charles Whitlock, TO

### MERCHANTS NATIONAL BANK

P.O. Box 792 47305  
317/747-1330 Tr\$560 Mil  
Hd: James W. Hess, VP&SrTO  
ProbTr: Edward V. Huffman, VP&TO  
PersTr: Bonita J. Ramirez, TO  
Wendy M. Molitor, TO  
Trlnv: Mark A. Collison, AsstVP&IO  
EmplBen, Nb: Gary P. Bartlett, VP&TO  
TrOps: S. Joe DeHaven, VP&TOpO  
Taxes: Carolan S. Merchand, TrTxO

## Munster

### FIRST NATIONAL BANK OF EAST CHICAGO, INDIANA

9175 Calumet Ave. 46321  
219/836-2187  
(Branch of East Chicago)

## Napoleon

### THE NAPOLEON STATE BANK

P.O. Box 9 47034  
812/852-4242 Tr\$1 Mil  
Hd: Herbert L. Kesler, TO

## New Albany

### CITIZENS FIDELITY BANK & TRUST COMPANY INDIANA

400 State St. 47150  
812/949-6670 Tr\$26 Mil  
Hd: Barbara L. Harper, VP&TO  
Rose M. Wathen, TO

### MUTUAL TRUST BANK

P.O. Box 1247 47150  
812/944-8443 Tr\$50 Mil  
Rebecca C. Biggs, VP&SrTO  
PersTr: Shirley A. Totten, AsstTO  
EmplBen, TrOps: Shirley Harner

## New Castle

### BANK ONE, RICHMOND, NATIONAL ASSOCIATION

1338 Broad St. 47362  
317/529-3130  
Judy Smith, TO

### CITIZENS STATE BANK

1238 Broad St. 47362  
317/529-4540 Tr\$5 Mil  
Hd: G. Thomas France, VP&TO

## New Palestine

### NEW PALESTINE BANK

P.O. Box 388 46163  
317/861-4435, Ext. 35 Tr/o\$2 Mil  
Hd: Aila Hudson, TO

## Noblesville

### AMERICAN NATIONAL BANK

P.O. Box 40 46060  
317/773-0980 Tr\$52 Mil  
Hd, PersTr, CorpTr, Trlnv, ComTrf:  
Mary Jane H. Cook, VP&TO  
EmplBen: Linda I. Villegas, AsstVP&TO

### WAINWRIGHT BANK & TRUST CO.

One Wainwright Plaza 46060  
317/773-1650 Tr\$12 Mil  
(Affiliate of Huntington Bancshares, Inc., Columbus, Ohio)  
Hd: Dan J. Padgett, VP&SrTO  
Mary K. Cooper, TrAdmAsst

## North Judson

### AMERICAN STATE BANK

310 Lane St. 46366  
219/896-2141 Tr\$4 Mil  
(Branches at Kootz Lake and San Pierre)  
Betty Kalinke, AsstVP&TO

## North Manchester

### INDIANA LAWRENCE BANK

P.O. Box 502 46962  
219/982-2121 Tr\$15.7 Mil  
Hd: Terry Carpenter, Pres&TO  
Willard P. Anderson, TO

## North Vernon

### UNION BANK & TRUST CO.

7 N. 5th St., P.O. Box 17 47265  
812/346-2215 Tr/\$1 Mil  
Hd: John W. Couchman, Pres  
Trlnv, ComTrf, TrOps, Nb: Robert Lamaster, TO

## Oakland City

### FIRST BANK & TRUST CO. OF OAKLAND CITY

P.O. Box 97 47660  
812/749-4011 Tr/u\$1 Mil  
Hd: Janette Nixon, VP&Csh

## Osgood

### RIPLEY COUNTY BANK

P.O. Box 176 47037  
812/689-4202 Tr\$2 Mil  
Hd: Willard Tucker, TO

## Ossian

### OSSIAN STATE BANK

P.O. Box 325 46777  
219/622-4141 Tr\$9 Mil  
Hd: Judith K. Fahl, VP&TO  
Lani Mahnensmith, AsstTO

## Owensville

### FARMERS BANK & TRUST COMPANY

P.O. Box 68 47665  
812/724-2055  
(Branch of Wadesville)  
Hd: Dwight L. Nestrick, Pres&TO  
Dale S. Martin, SrVP&AsstTO  
David K. Woods, SrVP&AsstTO  
Gayle E. Helfrich, VP&AsstTO  
Julie Ann Williams, TrAsst  
Connie J. Adams, TrAsst

## Oxford

### STATE BANK OF OXFORD

P.O. Box 46 47971  
317/385-2213 Tr/u\$1 Mil  
Hd: Lowell Gardner, Pres&TO

## Paoli

### ORANGE COUNTY BANK

P.O. Box 227 47454  
812/723-4771 Tr\$13.7 Mil  
R. A. Doan, Pres&TO  
Hd: Harold Minton, SrVP&TO  
TDP: Clyde Barnett, AsstVP

## Pendleton

### PENDLETON BANKING COMPANY

P.O. Box 210 46064  
317/778-2132 Tr\$11 Mil  
Hd: Elke U. Baltimore, AsstVP&TO

## Peru

### PERU TRUST CO.

P.O. Box 370 46970  
317/473-6661 Tr\$14 Mil  
Hd: H. Phil Tomsen, SrVP&TO

### WABASH VALLEY BANK & TRUST CO.

2 S. Broadway, P.O. Box 167 46970  
317/473-5516  
Hd: Howard N. Jackson, SrVP&TO

## Petersburg

### CITIZENS STATE BANK

Main & 7th Sts., P.O. Box 98 47567  
812/354-8471 Tr/o\$3.5 Mil  
Hd, PersTr, Trlnv, EmplBen, TrOps, TDP:  
Richard K. Branaman, TO

### PIKE COUNTY BANK

P.O. Box 308 47567  
812/354-8434 Tr\$1 Mil  
Hd: Hugh A. Eskew, VP, Csh&TO  
Stacey Weisman, AsstTO

## Plainfield

### BANK ONE, PLAINFIELD, NA

P.O. Box 158 46168  
317/839-8000 Tr\$1.920 Mil  
PersTr, TrOps, Trlnv, Nb: Jane A. Hering, TO  
HENDRICKS COUNTY BANK & TRUST CO.  
P.O. Box 316 46168  
317/839-2336  
(Branch of Brownsburg)  
Hd: Robert D. Hale, ExecVP&TO

## Portage

### FIRST NATIONAL BANK

6043 Central Ave. 46368  
219/762-2165  
(Branch of Valparaiso)  
Hd: Steven Kreiger, VP&SrTO  
PersTr: Pam Almus, TO  
TrOps: Cynthia Hutcheson, AsstVP&TO

## Porter

### FIRST STATE BANK OF PORTER

230 Lincoln St. 46304  
219/926-2136 Tr/u\$1 Mil  
Hd: Jim Ruge, Pres&TO

**Include  
Your Logo  
See Page 231**

## INDIANA (Cont'd)

### Portland

#### CITIZENS BANK

P.O. Box 1089 47371  
219/726-7116  
Hd: Susan Dillon Myers, TO  
Ward C. Weisel, VP&TO

#### PEOPLES BANK

P.O. Box 1009 47371  
219/726-9301 Tr\$20 Mil  
Hd: Richard L. Huffman, SrTO  
TrOps: Coral Wisner, TO

### Poseyville

#### FARMERS BANK & TRUST CO.

P.O. Box 37 47633  
812/874-2239  
(Branch of Wadesville)  
Hd: Dwight L. Nestruck, Pres&TO  
Dale S. Martin, SrVP&AsstTO  
David K. Woods, SrVP&AsstTO  
Gayle E. Helfrich, VP&AsstTO  
Connie J. Adams, TrAsst  
Julie Ann Williams, TrAsst

### Princeton

#### GIBSON COUNTY BANK

P.O. Box 460 47670  
812/385-2521  
Hd: Mrs. Dorothy Parmenter, TO  
Esther Sermersheim, AsstTO

### Rensselaer

#### BANK ONE, RENSSELAER NA

P.O. Box 197 47978  
219/866-7121  
Hd: D. Job, TO

#### FIRST OF AMERICA BANK-RENSSELAER

P.O. Box 257 47978  
219/866-5154 Tr\$10 Mil  
Hd: Donald P. Steiner, Pres&TO  
Carol S. Kessler, AsstTO

### Reynolds

#### BANK OF REYNOLDS

P.O. Box 218 47980  
219/984-5471 Tr\$2 062 Mil  
Hd: Dennis J. Withem, TO

### Richmond

#### BANK ONE, RICHMOND, NATIONAL ASSOCIATION

7th & Promenade 47374  
317/935-1111 Tr\$100 Mil  
(Branch in New Castle)  
Hd: R. J. Heindl, VP&SrTO  
R. Sandvig, VP&TO  
K. Stephen, TO

#### PEOPLES LOAN & TRUST BANK

1817 Chester Blvd. 47374  
317/962-4470  
(Branch of Winchester)  
Hd: Terri E. Matchett, VP&TO

#### STAR BANK N.A.

8th & Promenade 47374  
317/983-2306 Tr\$270 Mil  
Hd: Herbert R. Lahmann, VP&SrTO  
PersTr: Thomas P. Alberts, AsstVP&TO  
TrInv: Eric D. Martz, AsstVP&TrInvO  
CorpTr: EmpBen: Kim R. Kemper, EBO

#### WAYNE BANK & TRUST CO.

P.O. Box 728 47374  
317/935-5222  
(Branch of Cambridge City)  
Hd: A. H. Boyd, Jr., Pres&TO  
R. Kem, VP&TO

### Ridgeville

#### PEOPLES LOAN & TRUST BANK

114 N. Walnut 47380  
317/857-2681  
(Branch of Winchester)  
Hd: Terri E. Matchett, VP&TO

### Rising Sun

#### RISING SUN STATE BANK

P.O. Box 8 47040  
812/438-2332 Tr/u\$1 Mil  
Hd: Dale L. Siekman, Pres  
TrOps: April Hautman, A.C.

### Roachdale

#### TRI-COUNTY BANK & TRUST CO.

P.O. Box 218 46172  
317/522-1000 Tr\$6.1 Mil  
Hd: Jerry Baumgartner, Pres&TO

### Roanoke

#### TRUSTCORP BANK, HUNTINGTON, N.A.

102 S. Main St. 46783  
219/672-2809  
(Branch of Huntington)  
Hd: F. William Anzinger, VP&TO

### Rochester

#### FARMERS & MERCHANTS BANK

P.O. Box 567 46975  
219/223-3105 Tr/u\$1 Mil  
Hd: Bill Gordon, TO

#### THE FIRST NATIONAL BANK

125 E. Ninth St. 46975  
219/223-3151 Tr\$5 Mil  
Hd: Edward W. Bellows, ExecVP  
Carolyn Price, AsstTO  
Larry J. Carr, AsstTO  
Mary Ruth Ingram, AsstTO

### Rockville

#### THE PARKE STATE BANK

P.O. Box 188 47872  
317/569-3171 Tr\$2 Mil  
Hd: Mrs. D. A. Soyack, TO  
Mrs. U. M. Black, AsstTO

#### THE ROCKVILLE NATIONAL BANK

Market & Ohio Sts., P.O. Box 167 47872  
317/569-3163 Tr/u\$1 Mil  
Hd: D. C. Swaim, TO

### Royal Center

#### COMMUNITY STATE BANK

P.O. Box 370 46978  
219/643-5555 Tr\$4.9 Mil  
Hd: Merle C. Nice, TO  
TrOps: H. Arlene Huffman, AsstTO  
Lois Robinson, AsstTO

### Rushville

#### THE RUSH COUNTY NATIONAL BANK

P.O. Box 459 46173  
317/932-4151 Tr\$2 Mil  
Hd: Deborah Weidner, TO

### Salem

#### FARMERS-CITIZENS BANK

P.O. Box 365 47167  
812/883-2091  
Hd: James D. Allen, Dir

#### THE STATE BANK OF SALEM

P.O. Box 388 47167  
812/883-2381  
Hd: Kurt E. Wilson, TO-Inv

### San Pierre

#### AMERICAN STATE BANK

San Pierre Banking Center 46374  
219/828-4221  
(Branch of North Judson)  
Betty Kalinke, AsstVP&TO

### Santa Claus

#### SPENCER COUNTY BANK

State Hwy. 162 & Louis J. Koch Blvd. 47579  
812/937-4433 Tr/u\$1 Mil  
Hd: Merle J. Kendall, Pres  
Steve D. Kendall, AsstTO

### Saratoga

#### SARATOGA STATE BANK

P.O. Box 38 47382  
317/584-2500 Tr/u\$10 Mil  
Richard Gallihier, TO  
Leonard L. Brown, AsstTO  
Martin Wells, AsstTO

### Sellersburg

#### CITIZENS FIDELITY BANK & TRUST CO. INDIANA

P.O. Box E 47172  
812/949-6670 Tr\$26 Mil  
Hd: Barbara L. Harper, VP&TO  
Rose M. Wathen, TO

### Seymour

#### JACKSON COUNTY BANK

P.O. Box 1001 47274  
812/522-3607 Tr/u\$40 Mil  
Hd: Max W. Ernest, VP&TO  
Robert G. Wenli, VP&TO

#### SEYMOUR NATIONAL BANK

P.O. Box 383 47274  
812/522-2120 Tr\$26.9 Mil  
Hd: David S. Brooks, VP&TO

### Shelbyville

#### CENTRAL INDIANA BANK, N.A.

P.O. Box 510 46176  
317/392-3261 Tr\$1 Mil  
Hd: R. W. Barger, Pres&CEO

#### FARMERS NATIONAL BANK

P.O. Box 790 46176  
317/392-2543 Tr\$16.0 Mil  
Hd: Carlos E. Croven, Pres  
Darlene Wolsiefer, VP&TO  
Janet Roberts, AsstTO

### Sheridan

#### SUMMIT BANK OF HAMILTON COUNTY

322 S. Main St., P.O. Box 107 46069  
317/758-4481 Tr/u\$8.401 Mil  
Hd: Jack Remsen, Pres&TO  
Vicki Remsen, VP&TC

### Shipshewana

#### SHIPSHEWANA STATE BANK

P.O. Box 157 46505  
219/768-4191 Tr\$16.8 Mil  
Hd: Richard C. Lewton, VP-MgtLoan&TO  
PersTr: Orris W. Yoder, TO  
TrOps: Connie Miller, AsstTO

21% of the readers of  
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are involved in endowment funds.

## South Bend

### FIRST INTERSTATE BANK OF NORTHERN IN. N.A.

112 W. Jefferson Blvd. 46601  
219/237-3314

Hd: Robert R. Cleppe, SrVP&TO  
PersTr: Warren G. Ransom, VP&TO  
CorpTr: Nancy S. Filley, TO  
TrInv: William Rozycki, VP&TO  
ComTrF: George E. Wehrle, VP&SrIO  
EmplBen: Robert W. Hirsch, Jr., VP&TO  
TrOps: Leslie A. Wilson

### 1st SOURCE BANK

P.O. Box 1602 46634  
219/236-2790 Tr\$700 Mil

Hd,Nb: James P. Coleman, SrVP&TO  
PersTr,CorpTr: Robert B. Rountree, VP&SrTO  
TrInv,ComTrF: John S. Seidl, VP&SrIO  
EmplBen: R. Calvin White, VP&SrTO  
TrOps: Herbert Hueni, VP&SrTrAcctgO

### SUMMIT BANK OF SOUTH BEND

P.O. Box 1108 46624  
219/287-6600 Tr/u\$1 Mil

Hd: John Lear, Pres  
Michael Heminger, ExecVP

### TRUSTCORP BANK, SOUTH BEND

Plaza East Bldg.

215 S. St. Joseph St. 46601

219/237-5308 Tr\$500 Mil

Hd: David A. Hosinski, SrVP&TO

### VALLEY AMERICAN BANK & TRUST CO.

101 N. Main St., P.O. Box 11588 46634

219/237-4655

Hd: Roland R. Swanson, SrVP&SrTO  
PersTr: Thomas J. Leland, AsstVP&TO  
CorpTr,EmplBen: Janet L. Dawson, VP&TO  
TrInv: Henry F. Schricke, Jr., VP&TO  
TrOps: L. E. Wagner, VP  
Nb: Dallas P. Hogan, VP&TO

## Spencer

### OWEN COUNTY STATE BANK

P.O. Box 151 47460  
812/829-4810 Tr\$12.5 Mil  
Hd: Gerald Wells, VP&TO

## Sullivan

### FIRST FARMERS STATE BANK

P.O. Box 190 47882  
812/268-3331 Tr\$4.7 Mil

K. P. Cooper, TO  
Betty Bohannon, AsstTO

### SULLIVAN-PEOPLES STATE BANK

32 S. Court St. 47882

812/268-4377 Tr\$18 Mil

James M. Krodell, TO  
Deena Vandergriff, AsstTO

## Sunman

### PEOPLES BANK & TRUST CO.

P.O. Box 168 47041  
812/623-2237 Tr/u\$1 Mil  
Hd: Donnell Steinfort, Csh&TO

## Syracuse

### STATE BANK OF SYRACUSE

P.O. Box 127 46567  
219/457-3165 Tr\$1.4 Mil  
Hd: James E. Caskey, Pres

## Tell City

### TELL CITY NATIONAL BANK

P.O. Box 129 47586  
812/547-2523

Hd: Franklin T. Simpson, SrVP&TO  
TrOps: Kenneth Schroeder, Csh&AsstTO

## Terre Haute

### FIRST BANK AND TRUST COMPANY

P.O. Box 6067 47802

812/234-0087

(Branch of Brazil)

### INDIANA STATE BANK

P.O. Box 1608 47808

812/234-5536 Tr\$4.5 Mil

Hd: John Wm. Thompson, VP&TO

### MERCHANTS NATIONAL BANK

P.O. Box 1447 47808-1447

812/234-5571 Tr\$263 Mil

Hd: Jeffrey R. Kriebel, SrVP&TO

PersTr,EmplBen: John F. Sweet, TO

TrInv: Gary D. Shelton, TrInvO

ComTrF: Joan T. Chervenko, TO

TrOps: Anne Lumsdon

Nb: John N. Royse, Chm&CEO

TrMktg&NbDev: Jay Coakley

Robert M. Boyer, Constl

TDP: Kim Richardson

### TERRE HAUTE FIRST NATIONAL BANK

One First Financial Plaza 47807-3225

812/238-6257 Tr\$114 Mil

Hd: Jack H. Page, SrVP&TO

PersTr: Cary W. Sparks, VP&TO

TrInv: Robert D. Gibbons, TrInvO

Taxes: Alex F. Kosarko, TO

EmplBen: Chip Dondrea, AsstCsh&TO

TrOps: Debra L. Sturgis, TO

## Thorntown

### HOME NATIONAL BANK

P.O. Box 67 46071

317/436-2222

Hd: Jerry J. Johnson, Csh&TO

## Tipton

### CITIZENS NATIONAL BANK

102 N. Main St. 46072

317/675-2178 Tr\$6.5 Mil

Hd: P. J. Smith, Pres&TO

### FARMERS LOAN & TRUST CO.

110 E. Jefferson St. 46072

317/675-2172 Tr\$7.5 Mil

Hd: Betty Aitchley, TO

## Upland

### CITIZENS NATIONAL BANK OF GRANT COUNTY

225 N. Main 46989

317/998-2766

(Branch of Marion)

Hd: Dick Puckett, BrMgr&AsstTO

## Valparaiso

### THE FIRST BANK OF WHITING

150 W. Lincolnway 46363

219/462-1701

(Branch of Highland)

R. Daniel Eichinger, TO-Inv

Sheena Marrell, AdmAsst

### FIRST NATIONAL BANK

P.O. Box 2147 46384

219/462-4161 Tr\$50 Mil

(Branches in Chesterton, Hebron, Kouts & Portage)

Hd: Steve Krieger, VP&SrTO

PersTr: Pam Almus, TO

TrOps: Cynthia J. Hutcheson, AsstVP&TO

## Veedersburg

### VEEDERSBURG STATE BANK

P.O. Box 247 47987

317/294-2455 Tr\$1 Mil

Hd: John E. Hetrick, TO

## Vevay

### VEVAY DEPOSIT BANK

P.O. Box 176 47043

812/427-2323 Tr\$1 Mil

Hd: Ralph V. Tilley, Pres

## Vincennes

### AMERICAN NATIONAL BANK

302 Main St., P.O. Box 438 47591

812/882-3050 Tr/o\$32.2 Mil

Hd: Karen L. Krodell, Esq., VP&SrTO

### SECURITY BANK & TRUST CO.

P.O. Box 1200 47591

812/882-4990 Tr\$26 Mil

Hd: Michael J. Hagen

TrInv: Walter Cary, SrVP&TO

TDP: Mrs. Faye Vincent, OffMgr

## Wabash

### FIRST NATIONAL BANK IN WABASH

P.O. Box 397 46992

219/563-1116 Tr\$19 Mil

Hd: Richard E. Knafel, VP&TO

Geri Schuler, TO

Rita Fedewa, TrAdm

### FRANCES SLOCUM BANK & TRUST CO.

P.O. Box 588 46992

219/563-4116 Tr/u\$1 Mil

Hd: Jerry M. Ault, Pres&TO

## Wadesville

### FARMERS BANK & TRUST CO.

47638

812/673-4222 Tr\$5.0 Mil

(Branches in Owensville, Poseyville and St.

Philips)

Hd: Dwight L. Nestrick, Pres&TO

Dale S. Martin, SrVP&AsstTO

David K. Woods, SrVP&AsstTO

Gayle E. Helfrich, VP&AsstTO

Connie J. Adams, TrAsst

Julie Ann Williams, TrAsst

## Wakarusa

### TRUSTCORP BANK, GOSHEN

P.O. Box 426 46573

219/862-2220 Tr\$20 Mil

(Branch of Goshen)

Hd: Ross Sloat

## Walkerton

### AMERICAN STATE BANK

Koontz Lake

Rt. 5, Box 244A 46574

219/867-5601

(Branch of North Judson)

— Betty Kalinke, AsstVP&TO

## Warsaw

### FIRST NATIONAL BANK

P.O. Box 1447 46580

219/267-3271 Tr\$85 Mil

Hd: John Elliott, SrVP&TO

CorpTr,TrOps: Jean Rollings, TO

PersTr: Roy W. Kern, VP&TO

EmplBen: Hal Stroh, TO

### LAKE CITY BANK

P.O. Box 1387 46580

219/267-9110 Tr\$35 Mil

Hd: Robert E. Gephart, SrVP&TO

TrOps: Jeanine Knowles, TO

66% of the readers of  
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## INDIANA (Cont'd)

### Washington

#### PEOPLES NATIONAL BANK & TRUST CO.

201 E. Main St. 47501  
812/254-4630 Tr\$3 Mil  
Hd: Joseph A. Wellman, Pres&TO  
Barbara Rodimel, AsstVP  
Linda L. Osman, Csh&SrTO

#### THE STATE BANK OF WASHINGTON

P.O. Box 111 47501  
812/254-2320 Tr\$1 Mil  
Hd: Patricia Paul, AsstCsh  
Sue Mangin, TO

#### UNITED SOUTHWEST BANK

P.O. Box 499 47501  
812/254-1760 Tr\$2.5 Mil  
William E. Summers, TO  
Jack L. Colbert, TO  
Marcella Poindexter, TO  
Iona Lawyer, TO

### Waterloo

#### CITIZENS STATE BANK

280 N. Wayne St. 46793  
219/837-2561 Tr/u\$1 Mil  
Hd: Juanita Crowl

### West College Corner

#### THE FARMERS STATE BANK

P.O. Box 405 45003  
317/732-3111 Tr/u\$1 Mil  
Hd: Helen McLaughlin, AsstCsh&TO

### Whiting

#### AMERICAN TRUST & SAVINGS BANK

P.O. Box 790 46394  
219/659-0850  
Hd: Philip J. Grenchik, ExecVP, Csh&TO

### Winamac

#### FIRST UNION BANK & TRUST CO.

110 N. Market St. 46996  
219/946-3113 Tr/o\$3 Mil  
Hd: James J. Bretlin, Pres&TO

### Winchester

#### PEOPLES LOAN & TRUST BANK

P.O. Box 409 47394  
317/584-3501 Tr\$37.96 Mil  
(Branches in Eastside Winchester, Farmland, Lynn,  
Richmond & Ridgeville)  
Hd: Terri E. Matchett, VP&TO  
Shirley J. Zittel, TrAdm  
TrOps: Debra K. Butcher  
TDP: Rhonda King

#### RANDOLPH COUNTY BANK

122-124 W. Washington 47394  
317/584-2501 Tr\$7 Mil  
Hd: Linda D. Brown, VP&TO  
EmplBen: Richard Peterson, Pres&TO

### Windfall

#### UNION STATE BANK

46076  
317/319-8155  
Hd: H. D. McNew, Pres&TO  
Ruth G. McNew, SrVP

### Wolcott

#### BANK OF WOLCOTT

P.O. Box 336 47995  
219/279-2185 Tr\$1 Mil  
Hd: James J. Evaris, Pres&TO  
PersTr, CorpTr, TrInv, ComTr:  
Margaret M. Howard, VP, Csh&AsstTO

### Zionsville

#### MID STATE BANK

P.O. Box 100 46077  
317/873-3377 Tr\$17 Mil  
(Branch in Lebanon)  
Hd: Robert A. Duff, SrVP&TO  
Joyce S. Cunningham, AsstCsh&AsstTO

## IOWA

### Ackley

#### ACKLEY STATE BANK

650 Main St. 50601  
515/847-2651 Tr\$3 Mil  
Hd: Gary Homan, TO

### Adel

#### BRENTON BANK AND TRUST COMPANY

P.O. Box 157 50003  
515/993-4551  
(Trust Services Provided by Affiliate Brenton  
National Bank of Des Moines)  
RegTO: Douglas M. Larson, AsstVP&TO

### Albert City

#### ALBERT CITY SAVINGS BANK

P.O. Box 128 50510  
712/843-2211  
Hd: John W. Hopkins, Pres

### Algona

#### FIRST INTERSTATE BANK OF ALGONA

P.O. Box 40 50511  
515/295-2487 Tr/u\$1 Mil  
Hd: Wayne N. Forgey, Pres&TO  
IOWA STATE BANK, ALGONA, IOWA  
5 E. Coll St. 50511  
515/295-3595 Tr\$9 Mil  
Hd: John R. O'Neal II, TO

### Alta

#### THE FIRST TRUST & SAVINGS BANK

P.O. Box 37 51002  
712/284-1234 Tr/u\$1 Mil  
Hd: William C. Fulcher, Pres

### Alta Vista

#### ALTA VISTA STATE BANK

50603  
515/364-2135 Tr/u\$1 Mil  
Hd: Roger F. Busch, ExecVP&TO

### Ames

#### FIRST NATIONAL BANK

P.O. Box 846 50010  
515/232-5561 Tr\$33 Mil  
Hd: Steven J. McLaughlin, AsstVP&TO  
JoAnn E. Lathrop, AsstTO

#### UNITED BANK & TRUST

P.O. Box 828 50010  
515/232-8200 Tr\$17 Mil  
Hd: Barbara J. Brinkmeyer, VP&TO

### Ankeny

#### ANKENY STATE BANK

817 N. Ankeny Blvd  
P.O. Box 100 50021  
515/964-4293 Tr\$6.6 Mil  
Hd: Donald L. Davis, VChmBd&TO  
EmplBen: Dale C. Froehlich, Pres

### Anthon

#### FIRST TRUST & SAVINGS BANK

P.O. Box G 51004  
712/373-5224 Tr/u\$2 Mil  
Hd: David Claussen, Pres&TO

### Arthur

#### IDA COUNTY STATE BANK

51431  
712/364-3292  
(Branch of Ida Grove)

### Ashton

#### ASHTON STATE BANK

Main St. 51232  
712/724-6326  
Hd: Sandra Patten

### Atlantic

#### FIRST WHITNEY BANK & TRUST

P.O. Box 271 50022  
712/243-3195 Tr\$1 Mil  
Hd: R. D. Bolton, VP&TO

### Audubon

#### AUDUBON STATE BANK

315 Broadway 50025  
712/563-2644  
Hd: F. James Boyd  
TrOps: Anna Elmquist

### Aurelia

#### THE FIRST TRUST & SAVINGS BANK

111 E. 2nd St. 51005  
712/434-2291 Tr/u\$1 Mil  
Hd: Duane Gaudin, VP

### Bedford

#### STATE SAVINGS BANK

P.O. Box 68 50833  
712/523-2131 Tr/u\$1 Mil  
Hd: Donald E. Harms, ExecVP  
TrOps: Brian Graewe

### Belmond

#### FIRST STATE BANK

P.O. Box 39 50421  
515/444-3226 Tr/u\$1 Mil  
Hd: G. S. Hinman, Pres&TO  
Ethel Bruner, VP&AsstTO  
Bradley W. Robson, VP&AsstTO

### Bloomfield

#### DAVIS COUNTY SAVINGS BANK

P.O. Box 35 52537  
515/664-2006 Tr\$3 Mil  
Hd: Jim Carlisle, TO

### Boone

#### BOONE STATE BANK & TRUST CO.

716 Bth St., P.O. Box 428 50036  
515/432-6200 Tr/o\$3 Mil  
Hd: Ken Sundall, Pres  
THE CITIZENS NATIONAL BANK  
724 Story St. 50036  
515/432-7611 Tr\$11 Mil

### Brighton

#### RUBIO SAVINGS BANK OF BRIGHTON

122 E. Washington St. 52540  
Hd: Dean Edwards, Pres



## Burlington

### BURLINGTON BANK & TRUST

222 N. Main St. 52601  
319/753-9100 Tr\$67 Mil  
Hd,Trlnv,ComTrF,Nb: Frank J. Delaney, III  
Prob,PersTr,CorpTr: John Walz  
ComTrF,EmplBen: Barry A. Corson  
TrOps: Carol Sanders

### FARMERS & MERCHANTS BANK & TRUST

P.O. Box 928 52601  
319/752-3661 Tr\$17.5 Mil  
Douglas M. Brienzo, AsstTO

### FIRST NATIONAL BANK

P.O. Box 1088 52601  
319/752-2761 Tr\$85 Mil  
Hd,PersTr,CorpTr,Trlnv:  
Robert C. Matsch, Chm&SrTO  
EmplBen,TrOps: Dennis G. Daedlow, TO  
TrOps: Marie Oliver, TO  
Trlnv: Virginia Rice  
Kent Lewis, TO  
Susan Brown, TO  
Jean Bollinger, AsstTO

## Carroll

### CARROLL COUNTY STATE BANK

Sixth & Adams Sts. 51401  
712/792-3567 Tr/u\$154 Mil  
Hd: Norma Bromert, VP&TO

## Cedar Falls

### CEDAR FALLS TRUST & SAVINGS BANK

P.O. Box 39 50613  
319/277-1320 Tr\$14 Mil  
Hd: Thomas N. Hawkinson, TO

## Cedar Rapids

### BRENTON BANK & TRUST CO.

P.O. Box 4331 52407  
319/364-9135  
(Trust Services Provided by Affiliate Brenton  
National Bank of Des Moines)

### FIRST TRUST & SAVINGS BANK

1201 3rd St., S.E. 52401  
319/364-1000 Tr\$8 Mil  
Hd: Ben Williamson, VP&TO

### GUARANTY BANK & TRUST CO.

3rd Ave. & 3rd St.  
P.O. Box 1807 52406  
319/362-2111 Tr\$10 Mil  
Hd: D. Bruce Gibson, Pres&TO  
Thomas G. Nelson, VP&TO  
Dennis J. Evans, TO

### MERCHANTS NATIONAL BANK

222 Second Ave., S.E. 52401  
319/398-4224 Tr\$320 Mil  
Hd: John J. Kloss, SrVP  
PersTr: Laurel Merrick, VP  
CorpTr: Jeffrey Kaiden, TO  
Trlnv: Dennis Haines, VP  
EmplBen: Deborah McArthur, EBO  
TrOps: James Henley, VP  
Nb: Russell E. Curtis, VP  
TrCoun: Elizabeth Henriksen, VP  
FarmMgr: Ted Brauer, FMO

### PEOPLES BANK & TRUST CO.

P.O. Box 1887 52406  
319/364-0191 Tr\$250 Mil  
Hd: Peter B. Welch, SrVP&SrTO  
CorpTr: Donna Sorensen, TO  
Trlnv: Jon Augustine, TO  
EmplBen: Dan Way, AsstTO  
TrOps: Lila Helms, TO  
Nb: Vernon Gericke, VP&TO  
TDP: Diane Evans, TO

### UNITED STATE BANK

320 3rd St., S.E. 52404  
319/366-8413 Tr\$40 Mil  
Hd: Rick Seger  
TrOps, TDP, Nb: Cordy Busch

## Centerville

### HAWKEYE BANK & TRUST N.A.

P.O. Box 550 52544  
515/437-4224 Tr/u\$1 Mil  
(Branch in Seymour)  
Hd: R. F. Malmberg, TO

### IOWA TRUST & SAVINGS BANK

P.O. Box 490 52544  
515/437-4500 Tr\$5.0 Mil  
Hd: Jack Moletta, VP&TO

## Chariton

### NATIONAL BANK & TRUST CO.

P.O. Box 331 50049  
515/774-8581 Tr\$2.9 Mil  
Hd: Larry Rolfstad, Pres&TO

## Charles City

### CITIZENS NATIONAL BANK

P.O. Box 516 50616  
515/228-3461 Tr/u\$1 Mil  
Hd: Dan N. Frudden, VP

### FIRST SECURITY BANK & TRUST CO.

809 Clark St. 50616  
515/228-2343 Tr\$18.5 Mil  
Hd: Larry J. Richards, VP&TO  
Heather Meyer, Adm

## Cherokee

### CENTRAL TRUST & SAVINGS BANK

P.O. Box 518 51012  
712/225-2546 Tr/u\$1 Mil  
Hd: John B. Keeline, Pres  
Kenneth N. Watts, Csh&TO

### CHEROKEE STATE BANK

P.O. Box 906 51012  
712/225-5131 Tr\$15 Mil

### VALLEY BANK & TRUST

P.O. Box 966 51012  
712/225-6117 Tr/u\$1 Mil  
Hd: Donald E. Harms

## Clarence

### COMMUNITY STATE BANK

601 Lombard St. 52216  
319/452-3155  
Hd: Tom Jepson, Pres

## Clarinda

### PAGE COUNTY STATE BANK

P.O. Box 237 51632  
712/542-5661 Tr\$1.5 Mil  
Hd: Ken Whitmore, VP&TO  
EmplBen: G. W. Richardson, Csh

## Clarion

### BRENTON BANK & TRUST CO.

P.O. Box 388 50525  
515/532-2854  
(Trust Services Provided by Affiliate Brenton  
National Bank of Des Moines)  
RegTO: Steven G. Hamilton, AsstVP&TO

### FIRST NATIONAL BANK

P.O. Box 268 50525  
515/532-2841 Tr\$1.7 Mil  
Hd: Duane D. Asbe, VP&TO

## Clear Lake

### CLEAR LAKE BANK & TRUST CO.

P.O. Box 8 50428  
515/357-7121 Tr\$2 Mil  
Hd: Ray V. Hewitt, Pres&TO

## Clinton

### THE CLINTON NATIONAL BANK

P.O. Box 151 52732  
319/243-1243 Tr\$25 Mil  
Hd,Trlnv,Nb: Chris E. Fenimore, VP&TO  
PersTr,CorpTr: Gene C. Biemann, VP  
TrOps,TDP: Shirley G. Mohr

### FIRST NATIONAL BANK

405 S. Third St. 52732  
319/243-8500 Tr\$30 Mil  
Hd: Michael L. Wise, VP&SrTO  
TrOps: M. Sharon Alm, AsstVP&TO

## Collins

### EXCHANGE STATE BANK

50055  
515/385-2304 Tr\$5 Mil  
Hd: Joan E. Enfield, TO

## Conrad

### THE FIRST STATE BANK

P.O. Box 10 50621  
515/366-2165 Tr\$1.2 Mil  
Hd: Dorothy King, VP&Csh  
James J. Mulloy, Pres&AsstTO  
Jane Katzer, AsstTO

## Council Bluffs

### COUNCIL BLUFFS SAVINGS BANK

Pearl & Broadway 51501  
712/325-2951 Tr\$110 Mil  
Hd: Gary R. Faust, VP&TO  
PersTr,EmplBen: Brent Peters  
Trlnv: Wesley D. Lacy  
TrOps: John E. Meyers, AsstTO  
Farm,Nb: Gary Thien, FM  
Joseph Trumm, FM

### FIRST NATIONAL BANK OF COUNCIL BLUFFS

500 W. Broadway 51503  
712/325-2625 Tr\$30 Mil  
Hd: Gregory K. Blow, TO  
PersTr: Virginia Nelson, AsstVP&TO

### STATE BANK & TRUST

P.O. Box 68 51502  
712/323-7521  
Hd: Betsy J. Fredricks, TO

## Cresco

### CRESCO UNION SAVINGS BANK

P.O. Box 57 52136  
319/547-2040 Tr\$4.5 Mil  
Hd: J. H. Thomson, Chm&TO

## Creston

### IOWA STATE SAVINGS BANK

P.O. Box 109 50801  
515/782-6441 Tr/u\$1 Mil  
Hd: Dave Driskell, VP&TO

## Dallas Center

### BRENTON STATE BANK

P.O. Box 513 50063  
515/992-3755  
(Trust Services Provided by Affiliate Brenton  
National Bank of Des Moines)  
RegTO: Douglas M. Larson, AsstVP&TO

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

## IOWA (Cont'd)

### Danville

#### DANVILLE STATE SAVINGS BANK

P.O. Box 295 52623  
319/392-4261 Tr\$1 Mil  
Hd: Dan P. Kelley, ExecVP&TO

### Davenport

#### BRENTON FIRST NATIONAL BANK

P.O. Box 100 52805  
319/326-4001  
(Trust Services Provided by Affiliate Brenton  
National Bank of Des Moines)

#### DAVENPORT BANK & TRUST CO.

203 W. 3rd St. 52801  
319/383-3211 Tr\$375 Mil  
Hd: E. L. Carmody, SrVP  
R. E. Kautz, SrVP  
R. C. Baustian, VP  
S. C. Briggs, VP  
S. P. Hook, VP  
M. M. Volz, Jr., VP  
R. J. Jennings, TO  
R. V. Oakes, TO  
C. R. Cordt, TO  
L. R. Kelly, TO  
Debbie Testroet, TO  
N. D. Goldsmith, TOpO  
J. R. Tiedje, TO

#### FIRST BANK, DAVENPORT, IOWA

2nd & Main, P.O. Box 940 52801  
319/328-3102 Tr\$33 Mil  
Hd: Mark T. Middlebrook, VP&SrTO  
TrOps: Bonny Thompson, TO  
Susan Skora, VP&TO

#### NORTHWEST BANK & TRUST CO.

100 E. Kimberly Rd. 52806  
319/388-2654 Tr\$60 Mil  
PersTr, CorpTr, Nb: Margo A. Hancock, VP&TO  
TrInv: Margaret Rich, AsstVP  
EmplBen, TrOps: Allan Somers, VP&TO

### Decorah

#### DECORAH STATE BANK

120 W. Water St. 52101  
319/382-2991 Tr\$16 Mil  
Hd, Nb: Paula J. Petersburg, VP&TO  
TrOps: DeAnne Holzer, ExecTrAsst

### ★ Des Moines

#### BANKERS TRUST CO.

P.O. Box 897 50304  
515/245-2800 Tr\$500 Mil  
Hd: Jack A. Rogers, SrVP&TO  
PersTr: Candice Rathbun, VP&TO  
CorpTr: Bryan Hall, VP&TO  
ComTrF, TrInv: Doug Angstrom, AsstVP&TO  
EmplBen: Richard Landsberg, AsstVP&TO  
TrOps: Marilyn Carlson, VP&TO  
Nb: Sharyl Engelhardt, TO  
TrCoun: Tom Digani, VP&TO

#### BRENTON BANKS INC.

(Holding Company)  
400 Locust, Ste. 200, Capital Square 50309  
515/244-4088 Tr\$217 Mil  
(Branches in Adel, Cedar Rapids, Clarion, Dallas  
Center, Davenport, Des Moines, Eagle Grove,  
Emmettsburg, Grinnell, Indianola, Jefferson,  
Knoxville, Marshalltown, Perry & Urbandale)  
Hd. of Trust Depts. for all Brenton Banks:  
Craig V. McGarry, VP&SrTO  
TrInv: Robert F. Pedersen, VP&TO  
Rex M. Anderson, VP&TO  
Steven G. Hamilton, AsstVP&TO  
EmplBen: Stacy Van Blair, AsstVP&TO  
TrOps: Lorelei K. McIntire, AsstVP&TO  
Douglas M. Larson, AsstVP&TO

#### FIRST INTERSTATE BANK OF DES MOINES, NatAssn

Locust at 6th Ave. 50309  
515/245-7030 Tr\$380 Mil  
Hd: David D. Gordon, SrVP&SrTO  
TrInv, ComTrF: Larry R. Cobb, VP&TrInvO  
EstAdmin: Dirk C. Van Zante, SrTO  
PersTr: Maggie A. Hoogerhe, VP/PersTr  
EmplBen: Jodi Pierce, CTO

#### HAWKEYE BANK AND TRUST OF DES MOINES

(Subsidiary of Hawkeye Bancorporation)  
E. 5th & Locust St. 50307  
515/248-7800 Tr\$180 Mil  
Hd: Keith J. Gredys, VP&SrTO  
PersTr: Wayne Van Heuvelen, VP&TO  
Lydia Liedman, TO  
Tracy Abbas-Brown, AsstTO  
EmplBen: Renee Strohecker, VP&TO  
Matt Egenes, AsstTO  
TrOps: Carol T. Stone, VP&TO

#### NORWEST BANK DES MOINES, N.A.

666 Walnut St. 50309  
515/245-3202 Tr\$1 Bil  
Hd: Richard W. Carey, SrVP  
PersTr: James W. Frost, VP  
CorpTr: Don S. Mears, VP  
TrInv: Jeanne L. Baker, SrTO  
EmplBen: M. Alan Ostebee, VP  
TrOps: John K. Benoit, Jr., VP  
Nb-PersTr: Frank J. Marcovis, VP  
Nb-CorpTr: Randall C. Jensen, SrTO

#### VALLEY NATIONAL BANK

6th & Walnut St. 50304  
515/245-6222 Tr\$240 Mil  
Hd: Charles H. Liebold, VP&SrTO  
PersTr: Susan P. Cramer, VP&TO  
CorpTr, EmplBen: Sandra S. Shank, VP&TO  
TrInv, ComTrF: Scott Konecny, SrTrInvO  
TrOps: Jill Hurst, SrTOpO  
Nb: B. James Grim, TrCoun

### De Witt

#### DEWITT BANK & TRUST CO.

P.O. Box 58 52742  
319/659-3211 Tr\$6 Mil  
Hd: Roger J. Hill, VP&TO

#### FIRST CENTRAL STATE BANK

914 6th Ave. 52742  
319/659-3141 Tru\$2 Mil  
Hd: John W. Fagerland, ChmBd&TO  
Alan R. Tubbs, Pres&TO

### Dike

#### IOWA SAVINGS BANK

P.O. Box C 50624  
319/989-2474  
Hd: Russell J. Perry, Pres&TO

### Dubuque

#### AMERICAN TRUST & SAVINGS BANK

9th & Main Sts. 52003  
319/582-1841 Tr\$190 Mil  
Hd/Inv: Leo J. Meier, ExecVP&TO  
Hd/Tr: Robert J. Donovan, VP&TO  
PersTr: John Grabow, TO  
Sandra Knobel, TrAdm  
TrInv: Charles J. Schrup, ExecVP&TO  
EmplBen: Peter Oester, TO  
TrOps: Gloria Cahalan, TOpO

#### DUBUQUE BANK & TRUST CO.

P.O. Box 747 52001  
319/589-2133 Tr\$70 Mil  
Hd: Paul J. Peckash, VP&TO  
EstAdm&Tx: Bruce Rehmke, VP&TO  
TrInv: Melvin Miller, VP&IO  
TrOps: Rita McCarthy, TOpO  
TrInv: Paul Heacock, IO

*The Directory of Trust Institutions is  
included in a T&E subscription!*

#### FIRST NATIONAL BANK

7th at Town Clock Plaza 52001  
319/582-3655 Tr\$62 Mil  
Hd, CorpTr, Nb: Mark J. Willing, VP&TO  
ComTrF, TrInv: George L. Stitzel, VP-Inv  
PersTr, Est: James A. Kevkhove, TO  
Elizabeth Neiers  
PersTr: Shirley A. Christensen, TO  
EmplBen: Richard K. Howard, TO  
TrOps: Diane Reuter, TrOpSupv

### Durant

#### LIBERTY TRUST & SAVINGS BANK

P.O. Box 1118 52747  
319/785-4141 Tr/o\$1 Mil  
Hd: Bill D. Paulsen, Pres  
Nb: R. L. Hansen, SrVP&AsstTO

### Eagle Grove

#### BRENTON STATE BANK

121 N. Commercial Ave., P.O. Box 105 50533  
515/448-5161  
(Trust Services Provided By Affiliate Brenton  
National Bank of Des Moines)  
RegTO: Steven G. Hamilton, AsstVP&TO

### Earlham

#### EARLHAM SAVINGS BANK

50072  
515/758-2251 Tr\$1 Mil  
Hd: Vernon L. Geiger, ExecVP

### Early

#### CITIZENS FIRST NATIONAL BANK

201 Main 50535  
712/273-5500  
(Branch of Storm Lake)  
Vicki Mattaides, BrMgr

### Eldora

#### HARDIN COUNTY SAVINGS BANK

P.O. Box 311 50627  
515/858-3407 Tr\$1.9 Mil  
Hd: Linda J. Barcus, VP&TO

### Eldridge

#### CENTRAL TRUST & SAVINGS BANK

P.O. Box 200 52748  
319/285-4876 Tr\$12 Mil  
Hd: Mark T. Middlebrook, VP&TO

### Emmettsburg

#### BRENTON BANK OF PALO ALTO COUNTY

11th & Broadway, P.O. Box 318 50536  
712/852-4412  
(Trust Services Provided by Affiliate Brenton  
National Bank of Des Moines)  
RegTO: Douglas M. Larson, AsstVP&TO

#### IOWA TRUST & SAVINGS BANK

Lock Box 159 50536  
712/852-3451 Tru\$1 Mil  
Hd: John F. Spies, Pres

### Fairfax

#### FAIRFAX STATE SAVINGS BANK

P.O. Box 277 52228  
319/846-2300 Tr\$2.4 Mil  
Hd: D. C. Neuhaus, ExecVP&TO

### Fonda

#### THE FIRST NATIONAL BANK

P.O. Box 502 50540  
712/288-4421  
Mauricene Bass, Csh&TO

## Forest City

### **LIBERTY BANK & TRUST**

P.O. Box 330 50436  
515/582-4141 Tr\$2.0 Mil  
Hd: Judy Berry, AsstVP&TO

### **MANUFACTURERS BANK & TRUST CO.**

P.O. Box 450 50436  
515/582-2625 Tr\$7 Mil  
Hd: Ronald L. Hansen, ExecVP&TO

## Fort Dodge

### **FIRST AMERICAN STATE BANK**

P.O. Box 798 50501  
515/573-2154 Tr\$40 Mil  
Joseph D. Lawler, Pres  
Maureen E. Merrill, AsstTO

### **FIRST INTERSTATE BANK OF FORT DODGE**

723 First Ave. S. 50501  
515/573-1900 Tr\$37 Mil  
Hd: Laurie M. Hendricks  
Linda Fuller, AsstTO

### **NORWEST BANK DES MOINES, N.A.**

Capital Management & Trust Div./Ft. Dodge  
P.O. Box 658 50501  
515/576-6811 Tr\$30 Mil  
Hd: Joseph F. Flattery, TO

## Fort Madison

### **FORT MADISON BANK & TRUST CO.**

P.O. Box 329 52627  
319/372-5164 Tr\$13 Mil  
Hd: Thomas H. Mohrfeld, VP&TO

### **LEE COUNTY SAVINGS BANK**

P.O. Box 280 52627  
319/372-2243  
Roberta N. Siegfried, VP&TO

## Fostoria

### **FARMERS SAVINGS BANK**

P.O. Box A 51340  
712/262-2708 Tr/\$1 Mil  
Hd: Dale Taitman, TO

## Galva

### **FIRST TRUST & SAVINGS BANK**

P.O. Box 111 51020  
712/282-4439  
Hd: David P. Claussen, Pres&TO  
TrOps: Janna Brandt, VP&AsstTO

## Glenwood

### **GLENWOOD STATE BANK**

P.O. Box 431 51534  
712/527-3157  
Hd: John C. Dean, Pres

## Glidden

### **THE FIRST NATIONAL BANK IN GLIDDEN**

P.O. Box 506 51443  
712/659-3611 Tr\$1 Mil  
Hd: D. R. Walker, Pres

## Granville

### **AMERICAN STATE BANK**

51022  
712/727-3257  
(Branch of Sioux Center)  
Leslie J. Wynja, Csh&TO

## Grinnell

### **BRENTON NATIONAL BANK-POWESHIEK COUNTY**

P.O. Box 149 50112  
515/236-7575  
(Trust Services Provided by Affiliate Brenton National Bank of Des Moines)  
RegTO: Steven G. Hamilton, AsstVP&TO

### **GRINNELL STATE BANK**

P.O. Box 744 50112  
515/236-3174 Tr\$2.5 Mil  
Hd: F. Addison Jones, Pres&TO  
PersTr, TrInv: F. Austin Jones, TO  
EmplBen: Carolyn Grosenbach, VP&AsstTO  
TDP: Deloris Koger, AsstCsh&AsstTO

## Grundy Center

### **THE GRUNDY NATIONAL BANK**

603 Seventh St. 50638  
319/824-5431 Tr\$3 Mil  
Arnold Schultz, Chm, Pres&CEO  
Hd: Kevin J. Swalley, VP&Csh

## Guthrie Center

### **GUTHRIE COUNTY STATE BANK**

P.O. Box 8 50115  
515/747-2218 Tr\$1 Mil  
Hd: Roger Underwood, Pres&TO

## Hawkeye

### **CITIZENS SAVINGS BANK**

109 W. Main 52147  
319/427-3255 Tr/\$1 Mil  
Hd: Clav J. Lensing

## Hills

### **HILLS BANK & TRUST CO.**

131 Main St. 52235  
319/679-2141 Tr\$32 Mil  
Hd: James E. Miller, VP&TO

## Hospers

### **AMERICAN STATE BANK**

51238  
712/752-8111  
(Branch of Sioux Center)  
Leslie J. Wynja, Csh&TO

## Humboldt

### **HUMBOLDT TRUST & SAVINGS BANK**

P.O. Box 37 50548  
515/332-1451 Tr\$1.5 Mil  
Hd: J. L. Campbell, Jr., Pres  
PersTr, CorpTr, EmplBen: R. J. Pattee, TO

## Ida Grove

### **FIRST STATE BANK**

P.O. Box 276 51445  
712/364-3181 Tr\$1 Mil  
Hd: Dennis Larvie, Pres  
**IDA COUNTY STATE BANK**  
P.O. Box 111 51445  
712/364-3393 Tr\$25 Mil  
(Branch in Arthur)  
Hd: Jerald Schmidt, VP&TO  
TrOps: Sandra Sykes, TO  
Nb: Joyce Schafer  
TLP: Terry Gosch, VP

## Independence

### **SECURITY STATE BANK**

231 First St. E. 50644  
319/334-7035  
Hd: James L. Walker, SrVP&TO

## Indianola

### **PEOPLES TRUST & SAVINGS BANK**

P.O. Box 279 50125  
515/961-9616 Tr\$5 Mil  
Hd: Mary Ann Waters, TO  
TrOps: Peggy Wickett, TrAdm

### **WARREN COUNTY BRENTON BANK & TRUST**

P.O. Box 757 50125  
515/961-5321  
(Trust Services Provided by Affiliate Brenton National Bank of Des Moines)  
RegTO: Craig V. McGarry, VP&SrTO

## Iowa City

### **FIRST NATIONAL BANK, IOWA CITY**

P.O. Box 1880 52240  
319/351-7000 Tr\$80 Mil  
Hd: Vincent L. Maurer, SrVP&SrTO  
Theodore L. Kron, TO  
Brian C. Wright, TO  
Darrell H. Wright, TrInvO  
Lyn Jordan, TO  
EmplBen: Debra L. Morris  
**IOWA STATE BANK & TRUST COMPANY**  
P.O. Box 1700 52244  
319/356-5933 Tr\$36 Mil  
Hd: David R. Lundquist, VP&TO  
Elaine Ivie, TO  
Suzanne Summerwill, TO

## Jefferson

### **BRENTON STATE BANK OF JEFFERSON**

200 W. State St. 50129  
515/386-3141  
(Trust Services Provided by Affiliate Brenton National Bank of Des Moines)  
RegTO: Douglas M. Larson, AsstVP&TO

### **HCME STATE BANK**

P.O. Box 351 50129  
515/386-2131 Tr\$8.6 Mil  
Hd: Douglas McDermott, Pres&TO

## Jesup

### **FARMERS STATE BANK**

1310 6th St. 50648  
319/827-1050  
Hd: Albert C. Duroe, Pres&TO

## Kellogg

### **KELLOGG-SULLY BANK & TRUST**

P.O. Box 38 50135  
515/526-8231 Tr/\$1 Mil  
Hd, Nb: Roger J. Holck, Pres&TO

## Keokuk

### **KEOKUK SAVINGS BANK & TRUST CO.**

P.O. Box 1008 52632  
319/524-2944 Tr\$10 Mil  
Hd: Ed Johnstone  
John K. Boudinot, AsstVP

### **STATE CENTRAL BANK**

P.O. Box 847 52632  
319/524-1021 Tr\$22 Mil  
Hd: Philip J. O'Hara, TO

## Keosauqua

### **FARMERS STATE BANK**

P.O. Box 130 52565  
319/293-3794 Tr\$1 Mil  
Hd: A. P. Ovrom, Pres&TO

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## IOWA (Cont'd)

### Knoxville

#### THE COMMUNITY NATIONAL BANK & TRUST

102 S. Second St., P.O. Box 269 50138  
515/828-8041 Tr\$1.4 Mil  
(Trust Services Provided by Affiliate Brenton  
National Bank of Des Moines)  
RegTO: Craig V. McGarry, VP&SrTO

#### IOWA STATE SAVINGS BANK

P.O. Box 438 50138  
515/828-8000  
Hd: Ned K. Job, Pres&TO

### Lake City

#### LAKE CITY STATE BANK

201 N. Center St. 51449  
712/464-3181 Tr\$3 Mil  
Hd: Ervin Berg

### Lansing

#### KERNDT BROS. SAVINGS BANK

P.O. Box 325 52151  
319/538-4231  
Hd: Gus Kerndt, VP

### Larchwood

#### SECURITY SAVINGS BANK

51241  
712/477-2496  
Hd: L. R. Impeccoven  
J. M. Dornay

### Laurens

#### LAURENS STATE BANK

102 S. Third St. 50554  
712/845-2627 Tr\$5.4 Mil  
Hd: Richard L. DeYoung, CEO&ChTO  
Nancy Goedert, TO

### LeMars

#### FIRST NATIONAL BANK

P.O. Box 1230 51031  
712/546-7811  
Hd: Ronald R. Hansen, Csh&TO

### Leon

#### DECATUR COUNTY STATE BANK

P.O. Box 171 50144  
515/446-4841 Tr\$2 Mil  
Hd: Ward Kilgore, VChm

### Lester

#### PEOPLES BANK & TRUST

P.O. Box 37 51242  
712/478-4411  
(Branch of Rock Valley)  
Hd: Andrea Van Beek, TO  
TrOps: Nancy Brestel

### Little Rock

#### ROCK RAPIDS STATE BANK

P.O. Box 337 51243  
712/479-2286  
(Branch of Rock Rapids)  
TrOps: Nancy Brestel, AsstTO

### Lohrville

#### LOHRVILLE SAVINGS BANK

P.O. Box 316 51453  
712/465-2715  
Hd: L. A. Kobernusz, Pres&TO

### Madrid

#### CITY STATE BANK

105 E. 2nd St. 50156  
515/795-3807 Tr/u\$1 Mil  
Hd: R. J. Sundberg, Pres&TO

### Manchester

#### FARMERS & MERCHANTS SAVINGS BANK

101 E. Main St. 52057  
319/927-4475 Tr\$2.0 Mil  
Hd: Gerald T. Burke, VP&TO

#### FIRST STATE BANK

300 E. Main St. 52057  
319/927-3814 Tr\$1 Mil  
Joseph Wiewel, TO  
J. A. Wiewel, TO  
Mary R. Duggan, TO  
Melvin Weber, TO

### Mapleton

#### FIRST STATE BANK OF MAPLETON

402 Main St. 51034  
712/882-1343 Tr\$1 Mil  
Hd: Tammy Flanagan, TO

#### MAPLETON TRUST & SAVINGS BANK

401 Main St., P.O. Box 183 51034  
712/882-1131 Tr\$5 Mil  
Hd: Ed Henkenius, 1stVP

### Maquoketa

#### HAWKEYE BANK & TRUST CO.

120 S. Main St. 52060  
319/652-2487 Tr\$3.5 Mil  
Hd: Linda Bodenhofer, Csh

#### MAQUOKETA STATE BANK

203 N. Main St. 52060  
319/652-2491 Tr/o\$10 Mil  
Hd: PersTr, CorpTr:  
John W. Fagerland, Pres&TO  
TrInv, EmplBen: Elaine Edwards, VP&AsstTO

### Marathon

#### THE CITIZENS STATE BANK

P.O. Box 37 50565  
712/289-4401 Tr/u\$1 Mil  
Hd: Norris G. Olney, Jr., Pres&TO

### Marcus

#### THE FARMERS STATE BANK

P.O. Box 548 51035  
712/376-4154  
Hd: Stanley O. Nervig, Pres  
Kenneth L. Ogren, VP&Csh

### Marion

#### FARMERS STATE BANK

1240 8th Ave., P.O. Box 569 52302  
319/377-4891 Tr\$10 Mil  
Hd: Dennis E. Beatty, VP&TO  
Kathryn Melchert, TopO  
Mary Hanna, AsstTO

### Marshalltown

#### BRENTON BANK & TRUST CO.

P.O. Box 310 50158  
515/754-5612  
(Trust Services Provided by Affiliate Brenton  
National Bank of Des Moines)  
RegTO: Steven G. Hamilton, AsstVP&TO

#### COMMERCIAL STATE BANK

P.O. Box 717 50158  
515/752-4591 Tr\$6 Mil  
Larry Hutchinson, TO  
Katie Willis, AsstTO

### SECURITY SAVINGS BANK

P.O. Box 370 50158  
515/754-5500 Tr\$60 Mil  
Hd: Michael W. Bloom, VP&TO  
ComTrF: Carol Burt  
Farm: Michael Baltes, FM

### Mason City

#### FIRST INTERSTATE BANK OF MASON CITY

25 W. State St. 50401  
515/421-1000  
Hd: Henry E. Edsall, VP&TO

#### NORWEST BANK DES MOINES, NatAssn

P.O. Box 411 50401  
515/423-1720 Tr\$29 Mil  
Hd: Gary K. Kaos, SrTO

### Mechanicsville

#### THE MECHANICSVILLE TRUST & SAVINGS BANK

P.O. Box 129 52306  
319/432-7291 Tr/u\$1 Mil  
Hd: R. A. Steen, ExecVP&TO

### Melvin

#### MELVIN SAVINGS BANK

P.O. Box 188 51350  
712/736-2420 Tr/u\$1 Mil  
Hd: John E. Benz, Pres

### Merrill

#### FARMERS STATE BANK

201 Main St. 51038  
712/938-2556  
Hd: C. L. Carlson, VP

### Minburn

#### RACCOON VALLEY STATE BANK

P.O. Box 205 50167  
515/677-2259 Tr/u\$1 Mil  
Hd: Mrs. Fern A. Brelsford, VP&TO

### Missouri Valley

#### PEOPLES STATE BANK

411 E. Erie St., P.O. Box 410 51555  
712/642-2781  
Hd: Charles L. Smith, III

### Monticello

#### MONTICELLO STATE BANK

202 W. First St., P.O. Box 231 52310  
319/465-3505 Tr\$27 Mil  
Hd: PersTr, CorpTr: Richard J. Moore, VP&TO  
TrInv: James A. Maurice, Chm  
ComTrF: Suzanne Willman  
EmplBen: Louis L. Morf, Pres  
TrOps: Robert D. Patten, VP  
Nb: Lois Hines

### Mt. Pleasant

#### HENRY COUNTY SAVINGS BANK

P.O. Box 239 52641  
319/355-3134 Tr\$3.65 Mil  
Hd: Dean Hicks, Pres  
PersTr, TrInv, TrOps, Nib: David Carrick  
John Schroeder

### Mt. Vernon

#### MOUNT VERNON BANK & TRUST CO.

P.O. Box 188 52314  
319/895-8835 Tr/u\$1 Mil  
Hd: B. J. Behrens, VP&TO

## Muscatine

### CENTRAL STATE BANK

P.O. Box 146 52761  
319/263-3131 Tr\$25 Mil  
Hd: Loren A. Backhaus, VP&TO

### FIRST NATIONAL BANK OF MUSCATINE

P.O. Box 539 52761  
319/263-4221 Tr\$16 Mil  
Hd: Richard J. Pilcher, SrVP&TO  
CorpTr: Jo Mercer, VP&AsstTO  
TrOps: Margaret C. Mathes, VP&TO

## Nashua

### FIRST NASHUA STATE BANK

302 Main St. 50658  
515/435-4171 Tr\$1 Mil  
Hd: John R. Cronin, Pres&TO  
PersTr: R. L. Gossard, ExecVP&TO  
TrOps: Thomas R. Cronin, VP, Csh&AsstTO

## Nevada

### STATE BANK & TRUST CO.

P.O. Box 327 50201  
515/382-2191 Tr\$1.5 Mil  
Hd: H. T. Fawcett, Pres&TO

## New Hampton

### FIRST NATIONAL BANK

22 W. Main, 50659  
515/394-2116  
Hd: Ronald D. Diddy, Pres  
Nancy J. Wegner, Csh

## New Sharon

### TAINTOR SAVINGS BANK

P.O. Box A 50207  
515/637-4196 Tr/u\$1 Mil  
Hd: Beth Pothoven, Csh

## Newell

### THE FIRST NATIONAL BANK

P.O. Box 295 50568  
712/272-3321 Tr\$1.9 Mil  
Hd: A. J. Hill, ChmBd&TO  
PersTr, TrOps: G. D. Hill, Pres&TO  
PersTr: B. L. Hill, AsstVP&AsstTO  
TrInv: C. Wabeke, VP&TO

## Newton

### JASPER COUNTY SAVINGS BANK

P.O. Box 1166 50208  
515/792-3444 Tr\$130 Mil  
Hd, TrInv: David L. Goos, AsstVP&TO  
PersTr, CorpTr, EmplBen, TrOps:  
Randy J. Petche, TO  
Renee Brockway, AsstTO

## Oakland

### CITIZENS STATE BANK

P.O. Box 68 51560  
712/482-6431 Tr\$1.060 Mil  
Hd: Raymond Graafls, Pres  
Alan E. Gardner, AsstVP  
PersTr: Ellen E. Bentley, Csh

## Oelwein

### FIRST NATIONAL BANK

P.O. Box 620 50662  
319/283-2524 Tr/u\$3 Mil  
Hd: Flora Kisner, TO

### OELWEIN STATE BANK

P.O. Box 591 50662  
319/283-3361 Tr\$16 Mil  
Hd: Stacy Ware, VP&TO

## Orange City

### SIOUX COUNTY STATE BANK

P.O. Box 805 51041  
712/737-4818  
Hd: Andrea Van Beek, VP&TO  
TrOps: Chris Coghlan

## Osage

### THE HOME TRUST & SAVINGS BANK

P.O. Box 150 50461  
515/732-3763 Tr\$4.2 Mil  
Hd: Cheryl A. Bonjour, VP

## Oskaloosa

### IOWA TRUST & SAVINGS BANK

P.O. Box 440 52577  
515/673-8405 Tr\$6 Mil  
Hd: Kenneth C. Hanna, VP&SrTO

### MAHASKA STATE BANK

P.O. Box 500 52577  
515/673-8303 Tr\$10 Mil  
Hd: Lynn Howard  
TDP: Bill Sunstrum

## Ottumwa

### SOUTH OTTUMWA SAVINGS BANK

320 Church St. 52501  
515/682-7541 Tr\$3.829 Mil  
Hd: Gary K. Johnson, TO

### UNION BANK AND TRUST CO.

P.O. Box 598 52501  
515/683-1641 Tr\$96.4 Mil  
Hd: Frank T. Juvon, SrVP&TO  
Diane D. Glenn, TO  
Alan M. Charlson, TO

## Oxford

### FIRST TRUST & SAVINGS BANK

P.O. Box 486 52322  
319/628-4755 Tr/u\$1 Mil  
Hd: Ross Stuedemann, CEO

## Paullina

### THE FIRST NATIONAL BANK

105 N. Main St. 51046  
712/448-3456 Tr\$2.5 Mil  
Hd: David C. Emmert, ExecVP

## Pella

### THE PELLA NATIONAL BANK

801 Broadway St. 50219  
515/628-2121  
Hd: C. L. Vander Ploeg, SrVP&TO

## Perry

### BRENTON NATIONAL BANK OF PERRY

P.O. Box 8 50220  
515/465-5611  
(Trust Services Provided by Affiliate Brenton  
National Bank of Des Moines)  
RegTO: Douglas M. Larson, AsstVP&TO

### PERRY STATE BANK

P.O. Box 129 50220  
515/465-3521 Tr\$4.8 Mil  
Hd: Richard L. Hanson, VP&TO  
EmplBen: Howard K. Hall, Pres&TO

## Pierson

### FARMERS SAVINGS BANK

201 Main St. 51048  
712/375-5329 Tr\$ 5 Mil  
Hd: Jim Sheehan, Pres

## Pocahontas

### CITIZENS STATE BANK

P.O. Box 159 50574  
712/335-3322  
Hd: William Edmonds, Comp&TO  
POCAHONTAS STATE BANK  
P.O. Box 130 50574  
712/335-3567 Tr\$35 Mil  
Hd: George T. McCarton, Jr., VP

## Postville

### CITIZENS STATE BANK

52162  
319/864-7615  
Hd: James P. Lage, Pres&TO  
POSTVILLE STATE BANK  
P.O. Box 130 52162  
319/864-7441 Tr/u\$1 Mil  
Hd: R. E. Taylor, Pres

## Princeton

### FARMERS SAVINGS BANK

335 River Drive 52768  
319/289-5311 Tr/u\$1 Mil  
Hd: Glen H. Sutter, Chm

## Rake

### STATE SAVINGS BANK

Main St. 50465  
515/566-3322  
Hd: Gordon E. Swenson, Pres

## Remsen

### FARMERS SAVINGS BANK

P.O. Box 569 51050  
712/786-1143  
Hd: Charles J. Neuroth, ExecVP&TO

## Rock Rapids

### ROCK RAPIDS STATE BANK

51246  
712/472-2537 Tr\$7 Mil  
(Branch in Little Rock)  
Hd: Andrea Van Beek  
TrOps: Nancy Brestel, AsstTO

## Rock Valley

### PEOPLES BANK & TRUST

P.O. Box 39 51247  
712/476-2746  
(Branch in Lester)  
Hd: Andrea Van Beek, TO  
Ops, Nb: Nancy Brestel, AsstTO

## Rockwell City

### NATIONAL BANK OF ROCKWELL CITY

417 4th St. 50579  
712/297-7547 Tr\$2 Mil  
James L. Patton, Pres

### UNION STATE BANK

P.O. Box 268 50579  
712/297-7556 Tr/u\$1 Mil  
Hd: James R. Esmay, TO

## Rolfe

### ROLFE STATE BANK

P.O. Box 101 50581  
712/848-3480 Tr/u\$1 Mil  
Hd: Robert J. Dixon, Pres&TO



## IOWA (Cont'd)

### Sac City

#### CITIZENS SAVINGS BANK

500 Main St. 50583  
712/662-4755  
Hd: Russell Spearman, Pres&TO

#### SAC CITY STATE BANK

P.O. Box 486 50583  
712/662-4721 Tr/u\$1 Mil  
Hd: Gary L. Gilliland, Pres&TO  
TrOps: Royce E. Case, VP&AsslTO

### St. Ansgar

#### ST. ANSGAR STATE BANK

237 W. 4th St., P.O. Box 219 50472  
515/736-4501 Tr\$1 Mil  
(Branch in Stacyville)  
Hd: Donal R. Halvorson, Pres

### Schaller

#### STATE BANK OF SCHALLER

P.O. Box 69 51053  
712/275-4261 Tr\$3 Mil  
Hd: J. M. Currie, Pres&TO  
Farm: Rodney Plagman, VP, FM&TO

### Sheldon

#### CITIZENS STATE BANK

808 3rd Ave. 51201  
712/324-2519  
Hd: Keith Campbell, Pres&TO

#### SECURITY STATE BANK

P.O. Box 70 51201  
712/324-5141 Tr\$2.2 Mil  
Hd: Richard A. Schneider, Pres  
TrOps: Dean M. Jacobsen

### Shenandoah

#### THE CITY NATIONAL BANK

116 S. Blossom St. 51601  
712/246-2205 Tr\$4 Mil  
Hd: George H. Perry, Pres&TO  
PersTr: Ruth Dwyer, VP&TO

### Sibley

#### SIBLEY STATE BANK

P.O. Box 96 51249  
712/754-2561  
Hd: Harris J. Kruse, VP&TO

### Sioux Center

#### AMERICAN STATE BANK

525 N. Main St. 51250  
712/722-4846  
(Branches in Granville & Hospers)  
Leslie J. Wynja, Csh&TO

### Sioux City

#### FIRST NATIONAL BANK

501 Pierce St., P.O. Box 3248 51102  
712/277-0696

Hd: Jack Schierman, VP&TO  
TrInv: Ed Den Beste, TO  
TrOps: Glenda Moriarty, Mgr

#### NORWESTERN TRUST & INVESTMENT SERVICES

P.O. Box 808 51102  
712/252-4141 Tr\$82 Mil  
Hd, CorpTr: Don Young, SrVP  
PersTr, ComTrF: Robert S. Grothaus, VP&TO  
Prob: Clark Schmitz, TO  
TrInv, EmplBen: David Margheim, AsslVP&TO  
TrOps: Kathryn DeSmet, TOpO  
Farm: Gary L. Walters, FM  
Nb: Charles M. Habbab, AsslVP&TO

#### SECURITY NATIONAL BANK

607 Pierce St. 51102  
712/277-6586 Tr\$300 Mil  
DivHd: Delaine C. Peterson, SrVP

### Spencer

#### FARMERS TRUST & SAVINGS BANK

P.O. Box 4028 51301  
712/262-3340 Tr\$3.4 Mil  
Hd: Debbie Sundall

### Stacyville

#### ST. ANSGAR STATE BANK

P.O. Box 158 50476  
515/737-2320  
(Branch of St. Ansgar)

### Storm Lake

#### CITIZENS FIRST NATIONAL BANK

P.O. Box 1227 50588  
712/732-5440 Tr\$55 Mil  
Hd: Larry E. Dugan, TO  
Danny R. Richardson, FM

#### THE COMMERCIAL TRUST & SAVINGS BANK

P.O. Drawer 578 50588  
712/732-2190  
Hd: Dale L. Martin, VP&TO  
Rose A. Nelson, Csh&TO

#### SECURITY TRUST & SAVINGS BANK

P.O. Box 429 50588  
712/732-3022 Tr/u\$1 Mil  
Hd: John Dumkreiger

### Story City

#### STORY COUNTY BANK & TRUST

50248  
515/733-4322 Tr/u\$1.3 Mil  
Hd: Michael W. Bloom, VP&TO

### Sumner

#### THE FIRST NATIONAL BANK OF SUMNER

P.O. Box 206 50674  
319/578-3312 Tr\$2.3 Mil  
Hd: Richard H. Roth, Pres  
Glenn H. Wiebke, VP&TO  
Lynn Howard, TO&CFP

### Sutherland

#### SECURITY STATE BANK

P.O. Box 58 51058  
712/446-3324 Tr\$1 Mil  
Hd: James J. Johnson, Pres&TO  
Charles K. Kummerfeld, VP, Csh&TO

### Swisher

#### SWISHER TRUST & SAVINGS BANK

P.O. Box 154 52338  
319/857-4131 Tr/u\$1 Mil  
Hd: Daryl Hynek, Pres&TO  
Philip Reed, ExecVP&AsslTO  
Patrick D. Milke, Csh&AsslTO

### Titonka

#### TITONKA SAVINGS BANK

50480  
515/928-2142 Tr/u\$1 Mil  
Allan J. Boyken

### Traer

#### FARMERS SAVING BANK

611 Second St. 50675  
319/478-2148  
Hd: Donald Gates, ExecVP  
Nb: Marc Powell, Atty

### Treynor

#### TREYNOR STATE BANK

P.O. Box A 51575  
712/487-3000 Tr/u\$1 Mil  
Hd: Michael K. Guttan, Pres&Chm

### Urbandale

#### BRENTON BANK & TRUST CO.

7031 Douglas St. 50322  
515/278-6808 Tr/u\$1 Mil  
(Trust Services Provided by Affiliate Brenton  
National Bank of Des Moines)  
RegTO: Craig V. McGarry, VP&SrTO

### Victor

#### VICTOR STATE BANK

P.O. Box K 52347  
319/647-2331 Tr/u\$1 Mil  
Hd: R. V. Dentel, Pres&TO

### Vinton

#### STATE BANK OF VINTON

P.O. Box 389 52349  
319/472-2345 Tr\$12 Mil  
Hd: John W. Ketchen, VP&TO  
Mary Jo Hanson, TrSec

### Walcott

#### WALCOTT TRUST & SAVINGS

101 Bryant 52773  
319/284-6202  
Hd: Ken H. Dietz

### Walford

#### FARMERS SAVINGS BANK

P.O. Box 131 52351  
319/846-2650 Tr\$1 Mil  
Hd: R. C. Erusha, Pres&TO  
Sally A. Ballard, TC

### Wall Lake

#### WALL LAKE SAVINGS BANK

301 Second St. 51466  
712/664-2311  
Hd: J. E. Goodenow, Pres&TO

### Washington

#### WASHINGTON STATE BANK

P.O. Box 311 52353  
319/653-2151 Tr/u\$1 Mil  
Hd: Dale J. Torpey, CEO&TO  
PersTr, CorpTr, TrInv, TrOps, Nb:  
Charlotte Pencil, VP&TO

### Waterloo

#### THE NATIONAL BANK OF WATERLOO

P.O. Box 90 50704  
319/291-5281 Tr\$106 Mil  
Hd: William N. Burger, SrVP&TO  
CorpTr, EmplBen: James R. Martin, VP&TO

#### PEOPLES BANK & TRUST CO.

191 W. 5th St. 50702  
319/235-1414 Tr\$75 Mil  
Hd, ComTrF, Nb: Dennis Egel  
PersTr, CorpTr: V. David Hulst

#### WATERLOO SAVINGS BANK

425 Cedar St. 50704  
319/235-1431 Tr\$100 Mil  
Hd: Frederick Koch, SrVP&TO  
PersTr: James E. Thielon, TO  
ComTrF, EmplBen: Dennis Egel, TO

## Waverly

### FIRST NATIONAL BANK OF WAVERLY

P.O. Box 837 50677  
319/352-1340 Tr\$15 Mil  
Hd: E. W. Webster, VP&TO

### STATE BANK OF WAVERLY

P.O. Box 58 50677  
319/352-4556 Tr\$4.3 Mil  
Hd: Arnold A. Fredrick, SrTO

## Webster City

### THE FARMERS NATIONAL BANK

P.O. Box 370 50595  
515/832-1133 Tr\$8 Mil  
Hd: L. Richard Anderson

## Weilman

### WELLMAN SAVINGS BANK

P.O. Box A 52356  
319/646-6011 Tr\$4 Mil  
Hd: S. R. Barber, Chm  
Daniel H. Doyle, Pres  
EmplBen: Roger Borup, ExecVP

## West Branch

### WEST BRANCH STATE BANK

P.O. Box 518 52358  
319/643-5344 Tr/u\$1 Mil  
Hd,PersTr: L. C. Rummells, Pres&TO  
John W. Kofoed, ExecVP&TO

## West Des Moines

### WEST DES MOINES STATE BANK

P.O. Box 65020 50265  
515/225-2300 Tr\$10.9 Mil  
Hd: David Milligan, 1stVP&TO

## West Liberty

### THE WEST LIBERTY STATE BANK

P.O. Box 78 52776  
319/627-2191 Tr\$2.5 Mil  
Hd: Anne Howe, TO

## West Union

### FIRST NATIONAL BANK

P.O. Drawer 233 52175  
319/422-3883 Tr\$2.753 Mil  
Hd: Bruce Crandall, Pres

## Wheatland

### FIRST TRUST & SAVINGS BANK

P.O. Box 218 52777  
319/374-1247  
Hd: William Watters, ExecVP

## Wilton

### WILTON SAVINGS BANK

P.O. Box 799 52778  
319/732-2077 Tr\$10 Mil  
Hd: Jean S. Smith, TO

## Winterset

### UNION STATE BANK

P.O. Box 110 50273  
515/462-2161 Tr\$15 Mil  
Hd: D. A. Bolton, ExecTO

## Wyoming

### CITIZENS STATE BANK

P.O. Box 198 52362  
319/488-2211 Tr\$1 Mil  
Hd: Harlan R. Jacobson  
Geraldine F. Levens, TO  
James D. Eichhorn, TO  
David C. Butterworth, TO  
Duane L. Lasack, TO

# KANSAS

## Abilene

### CITIZENS BANK AND TRUST CO.

Fourth & Spruce 67410  
913/263-2210 Tr\$11 Mil  
Hd: Bradley W. Sidener, VP&TO  
TrOps: Barbara Emig, AsstTO

## Albert

### THE FARMERS BANK & TRUST

P.O. Box 100 67511  
316/923-4212 Tr/u\$1 Mil  
Hd: William Robbins, Pres&TO  
ComTrf,TrOps: Richard Schenk, AsstTO

## Anthony

### THE CITIZENS NATIONAL BANK & TRUST CO.

P.O. Box 250 67003  
316/842-5164 Tr\$4 Mil  
Hd: Charles Mosner, Pres&TO

## Arkansas City

### THE HOME NATIONAL BANK

P.O. Box 1047 67005  
316/442-4040 Tr\$23 Mil  
Hd: Chuck Lyman, VP&TO  
Roger A. Brown, Pres&TO  
Robert A. Brown, Chm&TO  
PersTr: Gerry Thompson  
TDP: Joan Gephardt

## Atchison

### THE CITY NATIONAL BANK

626 Commercial St., P.O. Box 309 66002  
913/367-3412 Tr/o\$10 Mil  
Hd: June Lynn, VP&TO  
TrOps: Shannon McCarthy  
EXCHANGE NATIONAL BANK & TRUST CO.  
P.O. Box 438 66002  
913/367-6000 Tr/u\$20 Mil  
Hd: Paul H. Adair  
TrOps: Kathleen M. Clark

## Atwood

### FARMERS BANK & TRUST

P.O. Box 279 67730  
316/626-3233  
Hd: Barnabas D. Horton

## Augusta

### CITADEL BANK OF AUGUSTA

P.O. Box 400 67010  
316/775-2227  
Hd: Janice Hurley

## Beloit

### GUARANTY STATE BANK & TRUST CO.

201 S. Mill St., P.O. Box 607 67420  
913/738-3501 Tr\$9.7 Mil  
Hd: Marcia A. Hauck, VP&SrTO  
Jane Pruitt, TrAcctAdm

## Burlington

### THE PEOPLES NATIONAL BANK AND TRUST COMPANY OF BURLINGTON

P.O. Box 185 66839  
316/364-8875 Tr/u\$1.681 Mil  
Hd: W. F. Dreiling

## Clay Center

### UNION STATE BANK

67432  
913/632-3122  
Hd: Chester W. Oberg, Chm&TO  
Thomas R. Lee, Pres&AsstTO

## Coffeyville

### BANK IV COFFEYVILLE, N.A.

P.O. Box 567 67337  
316/251-0200 Tr/o\$35 Mil  
Hd: Phillip W. Hocker, VP&SrTO  
Pauline Mowder, TO

## Colby

### THE THOMAS COUNTY NATIONAL BANK

P.O. Box 717 67701  
913/462-3313 Tr\$2 Mil  
Hd: Dale D. Harkins, Chm  
Max G. Mountford, AsstTO

## Concordia

### CLOUD COUNTY BANK & TRUST

P.O. Box 409 66901  
913/243-3211 Tr\$19 Mil  
Donald R. LaCamp, Pres&TO  
Hd: Jill A. Casado, VP&TO  
Debbie Deneault, AsstVP&TO

## Dodge City

### FIDELITY STATE BANK & TRUST CO.

P.O. Box 1120 57801  
316/227-8586 Tr\$9.1 Mil  
Hd: Ben Zimmerman, III, Pres&TO  
Hd,PersTr,CorpTr,EmplBen: Donice Mink, AsstTO  
Donna Kline, AsstTO  
Ann Frigan, AsstVP

## El Dorado

### FIRST NATIONAL BANK & TRUST CO.

200 N. Main St. 67042  
316/321-5200 Tr\$8 Mil  
Hd: Mark R. Ralston, VP&TO  
Rod Ziegler, Pres&TO  
Jacque Sundgren, TrSec

### WALNUT VALLEY BANK & TRUST

P.O. Box 777 67042  
316/321-1250 Tr\$15 Mil  
Hd: Stephen C. Funk, SrVP&TO  
EmplBen: Susan Tipton, AsstVP&AsstTO  
TrOps, TDP: Yvonne J. Lee, TOpO  
Nb: Richard C. Milhon, VP

## Emporia

### BANK IV EMPORIA, N.A.

6th & Commercial Sts. 66801  
316/342-5350 Tr\$70 Mil  
Hd: Glenn E. Tague, SrVP&TO  
PersTr: Marilyn Humphrey, TrAdmO  
TrOps: Janet Lipson, TOpO

### EMPORIA STATE BANK & TRUST CO.

P.O. Box 807 66801  
316/342-3454 Tr\$35.8 Mil  
Hd: Marvin R. Klein, VP&TO  
PersTr,TrOps: Linda Lane, AsstTO

## Eureka

### HOME BANK & TRUST CO.

P.O. Box 620 67045  
316/583-5516 Tr/o\$2 Mil  
Hd,PersTr,EmplBen,Nb: R. D. Rucker, Pres&TO  
TrInv: Rick D. Smith, SrVP&TO  
TrOps: Rick D. Smith, SrVP&TO

*The Directory of Trust Institutions is included in a T&E subscription!*

## KANSAS (Cont'd)

### Garden City

#### FIDELITY STATE BANK

P.O. Box F 67846  
316/276-2314  
Hd: Lon E. Pishny, VP&TO

### Gardner

#### FARMERS BANK & TRUST CO.

66030  
913/884-7715 Tr/CS Mil  
Hd: Pamela Dolan

### Goodland

#### FIRST NATIONAL BANK

P.O. Box 570 67735  
913/899-5611 Tr\$23 Mil  
Hd, PersTr, EmplBen, TrOps, Nb: B. E. Whalen  
TrInv, ComTrF: Lawrence L. McCants  
TDP: Gordon A. Pettibone

#### GOODLAND STATE BANK & TRUST CO.

P.O. Box 499 67735  
913/899-2342 Tr/u\$1 Mil  
Hd: L. Dale Goodwin, Pres&TO  
Arthur Jones, TO

### Great Bend

#### AMERICAN STATE BANK & TRUST CO.

Broadway at Main, P.O. Box 227 67530  
316/792-1761 Tr\$10 Mil  
Hd: Clyde O. Burnside, Jr., ExecVP&TO  
Janice S. Smith, AsstTO

#### SECURITY STATE BANK

P.O. Box 909 67530  
316/792-2521  
Hd: J. A. Mermis, Jr., VChm, TO&CEO

### Hays

#### FARMERS STATE BANK & TRUST CO.

P.O. Box 10 67601  
913/625-6542 Tr\$29 Mil  
Hd: George K. Corbett, SrVP&TO  
TrInv: Richard L. Ramsey, SrVP&TO  
PersTr: Charles R. Mikkelsen, AsstVP&TO

#### FIRST NATIONAL BANK

P.O. Box 400 67601  
913/625-6595, Ext. 45 Tr\$7 Mil  
Thomas J. Pitner, Pres

### Hiawatha

#### CITIZENS STATE BANK & TRUST CO.

P.O. Box 360 66434  
913/742-2101 Tr\$10.2 Mil  
Hd: Russell M. Shields, TO  
Fredricia H. Kepple, AsstTO  
TrOps: Tami Peters

#### MORRILL & JAMES BANK & TRUST CO.

7th & Delaware Sts. 66434  
913/742-2121 Tr\$5.0 Mil  
Hd, Nb: Harlin L. Schram, Pres&TO  
PersTr, CorpTr: Samuel L. Schuetz, ExecTO  
TrInv, ComTrF: Susan I. Scarbrough  
Ellis L. Clark

### Hill City

#### THE CONSOLIDATED STATE BANK

101 E. Cherry St., P.O. Box 369 67642  
Hd: R. W. Culley, Pres

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### Hutchinson

#### BANK OF KANSAS

P.O. Box 1707 67504-1707  
316/663-5011

Hd: D. Densmore Shute Hart, Pres  
TrOps: Stuart L. Schrader, TO

#### CENTRAL BANK & TRUST CO.

P.O. Box 1366 67504-1366  
316/663-0610 Tr\$18 Mil  
Hd: Thomas A. Ackerman, SrVP&TO

#### FIRST NATIONAL BANK

1 N. Main St. 67501  
316/663-1521 Tr\$151 Mil  
Hd: Dan Adams, SrVP&TO  
PersTr, Nb: Dave Hederstedt, VP&TO  
Thelma Huffman, TO  
TrInv: Edwin Coons, VP&TrInvO  
Perry Winter, AsstVP  
EmplBen: Jeanette Parker, AsstTO

#### HUTCHINSON NATIONAL BANK & TRUST CO.

P.O. Box 1488 67504-1488  
316/662-0561 Tr\$200  
Hd: E. Dean Kennedy  
PersTr, CorpTr: Marsha Moeder  
TrInv, ComTrF: Dale Page  
EmplBen: William Mills  
TrOps: Christina Bontrager  
Est&CtAccts: Steven Engelhardt

### Independence

#### CITADEL BANK OF INDEPENDENCE

P.O. Box 726 67301  
316/331-4800 Tr\$1.087 Mil  
Hd: Dick Dreher, Pres&TO  
PersTr: Ruth Carvalho, AsstTO

#### CITIZENS NATIONAL BANK

P.O. Box 687 67301  
316/331-3100 Tr\$4 Mil  
Hd: Paul H. Viets, Pres&TO  
TrOps: Sue Shenk

### Iola

#### ALLEN COUNTY BANK & TRUST

P.O. Box 428 66749  
316/365-6921 Tr\$7.2 Mil  
Hd: Margaret E. Bryson, VP&TO  
Catherine L. Cline, AsstTO

#### IOLA BANK & TRUST CO.

66749  
316/365-3101 Tr\$3.5 Mil  
Hd: Howard K. Gilpin, Chm&TO

### Junction City

#### CENTRAL NATIONAL BANK of JUNCTION CITY

P.O. Box 700 66441  
913/238-4114 Tr\$16 Mil  
Hd: Jerry A. Bradley, TO  
Dan E. Craig, TrConstl  
Norman R. Helmke, VP&TO  
Della Schnackenberg, AsstTO  
Linda D. Hawkins, AsstTO

#### THE FIRST NATIONAL BANK & TRUST COMPANY OF JUNCTION CITY, KANSAS

P.O. Box 348 66441  
913/762-4121 Tr\$3.793 Mil  
Hd: Dan Uptegrove, ExecVP&TO

### Kansas City

#### BROTHERHOOD BANK & TRUST COMPANY

756 Minnesota Ave. 66101  
913/321-4242 Tr\$17.122 Mil  
Hd, CorpTr, TrInv, Nb: Thomas W. Johnson, SrVP&TO  
PersTr, TrOps, TDP: Rose Marie Peel, VP&TO  
PersTr, CorpTr: Connie Herald, AsstTO  
EmplBen: Nancy Beard

#### CITIZENS BANK & TRUST OF KANSAS CITY

3500 Rainbow Blvd. 66103  
913/236-7700 Tr\$1.550 Mil  
Hd: Patricia Mount, TO

### COMMERCIAL NATIONAL BANK

601 Minnesota Ave. 66101  
913/371-0035 Tr\$226 Mil  
Hd: Wm. C. Tempel, SrVP  
PersTr, CorpTr: Earl D. Tjaden, VP  
EmplBen: Mark Heatley, TO  
TrOps: Shirley Mattox, TO  
TrInv: James L. Moffett, SrVP  
Nb: Dennis J. Hudson, VP

### HOME STATE BANK

P.O. Box 1370 66117  
913/321-3333 Tr\$10 Mil  
Hd: Jane A. Angle, SrVP&TO  
TDP: Helen Hemenway, AsstTO  
TrOps: Carole Mosher, TO

### SECURITY BANK OF KANSAS CITY

One Security Plaza 66117  
913/621-8430 Tr\$30 Mil  
Hd: Jim O. Sullivan, VP&TO  
PersTr: Brian Jordan, VP&TO  
CorpTr: Raymond J. Hintz, VP&TO  
Margaret Hackett, AsstTO  
TrInv, ComTrF: Brent Weisenborn, VP&TrInvO  
TrOps: Alice Baslee, VP&TOpO

### THE TWIN CITY STATE BANK

1906 W. 43rd St. 66103  
913/362-5350 Tr\$2 Mil  
Hd: T. M. Higgins, Jr., Pres&TO

### Larned

#### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 29 67550  
316/285-3177 Tr\$10 Mil  
Hd: Robert H. Haymaker, ExecVP&TO

#### FIRST STATE BANK & TRUST CO.

116 W. 6th St. 67550  
316/285-6931 Tr\$10 Mil  
Hd: D. Ray Reep, VP&TO  
Donna Nolde, AsstTO

### Lawrence

#### DOUGLAS COUNTY BANK

9th & Kentucky Sts., P.O. Box 429 66044  
913/843-7474 Tr\$11.5 Mil  
Hd: J. Michael Davies, VP&TO

#### FIRST NATIONAL BANK

900 Massachusetts St. 66044  
913/865-0350 Tr\$60 Mil  
Hd: Charles H. Warner, VP&TO  
PersTr: Phil Watson, AsstVP&TO  
Linda Gutierrez, TO  
TrInv: Michael D. Bradley, InvMgr  
TrOps: Nancy Cluchey, TOpO

#### FIRSTBANK

955 Iowa St., P.O. Box 788 66044  
913/843-4700 Tr\$5 Mil  
Jim Tinsman, Pres&TO

#### LAWRENCE NATIONAL BANK & TRUST CO.

P.O. Box 369 66044  
913/841-5555 Tr\$22.043 Mil  
Hd: Jack B. Rader, VP&SrTO  
PersTr, TrOps: Janis C. Bunker, AsstTO

### Leavenworth

#### FIRST NATIONAL BANK & TRUST CO. OF LEAVENWORTH

P.O. Box 109 66048  
913/682-2265  
Hd: Francis Stark, TO

#### LEAVENWORTH NATIONAL BANK & TRUST CO.

401 Delaware St. 66048  
913/682-0001 Tr\$41 Mil  
Hd: Ronald A. Barker, SrVP&SrTO  
EmplBen: Jeanne Hartley  
TrOps: Pauline C. Groeber, TO

### Lenexa

#### BANK IV, LENEXA

P.O. Box 14040 66215  
913/888-5555 Tr\$4.4 Mil  
Hd: Florent Wm. Wagner, VP&TO  
TrInv: Mike Christensen, VP&TO

## Liberal

### THE FIRST NATIONAL BANK

P.O. Box 1217 67901  
316/624-1971 Tr\$6.3 Mil  
Hd, PersTr, CorpTr, Trlnv, ComTrF:  
Leon A. Frank, ExecVP  
EmplBen, TrOps: Phyllis Woodward, VP&TO

### THE PEOPLES NATIONAL BANK

P.O. Box 189 67905-0189  
316/624-2574 Tr\$1.5 Mil  
Hd: James F. Thompson, Pres&TO

## Lindsborg

### THE FARMERS STATE BANK

P.O. Box 231 67456  
913/227-3344 Tr\$2 Mil  
W. R. Brock, Pres&TO

## Louisburg

### PEOPLES NATIONAL BANK & TRUST

66053  
(Branch of Ottawa)  
Daniel P. Winter, Pres  
Cheryl Gray, AsstTO

## Manhattan

### CITIZENS BANK AND TRUST COMPANY

P.O. Box 218 66502  
913/776-9400 Tr\$6 Mil  
Hd: H. Alan Bell, Pres&TO  
Carolyn J. Fellows, AsstVP&AsstTO

### FIRST NATIONAL BANK OF MANHATTAN

701 Payntz 66502  
913/537-0200 Tr\$13.5 Mil  
Hd: Mark Knockendoffel, VP&TO  
TrOps: Carol Hanson, OpersSupv

### UNION NATIONAL BANK & TRUST CO.

P.O. Box 1087 66502  
913/537-1234 Tr\$33 Mil  
Hd: Kennard B. Kopp, VP&TO  
TrOps: Tammy Wainwright  
Nb: Jacqueline C. Haynie, AsstTO

## McPherson

### HOME STATE BANK & TRUST

223 N. Main St. 67460  
316/241-3732 Tr\$1 Mil  
Hd: Paul Ediger, SrVP&TO

### MCPHERSON BANK & TRUST CO.

P.O. Box 927 67460  
316/241-8000 Tr\$68.6 Mil  
Hd, PersTr, CorpTr: Rodger A. Swanson, SrVP&TO  
Trlnv: Ken Swanson  
Farm: Kenton B. Springer  
EmplBen: Eldon J. Wiens, AsstTO  
Nb: Kathy Ensz, AsstSec  
TrAdm: Bob Robertson, VP

### PEOPLES BANK & TRUST CO.

P.O. Box 1226 67460  
316/241-5023 Tr\$30 Mil  
AdminHd: E. Dean Reynolds, TO  
Wilbur Yoder, ChmBd&TO  
Marvin Crum, Pres&TO

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## Mission

### THE MISSION BANK

5201 Johnson Dr. 66205  
913/831-2400 Tr\$144 Mil  
Hd: James G. O'Sullivan, VP&TO  
PersTr, TrOps: Rosella J. Haglund, AsstVP&TO

## Moundridge

### THE CITIZENS STATE BANK

201 S. Christian Ave. 67107  
316/345-6317  
Hd: Kenneth J. Goering, Chm

## Oakley

### FARMERS STATE BANK

P.O. Box 546 67748  
913/672-3251  
Hd: G. F. Crossley, SrVP&TO

## Olathe

### BANK IV OLATHE, N.A.

100 E. Santa Fe, P.O. Box 400 66061  
913/782-3010 Tr\$65 Mil  
Hd: Florent Wm. Wagner, VP&TO  
Trlnv: Mike Christensen, VP&TO  
TrOps: Christi Lewis, AsstTO

### FIRST NATIONAL BANK

P.O. Box 250 66061  
913/782-3211 Tr\$12.3 Mil  
Hd, Trlnv, Nb: Gary D. Hale  
PersTr, CorpTr, EmplBen, TrOps: Jeanine  
Morton, AsstTO  
TDP: Linda Dibbern

## Osborne

### THE FIRST STATE BANK & TRUST

203 W. Main St. 67473  
913/346-5421 Tr\$1.1 Mil  
Hd: John Hanley, VP&TO  
Richard Linton, VP&AsstTO

## Ottawa

### PEOPLES NATIONAL BANK & TRUST

P.O. Box 8 66067  
913/242-2900 Tr\$16 Mil  
(Branch in Louisburg)  
Hd: Winton A. Winter, Pres&TO  
Ransom Bennett, Jr., ChmBd, CEO&AsstTO  
Neva Snyder, CorpSec&TO  
Wayne Duderstadt, VP&Csh  
Phyllis Cunningham, AsstVP  
Daniel P. Winter, Pres-Louisburg Branch

## Overland Park

### FIRST CONTINENTAL BANK & TRUST

9500 Mission Rd. 66206  
913/381-1000 Tr\$71 Mil  
Hd: Patricia Parthe  
Sheryl Bosilevac, TO  
TDP: Louise Cohen, AdmAsst

### METCALF STATE BANK

P.O. Box 4249 66204  
913/648-4540 Tr\$4.0 Mil  
Hd: Ben Craig, Pres&TO

### OVERLAND PARK STATE BANK AND TRUST COMPANY

80th & Metcalf 66204  
913/648-2800 Tr\$80 Mil  
Hd: Richard E. McEachen, ExecVP&TO  
PersTr, CorpTr: J. Robert Dunehoo, AsstVP  
Trlnv, ComTrF, Nb: Roy W. Brillhart, Jr., VP&TO  
EmplBen, Nb: Eileen S. Sullivan, AsstVP&TO  
TrOps, TDP: Eve Whitfield, AsstVP

### VALLEY VIEW STATE BANK

7500 W. 95th St. 66212  
913/381-3311 Tr\$20 Mil  
Hd: George J. Buser, Jr., VP&TO  
Mary Ann Adams, AsstTO

## Paola

### CITIZENS STATE BANK

P.O. Box 230 66071  
913/294-2321  
Hd: L. M. Schwartz, Pres&TO  
TrOps: Judith L. Estes, VP&AsstTO  
EmplBen, Nb: N. J. Chamberlin, SrVP&AsstTO

### MIAMI COUNTY NATIONAL BANK

P.O. Box 369 66071  
913/294-4311 Tr\$35 Mil  
Hd: W. C. Hartley, ChmBd&TO  
Carolyn S. Jacobs, SrVP&TO  
Kathy Lovig, AsstTO

## Parsons

### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 877 67357  
316/421-5700 Tr\$2 Mil  
Hd: R. N. Robbins, TO

### PARSONS COMMERCIAL BANK

P.O. Box 648 67357  
316/421-1000 Tr\$4 Mil  
Hd: Ray Jacquinet, VP&TO  
Philip Eaton, Pres&TO  
R. E. Feess, ChmBd&AsstTO  
Mary Jo Spielbush, Csh&AsstTO

## Phillipsburg

### THE FIRST NATIONAL BANK OF PHILLIPSBURG

P.O. Box 627 67661  
913/543-6511 Tr\$2.6 Mil  
Hd: C. I. Moyer  
PersTr: Dennis L. Deschner, AsstTO  
Marie Robinson, Sec

## Pittsburg

### BANK IV PITTSBURG, N.A.

P.O. Box 599 66762  
316/231-0600 Tr\$27.4 Mil  
Hd: Paul A. Kirk, VP&TO  
PersTr: H. Gay Adams, TrAcctAdm  
TrOps: Donna Andrew

### CITY NATIONAL BANK OF PITTSBURG

P.O. Box 326 66762  
316/231-8400 Tr\$18.0 Mil  
Hd: Stefan Carlgren, VP&TO  
TrOps: Eleanor L. Snider, AsstTO

### FIRST STATE BANK & TRUST CO.

407 N. Broadway 66762  
316/231-2000 Tr\$15 Mil  
Hd, Trlnv: A. L. Burgert, Pres&TO  
TrOps: Julie Plank, AsstTO  
Nb, TDP: Terrance Townner, VP&TO

## Prairie Village

### JOHNSON COUNTY BANK, N.A.

6940 Mission Rd. 66208  
913/362-7000 Tr\$300 Mil  
Hd: Bradley A. Bergman, SrVP  
James A. Deberry, TrCoun&SrVP  
PersTr: Freda N. Whitaker, VP  
CorpTr: Julia Bram  
EmplBen: Mary E. Engelken, SrTO  
Trlnv: Robert B. Hobbs, VP  
TrOps: Joe Christian  
Nb: Michael L. Best, VP

### THE SOUTHGATE TRUST COMPANY

7600 State Line, P.O. Box 8356 66208  
913/649-5200 Tr\$125 Mil  
Hd: Robert E. Atteberry, Pres  
EmplBen: Rex Shewmake, Jr., ExecVP&TO  
TrOps: Dora Jambrosic, TOPO

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## KANSAS (Cont'd)

### Pratt

#### FIRST NATIONAL BANK

P.O. Box N 67124  
316/672-6421 Tr\$10 Mil  
Hd: Homer F. Davault, SrVP&TO  
Don C. Peters, TO

#### THE PEOPLES BANK

P.O. Box C 67124  
316/672-5611 Tr\$42 Mil  
Hd: Howard K. Loomis, Pres  
PersTr, TrOps, TDP: Frederick S. Loomis, TO  
CorpTr, TrInv, EmplBen, Nb:  
Brian J. Schmidtberger, TO

### Roeland Park

#### MIDAMERICAN BANK & TRUST CO.

4700 W. 50 Terrace, P.O. Box 2947 66201  
913/384-3450 Tr\$125 Mil  
Hd, CorpTr, EmplBen, Nb: Michael A. Kleinman, VP&SrTO  
NBD, PersTr, Est: J. Ann Curty, TO  
PersTr, Est: Donald James, TO  
EmplBen: Michael A. Donnici, TO  
TrOps: Virginia M. Lawson, TO

### Russell

#### FIRST NATIONAL BANK & TRUST

P.O. Box 390 67665  
913/483-6322 Tr\$1 Mil  
Hd: Sylvia Newton, BrMgr

#### RUSSELL STATE BANK

P.O. Box 713 67665  
913/483-6800 Tr\$20 Mil  
Hd: John T. Harrell, TO  
Stephen K. Warrick, TO  
Mary Schulte, AsstTO

### St. Francis

#### CHEYENNE COUNTY STATE BANK

P.O. Box 645 67756  
913/332-2145  
Hd: Robert E. Alsop, Chm&TO

### Salina

#### BANK IV SALINA, N.A.

138 N. Santa Fe 67401  
913/825-7221 Tr\$125 Mil  
Hd: Mark L. Miller, SrVP&TO  
Julie Sager, VP&TO

#### FIRST BANK & TRUST CO.

235 S. Santa Fe, P.O. Box 1337 67402-1337  
913/825-2211 Tr/\$58 Mil

#### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 800 67402-0800  
913/827-5564 Tr\$115 Mil  
Hd: William Brelsford, Jr., SrVP&TO  
Jim Berglund, Pres&AsstTO  
Steven G. Wortmann, TO

#### THE NATIONAL BANK OF AMERICA AT SALINA

100 S. Santa Fe 67401  
913/825-0511 Tr\$48 Mil  
Hd, PersTr, CorpTr, TrInv, EmplBen:  
W. F. Gilles, SrVP&TO  
TrOps, TDP: Helen Morrison, VP&TO  
Nb: Rex Matlack, VP&TO

### Scott City

#### SECURITY STATE BANK

506 Main St. 67871  
316/872-2109 Tr\$1 Mil  
Hd: Duane K. Ramsey  
PersTr: C. Lewis Evans

### Shawnee

#### SHAWNEE STATE BANK

11101 Johnson Dr. 66203  
913/631-6300  
Hd: Juanita Gray, VP&TO  
William F. Daniels, SrVP&AsstTO  
TDP: Marcia S. Ubben, AsstVP

### Smith Center

#### SMITH COUNTY STATE BANK & TRUST CO.

P.O. Box 307 66967  
913/282-6682 Tr\$44 Mil  
Hd: L. Blaine Rush, ExecVP&TO  
Randy Rush, VP&TO  
William Martin, AsstVP&AsstTO

### Topeka

#### BANK IV TOPEKA, N.A.

P.O. Box 88 66601  
913/295-3450 Tr\$303 Mil  
Hd: Rudy E. Wrenick, Jr., SrVP&TO  
Richard D. Shiney, SrVP&SrTO  
CorpTr: Joel Huet  
TrInv, ComTrF: Doug Rideout, AsstVP&TrInvO  
EmplBen: Robert R. Myers, VP&TO  
TrOps: Linda Robinson, VP&TOpO  
Nb: John Hartmann, VP&TO

#### CAPITAL CITY STATE BANK & TRUST CO.

P.O. Box 1433 66601  
913/266-4575  
Hd: C. Odell Weidner, TO

#### COMMERCE BANK & TRUST

30-35 S. Topeka Ave. 66611  
913/295-0402 Tr\$60 Mil  
DeptHd, Nb: Robert L. Derstein, SrVP&TO  
PersTr, CorpTr: Donna D. Brazen, VP&TO  
Est, EmplBen: James P. Colgan, AsstVP&TO  
TrInv: Brad Miller, InvAn  
TrOps: Jerry K. Anderson, SrVP&Comp  
Sheila Waltrip, AsstOpO

#### FIDELITY STATE BANK & TRUST CO.

P.O. Box 1737 66601  
913/233-3465 Tr\$2.5 Mil  
Hd: Dennis D. Rogers

#### HIGHLAND PARK BANK AND TRUST

P.O. Box 5228 66605  
913/266-8521 Tr\$6.5  
Hd: Lanny Kimbrough, Pres

#### KAW VALLEY STATE BANK & TRUST CO.

P.O. Box 8009 66608  
913/232-6062 Tr\$15 Mil  
Hd: Glenn Swogger, Chm

#### MERCHANTS NATIONAL BANK OF TOPEKA

P.O. Box 178 66601  
913/291-1142 Tr\$233 Mil  
Hd: Robert W. Green, SrVP&TO  
PersTr: Billie Pohl, SrTO  
CorpTr: James D. Dennison, AsstTO  
CorpTrOps: Helen W. Riner, AsstTOpO  
TrInv: Sharon Johnson, VP  
EmplBen: Carolyn J. Dunigan, VP  
TrOps: Yolanda R. Puhl, AsstTO  
Nb: Kirk L. Johnson, TO

#### TOPEKA BANK & TRUST COMPANY

701 Kansas Ave. 66603  
913/233-1515 Tr\$45 Mil  
Hd: Daryl V. Craft, VP&TO  
Kitty Miller, TO  
Kathie Heslet, AdmAsst

### Ulysses

#### THE GRANT COUNTY STATE BANK

P.O. Box 388 67880  
316/356-4142 Tr\$3 Mil  
Hd: Barbara Dye, TO

### Wamego

#### KAW VALLEY STATE BANK & TRUST CO.

P.O. Box 245 66547  
913/456-2021 Tr/\$1 Mil  
Hd: M. Ben Meek, Pres

### Waverly

#### STATE BANK OF WAVERLY

P.O. Box 58 50677  
319/352-4556 Tr\$3.4 Mil  
Hd: Arnold A. Fredrick, SrTO

### Whiting

#### THE STATE BANK

66552  
913/873-3121  
Hd: Ronald Jensen

### Wichita

#### BANK IV WICHITA, N.A.

P.O. Box 1122 67201  
316/261-4361 Tr\$667 Mil  
Hd: Michael R. Ritchey, ExecVP&SrTO  
Legal&TaxCoun: Gerald M. Gleason, VP&TO  
PersSvcsDept: Mark B. Roison, VP&TO  
BusSvcsDept: William L. Roland, Jr., AsstVP&TO  
TrOps: Edward A. Trautz, Jr., VP&TOpO  
TrInv: John S. Maurer, Jr., VP  
Nb: Roger A. Ramseyer, TrMktgO

#### CENTRAL BANK & TRUST

3433 E. Central St. 67208  
316/686-7111 Tr/\$50 Mil  
Hd: Robert A. Phillips, VP&TO

#### FIRST NATIONAL BANK IN WICHITA

P.O. Box One 67201  
316/268-1450 Tr\$700 Mil  
Hd: E. A. Duguid, SrVP&SrTO  
PersTr, Nb: S. C. Woods, VP&SrTO  
CorpTr: John W. Knox, CTO  
TrInv: M. B. Colgan, VP&TrInvO  
RE: Elmer Pelton, VP&REO  
EmplBen: Chuck Gorney, AsstVP&TO  
TrOps: Carole A. Neal, VP&SrTOpO  
Nb: Terry Richards, TMO

#### KANSAS STATE BANK & TRUST CO.

123 N. Market St. 67202-  
316/266-6655 Tr\$500 Mil  
Hd, TrInv: Britt M. Brown, ExecVP&SrTO  
EmplBen: Mike Hastings, VP&TO  
CorpTr: Nancy Mackey, AsstVP&TO  
PersTr: Tammi Schroeder, AsstVP&TO  
TrOps: Hervey Wright, TOpO

#### NATIONAL BANK OF WICHITA

P.O. Box 516 67201  
316/943-2211 Tr/\$1 Mil  
Hd: Steve Linville, VP&TO

#### SOUTHWEST NATIONAL BANK

P.O. Box 1401 67201  
316/291-5205 Tr\$212 Mil  
Hd, TrInv, Nb: Stephen A. English, SrVP  
PersTr, EmplBen: Alice Elkins, TO  
TrOps, TDP: Kimberly Ufford, VP&TO  
CorpTr: Shirley Turner-Crommet, TO

#### UNION NATIONAL BANK

P.O. Box 637 67201  
316/261-4918 Tr\$270 Mil  
Hd: Mont C. Draper III, ExecVP&TO  
PersTr: Carol Ball, VP&TO  
CorpTr: Melba Dial, VP&TO  
TrInv, ComTrF: Stephen A. Schroeder, VP&TrInvO  
TrOps: Charles E. Sauer, VP&TOpO  
EmplBen: Brenda K. Flick, TO

#### UNITED AMERICAN BANK & TRUST CO.

P.O. Box 970 67201  
316/262-5111 Tr\$2.5 Mil  
Hd: Marvin Seitz, TO

### Winfield

#### FIRST NATIONAL BANK

P.O. Box 545 67156  
316/221-1650 Tr\$26 Mil  
Hd: David L. Gallant, TO  
Rosemary Clayton, TO



## KENTUCKY

### Ashland

**BANK OF ASHLAND, INC.**  
1422 Winchester Ave. 41101  
606/329-9797 Tr\$17 Mil  
Hd: Michael W. Hobbs, TO  
TrOps: Tami Whitt

**FIRST AMERICAN BANK**  
P.O. Box 671 41105-0671  
606/329-2222 Tr\$151 Mil  
Hd: David D. Wolfe, VP&TO

Linda R. Ward, TO  
Betty L. Hutchison, TOpO  
Stuart B. A. Webb, TrInvO  
Brenda H. Brammer, EBO

### THIRD NATIONAL BANK

P.O. Box 1270 41101  
606/329-2900 Tr\$210 Mil  
Hd: C. Ronald Christmas, SrVP&CFO  
PersTr: Steven L. Simmerman, VP&TO  
TrOps: Sandra F. Tilton, TOpO  
EmplBen: Deborah S. Brom, AdmTO

### Bardstown

**WILSON & MUIR, BANK & TRUST CO.**  
P.O. Box 346 40004  
502/348-5996  
Hd: R. E. Sutherland, Pres&TO

### Benton

**BANK OF MARSHALL COUNTY**  
P.O. Box 407 42025  
502/527-1383 Tr\$3 Mil  
Hd: Paul Thurman, AsstVP&TO

### Berea

**PEOPLES BANK & TRUST CO.**  
P.O. Box 191 40403  
606/986-3175 Tr/u\$1 Mil  
Hd: Rick Neikirk, Pres

### Bowling Green

**AMERICAN NATIONAL BANK & TRUST CO.**  
922 State St. 42101  
502/781-6111  
Hd: Wanda Scott, VP&SrTO  
TrOps: Sharon Krecke, AsstTO

### BOWLING GREEN BANK & TRUST

Fountain Square 42101  
502/782-1000 Tr\$47 Mil  
Hd, PersTr, CorpTr, TrInv, EmplBen, Nb:  
Fred L. Tanner, SrVP&SrTO  
PersTr, Admin, EmplBen: Shirley Campbell,  
AsstTO  
TrOps: Judy Scott  
TrInv: Paula Wurth

### CITIZENS NATIONAL BANK

P.O. Box 90 001 42102-9001  
502/781-5000 Tr\$125.7 Mil  
Hd, TrInv: Robert R. Kirby, SrVP&SrTO  
TrAdm, EmplBen, Nb: James H. St. Charles,  
VP&TO  
TrOps: Patricia Smith, VP&TO  
CorpTr: Janice K. Smith, AsstTO

### Brooksville

#### FIRST NATIONAL BANK

P.O. Box 8 41004  
606/735-2125  
Hd: David Appleman, AsstVP&AsstTO  
Ronnie Monahan, Csh&AsstTO

### Burgin

**CITIZENS BANK & TRUST CO.**  
P.O. Box A 40310  
606/748-5277 Tr/o\$1.2 Mil  
Hd: Robert D. Thompson, Pres&Csh

### Burlington

#### HUNTINGTON BANK OF BOONE COUNTY

2252 Burlington Pike 41005  
606/586-6212 Tr/u\$1 Mil  
Hd: Hollis Gritton, Pres

### Cadiz

#### TRIGG COUNTY FARMERS BANK

P.O. Box 500 42211  
502/522-6021 Tr\$2.8 Mil  
William Lawrence, VP&TO  
Pauline J. Crump, VP&TO

### Carlisle

#### DEPOSIT BANK

102 E. Main St. 40311  
606/289-2205 Tr\$1 Mil  
Hd: William N. Young, Pres

### Carrollton

#### FIRST NATIONAL BANK

P.O. Box 149 41008  
502/732-4406 Tr/u\$1 Mil  
Hd: Malcolm L. Carraco, Pres

### Clinton

#### CLINTON BANK

P.O. Box 98 42031  
502/653-4001 Tr/u\$1 Mil  
Hd: Robert N. Black, ExecVP&TO

### Corbin

#### FIRST NATIONAL BANK

P.O. Box 496 40701  
606/528-2500 Tr\$4.5 Mil  
Hd: Lillian Harwood, TO  
Brenda Clark, AsstTO

### Covington

#### HUNTINGTON BANK OF KENTON COUNTY, INC.

P.O. Box 712 41012  
606/344-7540 Tr\$112 Mil  
Hd, TrInv: Richard H. Tapke, Jr., SrVP&TO  
EmplBen: Robert V. Munninghoff, VP&TO  
EmplBenAdm: Brian D. Warren, TO  
PersTr: Martha A. Snider, TO  
PersTrAdm: Todd A. Felthaus, TO  
Nb: David K. Miller, AsstVP&TO

#### KENTUCKY NATIONAL BANK OF KENTON COUNTY

P.O. Box 307 41012  
606/292-7750 Tr\$43 Mil  
Hd, PersTr, Nb: Francis J. Fisher, VP&SrTO  
EmplBen: Virginia G. Hamlin, EBO  
CorpTr: Dixie L. Williams  
TrOps: Mary Johnson

#### PEOPLES-LIBERTY BANK & TRUST CO.

P.O. Box 589 41012  
606/292-6161 Tr\$80 Mil  
Hd: Donnel F. Clark, SrVP&TO  
TrInv: Lee Hoeflinghoff, VP&TO  
EmplBen: Robert Matre, VP&TO

### Cynthiana

#### THE FARMERS NATIONAL BANK

P.O. Box 188 41031  
606/234-3100 Tr/u\$1 Mil  
Hd, PersTr, TrOps: Oma L. Doyle, TO

### THE NATIONAL BANK OF CYNTHIANA

P.O. Box 400 41031  
606/234-2530 Tr\$9.1 Mil  
Hd: Rhonda Brown, TO&VP

### Danville

#### CITIZENS NATIONAL BANK

P.O. Box 229 40422  
606/236-5762 Tr\$32 Mil  
Hd: William C. Reynolds, Jr., VP&TO  
PersTr: Lisa Burke, AsstCsh&AsstTO

#### FARMERS NATIONAL BANK

P.O. Box 28 40422  
606/236-2926 Tr\$44 Mil  
Hd: Morton M. Hoagland, VP&TO  
TrOps: G. W. Newsom, AsstVP

### Elizabethtown

#### FIRST CITIZENS BANK

P.O. Box C 42701  
502/759-2301  
Hd: Jeffrey Thomas, AsstVP&TO

### Elkton

#### ELKTON BANK & TRUST CO.

P.O. Box 98 42220  
502/265-9841 Tr\$2 Mil  
Hd: John L. Harris, VP&TO

### Eminence

#### FARMERS DEPOSIT BANK

P.O. Box 125 40019  
502/845-5639 Tr\$3 Mil  
Hd: Betty Land, VP&TO  
Bill Covington, Pres&TO

### Flemingsburg

#### FARMERS-DEPOSIT BANK

P.O. Box 387 41041  
606/845-3551  
Hd: James Sauer, TO

#### PEOPLES BANK OF FLEMING COUNTY

P.O. Box 367 41041  
606/845-2461 Tr\$3 Mil  
Virginia T. Belt, TO  
Tony Kinder, AsstTO

### Florence

#### FIFTH THIRD BANK OF BOONE COUNTY

8100 Burlington Pike 41042  
606/283-8527  
Hd: Jack Greer, TO

### Fort Thomas

#### FORT THOMAS-BELLEVUE BANK

34 N. Ft. Thomas Ave., P.O. Box 365 41075  
606/781-3700  
Hd: Joyce E. Minning, TO  
Jack E. Burleson, TO

### ★ Frankfort

#### FARMERS BANK & CAPITAL TRUST CO.

P.O. Box 309 40601  
502/227-1611 Tr\$202 Mil  
Hd: James H. Childers, SrVP&TO  
PersTr: Wm. A. Powers, SrTO  
CorpTr, TrOps: Nancy W. Whitaker, TO  
TrInv: Thomas Strode, AsstVP  
EmplBen: Ricky D. Harp, VP

#### STATE NATIONAL BANK

P.O. Box 599 40602  
502/223-2161 Tr\$5.602 Mil  
Hd: John Noel, Pres

*The Directory of Trust Institutions is included in a T&E subscription!*

## KENTUCKY (Cont'd)

### Franklin

#### FRANKLIN BANK & TRUST

P.O. Box 449 42134  
502/586-7121 Tr/\$1 Mil  
Hd: Gary Boady, ExecVP  
Delores Weidemann, VP  
EmplBen: Ronnie Clark, Pres

#### SIMPSON COUNTY BANK

P.O. Box 269 42134  
502/586-4421 Tr/\$5 Mil  
Hd: Billy F. Randolph, ExecVP&SrTO  
TrOps: Louise Givens

### Georgetown

#### FARMERS BANK & TRUST CO.

P.O. Box 651 40324  
502/863-2393 Tr/\$4 Mil  
Hd: Wanda C. Wilson, VP&TO

#### FIRST NATIONAL BANK & TRUST COMPANY

P.O. Box 464 40324  
502/863-0111 Tr/\$1.2 Mil  
Hd: Ann White, VP&TO

### Glasgow

#### CITIZENS BANK & TRUST CO.

P.O. Box 419 42141  
502/651-8383 Tr/\$10 Mil  
Hd: PersTr, CorpTr, TrInv, EmplBen, Nb:  
Harold T. Matthews, Pres&TO  
TrOps: Runelle Jackson, AsstTO

#### NEW FARMERS NATIONAL BANK

P.O. Box 258 42141  
502/651-6141 Tr/\$10.1 Mil  
Hd: Nancy M. Day, TO  
CorpTr: Kathy Pedigo, TrCk

### Greenville

#### FIRST STATE BANK

P.O. Box 198 42345  
502/338-1500 Tr/\$1 Mil  
Hd: A. P. Cornette, Jr., VP&TO

### Henderson

#### OHIO VALLEY NATIONAL BANK

P.O. Drawer 5 42420  
502/826-7120 Tr/\$49.52 Mil  
Hd: CorpTr, TrInv, EmplBen, Nb:  
John E. Keeping, SrVP&TO  
PersTr, TrOps: Wanda V. Owen, AdmAsst  
Farm: Greg Pritchett, FM

### Hopkinsville

#### FIRST CITY BANK & TRUST CO.

1002 S. Virginia St. 42240  
502/887-2265 Tr/\$80 Mil  
Hd: Richard C. Brasher, SrVP&TO  
PersTr, CorpTr, EmplBen: Clarence Walker, VP&TO  
PersTr: Brasher Mason, VP&TO  
CorpTr, TrOps: Marjorie Thompson, AsstVP&TO

#### SOVRAN BANK/KENTUCKY

712 S. Main St., P.O. Box 728 42240  
502/886-5151 Tr/\$55 Mil  
Hd: William R. McRae, SrVP&TO  
PersTrAdm, Nb: Wanda P. Boyd, VP&TO  
TrOps: Faye W. Ferrell, TopO

### Lawrenceburg

#### LAWRENCEBURG NATIONAL BANK

128 S. Main St. 40342  
502/839-6921 Tr/\$1 Mil  
Hd: Paul Vaughn, Jr., ExecVP

### Lebanon

#### THE FARMERS NATIONAL BANK

136 W. Main St. 40033  
502/692-3177 Tr/\$1 Mil  
Hd: T. E. Spragens, Jr., Pres

### Leitchfield

#### THE CITIZENS BANK AND TRUST COMPANY OF GRAYSON COUNTY

118 S. Main St. 42754  
502/259-4001  
Paul Gibson, SrVP&TO  
Janice Howard, AsstTO

### Lexington

#### BANK ONE, LEXINGTON, N.A.

Bank One Plaza 40507  
606/259-9500 Tr/\$300 Mil  
Hd: CorpTr, EmplBen: Barry Bond, Mgr  
TrInv, CorpTr: Steve Mobley, TrInvO  
PersTr: Smith Hundley, VP&PersAdmO  
TrOps: Mary McEllistrem, TopMgr  
Nb: W. L. Wilson

#### CENTRAL BANK & TRUST CO.

P.O. Box 1360 40590  
606/253-6245 Tr/\$300 Mil  
Hd: Allen I. Rushing, SrVP&TO  
CorpTr, TrOps: Marcia Prinsen, VP&TO  
PersTr: Norton G. Pritchett, Jr., VP&TO  
TrInv: Bob Marsh, TO  
EmplBen: Carolyn H. Richart, TO

#### COMMERCE NATIONAL BANK

301 E. Main St. 40507  
606/281-5200  
(Affiliate of First Kentucky Trust Co., Louisville, KY)  
Hd: Donald C. Wells, SrVP

#### FIRST SECURITY NATIONAL BANK & TRUST CO.

One First Security Plaza 40507  
606/231-1000 Tr/\$1 Bil  
Hd: H. L. Drew, ExecVP&TO  
PersTr: Gerald Landis, 1stVP&TO  
CorpTr, EmplBen: R. C. Cranfill, 1stVP&TO  
TrInv: Jerry C. Trayer, VP&SrTrInvO  
TrOps: Ken Sickels, VP  
Nb: Jack Cunningham, SrVP&TO

### London

#### CUMBERLAND VALLEY NATIONAL BANK & TRUST CO.

P.O. Box 709 40741  
606/878-7010 Tr/\$3.323 Mil  
Hd: Cookie Henderson, TrAdm

### Louisville

#### CITIZENS FIDELITY BANK & TRUST CO.

P.O. Box 33000 40296  
502/581-3269 Tr/\$2.5 Bil  
Hd: William T. Simpson, SrVP  
TRUST ADMINISTRATION GROUP  
Hd: Charles A. Walter, SrVP  
PersTr: Emily L. Lawrence, VP  
Ted L. Merhoff, VP  
Jerry M. Weaks, VP  
RE: James Couch, VP  
CORPORATE TRUST  
Jackson I. Jones, VP  
TRUST OPERATIONS  
Richard S. Crawford, VP  
PERSONAL TRUST MARKETING  
Gordon L. Ragan, VP  
CAPITAL MANAGEMENT GROUP  
Hd: Ronald J. Murphy, SrVP  
PersTr: James M. Kinsman, VP  
EmplBenInv: Donald L. Asfahl, VP  
Res: Jacqueline Tytus, VP  
FI: A. George Baumann, VP  
EmplBen: David R. Sawtelle, VP



**FIRST KENTUCKY  
TRUST COMPANY**

#### FIRST KENTUCKY TRUST COMPANY

P.O. Box 36010 40232  
502/581-4170 Tr/\$4.8 Bil  
Hd: L. A. Warner, Pres  
PersTr: Barksdale F. Roberts, SrVP  
CorpTr: D. W. Weihe, SrVP  
EmplBen: John H. Yost, SrVP  
TrOps: S. D. McCreary, SrVP  
TDP: R. S. Fishback, VP

#### HILLIARD LYONS TRUST COMPANY

545 S. Third St. 40202  
502/588-8649 Tr/\$185 Mil  
Hd: Donald F. Kohler, ChmBd  
PersTr: Arthur C. Peter, Pres  
TrInv: J. McFerran Barr, II, VP  
TrAdm: David A. Bell, VP  
TrMktg: Gordon L. Ragan, VP

#### LIBERTY NATIONAL BANK & TRUST CO.

P.O. Box 32500 40232  
502/566-2000 Tr/\$2 Bil  
James T. Crain, Jr., ExecVP  
Robert G. Scherer, ExecVP  
PERSONAL TRUST ADMINISTRATION DIVISION:  
C. Barret Birnsteele, SrVP  
John A. Brennan, SrVP  
Jack M. Combs, Jr., SrVP  
Douglas P. Neal, SrVP-Tax  
CORPORATE TRUST ADMINISTRATION DIVISION:  
EmplBen: Kennedy H. Clark, Jr., SrVP  
Instit: Mary J. Nelson, SrVP  
Cordell V. Lawrence, SrVP&CorpTrMgr  
TECHNICAL SERVICES DIVISION:  
Michael C. Huetting, SrVP  
INVESTMENT MANAGEMENT DIVISION:  
Robert C. Gray, Jr., SrVP&InvMgtMgr  
William G. Duncan, Jr., SrVP  
Clarence V. Lee, Jr., SrVP  
MARKETING/BUSINESS DEVELOPMENT DIVISION:  
Steven L. Nelson, SrVP&Mgr

#### MID-AMERICA BANK OF LOUISVILLE & TRUST COMPANY

P.O. Box 1101 40201  
501/581-5480 Tr/\$330 Mil  
Hd: Orson Oliver, Pres  
CorpTr, TrOps: Carl Frazier, VP&TO  
TrInv, Nb: John Burkhardt, VP&TO  
STOCK YARDS BANK AND TRUST CO.  
P.O. Box 32890 40232  
502/582-2571 Tr/\$400 Mil  
Hd, TrInv: R. Keith Cullinan, ExecVP&TO  
Neil B. Jesse, VP&IO  
PersTr: Stephen T. Wolford, TO  
CorpTr: Judith B. Bryon, IO  
CorpTr, EmplBen: Joseph R. Gillespie, EBO  
TrTax: V. Marlene Farris, TrTxO  
TrOps: Judy Davis, TopO  
TrNb: Geri F. Silliman, BDO

### Madisonville

#### FARMERS BANK & TRUST CO.

P.O. Box 340 42431  
502/821-5150 Tr/\$8.514 Mil  
Hd: Mildred O. Whitfield, VP&TO

#### KENTUCKY BANK & TRUST CO.

1 S. Main St., P.O. Drawer B 42431  
502/821-6075 Tr/\$14 Mil  
Hd: Shirley W. Thomas, VP&TO  
TDP: Brenda Royalty

#### PEOPLES BANK & TRUST CO.

P.O. Box K 42431  
502/821-1661 Tr/\$8 Mil  
Hd: William C. Ayer, Chm&TO  
TrOps: L. Rush Hunt, VP&TO

## Marion

**FARMERS BANK & TRUST CO.**  
P.O. Box 151 42064  
502/965-3106 Tr/u\$1 Mil  
Hd: H. D. Sullenger, Chm, Pres&TO

## Mayfield

**THE FIRST NATIONAL BANK OF MAYFIELD**  
P.O. Box 369 42066  
502/247-1758 Tr\$13.952 Mil  
Hd: Frederick D. Blume, Pres&TO  
TrOps: Frances P. Ray, TOpO  
Nb: Gene R. Miller, SrVP&TO

## Maysville

**BANK OF MAYSVILLE**  
20 W. 2nd St. 41056  
606/564-4001 Tr\$6 Mil  
Hd: Anne H. Fallmer, TO  
**STATE NATIONAL BANK**  
33 W. 2nd St. 41056  
606/564-3381 Tr\$36 Mil  
Hd: CorpTr, EmplBen: Kurt Talle, TO  
PersTr, TrInv: Lloyd Schiltz  
TrOps: Barbara Gay  
TDP: Sarah Harris

## Middlesboro

**COMMERCIAL BANK**  
P.O. Box 520 40965  
606/248-1450 Tr\$4 Mil  
Hd: Allan Atkins, VP&TO  
**FIRST STATE BANK OF MIDDLESBORO**  
19th & Cumberland Ave., P.O. Box 400 40965  
606/248-5950  
Hd: H. Aubrey Bailey, SrVP&TO

## Morganfield

**MORGANFIELD NATIONAL BANK**  
P.O. Box 390 42437  
502/389-1515 Tr/a\$8 Mil  
Hd: David Presser, VP&TO  
**UNION BANK & TRUST CO.**  
P.O. Box 349 42437  
502/389-2242 Tr\$3 Mil  
Hd: J. K. Waller, II, VP, Csh&TO

## Mt. Olivet

**THE FARMERS & TRADERS BANK**  
P.O. Box 198 41064  
606/724-5403 Tr/u\$1 Mil  
Hd: Jan Caldwell  
Jan Adamson, TO

## Mt. Sterling

**EXCHANGE BANK OF KENTUCKY**  
P.O. Box 306 40353  
606/498-5332 Tr\$1 Mil  
Hd: PersTr, CorpTr: H. G. Reed, Jr., Pres&TO  
PersTr, Nb: John M. Goodhue, AsstVP&TO  
TrOps: Deborah Spencer, Comp&Csh  
**MONTGOMERY & TRADERS BANK & TRUST CO.**  
Main & Bank Sts. 40353  
606/498-3988 Tr/u\$1 Mil  
Hd: H. D. Reynolds, VP&TO  
**MOUNT STERLING NATIONAL BANK**  
P.O. Box 286 40353  
606/498-3800 Tr\$16.4 Mil  
Hd: Daniel C. Manley, VP&TO  
Evelyn K. Marshall, AsstTO

85% of the readers of

# TRUSTS & ESTATES

are involved in personal trusts.

## Munfordville

**HART COUNTY BANK AND TRUST COMPANY**  
P.O. Box 217 42765-0217  
502/524-2231 Tr\$3 Mil  
Hd: CorpTr, TrInv, ComTrF:  
Robert L. Chambliss, Jr., Pres&TO  
PersTr, EmplBen: Louise C. Martin,  
ExecVP, Csh&TO  
TrOps, Nb, TDP: Dewayne T. Bush, MgtTrainee

## Murray

**BANK OF MURRAY**  
P.O. Box 1080 42071  
502/753-1893 Tr\$9.5 Mil  
Hd: Charles S. Foster  
TrOps: Pat Latimer

## Newport

**THE FIFTH THIRD BANK OF CAMPBELL COUNTY NAT. ASSN.**  
P.O. Box 460 41072  
606/292-5505 Tr\$25 Mil  
Hd: Clyde C. Nelson, VP&TO  
J. Robert Geisen, AsstTO  
**NEWPORT NATIONAL BANK**  
P.O. Box 190 41072  
606/261-5922 Tr\$25 Mil  
Hd: Donald R. Bauer, VP&TO  
Patrick J. Klacke, Pres  
TrOps: Chris S. Hoffman, TO

## Nicholasville

**THE FIRST NATIONAL BANK AND TRUST COMPANY**  
P.O. Box 217 40356  
606/887-2411 Tr\$1.5 Mil  
Hd: Maurice Knight, ExecVP

## Owensboro

**CARDINAL FEDERAL SAVINGS BANK**  
700 Frederica St. 42301  
502/684-9661 Tr\$4.5 Mil  
Hd: J. Norman Martin, SrVP&TO  
**CENTRAL BANK & TRUST CO.**  
114 W. 3rd St. 42301  
502/926-9666 Tr\$68 Mil  
Hd: Conrad J. Greicar, SrVP&TO  
PersTr: Nell Mitchell, AsstVP&TO  
TrInv: C. Robert Madys, SrVP&TO  
TrOps: Sandy Travis  
**CITIZENS STATE BANK**  
P.O. Box 886 42302  
502/926-5785 Tr\$65 Mil  
Hd: EmplBen, Nb: John P. Beckett, Jr., SrVP&TO  
PersTr, TrInv: Robert E. Wagner, VP&TO  
PersTr, CorpTr: Betty D. Gitten, TO  
EmplBenAdmin: Judith A. Hines, TO  
**OWENSBORO NATIONAL BANK**  
P.O. Box 787 42301  
502/926-3232 Tr\$175 Mil  
Hd: Ronald D. Shepherd, SrVP&TO  
PersTr: Alan Hamilton, AsstVP&TO  
Charlie D. Mitchell, SrVP&ExecTO  
Nina Stamper, AsstVP&TO  
EmplBen, TrOps, PenTr: Patty Drury, VP&TO  
ASSET MANAGEMENT DIVISION  
FP: Walter H. Smith, IstSrVP

## Owenton

**PEOPLES BANK & TRUST CO.**  
P.O. Box 8 40359  
502/484-3466 Tr/u\$1 Mil  
Hd: Susan Gaines, TO

## Paducah

**CITIZENS BANK & TRUST CO.**  
P.O. Box 2400 42002-2400  
502/444-6321 Tr\$112.5 Mil  
Hd, TrInv: J. Russell Ogden, CFA&SrVP  
Hd, CorpTr, EmplBen: Richard L. Throgmorton, VP  
PersTr: Jacque Moran, VP  
ComTrF, TrOps: Kathaleen Wyatt,  
AsstTO&TOpO  
Dale Hancock, AsstTO&AsstTO  
**PADUCAH BANK & TRUST CO.**  
P.O. Box 2600 42001  
502/443-6424 Tr/u\$1 Mil  
Hd: Janis H. Phillips, VP&TO  
**PEOPLES FIRST NATIONAL BANK & TRUST CO.**  
P.O. Box 1920 42001  
502/444-6371 Tr\$160 Mil  
Hd: A. Howard Arant, SrVP&TO  
Michael Gish, VP&TO  
TrOps: Mindi Whitworth, TOpO  
TrInv: Wells Heath, III  
Ricky Darnell, TO  
Lisa Sugg, AsstTO

## Paintsville

**CITIZENS NATIONAL BANK**  
P.O. Box 1488 41240  
606/789-4001 Tr\$6.3 Mil  
Hd, PersTr, CorpTr: Dennis T. Darton, Pres&TO  
PersTr, CorpTr, TrInv, EmplBen, TrOps, Nb, TDP:  
Toni C. Spradlin, AsstVP&TO  
**FIRST NATIONAL BANK**  
P.O. Box 710 41240  
606/789-2111  
Hd: Robert L. Bayes, Pres&TO

## Paris

**BOURBON AGRICULTURAL DEPOSIT BANK & TRUST CO.**  
P.O. Box 157 40361  
606/987-1795 Tr\$23.9 Mil  
Hd: Jack M. Diamond, VP&TO  
TrOps, TDP: Anita Jennings, TOpO  
PersTr, TrAdm: Mark Walls, AsstTO

## Pikeville

**THE FIRST NATIONAL BANK OF PIKEVILLE**  
P.O. Box 1002 41501  
606/437-6247  
Hd: Robert Page, AsstVP&TO  
**PIKEVILLE NATIONAL BANK & TRUST CO.**  
P.O. Box 2947 41501  
606/432-1414 Tr\$7.5 Mil  
Hd: Builin Coleman, Pres&TO  
Lonnice K. Osborne, TO

## Prestonsburg

**THE BANK JOSEPHINE**  
P.O. Box 471 41653  
606/886-9101  
Hd: D. Sam Blankenship, Pres&TO

## Princeton

**FARMERS BANK & TRUST CO.**  
P.O. Box 559 42445  
502/365-5526 Tr\$7.3 Mil  
Hd: James R. Kevil, VP&TO  
**FIRST BANK & TRUST CO.**  
P.O. Box 379 42445  
502/365-3545 Tr\$2.954 Mil  
Hd: Kenneth E. Cox, Pres&CEO  
Danny H. Patton, VP&TO  
Nancy Wynn, AsstVP&AsstTO

## KENTUCKY (Cont'd)

### Richmond

#### CITIZENS FIDELITY BANK & TRUST MADISON COUNTY

P.O. Box 8 40475  
606/623-2747 Tr\$10 Mil  
James H. Howard, Pres  
William C. Parks, VP&TO

#### STATE BANK & TRUST CO.

P.O. Box 38 40475  
606/623-2884 Tr\$14.6 Mil  
Hd, CorpTr, Nb: H. Thomas Tudor, SrVP&TO

### Shelbyville

#### BANK OF SHELBYVILLE

P.O. Box 187 40065  
502/633-4856  
Hd: Mary Ann Perry, ExecVP  
Fred Catlett, VP

#### CITIZENS UNION BANK

P.O. Box 189 40065  
502/633-4450 Tr/u\$1 Mil  
Hd: Ellen Wilson, TO

### Somerset

#### FIRST AND FARMERS BANK

P.O. Box 820 42501  
606/679-7451 Tr\$10 Mil  
Hd: John D. Clarke, TO  
Vickie Godsey, AsstTO

### Sturgis

#### FARMERS STATE BANK

P.O. Box 307 42459  
502/333-4101 Tr\$1 Mil  
Hd: Garland Certain, Pres&TO  
Ruth Conway, AsstTO

### Versailles

#### WOODFORD BANK & TRUST CO.

101 N. Main St. 40383  
606/873-3131 Tr\$21 Mil  
Hd: L. D. Sweazy, Chm&CEO

### Williamstown

#### BANK OF WILLIAMSTOWN

203-205 S. Main St. 41097  
606/824-4436 Tr/u\$1.6 Mil  
Hd: Jerome A. Griessmann, ExecVP&TO

### Winchester

#### CITIZENS FIDELITY BANK & TRUST CO. WINCHESTER

P.O. Box 216 40391  
606/744-1161 Tr\$10 Mil  
Henry C. T. Richmond, III, VP&TO  
Pat S. Rainey, AsstTO

#### CLARK COUNTY BANK, INC.

24 W. Lexington Ave. 40391  
606/744-1632 Tr\$3.6 Mil  
Hd, Nb: William H. Hodgkin, Pres  
TrInv: Nina M. Tyler, VP&TO  
TDP: Deborah T. Jones

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

## LOUISIANA

### Alexandria

#### HIBERNIA NATIONAL BANK

P.O. Drawer 1030 71309  
318/487-2186  
(Branch of New Orleans)  
EmplBenAdm, BusDev: David L. Marsh, AsstVP&TO  
PersTr: Pamela L. Fowler, AsstTO

#### RAPIDES BANK & TRUST CO.

P.O. Box 31 71309  
318/487-2446 Tr\$45 Mil  
Hd: Edward L. Crump, Jr., VP&TO  
TrAdm: Joey Descant, III, TO

#### SECURITY FIRST NATIONAL BANK

P.O. Box 231 71309  
318/445-4531  
Hd: Henry E. Blake, VChm&TO

### ★Baton Rouge

#### AMERICAN BANK & TRUST CO.

P.O. Box 591 70821  
504/346-6327 Tr\$131 Mil  
Hd, TrInv, Nb: Herbert R. Hassell, SrVP&TO  
CorpTr: J. Michael Brouillette, VP&TO  
EmplBen: Gregory R. Martini, VP&TO  
TrOps: Kim Harrell, AsstTO  
Nb: George E. Daigne, TBDO

#### CITY NATIONAL BANK

445 North Blvd., P.O. Drawer 1231 70821  
504/387-2151 Tr\$87.6 Mil  
Hd: John S. Hancock, Jr., SrVP&TO  
Nb: Richard T. Hill, AsstVP  
PersTr: Ouida Powell, AsstVP&TO

#### HIBERNIA NATIONAL BANK

P.O. Drawer 3597 70821  
504/381-2129  
(Branch of New Orleans)  
EmplBenAdm: John D. Temple, VP&TO  
PersTrAdm: Bradley D. Taylor, VP&TO  
CorpTrAdm: Evelyn G. Dean, AsstVP&TO  
BusDev: L. Brent Moseley, VP&TrInvO  
Donald W. Pope, AsstVP&TO

#### LOUISIANA NATIONAL BANK

P.O. Box 1511 70821  
504/389-4251 Tr\$4.5 Bil  
Hd: T. Warren Ogden, SrVP  
PersTr: Wm. L. Youngblood, VP  
CorpTr: John S. Adkins, VP&TO  
TrInv: Donald E. Allred, Pres, Premier Investment Advisors, Inc.  
EmplBen: J. Erroll Gautreau, VP&TO  
TrOps: R. R. Riche, VP&TOpO  
Nb: Glenn B. Coats, SrVP

#### SUNBURST BANK

P.O. Box 2710 70821  
504/924-9210 Tr\$70 Mil  
Hd: Richard W. Petrie, Jr., VP&TO  
PersTr, CorpTr, EmplBen: Carmo Doyle, VP&TO  
TrInv: Brendan B. Brosnan, TO  
TrOps: Patricia S. Albin, TOpO

### Bogalusa

#### FIRST STATE BANK & TRUST CO.

P.O. Box 1000 70427  
504/732-3633  
Hd: J. H. Thornhill, Jr., SrVP&TO  
EmplBen: Nathan W. Bush, VP

### Bunkie

#### AVOYELLES TRUST & SAVINGS BANK

P.O. Box 530 71322  
318/346-6604  
Hd: Nelson M. Lee, Pres&TO  
**BUNKIE BANK & TRUST**  
122 W. Church St. 71322  
318/346-2668 Tr/u\$1 Mil  
Hd: Lynn Bordelon, VP

### Columbia

#### CALDWELL BANK & TRUST

P.O. Box 1749 71418  
318/649-2351  
Hd: R. J. Lee, Pres

### Covington

#### FIRST NATIONAL BANK

P.O. Drawer 808 70434  
504/624-4200 Tr\$75 Mil  
Hd, PersTr, TrInv: Lee R. Spence, ExecVP&SrTO  
CorpTr, Nb: Ronald G. Barnes, SrVP&TO  
EmplBen, TrOps: John B. Trainor, VP&TO

### Crowley

#### BANK OF COMMERCE & TRUST CO.

P.O. Box 246 70526  
318/783-2201 Tr\$1.5 Mil  
Hd: Jack Lambert, Jr.

### Eunice

#### ST. LANDRY BANK AND TRUST COMPANY

Eunice Office  
101 N. 2nd St. 70535  
(Branch of Opelousas)  
Hd: R. S. Tomlinson, Jr., Pres&ChmBd  
Charles A. Richard, Jr., SrVP&Mgr  
Ruth Ellen Duplechin, VP&AsstMgr  
Dean Zerbe, VP&AsstMgr

### Franklin

#### COMMERCIAL BANK & TRUST CO.

P.O. Box 575 70538  
318/828-5140 Tr/u\$1 Mil  
Hd: Sue Bodin

### Hammond

#### CITIZENS NATIONAL BANK

201 N.W. Railroad Ave., P.O. Box 2188 70404  
504/345-3545  
Hd: Jack W. Gautier, ExecVP-Inv

### Harahan

#### FIRST NATIONAL BANK OF JEFFERSON PARISH

5400 Mouves St. 70123  
504/734-8034 Tr\$27.2 Mil  
Hd, TrInv: William W. Laurendine, III, SrVP&TO  
PersTr: Joyce B. Smith, TO  
CorpTr, EmplBen: Dorothy M. Clyne, TO  
TrOps: Leslie Santalucia, TO  
Nb: James L. Reynolds, Jr., TO

### Haynesville

#### THE PLANTERS BANK & TRUST CO.

P.O. Box 151 71038  
318/624-1515  
Hd: Larry Jordan, Pres

### Houma

#### FIRST NATIONAL BANK

P.O. Box 6096 70360  
504/868-1660 Tr\$210 Mil  
Hd: Linda E. Kern, VP&TO  
PersTr, CorpTr: James M. Leeper, VP&TO  
PersTr, Nb: M. Susan Breaud, AsstVP&TO  
Nb: F. Dixon Lewis, IO  
**THE PREMIER BANK OF SOUTH LOUISIANA**  
P.O. Box 5036 70361  
504/876-7800 Tr\$115.6 Mil  
Hd: Jules Ellender  
PersTr: Nedra S. Babin  
Rick Imhoff  
EmplBen: Joan Blanchard  
Linda Brasher

## Jennings

### JEFF DAVIS BANK & TRUST CO.

P.O. Box 820 70546  
318/824-3424 Tr\$3.6 Mil  
Hd: Jeff Boudreaux, Pres  
PersTr, CorpTr, Trlnv, Nb: Frederick F. Huber, TO

## Lafayette

### FIRST NATIONAL BANK

P.O. Box 90-F 70509  
318/265-3442 Tr\$33.6 Mil  
Hd, Nb: John C. Wagnon, ExecVP&TO  
TrOps, TDP: Jerry W. Reynolds, VP&TO

### GUARANTY BANK & TRUST CO.

P.O. Box 3248 70502  
318/236-7000 Tr\$577 Mil  
Hd, PersTr, Trlnv: Richard C. Byrd, VP&TO  
PersTrAdm: Donald L. Huter, Jr.  
CorpTr: Carolyn Webb  
EmplBen: Janet Burleigh  
TrOps: Yvonne Romero

### WHITNEY NATIONAL BANK OF NEW ORLEANS

P.O. Box 3708 70502  
318/264-6000  
(Branch of New Orleans)  
Hd: Eugene P. Cella, SrVP&TO  
TrOps: Vicki R. Klara  
TDP: Renel Landry

## Lake Charles

### THE CALCASIEU-MARINE NATIONAL BANK

P.O. Box 3403 70602  
318/494-3319 Tr/\$25 Mil  
Hd, PersTr: Allain Davidson, VP&TO  
CorpTr: Ronald P. Roan, AsstVP  
EmplBen: Samuel V. Wilkinson, TO  
Nb: Frederick M. Lee, VP&TO

### FIRST NATIONAL BANK

P.O. Box 1889 70602  
318/477-7630 Tr\$50 Mil  
Hd: Charles B. Verrette, VP&TO  
Stephen T. Becnel, VP&TO

### LAKESIDE NATIONAL BANK

P.O. Box 1268 70602  
318/433-2265 Tr/\$45 Mil  
Hd: Andrew J. Betz, SrVP&TO  
TrOps: Julie Fewell, AsstTO

### PREMIER BANK OF LAKE CHARLES, N.A.

P.O. Box 1527 70602  
318/493-3256 Tr\$31 Mil  
Hd: Charles S. Ware, SrVP&TO

## Leesville

### MERCHANTS & FARMERS BANK & TRUST CO.

P.O. Box 1151 71496-1151  
318/239-6504 Tr\$1 Mil  
Hd: Perry Johnson, TO

## Metairie



### JEFFERSON GUARANTY BANK

P.O. Box 8527 70011  
504/838-4571 Tr\$150 Mil  
Hd: John T. Trotter, SrVP&TO  
PersTr: Keith M. Jacomine, TO  
CorpTr: Nicholas J. Compagno, Jr., VP  
EmplBen: Valerie W. Truax, TO  
TrOps: Harold F. Keneker, Jr., VP  
TDP: Carin R. Sunseri, TO

## Minden

### MINDEN BANK & TRUST CO.

P.O. Box 400 71055  
318/377-4283 Tr\$4 Mil  
Hd: Don D. Moore, Pres  
TrOps: Marlo H. Alexander, TO

### PEOPLES BANK & TRUST CO.

P.O. Box 340 71055  
318/377-6366  
Hd: Ralph S. Williams, Pres

## Monroe

### CENTRAL BANK

P.O. Box 4928 71211  
318/362-8544 Tr\$120 Mil  
PersTr: Walter E. Busby, VP&TO  
EmplBen: Albert M. Crawford, VP&TO  
TrOps: Diana Fontana, TOPO  
Trlnv: Dean Mailhes, TrlnvO

### FIRST AMERICAN BANK & TRUST OF LOUISIANA

P.O. Box 7232 71211  
318/362-8233 Tr\$160 Mil  
Hd: William W. Keith, SrVP&TO  
Bruce F. Jones, VP&TO

### FIRST NATIONAL BANK OF GREATER MONROE

500 Natchitoches P.O. Box 487 71294-0487  
318/387-8330  
Hd, Trlnv, EmplBen, TrOps:  
J. Herbert Boystun, Pres&CEO  
PersTr, CorpTr, ComTrF, Nb: Ford Jacka,  
VP&AsstTO

### THE OUACHITA NATIONAL BANK

P.O. Drawer 1412 71210  
318/362-7576 Tr\$172.3 Mil  
Hd: William C. Staab, SrVP&TO  
PersTr: Charles A. Hodgkins, Jr., TO  
TrOps, Nb: Christopher L. Craighead, AsstTO  
EmplBen: Sarah J. Cockrell, AsstTO  
Trlnv: Lane B. Williams, TrlnvO

## Natchitoches

### EXCHANGE BANK & TRUST CO.

P.O. Box 446 71458-0446  
318/352-8141 Tr\$2 Mil  
Hd: Pat Henry

## New Iberia

### THE NEW IBERIA BANK

P.O. Box 11240 70562-01240  
318/365-6761  
Hd: J. O. Broussard, ExecVP

## New Orleans

### AMERICAN BANK & TRUST CO.

200 Carondelet St. 70130  
504/569-0412 Tr\$7.4 Mil  
Hd: Linda E. Kern, VP&TO  
PersTr, EmplBen: James M. Leeper, VP&TO  
TrOps: Janice L. St. Philip

### FIRST NATIONAL BANK OF COMMERCE

210 Baronne St. 70112  
504/561-1606 Tr\$540 Mil  
Hd: W. Shiles McCord, ExecVP&TO  
PersTr: Henry G. McCall, II VP&TO  
CorpTr: James P. Conner, VP&TO  
Trlnv: John C. Portwood, SrVP&TO  
EmplBen: Samuel Whichard, VP&TO  
TrOps: Michael J. Guidry, VP&TO  
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P.O. Box 61540 70161  
504/586-5531 Tr\$2.97 Bil  
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Mgr: Rodney J. Abele, Jr., ExecVP&Mgr  
TrAdmMgr: James W. Bryon, Jr., VP&TrlnvO  
TrlnvMgr: Robert L. Rust, VP&TrlnvO  
CorpTrMgr: Kenneth A. Rains, VP&TO  
BusDevMgr: Pierre F. Lapeyre, VP&TO  
TrTx, LglMgr: Z. Geoff Bujalski, VP&TO  
TrOpsMgr: David L. Sadler, VP&TO  
EmplBenMgr: Ben Byers, VP&TO  
PersTrMgr: Hal C. Reed, VP&TO  
CorpTr, N.O.: J. Critington Lorio, VP&TO  
BusDevEmplBen, N.O.: William J. Kearney, III, VP&TO  
BusDevPersTr, N.O.: John C. Carriere, AsstVP&TO  
**WHITNEY NATIONAL BANK OF NEW ORLEANS**  
228 St. Charles Ave. 70130  
504/586-7272 Tr\$90 Mil  
(Branch in Lafayette)  
Hd: Peyton E. Bruns, VP&TO  
Nb: Robert G. Beaumont, VP&TO  
Trlnv: Felix Jackson, VP&TO  
EmplBen: Edward J. Welsch, AsstTO

## Opelousas

### FIRST NATIONAL BANK OF ST. LANDRY PARISH

P.O. Drawer E 70571  
318/942-5752 Tr\$623  
Hd, TrOps: Robert Bacon, ExecVP&ChOpO/Tr  
PersTr, Nb: Arlette Fontenot  
EmplBen: Melanie Carrier, VP  
Planters Branch:  
110 E. Bellevue 70570  
318/942-5752  
Melanie Carrier, VP  
Arlette Fontenot

### ST. LANDRY BANK & TRUST CO.

P.O. Box 110 70570  
318/942-7516  
(Branches in Eunice & Port Barre)  
Hd: R. S. Tomlinson, Jr., Pres&ChmBd  
Marjorie Fa-Kouri, VP, Csh&TO

## Plaquemine

### CITIZENS BANK & TRUST CO.

P.O. Box 659 70764  
504/687-3576 Tr/\$2 Mil  
Hd: E. B. Middleton, Pres&CEO

## Port Barre

### ST. LANDRY BANK AND TRUST COMPANY

Canal at Saizan Ave.  
(Branch of Opelousas)  
Hd: R. S. Tomlinson, Jr., Pres&ChmBd  
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## Ruston

### RUSTON STATE BANK & TRUST CO.

P.O. Box 1130 71273  
318/225-2376 Tr\$30 Mil  
Hd: Kyle McDonald, VP&TO  
Trlnv: James F. Crank, SrIO

## St. Francisville

### BANK OF COMMERCE & TRUST CO.

P.O. Drawer 520 70775  
504/635-3391 Tr/\$1 Mil  
Hd: Eloise Cutrer, Csh&TO

## St. Martinville

### ST. MARTIN BANK & TRUST

P.O. Box 199 70582  
318/394-6242 Tr/\$1 Mil  
Hd: Larry J. Comeaux  
Lena O. Fuselier, AsstTO



## LOUISIANA (Cont'd)

### Shreveport

#### AMERICAN BANK & TRUST CO.

401 Market, Ste. 100 71101  
318/221-0693 Tr\$10 Mil  
Hd: Jan M. Foster, TO

#### COMMERCIAL NATIONAL BANK

P.O. Box 21119 71152  
318/429-1715 Tr\$473 Mil  
Hd: David H. Nordyke, SrVP&TO  
Pers: Terry M. Gaston, TO  
CorpTr: Richard G. McBroom, VP&TO  
EmplBen: E. F. Wheland, II, VP&TO  
TrOps: Stephen A. Boose, VP&TO  
TrInv: R. E. Lindquist, VP&TO  
Nb: Denny L. Spicer, VP&TO

#### FIRST NATIONAL BANK OF SHREVEPORT

P.O. Box 21116 71154  
318/226-2211 Tr\$201 Mil  
(A subsidiary of Premier Bancorp)  
Mgr: Jack C. Thomas, SrVP  
CorpBusDev: Alex R. Ivins, VP&TO  
TrInv: David B. Murphy  
PersFinSvc: Paul E. Hicks, VP&TO  
PersTr: Mary J. Fain  
Est: Bridget L. Sinclair  
Mkt: Harvey Anne Leimbrook  
EmplBen: Douglas F. Frey  
CorpTr: Janice T. Stephens  
DP&TrOps: John D. Garland

#### HIBERNIA NATIONAL BANK

P.O. Drawer 2148 71166  
318/677-5127  
(Branch of New Orleans)  
BusDev: Arthur R. Carmody, III, AsstVP&TO

#### LOUISIANA BANK & TRUST CO.

P.O. Box 21730 71120-1730  
318/674-3790 Tr\$118 Mil  
Hd,TrInv: David E. Tyrone, SrVP&TO  
PersTr: Naomi C. Wheland, VP&TO  
Myra Pharis, AsstTO  
CorpTr: Carolyn Billings, TO  
TrOps: Gina S. Jenkins, AsstTO  
Nb: Kay W. Butcher, SpSvcsO  
EmplBen: Julie S. Skamangas, AsstTO

### Springhill

#### SPRINGHILL BANK & TRUST

124 N. Main St. 71075  
318/539-3535 Tr/\$1 Mil  
Hd: H. E. Waters, Pres  
PersTr,EmplBen: Esther K. Cochran, AsstTO

### Vidalia

#### CONCORDIA BANK & TRUST CO.

P.O. Box 518 71373  
318/336-5259 Tr/\$1 Mil  
Hd: Travis Gore, Pres&CEO

### West Monroe

#### FIRST NATIONAL BANK OF GREATER MONROE

500 Natchitoches 71294-0487  
318/387-8330  
Hd,TrInv,EmplBen,TrOps:  
J. Herbert Boydston, Pres&CEO  
PersTr,CorpTr,ComTrF,Nb: Beuford G. Jacka, Jr.,  
AsstTO

### Winnsboro

#### WINNSBORO STATE BANK & TRUST CO.

P.O. Box 880 71295  
318/435-7535  
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### ★ Augusta

#### KEY TRUST COMPANY OF MAINE

286 Water St. 04330  
207/623-5622  
(Branch of Portland)  
Nb,Adm: Thomas H. Sawyer, SrVP&TO  
TrInv: Frank Lawrence, VP&TrInvO  
PersTr: Bruce Stockford, VP&TO  
EmplBen: Lucille F. Norman, TO  
**MERRILL/NORSTAR BANK**  
244 Water St. 04330  
207/622-7161, Ext. 2221  
(Branch of Bangor)  
Janet White, TO

### Bangor

#### CASCO NORTHERN BANK, N.A.

21 Main St. 04401  
207/947-0136  
(Branch of Portland)  
Delia P. Saintcross, VP  
Michael Metique, TrRep

#### KEY TRUST COMPANY OF MAINE

77 Exchange St. 04401  
207/945-0618  
(Branch of Portland)  
Nb,Adm: James W. Nichols, TO  
Nb,Adm: Paul J. Morrow, TO

#### MAINE NATIONAL BANK

(Bank of New England)  
1 Merchants Plaza  
P.O. Box 925 04401  
207/942-4801  
(Branch of Portland)  
Hd,EmplBen: Mark L. Cuneo, VP  
PersTr: Richard S. Douglas, VP  
Nb: Michael Cutler, TDO

#### MERRILL/NORSTAR

Merrill Center, Exchange St. 04401  
207/941-6050 Tr\$850 Mil  
(Branches in Augusta, Lewistown, Portland,  
Sanford & Waterville)  
Hd: John C. McGinn, ExecVP  
PersTr: Donald Roux, SrVP  
CorpTr,TrOps: Richard E. Steckel, VP  
TrInv,ComTrF: J. Edward Klisiewicz, SrVP  
EmplBen: R. Paul Pasquine, VP  
Nb: Richard A. Spencer, SrVP  
TDP: Tammy Wright, OpsO

#### UNITED BANK

2 Hammond St., P.O. Box D 04401  
207/942-5263 Tr\$32 Mil  
Hd,PersTr,TrInv: Daniel B. Priestley, Pres  
Robert M. Parker, Jr., AsstVP&TO  
TrOps: Susan L. Kenney, TrSvcsSupv  
Deanna S. Condon  
Diane T. Nagle

### Bar Harbor



#### BAR HARBOR BANKING AND TRUST COMPANY

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#### BAR HARBOR BANKING & TRUST CO.

82 Main St. 04609  
207/288-3314 Tr\$92.511 Mil  
Hd: Dwight L. Ecton, VP&TO  
PersTr: Geddes W. Simpson, Jr., TO  
Faye A. Geel, AsstTO  
TrInv: Dennis H. Carr, TrInvO  
TrOps: Charlene H. Tibbets, TOpO

#### FIRST NATIONAL BANK

P.O. Box A 04609  
207/288-5391 Tr\$30 Mil  
Hd: Richard S. Libby, VP&TO  
PersTr: Julian S. White, VP&TO  
TrOps: Jean H. Kief, AsstTO

### Biddeford

#### PEPPERELL TRUST CO.

P.O. Box 448 04005  
207/282-4121  
Mary K. Shaw, ChmBd&CEO  
George E. Brickates, Pres  
Charles Antonacos, TO

### Caribou

#### MAINE NATIONAL BANK

(Bank of New England)  
Downtown Shopping Mall  
P.O. Box 607 04736  
207/496-3871  
(Branch of Portland)  
Hd: Richard E. Wing, AsstVP&TO

### Damariscotta

#### FIRST NATIONAL BANK

P.O. Box 940 04543  
207/563-3195 Tr\$20.8 Mil  
Hd: Henry V. Pelton, VP&TO  
TrOps: Nora A. Cyr, Mgr

### Ellsworth

#### UNION TRUST COMPANY OF ELLSWORTH

P.O. Box 479 04605  
207/667-2504 Tr\$24 Mil  
Hd: William S. Clark, VP&TO

### Lewiston

#### MERRILL/NORSTAR BANK

35 Ash St. 04240  
207/795-8600  
(Branch of Bangor)  
Hd: Corinne O. McIntosh, VP

### Livermore Falls

#### LIVERMORE FALLS TRUST CO.

P.O. Drawer A 04254  
207/897-3491 Tr\$3 Mil  
Hd: L. Gary Knight, TO  
Melvin L. Newendyke, AsstTO

### Portland

#### CASCO NORTHERN BANK N.A.

One Monument Sq. 04101  
207/774-8221 Tr\$890 Mil  
(Branches in Bangor & Presque Isle)  
Hd,Admin,Ops: A. Peter Babyak, SrVP  
TrInv,ComTrF: Donald L. Head, SrVP  
PersTr: Frank Kemna, VP&TO  
CorpTr: Warner Price, VP&TO  
EmplBen: Stuart H. Goodwin, VP  
TrOps: Helen R. Rickett, VP-Ops  
Nb: Charles S. Probert, VP

#### KEY TRUST COMPANY OF MAINE

One Canal Plaza 04112  
207/874-7111 Tr\$1 Bil  
(Branches in Augusta & Bangor)  
Hd: William M. Hunter, II, Pres&CEO  
PersTr: Theodore B. Wordon, VP&TO  
CorpTr: Jeffrey M. Van Fleet, SrVP&TO  
TrOps: Norman R. Paquette, VP  
Nb: Gary L. Robinson, AsstVP  
Dennis B. Mitchell, TO

## MAINE NATIONAL BANK

(Bank of New England)  
400 Congress St., P.O. Box 3555 04104  
207/775-1000 Tr\$896 Mil  
(Branches in Bangor and Caribou)  
TRUST DEPT.

Hd. PersTr: Mary E. McGushin, SrVP  
CorpTr: David C. MacNichol, VP  
TrInv.ComTrF: John L. Simpson, SrVP  
EmplBen: Robert I. Chase, VP  
TrOps: Donald W. Smith, VP  
Nb: George F. Pennington, VP

## MERRILL/NORSTAR BANK

One City Center, P.O. Box 17537 04101  
207/874-5010  
(Branch of Bangor)  
Hd: Donald Roux, SrVP

## Presque Isle

### CASCO NORTHERN BANK

P.O. Box 1029 04769  
207/769-2211  
(Branch of Portland)  
Hd: Brent K. Jenson, VP

### KEY BANK OF NORTHERN MAINE

P.O. Box 847 04769  
207/764-6650  
Hd: David I. Dorsey, Pres

## Sanford

### MERRILL/NORSTAR BANK

Mill Square 04073  
207/324-2202, Ext. 268  
(Branch of Bangor)  
Hd: William D. Lucas, VP

## Waterville

### MERRILL/NORSTAR BANK

33 Maine St. 04901  
207/873-4291, Ext. 275  
(Branch of Bangor)  
Hd: Clarence E. Bickford, Jr., VP

## MARYLAND

### \* Annapolis

### FARMERS NATIONAL BANK

5 Church Circle 21401  
301/263-2603 Tr\$83 Mil  
Hd,TrInv,Nb: Glenwood L. Gish, SrVP&TO  
TrOps: Joanne K. Park, TOpO

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100 S. Charles St. 21201  
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(Branches in Bel Air, Rockville & Salisbury)

Hd: Thomas G. Church, SrVP  
Thomas J. Quirk, II, VP-LegalCmpl  
PersTrAdm: Richard D. Adams, VP  
Est&InstAdm: Peter M. Watts, VP  
TrInv: Lee M. Seabolt, VP  
EmplBenAdm: Louis Sergi, VP  
CorpTr: George Hamilton, VP  
Nb: H. Bradbury Foster, VP  
TrOps: Patricia Farrell, VP

### FIRST NATIONAL BANK OF MARYLAND

25 S. Charles St. 21201  
301/244-4602 Tr\$1.4 Bil  
(Branches in Cumberland and Hagerstown)

Leslie C. Lee, SrVP&TO  
Brian R. Mund, SrVP&TrInvO  
EmplBen: Edward F. Obazo, VP  
PersSvcs: John E. Fitzgerald, VP  
RE: William A. Bower, VP  
CorpTr: Richard H. Bass, VP  
TrOps.ComTrF: InstitCust: Ronald F. Ferrone, VP  
TrMtg&Nb: John A. Gilpin, VP

### MERCANTILE-SAFE DEPOSIT & TRUST CO.

2 Hopkins Plaza 21201  
301/237-5900 Tr\$5.8 Bil  
(Member of Mercantile Bankshares Corp.)  
TRUST DIVISION

Hd: Brian B. Topping, VChm  
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Inv: James G. Ball, SrVP  
Admin: W. Curtis Smith, SrVP  
EstPlng: Richard J. Flanagan, SrVP  
Mktg&SlsMgt: John R. Hornady, III, VP  
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CorpTr: Sandra L. Spira, VP  
EmplBen: James H. Clark, VP  
InstitMktg-Cust: H. Louis French, VP  
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Econ: Georges F. Racourt, AsstVP  
SecurTrad: William E. Conrad, VP  
InstitMkt-Inv: John Wetzelberger, VP

### SECURITY TRUST CO., N.A.

(Formerly Maryland National Bank)  
2 N. Charles St., P.O. Box 995 21203  
301/244-6325  
(Branch of Washington, D.C.)

Hd: Walter R. Fatzinger, Jr., Pres  
ASSET MANAGEMENT DIVISION  
John W. Mackowiak, ExecVP&SrTO  
TrInv: Terence W. Collins, ASB Capital Mgt., Inc.  
PersTr: Howard M. Weiss, VP&TO  
EmplBen: Patricia Potter, VP&TO  
NbInv: Jesse Sternberger, VP  
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TrOps: Leonard H. Smith, VP&TOpO  
Cust: Kathy A. Jackson, VP&TO  
Nb,Cust: Judy McCoy, VP&TO

### SIGNET BANK/MARYLAND

7 St. Paul St. 21202  
301/332-5000 Tr\$443 Mil  
Hd: Armand H. Levin, SrVP  
PersTr: Stephen S. Kramer, VP  
CorpTr: James D. Schiefelbein, VP  
TrInv: John J. Pretko, VP  
EmplBen: Jay M. Neale, VP  
TrOps: Joseph A. Rose, VP  
Nb: Louis J. Rosenthal, VP

## Bel Air

### THE EQUITABLE BANK, N.A.

Main St. & Baltimore Pike 21014  
301/838-9810  
(Branch of Baltimore)

## Bethesda

### CRESTAR BANK MD/BETHESDA, MD

7500 Wisconsin Ave., P.O. Box 30197 20814  
301/951-3000 Tr\$7.0 Bil  
(Branch of Richmond, VA)  
Hd: Leonard W. Lilley, SrVP  
Larry O. Holland, SrVP  
PersTr,Nb: B. Bryan Wright, Jr., VP

### DOMINION BANK OF MD

7220 Wisconsin Ave. 20814  
301/961-5100  
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Philip M. Comerford, Pres  
Edward E. Cohen, ChmExecCom

### SOVRAN BANK/MARYLAND

6610 Rockledge Dr. 20817  
301/493-2902 Tr\$422 Mil  
Hd: Andrew L. Robinson, ExecO  
PersTr: David A. McClung, 1stVP  
InstitTr: Richard H. Pittman, VP  
TrInv: Camille A. Baroni, VP  
TrOps: W. Dale Middleton, TOpMgr  
Nb: Carl O. Brudin, Jr., 1stVP

## Chevy Chase

### CITIZENS BANK & TRUST CO. OF MARYLAND

8510 Connecticut Ave. 20815  
301/657-1000 Tr\$39 Mil  
Hd,TrInv: James W. Neal, VP&TO  
Nb: Dale E. Thompson, TO

## Cumberland

### FIRST NATIONAL BANK OF MARYLAND

71 Baltimore St. 21502  
301/777-4666  
(Branch of Baltimore)

Mgr: Norma Derner, TrExec  
FIRST UNITED NATIONAL BANK & TRUST  
Center St. 21502

301/724-8688  
(Branch of Oakland)  
C. Thomas Rankin, VP&TO

### LIBERTY BANK OF MARYLAND

P.O. Box 1645 21502  
301/724-4100 Tr\$43 Mil  
TrMgr: Charles W. Judge, VP  
Admin: Bruce Irans, AsstVP&TO  
TrOps: Ealnor Woods

## Easton

### MERCANTILE-SAFE DEPOSIT & TRUST CO.

113 A. Dover St., P.O. Box 1495 21601  
301/822-7316  
(Branch of Baltimore)  
Wm. U. Hooper, Jr., VP

## Frederick

### FARMERS & MECHANICS NATIONAL BANK

110 Thomas Johnson Dr. 21701  
301/694-4060 Tr\$74 Mil  
DivMgr: Gurnon F. Working, VP  
Dale D. Keyser, TO  
Marilyn L. Yost, TO  
Patti Stuckey, TO

## Hagerstown

### FIRST NATIONAL BANK OF MARYLAND

P.O. Box 419 21740  
301/733-6000  
(Branch of Baltimore)

Mgr: Betty J. Keedy, TrExec

### HAGERSTOWN TRUST CO.

P.O. Box 189 21740  
301/739-0850 Tr\$65 Mil  
Hd,CorpTr,TrInv,Nb:  
Gerald M. Driscoll, VP&SrTO  
PersTr,EmplBen,Nb: L. Alson Bohn, VP&TO  
TrOps: Donna L. Moats, TOpO  
DevRep: Melanie C. Regner, TDO

## MARYLAND (Cont'd)

### Lutherville

**SECURITY TRUST CO., N.A.**  
2328 W. Joppa Rd., Ste. 101 21093  
301/821-1201  
(Branch of Washington, D.C.)  
David W. Britton, AsstVP

### Oakland

**FIRST UNITED NATIONAL BANK & TRUST**  
19 S. Second St. 21550  
301/334-9471 Tr/\$41.2 Mil  
(Branch in Cumberland)  
Hd: William B. Grant, ExecVP&SrTO  
TrOps: Dorothy B. Cathell, AsstVP&TO  
Shirley E. Fitzwater, AsstTO  
Nb: Eugene D. Helbig, Jr.  
**GARRETT NATIONAL BANK**  
46 S. Second St. 21550  
301/334-9483  
David M. Nordeck, TO  
Susan B. Parsons, AsstTO

### Rockville

**THE EQUITABLE BANK, N.A.**  
6100 Executive Blvd., Ste. 300 20852  
301/468-5027  
(Branch of Baltimore)  
**SECURITY TRUST CO., N.A.**  
6100 Executive Blvd. 20852  
301/770-9350  
(Branch of Washington, D.C.)  
Hd: David A. Malone, AsstVP

### Salisbury

**THE EQUITABLE BANK, N.A.**  
144 E. Main St. 21801  
301/742-5145  
(Branch of Baltimore)

### Westminster

**CARROLL COUNTY BANK & TRUST CO.**  
45 W. Main St. 21157  
301/848-8100 Ext. 220 Tr/\$50 Mil  
Hd: William J. Gering, SrVP&TO  
Trlnv: Thelma Voelker, VP&SrTO  
Nb: Lucy B. Henson, VP

### Williamsport

**WASHINGTON COUNTY NATIONAL BANK**  
P.O. Box 378 21795  
301/223-7600 Tr/\$1 Mil  
Hd: E. L. Hose, VP&TO

## MASSACHUSETTS

### Amherst

**SHAWMUT BANK OF HAMPSHIRE COUNTY, N.A.**  
11 Amity St. 01004  
413/256-8511 Tr/\$69 Mil  
Hd: PersTr/Nb: Margaret J. Mallalieu, AsstVP&TO

### Andover

**BANK OF NEW ENGLAND, N.A.**  
84 Main St. 01810  
617/681-8062  
Hd: Joan Charron Reis, VP  
**BAYBANK MERRIMACK VALLEY, N.A.**  
23 Main St. 01810  
617/475-3620 Tr/\$4.317 Mil  
John J. Bradbury, III, Pres

### Attleboro

**DURFEE ATTLEBORO BANK**  
8 N. Main St. 02703  
617/222-6100  
(Branch of Fall River)  
Robert J. Wilke, VP  
Barbara M. Pelletier, TO  
**FIRST BRISTOL COUNTY NATIONAL BANK**  
19 Park St. 02703  
617/695-4000 Ext. 420 Tr/\$125 Mil  
Hd: Paul A. Tucker, SrVP&SrTO  
EmplBen&Ts: Jean R. Rann, AsstVP  
Trlnv: Charles F. Coupe, VP&TO  
Nb: Francis C. Hacker, VP

**PAWTUCKET TRUST COMPANY**  
16 Park St. 02703  
508/222-2555  
(Branch of Pawtucket, RI)  
Susan L. Sartini, AsstTO

### Beverly

**BEVERLY NATIONAL BANK**  
240 Cabot St. 01915  
617/922-2100 Tr/\$48 Mil  
Hd: James E. Rich, Jr. SrTO  
TrOps: Margaret L. Desantis, AsstTO  
Nb: James C. Craft, TO

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617/742-4000

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TrOps: E. Seavey Bowdoin  
DiscBrkg: Daniel L. Murphy, Pres  
PersFinSvcs: Frimette T. Field, SrVP  
InvCoun: Frederick L. Worcester, VP  
InvRes: L. Richard Wenzel, VP  
AdmMgr: James D. Renger  
PvtBnkg: J. David Officer, SrVP  
SrPersFinSvcs: Paul M. Kachis  
**CONSTITUTIONAL CAPITAL MANAGEMENT CO.**  
Alexander M. Colby, SrVP  
David Lindsay, SrVP  
FinInstit: Francis E. Hassey, SrVP

### BAYBANK BOSTON

175 Federal St. 02110  
617/482-1040  
Hd: Greta E. Marshall, Pres, BayBanksInvMgt  
InvRes: Lawrence R. Kimball, VP  
InstitInvDiv: William S. Reid, SrVP

### BOSTON SAFE DEPOSIT AND TRUST COMPANY

One Boston Place 02108  
617/722-7000 Tr/\$3.875 Bil  
(Trust Branches in Los Angeles, Newport Beach, Palo Alto & San Francisco, CA & New York, NY)  
Hd: PersTr: Trlnv: Neil W. Plass, SrVP  
ComTrf: EmplBen: David Walsh, VP  
TrOps: TDP: Jean C. Tempel, ExecVP  
Nb: John D. DuPuy, VP  
**FIDUCIARY TRUST CO.**  
175 Federal St. 02110  
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Personal Asset Management Group  
100 Federal St. 02110  
617/434-2101 Tr/\$7.511 Bil  
(Trust Representative Offices in Springfield, Yarmouth Port, Hilton Head, SC)  
InvMgtHd: PersTr: Dean E. Ridlon, DivExec  
PersTr: Robert H. Frey, Dir  
Eagle Investment Associates:  
E. G. Riley, Jr., Pres  
Sls: Christopher M. Flanagan, Dir

### INVESTORS BANK & TRUST CO.

24 Federal St. 02110  
617/482-0030 Tr/\$97 Mil  
Hd: Thomas J. Furlong, VP&TO  
EmplBen: Aleta Preer  
TrOps: Henry J. Golas, AsstVP  
Nb: John S. Goldthwait, VP&TO  
TDP: Michael A. DiPasquale, VP  
**THE MASSACHUSETTS CO., INC.**  
99 High St. 02110  
617/338-3200 Tr/\$160 Mil  
Hd: PersTr: TrOps: Maurice F. Lesses, SrVP&TO  
Trlnv: Philip M. Byrne

### SHAWMUT BANK N.A.

One Federal St. 02211  
617/292-2650 Tr/\$2.3 Bil  
Hd: Carter H. Harrison, ExecVP  
DptyHd: Frederick W. White, SrVP  
MktgMgr: Peter A. Wilson, SrVP  
PersTr: ComTrf: Nicholas S. F. Carter, SrVP  
CorpTr: Max Goldsmith, VP  
Trlnv: George B. Watts, Jr., VP  
EmplBen: Joel H. Goobar, VP  
TrOps: Chester P. Wilkinson, VP  
Nb: James D. Henderson, VP

**STATE STREET BANK & TRUST CO.**

225 Franklin St. 02101  
 617/786-3000 Tr\$9.8 Bil  
 PersTr: S. Walker Merrill, Jr., SrVP  
 CorpTr: Ronald A. Golz, ExecVP  
 TrInv: Brenton H. Dickson, IV, SrVP  
 Nicholas A. Lopardo, SrVP

**UNITED STATES TRUST CO.**

40 Court St. 02108  
 617/726-7250 Tr\$1.1 Bil  
 Hd: Domenic Colasacco, ExecVP  
 PersTr: David Drollett, VP&TO  
 TrInv: Robert Zevin, VP&Econ  
 Robert Lincoln, VP  
 Lawrence Litvak, VP  
 Stephen Moody, VP  
 Linda Berkel, AsstVP  
 Lucia Santini, AsstVP  
 EmplBen: Mark Kennedy, TrCoun

**Brockton****BANK OF NEW ENGLAND-SOUTH**

Trust Division  
 36 Main St., P.O. Box 1647 02403-1647  
 508/583-6700 Tr\$157 Mil  
 (Branches in Falmouth & Plymouth)  
 Hd: David E. Fox, SrVP&ExecTO  
 PersTr: Richard Bastiansen  
 TrInv: Karl D. Kuell  
 TrOps: Camille H. Nelson, TOPO  
 Taxes: Vassiliki A. Preston, TrTO  
 Nb: EmplBen: Warren H. Mitchell, Jr., VP&TO  
 Nb: PersTr: Robert L. DiTullio

**Brookline****BANK OF NEW ENGLAND, N.A.**

294 Harvard St. 02146  
 617/742-4000  
 Hd: Tom Cattell, VP

**Burlington****BAYBANK MIDDLESEX TRUST COMPANY**

P.O. Box 422 01803  
 617/273-1700 Tr\$753 Mil  
 Hd: William F. Bruso, ExecVP&SrTO  
 PersTr: Richard A. Morris, SrVP  
 EstSltmt: Tax: Joseph T. Sullivan, SrVP  
 EmplBen: Nb: Anthony F. Salamita, SrVP  
 TrOps: Eugene A. Ferreira, VP  
 Cust: Eugene J. Durgin, Jr., SrVP

**Cambridge****BAYBANK HARVARD TRUST**

P.O. Box 300T 02139  
 617/661-3300 Tr\$323 Mil  
 Hd: L. D. Sheldon, VP&TO  
 Nb: Lorraine Tynner, VP&TO

**CAMBRIDGE TRUST CO.**

1336 Massachusetts Ave. 02138  
 617/876-5500 Tr\$223 Mil  
 Hd: PersTr: Edgar Crocker, VP  
 TrInv: Herbert A. Kardon  
 ComTrF: Roger Almeida  
 TrOps: Judy E. Wanson

**Chelmsford****FIRST BANK**

44 Central Sq., P.O. Box 167 01824  
 617/256-2565  
 John Leonardi, Treas

**Chestnut Hill****UNIVERSITY BANK & TRUST COMPANY**

232 Boylston St. 02167  
 617/332-8850 Tr\$70 Mil  
 Hd: Frederick W. Schultz, III, SrVP  
 TrOps: Jean O'Rourke, VP

**Dedham****BAYBANK NORFOLK TRUST**

P.O. Box 540 02026  
 617/329-3700 Tr\$99.932 Mil  
 Hd: Wendy Barker, VP&TO  
 Admin: George H. Davidson, Jr., VP&TO  
 Nb: David P. Fitzgibbon, TO  
 C. Edward Dinario, AsstVP&TO

**Fall River****BANK OF NEW ENGLAND, N.A.**

55 N. Main St., P.O. Box 191 02772  
 617/678-8343  
 (Branch of Boston)  
 Hd: Rita A. Verespy, SrTO

**DURFEE ATTLEBORO BANK**

10 N. Main St. 02722  
 617/679-8311 Tr\$240 Mil  
 (Branch in Attleboro)  
 Hd: Stephen C. Williams, SrVP  
 Nb: Edward C. Toff, VP  
 EstTr: Roger W. Lamonde, VP  
 CorpTr: Donald B. McLeod, VP  
 ComTrF: EmplBen: William I. Bagle, TO  
 TrInv: Robert C. Gibbs, VP

**Falmouth****FALMOUTH NATIONAL BANK**

P.O. Box 687 02541  
 617/548-1000 Tr\$30 Mil  
 Hd: Malcolm Robertson, Jr., SrVP&TO  
 EstSltmt: Tax: Thomas F. Donahue, TO  
 TrInv: George S. Kohler, IO

**Fitchburg****FIRST SAFETY FUND NATIONAL BANK**

470 Main St. 01420  
 617/343-6406 Tr\$179 Mil  
 (Branch in Worcester)  
 Hd: William R. Freeman, SrVP&TO  
 TrDeptMgr: James S. Dymek, VP&TO  
 TrOps: Tim O'Malley, Mgr  
 PersTr: Peter Armbruster, AsstVP&TO  
 K. Jean Murray, TO  
 TrInv: Joseph Giovino, VP&TrInvO  
 James Hohman, AsstTrInvO  
 Elaine Cassels, AsstTrInvO  
 EmplBen: Paula Ruggles, Mgr&AsstTO

**Foxboro****FOXBORO NATIONAL BANK**

P.O. Box 31 02035  
 617/543-6321 Tr\$1 Mil  
 Hd: Bristol Crocker

**Framingham****SHAWMUT BANK**

5 Whittier St. 01701  
 617/620-4604 Tr\$89 Mil  
 Hd: Matthew Liveer, AsstVP  
 PersTr: EmplBen: Kevin A. Smith, VP&TO  
 TrOps: Charles B. Spiegel, AsstVP&TO  
 PersTr: Claire C. Morrissey, AsstTO  
 Nb: Nancy Wordell, AsstTO

**Gloucester****BANK OF NEW ENGLAND, N.A.**

154 Main St. 01930  
 617/283-3131

**Greenfield****BANK OF NEW ENGLAND-WEST, N.A.**

1 Federal St. 01301  
 413/772-0281  
 Hd: Christopher S. Maniatty, VP&TO

**SHAWMUT BANK OF FRANKLIN COUNTY**

(Investment Services and Private Banking Div.)  
 324 Main St., P.O. Box 671 01302  
 413/772-0221 Tr\$65 Mil  
 Hd: PersTr: J. Lewis Taylor, VP&SrTO  
 TrOps: Jean Snow, TOPO  
 Nb: Lorraine Hart, TO

**Holyoke****SHAWMUT FIRST BANK AND TRUST COMPANY**

58 Suffolk St. 01040  
 413/737-4321 Tr\$141 Mil  
 (Branch of Springfield)  
 Hd: PersTr: Est: Whiting S. Houston, Jr., VP&TO  
 PersTr: Lucille Mainville, TO

**Hyannis****BANK OF NEW ENGLAND, N.A.**

1582 Route 132 02601  
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 Dawn E. Wilson, AsstTO

**CAPE COD BANK & TRUST COMPANY**

P.O. Box 1161 02601  
 508/394-1300 Tr\$240 Mil  
 (Branch in Orleans)  
 Hd: Stephen B. Lawson, ExecVP  
 PersTr: Stuart J. Nickerson, VP&SrTO  
 Est: John G. Kinahan, VP&SrTO  
 TrInv: Dana Mauch, Jr., VP&SrTO  
 Tr: Richard Bussiere, VP&SrTO  
 TrOps: Patricia Auger, VP&SrTO  
 Nb: Edward McAuliffe, VP&SrTO



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## MASSACHUSETTS (Cont'd)

### Ipswich

#### FIRST NATIONAL BANK

31 Market St. 01938  
617/356-4361 Tr\$21.7 Mil  
Nancy A. Lowell, AsstTO  
Franz Schneider, Jr., VP

### Lawrence

#### ARLINGTON TRUST CO.

305 Essex St. 01840  
508/681-7340 Tr\$115 Mil  
Hd,Nb: Stephen Shirley, SrVP&SrTO  
PersTr,ComTrF: Priscilla Cubelli, FVP&TO  
EmplBen,Nb: Susan Martore-Baker, VP&TO  
TrOps: Pamela Hurley, VP&TOpO  
TrInv: Robert O'Brien, AsstVP&TrInvO

### Lowell

#### BANK OF NEW ENGLAND-NORTH

61 Merrimack St. 01852  
617/458-3151 Tr\$111.396 Mil  
Hd: Paul V. Shaughnessy, VP&TO  
PersTr,TrInv,EmplBen: Jean P. Cipriani, VP&TO  
David G. Wiggins, AsstVP&TO  
A. Cushing Titcomb, AsstVP&TO  
Kathleen E. Foran, TO  
TrOps: John R. McGovern, AsstVP&TO  
Nb: Doreen L. DiBari, AsstVP  
Susan K. Salton, AsstVP

### Malden

#### MALDEN TRUST CO.

94 Pleasant St. 02148  
617/321-1111 Tr\$242 Mil  
James M. Middleton, Jr., VP&TO  
Robert A. Russo, VP&TO  
Sam H. Banov, TO  
Richard S. McKinley, TO  
TrInv: James O. Watt, TrInvO  
TrOps: Richard L. Ruble, TO  
Nb: Herbert E. Chaffin, TO  
Robert M. Wallask, TO  
Jane T. Clancy, AsstSec

### Marblehead

#### NATIONAL GRAND BANK

91 Pleasant St. 01945  
617/631-6000 Tr\$2.6 Mil  
Hd: Randolph E. Goodwin, Pres  
PersTr,TrInv,TrOps,Nb: Doris M. Stacey,  
AsstTO

### Middleborough

#### MIDDLEBOROUGH TRUST CO.

10 John Glass, Jr. Square, P.O. Box 151 02346  
617/947-1313 Tr\$3.698 Mil  
Hd: James M. Irving, Pres&TO  
TrOps: W. Warren Tharion, Treas&TO

### Nantucket

#### THE FIRST NATIONAL BANK OF BOSTON

Trust Representative Office  
60 Main St. 02554  
508/228-3196  
PersTr: William R. Blair, Mgr

### New Bedford

#### BAYBANK SOUTHEAST, N.A.

95 William St. 02740  
617/997-6161 Tr\$225 Mil  
Hd: L. Howard Carl, Jr., VP&SrTO  
PersTrSvs: Diana B. Duarte, TO  
Nb: Christian D. McVey, TO

### SHAWMUT BANK OF SOUTHEASTERN MASSACHUSETTS, N.A.

545 Pleasant St., P.O. Box C-906 02741  
617/996-8241 Tr\$80 Mil  
Hd: Edward J. Angelo, VP&SrTrAdmO  
Nb: William J. Theberge, VP&FinMng  
CorpTr,TrOps: Virginia A. Souza, TOpO  
ComTrF,TrInv: Donald W. Barr, AsstVP-Inv  
PersTr: Fred E. O'Brien, TO

### Newburyport

#### FIRST & OCEAN NATIONAL BANK

51 State St. 01950  
617/465-5555 Tr/\$2 Mil  
John B. Rice, Jr., Pres&TO  
John C. West, Jr., ExecVP&TO

### Orleans

#### CAPE COD BANK & TRUST CO.

40 Main St. 02653  
508/255-0320  
(Branch of Hyannis)  
Hd: Joseph P. Williams, VP&SrTO  
THE FIRST NATIONAL BANK OF BOSTON  
Trust Representative Office  
P.O. Box 250 02653  
617/255-6610  
Gail C. Sears, AsstVP  
SHAWMUT BANK OF CAPE COD, N.A.  
P.O. Box 147 02653  
617/255-2000 Tr/\$40 Mil  
Hd: Geoffrey V. Reuland, VP&TO  
Nb: Lester Jackson, VP

### Peabody

#### ESSEX BANK

One Essex Center Drive 01960  
617/532-2500 Tr\$156 Mil  
Hd: James E. Mitchell, SrVP&TO  
PersTr: George T. Andrews, VP&TO  
TrOps: Muriel J. McParland, AsstVP  
Nb: Bruce A. MacDonald, VP  
TrAdm: Joseph Molnar, TO  
EmplBen: John Phelan, PenTO  
Nb: Ned Lynch, TO

### Pittsfield

#### BANK OF NEW ENGLAND-WEST

P.O. Box 1169 01202  
413/499-1600 Tr\$150 Mil  
Hd: Thomas C. Doane, TrInvAdv  
H. Paul Ryan, VP&TO  
Brent K. Stephens, AsstVP&IO  
Grace D. Naughton, AsstVP&TO  
Nancy A. Gleason, TrAdm  
Maureen de Forest, TOpMgr

#### FIRST AGRICULTURAL BANK

99 West St. 01201  
413/499-3000 Tr\$346 Mil  
Hd: Walter L. Wheat, SrVP  
TrInv: Rodney W. McKee, IO  
H. Ashley Smith, Jr., VP  
Reginald P. Vincent, VP

PersTr: William J. Judge, VP  
Carol A. Prue, AsstVP  
Charleene E. Rosa, AsstVP  
Thomas Rowland, AsstVP  
Nb: Gregor T. Young, NBO  
Tax: Steven T. Norris, TxO

#### THE FIRST NATIONAL BANK OF BOSTON- WESTERN REGION

5 North St. 01201  
413/445-5651  
(Affiliate of The First National Bank of Boston)  
Hd,TrAdm&EstStlmt: James A. Kronholm,  
VP&TO  
Hd,Nb: Thomas W. Barney, VP  
TrAdm: George H. Wilson, TO  
Paula M. McAndrews, TrAdm  
Susan A. Straight, TrAdm

### Plymouth

#### BANK OF NEW ENGLAND-SOUTH

Trust Division  
4 North St., P.O. Box 3385 02361  
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617/773-0500

Hd: Kenneth E. Rayle, VP&TO

### SOUTH SHORE BANK

1400 Hancock St. 02269  
617/847-3100 Tr\$400 Mil

Hd: Robert F. Dwyer, SrVP  
TrInsv: R. Richard Wilson, VP&IO  
TrAdm, Nb: John N. Field, VP&TO  
EmplBen: Richard Pitts, TO

## Rockland

### ROCKLAND TRUST CO.

288 Union St. 02370  
617/878-6100 Tr\$97 Mil

Hd, PersTr: David T. Sargent, SrVP&TO  
Nb: Louis B. Davner, PhD., 1stVP  
TrInsv: Freeman H. Osgood, VP&SrTO  
TrOps: Richard LaCivita, VP&TO  
PersTr, EmplBen: Sandra L. Sevigney, VP&TO  
PersTr: Donna M. Driscoll, VP&TO

## Salem

### EASTERN BANK & TRUST CO.

217 Essex St. 01970  
617/598-7710 Tr\$240 Mil

Hd: Sumner W. Jones, SrVP  
Gary A. Peterson, VP  
Richard F. Moore, VP  
Edward J. Michon, TrInsv  
Paul Anderson, Jr., VP  
Rose Grant, TrInsv  
Jacqueline Rathe, TOPO  
Nb: Raymond Brearey, VP

## Springfield

### BANK OF NEW ENGLAND-WEST, N.A.

P.O. Box 9003 01101  
413/787-8700 Tr\$798 Mil

Hd: William D. Masi, SrVP  
PersTr: Thomas H. Heywood, VP  
TrInsv: Paul W. Mackasek, CFA, VP  
TrOps: Cheryl Jubb, TO  
Nb: Rufus P. Cushman, III, TO  
EmplBen: Michael Hirshberg, VP

### BAYBANK VALLEY TRUST

Valley Bank Tower, 1500 Main St. 01115  
413/781-7575 Tr\$324 Mil

PersTr: Peter Weston, VP&TO  
TrSvcs: Constance R. Fritsch, AsstVP  
TrInsv: John Dialessi, VP  
EstSltlmt: Joan S. Nolan, VP  
Nb: Dennis N. Poissant, VP  
EmplBen: David Brainerd, VP

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1350 Main St. 01103  
413/787-0000  
(Affiliate of The First National Bank of Boston)

Nb: Thomas W. Barney, VP  
Adm: James A. Kronholm, VP  
Shirley A. Fitz-Gibbon, AsstTO  
Martha Spooner, TrRep

### MULTIBANK NATIONAL OF WESTERN MASSACHUSETTS

1666 Main St., P.O. Box 1489 01101  
413/739-7201 Tr\$18 Mil

Hd: Clifford Kindred, VP&TrMgr

### SHAWMUT FIRST BANK AND TRUST COMPANY

127 State St. 01103  
413/737-4321 Tr\$542 Mil  
(Branch in Holyoke)

Hd: Edward T. Heaphy, Jr., SrVP&SrTO  
PersTr: Rene G. Ledoux, VP-FM  
TrAdmin: Richard J. Driscoll, VP&TO  
TrInsv: Robert R. Humberston, VP&IO  
EmplBen: Bruce C. White, AsstVP  
TrOps: Ronald A. Chaisson, TOPO  
Nb: Christopher R. Gagne, AsstVP

## Vineyard Haven

### MARTHA'S VINEYARD NATIONAL BANK

Main St. 02568  
617/693-9400 Tr\$24.6 Mil

Hd: Robert Kelly, VP  
PersTr, TrInsv: H. Paul Ryan, SrTO

## Waltham

### GUARANTY-FIRST TRUST CO.

600 Main St., P.O. Box 389 02154  
617/899-2100 Tr\$5.42 Mil

Hd: Thomas W. Sullivan, VP&TO  
CorpTr, TrOps, EmplBen: Jeffrey Schneider,  
Mgr  
Christie Bateman, AsstMgr

## West Springfield

### PARK WEST BANK AND TRUST CO.

225 Park Ave. 01089  
413/781-7500 Tr\$31.4 Mil

Hd, TrOps, Nb: Robert A. Gibowicz, SrTO  
PersTr, TrInsv, EmplBen: John W. Gibbons, TO  
TDP: Audrey Chausse

## Worcester

### BANK OF BOSTON

359 Main St. 01608  
617/799-7777

### FIRST SAFETY FUND NATIONAL BANK

200 Commercial St. 01608  
617/791-6271

(Branch of Fitchburg)  
James Conroy, VP&TO

## GUARANTY BANK & TRUST CO.

370 Main St. 01608  
617/791-7811 Tr\$230 Mil  
Hd: Richard Johnson, SrVP  
Hd, CorpTr: Steven B. Kallach, VP&TO  
TrOps: June C. Shields, TOPO  
TrInsv: David W. MacNeill, VP&IO  
Taxes: Rene J. Pepin, TrTxO  
Nb: John G. Kilpatrick, VP

### MECHANICS BANK

P.O. Box 987 01613  
508/798-6400 Tr\$405 Mil  
Harry G. Bayliss, ExecVP  
Hd: Neil K. Ashlon, VP&SrTO  
PersTr: John E. Arsenault, VP&TO  
CorpTr, EmplBen: C. Rene A. Burley, VP&TO  
TrInsv: Peter G. Luca, VP&SrTO  
ComTrF: Gary A. Gerulskis, IO  
Tax: Anne E. Wales, TrTxO  
Nb: Mary M. McShea, AsstVP&TO

### SHAWMUT WORCESTER COUNTY BANK, N.A.

446 Main St. 01608  
617/793-4322 Tr\$972 Mil  
Hd: David B. Stephens, SrVP&TO  
PersTr, Est: Stephen G. Fritch, VP  
CorpTr, TrOps: Frances E. Rodrigues, VP  
TrInsv, ComTrF: Stephanie S. Burnett, VP  
EmplBen: Philip R. Welscher, VP  
Nb: John E. Mackintire, VP  
CentTxUnit: Robert G. Ripley, Jr., VP

## Yarmouth Port

### THE FIRST NATIONAL BANK OF BOSTON

Trust Representative Office  
125 Main St. 02675  
617/362-4553  
Earl Rettig, SectMgr



## INTERNATIONAL FUND FOR ANIMAL WELFARE

### WHO

A non-profit organization dedicated to eliminate animal cruelty and to improve animal and wildlife welfare.

### WHAT

Bequest, Retained Life Interests, Trusts and other TAX SAVING charitable giving programs.

### WHEN

Now — The Fund has a Planned Giving Council of Trust, Tax Law and Estate Planning experts ready to voluntarily assist you and your clients.

### WHERE

Please contact: Eugene J. Kennedy, IFAW Development Office, 411 Main Street, Yarmouth Port, MA 02675. (617) 362-2649.

### WHY

BECAUSE YOU CARE, and so do we. IFAW — the caring committed voice . . . ensuring protection to animals who may not speak!

## MICHIGAN

### Adrian

#### COMERICA BANK-DETROIT

(Operating in Office of Bank of Lenawee County)  
102 E. Maumee 49221  
517/265-5144  
(Branches in Grand Rapids & Lansing)  
PersTr: Francis Boyle, AsstVP



#### TRUSTCORP BANK, LENAWEE

(Trust Service Office of Trustcorp Bank, Ann Arbor)  
117 E. Maumee 49221  
517/263-8939

Thomas L. Dickinson, VP

#### UNITED SAVINGS BANK OF TECUMSEH

4125 S. Occidental Hwy. 49221  
517/423-8373 Tr\$65 Mil  
(Branch of Tecumseh)  
John R. Whitehurst, VP&TO  
Lois A. Saylor, AsstVP&TO

### Alma

#### BANK OF ALMA

P.O. Box 191 48801  
517/463-3131 Tr\$23 Mil  
Hd: Richard J. Balcom, SrTO  
Arlene M. Loomis, AsstTO

### Alpena

#### NATIONAL BANK OF DETROIT

(Operating in Office of NBD-Alpena Bank)  
150 S. Ripley St. 49707  
517/356-2241 Tr/o\$30 Mil  
(Branch of Detroit)  
Hd: Barbara Puroi, AsstVP  
TrOperators: Bette Lalonde

### Ann Arbor

#### COMERICA BANK-DETROIT

(Operating in Office of Comerica Bank, Ann Arbor)  
125 S. Fifth Ave. 48108  
313/761-2211

PersTr,Nb: Francis Boyle, AsstVP  
EmplBen,Nb: Robert J. Kay, VP

#### FIRST OF AMERICA BANK-ANN ARBOR

101 S. Main St. 48107  
313/995-7745 Tr\$200 Mil  
(Branches in Monroe & Plymouth)  
Hd: Charles J. Schmidt, VP&SrTO  
EmplBen: Ron Wytco, AsstVP&TO  
Val Jaskiewicz

PersTr: Sandra Taggie, AsstVP&TO  
Chris McCamont, TO  
Varsha Kamodia  
Mike Drew, TO

TrOperators: Teresa Thornton  
Nb: Gary L. Morrison

#### MANUFACTURERS NATIONAL BANK OF ANN ARBOR

101 N. Main 48104  
313/930-2400  
(Branch of Detroit)  
Sandra K. Campbell, 2ndVP&TO

66% of the readers of  
**TRUSTS & ESTATES**  
handle charitable requests.

### NBD ANN ARBOR

(Subsidiary of NBD Bancorp)  
125 S. Main St. 48107  
313/995-8180 Tr\$490 Mil  
Hd: James L. Meretia, VP&SrTO  
PersTr: Charles B. Fischer, Jr., VP  
William J. Dunlap, AsstVP  
Linda Fiorda, TO  
Beverly Ziegler, AsstTO  
TrInv: David C. Blough, TrInvO  
EmplBen: John P. Hanchak, AsstVP  
Carol L. Grubb, AsstTO  
TrOperators: Ann Artz, TopO  
PersTrNb: Steven T. Hoffman, VP&TO  
Michael L. Schenk, BDO

#### TRUSTCORP BANK, ANN ARBOR

P.O. Box 8612 48107  
313/994-5555 Tr/o\$500 Mil  
(Trust Service Offices in Adrian and Ypsilanti)  
Trust Branches in Brighton, Chelsea & Saline)  
Hd: Edward H. Sichter, III, SrVP&TrInv  
PersTr: Catherine Collins, VP  
Karen Feldenzer, SrVP  
CorpTr: Vincent J. Carillot, VP  
TrInv,ComTrF: Bernard A. Bedell, SrIO  
Est&TrCoun: B. Todd Jones, VP&SrTO  
EmplBen: Charles S. Wright, VP  
TrOperators: Mark Hansen, TopMgr  
Nb: Richard Meyerson, VP&TrInv

### Battle Creek

#### COMERICA BANK-BATTLE CREEK

25 W. Michigan Mall 49016  
616/966-6340  
PersTr: F. A. Hanson, VP  
PersTrAdm: Marcia Owen, TrAdm  
EmplBen: G. J. O'Hara, AsstVP  
Nb: Donald Miller, AsstVP

#### FIRST OF AMERICA BANK-MICHIGAN,N.A.

Battle Creek Branch  
65 S. 20th St. 49015  
616/383-9154  
(Services Provided by First of America Bank-  
Michigan,N.A., Kalamazoo)  
**MICHIGAN NATIONAL BANK**  
1 W. Michigan Mall 49016  
616/965-9146  
(Branch of Farmington Hills)  
PersTr: Barry D. Babbitt, VP

### Bay City

#### CHEMICAL BANK-BAY AREA

213 Center Ave. 48706  
517/894-9833  
(Branch of Midland)  
Richard J. Stringer, VP&TO

#### FIRST OF AMERICA BANK-BAY CITY, N.A.

300 Center Ave. 48708  
517/894-9280 Tr\$349 Mil  
Hd: Kelley P. Boyum, SrVP&SrTO  
PersTr: George T. Barrett, VP&TO  
Elaine Kimmich, TO  
EmplBen: Robert T. McAlester, VP&TO  
Nb: William M. Rushton, TO  
TrOperators: Peggy Klopff

### Benton Harbor

#### INTER-CITY BANK

P.O. Box 1248 49022  
616/927-2251 Tr\$95 Mil  
Hd,PersTr,Nb: Ronald D. Sonneman, SrVP&TO  
TrInv,EmplBen: Harold E. Borlik, VP&TrInvO  
Prob: Paul A. Monteith, VP&TO  
TrOperators: Erika Hell, TopO

#### NATIONAL BANK OF DETROIT

400 Riverview Dr., P.O. Box 308 49022  
616/926-8211  
(Branch of Detroit)  
Hd: Thomas E. Nelson, AsstVP  
Nb: Katherine L. McKnight, TO

### Big Rapids

#### CHEMICAL BANK & TRUST CO.

125 N. Michigan Ave. 49307  
616/796-9944  
(Trust Office of Midland)  
Hd: Karl W. Linebough

### Birmingham

#### COMERICA BANK-DETROIT

188 N. Woodward Ave. 48011  
313/644-4766  
Hd: Daniel H. Calkins, VP  
PersTr: Boris A. Vasileff, VP  
David E. Bryant, AsstVP  
Michael L. Donahue, AsstVP  
Barbara L. Turchan, AsstVP  
TrInv: Janice Schneck, AsstVP  
Ervin J. Siuda, AsstVP  
Nb: G. E. Pyle, VP  
Charles R. Stenback, TFPO

#### MANUFACTURERS NATIONAL BANK OF DETROIT

1166 N. Woodward Ave. 48011  
313/642-8444  
(Branch of Detroit)  
Gary Sanders, VP&TO

### Bloomfield Hills

#### FIRST OF AMERICA BANK-DETROIT, N.A.

33 Bloomfield Hills Pkwy., Ste. 135 48013  
313/433-8818

#### NATIONAL BANK OF DETROIT

1116 W. Long Lake Rd. 48013  
313/645-6600  
(Branch of Detroit)  
Frederick H. Gravelle, VP  
Nb,PersTr: Edward M. Forton, 2ndVP

### Breckenridge

#### FARMERS STATE BANK OF BRECKENRIDGE

P.O. Box 186 48615  
517/842-3191  
Hd: Leo D. Goodyear, CEO&TO

### Brighton

#### OLD KENT BANK-BRIGHTON

300 W. North St. 48116  
313/229-9531  
(Services Provided by Old Kent Bank-Trenton  
Office)

Hd: Lester Pinks, VP

#### TRUSTCORP BANK, ANN ARBOR

9948 E. Grand River Ave. 48116  
313/227-5551  
(Branch of Ann Arbor)  
Richard Meyerson, VP

### Britton

#### UNITED SAVINGS BANK OF TECUMSEH

102 W. Chicago Blvd. 49229  
517/423-8373 Tr\$65 Mil  
(Branch of Tecumseh)  
John R. Whitehurst, VP&TO  
Lois A. Saylor, AsstVP&TO

### Cadillac

#### NORTHWESTERN SAVINGS & LOAN ASSOCIATION

P.O. Box 639 49601  
616/775-8563  
(Branch of Traverse City)  
Robert A. Kincaide, VP&TO

#### OLD KENT BANK-CADILLAC

123 S. Mitchell St. 49601  
616/775-1283  
(Services Provided by Old Kent Bank-Traverse City  
Office)

## Calumet

**FIRST OF AMERICA BANK-COPPER COUNTRY**  
200 Fifth St. 49913  
906/337-0200  
(Services Provided by First of America Bank-  
Marquette, N.A.)

## Caro

**PEOPLES STATE BANK OF CARO**  
(Subsidiary of NBD Bancorp)  
171 N. State St. 48723  
517/673-2188  
(Services Provided by NBD Genesee Bank of Flint)

## Cass City

**THUMB NATIONAL BANK & TRUST CO.**  
6132 E. Cass City Rd. 48726  
(Branch of Pigeon)  
Hd: John B. Schaefer, VP&TO  
TrOps: Sandra Heck, AsstVP&TO

## Cheboygan

**FIRST OF AMERICA BANK-STRAITS AREA**  
316 N. Main St. 49721  
616/627-4371  
(Services Provided by First of America Bank-  
Marquette, N.A.)

## Chelsea

**TRUSTCORP BANK, ANN ARBOR**  
1478 Chelsea-Manchester Rd. 48118  
313/475-9154  
(Branch of Ann Arbor)  
Richard Meyerson, VP

## Clinton

**UNITED SAVINGS BANK OF TECUMSEH**  
11839 Clinton-Tecumseh 49236  
517/423-8373  
(Branch of Tecumseh)  
John R. Whitehurst, VP&TO  
Lois A. Saylor, AsstVP&TO

## Coldwater

**BRANCH COUNTY BANK**  
100 W. Chicago St. 49036  
517/728-7311 Tr\$26 Mil  
Hd: John H. Castle, VP&SrTO  
PersTr: Timothy O. Dally, VP&TO  
**SOUTHERN MICHIGAN NATIONAL BANK**  
51 W. Pearl St. 49036  
517/279-7511 Tr\$50 Mil  
(Branches in Camden, Hillsdale, Kinderhook,  
Tekonsha & Union City)  
Hd: James R. Cole, SrVP&TO  
Tony Johnson, TO  
TrAdm, Nb: Mary L. Guthrie, TrAdmO

## Coldwater-Quincy

**FIRST OF AMERICA BANK-SOUTH CENTRAL,  
N.A.**  
515 E. Chicago 49036  
(Services Provided by First of America Bank-  
Central N.A., Lansing)

## Dearborn

**DEARBORN BANK & TRUST CO.**  
23400 Michigan Ave. 48124  
313/277-2700 Tr\$50 Mil  
Hd: Gregory A. Marx, VP&SrTO  
TrOps: Margaret A. Tuckey, AsstVP&TO

## MANUFACTURERS NATIONAL BANK OF DETROIT

16150 Michigan Ave. 48126  
313/584-2810  
(Branch of Detroit)  
SrAdm: Sharon L. Snodgrass, 2ndVP&TO  
**NATIONAL BANK OF DETROIT**  
(Operating in Office of NBD of Dearborn)  
18800 Hubbard Dr. 48128  
313/271-7710

Hd: John A. Hartmus, Jr., VP  
Nb: Peter D. Haller, TO  
Byron B. Schimpp, 2ndVP

## Deerfield

**FIRST OF AMERICA BANK-MONROE**  
164 Raisin St. 49238  
517/447-3108  
(Services Provided by First of America Bank-Ann  
Arbor)

## Detroit

**Comerica**

## COMERICA BANK-DETROIT

211 W. Fort St. 48275-1021  
313/222-3300 Tr\$11 Bil  
(Offices in Adrian, Ann Arbor, Battle Creek,  
Birmingham, Fenton, Grand Rapids, Grosse  
Pointe, Hackley, Jackson, Kalamazoo,  
Lansing, Livonia, Midland, Southfield, Sterling  
Heights, Troy, Warren, Ypsilanti & Subsidiary  
in Boca Raton, FL)  
Hd: Cleveland Thurber, Jr., ExecVP&ChTO  
TrInv: Manawn Kisor, Jr., ExecVP  
PersTr: Robert S. Colladay, SrVP  
TrInternalSvcs: Andrew M. Savel, 1stVP  
Nb, PersTr, EmplBen: Terrence E. Keating, 1stVP  
MtrSvcs: John B. Whitledge, 1stVP  
EmplBen: John B. Barth, VP

## FIRST OF AMERICA BANK, SOUTHEAST, N.A.

Penobscot Bldg. 48226  
313/965-1900 Tr\$1.2 Bil  
Hd: R. William Shauman, SrVP&TO  
PersTr: Dave Swancheva, SrVP  
Corptr: Dave Durak, TO  
EmplBen: Elizabeth Smith, VP&TO  
TrOps: Jan Robinette, AsstVP  
Nb, PersTr: Gregory Kinney, TO  
Phillip Russel, TO  
Robert Granfell, VP&TO  
Ann Gonedale, TO

## MANUFACTURERS NATIONAL BANK OF DETROIT

100 Renaissance Center 48243  
313/222-4000 Tr\$13.7 Bil  
(Branches in Ann Arbor, Birmingham, Dearborn,  
Grand Rapids, Grosse Pointe Woods, Lansing  
and Southfield. Affiliate in Palm Beach  
Gardens, FL with office in Naples, FL)  
(Trust Service Offices: First National Bank in  
Howell; First National Bank of Bad Axe; First  
State Bank of Châteaufort; Harbor Springs  
State Bank; Northwestern State Bank, East  
Jordan; United Bank of Michigan, Wayland)  
Hd, CorpTr, EmplBen: Frank Couzens, Jr., ExecVP  
PvtBnk: Richard W. Heiss, SrVP&SrTO  
PersTr: Antonio Forcellini, FVP  
CorpAgcy: Donald E. Black, VP&SrTO  
TrInv: Clinton P. Schoop, SrVP  
TrOps: Paul C. Stoll, VP&SrTO  
TrFin&Contr: Paul L. Saylor, VP&SrTO



## NATIONAL BANK OF DETROIT

611 Woodward 48226  
313/225-2912 Tr\$43.8 Bil  
(Offices in Alpena, Benton Harbor, Bloomfield  
Hills, Dearborn, Grosse Pointe, Plymouth,  
Traverse City & Troy, Holding Company  
Offices in Ann Arbor, Flint, Grand Rapids &  
North Palm Beach, FL)  
Hd: Jonathan T. Walton, ExecVP  
Adm: Richard L. Kozlowski, 1stVP  
PersTr: J. Peter Smith, VP  
EstAdm: George J. Reindel, III, VP  
CorpTr: G. Richard Rehof, VP  
TrInv: James M. Lane, SrVP  
EmplBen: William A. Baldwin, VP  
MstrTrAdm: Clarence E. Kufel, VP  
TrOps: Ronald A. Colasanti, VP  
Nb: Richard L. Foersterling, 1stVP

## East Lansing

**BANK ONE, EAST LANSING**  
100 W. Grand River Ave. 48823  
517/337-4140 Tr\$80 Mil  
Hd: Nancy A. Elwood, VP&TO  
PersTr, Est: Debra L. Nicolay, TO  
EmplBen: Vincent J. Kuntz, VP&TO  
TrOps: Rita M. Stout, TOPO

## Empire

**EMPIRE NATIONAL BANK**  
10210 Front St. 49630  
616/922-2111  
(Branch of Traverse City)  
Hd: James M. Merenda, VP&SrTO

## Escanaba

**FIRST NATIONAL BANK & TRUST CO.**  
1205 Ludington St. 49829  
906/786-5010 Tr\$119 Mil  
John C. Bissell, SrVP&TO  
David N. Schaaf, SrVP  
Est: Patricia M. Rudden, AsstVP&TO  
JoAnne M. Moyle, TOPO

## Farmington Hills

**MICHIGAN NATIONAL BANK**  
30665 Northwestern Hwy. 48333-9065  
313/626-8200 Tr\$3 Bil  
(Offices in Battle Creek, Flint, Grand Rapids,  
Lansing, Port Huron & Saginaw)  
PersTr: Peter W. Ronan, FVP  
TrInv: Charles Coristine, FVP  
EmplBen, CorpTr: Ed B. Ronucci, FVP  
TrOps: Andrea Wulf, VP  
ComTrf: Michael T. Jenkins, VP

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

*The Directory of Trust Institutions is included in a T&E subscription!*

## MICHIGAN (Cont'd)

### Fenton

#### COMERICA BANK-DETROIT

(Operating in Office of State Savings Bank of Fenton)

101 N. Leroy, P.O. Box 231 48430

313/629-2263

Nb-PersTr: David C. Muzzall, VP

### Flint

#### CITIZENS COMMERCIAL & SAVINGS BANK

One Citizens Banking Center 48502

313/766-7719 Tr\$459.2 Mil

Hd: Dana A. Czmer, SrVP&SrTO

AdmOps/Mgr: Richard B. Evans, VP&TO

TrSls: L. Richard Schneider, VP&TO

TrInv: Randall E. Thornton, VP&TO

TrOps: Curtis L. Chaffins, AsstVP

AcctAdm: John D. Logan, VP&TO

PersTr: Jonathan E. Burroughs, II, VP&TO

CorpTr: Joy A. Cramer, TO

ProbTr: Gwen L. Kelley, AsstVP&TO

#### MICHIGAN NATIONAL BANK

519 S. Saginaw St. 48502

313/762-5563

(Branch of Farmington Hills)

PersTr: J. Joseph England, 2ndVP

#### NBD GENESSEE BANK

(Affiliate of National Bank of Detroit)

One E. First St. 48502

313/766-8371

(Trust Service Offices in Peoples State Bank of

Caro and Community State Bank of

Fowlerville and NBD, Saginaw)

Hd: Erik A. Warren, VP&SrTO

PersTr: Martin L. Jarboe, VP&TrAdm

CorpTr: Randall L. Swift, VP&TO

TrInv,ComTr: Carl A. Pohly, VP&SrTO

EmplBen: F. Kay Dandaneau, VP&PTO

Nb: John P. Camilli, VP&PTO

### Fowlerville

#### COMMUNITY STATE BANK OF FOWLERVILLE

(Subsidiary of NBD Bancorp)

P.O. Box 375 48836

517/223-3713

(Services Provided by NBD Genessee Bank of Flint)

### Frankenmuth

#### FIRST OF AMERICA-FRANKENMUTH

210 S. Main St. 48734

517/652-9944 Tr\$54.6 Mil

Hd: John E. Kelly, VP&TO

PersTr: Karen L. Bierlein

### Fremont

#### OLD STATE BANK

P.O. Box 70 49412

616/924-2200 Tr\$19.5 Mil

Hd: Robert L. Jordan, AsstVP&TO

### Gaylord

#### OLD KENT BANK-GAYLORD

P.O. Box 600 49735

517/732-2411

(Office of Old Kent Bank & Trust Company, Grand Rapids)

Hd: Tom Webb, AsstVP

### Goshen

#### MIDWEST COMMERCE BANKING COMPANY

401 S. Main St. 46526

219/533-2175

Rodney D. Diller, VP&TO

### Grand Haven

#### NBD GRAND HAVEN

300 Washington St. 49417

616/842-4800 Tr\$80.650 Mil

Hd,PersTr: Carol DeBloey, AsstVP

CorpTr,EmplBen: Tamara R. Greene, TO

TrInv: Roger H. Norkali, IO

TrOps: Sandra K. Frechette, TOpO

#### OLD KENT BANK-GRAND HAVEN

233 Washington St. 49417

616/842-3100

(Office of Old Kent Bank & Trust Company, Grand Rapids)

Hd: Harold C. Schmidt, VP

### Grand Rapids

#### COMERICA BANK-GRAND RAPIDS

99 Monroe N.W. 49503

616/776-7882 Tr\$60 Mil

PersTr,EmplBen,Nb: Robert R. VanDongen, SrVP

EmplBen,Admin: Susan L. Rose, AsstVP

Nb: Gary L. Martin, BDO

#### FIRST OF AMERICA BANK

99 Monroe Center, N.W. 49503

616/776-7344

(Trust Office of Kalamazoo)

#### MANUFACTURERS NATIONAL BANK OF GRAND RAPIDS

50 Monroe St. N.W. 49503

616/235-1700

(Branch of Detroit)

David G. Kavac, 2ndVP&TO

#### MICHIGAN NATIONAL BANK

77 Monroe Center 49501

616/451-7670

(Branch of Farmington Hills)

PersTr: C. Christopher Worfel, VP

EmplBen: Thomas Defer, VP

CorpTr: Daryl L. Lucas, VP

#### NBD GRAND RAPIDS, N.A.

200 Ottawa N.W. 49503

616/771-7205 Tr\$606 Mil

Hd: James E. McKay, SrVP&SrTO

PersTr: James J. Obermiller, VP

CorpTr,EmplBen: Jack I. Westrate, VP

TrInv: Douglas M. Klein, VP

ComTr: Roger H. Norkali, IO

TrOps: Sandra Frechette, TOpO

#### OLD KENT BANK & TRUST COMPANY

One Vandenberg Center 49503

616/774-5237 Tr\$4.8 Bil

(Affiliate offices in Gaylord, Grand Haven,

Kalamazoo, Ludington, Niles, Owosso,

Petoskey, Traverse City, Trenton & Elmhurst,

IL)

Hd: Philip Farley, ExecVP

PersTr: Brian Downs, SrVP

CorpTr: Jack Schneider, AsstVP

TrInv: Joseph Keating, SrVP

EmplBen: Phil Allen, SrVP

TrOps: Jim L. Bierlein

### Greenville

#### FMB-COMMERCIAL BANK

P.O. Box 427 48838

616/754-7111 Tr\$u\$1 Mil

Hd: Ted Kortjes, Pres&TO

### Grosse Pointe

#### COMERICA BANK-GROSSE POINTE,N.A.

415 Fisher Rd. 48230

313/222-3300

(Subsidiary of Detroit)

Hd: Ross C. Richardson, VP

PersTr: Allan J. Fletcher, VP

Carl M. Eckert, AsstVP

PersTr,Nb: DeLanie C. Goodwin, AsstVP

TrInv: Charles B. Begg, Jr., AsstVP

Allan P. Cary, VP

Mary E. Wood, PTO

### NATIONAL BANK OF DETROIT

685 St. Clair 48236

313/884-3423

(Branch of Detroit)

Hd: Richard H. Allison, VP

Nb: Arthur B. Hudson, 2ndVP

### Grosse Pointe Woods

#### MANUFACTURERS NATIONAL BANK OF DETROIT

20180 Mack Ave. 48236

313/886-4530

(Branch of Detroit)

Adm: Annalea W. Van Slyck, VP&TO

### Hancock

#### SUPERIOR NATIONAL BANK & TRUST CO.

235 Quincy St. 49930

906/482-0404 Tr\$57 Mil

Hd: Phillip Storm, VP&TO

Est&TrOps: Barbara Manderfield, TO

### Hastings

#### HASTINGS CITY BANK

150 W. Court St. 49058

616/945-2401 Tr\$19.0 Mil

Hd: Randolph L. Teegardin, TrDeptMgr

### Hillsdale

#### HILLSDALE COUNTY NATIONAL BANK

31 S. Howell St. 49242

517/437-3371 Tr\$33 Mil

Hd,PersTr,TrInv,Est,Nb: William J. Jugovic,

VP&SrTO

TrOps: Jane C. Thompson, TOpO

#### OLD KENT BANK-HILLSDALE

10 S. Broad St. 49242

517/437-4426

(Services Provided by Old Kent Bank-Trenton Office)

### Holland

#### FIRST OF AMERICA BANK-HOLLAND,N.A.

One W. 8th St. 49423

616/392-3125

(Services Provided by First of America Bank-

Michigan,N.A., Kalamazoo)

#### OLD KENT BANK-HOLLAND

36 E. 8th St. 49423

616/394-7400

(Services Provided by Old Kent Bank-Grand Rapids Office)

Hd: James R. Dice, VP

### Iron Mountain

#### COMMERCIAL NATIONAL BANK AND TRUST CO.

P.O. Box 550 49801

906/744-4141

TrOps: Karl H. Seesser, VP&TO

### Ironwood

#### FIRST OF AMERICA BANK-GOGEBIC, N.A.

200 S. Suffolk St. 49938

906/932-1550

(Services Provided by First of America Bank-Marquette, N.A.)

### Ishpeming

#### THE PENINSULA BANK

P.O. Box 470 49849

906/485-6333 Tr\$2.9 Mil

Hd: James E. Lawson, VP&TO

## Ithaca

**COMMERCIAL NATIONAL BANK**  
101 N. Pine River 48847  
517/875-4144 Tr\$10 Mil  
Hd: Sheila R. Rummer, AsstVP&TO

## Jackson

**CITY BANK & TRUST CO., NatAssn**  
1 Jackson Sq. 49201  
517/788-2771 Tr\$289 Mil  
Hd, Nb: E. Bennett Wandel  
PersTr: Robert Carlson  
CorpTr, EmplBen: Charles R. Mayer  
TrInv, ComTrF: Howard Snell  
TrOps: Janet Clevenger

**COMERICA BANK-JACKSON**  
245 W. Michigan Ave. 49201  
517/788-5153 Tr\$263 Mil  
Hd: William H. Whitehouse, SrVP  
PersTr, Ops: T. A. Cusick, VP  
N. L. Sunday, AsstVP  
PersTrAdm: Carol Thomas, TO  
EmplBen: K. A. Walz, AsstVP  
TrInv: Thomas McCarrell, AsstVP  
Nb: Lynne E. Slager, BDO

## Kalamazoo

**COMERICA BANK-KALAMAZOO**  
151 S. Rose St. 49007  
616/383-6573  
Hd: Thomas A. Oatman, SrVP  
ProbAdmin: Wayne G. Ramsey, VP  
EmplBen: Gary J. O'Hara, AsstVP  
TrOps: Stephanie A. Dickerson, TOpMgr  
Nb: Donald Miller, AsstVP



## FIRST OF AMERICA BANK-MICHIGAN, N.A.

108 E. Michigan Ave. 49007  
616/383-9157 Tr\$1.5 Bil  
Hd: Fritz Kirkpatrick, SrVP  
PersTr: Jan Simpson, VP  
EmplBen: Noel Ocen, VP  
Nb: David D. Oakland, VP  
Prob: Douglas DeLeeuw, VP  
RE: William Templeton, VP

## OLD KENT BANK-KALAMAZOO

136 E. Michigan Ave. 49007  
(Office of Old Kent Bank & Trust Company, Grand Rapids)  
Hd: Floyd L. Parks, ExecVP  
PersTr: Ronald L. Kilgore, VP&SrTO  
Nb: W. Quinn Kelly, VP&TO

## Kalkaska

### EMPIRE NATIONAL BANK

P.O. Box 51 49646  
616/922-2111  
(Branch of Traverse City)

### NORTHWESTERN SAVINGS & LOAN ASSOCIATION

P.O. Box 230 49646  
616/258-8683  
(Branch of Traverse City)  
Robert A. Kincade, VP&TO

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## ★ Lansing

### BANK OF LANSING

P.O. Box 40170 48901  
517/342-5755  
CorpTr: E. B. John Ronald, VP&TO  
PersTr: Robert Jacobs, VP&TO  
CorpTrSvs: Gary T. Dahl, VP&TO

### COMERICA BANK-LANSING

200 N. Capitol Ave. 48933  
517/487-9166  
(Branch of Detroit)  
PersTr, EmplBen, Nb: William H. Whitehouse, SrVP

### FIRST OF AMERICA BANK-CENTRAL

101 S. Washington Square 48909  
517/374-5291 Tr\$341 Mil  
Hd: Douglas C. Mills, SrVP&Mgr  
Joseph A. Caruso, SrVP&SrTO  
PersTr: Dorothy Sullivan, VP  
EmplBen: Jacob E. Cook, VP  
Nb: Pamela K. Cummings, VP  
Prob: David R. Dean, VP

### MANUFACTURERS BANK OF LANSING

101 N. Washington Square 48933  
517/372-9230  
(Branch of Detroit)  
John L. Ronald, 2ndVP&TO  
SrAdm: Ronald L. Jacobs, 2ndVP&TO  
BusDev: Glenda S. Hanslovsky, 2ndVP&TO

### MICHIGAN NATIONAL BANK

124 W. Allegan 48933  
517/377-3446  
(Branch of Farmington Hills)  
PersTr: Daniel Cogan, VP  
EmplBen: Gary Vliem, AsstVP

## Lapeer

### LAPEER COUNTY BANK & TRUST CO.

P.O. Box 250 48446  
313/664-2977 Tr\$27 Mil  
Hd: Kenneth Ewing, VP&TO  
Susan Lafountain, TrAdm

## Leland

### EMPIRE NATIONAL BANK

109 N. Main St. 49654  
616/922-2111  
(Branch of Traverse City)  
Hd: James M. Merenda, VP&SrTO

## Livonia

### COMERICA BANK-LIVONIA

33400 W. Six Mile Rd. 48152  
313/525-5550  
(Subsidiary of Detroit)  
PersTr: David C. Muzzall, VP

## Ludington

### OLD KENT BANK-LUDINGTON

124 S. James St. 49431  
616/845-5144  
Hd: Jean Taylor

## Manistee

### FIRST OF AMERICA BANK-MANISTEE

375 River St. 49660  
616/723-6565 Tr\$30 Mil  
Hd: Nathan B. Williams, SrVP&SrTO  
Est, PersTrAdm: S. Pelarski, TO  
TrOps: K. Parkes, AsstTO

### NORTHWESTERN SAVINGS & LOAN ASSOCIATION

325 First St. 49660  
616/723-6000  
(Branch of Traverse City)  
Robert A. Kincade, VP&TO

## Marquette

### FIRST OF AMERICA BANK-MARQUETTE, N.A.

100 N. Front St. 49855  
906/228-9500 Tr\$80 Mil  
(Trust Service Offices in Calumet, Cheboygan, Ironwood, Menominee, Munising, Sault Ste. Marie & Stambaugh)  
Hd: David M. Kanigan, AsstVP&TO  
TrOps: Janet H. Laurila  
Nb: Bonnie L. Teliin, TO  
Bennett J. Zyburt

### THE FIRST NATIONAL BANK & TRUST CO.

101 W. Washington St. 49855  
906/228-1240 Tr\$200 Mil  
Hd: Harold N. Herlich, Jr., SrVP&SrTO

## Menominee

### FIRST OF AMERICA BANK-MENOMINEE

949 First St. 49858  
906/863-2603  
(Services Provided by First of America Bank-Marquette)

### FIRST NATIONAL BANK & TRUST OF MENOMINEE

962 First St. 49858  
906/863-5515 Tr\$68 Mil  
Hd: Stephen J. Albers

## Midland

### CHEMICAL BANK & TRUST CO.

P.O. Box 231 48640  
517/839-5404 Tr\$279 Mil  
(Branches in Bay City & Big Rapids)  
Hd, PersTr, Nb: Bruce M. Groom, SrVP&SrTO  
CorpTr, TrOps, TDP: John Ujevich, VP&TO  
TrInv, ComTrF: Glenn W. Pietsenpal, VP&TO  
EmplBen: Joseph W. Torrence, EBO

### COMERICA BANK-MIDLAND

201 MacDonald St. 48640  
517/839-2258 Tr\$165 Mil  
Hd, Nb: Frederick A. Meier, SrVP  
TrInv, TrOps: Dan N. Brown, VP&TO  
PersTr: Beverly A. O'Keefe, AsstVP  
EmplBen: Richard G. Brenner, EBO  
Nb: Guy D. Merriam, BDO

## Monroe

### FIRST OF AMERICA BANK-MONROE

1535 N. Telegraph 48161  
313/242-8600  
(Branch of Ann Arbor)

### MONROE BANK & TRUST

P.O. Box 740 48161  
313/241-3431 Tr\$100 Mil  
Hd: John F. Weaver, ExecVP&SrTO  
William N. Sawyer, TO  
Ronald V. Green, VP&TO  
Annette Yuna, AsstTO



### SECURITY BANK OF MONROE

(A Subsidiary of Security Bancorp, Inc.)  
28 E. Front St. 48161  
313/241-6262 Tr\$41 Mil  
Hd: V. N. Pagani, VP&TO  
TrOps: Mike McCormick, AsstVP&TO

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## MICHIGAN (Cont'd)

### Mount Pleasant

**ISABELLA BANK & TRUST**  
P.O. Drawer 100 48804  
517/772-9471 Tr\$20.6 Mil  
Hd: Paul C. Siers, VP&TO  
Cynthia A. Brownson, TO

### Munising

**FIRST OF AMERICA BANK-ALGER, N.A.**  
101 W. Munising Ave. 49862  
906/387-2610  
(Services Provided by First of America Bank-  
Marquette, N.A.)

### Muskegon

**COMERICA BANK-HACKLEY, N.A.**  
801 W. Norton 49441  
616/739-0359 Tr\$230 Mil  
Hd: Thomas E. Munroe, SrVP  
PersProb: Norma York-Bremer, AsstVP  
PersTr: Loa E. Vandervelde, TO  
TrInv: John D. McDougale, VP  
TrOps: Harold D. Sterenberg, OpMgr  
EmplBen: Thomas M. Ralya, EBO  
Nb: Raymond G. Hanslits, VP

### FMB-LUMBERMAN'S BANK

One Lumberman's Square 49443  
616/725-4000 Tr\$140 Mil  
Hd,Nb,EmplBen: James G. McCall, VP&TO  
Prob&PersTr: Gary A. Samek, AsstVP  
TrInv,ComTr: Patrick J. Fraker, TrInvMgr  
Nb,EmplBen: Chas. Y. Freeman, III, NBO

### FIRST OF AMERICA BANK-MUSKEGON

335 Muskegon Mall 49443  
616/722-7683 Tr\$148 Mil  
Hd: Timothy M. Crawford, VP&TO  
PersTr: Adeline R. Thompson, AsstVP&TO  
Louisa M. Vargo, AsstVP&TO  
CorpTr,EmplBen: Richard J. Zinger, VP&TO

### Negaunee

**THE FIRST NATIONAL BANK OF NEGAUNEE**  
P.O. Box 668 49866  
906/475-4151 Tr\$7.5 Mil  
Donald A. Maki, VP&TO

### Niles

**OLD KENT BANK-SOUTHWEST**  
210 E. Main St. 49120  
616/683-4000  
(Office of Old Kent Bank & Trust Company, Grand  
Rapids)  
Hd: Wayne Ayris, VP  
EmplBen: James C. Zaher, TO

### Northport

**EMPIRE NATIONAL BANK**  
122 E. Nagonaba 49670  
616/922-2111  
(Branch of Traverse City)  
Hd: James M. Merenda, VP&SrTO

### Owosso

**OLD KENT BANK-CENTRAL**  
123 N. Washington 48867  
517/723-8811  
(Office of Old Kent Bank & Trust Company, Grand  
Rapids)  
Hd: Thomas Mitchell, VP&TO  
Nb: Judy Perry, AsstVP

### Petoskey

**NBD PETOSKEY, N.A.**  
Mitchell & Howard Sts. 49770  
616/347-7711  
Hd: John Nicholson, VP&TO  
**NORTHWESTERN SAVINGS & LOAN  
ASSOCIATION**  
300 Howard St. 49770  
616/347-4761  
(Branch of Traverse City)  
Robert A. Kincade, VP&TO  
**OLD KENT BANK-PETOSKEY**  
P.O. Box 567 49770  
616/347-5050  
(Office of Old Kent Bank & Trust Company, Grand  
Rapids)  
Hd: Philip H. Millard, VP

### Pigeon

**THUMB NATIONAL BANK & TRUST CO.**  
P.O. Box 430 48755  
517/453-3113 Tr\$18 Mil  
(Branch in Cass City)  
Hd: John B. Schaefer, VP&TO  
TrOps: Sandra Heck, AsstVP&TO

### Plymouth

**FIRST OF AMERICA BANK-PLYMOUTH**  
535 S. Main 48170  
313/459-9000  
(Branch of Ann Arbor)

### Pontiac

**FIRST FEDERAL SAVINGS BANK AND TRUST**  
761 W. Huron St. 48053  
313/333-7071 Tr\$160 Mil  
Hd: Leo D. Ottoni, SrVP  
PersTr: Carol L. Czekaj, AsstVP  
CorpTr: Carlton W. Bardel, FVP  
TrOps: Carole M. Sorrell, TO  
Nb: Thomas J. Ware, TO

### Port Huron

**MICHIGAN NATIONAL BANK**  
800 Military St. 48060  
313/987-1826  
(Branch of Farmington Hills)  
PersTr: Douglas N. Nelson, 2ndVP

### Quincy

**FIRST OF AMERICA BANK**  
P.O. Box 8 49082  
517/639-3745  
Hd: Richard Huttenlocker, AsstVP

### Saginaw

**MICHIGAN NATIONAL BANK**  
501 Lapeer St. 48607  
517/791-5200  
(Branch of Farmington Hills)  
PersTr: Sherry Desrosiers, 2ndVP  
**NBD SAGINAW**  
(Subsidiary of NBD Bancorp)  
1156 N. Niagara Ave. 48605  
517/771-2524  
(Services provided by NBD Genesee Bank of Flint)

### SECOND NATIONAL BANK OF SAGINAW

101 N. Washington Ave. 48607  
517/776-7440 Tr\$325 Mil  
Hd: T. R. Niederstadt, SrVP&SrTO  
PersTr: Donald List, VP&TO  
TrInv: David Kessel, AsstVP  
TrOps: Bonnie Wenzel, Mgr  
Nb: Robert Whiting, VP&TO  
LegalDiv: William Berton, AsstVP&TO  
Tax: Elmer Hecht, TO  
EmplBen: James Neumeyer, RetPngMgr

### St. Clair

### COMMERCIAL & SAVINGS BANK OF ST. CLAIR COUNTY

P.O. Box 28 48079  
313/329-2244 Tr\$225 Mil  
Hd,Nb: Charles W. Staiger, SrVP  
TrInv: Gary B. Harbaugh  
PersTr,Nb: Margaret Pavey, 2ndVP&TO  
PersTr: Mary Richert, TrTxO  
Wendy Krabach  
EmplBen: Nina Good  
Kathe Harrison  
TrOps: Anita Gallagher

### St. Johns

**CLINTON BANK & TRUST CO.**  
200 N. Clinton Ave. 48879  
517/224-6811 Tr\$50.2 Mil  
Hd: Rollin A. Huard, Jr., VP&TO  
Charles J. Halfmann, TO

### St. Joseph

**NATIONAL BANK OF DETROIT**  
(Operating in Office of NBD F&M)  
400 Riverview Dr., P.O. Box 308 49022  
616/926-8211  
Hd: Thomas E. Nelson, AsstVP  
Nb: Katherine McKnight, TO

### Saline

**TRUSTCORP BANK, ANN ARBOR**  
114 E. Michigan Ave. 48176  
313/429-5461  
(Branch of Ann Arbor)  
Richard Meyerson, VP

### Sault Ste. Marie

**FIRST OF AMERICA BANK-SAULT STE. MARIE,  
N.A.**  
320 Ashmun St. 49783  
906/635-5201  
(Services Provided by First of America Bank-  
Marquette, N.A.)

### Scottville

**STATE SAVINGS BANK**  
P.O. Box 278 49454  
616/757-4751 Tr\$3.8 Mil  
Hd: Clare W. Reeds, TO

### South Haven

**CITIZENS TRUST & SAVINGS BANK**  
P.O. Box 449 49090  
616/637-2141 Tr\$65 Mil  
Hd: William L. Rockhold, SrVP&TO  
John M. Thomas, VP&TO  
Gilbert C. Jillson, VP&TO  
CorpTr: Mark B. Iverson, TO  
TrInv: J. Scott Sperry, AsstVP&IO  
TrOps: Mary Brinks

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## Southfield

### COMERICA BANK-SOUTHFIELD

27777 Franklin Rd. 48034

313/355-1424

(Subsidiary of Detroit)

PersTr,Nb: Irving Herman, VP

### MANUFACTURERS NATIONAL BANK OF DETROIT

29201 Telegraph Rd. 48034

313/358-3638

(Branch of Detroit)

Hd: Norman S. Miller, VP&TO

## Southgate

### SECURITY BANK & TRUST CO.

P.O. Box 1099 48195

313/281-5420 Tr\$197 Mil

Hd,Nb,PersTr: David W. LeBar, VP&TO  
CorpTr,EmplBen: William R. McClelland, TO  
TrInv: Ronald Mitchell, VP&TrInvO  
TrOps: Colleen McDonald, TO

## Stambaugh

### FIRST OF AMERICA BANK-IRON COUNTY

402 Washington St. 49964

906/264-5191

(Services Provided by First of America Bank-  
Marquette, N.A.)

## Sterling Heights

### COMERICA BANK-METRO EAST, N.A.

36910 Van Dyke Ave. 48077

313/264-7530

(Subsidiary of Detroit)

PersTr,Nb: Charles R. Stenback, TFPO

## Sturgis

### BANK ONE, STURGIS

100 E. Chicago Rd. 49091

616/651-4711 Tr\$45 Mil

Hd: K. C. Kreps, VP&TO

### FIRST NATIONAL BANK & TRUST CO.

P.O. Box C 49091

616/651-8551 Tr\$49 Mil

Hd: David E. Watters, VP&TO

PersTr: Gary Archer, TO

TrOps: Debora Capman, TO

## Tecumseh

### UNITED SAVINGS BANK OF TECUMSEH

P.O. Box 248 49286

517/423-8373 Tr\$65 Mil

(Branches in Adrian, Britton & Clinton)

John R. Whitehurst, VP&TO

Lois A. Sayler, AsstVP&TO

## Three Rivers

### FIRST NATIONAL BANK

P.O. Box 407 49093

616/273-1715 Tr\$43 Mil

Hd: Taylor Snow, VP&TO

## Traverse City

### EMPIRE NATIONAL BANK

1227 E. Front St. 49685-1220

616/922-2111 Tr\$75 Mil

(Branches in Empire, Kalkaska, Lebn &  
Northport)

Hd: James M. Merenda, VP&SrTO

TrOps: Patricia Borowiak, TopO

Bruce C. Willett, VP/Inv

EmplBen: Arlene Oren, VP

## FIRST OF AMERICA BANK-GRAND TRAVERSE, N.A.

1016 S. Garfield, Ste. 2 49684

616/929-1177

### NATIONAL BANK OF DETROIT

(Operating in Office of NBD Northwest)

Front and Park Sts. 49685

616/922-2424

(Branch of Detroit)

Nb: David Williams, 2ndVP

### NORTHWESTERN SAVINGS & LOAN ASSOCIATION

P.O. Box 809 49685-0809

616/947-5490 Tr\$20 Mil

(Branches in Acme, Cadillac, Manistee, Petoskey  
& Traverse City)

Hd: Robert A. Kincade, VP&TO

### OLD KENT BANK-GRAND TRAVERSE

102 W. Front St. 49684

616/922-4000

(Office of Old Kent Bank & Trust Company, Grand  
Rapids)

Hd: Dennis W. Piskar, SrVP

TrInv: Barbara Keane, IO

EmplBen: Jonathan B. Ricks, VP

Nb: Rob DeLange, VP

## Trenton

### OLD KENT BANK-SOUTHEAST

P.O. Box 415 48183

313/671-2400

(Office of Old Kent Bank & Trust Company, Grand  
Rapids)

Hd: Lester R. Pinks, VP

## Troy

### COMERICA BANK-TROY

4999 Crooks Rd. 48098

313/641-7111

(Subsidiary of Detroit)

PersTr: Charles R. Stenback, TFPO

### NATIONAL BANK OF DETROIT

900 Tower Dr., Ste. 100 48098

313/225-1060

(Branch of Detroit)

Hd: W. Jarvis, VP

Nb: Kevin B. Granger

## Warren

### COMERICA BANK-WARREN, N.A.

30500 Van Dyke 48093

313/751-4000

(Subsidiary of Detroit)

PersTr,Nb: Francis Boyle, AsstVP

## Wayne

### FIRST OF AMERICA-WAYNE

35215 Park at Biddle, P.O. Box 804 48184

313/721-4151

(Services Provided by First of America Bank-  
Detroit)

## Ypsilanti

### TRUSTCORP BANK, YPSILANTI

301 W. Michigan Ave. 48197

313/483-3542

(Trust Service Office of Trustcorp Bank, Ann Arbor)  
Thomas L. Dickinson, VP

## Zeeland

### FIRST MICHIGAN BANK & TRUST CO.

P.O. Box 300 49464

616/396-9000 Tr\$410 Mil

Hd: Henry B. Visscher, SrVP&TO

PersTr: John Jouppli, AsstVP&TO

Karen Tewes, AsstVP

TrInv,ComTr: James Dodge, AsstVP

Nb: Woody Winslow, AsstVP

EmplBen: Brian Hoogland, AsstVP

TrOps: Mike Thompson, TO

## MINNESOTA

## Austin

### MINNESOTA TRUST CO.

107 W. Oakland Ave. 55912

507/437-3231 Tr/o\$7.5 Mil

Hd,TrInv: Warren F. Plunkett, Pres

PersTr,TrOps,TDP: A. D. Plunkett

CorpTr,EmplBen: P. D. Plunkett, VP

TDP: D. M. Plunkett

## Duluth

### FIRST BANK DULUTH

### FIRST BANK NORTH, N.A.

130 W. Superior St. 55801

218/723-2891 Tr\$365 Mil

(Branch in St. Cloud)

Hd: William C. Kuhlmann, SrVP

Prob: Donald W. Nygaard, VP

TrInv: Thomas W. Brechlin, VP

PersTr: Leroy D. Matchett, VP

CorpTr: Margaret A. Kruse, CTC

EmplBen: Robert D. Howe, TO

TrOps: Barbara J. Edstrom, AsstVP

Nb: Helena E. Jackson, VP

### NORTH SHORE BANK OF COMMERCE

131 W. Superior St. 55802

218/722-4784 Tr\$62 Mil

Hd: William F. Zelen, Ph.D., VP&SrTO

TrOps: Lynn Carlson, AsstTO

TDP: Pat Olson

### NORWEST BANK DULUTH, N.A.

230 W. Superior St. 55802

218/723-2765 Tr\$263 Mil

Hd: Donald A. Carlson, SrVP

PersTr: Bruce W. Potter, VP

CorpTr: Larry H. Duncan, AsstVP

TrInv: David M. Holm, TO

EmplBen: Thomas W. Conklin, AsstVP

TrOps: Martin M. MacLean, AsstVP

Nb: Eric J. Neetenbeek, AsstVP

## Glencoe

### SECURITY BANK & TRUST CO.

735 11th St. E., P.O. Box 218 55336

612/864-3171 Tr\$22.5 Mil

(Branch in Mendota Heights)

Hd: Orlan G. Grell, SrVP&TO

TrAdm,EmplBen: Janet Schwartz, AsstTO

PersTr,TrOps: Jeanne Straus

TrOps: Nancy Morris

## Hastings

### FIRST NATIONAL BANK

119 W. 2nd St. 55033

612/437-3106 Tr\$1.8 Mil

Sandra J. Winters, Pres&TO

## Hutchinson

### CITIZENS BANK & TRUST CO.

102 Main St. S. 55350

612/587-2233 Tr\$7.5 Mil

Hd: D. H. Jensen, SrVP, TO&Csh

T. A. Burich, Pres&TO

J. C. Kraft, VP&TO

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

## MINNESOTA (Cont'd)

### Marshall

#### FIRST AMERICAN TRUST COMPANY OF MINNESOTA

P.O. Box 1156 56258  
507/537-0266 Tr\$215 Mil  
Hd: Douglas A. Holzkamp, CEO  
Gary W. Hanson, Pres  
TrInv: Janet Vandendriessche, VP  
TrOps: Richard DiNello, VP  
Nb: Richard Brudvik, TO  
Julie Coudron, TO  
Jim Flanery, TO  
Karen Steger, TO  
Robert Sobalik, TO  
Adm: Dave Miller, SrTO  
Colette Tubbs, TO  
Michelle Full, TO  
Sandy Culhane, TO  
Larry Gipe, IO  
Cynthia Huston, TO

### Mendota Heights

#### SECURITY BANK & TRUST CO.

750 S. Plaza Dr. 55120  
612/452-9550  
(Branch of Glencoe)

### Minneapolis

#### FIRST TRUST

200 S. Sixth St., First Bank Plaza E. 55402  
612/370-4661

#### MARQUETTE BANK MINNEAPOLIS, N.A.

90 S. 6th St. 55480  
612/341-5677 Tr\$800 Mil  
Hd, Nb: Peter N. Miller, GpVP&SrTO  
PersTr: David Johnston, VP&TO  
CorpTr: Mark LeMay, TO  
Tom Korsman, TO  
TrInv, ComTrf: Harvey Peck, VP&TO  
EmplBen: Laurie Borgas, VP&TO  
TrOps: Dale Jorgensen, VP&TO

#### NATIONAL CITY BANK OF MINNEAPOLIS

75 S. 5th St. 55402  
612/340-3144 Tr\$250 Mil  
Hd: Jean J. Chaput, SrVP&TO  
PersTr: Tim Davis, TO  
CorpTr: Connie Weinman, VP  
TrInv: Richard P. Hoyland, VP-TrInv  
EmplBen: Paul J. Brewer, AsstVP  
PersTr, TrOps: Dewayne A. Holium, VP  
Nb: Donald H. Brown, VP

#### NORWEST BANK MINNEAPOLIS, N.A.

8th & Marquette Ave. 55479-0001  
612/372-8123 Tr\$4.380 Bil  
(Cnsltd Twin Cities Tr. - Branch New York)  
PersTrHd: P. F. Walsh, SrVP  
TrOps: H. M. Johnson, SrVP  
Legal: A. H. Wernz, VP  
NWCAPITAL RESOURCES-INSTTR:  
Hd: M. L. Lucas, SrVP  
MasterTr: J. Hale, VP  
CorpTr: J. Gudmundson, VP  
SikTrans: V. Terry, VP  
NW INVESTMENT MANAGEMENT, INC.  
Hd: J. R. Caswell, Pres

### Moorhead

#### AMERICAN BANK & TRUST CO.

730 Center Ave. 56550  
218/236-4108 Tr\$48 Mil  
Hd, PersTr, Nb: Timothy J. Beaton, VP&TO  
TrInv, Nb: Marjorie K. Aakre, TrInvO  
EmplBenAdmin, PersTr, Nb: Margaret Metcalf, TO

### New Ulm

#### STATE BANK & TRUST CO. OF NEW ULM

P.O. Box 363 56073  
507/354-8215 Tr\$240 Mil  
Hd: Robert Merrillot, VP&TO  
TrOps: Michael D. McAlpine, TO

### Richfield

#### RICHFIELD BANK & TRUST CO.

6625 Lyndale Ave. S. 55423  
612/861-7355 Tr\$310 Mil  
Hd: Robert N. Prentiss, SrVP&TO  
PersTr: Galen Schmick, TO  
TrInv: Robert J. Mullen, VP&IO  
TrOps: Larry Simpson, VP&TO  
Nb: Dan Caswell, TO

### Rochester

#### FIRST BANK SOUTHEAST, NatAssn

P.O. Box 4661 55903  
507/285-7860  
Hd: James D. Hausman, SrVP&TrDeptMgr  
PersTr: Denise Kelly  
PersTr&Mktg: Douglas A. Wright, AsstVP&TO  
TrInv: Adelaide P. Reese, VP&TrInvO  
PersTr: Paul E. Broadbent, AsstVP&TO  
PersTr&RetPlans: Joseph E. Borland, TO  
TaxCustSvcsMgr, TrOps: Hannelore J. Evans  
TrInv: Donna K. Welsh

#### MARQUETTE BANK ROCHESTER

206 S. Broadway, P.O. Box 4800 55903  
507/285-2690 Tr\$44 Mil  
Hd, TrInv, EmplBen, Nb:  
Thomas J. Shea, SrVP&TO  
Est, Gdnshp, PersTr, TrOps:  
Mrs. C. A. Bedney, AsstVP&TO  
CorpTr: Mrs. R. G. Glabe, TrAdmAsst

#### ROCHESTER BANK AND TRUST COMPANY OF ROCHESTER

P.O. Box 6478 55903  
507/288-0224  
Hd: Barbara A. Ferguson

### St. Cloud

#### FIRST AMERICAN NATIONAL BANK OF ST. CLOUD

11th & St. Germain St. 56301  
612/255-7174 Tr\$193 Mil  
Hd: Douglas A. Holzkamp, VP&TO  
PersTr: John G. Asfeld, TO  
EmplBen, CorpTr, ComTrf:  
Jerome H. Johnson, AsstVP&TO  
TrOps: Naomi Erdmann, TO  
PersTr, ComTrf: Beverly A. Bownik, TO  
Nb: Bernard Jeub, VP

#### FIRST BANK ST. CLOUD

3950 Third St. North 56301  
612/253-7676  
(Branch of Duluth)  
Fred Shermack, VP

#### ST. CLOUD NATIONAL BANK & TRUST CO.

300 E. St. Germain St.  
P.O. Box 727 56302  
612/251-4400 Tr\$80 Mil  
Hd: Edward C. Wiessner, VP&TO  
TrInv, ComTrf, TrOps: John Busch, TO  
Nb: Norman Seehusen, TO

#### ZAPP NATIONAL BANK OF ST. CLOUD

1015 St. Germain St. 56301  
612/251-7110  
Hd, TrInv, Nb: Stanley L. Gaffin, VP&TO  
PersTr: Mark Christianson, AsstVP&TO  
TrOps: Arlene Pederson, TO  
EmplBen: Mary Stein, PenAdm

### ★ St. Paul

#### AMERICAN NATIONAL BANK & TRUST CO.

5th & Minnesota St. 55101  
612/298-6035 Tr\$250 Mil  
Hd: C. Richard McCabe, VP&SrTO  
Nb: Jerome S. Yugend, VP&SrMktgO  
PersTr: Walter Opal, VP&TO  
CorpTr: James L. Anderson, VP&CTO  
TrInv, ComTrf: John P. Klett, VP&TrInvO  
EmplBen: William E. Burmeister, AsstVP&TO  
TrOps: Sandra K. Johnson, AsstVP&TO

#### FIRST TRUST

First National Bank Building  
332 Minnesota St. 55101  
612/291-5100

#### FIRST TRUST

First Trust Center  
180 E. Fifth St., P.O. Box 64367 55164-0367  
612/223-7000 Tr\$8.5 Bil  
Mark W. Sheffert, Chm  
Norbert J. Conzemius, Pres  
Robert E. Leech, SrVP/PersTr  
Joseph G. Yadrick, SrVP&InstiTr  
Matthew P. Wagner, SrVP/CorpTr  
Jotham T. Blodgett, VP/Sec, GenCoun  
Louise Deeg, VP/HumanResources

#### MIDWAY NATIONAL BANK

1587 University Ave. 55104  
612/646-2661  
Hd: James A. Polzak, VP&TO  
PersTr: Marlene Middleton, TO  
Mary Ferris Jensen, TO  
Anne Callan Trunzo, IO  
EmplBen: Bonnie S. Dougherty, TO

#### NORWEST BANK ST. PAUL, N.A.

55 E. 5th St. 55101  
612/291-2199 Tr\$318 Mil  
PersTr: Terry Hilderbrandt, VP  
CorpTr: Jan Hines, AsstVP  
TrOps: Paula Flannigan, TO

### Stillwater

#### THE FIRST NATIONAL BANK

213 E. Chestnut St. 55082  
612/439-4411 Tr\$35 Mil  
Hd: John H. Wolf, VP&TO  
TrOps: Kathleen K. Holst, TO

### Wayzata

#### THE BANK WAYZATA

900 E. Wayzata Blvd. 55391  
612/473-8855 Tr\$130 Mil  
Hd: David Boies, VP&TO  
PersTr: Rita Stevens  
TrInv: Thomas Mark, AsstVP&IO  
EmplBen: Raymond Gardner, AsstVP&TO  
IRA/HR10: Donna Olson

### Winona

#### MERCHANTS NATIONAL BANK

P.O. Box 248 55987  
507/457-1150 Tr\$52 Mil  
Hd, PersTr, CorpTr, Nb: Gerald E. Neal, VP&TO  
TrInv, ComTrf: Rome Ritter, VP&TO  
EmplBen, TrOps: Ann Peterson, AsstVP&TO

#### WINONA NATIONAL & SAVINGS BANK

P.O. Box 499 55987  
507/454-4320 Tr\$43 Mil  
Hd, PersTr, Nb: Kenneth Seebold, SrTO  
TrInv, ComTrf: Ruth M. Flanigan, TO  
EmplBen, TrOps, TDP: Carol Orlowski, AsstTO

77% of the readers of

**TRUSTS ESTATES**

refer trust and estate  
business to banks.

85% of the readers of  
**TRUSTS ESTATES**  
are involved in personal trusts.

## MISSISSIPPI

### Batesville

#### BATESVILLE SECURITY BANK

P.O. Box 690 38606  
601/563-9311 Tr\$12 Mil  
Hd: John Meacham, Jr., Chm&TO  
PersTr, CorpTr, TrOps:  
William R. Fleming, AsstTO

### Bay Springs

#### FIRST UNITED BANK

P.O. Drawer 468 39422  
601/764-2115  
Hd: Lee Meyers, VP  
Charlotte Aycok, AsstVP

### Belzoni

#### GUARANTY BANK & TRUST CO.

P.O. Box 657 39038  
601/247-1454 Tr\$4 Mil  
Hd: Hugh R. Varnado, Jr., TO  
EmplBen: H. L. Townsend, Pres  
EmplBen, TrOps, Nb, TDP:  
Katharine McCauley, AsstTO

### Biloxi

#### THE PEOPLES BANK

P.O. Drawer 529 39533  
601/435-8208 Tr\$25 Mil  
(Branch in Gulfport)  
M. O. Lawrence III, VP&TO  
Catherine W. Wood, VP&TO  
Peggy Byrd, AsstVP/Tr  
Albert Breeland, AsstVP/Inv

### Brandon

#### TRUSTMARK NATIONAL BANK

106 Government St. 39042  
601/825-3111  
Hd: Steve Rachel, AsstVP/PersDir

### Brookhaven

#### STATE BANK & TRUST CO.

P.O. Drawer 319 39601  
601/833-4451  
Hd: William D. Sones

#### TRUSTMARK NATIONAL BANK

148 S. Whitworth Ave., P.O. Drawer 539 39601  
601/833-4771  
(Branch of Jackson)  
Hd: Scott M. Farnsworth, VP&TO  
Juanita G. Summers, VP&TO

### Canton

#### TRUSTMARK NATIONAL BANK

127 W. Peace St. 39046  
601/859-7410  
(Branch of Jackson)  
Flora J. Rimmer, ChmAdvBd  
Zella D. Buntyn, AsstVP&TO

### Carthage

#### THE CARTHAGE BANK

P.O. Drawer 437 39051  
601/267-7311  
Hd: Larry A. Waggoner, VP, Csh&TO

21% of the readers of  
**TRUSTS & ESTATES**  
are involved in endowment funds.

### Clarksdale

#### UNITED SOUTHERN BANK

211 E. Second St., P.O. Box 1059 38614  
601/627-3281 Tr\$25 Mil  
Hd: James L. Townsend, Jr., SrVP&TO  
PersTr, CorpTr, TrOps:  
Annette D. Brand, VP&TO  
Michele T. Fondren, AsstTO

### Columbia

#### CITIZENS BANK

814 Main St. 39429  
601/736-2601 Tr\$14 Mil  
Hd: T. Michael Kuykendall, LglCoun&TO  
EmplBen: Pat Broome, AsstTO  
TrOps: Mary K. Byrd, AsstTO

### Columbus

#### FIRST COLUMBUS NATIONAL BANK

P.O. Box 231 39701  
601/328-7932 Tr\$25 Mil  
Hd, PersTr, EmplBen: James D. Ferguson,  
SrVP&SrTO  
TrOps: Tammy Holloway

#### NATIONAL BANK OF COMMERCE OF MISSISSIPPI

P.O. Box 631 39701  
601/327-3700 Tr\$55 Mil  
Hd, TrInv: Rex D. Poole, SrVP&TO  
William F. Gillis, VP&TO  
John R. Davis, AsstVP&TO  
Bill Willis, TO

#### UNISOUTH BANKING CORPORATION

P.O. Box 431 39703  
601/328-1015 Ext. 290 Tr\$7.3 Mil  
Hd: H. Couchman, SrVP&TO  
Patti F. Daly, TO

### Corinth

#### DEPOSIT GUARANTY NATIONAL BANK

One Security Plaza 38834  
601/287-3121 Tr\$10 Mil  
(Branch of Jackson)  
Hd: James H. Moore, TO

### Greenville

#### DEPOSIT GUARANTY NATIONAL BANK

P.O. Box 818 38701  
601/378-2266  
(Branch of Jackson)  
Hd: Robert R. Clark, VP&TO

#### SUNBURST BANK

P.O. Box 959 38701  
601/378-3902  
(Branch of Jackson)  
Peter Mulrone, TO

#### TRUSTMARK NATIONAL BANK

P.O. Box 777 38701  
601/378-2666  
(Branch of Jackson)  
Hd: John E. Ashcraft, Jr., VP&TO  
PersTr: Rebecca Oulz, AsstTO

### Greenwood

#### BANK OF COMMERCE

310 Howard St. 38930  
601/453-4142  
Steve Lory, TO

#### DEPOSIT GUARANTY NATIONAL BANK

820 W. Park Ave. 38930  
601/455-1000  
(Branch of Jackson)  
Hd: F. R. Morgan, III, VP, TO&FM  
TRUSTMARK NATIONAL BANK  
P.O. Box 945 38930  
601/455-1531  
(Branch of Jackson)  
Hd: Mrs. Rita A. Daves, TO

### Grenada

#### SUNBURST BANK

108 S. Main 38901  
601/226-3141  
(Branch of Jackson)  
Mary J. Turner, AsstVP&TO  
Wanda Madison, TO

### Gulfport

#### GULF NATIONAL BANK

P.O. Drawer 1330 39502  
601/864-2252 Ext. 240 Tr\$8 Mil  
Hd: Catherine W. Wood, TO

#### HANCOCK BANK

P.O. Box 4019 39501  
601/868-4400 Tr\$293 Mil  
Hd, PersTr: Margie Johnson, VP&SrTO  
ComTrF, EmplBen: Charles Eastland, VP&TO  
PersTr: Linda C. Lott, AdmAsst  
CorpTr: Mrs. Nancy Morse, VP&TO  
Karen B. Thigpen, AdmAsst  
TrInv: George Bensabat, VP&TrInvO  
Jim Cummings, VP  
Perian Kite, AsstIO  
ComTrF: Mary Lou Meyerchick, AdmAsst  
Est: Milton Weems, VP&TO  
Sandra Wedworth, AdmAsst  
TrOps: Happy McDonald

#### THE PEOPLES BANK

1201 25th Ave. 39501  
601/867-2271  
(Branch of Biloxi)

### Hattiesburg

#### BANK OF MISSISSIPPI

P.O. Drawer 1231 39401  
601/545-5090 Tr\$56 Mil  
(Branches in Biloxi, Gulfport & Jackson)  
Hd, PersTr, TrInv, Nb:  
Daniel L. Edwards, SrVP&SrTO  
PersTr, TrInv: Ann Carter, TO  
CorpTr, TrInv, ComTrF, EmplBen:  
B. John Baronich, Jr., VP&TO  
TrOps: Barbara Kelly, AsstVP&TO  
TrConst: A. H. Ritter, Jr.

#### DEPOSIT GUARANTY NATIONAL BANK

P.O. Box 2059 39401  
601/545-4328  
(Branch of Jackson)  
Hd: H. Cal Callen, RegTO  
Mary Humphries, AsstTO

#### TRUSTMARK NATIONAL BANK

P.O. Box 1071 39401  
601/544-8100  
(Branch of Jackson)  
EmplBen: Joey Hurston, TO  
PersTr: Paul Laughlin, TO

### Hazlehurst

#### COPIAH BANK, N.A.

P.O. Box 31 39083  
601/894-2831  
Hd, PersTr: Mrs. June L. Thorne, SrVP&TO

### Hernando

#### TRUSTMARK NATIONAL BANK

P.O. Box 328 38632  
601/368-5251  
(Branch of Jackson)  
Vera Whitten, VP&TO

### Holly Springs

#### FIRST STATE BANK

P.O. Box 580 38635  
601/252-4211 Tr/u\$1 Mil  
Hd: Mary Warren, VP

## MISSISSIPPI (Cont'd)

### ★ Jackson

#### BANK OF MISSISSIPPI

P.O. Box 1605 39205  
601/354-4500 Tr\$56 Mil  
(Branch of Hattiesburg)

Hd: Daniel L. Edwards, SrVP&SrTO  
PersTr: Ann Carter, TO  
EmplBen: John Baronich, VP&TO  
TrOps: Barbara Kelly, AsstVP&TO  
TrConslt: A. H. Ritter, Jr.

#### DEPOSIT GUARANTY NATIONAL BANK

One Deposit Guaranty Plaza 39201  
601/354-8122  
(Branches in Corinth, Greenville, Greenwood,  
Hattiesburg, Laurel, Meridian, Natchez,  
Starkville & Tupelo)

Hd: Lowell F. Stephens, ExecVP  
AsstHd: William G. McDermott, SrVP&TO  
IndivTrSvcs: William H. Mounser, Jr., SrVP&TO  
PersTr: Thomas L. Thompson, VP&TO  
Trlnv: Gerald L. White, SrVP&TrlnvO  
TrOps: James C. Shaw, AsstTO  
Nb: J. Edmund Johnston, Jr., SrVP&TO  
InstiCorpTrSvcs: C. David Cleland, SrVP&TO  
Fds,Ends,Agcy: Paul Long, TO  
EmplBen: James M. Purdie, VP&TO  
DivCont,TxSpec: Sam B. Nolen, TO  
RE: John W. Lowery, VP&TO  
Steve Butler, VP,TO&Forester

#### SUNBURST BANK

P.O. Box 23053 39225  
601/969-6175 Tr\$221 Mil  
(Branches in Greenville & Grenada)

Hd: D. B. Moorhead, SrVP&TO  
PersTr,CorpTr: Suzanne Stephens, AsstVP&TO  
Trlnv,ComTrF: Ashby Foote, AsstVP-TrlnvO  
EmplBen: Paul Rossie, AsstVP-Tr  
TrOps: Melba Searcy, AsstVP-Tr  
Nb: Larry Cantrell, VP-Tr

#### TRUSTMARK NATIONAL BANK

248 E. Capitol St. 39201  
601/354-5182 Tr\$1.1 Bil  
(Branches in Brookhaven, Canton, Greenville,  
Greenwood, Hattiesburg, Hernando & Laurel)

Hd: Michael L. Allen, SrVP&SrTO  
PersTr: R. Fulton Thompson, VP&TO  
CorpTr: Zenora Williams, VP&TO  
Trlnv: Chris Grillis, VP  
TrOps: Barbara Russell, VP  
Est: Robert H. Spaulding, VP&TO  
EmplBen: William H. Wardlaw, SrVP&TO  
Nb: Robert T. Quarles, VP&TO

### Kosciusko

#### MERCHANTS AND FARMERS BANK

P.O. Box 520 39090  
601/289-5121 Tr\$9.2 Mil  
Judy Davis, TO

### Laurel

#### DEPOSIT GUARANTY NATIONAL BANK

P.O. Box 2668 39440  
601/428-3298  
(Branch of Jackson)

H. Cal Callen, RegTO  
Betty Anderson, AsstTO

#### TRUSTMARK NATIONAL BANK

P.O. Box 168 39440  
601/649-9500  
(Branch of Jackson)

Charles Windham, VP&TO

### Lexington

#### HOLMES COUNTY BANK & TRUST CO.

P.O. Box 642 39095  
601/834-2311  
Hd: Holt Smith, ExecVP&TO

### Long Beach

#### HANCOCK BANK

P.O. Box 335 39560  
601/868-4760  
Hd: L. Cooper Andrews, VP

### Louisville

#### CITIZENS BANK & TRUST CO.

39339  
601/773-6261 Tr\$1 Mil  
Hd: J. B. Blanset

### Mendenhall

#### PEOPLES BANK

P.O. Box 7 39114  
601/847-2210  
Hd: S. D. Davis, Chm  
EmplBen: S. D. Davis, Jr., Pres

### Meridian

#### THE CITIZENS NATIONAL BANK

P.O. Box 911 39301  
601/693-1331 Tr\$20 Mil  
Hd: Fred O. Poitevent, Jr., VP&TO

#### DEPOSIT GUARANTY NATIONAL BANK

406 2nd Ave. 39301  
601/485-0773  
(Branch of Jackson)  
Hd: Larry B. Watson, VP&TO  
Sherry Turbyfill, AsstTO

### Natchez

#### BRITTON & KOONTZ FIRST NATIONAL BANK

500 Main St., P.O. Box 1407 39120  
Hd: Bazile R. Lanneau, Jr., SrVP&TO  
Cindy M. Gwin, TO

#### DEPOSIT GUARANTY NATIONAL BANK, NATCHEZ BRANCH

P.O. Box 847 39120  
601/445-2644  
(Branch of Jackson)  
Hd: Peter Buttrass, TO

### Pascagoula

#### MERCHANTS & MARINE BANK

P.O. Box 729 39567  
601/762-3311  
Hd: Mrs. Ellen N. Cole, VP&TO

### Philadelphia

#### CITIZENS BANK OF PHILADELPHIA

P.O. Box 209 39350  
601/656-4692  
Hd: J. W. Griffith, VP&TO

### Ripley

#### THE PEOPLES BANK

305 Jefferson, East 38663  
601/837-8191 Tr\$5.4 Mil  
Hd: Bobby P. Martin, Chm&Pres  
TrOps: Kyle Smith, AsstTOpO

### Sardis

#### BANK OF SARDIS

201 S. Main St. 38666  
601/487-1661 Tr/o\$2.5 Mil  
Hd,Trlnv: C. H. West, Chm  
PersTr,CorpTr,ComTrF,TrOps,Nb,TDP:  
Charles M. Gordon, VP&TO

#### PANOLA COUNTY BANK

P.O. Box 97 38666  
601/487-2525  
Hd: Bob Scallorn, AsstVP

### Starkville

#### DEPOSIT GUARANTY NATIONAL BANK

P.O. Box 1127 39759  
601/324-4802  
(Branch of Jackson)  
Hd: Larry W. Jones, Pres

### Tupelo

#### BANK OF MISSISSIPPI

P.O. Box 789 38801  
601/680-2395 Tr\$100 Mil  
Hd,Trlnv,ComTrF: E. L. Joyner, III, FVP&SrTO  
PersTr: Michael H. Sadler, TO  
CorpTr: Laura S. Maynard, AsstTO  
EmplBen: James Young, TO  
TrOps: Don Barnes, TOpO

#### DEPOSIT GUARANTY NATIONAL BANK

P.O. Box 290 38801  
601/842-7072  
(Branch of Jackson)  
Hd: Frank Davis, SrVP&TO  
Ann Ross, AsstTO

#### PEOPLES BANK & TRUST CO.

P.O. Box 709 38801  
601/680-1211 Tr\$72 Mil  
Hd: E. Robinson McGraw, SrVP&SrTO  
PersTr: Ken Grisham, AsstTO  
CorpTr: Fred Holcomb  
EmplBen,TrOps: Charles Johnston, AsstVP&TO

### Vicksburg

#### FIRST NATIONAL BANK

P.O. Box 39 39180  
601/636-1151  
Hd: Joe Schmitt, VP&SrTO

#### MERCHANTS NATIONAL BANK

P.O. Box 871 39181-0871  
601/636-3752 Tr\$30-50 Mil  
Hd: J. E. Sullender, ExecVP&TO  
TrOps: Dorothy E. Lack

### West Point

#### FIRST NATIONAL BANK

P.O. Box 837 39773  
601/494-1411 Tr/o\$1 Mil  
John R. Early, VP&TO  
Mark G. Hazard, III, VP&TO

## MISSOURI

### Boonville

#### BOATMEN'S NATIONAL BANK OF BOONVILLE

412 Main St. 65233  
816/882-6642 Tr\$.7 Mil  
Hd: Curtis J. Sprick, VP&TO

### Branson

#### CENTERRE BANK OF BRANSON

P.O. Box 130 65616  
417/334-4125 Tr\$1 Mil  
Hd: Karen K. Hall, VP&TO

#### LANDMARK BANK OF BRANSON

P.O. Box 70 65616  
417/334-2191 Tr\$2.9 Mil  
Hd: David S. Eblen, Pres&TO

### Butler

#### BOATMEN'S BANK OF BUTLER

P.O. Box 112 64730  
816/679-4114 Tr/o\$1 Mil  
Hd: Wm. E. Bradley, Pres



## Cape Girardeau

### BOATMEN'S BANK

P.O. Box 220 63701  
314/334-7111 Tr\$11 Mil  
Hd: Terry Tuschhoff

### CENTER BANK OF CAPE GIRARDEAU, N.A.

P.O. Box 70 63701  
314/334-4811 Tr\$1.5 Mil  
Maurice R. Sandfort, Pres&CEO  
Hd: Mary Jo Westrich, TO

## Carrollton

### CARROLL COUNTY TRUST CO.

P.O. Box 187 64633  
816/542-2050 Tr/o\$2 Mil  
Hd: Keith Long, VP

## Carthage

### BOATMEN'S BANK OF CARTHAGE

231 S. Main St. 64836  
417/358-9011 Tr\$39.6 Mil  
Hd: Mark Mayo, VP&TO

### UNITED MISSOURI BANK OF CARTHAGE

300 Grant St. 64836  
417/358-2135 Tr\$15 Mil  
(Services Provided by The United Missouri Bank of  
Kansas City, N.A.)  
John O. Phelps, TO  
Mrs. Jo Ann W. Farris, AdmAsst

## Caruthersville

### FIRST STATE BANK

P.O. Box 18 63830  
314/333-1700 Tr/u\$4 Mil  
Hd: Robert E. Morgan, ExecVP&AsstTO  
TrInv: Duane S. Michie, Pres&AsstTO

## Centralia

### AMERICAN BANK OF BOONE COUNTY

100 S. Rollins St., P.O. Box 28 65240  
314/682-2143  
Hd: Roy E. Hulén, ExecVP  
Sue Ward, Asst

## Chillicothe

### THE CITIZENS BANK & TRUST CO.

700 Jackson St. 64601  
816/646-5500 Tr\$50 Mil  
Hd: Edgerton Welch, ChmEmeritus, CEO&TO  
ComTrF: William E. Welch, ChmBd&TO  
Nb: Ed Douglas, Pres&TO

## Clayton

### COMMERCE BANK OF ST. LOUIS, N.A.

8000 Forsyth Blvd., P.O. Box 11356 63105  
314/726-2255 Tr\$700 Mil  
Hd: J. Michael Deege, ExecVP&SrTO  
Thomas K. Edlmann, VP&TrCoun  
PersTr: Michael C. Erb, SrVP&TO  
CorpTr, EmplBen: H. Esserman, Jr., SrVP&TO  
TrInv: Rona C. Gerdel, SrVP&TO  
ComTrF: Paul H. Garrison, AsstVP&TO  
TrOps, TDP: Laurie A. Hayek, AsstVP&TO  
Nb: Brian D. Fitzpatrick, SrVP&TO

### THE GUARANTY TRUST CO. OF MISSOURI

7701 Forsyth Blvd. 63105  
314/725-9055 Tr\$247 Mil  
Hd: James A. Finch, III, Pres  
William R. Diepenbrock, SrVP&COO  
PersTr: Joe R. Morris, VP  
TrInv: D. Eckles, AsstVP  
EmplBen: Ellen Daniels, TO  
TrOps: J. Burch, VP

## LANDMARK TRUST COMPANY

10 S. Brentwood 63105  
314/889-1690  
(Branch of Fairview Heights, IL)  
Hd: Robert L. Finder, Jr., Pres  
EmplBen: Thomas J. Neuner, VP  
TrInv: Allen A. Roche, VP  
TrAdm: Patricia E. Fitzgerald, VP

## Columbia

### BOONE COUNTY NATIONAL BANK

P.O. Box 678 65205  
314/874-8490 Tr\$140 Mil  
Hd: Robert L. Roper, Jr., ExecVP&TO  
PersTr, Prob: Jennifer Gray, TO  
PersTr, TrInv, CorpTr: A. Ben Galloway, VP&TO  
PersTr, EmplBen: Don Smith, VP&TO  
TrOps: Barbara Kribbs, TO

### CENTER BANK OF COLUMBIA

800 Cherry St. 65205  
314/876-6000 Tr\$14 Mil  
Hd: Richard M. Rathgeb, CEO&ExecTO  
PersTr, TrInv, EmplBen, TrOps, Nb:  
Larry McCoig, SrVP&TO

### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 1867 65205  
314/449-3911 Tr\$11 Mil  
Nedra Moreau, AsstVP&TO

## Creve Coeur

### FIRST BANK & TRUST CO.

11901 Olive Blvd. 63141  
314/567-3600 Tr\$50 Mil  
Hd, TrInv, EmplBen, Nb, PersTr, ComTrF:  
Donald J. Fitzgerald, VP&SrTO  
PersTr, EmplBen, TrOps, TDP:  
Mary Grabenhorst, AsstTO

## Fayette

### COMMERCIAL TRUST CO.

65248  
816/248-2222 Tr/u\$1 Mil  
Hd: L. W. Jacobs, Jr., Pres&TO

## Fulton

### THE CALLAWAY BANK

P.O. Box 42 65251  
314/642-6060 Tr\$3 Mil  
Hd: John C. Harris, Chm&TO

## Glasgow

### TRI-COUNTY TRUST COMPANY

P.O. Box 217 65254  
816/338-2234  
Hd: Virgil L. Renne, ExecVP

## Hannibal

### FARMERS & MERCHANTS BANK

P.O. Box 938 63401  
314/221-6424  
Hd: Pammy Berthager, TO  
HANNICAL NATIONAL BANK  
100 N. Main St., P.O. Box 1107 63401  
314/221-0050 Tr\$3.5 Mil  
Hd: Jerry Trower, Pres

## Harrisonville

### ALLEN BANK AND TRUST COMPANY

P.O. Box 447 64701  
816/884-3214 Tr/u\$1 Mil  
Hd, PersTr: Dayle P. Lindsey, Pres  
Jordan D. Lindsey, ExecVP

## Independence

### STANDARD STATE BANK

10801 E. 23rd St. 64052  
816/836-0200 Tr\$10 Mil  
Hd: Jeffrey D. Keiser, VP&TO

## Jackson

### JACKSON EXCHANGE BANK & TRUST CO.

101 Court St., P.O. Box 250 63755  
314/243-3557 Tr\$9 Mil  
Hd: Donald R. Chilton, CEO  
Patricia Eisenbeis, TO

## ★ Jefferson City

### CENTRAL BANK

P.O. Box 779 65101  
314/634-1224 Tr\$120 Mil  
(Branch in Empire Bank, Springfield)  
Hd, PersTr, CorpTr, TrInv, TrOps, EmplBen, Nb:  
Karen L. Pletz, SrVP&TO  
TrOps, EmplBen, Nb: Clyde P. Angle, VP&TO  
PersTr, CorpTr, TrInv: Michael Bushmann, TO  
Paula J. Meyer, TO  
Matt Talksdorf, TO

### EXCHANGE NATIONAL BANK

132 E. High St. 65101  
314/636-2151  
Hd: Charles G. Dudenhoefter Jr., VP&TO  
TrOps: Robert Crede, AsstTO

## Joplin

### FIRST NATIONAL MERCANTILE BANK & TRUST CO.

4th & Main Sts. 64801  
417/624-1234 Tr\$200 Mil  
Hd, Nb, TrInv: Duane D. Lawellin,  
VChmBd&ExecTO  
PersTr, Prob: Richard Spong, SrVP&TO  
PersTr, RE, EmplBen, CorpTr: Douglas Hauser,  
VP&IO  
CorpTr: Lee W. Johnson, TO  
PersTr, TxAdmin: Cecil H. Hull  
TrOps: Twila Dickerson, TO

### FIRST STATE BANK

P.O. Box 1373 64802  
417/623-8860 Tr/u\$1 Mil  
Hd, PersTr, CorpTr: Steven Buerge, Pres&TO

## Kansas City

### AMERICAN BANK

One W. Armour Blvd. 64111  
816/931-1700

Thad Carver, SrVP&TO  
LaVerna Norton, AsstVP

### BLUE RIDGE BANK & TRUST CO.

4240 Blue Ridge Blvd. 64133  
816/358-5000 Tr\$50 Mil  
Hd: James A. Morris, ExecVP&TO

### BOATMEN'S FIRST NATIONAL BANK OF KANSAS CITY

P.O. Box 38 64183  
816/221-2800 Tr\$6.4 Bil  
Hd: John A. Ovel, ExecVP  
Richard L. Moore, SrVP  
PersTr: Leland R. Casady, SrVP  
CorpTr, EmplBen: James K. Shineman, SrVP  
TrInv: Dwayne K. White, SrVP  
TrOps: Darrell E. Werner, SrVP  
Prob: Clark C. Bradshaw, SrVP  
RE: W. Dudley Alexander, SrVP  
Nb: James L. Cole, SrVP

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## MISSOURI (Cont'd)

### Kansas City (Cont'd)

#### CENTERRE TRUST COMPANY OF KANSAS CITY

1130 Walnut St., P.O. Box 419666 64141  
816/881-6497 Tr\$534 Mil  
(Subsidiary of Centerre Trust Company of St. Louis)

Hd: Gil P. Bourk, Pres&CEO  
PersTr: Anne M. Burge, VP  
John T. Archer, VP  
TrInv: Matthew W. Peters, VP  
EmplBen: Leslie A. Thomson, VP  
TrOps: Pat L. Barclay, VP  
Nb: Lewis D. Gregory, VP

#### CENTERRE BANK OF KANSAS CITY

222 W. Gregory Blvd. 64114  
816/444-4444

Hd: Howard E. Bunton, SrExecVP

#### COMMERCE BANK OF KANSAS CITY, N.A.

P.O. Box 248 64141  
816/234-2551 Tr\$981 Bil  
Hd: John R. Owen, ExecVP  
George T. Reichman, SrVP  
CorpTr, EmplBen: Stephen I. Swett, SrVP  
TrInv: George H. Wood, SrVP  
TrOps: Marc J. Doreali, VP  
Tx: Ralph E. Day, SrTO  
Nb: William E. Lupton, VP  
RE: Ronald E. Snyder, VP  
PersTr: Thomas A. Wallingford, VP  
TrPfal: Thomas Weiford, VP

#### MARCK TWIN KANSAS CITY BANK

4901 Main St., P.O. Box 41945 64112  
816/756-1300  
Hd, PersTr, TrInv: Terry R. Post, Pres  
CorpTr, ComTrF, EmplBen: Michael J. Patton, VP  
TrOps, TDP: Cheryl Hess

#### MERCANTILE BANK OF KANSAS CITY

1101 Walnut St. 64106  
816/842-2000 Tr\$270 Mil  
Hd: N. J. Starkey, SrVP  
PersTr: Patricia K. Briggs, VP  
TrInvMgr: James H. Slocumb, VP  
TrInv, ComTrF: Joseph W. Kresse, TrInvO  
TrOps: Mark C. Corcoran, TO  
EmplBen: Anna L. Lawless, TO  
Nb: Donald B. Ketchum, TO

#### THE MERCHANTS BANK

1125 Grand Ave. 64108  
816/556-8000 Tr\$600 Mil  
Hd: Stephen W. Crider, ExecVP&ExecTO  
PersTr: Jean W. Mallon, FVP  
CorpTr-Public Issues: Marj. A. Reuter, VP&CTO  
CorpTr-Housing: Tim Hattey, VP&CTO  
CorpTrOps: Paula Ford, CTOpMgr  
TrInv: W. Patrick Sterner, ExecVP  
Prob: Tim Mesecher, ProbTO  
EmplBen: Leland Johnson, TO  
TrOps: Lawrence J. Cipolla, SrVP&TOpO  
TrSecurMgr: Christie Morris  
TrAcctMgr: Dee Ann Eogan

#### UNITED MISSOURI BANK OF KANSAS CITY, NatAssn

P.O. Box 419226 64141-9946  
816/556-7700 Tr\$3.825 Bil  
(Branch in New York, NY)  
Hd: Frank R. Terry, VChm  
PersTr: Edward J. McShane, ExecVP  
TrInv: Stuart L. Murdock, ExecVP  
CorpTr, TrOps: E. Frank Ware, ExecVP  
ComTrF: Dorothy Schneider, VP  
EmplBen: Robert E. Reiter, ExecVP  
Nb: Craig W. Huntley, VP  
TDP: David Swan, VP

### Kennett

#### CENTERRE BANK OF KENNETT

P.O. Box 311 63857  
314/888-4571 Tr/o\$1 Mil  
Hd: Terry H. Berry, VP&TO

### KENNETT NATIONAL BANK

P.O. Box 519 63857  
314/888-9055 Tr/u\$1 Mil  
Hd: Donald C. Jones, ExecVP  
EmplBen, TDP: Reggie Cunningham

### Lee's Summit

#### BANK OF LEE'S SUMMIT

210 S. Main St. 64063  
816/524-1800 Tr\$9 Mil  
Hd: Aaron L. Love, TO  
Janet H. Mahl, TO

#### BOATMEN'S BANK OF LEE'S SUMMIT

1801 N. W. Chipman Rd. 64081  
816/525-0000 Tr\$30 Mil  
Hd, TrInv: Herbert G. Jett, Pres&TO  
PersTr, Prob: Joyce A. Windes, TO

### Lexington

#### BOATMEN'S BANK OF LEXINGTON

P.O. Box 428 64067  
816/259-4661  
Hd: Ron Hawley, Pres

### Marshall

#### BOATMEN'S BANK OF MARSHALL

102 E. Arrow St. 65340  
816/886-9656 Tr\$3 Mil  
Hd: E. Joseph Bode, Pres, CEO&TO  
Sheryl E. Lawless, AsstTO  
Lloyd E. Shepard, AsstTO

#### WOOD & HUSTON BANK

27 E. North St., P.O. Box 40 65340-0040  
816/886-6825 Tr\$5.8 Mil  
Hd: John P. Huston, VChm&TO

### Moberly

#### CITY BANK & TRUST CO.

P.O. Box 160 65270  
816/263-1234 Tr\$5 Mil  
Hd: Marsha Fifer, TO

### Neosho

#### BANK OF NEOSHO

P.O. Box 400 64850  
417/451-1040 Tr\$11 Mil  
Hd, PersTr, CorpTr: Rudolph Farber, Chm&TO  
CENTERRE BANK OF NEOSHO, N.A.

201 E. Main St. 64850

417/451-2211

(Affiliate of Centerre Trust Company of St. Louis)

Jerald D. Cox, TO  
Judy Day, AsstTO

### Nevada

#### CITIZENS STATE BANK

P.O. Box 467 64772  
417/667-3347 Tr\$10 Mil  
Hd: LaVerne Bobbett, AsstVP&AsstTO

#### FIRST NATIONAL BANK

P.O. Box 388 64772  
417/667-3057 Tr/u\$1 Mil  
Hd: David Swearingen, ExecVP&TO

### Osceola

#### OSCEOLA BANK

P.O. Box 349 64776  
417/646-8128  
Hd: Kirk Sibley, ExecVP

### Plattsburg

#### AMERICAN BANK OF PLATTSBURG/EDGERTON

P.O. Box E 64477  
816/539-2131 Tr/o\$1 Mil  
Alan L. Hall, Pres  
Vickie Wade, TO

### Poplar Bluff

#### MERCANTILE BANK OF POPLAR BLUFF

P.O. Box 700 63901  
314/785-4671 Tr\$4.0 Mil  
James C. Moser, Pres  
Hd: William B. Gresham, III  
Debbie Adams, AdmAsst

### Richmond

#### AMERICAN BANK OF RICHMOND

P.O. Box 160 64085  
816/776-5444 Tr/u\$1 Mil  
Hd: W. E. Smith, VChm&Pres  
PersTr, CorpTr, TrInv, ComTrF: Jack Miller, SrVP

### Rock Port

#### CITIZENS BANK & TRUST

101 N. Main St. 64482  
Hd: Jerry Moore

### St. Joseph

#### AMERICAN NATIONAL BANK

5th & Francis Sts. 64502  
816/233-2000 Tr\$222 Mil  
Hd: James R. Bocell, VChmBd  
Nb: Bob Thedinger, VP&TO  
PersTr: William P. Mylton, VP&TO  
TrInv: Sharon Evers, VP&TO  
EmplBen: Ronald L. Goforth, VP&TO  
TrOps: Shane McDonald, AsstVP&TO  
Neil Faucett, AsstVP&FM

#### COMMERCE BANK OF ST. JOSEPH, N.A.

Felix & 4th Sts. 64501  
816/364-3131 Tr\$160 Mil  
Hd, Nb: E. Pat Speiser, ExecVP&SrTO  
PersTr: Julie Cole, VP&TO  
TrInv: Rick Guttman, VP&TO  
EstAdm: Nancy Barnett, TO  
TrOps: Julie Mires  
EmplBen: Carolyn Shanks, TO

### St. Louis

#### AMERICAN BANK OF ST. LOUIS

1731 Broadway 63104  
314/421-3200  
Hd: David Koppelman  
AMERICORP SECURITIES SERVICES, INC.  
One Mercantile Center  
7th and Washington Sts., Ste. 2120 63101  
314/241-4002  
(Affiliate of Ameritrust Company, Cleveland, OH)

Hd: William T. Renz, Pres  
Donald Sprenger, VP  
Paul Baulch, VP/Mgr

#### BOATMEN'S NATIONAL BANK

P.O. Box 7365 63177  
314/425-7700 Tr\$7.4 Bil  
Hd: Reuben M. Morris, III, ExecVP&SrTO  
PersTr: Daniel E. Singer, SrVP  
CorpTr: Calvin C. Cole, VP  
ComTrF: Robert E. Fischer, SrVP  
TrInv: Russell W. Murphy, SrVP  
EmplBen: James R. Clement, VP  
TrOps: Larry L. Janson, SrVP  
Nb: William W. James, SrVP

Forsyth Branch:  
7800 Forsyth Blvd. 63105  
314/889-7200  
Jefferson Branch:  
2604 S. Jefferson Ave. 63118  
314/771-8833  
Hd: Trudy Hersch, Mgr

*The Directory of Trust Institutions is included in a T&E subscription!*

**BREMEN BANK & TRUST CO.**

P.O. Box 5470 63147  
314/231-6015 Tr\$20 Mil  
Sylvia M. Franklin, TO

**CENTERRE TRUST COMPANY OF ST. LOUIS**

510 Locust St. 63101  
314/231-9300 Tr\$10.6 Bil  
Hd: John H. Biggs, CEO  
PersTr: Martin E. Galt, III, ExecVP  
Trlnv(Eqly): James B. McGuire, SrVP  
Trlnv(FI): Robert J. Franklin, SrVP  
TrOps: Robert McK. Jones, SrVP  
EmplBen: Rollin C. Woltjen, ExecVP  
Nb: Richard J. Dodge, SrVP  
CorpTr: H. Eugene Bradford, VP  
TDP: John Eggerding, VP

**LINDELL TRUST CO.**

P.O. Box 211 63166-0211  
314/645-7700 Tr\$10 Mil  
Melvin Leon Hall, Chm  
Hd: John A. Shiell, Pres

**MERCANTILE BANK, NatAssn**

Main P.O. Drawer 387 63166  
314/425-2600 Tr\$7.2 Bil  
Hd: Walter F. Gray, ExecVP  
PersTr: Thomas J. Doherty, SrVP  
Mktg: Ronald A. Stohl, SrVP  
Everett J. Kalkbrenner, VP  
InstitSvcs: Gary F. Grammer, VP  
InvSubsd: John H. Blixen, II, Pres  
CorpTr: George L. Dixon, SrVP  
TrOps: Richard Brown, VP

**PIONEER BANK AND TRUST COMPANY**

2211 S. Big Bend Blvd. 63117  
314/644-6600 Tr\$14 Mil  
Hd: Kevin J. Hennessey, VP&TO  
Trlnv: Neal Alster

**SOUTH SIDE NATIONAL BANK IN ST. LOUIS**

3606 Gravois Ave. 63116  
314/776-7000 Tr\$80 Mil  
Hd: Carl L. Bick, SrVP&TO  
PersTr: Wayne E. Page, TO  
CorpTr: Gina Snow  
TrProb: D. Sue Doering, AsstTO  
EmplBen: James A. DeGuire, CPC  
TrOps: Nancy J. Weart, AsstVP  
Nb: Steven L. Ray, AsstVP

**St. Louis County****COMMERCE BANK OF ST. LOUIS, N.A.**

8000 Forsyth Blvd., P.O. Box 11356 63105  
314/726-2255 Tr\$700 Mil  
Hd: J. Michael Degee, ExecVP&SrTO  
Thomas K. Edelmann, VP&TrCoun  
PersTr: Michael C. Erb, SrVP&TO  
RE: Daniel L. Field, AsstVP&TO  
CorpTr, EmplBen: H. Esserman, Jr., SrVP&TO  
Trlnv: Ronald C. Gerdel, SrVP&TO  
ComTrF: Paul H. Garrison, AsstVP&TO  
TrOps, TDP: Laurie A. Hayek, AsstVP&TOpO  
Nb: Brian D. Fitzpatrick, SrVP&TO

**GUARANTY TRUST COMPANY OF MISSOURI**

7701 Forsyth, Ste. 1200 63105  
314/725-9055 Tr\$247 Mil  
Hd: Jas. A. Finch, III, Pres&CEO  
William R. Diepenbrock, ExecVP&COO  
PersTr: Joe R. Morris, VP  
Trlnv: D. N. Eckles, AsstVP  
EmplBen: Ellen Daniels, TO  
TrOps: Janet M. Burch, VP

**MARK TWAIN NATIONAL BANK**

1630 S. Lindbergh Blvd. 63131  
314/997-7444 Tr/o\$500 Mil  
Hd: Stanley D. Miller, Pres&CEO  
Robert W. Walters, Chm  
Nb: James W. McLaughlin, SrVP  
PersTr: Donna Botkin, VP  
EmplBenInv: John V. Davis, SrVP  
EmplBenAdm: Steve Brown, VP  
TrOps: Kathy A. Quann, VP  
TrMktg: Michael Weisbrod, VP  
PersTrlnv: Larry Kaestner  
CorpTr: Victor Zarilli, VP  
FinPlng: Deborah Goldberg, VP  
Trlnv: Carl Enloe, SrVP

**Sedalia****SEDALIA MERCANTILE BANK & TRUST CO.**

P.O. Box 1147 65301  
816/827-3311 Tr\$1 Mil  
Hd: George A. Indestad, Pres

**Sikeston****BANK OF SIKESTON**

104 E. Center St. 63801  
314/471-1200 Tr\$1 Mil  
Hd, PersTr, TrOps: Mona L. McReynolds, TO  
CorpTr, Trlnv, ComTrF, EmplBen, Nb, TDP:  
Richard Adams, AsstTO

**Springfield****THE BOATMEN'S NATIONAL BANK OF SPRINGFIELD**

P.O. Box 1157 65801-1157  
417/836-6200 Tr\$400 Mil  
Hd: Gordon S. Summers, SrVP&SrTO  
PersTr, CorpTr: James R. Brock, TO  
EmplBen: John K. Adair, TO  
Trlnv: William R. Hardie, VP  
ComTrF, TrOps: Reta Garnier, TO  
Nb: William D. Raine, TO

**COMMERCE BANK OF SPRINGFIELD**

1661 Boonville 65803  
417/869-5411 Tr\$80 Mil  
Hd: J. Sam Williams, III, ExecVP  
PersTr, TrOps: Patrick Fish, TO  
CorpTr, EmplBen, Nb: Brett Picotte, TO

**EMPIRE BANK**

P.O. Box 3397 GS 65808  
417/881-3100  
(Branch of Central Bank, Jefferson City)  
Hd: Bill Reser, SrVP-Mktg

**GREAT SOUTHERN & LOAN BANKING**

1451 E. Battlefield 65804  
417/887-4400  
Hd: Connie Montgomery, TO  
William V. Turner, Pres&TO  
Don M. Gibson, ExecVP&TO  
M. Brent Hendrix, Legal&TO

**MERCANTILE BANK OF SPRINGFIELD**

417 St. Louis 65805  
417/868-4545 Tr\$125 Mil  
Hd, PersTr, CorpTr, Nb:  
Chas. A. Fuller Jr., SrVP&SrTO  
PersTr: Richard L. Brodbeck, 1stVP&TO  
James B. Johnson, AsstTO  
Trlnv, EmplBen: Ken Hamon, AsstTO  
TrOps: Dianne Stapleton, VP&TO

**Trenton****TRENTON TRUST CO.**

816 Main St. 64683  
816/359-2232 Tr\$4.1 Mil  
Hd, PersTr, CorpTr, Trlnv:  
George Constant, SrVP&TO  
Lois Hann, AsstVP&TO  
TrOps: Phyllis Robinson, AsstTO

**Warrensburg****CITIZENS BANK**

615 N. Maguire 64093  
816/747-7141

**Washington****FRANKLIN COUNTY MERCANTILE BANK**

P.O. Box 337 63090  
314/239-7741 Tr\$3.2 Mil  
Hd: Mary K. Sprick, TO

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**MONTANA****Billings****FIRST INTERSTATE BANK OF BILLINGS, N.A.**

First Interstate Center, 401 N. 31st St.  
P.O. Box 30918 59116  
406/255-5230 Tr\$160 Mil  
Hd, Nb: David L. Haft, VP&TO  
PersTr, CorpTr: Lee Hafner, VP&TO  
Prob, PersTr: Steven J. Depner  
Trlnv: Richard Crowder, AsstVP  
Penny Shimp, IO  
EmplBen: Gregory L. Schmidt, AsstVP  
TrOps, ComTrF: Edith Nelson, TOpO

**FIRST TRUST COMPANY OF MONTANA**

(First Bank System, Inc.)  
P.O. Box 30678 59115  
406/657-8124 Tr\$225 Mil  
(Trust Division Offices in Bozeman, Great Falls,  
Helena & Missoula)  
David L. Servies, Pres&CEO  
Barry M. Edward, VP, REO&Treas  
Edward V. Eve, EBO  
Helen M. Hancock, TO&Sec  
Fred Springsteen, VP&TO  
Royal C. Johnson, VP&IO  
Sherrie Pantle, TOpO  
E. William Webster, TO  
Marilyn F. Byrd, CTO  
Deborah Kuykendall, CTO

**NORWEST CAPITAL MANAGEMENT & TRUST CO., MONTANA**

Corporate Office  
Norwest Bank Bldg., P.O. Box 30058 59117  
406/248-7344 Tr\$510 Mil  
(Branches in Great Falls & Helena)  
R. M. Nelson, CEO&Pres  
M. A. Mathews, Jr., ExecVP

**Billings Office:**

Mgr: Howard Vralsted, VP  
Richard F. Rigler, AsstVP  
Jean A. Edwards, AsstVP  
Gerri M. Rowe, AsstTO  
John H. Skogmo, AsstVP  
Louise Hoffmann, AsstCont

**Bozeman****FIRST STATE BANK OF BOZEMAN**

P.O. Box 910 59771-0910  
406/587-0641 Tr\$1.7 Mil  
Hd: Philip R. Sandquist, Pres  
PersTr, CorpTr: Ronald R. Farmer, AsstTO  
**FIRST TRUST COMPANY OF MONTANA**  
(First Bank Systems, Inc.)  
P.O. Box 730 59715  
406/587-5451  
(Branch of Billings)  
Hd: Charles A. Wendland, SrTO&TrCoun

**Glasgow****TRUST CORPORATION OF MONTANA**

P.O. Box 69 59230  
406/228-2155  
(Branch of Great Falls)  
Marilyn Maxness, TO

**Great Falls****FIRST INTERSTATE BANK OF GREAT FALLS**

425 First Ave. N., P.O. Box 5010 59403  
406/761-1750 Tr\$17 Mil  
Hd: Karen B. Hudson, AsstVP&TO  
**FIRST TRUST COMPANY OF MONTANA**  
(First Bank System, Inc.)  
300 Central, P.O. Box 5000 59403  
406/761-2650  
(Branch of Billings)  
Hd: N. Patrick Butler, VP

## MONTANA (Cont'd)

### Great Falls (Cont'd)

#### NORWEST CAPITAL MANAGEMENT & TRUST CO., MONTANA

21 Third St. N., P.O. Box 5011 59403  
406/761-0200

(Branch of Billings)

Mgr: Thomas H. Ellis, VP  
Jeffrey M. Mahon, AsstVP  
Robert K. Doerk, Jr., TO

#### TRUST CORPORATION OF MONTANA

P.O. Box 2308 59403  
406/791-7320 Tr\$114 Mil

(Branch in Glasgow)

Hd: Robert B. Bragg, Pres  
Larry LeMaster, VP&TO  
Donald L. Knutson, VP&TO  
Jo Ann Hopp, TO  
Cyndi Birkholz, TO

### \* Helena

#### FIRST TRUST COMPANY OF MONTANA

(First Bank System, Inc.)  
P.O. Box 1678 59624  
406/443-6161

(Branch of Billings)

Hd: Don Short, VP&Mgr  
Thomas McCleary, TO

#### NORWEST CAPITAL MANAGEMENT & TRUST CO., MONTANA

350 N. Last Chance Gulch 59601  
406/443-4700

(Branch of Billings)

Mgr: M. A. Mathews, Jr., ExecVP  
David L. Roberts, VP  
Gregory A. Hughes, AsstVP  
Daryl Clingsmith, TO  
Elizabeth Faye Logan, AsstTO  
Gary J. Dunn, AsstVP  
Marion R. Keithcart, AsstTO  
Joan Morello, TO  
Gregory E. Olsen, AsstTO  
Joseph B. Robinson, TaxO

### Miles City

#### FIRST SECURITY BANK & TRUST OF MILES CITY

700 Main St., P.O. Box 250 59301  
406/232-3620

Hd: Robert C. Lucas, Pres&TO

### Missoula

#### FIRST INTERSTATE BANK OF MISSOULA, N.A.

P.O. Drawer B 59806  
406/721-4200 Tr\$50 Mil

Hd: Susan K. O'Neil, VP&TO

Janan B. Jones, TO

#### FIRST TRUST COMPANY OF MONTANA

(First Bank System, Inc.)  
P.O. Box 7969 59807  
406/728-0670

(Branch of Billings)

Hd: Steven Polhemus, SrTO&Mgr

### Shelby

#### TOOLE COUNTY STATE BANK

P.O. Box M 59474  
406/434-5528 Tr/u\$1 Mil  
Hd: Clayton J. Jacobs, Csh&OpO

## NEBRASKA

### Alliance

#### ALLIANCE NATIONAL BANK & TRUST CO.

124 W. Third St., P.O. Drawer E 69301  
308/762-2300

Mark L. Andersen, TO  
Eva Knight, AsstTO

#### THE GUARDIAN STATE BANK & TRUST CO.

P.O. Drawer A 69301  
308/762-4400 Tr\$21.5 Mil

Hd: R. S. Uhrig, TO  
PersTr: W. A. Sieler, TO  
Nb: S. S. Krause, AsstTO  
TDP: S. Franklin

### Aurora

#### THE FARMERS STATE BANK & TRUST CO.

1234 L St. 68818  
402/694-2111 Tr\$3 Mil

Hd: Tom Darbro, SrVP&TO

#### FIRST NATIONAL BANK & TRUST COMPANY IN AURORA

P.O. Box 329 68818  
402/694-3136 Tr\$10 Mil

Hd, PersTr: Rita E. Petersen, VP  
EmplBen, TDP, TrOps: David Laterla, AsstTO  
Robert Robak, AsstCsh  
Audrey Vaughn, TOpO  
Nb: James E. Koepke, Pres

### Beatrice

#### FIRST NATIONAL BANK & TRUST CO.

120 N. 6th St. 68310  
402/223-4041 Tr\$4 Mil

Hd: Harold R. Deitemeyer, Pres&TO  
John B. Dando, ExecVP&TO  
Don Johnser, VP&TO  
Sherry A. Payne, Csh&TO

### Bellevue

#### BANK OF BELLEVUE

100 American Plaza 68005  
402/291-1400 Tr\$17 Mil

Hd, EmplBen: Jack G. Brown, VP&SrTO  
PersTr, CorpTr, Nb: John T. Stark  
TrInv: Gary Haertlein

TrOps, TDP: Anna Morelock

#### TRI-COUNTY BANK & TRUST

1001 Fort Crook Rd. 68005  
402/733-3000 Tr\$2.6 Mil

Hd: Jack Brown  
PersTr, EmplBen, TDP: John Stark  
TrInv: Gary Haertlein

TrOps: Anna Morelock

### Broken Bow

#### NEBRASKA STATE BANK & TRUST CO.

P.O. Box 688 68822  
308/872-2466 Tr/o\$1 Mil  
Jo Woodward, Csh

### Columbus

#### COLUMBUS BANK AND TRUST CO.

2501 13th St., P.O. Box 98 68601  
402/564-1234

Hd: Robert C. Labenz, Pres&TO  
Christine M. Schumacher, AsstTO  
FIRST NATIONAL BANK & TRUST CO.  
P.O. Box 730 68601  
402/564-1481 Tr\$42 Mil  
Hd: David L. Duren, VP&SrTO  
John Scott, TO  
Elizabeth Hoskins, TO

### Cozad

#### COZAD STATE BANK & TRUST CO.

P.O. Box 2000 69130  
308/784-2000 Tr\$4.5 Mil

Hd: Blaine Spanjer, TO

#### FIRST BANK & TRUST CO.

P.O. Drawer B 69130  
308/784-2515 Tr/u\$1 Mil  
Hd: Edward J. Boos, CEO

### Elkhorn

#### BANK OF ELKHORN

P.O. Box 469 68022  
402/289-2551 Tr\$2.2 Mil  
Hd: D. Sonja Pohl, TO

### Falls City

#### RICHARDSON COUNTY BANK & TRUST CO.

P.O. Box 248 68355  
402/245-2486 Tr\$2.5 Mil  
Hd, TrInv, Nb: John H. Morehead, Pres  
PersTr, TrOps: K. Voegele, VP

### Fremont

#### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 229 68025  
402/727-1100 Tr\$30 Mil  
Hd: Jeffrey S. Flores, AsstVP  
TrOps: Beth Meyer

#### FREMONT NATIONAL BANK & TRUST

152 E. 6th St. 68025  
402/721-1050 Tr\$80 Mil  
Hd: Joseph E. Twidwell, SrVP&TO  
PersTr, Est: Thomas G. Kelly, VP&TO  
TrOps, TDP: Jolene Kasper, AsstTO

### Gothenburg

#### THE GOTHENBURG STATE BANK & TRUST CO.

900 Lake Ave., P.O. Box 81 69138  
308/537-7181 Tr\$4.6 Mil  
Hd: Matthew H. Williams, CEO  
PersTr, TrOps: Duane Oliver, VP

### Grand Island

#### FIRSTIER BANK GRAND ISLAND

P.O. Box 2006 68802  
308/382-3100 Tr\$20 Mil  
(Branch of Omaha)

Hd: Richard K. Rabe, AsstVP

#### FIVE POINTS BANK

2015 N. Broadwell Ave. 68801  
308/384-5350 Tr\$9.5 Mil

Hd: W. W. Marshall, Jr.

#### NORWEST BANK, GRAND ISLAND

202 W. Third St. 68801  
308/382-7222  
(Branch of Omaha)

W. T. (Chip) Essex, VP&Mgr  
Ronald L. Adams, VP&Adm  
Robert Dwyer, VP&FM

#### OVERLAND NATIONAL BANK

P.O. Box 1688 68802  
308/382-4800 Tr\$30 Mil  
Hd: Mary Kay Tuma, VP&TO  
TrOps: Nancy Kincanon, AdmAsst

### Hastings

#### NORWEST BANK HASTINGS

747 N. Burlington 68901  
402/463-3817  
(Branch of Omaha)  
W. T. (Chip) Essex, VP&Mgr  
Marsha Pond, AsstTO

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## Hemingford

**BANK OF HEMINGFORD**  
P.O. Box 157 69348  
308/487-3314

## Humboldt

**HOME STATE BANK & TRUST CO.**  
P.O. Box 127 68376  
402/862-2311 Tr\$2.6 Mil  
Co-Admin: Melba J. Cook, VP, Csh&TO  
Charlene E. Schuetz, VP&TO

## Imperial

**ADAMS BANK & TRUST**  
545 Broadway 69033  
308/982-4286 Tr\$1.5 Mil  
Hd: Douglas King, Pres&TO

## Kearney

**FIRST NATIONAL BANK & TRUST CO. OF KEARNEY**

P.O. Box 578 68848  
308/234-1818 Tr\$22 Mil  
DivHd: Alan M. Oldfather, ChmBd&TO  
Leo L. Henricksen, SrVP&TO  
Laurence L. Jepson, Pres&TO  
DepHd: Sharon K. Stelling  
TrClk: Anita Mollard

## GUARANTY TRUST CO.

2222 First Ave. 68847  
308/234-2424 Tr/u\$1 Mil  
Hd: Wayne R. McKinney, ChmBd&TO  
Mrs. Jackie Purdy, TrAdmO

## PLATTE VALLEY STATE BANK & TRUST CO.

P.O. Box 430 68847  
308/234-2424 Tr\$15 Mil  
Hd: Wayne R. McKinney, TO&ChmBd  
TrOperators: Jackie Purdy, TrAdmO

## Lexington

**LEXINGTON STATE BANK**  
7th & Lincoln Sts. 68850  
308/324-5691 Tr\$9.9 Mil  
Hd: Jon Thornburg, VP&TO  
TrOperators: Betty Nelson, AsstTO

## ★ Lincoln

## FIRSTIER BANK, NATIONAL ASSOCIATION, LINCOLN, NE

13th & M Sts. 68501-1008  
402/471-1346 Tr\$600 Mil  
Hd: Harold J. Dowson, Jr., VP&Mgr  
PersTr: Robert Chancellor, VP&Mgr  
CorpTr: Lavon McBride, AsstVP&Mgr  
TrInv: William S. Eastwood, VP&Mgr  
EmplBen: Norman Wilson, VP&Mgr  
TrOperators: Judeen Carstens, AsstVP&Mgr  
Prob: Richard Emery, VP&Mgr  
Farm: Charles Marquardt, VP&Mgr  
Nb: Jerry B. Weber, VP&Mgr  
Tax: Jody Herrmann, Mgr  
EmplBenMktg: C. John Guenzel, VP&Mgr

## NATIONAL BANK OF COMMERCE TRUST & SAVINGS ASSN.

NBC Center 68501  
402/472-4411 \$493 Mil  
Hd: Vincent T. Goeres, SrVP&TO  
PersTr: David E. Asche, VP&TO  
CorpTr: Jan Hindman, TO  
EmplBen: Michael D. Donnelly, VP&TO  
TrOperators: Richard D. Filbert, VP&TOpO  
Nb: Vicki Ladegard, TrMktgO  
FM: Keith W. Carlson, VP

## UNION BANK & TRUST CO.

3643 S. 48th St. 68506  
402/488-0941 Tr\$74 Mil  
Hd: R. B. Frey, SrVP&TO  
TrInv, ComTrF, EmplBen:  
Ken Backemeyer, SrVP&TO  
TrOperators: Jan Kinnan, Supv  
Nb: R. David Wilcox, VP&TO

## McCook

**FIRST NATIONAL BANK**  
P.O. Box 1388 69001-1388  
308/345-1575 Tr/u\$1 Mil  
Hd: Michael Zarzycki, TO  
**McCOOK NATIONAL BANK**  
P.O. Box 740 69001  
308/345-4240 Tr\$1 Mil  
Hd: P. Mark Graff, SrVP  
PersTr: Angus Garey  
Peter M. Graff  
TrOperators: Lisa Einspahr

## Minden

## MINDEN EXCHANGE BANK & TRUST CO.

P.O. Box 179 68959  
308/832-1600 Tr\$16 Mil  
Hd, TrInv: A. C. Have, Jr., ChmBd&TO  
TrInv: Ray Van Norman, Pres&TO  
PersTr, CorpTr: Clara R. Benson, AsstTO  
TrOperators: Marion Beck, TOpO

## Nebraska City

## FARMERS BANK AND TRUST COMPANY

P.O. Box 725 68410  
402/873-5573 Tr\$7.03 Mil  
Hd: Arvon J. Marcotte, Pres&TO  
PersTr, TrOperators: Nadine Frakes, TO

## OTOE COUNTY NATIONAL BANK & TRUST CO.

911 Central Ave. 68410  
402/873-3388 Tr\$4 Mil  
Kelly H. Doty, AsstTO

## Neligh

## FIRST UNITED BANK

P.O. Box 129 68756  
402/887-4143 Tr\$1 Mil  
(Branch in Verdigre)  
Barbara C. Hughes, TO  
Randy Helgren, Pres  
William R. Bates, SrVP&AsstTO

## Norfolk

## THE DeLAY FIRST NATIONAL BANK & TRUST COMPANY

401 Norfolk Ave., P.O. Box 13 68701  
402/371-1001 Tr\$25 Mil  
Hd: Elmer E. Mohl, Pres&TO  
PersTr, CorpTr, EmplBen: Daniel B. Flood, TO  
TrInv: Elmer Mohl, ExecVP&TO  
TrOperators: Gina Guill

## North Platte

## FIRST NATIONAL BANK & TRUST CO.

P.O. Box 10 69103  
308/532-1000 Tr\$27 Mil  
Hd: Donald D. Kilgore, VP&TO  
TrOperators: Kim Steger  
TDP: Kathy Horn

## McDONALD STATE BANK

P.O. Box 220 69103  
308/532-2300 Tr\$1 Mil  
Hd: J. W. McDermand, Pres  
**NORTH PLATTE TRUST CO.**  
P.O. Box 458 69103  
308/532-3511 Tr/u\$1 Mil  
Hd: Ron Watson, Pres&TO

## Ogallala

## ADAMS BANK & TRUST

315 N. Spruce St., P.O. Box 720 69153  
308/284-4071 Tr\$10.8 Mil  
Hd: Peter H. Hansen, TO

## Omaha

## AMERICAN NATIONAL BANK

8990 W. Dodge Rd. 68114  
402/399-5000 Tr\$130 Mil  
Hd, PersTr, CorpTr, TrInv: Karen Hosier, VP&TO  
TrOperators, EmplBen: Randall Jauken, AsstVP&TO

## DOUGLAS COUNTY BANK & TRUST CO.

6015 N.W. Radial Hwy. 68104  
402/551-4310 Tr\$63 Mil  
Hd: Richard D. Mullin, SrVP&TO  
PersTr: Patrick Coyle, VP&TO

## FIRST NATIONAL BANK OF OMAHA

P.O. Box 3128 68103  
402/341-0500 Tr\$650 Mil  
Hd: Robert E. Johnson, SrVP  
CorpTr: Marc M. Diehl, TO  
PersTr: H. David Neely  
TrInv: Tom W. Allen, TO  
ComTrF: Richard Chapman, TO  
EmplBen: David P. Greer, TO  
TrOperators: Al Schulz, TO  
Nb: T. J. Gaughen, MO  
TDP: D. L. Vuagniaux, OpO  
Ann Turco, OpO

## FIRSTIER BANK, N.A., OMAHA

1700 Farnam St. 68102  
402/348-6350 Tr\$1.9 Bil  
(Branch in Grand Island)

Hd: Thomas N. Moore, ExecVP  
PersTr: Robert J. Timmins, VP  
CorpTr: Jack B. Wheeler, VP  
ComTrF, EmplBen: Stanley A. Traub, VP  
TrInv: Jerome J. Schumacher, VP  
TrOperators: Robert J. Kahm, VP  
Nb: Stephen R. Lundholm, VP  
Syn/InvSvcs: John P. Cermak, VP

## NORWEST BANK NEBRASKA, N.A.

P.O. Box 3959 68103  
402/536-2260 Tr\$700 Mil  
(Branches in Grand Island & Hastings)

Hd: Ronald G. Weber, SrVP  
PersTr: Harry P. Yosten, VP  
CorpTr, EmplBen: J. Richard English, VP  
InstiTrInv: Michael R. Kingston, VP  
PersTrInv: Laurence M. Raynor, IO  
TrOners: Susan Joe, TOpO  
Nb: Kathleen A. Cook, VP

## PACKERS BANK AND TRUST CO.

4710 S. 23rd St. 68107  
402/731-4900 Tr\$2.603 Mil  
Hd: Donald E. Dwarak, ExecVP&TO  
Douglas Kozony, TO

## Schuyler

## THE SCHUYLER STATE BANK & TRUST COMPANY

68661  
402/352-2401 Tr\$1,902 Mil  
Hd: Larry L. Bazata, Pres&TO  
PersTr, CorpTr, TrInv, ComTrF:  
Gwen M. Mach, TOpO

## Scottsbluff

## SCOTTSBLUFF NATIONAL BANK & TRUST CO.

1620 Broadway 69361  
308/632-2155 Tr\$37 Mil  
Hd: D. E. Hittner, VP&TO

## Seward

## THE JONES NATIONAL BANK AND TRUST COMPANY OF SEWARD

P.O. Box 469 68434  
402/643-3602 Tr\$9.6 Mil  
Hd: Velda R. Roberts, VP&TO

85% of the readers of  
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## NEBRASKA (Cont'd)

### Verdigre

#### FIRST UNITED BANK

68783  
402/668-2205  
(Branch of Neligh)  
Mgr: Kirk K. Cisler, SrVP&AsstTO

### Wayne

#### STATE NATIONAL BANK & TRUST CO.

P.O. Box 130 68787  
402/375-1130 Tr\$8 Mil  
Hd: David R. Ley, Pres&TO  
Thomas C. McClain, VP&SrTO  
TrInv: Robert Jordan, ExecVP&TO  
TrOps: Lurie L. Bebee, AsstTO

### York

#### FIRST TRUST CO. OF YORK

P.O. Box 484 68467  
402/362-4402 Tr\$44 Mil  
Hd: Robert V. Jones, Pres

#### YORK STATE BANK & TRUST CO.

P.O. Box 39 68467  
402/362-4411 Tr\$10 Mil  
Hd: Katherine A. Bartling, AsstVP&TO  
TrOps: Rhonda Harris, TopO

## NEVADA

### Elko

#### FIRST INTERSTATE BANK OF NEVADA

P.O. Box 471 89801  
702/738-3126  
(District Trust Office of Reno)  
Hd: Doug Reimer, AsstVP&RegMgr

### Las Vegas



#### FIRST INTERSTATE BANK OF NEVADA

P.O. Box 98588 89193-8588  
702/791-6120  
(District Office of Reno)  
Hd: Wayne Williams, SrVP&ExecTO  
BrMgr: Mark Dreschler, VP  
PersTr: Gail Bishop, AsstVP  
InstTr: Lindsey Wright, AsstVP  
TrOps: Terry Shamburger  
CourtTr: Robert Hayes, TrAdm  
Nb: Robert Johnson, AsstVP&TSO  
Jeb Bidart, AsstVP&TSO

#### NEVADA NATIONAL BANK

P.O. Box 18415 89111  
702/386-3612  
(Branch of Reno)  
Hd: Marlene Kirch, VP  
PersTr: Chris Munhall, AsstVP  
EmplBen: Phil Gardner, TO

#### NEVADA STATE BANK

P.O. Box 990 89125  
702/383-4261 Tr\$120 Mil  
Hd, EmplBen: Jim Mitchell, VP  
PersTr: Sally Morrill, AsstVP&TO  
TrInv: Juneen Harch, AsstVP&TO

#### PIONEER CITIZENS BANK OF NEVADA

P.O. Box 19620 89132  
702/731-2222  
(Branch of Reno)  
Hd: Elaine Frazier, AsstVP&TO

#### VALLEY BANK OF NEVADA

P.O. Box 98555 89193-8555  
702/386-1285 Tr\$5.2 Bil  
(Branch in Reno)  
TrDiv: Monte L. Miller, SrVP&Mgr  
SoTrReg: Tommy L. Tucker, RegVP&Mgr  
BusDev: George Glendenning  
Lorri Jackson  
SpecSituaMgr: D. Reed Sorenson, VP&SrTO  
PersTrMgr: David M. Campbell, VP&TO  
Anne M. Marschik, TO  
Robert A. Schultz, TO  
Dee Chekowitz-Dykes, TO  
EmplBenDeptMgr: Gary H. Blanchard, VP&TO  
Donald Shewmaker, TO  
InvDepMgr: Blayne Ence, AsstVP&IO  
Milton Ames, IO  
Ken Fong, IO  
Rich McCord, IO  
CorpTrDeptMgr: Francine Schartz, VP&TO  
Shelly Griffith, TO  
CorpCustDeptMgr: Mark H. Bouchard, VP&TO  
Doris Williams, AsstVP&TO  
Jennifer Clonts, TO  
Karen Lewallen, TO  
Brian Corcoran, TO  
SupportSvcsDeptMgr: John L. Leger, VP&TO  
Matthew Garban, TO

### Reno

#### FIRST INTERSTATE BANK OF NEVADA

P.O. Box 30100 89520  
702/784-3316 Tr\$1 Bil  
(Branches in Elko & Las Vegas)  
BrMgr: John Maher, SrVP  
PersTr: Gayle Congiano, AsstVP  
TrInv: Sterling Jensen, VP  
CorpTr, EmplBen: J. R. Beekman, AsstVP  
TrOps: Vance Walker, VP  
Nb: Jim Yurashak, TBDO  
Gretchen Huckaby, TBDO  
CourtTr: Leo Humphreys, AsstVP

#### NEVADA NATIONAL BANK

P.O. Box 11500 89550  
702/688-6678 Tr\$2.7 Bil  
(Branch in Las Vegas)  
Hd: Michael Sammeliek, SrVP  
PersTr: Bill Ponton, VP  
CorpTr: Fran Schartz, VP&TO  
TrInv: Tom Josephsen, VP  
ComTrF: Donna Bartlett, TO  
EmplBen: Lois Odgen, AsstVP&TO  
TrOps: Daylene Hendricks

#### PIONEER CITIZENS BANK OF NEVADA

P.O. Box 2351 89505  
702/788-2321 Tr\$47 Mil  
(Branch in Las Vegas)  
Hd: David E. Lewis, VP&TO

#### VALLEY BANK OF NEVADA

P.O. Box 20000 89520-0025  
702/789-7060 Tr\$1.9 Bil  
(Branch of Las Vegas)  
TrDiv: Monte L. Miller, SrVP&Mgr  
NoTrReg: Kenneth W. Suess, RegVP&Mgr  
InvDepMgr: Blayne Ence, AsstVP&TO  
Murray A. Foster, AsstVP&IO  
PersTr: Judy Toland, VP&TO  
Sally Ramsey, TO  
Richard Kennedy, TO  
Mary O'Neill, TO  
EmplBen: Alfred Knepper, AsstVP, TO&Mgr  
CorpCust: Terry Lee, TO&Mgr  
SupportSvcsDeptMgr: Lori Nelson, TopO

## NEW HAMPSHIRE

### Claremont

#### BANKEAST

P.O. Box 240 03743  
603/542-7755  
David Wilson, RegPres

### Concord

#### THE BANK OF NEW HAMPSHIRE, NatAssn

P.O. Box 477 03302-0477  
603/225-4500 Tr\$382 Mil  
(Branches in Manchester & Nashua)  
Hd: Frederic R. Pilch, SrVP&TO  
PersTr: Walter L. Parr, VP&TO  
CorpTr: Richard Workman, AsstVP&TO  
TrInv: Ronald R. Camirand, VP&TO  
EmplBen: Janet Gregsak, AsstVP&EBO  
TrOps: Debra Patten, TopO  
Nb: Dahrman Sinclair, VP&TO

#### BANKEAST TRUST COMPANY

116 N. Main St. 03301  
603/224-8100  
(Branch of Manchester)  
David C. Bliss, VP&TO

#### CHARTER TRUST COMPANY

95 N. Main St., P.O. Box 1374 03302-1374  
603/224-1350 Tr\$112 Mil  
Hd: Robert J. Diefendorf  
PersTr, Nb: Diefendorf/Gornell  
CorpTr, TrInv: Niall MacDonagh  
ComTrF, TrOps, TDP: Lynn Lewis  
EmplBen: Friedman/MacDonagh

#### FIRST CAPITAL BANK, N.A.

P.O. Box 528 03302-0528  
603/225-4300 Tr\$185 Mil  
Hd: William B. Morrison, VP&SrTO  
PersTr: Mark E. Lavallee, AsstVP&TO  
Richard N. Edmunds, TO  
Nb: Sandra D. Hall, AsstVP

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## Conway

### INDIAN HEAD BANK-NORTH

Main St. 03818  
603/447-5425  
(Affiliate of Nashua)  
Hd: Marlene Gallinelli, AsstVP&TO

## Dover

### STRAFFORD NATIONAL BANK

353 Central Ave. 03820  
603/742-2100 Tr\$20 Mil  
Hd: Anthony F. Donegan, VP-Tr&IO  
TrOps: Anita M. Blum, AsstTO

## Exeter

### EXETER BANKING CO.

P.O. Box 100 03833  
603/778-7878 Tr\$60 Mil  
Hd: John F. Cullinane, VP&SrTO  
Rudolph C. Hede, VP&TO  
Patricia S. Qualter, AsstTO

### INDIAN HEAD BANK & TRUST CO.

Water St. 03833  
603/433-3400  
(Affiliate of Nashua)  
Betsy P. Burke, TO

## Hampton

### BANK MERIDIAN, N.A.

100 Winnacunnet Rd., Box 4000 03842  
603/926-6311  
(Affiliate of Amoskeag BankShares serving coastal  
and southern N.H.)  
Nb: Thomas Nowack

## Hanover

### DARTMOUTH NATIONAL BANK

P.O. Box 991 03755  
603/643-2500 Tr\$310 Mil  
(Branch in New London)  
Hd, PersTr, Nb: William B. Hamilton, Jr.,  
SrVP&SrTO  
Admin: Cynthia J. Neily, VP&TO  
TrOps: Kurt H. Merrill, TO  
TrInv: Donald E. Vogel, VP

## Jaffrey

### FIRST NATIONAL BANK OF PETERBOROUGH

03452  
(Branch of Peterborough)  
Leon P. Dusoe, SrVP&SrTO  
Nb: Michael F. Marcinkus

## Keene

### INDIAN HEAD NATIONAL BANK OF KEENE

20 Central Square 03431  
603/357-8100  
(Affiliate of Nashua)  
Hd, TrInv: Kevin A. Soucy, VP&TO  
PersTr, CorpTr, TrOps: Deidre L. Fillmore, TO

## Laconia

### FIRST NH FIRST CENTRAL BANK

P.O. Box 250 03247  
603/524-1040 Tr\$115 Mil  
Hd: David J. Palfrey, VP&SrTO  
Jon F. Nivus, AsstVP&TO  
Barbara Z. Peck, AsstTO

## Littleton

### INDIAN HEAD BANK-NORTH

160 Main St. 0361  
603/444-8000  
(Affiliate of Nashua)  
Hd: Marlene S. Gallinelli, AsstVP&TO

## Manchester



# AMOSKEAG BANK

### AMOSKEAG BANK

P.O. Box 150 03105  
603/624-3600 Tr\$423 Mil  
(Affiliate offices in Bank Meridian, N.A., Hampton  
& Souhegan National Bank, Milford)  
Hd: Earle L. Tryder, ExecVP  
PersTr: Herbert W. Nelson, VP&TO  
CorpTr: Verna Pare, AsstVP&TO  
TrInv: Sarah Yoshida, CFA  
ComTrF: Pamela D. Mallett, TO  
EmplBen: David E. McKenzie, VP&PenTO  
TrOps: David D. Berndt, VP&TO  
Nb: John J. Latimer, VP&TO

### BANK OF NEW HAMPSHIRE, NatAssn

P.O. Box 600 03105  
603/624-6600  
(Branch of Concord)  
Hd: Frederic R. Pilch, SrVP&TO  
PersTr: Robert Waldron, VP&TO  
Nb: Arthur W. McKee, VP, TO&TBDMgr  
Dohrman Sinclair, VP&TO

### BANKEAST TRUST COMPANY

Two Wall St. 03105  
603/624-6281 Tr\$425 Mil  
(Branches in Concord, Portsmouth & Rochester)  
Hd: Carroll E. Winch, Pres  
PersTr: Roberta R. Freedman, VP&TO  
CorpTr: David C. Bliss, VP&TO  
TrInv: David L. Carlson, SrVP  
TrOps: Sherron A. Ames, VP

### FIRST N.H. MERCHANTS NATIONAL BANK

One Hampshire Plaza, P.O. Box 90 03105  
603/668-5000 Tr\$165 Mil  
(Affiliate in Wolfeboro)  
Hd: James E. Conroy, SrVP  
PersTr: Therese A. Benoit, VP&TO  
CorpTr, EmplBen: Robert A. Walker, Jr., VP&TO  
TrInv: William A. Proskow, VP&IO  
TrOps: Gregory S. Boyd, AsstVP&TO

## Milford

### SOUHEGAN NATIONAL BANK

Nashua St., P.O. Box 19 03055  
603/673-3480  
(Affiliate of Amoskeag BankShares serving  
southern N.H.)  
Nb: Kevin Keegan

## Nashua

### BANK OF NEW HAMPSHIRE, NatAssn

191 Main St. 03060  
603/880-5432  
(Branch of Concord)  
Hd: Frederic R. Pilch, SrVP  
PersTr, EmplBen, Nb: Robert E. Hussey, VP&TO

### INDIAN HEAD NATIONAL BANK

146 Main St. 03061  
603/880-5050 Tr\$570 Mil  
(Affiliate Offices in Conway, Exeter, Keene,  
Littleton & Portsmouth)  
Hd: Eugene P. Patterson, SrVP&SrTO  
PersTr, CorpTr, EmplBen: Paul J. Anton, VP&TO  
ComTrF: John A. Lombard, VP&IO  
TrInv: Howard S. Shaff, VP&IO  
TrOps: Gloria S. Comalli, AsstVP  
Nb: Edward J. Sullivan, VP&TO

## NASHUA TRUST CO.

194 Main St. 03060  
603/882-2755 Tr\$125 Mil  
PersTr: Harry G. Locke, VP&TO  
TrInv: Mark R. Litzerman, CFA, AsstVP&IO  
EmplBen: Ashley D. Burt, Jr., AsstVP&TO  
CorpTr, EmplBen, PersTr: Gretchen Teich, AsstTO  
PersTr, ComTrF: Judith K. Noel, AsstTO  
TrOps: Thomas Jasalovich, AsstTO&TOPO

## New London

### DARTMOUTH NATIONAL BANK

The Gallery, Newport Rd. 03257  
603/526-2600  
(Branch of Hanover)

## Peterborough

### THE FIRST NATIONAL BANK

P.O. Box 889 03458  
603/924-7111 Tr\$55 Mil  
(Branch in Jaffrey)  
Hd: Leon P. Dusoe, SrVP&SrTO  
PersTr: Debra T. Wilner, TO&Coun  
TrOps: E. Faye Sargent, AsstTO  
Nb: Michael F. Marcinkus

## Portsmouth

### BANKEAST TRUST COMPANY

134 Pleasant St. 03801  
603/433-1714  
(Branch of Manchester)  
Janice D. Colburn, AsstVP&TO

### THE FIRST NATIONAL BANK OF PORTSMOUTH

325 State St. 03801  
603/436-7700 Tr\$93 Mil  
Hd, CorpTr, TrInv, TrOps: Ralph M. Lincoln,  
VP&SrTO  
PersTr, EmplBen, Nb: Richard G. Kaiser, VP&TO  
TrOps: Randy Stephens

### INDIAN HEAD BANK & TRUST CO.

P.O. Box 780 03801  
603/433-3400  
(Affiliate of Nashua)  
Joan S. Rice, AsstVP&TO

## Rochester

### BANKEAST TRUST COMPANY

19 S. Main St. 03867  
603/335-1524  
(Branch of Manchester)  
Norma M. Goddard, SrTO

## Wolfeboro

### WOLFEBORO NATIONAL BANK

2 Center St. 03894  
603/569-1221 Tr\$7 Mil  
(Affiliate of First NH Investment Services  
Corporation in Manchester)  
Hd: Therese A. Benoit, TO

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## NEW JERSEY

### Annandale

**UNITED NATIONAL BANK**  
Beaver Ave. 08801  
(Regional Trust Office of Plainfield)  
John M. Bank, VP&SrTO

### Atlantic City

**FIRST FIDELITY BANK, N.A., NEW JERSEY**  
1301 Atlantic Ave. 08401  
609/645-2000  
(Regional Trust Office of Newark)  
Mgr: Sidney Parker, AsstVP&TO  
**NATIONAL WESTMINSTER BANCORP NJ**  
Atlantic Ave. 08404  
609/441-7006  
(Branch of Newark)  
John Reed

### Belmar

**NATIONAL WESTMINSTER BANCORP NJ**  
F Street 07719  
201/681-4000  
(Branch of Jersey City)  
Richard Kelly

### Bordentown

**BANK OF MID-JERSEY**  
Rte. 130 08505  
609/298-5500  
Hd: Harold J. Johnston, SrVP&TO  
PersTr: Mary C. Donahue, TO  
TrInv: Cynthia L. Rigg, AsstVP

### Brick Town

**FIRST NATIONAL BANK OF TOMS RIVER, N.J.**  
575 Rte. 70 08723  
201/477-9199  
(Branch of Toms River)  
Pamela J. William, TBDO

### Bridgeton

**FARMERS & MERCHANTS NATIONAL BANK**  
53 S. Laurel St. 08302  
609/451-2222 Tr\$95 Mil  
Hd: John D. Catalano, SrVP&SrTO

### UNITED JERSEY BANK

Commerce & Laurel Sts.  
P.O. Box 100 08302  
609/451-3400  
(Regional Trust Office of Hackensack)  
INVESTMENT MANAGEMENT DIVISION:  
RegMgr: Leonard LoDico, VP  
PersTr: Thomas D. Lee, TO  
Nb: Stephen Pappaterra, SrTO

### Bridgewater

**FIRST NATIONAL BANK OF CENTRAL JERSEY**  
1125 Rte. 22 West 08807  
201/685-8318 Tr\$413 Mil  
Hd.: John J. Cannon, VP&SrTO  
PersTr: Ellery C. Scott, VP&TO  
TrInv: James H. Olson, VP&TO  
TrOps: Donald Furda, TO  
Nb: Wendy A. McGuire, AsstTO

### Cape May Court House

**FIRST NATIONAL BANK OF TOMS RIVER, NJ**  
105 N. Main St. 08210  
609/465-1920  
(Branch of Toms River)  
Edward G. Foster, AsstVP&TBDO

### Chatham

**THE CHATHAM TRUST CO.**  
640 Shunpike Rd. 07928  
201/635-3000 Tr\$5.2 Mil  
Hd: Lane Reichman, AsstVP&TO

### Cherry Hill

**NATIONAL WESTMINSTER BANCORP NJ**  
878 Rte. 70 E. 08003  
609/795-4839  
(Branch of Newark)  
John Urban  
**UNITED JERSEY BANK**  
800 Kings Hwy. N. 08003  
609/662-0100  
(Regional Trust Office of Hackensack)  
RegMgr: Leonard Lo Dico, VP  
Nb: Stephen Pappaterra, SrTO

### Edison

**THE HOWARD SAVINGS BANK**  
1063 Inman Ave. 08820  
201/668-1194  
(Regional Trust Office of Livingston)

## MIDLANTIC

**MIDLANTIC NATIONAL BANK**  
Metro Park Plaza, P.O. Box 600 08818  
201/321-8400 Tr\$5.1 Bil  
(Trust Facilities in Englewood, Morristown, Mount Laurel, Newton, Princeton, Red Bank, Ridgewood, Roseland & West Paterson)  
Hd: James B. Wynsma, ExecVP  
PersTr: David G. Paerson, VP&SrPersTO  
CorpTr: Richard J. O'Connell, VP&TO  
TrInv, ComTrF: William P. DuBose, SrVP  
EmplBen: Jeffrey P. Moody, VP  
TrOps: Ira Shaw, VP&TO  
Nb: Guy F. Squillace, VP&TO

### Elizabeth

**NATIONAL STATE BANK**  
68 Broad St. 07207  
201/354-3400  
(Trust Offices in Long Branch, South Orange, Summit, Trenton, Westfield & Woodbridge)  
Hd: John F. Cavicchia, SrVP&TO  
PersTr: Michael B. Vath, VP&TO  
CorpTr: Bernard F. Cimo, VP&TO  
TrOps: Robert R. Storch, VP&TO  
TrInv: John C. Kautz, VP&TO

### Englewood

## MIDLANTIC

**MIDLANTIC NATIONAL BANK**  
1 Engle St. 07631  
201/894-4823  
Hd, Nb: Norman E. Smyth, VP&TO  
PersTr: Patrick H. Clarke, TO  
TrInv, EmplBen: David B. Ferrari, AssetMgtO

### Flemington

**FIRST FIDELITY BANK, N.A. NEW JERSEY**  
14 Mine St. 08822  
201/782-4700  
(Regional Trust Office of Newark)  
Mgr: Phyllis Black, TO  
**THE FLEMINGTON NATIONAL BANK & TRUST CO.**  
56 Main St. 08822  
201/782-3151  
Hd: Paul Nosal, TO

### Freehold Township

**CENTRAL JERSEY BANK & TRUST CO.**  
P.O. Box 786 07728  
201/462-0011 Tr\$300 Mil  
Hd: Kenneth E. Dulow, VP&TO  
TrInv: James S. Vaccaro, VP&TrInvO  
TrOps: Nicholas G. Kominski, AsstVP  
EmplBen: Donald A. Oldfield, AsstVP&PenTO  
ComTrF: Roslyn M. Musier, AsstTO



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201/234-0700 Tr\$73 Mil

Hd: Marvin P. Danielson, SrVP&SrTO  
PersTr: Trlnv: Craig C. Spengeman, VP&TO  
TrOps: TDP: Jean Merrill, TO

## Glen Rock

### CITIZENS FIRST NATIONAL OF NEW JERSEY

208 Harristown Rd. 07452

201/670-2520 Tr\$330 Mil

Hd: Richard A. Moore, Jr., SrVP  
PersTr: Lawrence J. Sheehan, SrVP  
Peter N. Sonderfan, SrVP  
Leonard M. Nedswick, VP&TO  
Trlnv: Albert Lawrence, SrVP  
EmplBen: Diana Voltzow, TO  
TrOps: Barbara Gasparini, VP  
Nb: John O'Leary, VP  
Robert Desch, VP  
Tax: Robert Carlsen, TO

## Hackensack



United Jersey Bank

### UNITED JERSEY BANK

223 Moore St. 07602

201/646-5217 Tr\$1.1 Bil

(Regional Trust Offices in Bridgeton, Cherry Hill, Jersey City, Princeton, Randolph, Red Bank & Union.)

#### INVESTMENT MANAGEMENT DIVISION:

Hd: William F. Flyge, ExecVP  
TrDept: Stephen G. Chaberski, SrVP  
CorpTr: Richard J. Rein, SrVP  
Inv: John Gustafson, SrVP  
TrSvs: Richard Bradley, VP  
Nb: Robert T. Garty, VP

## Hoboken

### HARBOR TRUST COMPANY

5 Marineview Plaza 07030

201/963-6460 Tr\$1.3 Bil

Brian T. McGill, Pres&CEO  
Salvatore A. Bellotti, VP&Treas  
Tech&Comp: Marvin C. Johnson, SrVP  
Mktg: Patrick F. Savage, VP

## Jersey City

### PROVIDENT SAVINGS BANK

830 Bergen Ave. 07306

201/915-5511 Tr\$41 Mil

Hd, TrOps: Eleanor G. Farner, VP&TO  
PersTr: Katherine E. Lipinski, AsstSec&TO  
Trlnv: Roberto M. D'Amore, AsstSec&TO  
Nb: Thomas A. Smyth, TO

### THE TRUST CO. OF NEW JERSEY

35 Journal Sq. 07306

201/420-2650 Tr\$170 Mil

Hd: Raymond P. Callow, 1stVP&TO  
PersTr: Frank E. Bevacqua, TO  
Roger T. Bernhammer, VP

### UNITED JERSEY BANK

15 Exchange Place 07302

201/434-5100

(Regional Trust Office of Hackensack)

RegMgr: Stephen P. Cosgrove, SrVP  
PersTr: Frank Stripling, TO  
Trlnv: Benjamin Pace  
Nb: Nicholas Fugaro, VP&TO

## UNITED JERSEY BANK/COMMERCIAL TRUST

Journal Square Plaza, Kennedy Blvd. 07306

201/963-0028

(Regional Trust Office of Hackensack)

RegMgr: Stephen G. Cosgrove  
Nb: Thomas F. Gallagher, Jr., TO

## Lakehurst

### BERKELEY FEDERAL SAVINGS & LOAN ASSOCIATION

1900 Route 70, Colbye Commons

P.O. Box 257 08733

201/657-5000 Tr\$45 Mil

Hd, Trlnv: Ira J. Brower, SrVP&SrTO  
PersTr: Debralee Maynard, AsstVP  
TrOps: Henrietta J. Eckert, AsstVP  
Nb: Susan P. Cox, AsstVP

### THE FIRST NATIONAL BANK OF TOMS RIVER, N.J.

2 S. Colonial Dr. 08733

201/657-2610

(Branch of Toms River)

Deborah A. Thomas, TBD0

## Lakewood

### NEW JERSEY NATIONAL BANK

900 State Hwy. 70 & Buckingham Dr. 08701

201/370-0100

(Branch of Trenton)

Hd, Trlnv: William J. Slivka, VP  
PersTr: Barbara S. Cosgrove, SrTO  
Nb: Warren G. Kahnt, TO

## Livingston

### THE HOWARD SAVINGS BANK

200 S. Orange Ave. 07039

201/533-7560 Tr\$350 Mil

(Branches in Edison & Toms River)

Hd: John E. Wappel, VP&SrTO  
PersTr: Thomas D. Alvarez, VP&SrTO  
CorpTr, EmplBen: Michael O'Shaughnessy, SrTO  
Trlnv: James M. Brown, VP&SrTO  
Nb: Elissa T. Uber, VP&SrTO  
TrOps: Hayden R. Phillips, VP&SrTO

## Long Branch

### NATIONAL STATE BANK

355 Ocean Blvd. 07740

201/870-9000

(Branch of Elizabeth)

Barbara T. Hassett, AsstVP&TO

## Maplewood

### MAPLEWOOD BANK & TRUST CO.

161 Maplewood Ave. 07040

201/761-7830 Tr\$117 Mil

Hd: Patricia Burch Byers, VP&TO  
Trlnv: Samuel A. Payton, VP&TrlnvO  
Nb: Doris V. Kesse, AsstVP&TO

## Maywood

### COMMUNITY BANK OF BERGEN COUNTY

125 W. Pleasant Ave. 07607

201/843-2300 Tr/\$1 Mil

Hd, PersTr, CorpTr: Fredric P. Eckelman, AsstVP

### NATIONAL COMMUNITY BANK

113 W. Essex St. 07607

201/845-1630 Tr\$200 Mil

Hd, PersTr: Edward M. Katz, SrVP  
PersTr: Judith Picchotta, AsstVP  
CorpTr: Michael Sabatino, AsstVP  
Trlnv: Stephen A. Stone, VP  
EmplBen: Donald E. Rose, VP  
TrOps: Barbara DeLuca, VP  
Nb: John Hansen, VP

## Millburn

### FIRST FIDELITY BANK, N.A., NEW JERSEY

397 Millburn Ave. 07041

201/565-3627

(Regional Trust Office of Newark)

Mgr: Marie Carlone, VP&TO

## Montclair

### HORIZON TRUST COMPANY, NatAssn

483 Bloomfield Ave. 07042

201/783-8210

(Trust Office of Morristown)

Hd: Robert M. Figurelli, SrVP&RegMgr  
Donald E. Erwin, VP  
Nb: Arthur L. Hofmann, VP

## Moorestown

### FIRST FIDELITY BANK, N.A., NEW JERSEY

91 E. Main St. 08057

609/235-2300

(Regional Trust Office of Newark)

Mgr: John Makel, VP&TO

### HORIZON TRUST COMPANY, NatAssn

700 E. Gate Drive, Ste. 320

P.O. Box 460 08057

609/755-5410

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#### FIRST FIDELITY BANK, N.A., NEW JERSEY

55 Madison Ave. 07960

201/397-7931

(Regional Trust Office of Newark)

Mgr: Bryant K. Alford, VP&TO

#### HORIZON TRUST COMPANY, NatAssn

65 Madison Ave. 07960

201/285-2126 Tr\$2.48 Bil

(Trust Offices in Montclair, Moorestown, Paramus, Princeton & Westfield)

Hd: Paul C. Bosland, Pres&CEO

Treas: Thomas H. Anderson, VP

PersTr: Thomas J. Curtin, ExecVP&COO

TrInv: Francis B. Lane, SrVP

Nb: Kenneth Morris, SrVP

EmplBen: Daniel P. Dunn, VP

TrOps: Linda H. Miller, VP

## MIDLANTIC

#### MIDLANTIC NATIONAL BANK

161 Madison Ave. 07960

201/540-1201

Hd: Herman H. Otto, VP&RegTO

TrInv: William A. Toohey, TO

Nb: Richard M. Sargent, VP&TO

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PersTr: Robert W. Jackson

Nb: Kenneth Silverstein, VP&TO

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#### NEW JERSEY NATIONAL BANK

534 Fellowship Rd. 08054

609/234-3020

(Branch of Trenton)

Hd: James H. Caulfield, VP

Nb: William S. Dinon, AsstVP

## New Brunswick

#### BRUNSWICK BANK & TRUST

352 George St. 08903

201/247-5800 Tr\$1 Mil

Hd: George G. Till, ExecVP&TO

## Newark

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765 Broad St. 07101

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CorpTr: Charles E. Hoos, SrVP&TO

CorpTrAdm: Kenneth Benton, VP&TO

CorpTrOps: Richard W. Schmude, VP&TO

Ops: Robert L. Nicolai, SrVP&TO

PersTr, InvSvcs: Nicholas Bradshaw, SrVP&TO

Instit: Richard Nicholson, SrVP&TO

Gerald Reilly, VP

EmplBen: Peter Lillard, GpVP&TO

Res: Gerald F. Zedren, VP

Mktg: Michael Watson, SrVP&TO

#### NATIONAL WESTMINSTER BANCORP NJ

Gateway One 07102

201/648-8035 Tr\$1.3 Bil

(Branches in Atlantic City, Belmar, Cherry Hill &

Princeton Junction)

Hd: Donald F. Maurer

PersTr: M. Bobal

CorpTr: W. Bolin

TrInv: John J. Soueracker

Nb: J. Thomas Chiola

TrOps, TDP: I. Kamenio

## Newton

## MIDLANTIC

#### MIDLANTIC NATIONAL BANK

93 Spring St. 07860

201/383-7080

(Regional Trust Office of Edison)

PersTr, Nb: Richardson Buist

#### NEWTON TRUST CO.

30 Park Place 07860

201/382-2400 Tr\$8 Mil

Hd: George S. Dates, VP&TO

## Old Bridge

#### AMBOY-MADISON NATIONAL BANK

P.O. Box 1076 08857

201/721-2800 Tr\$2.9 Mil

Hd: George E. Scharpf, TO

## Paramus

#### HORIZON TRUST COMPANY, NatAssn

E. 36 Midland Ave. 07652

201/599-6650

(Trust Office of Morristown)

Hd: Myra N. Kelly, VP

#### THE HOWARD SAVINGS BANK

61 E. Ridgewood Ave. 07652

(Regional Trust Office of Livingston)

#### THE MIDLAND BANK & TRUST CO.

P.O. Box 266 07652

201/592-3890 Tr\$30 Mil

Hd: Arthur P. Braaten, SrVP&TO

PersTr, Nb: David B. Seidler, TO

TrOps: Anne Sullivan, AdmAsst

## Passaic

#### VALLEY NATIONAL BANK

615 Main Ave. S. 07055

201/777-1800 Tr\$36 Mil

Hd: S. F. Riskin, Chm

TrInv: Peter Southway, Pres

PersTr: James A. Landers, VP&TO

TrOps: Stephen J. Gudelski, AsstTO

TrTx: Mary Andrews, AsstTO

## Phillipsburg

#### PHILLIPSBURG NATIONAL BANK & TRUST

115 S. Main St., P.O. Box 5360 08865

201/859-9591 Tr\$15 Mil

Hd: Jean D. Willever, TO

## Plainfield

#### UNITED NATIONAL BANK

221 Park Ave., P.O. Box 632 07061

201/756-5000 Tr\$434 Mil

(Regional Trust Office in Annandale)

Hd: John H. Burnham, ExecVP&TO

TrInv: Duncan M. Lashe, SrVP

EmplBen: John M. Bank, VP&SrTO

TrOps: Margaret M. Arcuri, TOpO

Nb: Robert F. Schuler, VP&TO

## Point Pleasant Beach

#### OCEAN COUNTY NATIONAL BANK

501 Arnold Ave. 08742

201/892-1900

(Member of Summit Bancorporation)

Hd: Bette Bauer, SrVP

PersTr: Christine Tamke, TO

TrInv: Hilton Jervey, SrVP

Nb: Grace Wrecks, VP



## Princeton

**HORIZON TRUST COMPANY, NatAssn**  
One Palmer Sq., Ste. 201 08542  
609/921-6800  
(Trust Office of Morristown)  
Hd: L. V. Silvester, VP&RegMgr  
Myles R. Callaghan, VP  
Nb: James E. Doyle, VP

# MIDLANTIC

**MIDLANTIC NATIONAL BANK**  
130-132 Nassau St. 08540  
609/924-5740

**UNITED JERSEY BANK**  
90 Nassau St., CN 5217 08543-5217  
609/987-3685  
(Regional Trust Office of Hackensack)  
INVESTMENT MANAGEMENT DIVISION:  
RegMgr: Leonard LoDico, VP  
TrInv: Steven D. Stern, VP  
PersTr: William Hazelton, VP  
Nb: John Wiercinski, VP

## Princeton Junction

**NATIONAL WESTMINSTER BANCORP NJ**  
47 Princeton Heights Rd. 08550  
609/530-7820  
(Branch of Newark)  
Michael O'Brien

## Randolph

**UNITED JERSEY BANK**  
711 Rte. 10 07869  
201/328-2474  
(Regional Trust Office of Hackensack)  
INVESTMENT MANAGEMENT DIVISION:  
TrDept: Stephen G. Chaberski, SrVP  
Nb: Maryalice Raushi, AsstVP

## Red Bank

**FIRST FIDELITY BANK, N.A., NEW JERSEY**  
303 Broad St. 07701  
201/758-6176  
(Reg. Trust Office of Newark)  
Mgr: Mary Cosentino

# MIDLANTIC

**MIDLANTIC NATIONAL BANK**  
12 Reckless Place 07701  
201/741-7100

Hd: Robert J. Knealey, VP&RegTO  
TrInv: Jean Wetzel, AsstVP  
Nb: William J. Gilmour, TO  
**UNITED JERSEY BANK/COMMERCIAL TRUST**  
100 Route 35 07748  
201/671-6662  
(Regional Trust Office of Hackensack)  
RegMgr: Stephen G. Cosgrove  
Hd, Nb: Nicholas M. Fugaro, VP&TO

## Ridgewood

**FIRST FIDELITY BANK, N.A., NEW JERSEY**  
59 N. Broad St. 07450  
201/368-7239  
(Regional Trust Office of Newark)  
Mgr: M. Ray Berberian, VP&TO

# MIDLANTIC

**MIDLANTIC NATIONAL BANK**  
Private Investor Banking Center  
41 Oak St. 07450  
201/652-8400  
PersTr: Theodore W. Cann, AsstVP  
TrInv: Chia-Dann Chi, VP  
Nb: George Norman, VP&TO

## Roseland

# MIDLANTIC

**MIDLANTIC NATIONAL BANK**  
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**CITY TRUST SERVICES, NatAssn**  
600 Belmont Dr. 08875-6716  
201/563-7419 Tr\$35 Mil  
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Hd: Patricia Marchioni, Csh&OpO

## Somerville

**SOMERSET TRUST CO.**  
50 W. Main St., P.O. Box 837 08876  
201/685-8962 Tr\$300 Mil  
Hd: Thomas D. Pearsall, SrVP&TO  
PersTr: Gordon W. Robb, VP&TO  
Neil Feier, VP&TO  
CorpTr: Jamie Schenck, AsstTO&AsstSec  
TrOps: Kathy Quoy, AsstTO-Op  
CustAccts: Susan B. Alejos, TO

## South Orange

**NATIONAL STATE BANK**  
110 Irvington Ave. 07079  
201/376-1442  
(Branch of Elizabeth)  
David G. Isaacson, AsstVP&TO

## Spring Lake

**FIRST FIDELITY BANK, N.A., NEW JERSEY**  
301 Morris Ave. 07762  
201/974-9292  
(Regional Trust Office of Newark)  
Mgr: Richard D. Wells

## Summit

**NATIONAL STATE BANK**  
1 Maple St. 07901  
201/376-1442  
(Branch of Elizabeth)  
Hd: John F. Cavichia, SrVP&TO  
PersTr: Michael B. Voth, VP&TO  
TrInv: John C. Kautz, VP&TO



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**SUMMIT TRUST COMPANY**  
367 Springfield Ave. 07901  
201/522-8431 Tr\$1.3 Bil  
Hd, Tr: Bette A. Bauer, SrVP  
PersTr: Robert T. Cassel, VP&TO  
TrInv: Hilton Jervey, SrVP  
ComTrf: William Edgar, VP&TO  
TrOps: Roger A. Neff, VP&TO  
EmplBen, CorpTr: Roy E. Williams, VP&TO  
Nb: Lawrence F. Worden, VP&TO

**UNITED COUNTIES TRUST CO.**  
30 Maple St. 07901  
201/522-5400

## Toms River

**FIRST NATIONAL BANK OF TOMS RIVER, N.J.**  
40 Main St. 08753  
201/286-3390 Tr\$500 Mil  
(Branches in Brick Town, Cape May Court House & Lakehurst)  
Hd, CorpTr: Carl J. Lewandowski, VP&SrTO  
PersTr: Harry J. Wyman, VP&TO  
TrInv, ComTrf: John R. Sarle, VP&TrInvO  
EmplBen: Kevin Wm. Bless, VP&SrPenTO  
Nb: Gregory J. Dubnansky, VP&TO  
TrOps: Michael Cifuni, VP  
Tx: John R. Brown, AsstVP&TrTxO  
**THE HOWARD SAVINGS BANK**  
1415 Hooper Ave. 08753  
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609/396-4030

(Branch of Elizabeth)

PersTr: Alexander Chiemiango, AsstVP&TO

#### NEW JERSEY NATIONAL BANK

370 Scotch Rd. 08628

609/771-5706 Tr\$600 Mil

(Branches in Lakewood & Mount Laurel)

Hd: E. Jack Elias, SrVP

PersTr: James H. Caulfield, VP

CorpTr: Vincent J. Serock, VP

Trlnv: Thomas J. Holt, AsstVP

EmplBen: Paul Wessel, VP

TrOps: Allen W. Doll, VP

Nb: William F. Bedle, VP&SrTO

### Union

#### UNITED JERSEY BANK/COMMERCIAL TRUST

2525 Rte. 22 07083

201/686-2128

(Regional Trust Office of Hackensack)

RegMgr: Stephen G. Cosgrove

Nb: Daniel R. Parillo, TO

### Union City

#### HUDSON UNITED BANK

P.O. Box 29 07087

201/348-2600 Tr\$55 Mil

Hd: Frank G. Habruner, SrVP&SrTO

CorpTr, ComTrF: John F. Muller, VP&TO

CorpTr: Ernest Bisbal, TO

Trlnv: William J. Schneider, Jr., VP&IO

### Wayne

#### FIRST FIDELITY BANK, N.A., NEW JERSEY

401 Hamburg Tpke. 07470

201/790-2316

(Regional Trust Office of Newark)

Mgr: William Caspare, VP&TO

### West Paterson

## MIDLANTIC

#### MIDLANTIC NATIONAL BANK/NORTH

P.O. Box 2177 07509

201/881-5000

(Regional Trust Office)

Hd, Trlnv: Chia-Dann Chi, VP

PersTr: Richard F. Ward, VP&TO

EmplBen: Nicholas Rohovie

Nb: George Norman, VP&TO

### West Trenton

#### NEW JERSEY NATIONAL BANK

370 Scotch Rd. F. C. J00-0218 08628

609/771-5706

(Subsidiary of Corestates Financial Corp.)

Elmer J. Elias, SrVP

### Westfield

#### FIRST FIDELITY BANK, N.A., NEW JERSEY

150 E. Broad St. 07091

201/565-1793

(Regional Trust Office of Newark)

Mgr: William Bogel, VP&TO

#### HORIZON TRUST COMPANY

206 E. Broad St. 07091

201/233-3800

(Branch of Morristown)

Mgr: Robert J. Verse, VP

Nb: Sheila M. Coronella, AsstVP

#### NATIONAL STATE BANK

1 Elm St. 07090

201/388-0800

(Branch of Elizabeth)

Laura Tenenbaum, AsstVP&TO

Jesse Drosdick, TO

### Woodbridge

#### BESSEMER TRUST COMPANY

100 Woodbridge Center Dr. 07095-0983

201/855-0800 Tr\$2.0 Mil

(Branch of New York, NY)

Hd: John R. Whitmore, Pres&CEO

PersTr: Guy S. Waltman, ExecVP

Trlnv: Charles W. Hastings, ExecVP

ComTrF: Gregory C. Clark, ExecVP

TrOps: Bruce H. Bailehr, VP

Nb: Robert C. Elliott, Sr., ExecVP

#### NATIONAL STATE BANK

Corporate Trust Department

Corporate Financial Center 07095-0984

201/750-3636

(Branch of Elizabeth)

Bernard F. Cimo, VP&TO

Kathleen D. Gain, AsstVP&TO

Peter J. Larsen, AsstVP&TO

### Woodbury

#### FIRST FIDELITY BANK, N.A., NEW JERSEY

2 S. Broad St. 07091

609/845-5800

(Branch of Newark)

Hd: John Riso, VP&SrTO

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EmplBen: Martha Norbury, TO  
TrInv: Joni K. Pierce, VP&TO  
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P.O. Box 1305 87103  
505/765-4030 Tr\$200 Mil

Hd,Nb: David M. Hawkins, SrVP&Mgr  
PersTr: William B. Odins, SrVP&TO  
CorpTr,EmplBen: James L. Gray, VP&TO  
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EmplBen, PersTr: Gregory M. McConeahy, AsstVP&TO  
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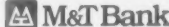
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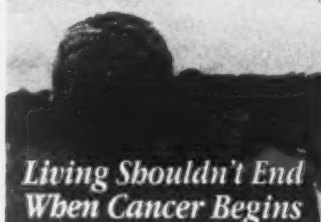
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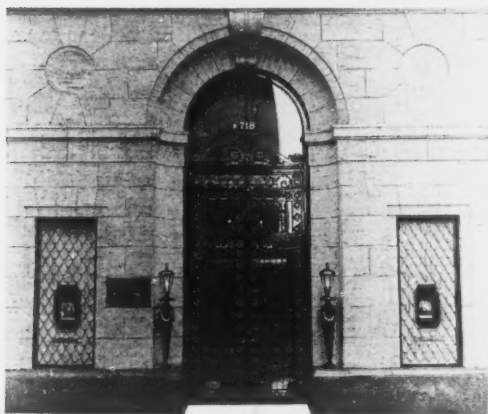
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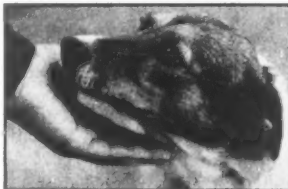
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PersInvCoun: Beverly S. King, VP  
Cust: Charles J. Ferguson, Jr., VP  
TrOps: Frank Gibbs, VP  
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Downtown Area

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PersTr: Lynn Bjorklund, AsstTO

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212/720-7100  
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Linda Kramer, Pres

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PersTr: Joseph F. Collins, III, FVP  
TrInv: Michael D. Hirsch, SrVP  
EmplBen: Roger Giorgianni, AsstVP  
TrOps: Anthony Fazzese, VP  
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TDP: Anthony Plo, AsstVP

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TrOps,TDP: Robert J. Moriarty, VP  
Nb: Robert Wyckoff

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TrInv: James F. Cataldo, VP  
EmplBen: David Brunix, AsstTO  
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914/565-8444  
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TrInv: Thomas V. Guariono, VP  
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Roderick S. Brace, TO  
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TrOps: Lois R. Hodge, AsstTO

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Nb: Peter L. Salmon, FPO  
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Wachovia Bank & Trust Co. in North Carolina  
and First National Bank of Atlanta in Georgia  
See details under state listings.)

First Wachovia TrExec: J. Scott Cramer, VP  
Wachovia Exec: J. Scott Cramer, VP  
First Atlanta Exec: George W. P. Atkins, ExecVP  
PersTr: James M. Gregg, Jr., GpExec  
CapMgt: Dennis R. Monroe, GpExec  
InstiFdMgt: Arthur G. Kiser, Jr., GpExec  
TrInv,ComTrf: H. Vernon Winters, GpExec  
TrOps,TD: John H. Ferguson, GpExec  
TrCont: John D. Corbin, SrVP&Mgr  
EmplBen: Clayton A. Boggan, Jr., SrVP&Mgr  
CorpTr: Harry W. Rolison, SrVP&Mgr  
Charifnds: E. Ray Cope, SrVP&Mgr

### NCNB NATIONAL BANK

102 W. Third St. 27101  
919/721-4010  
(Branch of Charlotte)  
CityTrMgr: M. Lula Cook, VP&TO  
PersTr: Lee Ann Funk, TO

### WACHOVIA BANK & TRUST CO., NatAssn

P.O. Box 3099 27150  
919/770-5910 Tr\$6.0 Bil  
(Additional Trust Offices in Asheville, Charlotte,  
Durham, Greensboro, Greenville, High Point,  
Raleigh and Wilmington)  
Hd: J. Scott Cramer, VChm  
PersTr: J. M. Gregg, Jr., SrVP-GpExec  
PersTrOffice: John W. Burwell, SrVP&AreaMgr  
InstiFdsMgt: Arthur G. Kiser, SrVP-GpExec  
CorpTr: Harry W. Rolison, SrVP  
EmplBen: Clayton A. Boggan, Jr., SrVP  
Charifnds: E. Ray Cope, SrVP  
TrInv,ComTrf: H. Vernon Winters, SrVP-GpExec  
TrOps: John H. Ferguson, SrVP-GpExec  
CapitalMgt: Dennis R. Monroe, SrVP-GpExec  
TrCont: John D. Corbin, SrVP-GpExec

## NORTH DAKOTA

### ★ Bismarck

#### FIRST TRUST COMPANY OF NORTH DAKOTA

P.O. Box 1778 58501  
701/222-6221  
(Division of Fargo)  
Hd: James Bierdeman, VP&SrTO  
PersTr: Arlene Poppe, TO&AsstSec

#### KIRKWOOD BANK & TRUST CO.

P.O. Box 6089 58502  
701/258-6550  
Bill Pfau, Csh

#### NORWEST BANK NORTH DAKOTA, NA

CAPITAL MANAGEMENT & TRUST  
58501  
(Branch of Fargo)  
Hd: Terrance W. Ness, VP

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P.O. Drawer B 58623  
701/523-3594  
Hd: Rick R. Sanders, SrVP&SrTO  
Mark S. Sivertson, VP&TO

## Devils Lake

### THE RAMSEY NATIONAL BANK & TRUST COMPANY

P.O. Box 160 58301  
701/662-4024 Tr\$42 Mil  
Hd: George W. Cox, ExecVP&TO  
PersTr: Mark Flaig, TO  
EmplBen: Karen Hausmann, AsstTO&Auditor

## Dickinson

### COMMUNITY FIRST NATIONAL BANK & TRUST CO.

P.O. Box 1158 58601  
701/227-0801 Tr\$22 Mil  
PersTr,EmplBen,Nb: Betty Kolling, TO  
EmplBen,Nb,TrInv: Dan Johnston, VP&TO

### LIBERTY NATIONAL BANK & TRUST CO.

P.O. Box 1118 58602  
701/225-0230 Tr\$30 Mil  
Daryl Kudrna, AsstVP&TO  
TrOps: Linda Krebs, AsstTO

## Ellendale

### THE FIRST NATIONAL BANK AND TRUST COMPANY OF ELLENDALE

P.O. Box 99 58436  
701/349-3213  
Hd: Marilyn Burow, Pres  
PersTr,CorpTr,TrInv,ComTrf: Vic Steinwand, VP

## Fargo

### DAKOTA FIRST TRUST CO.

P.O. Box 2645 58108  
701/235-3568 Tr\$50 Mil  
Hd: Stephen Stroud, Pres  
PersTr,CorpTr: Terry Knoepfle, VP  
EmplBen: Jeffrey Boehm, AsstVP  
TrOps: Delphine Hildahl, AsstVP  
FM,TaxSvcs: Marv Swan, AsstVP  
TrInv,ComTrf: Dana Burnham, AsstVP  
Nb: Gary L. Johnson, VP&TO

### FIRST INTERSTATE BANK & TRUST CO.

Main at Broadway 58124  
701/293-2222 Tr\$160 Mil  
Hd,TrInv,Nb: Timothy Beaton, SrVP&TrDivMgr  
PersTr,TrOps: Paul T. Sather, VP&TO  
TrInv: David Silbergleit, VP&IO  
CorpTr,TrInv: Richard P. Gast, VP&TO  
PersTr: Carole Sagen, TrAdm  
EmplBen: Vicki Weber, EBO

### FIRST TRUST COMPANY OF NORTH DAKOTA

P.O. Box 1980 58107  
701/293-3313 Tr\$519 Mil  
(Divisions in Bismarck & Grand Forks)  
Hd: Richard J. Forest, Pres  
TrOps: David Sogge, TPO  
Nb: Roger L. Sullivan, VP  
TrInv: David Thoreson, VP&TrInvO  
EmplBen: Edmond O. Gunderson, VP&AsstTreas  
Charles Wittenberg, SrTO&AsstSec  
PersTr: Carolyn A. McLaughlin, SrTO  
Pam Rudolf, TO  
Leo A. Johnson, TO  
Prob: Darwin D. Marquardt, VP&SrTO  
Farm: Thomas Archbold, VP&TrFM  
Hal Fisher, TrFM  
Tax: David Anstadt, TxO

## NORWEST BANK NORTH DAKOTA, NA

CAPITAL MANAGEMENT & TRUST  
4th & Main Sts. 58126  
(Offices in Bismarck and Minot)  
Hd: Tom Hansen, ExecVP  
PersTr: Pam R. Ness, VP  
TrInv,Nb: David L. Rasmussen, VP  
EmplBen: Vicki Weber  
TrOps: Patricia D. Nicholson, TO  
FM: Wendell D. Herman, VP  
Nb: Steven Halverson, VP

## Grand Forks

### FIRST NATIONAL BANK IN GRAND FORKS

322 DeMers Ave. 58201  
701/795-3265 Tr\$240 Mil  
Hd: Peter Nielsen, ExecVP-Tr  
CorpTr: Douglas Carpenter, TO  
EmplBen: Paul A. Stenseth, VP&TO  
TrInv,ComTrf: Michael Winkel, IO  
TrDept/RE,Farm: Kenneth Olson, MgtO  
TrOps,TD: Gary Williams

### FIRST TRUST COMPANY OF NORTH DAKOTA

P.O. Box 1118 58201  
701/795-6164  
(Division of Fargo)  
Hd: Mark V. Hall, VP&SrTO  
PersTr: Karen Horge, TO&AsstSec  
Lynn Klein, TrAdmO  
Farm: Terry Longtin, TrFM

## Minot

### FIRST AMERICAN BANK & TRUST CO. OF MINOT

P.O. Box 1548 58701  
701/852-3361 Tr\$67 Mil  
Hd: James F. Searcy, SrVP&TO  
PersTr: Daniel C. Langemo, AsstVP&TO  
CorpTr,EmplBen: Armand Lynner, VP&TO  
TrOps: Mary Jane Gullingsrud

### FIRST WESTERN BANK AND TRUST

P.O. Box 1090 58702  
701/857-6183 Tr\$18 Mil  
Hd: J. H. Hoeven, III, ExecVP&TO  
PersTr: David B. Aas, CPA&TO  
TrOps: Peggy Parizek, AsstTO

## NORWEST BANK NORTH DAKOTA, NA

CAPITAL MANAGEMENT & TRUST  
P.O. Drawer 1488 58702  
701/852-4242  
(Office of Fargo)  
Hd: Steven Mays, VP

## Parshall

### PEOPLE BANK & TRUST

P.O. Box 7 58770  
701/862-3131  
Hd: Gary L. Lerberg  
EmplBen: Alan L. Lerberg  
TrOps,Nb,TD: Joan M. Zavalney

## Williston

### AMERICAN STATE BANK & TRUST COMPANY OF WILLISTON

P.O. Box 1446 58801  
701/572-2115 Tr\$25 Mil  
Hd,PersTr,CorpTr,TrInv,Nb: Noel K. Hanson,  
SrVP&TO

PersTr: Mark McGinley  
EmplBen,TrOps,TD: Tim Nehring, AsstTO

### FIRST NATIONAL BANK & TRUST CO. OF WILLISTON

P.O. Box 1827 58802  
701/572-2113 Tr\$49.6 Mil  
Hd,PersTr,CorpTr,Nb: Brown Parsons, TO  
PersTr,EmplBen: Don Jose  
PersTr,TrInv,EmplBen: Brad Bergman, TO  
TrOps: Lavinga Domagala, OpSupv

## OHIO

### Akron

#### BANK ONE, AKRON, NA

50 S. Main St. 44308  
216/375-1864 Tr\$780 Mil  
(Branch in Alliance)

Hd: Howard W. Cable, Jr., SrVP, Sec&TO  
PersTr: Chris Goldthorpe, VP&TO  
CorpTr: Charles D'Arcy, VP&TO  
Trlnv, ComTrf: John P. Werner, TO  
EmplBen: Wade Douglas Clark, TO  
TrOps: Margaret D. Neidert, TO

#### FIRST NATIONAL BANK

106 S. Main St. 44308  
216/384-7300 Tr\$2.4 Bil

Hd: Gregory R. Bean, SrVP&SrTO  
PersTr: Robert M. Bonchack, VP&TO  
CorpTr: Terry L. Cariglio, TO  
Trlnv: Frederick D. Dodson, VP&TO  
TrOps: Gary M. Toth, TO  
Nb: Michael Ayers, TO

#### NATIONAL CITY BANK, AKRON

P.O. Box 2009 44309  
216/375-8704 Tr\$850 Mil

Hd: Allen E. Loomis, SrVP  
PersTr: Richard S. Amundsen, VP  
Trlnv: Rebecca G. McClelland, AsstVP  
Robert J. Barnes, TrlnvO  
EmplBen: M. Patricia Allen, VP  
CorpTr, TrOps: J. Arlene Watson, VP  
Nb: Kathryn E. Hay, AsstVP

#### SOCIETY NATIONAL BANK

157 S. Main St. 44308  
216/379-1645 Tr\$300 Mil  
(Trust Office of Cleveland)  
Philip C. Bradley, SrVP

### Alliance

#### BANK ONE, AKRON, NA

5015 S. Main St. 44308  
216/821-5350 Tr\$76 Mil  
(Branch of Akron)

Hd: Howard Cable, VP&SrTO

#### UNITED NATIONAL BANK & TRUST CO.

2 W. State St. 44601  
216/823-4540  
(Branch of Canton)

Hd: George K. Weimer, Jr., VP&TO

### Ashtabula

#### SOCIETY BANK OF EASTERN OHIO, N.A.

Ashtabula District  
4717 Main Ave. 44004  
216/998-2222 Tr\$122 Mil  
(Branch of Canton)

Hd: Douglas A. Hedberg, DistPres  
Trlnv, PersTr: C. R. Sayre, VP&TO  
EmplBen, Nb: Robert E. Martin, Jr., VP&TO  
William W. Hill, TO

### Beachwood

#### AMERITRUST COMPANY N.A.

2101 Richmond Rd. 44122  
216/464-2568/69  
(Branch of Cleveland)

Hd: Richard W. Stenberg, VP  
PersTr: David R. Hersman, VP

### Bowling Green

#### MID-AMERICAN NATIONAL BANK & TRUST CO.

222 S. Main St. 43402  
419/531-7005 Tr\$80 Mil

PersTr, CorpTr, EmplBen, Nb: Dan B. Hathaway, VP&SrTO  
Nb: Karen Simons, AsstVP/CFP  
EmplBen: Cathy Finkhausen, TOpO

### Bridgeport

#### BELMONT COUNTY NATIONAL BANK

325 Main St. 43912  
614/635-1142  
(Branch of St. Clairsville)

### Brilliant

#### PEOPLES BANKING COMPANY

3rd & Ohio 43913  
614/598-4101  
(Branch of Martins Ferry)

### Cambridge

#### PEOPLES BANKING COMPANY

914 Wheeling Ave. 43725  
614/432-2361  
(Branch of Martins Ferry)

### Canton

#### CENTRAL TRUST CO. OF NORTHEASTERN OHIO

Central Plaza 44711  
216/438-8360 Tr\$310 Mil

Hd: Walter J. Paull, VP&SrTO  
PersTr: Alexander Hays, IV, SrTO  
CorpTr: Timothy Steitz, AsstTO  
Trlnv: Paul T. Brady, TO  
TrOps: Dave Schumacher, Supv  
EmplBen: Robert C. Stark, TO  
EstAdm: Michelle Leasure, TO

#### SOCIETY BANK OF EASTERN OHIO, N.A.

126 Central Plaza North 44702  
216/489-5400 Tr\$931 Mil

(Branches in Ashtabula & Youngstown)  
Hd: James P. Komerer, ExecVP-TrDiv  
Hd, EmplBen: Edwin C. Messerly, VP&TO  
PersTr: Donald J. Dressler, VP&TO  
James Rutledge, VP&TO  
Trlnv: Gary R. Martzoff, SrVP-Trlnv  
TrOps: Linda M. Zaleski, VP  
CorpTr: Stephen C. Donatini, VP&TO

#### UNITED NATIONAL BANK & TRUST CO.

P.O. Box 190 44701  
216/438-1224 Tr\$165 Mil  
(Branch in Alliance)

Hd: Robert M. Sweeney, SrVP&TO  
PersTr: Suzanne M. Hunter, TO  
Trlnv: Marc B. Inboden, VP&TO  
EmplBen: Samuel M. Lincoln, VP&TO  
TrOps: Ronald Buttery

### Celina

#### THE CITIZENS COMMERCIAL BANK & TRUST COMPANY

P.O. Box 170 45822  
419/586-5121 Tr\$25 Mil  
Hd, PersTr, Nb: C. L. Stephenson  
EmplBen: Collin J. Bryan  
TrOps: Jacqueline Schleucher

### Chillicothe

#### BANCOHIO NATIONAL BANK

27 W. Second St. 45601  
614/773-2644  
(Branch of Columbus)  
Charles A. Loy, AsstVP

### Cincinnati

#### AMERITRUST COMPANY, N.A.

525 Vine St. 45202  
513/762-8360  
(Branch of Cleveland)

Hd: Paul S. Recker, VP  
William A. Harding, VP  
D. Bruce Ross, VP

#### THE CENTRAL TRUST CO., NatAssn

201 E. Fifth St. 45202-4117  
513/651-8410 Tr\$3.2 Bil  
Hd: Cortland J. Meader, ExecVP

PersTr: George R. Landreth, SrVP  
EmplBen: Stephen A. Curfman, VP  
Trlnv: Walter K. Parker, SrVP  
TrOps: Gene A. Weber, VP  
Mktg: Ellen van der Horst, VP

#### CITIZENS FEDERAL SAVINGS

525 Vine St. 45202  
513/721-3232  
(Branch of Dayton)

David Kilgo, AsstVP  
Dianne Burris, TO

#### FIFTH THIRD BANK

38 Fountain Square Plaza 45263  
513/579-5434 Tr\$3.5 Bil

Hd: N. B. Tucker, Jr., ExecVP  
InstAdmin: Robert J. King, Jr., VP&TO  
PersTr: Phillip C. Long, VP&TO  
EmplBen: Timothy J. Lysaght, VP&TO  
CorpTr: Thomas Donelan, SrTO  
Trlnv: Michael Brumm, SrVP&TO  
PersTrlnv: William F. Reid, SrTO  
George G. Strietmann, TO  
InstTrlnv: Marilyn J. Osborn, VP&TO  
TrOps: Michael D. Baker, VP

## STAR BANK N.A.

#### STAR BANK, N. A., CINCINNATI

P.O. Box 1118 45201  
513/632-4621 Tr\$2.1 Bil

Hd, Nb: Thomas J. Lakin, SrVP  
PersTr: Harold A. Klink, VP&TO  
CorpTr: Nicholas Shundich, VP&TO  
Trlnv, ComTrf: B. Randolph Bateman, SrVP  
TrOps: William J. Keller, VP&TO  
EmplBen: Richard A. Whitrow, VP&TO

#### NORTH SIDE BANK & TRUST CO.

4125 Hamilton Ave. 45223  
513/542-7800 Tr\$48.5 Mil

Hd: Donald A. Beimesche, VP&TO  
PersTr: John E. Prues, TO

#### THE PROVIDENT BANK

One E. Fourth St. 45202  
513/579-2081 Tr\$1.8 Bil

Hd: Jerry L. Grace, SrVP  
TrAdm: Thomas J. Blank  
PersTr: Craig M. Mann  
CorpTr: Jacqueline M. Dever  
Trlnv: Thomas C. Diehl  
EmplBen: James S. Cambron  
TrOps: Daniel F. Eckstein  
Nb: Dennis M. Charlton  
StkTrans: William Parsons

#### SOCIETY BANK

420 Walnut St. 45202  
513/721-1265  
(Branch of Dayton)  
Ralph J. Waldrogl, SrVP&TO

### Cleveland

#### AMERITRUST COMPANY, N.A.

P.O. Box 5937 44101  
216/687-5200 Tr\$13.5 Bil  
(Branches in Beachwood, Cincinnati & Columbus.  
Affiliates in Tampa, FL, Denver, CO, St. Louis,  
MO & New York, NY)

Hd: John F. Miller, SrExecVP  
TrAdm: Frank I. Harding III, ExecVP  
Trlnv: Richard C. Hyde, ExecVP&ChIO  
PersTr: Hilton P. Young, SrVP  
TrFinSvcs/Mktg: Ronald G. Gymer, SrVP  
CorpTr: William T. Renz, SrVP  
EmplBen: Gary W. Queen, SrVP  
TrOps: John Stulak, Jr., SrVP  
InvRes: James R. Kirk, SrVP-Dir  
PersTrlnv: Paul D. Neidhardt, SrVP  
EmplBenInv: Dennis M. Grapo, SrVP

#### BANK ONE CLEVELAND, N.A.

1255 Euclid Ave. 44115  
216/781-3333 Tr/o\$400 Mil  
Hd, PersTr: John J. Reidy, Jr., SrVP&TO  
Trlnv: Latham W. Murley, SrTrlnvO  
EmplBen: Betsy Langer Kapp, VP&TO  
TrOps: Richard H. Lindoerfer, AsstVP

**HUNTINGTON TRUST COMPANY, N.A.**

917 Euclid Ave. 44115

216/344-6578

(Branch of Columbus)

Hd: Linda Kay, VP  
 PersTr(Cleveland): Robert Gerseny, VP  
 EmplBen(Cleveland): Kathy Beyl, VP  
 Inv(Cleveland): Douglas V. Epp, VP

**NATIONAL CITY BANK**

1900 E. 9th St., P.O. Box 5756 44101

216/575-2000 Tr\$6.8 Bil

(Affiliated Trust Co. in W. Palm Beach, FL)

Divisions:

Hd: Richard E. Beeman, ExecVP  
 PersTrSvcsDivHd: Lloyd F. Loux, SrVP  
 TrProb: Charles G. Martis, VP  
 TrTax: Robert C. Johnson, VP  
 TrNb: Bert W. Zahn, VP  
 FdsMgtDivHd: J. Warren Hall, SrVP  
 TrInv: William B. Roe, SrVP  
 TrOps: C. Joseph Fox, VP  
 CorpTr: E. J. Etowski, Jr., VP  
 EmplBen: William F. Berratt, VP

**THE PROVIDENT BANK**

1111 Superior Ave. 44114

216/694-2351 Tr\$100 Mil

Hd: Gerald S. Falcon, VP&TO  
 TrInv: Michael C. Hardony, IO  
 EmplBen: Helen E. Sovol, AsstIO  
 Laura McCarthy, TO  
 TrOps: Tina Ledford

**SOCIETY NATIONAL BANK**

800 Superior Ave. 44114

216/344-3000 Tr\$3.0 Bil

(Trust Office in Akron)

Hd: Anthony Heyworth, ExecVP  
 PersTr: William Karnatz, SrVP  
 Louis E. Dougherty, VP  
 Mark W. Immelt, VP  
 Thomas R. Becker, VP  
 CorpTr, EmplBen: James J. McGuire, SrVP  
 EmplBenOps: Donald J. Bisesi, VP  
 Sls&Est: Timothy J. Connors, VP  
 TrInv: Donald Cruise, SrVP  
 RE: John Breault, Mgr  
 TrOps: N. F. Bour, VP  
 Tx: W. M. Wright, VP

**★ Columbus****AMERITRUST COMPANY N.A.**

33 N. Third St. 43215

614/224-0670

(Branch of Cleveland)

Hd: Brenton I. Chivington, VP

**BANCOHIO NATIONAL BANK**

155 E. Broad St. 43251-0050

614/463-7482 Tr\$1 Bil

(Branches in Chillicothe, Springfield &amp; Zanesville)

Hd: Alan J. Davidson, ExecVP  
 PersTr: John L. Sauter, VP  
 CorpTr: P. Joseph Sesler, VP  
 TrInv: Robert J. Murphy, VP  
 ComTrF: Ellwood Lewis, VP  
 EmplBen: Richard D. B. Funkhouser, VP  
 TrOps: Jim S. Deyo, VP  
 NbPers: Larry D. Snyder, VP  
 NbCorp: Christopher C. Binkert, VP

**BANK ONE TRUST COMPANY, NA**

100 E. Broad St. 43271-0191

614/248-5995 Tr\$824 Mil

Hd: C. Thomas Rice, Pres  
 PersTr: Bernard B. Smyth, II, VP  
 EmplBen: H. Herbert Schupp, VP  
 TrOps: Jay Mossman, SrVP  
 CorpTr: Roger R. LaCharite, VP  
 Contr: Jon W. Bennett

**CITIZENS FEDERAL SAVINGS**

66 S. Third St. 43216

614/461-9241

(Branch of Dayton)

Stephen F. Carr, AsstVP

**HUNTINGTON TRUST COMPANY, N.A.**

41 S. High St. 43287

614/463-4206 Tr\$1.7 Bil

(Branches in Cleveland, Dover, Lima &amp; Toledo)

GpHd: Norman A. Jacobs, Pres  
 DivAdmin(Cleveland): Linda R. Kay, VP  
 PersTr(Columbus): William L. Smith, VP  
 PersTr(Cleveland): Robert Gerseny, VP  
 EmplBen(Columbus): Carson E. Luginbuhl, VP  
 EmplBen(Cleveland): Kathy Beyl, VP  
 CorpTr: Michael D. Roth, VP  
 Inv(Cleveland): Douglas Epp, VP  
 Inv(Columbus): David C. Will, VP  
 TrOps: Diana Willen, VP  
 Mktg(Columbus): Matthew D. Palmer, VP  
 Mktg(Cleveland): Linda R. Kay, VP  
 Mktg(Wholesale): Karen A. Barrett, VP

**TRUSTCORP BANK, OHIO**

85 E. Gay St. 43215

614/464-0046

(Branch of Toledo)

Thomas J. LaLonde, VP

Andrew Klinker, TO

**Dayton****BANK ONE, DAYTON, NA**

Kettering Tower 45401

513/449-8860 Tr\$1.34 Bil

Hd: Jonathan G. Verity, ExecVP  
 PersTr: Robert L. Nugent, VP  
 TrInv: David Y. Handlir, VP  
 TrOps: William Childress, VP  
 TxDept: Charles Peterson, VP  
 EmplBen: Don Middendorf, VP  
 Nb: Hal Andres, SrTO

**CITIZENS FEDERAL SAVINGS & LOAN**

8 N. Main St. 45205

513/461-0522

(Branches in Cincinnati &amp; Columbus)

Hd: Hudson Green, VP  
 PersTr: Maureen Maloney, AsstVP  
 TrInv: Dennis Neff, IO  
 EmplBen, TrOps, TDP: Roger Borchers, AsstVP  
 Nb: Michael R. Miller, TO

**FIRST NATIONAL BANK**

One First National Plaza 45402

513/226-2118 Tr\$300 Mil

Hd: Rebecca Hawk Roess, VP&TrDivMgr  
 PersTr: James T. Neef, VP&TO  
 TrInv: Woodrow W. Stroud, Jr., VP&TO  
 EmplBen: John W. Sommer, VP&TO  
 TrOps: Kenyon N. Murley, TO  
 Prob: Frank B. Williams, III, VP&TO  
 Nb: David W. Becher, AsstVP&TO

**SOCIETY BANK, N.A.**

34 N. Main St. 45402

513/226-6333 Tr\$1.5 Bil

(Branches in Cincinnati &amp; Springfield)

Hd: Trace B. Swisher, ExecVP  
 DptyHd: Robert D. Shaw, SrVP  
 PersTr: C. R. Barnes, VP  
 CorpTr, EmplBen: J. W. Haman, VP  
 TrInv, ComTrF: Richard J. Rolfes, VP  
 TrOps: John W. Woodward, VP  
 Nb, EmplBen: Diane P. Thielking, VP&Mgr  
 Nb-Pers: Charles L. Moore, Jr., VP  
 TDP: Michael D. Rutherford, Mgr  
 Tx: Jan Goodwin, VP&Mgr

**TRUSTCORP BANK, OHIO**

215 N. Main St. 45402

419/461-0295

(Branch of Toledo)

Kenneth A. Dorsett, RegTO

**Defiance****THE STATE BANK AND TRUST COMPANY**

P.O. Box 467 43512

419/782-8950 Tr\$58.2 Mil

Hd, EmplBen: Robert W. Constien, VP  
 PersTr: Paul Brenner  
 ComTrF, TrOps: Mary Goddard

**TRUSTCORP BANK, OHIO**

414 Second St. 43512

419/784-1221

(Branch of Toledo)

Kenneth E. Baroff, RegTO

**Dover****HUNTINGTON TRUST COMPANY, N.A.**

232 W. Third St. 44622

216/343-6611

(Branch of Cleveland)

Hd: Lawrence Markworth, VP

**East Liverpool****BANK ONE, YOUNGSTOWN, N.A.**

120 E. 5th St., P.O. Box 1029 43920

216/385-2265

(Branch of Youngstown)

**Eaton****EATON NATIONAL BANK & TRUST CO.**

P.O. Box 309 45320

513/456-5544

Hd: Perry Brown

**Elyria****ELYRIA SAVINGS & TRUST NATIONAL BANK**

Broad &amp; Court Sts. 44035

216/329-3000 Tr\$60 Mil

Hd: W. Robert Manning, Jr., SrVP&amp;SrTO

**LORAIN COUNTY BANK**

124 Middle Ave. 44035

216/329-8140 Tr\$100 Mil

Hd, EmplBen, Nb: Kenneth E. Reiber, SrVP&SrTO  
 PersTr, Prob: Neal A. Conger, VP&TO  
 CorpTr, TrOps: Diane Rowe, TO  
 PersTr: James L. Kier, VP&TO  
 G. Sue DeChant, TO  
 TrInv: William T. McBride, TrInvO  
 TDP: Laraine Bailey

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## OHIO (Cont'd)

### Findlay

#### FIFTH THIRD BANK OF NORTHWESTERN OHIO, N.A.

P.O. Box 748 45839  
419/424-8530 Tr\$79 Mil  
(Branches in Fostoria & Tiffin)  
Hd,TrInV,Nb: Richard P. Zunkiewicz, GpVP&TO  
PersTr: Mark D. Gazarek, AsstVP&TO  
EmplBen: Charlotte Hardin, TO  
TrOps: Sharon A. Dunbar

#### TRUSTCORP BANK, OHIO

Findlay Trust Office  
418 S. Main St. 45840  
419/422-6950  
(Branch of Toledo)  
Joyce C. Yates, SrRegTrAdm  
Amy J. Wigdale, RegTrAdm

### Fostoria

#### THE FIFTH THIRD BANK OF NORTHWESTERN OHIO, N.A.

220 Perry St. 44830  
419/435-1825  
(Branch of Findlay)

### Hamilton

#### FIRST NATIONAL BANK OF SOUTHWESTERN OHIO

3rd & High Sts. 45012  
513/867-4818 Tr\$570 Mil  
Hd: James J. Ashburn, SrVP&SrTO  
PersTr: Dennis G. Walsh, TO  
CorpTr,Taxes: David D. Schul, TO  
TrOps: Frank M. Peters, TopO  
TrInV: Dennis C. Dietz, SrTrInVO  
RE: Ronald E. Sunderhaus, TO  
EmplBen: Marilyn N. Wilson, EBO

#### STAR BANK, N.A., BUTLER COUNTY

High St. & Journal Square 45012  
513/867-5133 Tr\$350 Mil  
Hd,Nb: William A. Groth, SrVP&ChTO  
PersTr: Margaret Kollstedt, SrTO  
TrInV,ComTrF: Joseph P. Belew, TO  
EmplBen: Jack Flege, TO  
Ursula Umberg, TO  
TrOps: Nancy Wenning, TO

### Lancaster

#### CENTRAL TRUST CO.

117 W. Main St. 43130  
614/464-2264  
(Branch of Newark)  
R. A. Jackson, SrTO  
Nb: Stephen Litwiller

### Lebanon

#### LEBANON-CITIZENS NATIONAL BANK

P.O. Box 59 45036  
513/932-1414 Tr\$30 Mil  
Hd: Bernard H. Wright, Jr., TO  
TrOps: W. Jean Bell, AsstTO

### Lima

#### HUNTINGTON TRUST COMPANY, N.A.

631 W. Market St. 45802  
419/226-8239  
(Branch of Columbus)

Hd: Robert Shenk, AsstVP

#### THE METROPOLITAN BANK OF LIMA, OHIO

P.O. Box 640 45802  
419/229-2015 Tr\$291 Mil  
John M. Dunnick, ChmTrComm  
Hd: G. Russel West, SrVP&TO  
PersTr: Evans T. Pseekos, VP&TO  
TrOps: Teresa Hunsaker  
PvtBnkg: Barbara Turgon

TrInV: Stephen M. Bryan, VP&TO  
EmplBen: H. William Manley, VP&TO  
CorpTr: Diane Matter, AsstVP

#### TRUSTCORP BANK, OHIO

920 N. Cable 45805  
419/228-2011  
(Branch of Toledo)  
Janet C. Hawk, RegTrAdm

### Lorain

#### CENTRAL TRUST CO. OF NORTHERN OHIO, NatAssn

1949 Broadway 44052  
216/244-1965 Tr\$50 Mil  
Hd: David E. Nacjar, VP&TO  
TrOps: Dorothy M. Maruschak

#### LORAIN NATIONAL BANK

457 Broadway 44052  
216/244-6000 Tr\$84 Mil  
Hd,PersTr,Prob,Tax,TrInV,Nb: Emma N. Mason, SrVP&TO  
PersTr: Joanne E. Hindel, AsstVP&TO  
CorpTr,EmplBen,TrInV,Nb: Douglas Substantley, VP&TO  
TrOps: Robert R. Jones, TO

### Mansfield

#### BANK ONE OF MANSFIELD

28 W. Park Ave. 44901  
419/525-5500 Tr\$105 Mil  
Hd,TrInV,Nb: Robert J. Sutter, SrVP&SrTO  
PersTr,CorpTr,EmplBen: Paul H. Dudte, Jr., VP&TO

#### RICHLAND TRUST CO.

3 N. Main St. 44901  
419/522-4411 Tr\$100 Mil  
Hd,CorpTr,Nb: Richard Adams, SrVP&TO  
PersTr,TrInV: Harold H. Davis, VP&TO  
EmplBen: Pepper Stevens, AsstTO  
TrOps: Charla Pore, TrAdmO

#### TRUSTCORP BANK, OHIO

42 N. Main St., P.O. Box 849 44901  
419/525-7676  
(Branch of Toledo)  
Hd,Nb: J. A. Walter, VP  
EmplBen,TrOps: Robert J. Hilliard, RegTO

### Marietta

#### THE CENTRAL TRUST COMPANY OF SOUTHEASTERN OHIO, NatAssn

P.O. Box 661 45750  
614/373-1147 Tr\$14 Mil  
Hd: Robert A. Jackson, TO  
TrOps: Judy A. Hoff, VP&AsstTO

#### PEOPLES BANKING & TRUST CO.

P.O. Box 666 45750  
614/374-6107 Tr\$74 Mil  
Hd,PersTr,Nb: David B. Baker, ExecVP&TO  
CorpTr: Joseph P. Grof, TrAdmO  
TrInV,ComTrF: Linda L. Wootton, VP&TrInVO  
TrOps: EmplBen: Jeffrey D. Welch, VP&TO  
TrAdmin: Launa H. Morus, TrAdmO

### Martins Ferry

#### PEOPLES BANKING COMPANY

30 S. 4th St. 43935  
614/633-3151  
(Branches in Brilliant, Cambridge, St. Clairsville, Scio & Tiltonsville)  
Hd: John P. Frazier, SrVP&TO

### Massillon

#### FIRST NATIONAL BANK IN MASSILLON

P.O. Box 585 44648  
216/832-9801 Tr\$76 Mil  
Hd,PersTr: Christine E. Kruman VP&SrTO  
TrInV: Wesley Meinerding, AsstVP  
EmplBen: Scott Kettler, TO

### Medina

#### OLD PHOENIX NATIONAL BANK

39 Public Square 44256  
216/722-5555 Tr\$202 Mil  
Hd: George P. Paidas, SrVP&TO  
PersTr: Mary Jo Morse, TO  
EmplBen: Catherine M. Carmany, VP&TO  
TrOps: Donna Watkins, TopO

### Middletown

#### FIRST NATIONAL BANK OF SOUTHWESTERN OHIO

2 N. Main St. 45042  
513/425-7548 Tr\$100 Mil  
Hd: R. P. Ely, Jr., VP&SrTO  
PersTr,CorpTr: R. L. Garver, TO  
PersTr: J. E. Gaw, TO  
Prob: M. E. Paul, TO

### Mount Vernon

#### FIRST KNOX NATIONAL BANK

P.O. Box 871 43050  
614/397-6344 Tr\$40 Mil  
Hd: Herbert L. Belden, VP&TO  
CorpTr,EmplBen: David R. Irvin, VP&TO  
Mary T. Collins, TrAdm  
Mary A. Durbin, TopO

### Newark

#### CENTRAL TRUST CO.

P.O. Box AE 43055  
614/345-3471 Tr\$55 Mil  
(Branches in Lancaster and Zanesville)  
Hd: R. A. Jackson, SrTO  
Nb: Stephen Litwiller

#### PARK NATIONAL BANK

50 N. Third St. 43055  
614/349-8451 Tr\$164 Mil  
Hd,Nb: Stuart N. Parsons, VP&TO  
TrInV,ComTrF: Terry Myers, AsstVP&TO  
PersTr: John Uible, TO  
TrOps: Beverly A. Clark, AsstTO  
EmplBen: Mary M. Larimer, AsstTO

### Norwalk

#### CITIZENS NATIONAL BANK

12-14 E. Main St. 44857  
419/668-3736  
Hd: W. C. Goetz, Pres&TO  
Admin: J. Griggs, AsstTO

### Piqua

#### CITIZENS HERITAGE BANK, N.A.

(An affiliate of Fifth Third Bancorp)  
326 N. Main St. 45356  
513/778-1411 Tr\$146 Mil  
Hd,Plng: Roy H. DePriest, SrVP  
Ops,BusDev: Nancy H. Gunter, VP  
PersTr,Nb: Peter M. Klosterman, VP  
CorpTr,EmplBen: Brian W. Phillips, TO  
TrInV: Neill H. Hass, IO  
ComTrF: David K. Selsor, TO

### Portsmouth

#### BANK ONE OF PORTSMOUTH, N.A.

P.O. Box 301 45662  
614/354-3261 Tr\$75 Mil  
Hd: Brian Ashley, VP&SrTO  
Admin: Paul David Fowler, TO  
TrOps: Ruth Ann Logan, AsstTO  
EmplBen: James Brown, BkgO

#### STAR BANK

P.O. Box 1151 45662  
614/353-4151 Tr\$51 Mil  
Hd: Mark Prince, SrTO  
TrOps: Julie Brown  
EmplBen: Colin M. McCall, AsstTO



## Russellville

### THE FIFTH THIRD BANK OF SOUTHERN OHIO

Columbus & Main Sts. 45168

513/377-3901

Hd: Robert C. Martin

## St. Clairsville

### BELMONT COUNTY NATIONAL BANK

P.O. Box 249 43950

614/695-3323 Tr\$33 Mil

(Branches in Bridgeport & Shadyside)

Hd: Richard E. Dolan, SrVP&TO

TrOps: Madelyn Witsberger, AsstVP&TO

### PEOPLES BANKING COMPANY

199 W. Main St. 43950

614/695-5370

(Branch of Martins Ferry)

## Sandusky

### TRUSTCORP BANK, OHIO

135 E. Washington Row 44870

419/625-5631

(Branch of Toledo)

Donald J. Breen, RegTO

## Scio

### PEOPLES BANKING COMPANY

Main St. 43988

614/945-3511

(Branch of Martins Ferry)

## Shadyside

### BELMONT COUNTY NATIONAL BANK

4105 Central Ave. 43947

614/671-9345

(Branch of St. Clairsville)

## Springfield

### BANCOHIO NATIONAL BANK

4 W. Main St. 45502

513/324-5851

(Branch of Columbus)

Steven W. Howard, TO

### THE SECURITY NATIONAL BANK & TRUST CO.

P.O. Box 1408 45501

513/324-6807 Tr\$90 Mil

Hd: Daniel M. O'Keefe, VP&TO

PersTr: Richard O. Matthies, AsstVP&TO

TrInv: John T. Blake, TrInvO

EmplBen: Brenda S. Haybarker

### SOCIETY BANK, N.A.

1 S. Fountain Ave. 45501

513/324-7061

(Branch of Dayton)

Constance Beam Smith, TO

## Steubenville

### BANK ONE, YOUNGSTOWN, N.A.

401 Market St. 43952

614/282-3665

(Branch of Youngstown)

### MINERS & MECHANICS SAVINGS & TRUST CO.

P.O. Box 100 43952

614/283-3731 Tr\$36 Mil

Joseph Cartledge, VP&TO

Melba Martin, TO

## Tiffin

### THE FIFTH THIRD BANK OF NORTHWESTERN OHIO, N.A.

79 S. Washington St., P.O. Box 798 44883

419/447-3213

(Branch of Findlay)

## Tiltonsville

### PEOPLES BANKING COMPANY

134 Third St. 43963

614/859-2127

(Branch of Martins Ferry)

## Toledo

### FIRST NATIONAL BANK

Madison & Huron Sts. 43603

419/259-6809 Tr\$788 Mil

Hd: James P. Silk, VP

PersTr: Mary K. Hamilton, VP

TrInv: Charles W. Porter, VP

EmplBen: Harry M. Behrendt, Jr., VP

TrOps: James A. Foote, TO

Nb: Glenn N. Raitz, TO

### HUNTINGTON TRUST COMPANY, N.A.

300 Madison Ave. 43603

419/321-1133

(Branch of Columbus)

Hd: Virgil Satchwell, VP

### OHIO CITIZENS BANK

405 Madison Ave., P.O. Box 1688 43603

419/259-6605 Tr\$1,004 Bil

Hd: Louis E. Yonney, ExecVP

PersTr: Edward R. Cahill, Jr., VP

Gerald V. Hazel, VP

CorpTr: Wendy L. Perz, AsstVP

TrInv: David J. Gorny, VP

John M. Ryan, VP

EmplBen: Dennis P. Williams, VP

TrOps: Kathleen T. Andrews, AsstVP

Nb: Thomas Gess, VP

### TRUSTCORP BANK OHIO

P.O. Box 10099 43699-0099

419/259-8142 Tr\$3.3 Bil

(Branches in Columbus, Dayton, Defiance,

Findlay, Lima, Mansfield & Sandusky)

Hd: David A. Snively, ExecVP

PersTr: Jerome J. Robison, SrVP

TrInv-FI: Theodore T. Hahn, SrVP

TrInv-Eq: Steven E. Schleman, SrVP

TrOps: George A. Murphy, VP

EmplBenTr: Julie B. Higgins, SrVP

CorpTr: Craig H. Shapneck, CTO

Prob: Erwin Diener, SrTO

RE: Arthur A. Morgan, SrTO

Nb: Michael R. Miller, VP

## Troy

### FIRST NATIONAL BANK & TRUST CO.

910 W. Main St. 45373

513/335-8351 Tr\$186 Mil

Hd, TrInv, Nb: Richard J. Fraas, SrVP&TO

PersTr, CorpTr, EmplBen: Phillip M. Jones, VP&TO

PersTr, TrOps: Viola Strame, TO

## Van Wert

### THE PEOPLES BANK & TRUST

114 E. Main St. 45891

419/238-2399

Hd: Glen R. Jenkins, SrVP&TO

## Warren

### BANK ONE, YOUNGSTOWN, N.A.

106 E. Market St. 44481

216/841-7000

(Branch of Youngstown)

### SECOND NATIONAL BANK OF WARREN

P.O. Box 1311 44482

216/841-0238 Tr\$185 Mil

Hd: T. C. DeRoss, VP&SrTO

AcctAdm: J. A. Hatcher, VP

PersTr, EstSettmt: S. M. Golias, AsstTO

TrInv: R. Fenwick, VP&IO

TrOps: J. R. Donaldson, VP

J. Zymaris, AsstOpMgr

Nb: R. Garcia, AsstVP&TBDO

## West Union

### FIFTH THIRD BANK OF SOUTHERN OHIO

P.O. Box 158 45693

513/544-2358 Tr\$1.3 Mil

Hd: John H. Condon, Pres&TO

TrOps: Kay Johnson

Nb: W. Beasley

R. Steele

## Wilmington

### NATIONAL BANK AND TRUST COMPANY

48 N. South St. 45177

513/382-1441 Tr\$38 Mil

Hd: Sarah E. Barker, VP&SrTO

Ray Bartel, AsstVP&TrInvO

Jill Green, TOpO

## Wooster

### WAYNE COUNTY NATIONAL BANK

Public Square 44691

216/264-1222 Tr\$76 Mil

Hd, PersTr, CorpTr, TrInv: Stephen E. Kitchen,

SrTO&ExecVP

PersTr: Thomas S. Rumbaugh, AsstTO

ComTrF, EmplBen: Jennifer A. Guenther, AsstTO

## Youngstown

### BANK ONE, YOUNGSTOWN, N.A.

6 Federal Plaza West 44503

216/742-6740 Tr\$475 Mil

(Branches in East Liverpool, Steubenville & Warren)

### THE DOLLAR SAVINGS & TRUST CO.

P.O. Box 450 44501

216/744-9000 Tr\$700 Mil

Hd: Herbert H. Pridham, SrVP&SrTO

PersTr: Mark J. Wenick, VP&TO

CorpTr: W. S. Lakin, SrTO

TrInv: J. Bernard Fischer, SrTO

EmplBen: Robert M. Reto, AsstTO

TrOps: Dennis J. Delon, SrTO

### MAHONING NATIONAL BANK

P.O. Box 479 44501

216/742-7000 Tr\$270 Mil

Hd, Nb: Gregory L. Ridler, Pres&SrTO

EstAdmin: C. Richard Jones, VP&TO

TrInv, ComTrF: Samuel Steffanina, TO&TrInvMgr

TrOps: John Wol, AsstVP&TO

CorpTr, EmplBen: Patrick A. Sebastiano, VP&TO

PersTr: Terrence F. Cloonan, TO

### SOCIETY BANK OF EASTERN OHIO, N.A.

Mahoning Valley District

422 Main St. 44503

216/743-3134

(Branch of Canton)

Gerald F. Dreier, VP&TO

## Zanesville

### BANCOHIO NATIONAL BANK

11 N. Fourth St. 43701

614/454-1271

(Branch of Columbus)

William R. Baker, AsstVP

### THE CENTRAL TRUST CO.

434 Main St. 43701

614/452-9901

(Branch of Newark)

R. A. Jackson, SrTO

Nb: Stephen Litwiller

### FIRST NATIONAL BANK OF ZANESVILLE

422-428 Main St. 43701

614/455-7060 Tr\$115 Mil

Hd: Raymond L. Hecker, SrVP&TO

Jon L. Vannice, TrInvO

EmplBen: Bernadette Cassidy, TO

TrOps: John W. Carr, AsstTO

## OKLAHOMA

### Ada

#### FIRST NATIONAL BANK & TRUST CO.

101 E. Main St. 74820  
405/332-5132 Tr\$30 Mil  
Hd: M. Keywood Deese, VP&SrTO

### Alva

#### CENTRAL NATIONAL BANK OF ALVA

P.O. Box 667 73717  
405/327-1122  
Gertrude Myers, ChmBd&CEO  
William R. Buckles, Pres  
Evelyn Myers, VP  
Allen J. Crouch, VP&TO  
Orin R. Lancaster, VP&TO  
Lynn E. Heasley, VP&Csh  
J. Michael George, VP  
Clint A. Elliott, VP  
Mary Davison, Aud&AsstCsh  
E. A. Ware, AsstCsh  
Phil Hamilton, AsstVP  
Roger Nobis, AsstCsh  
Weeta Kelley, AsstCsh

### Ardmore

#### EXCHANGE NATIONAL BANK AND TRUST COMPANY

P.O. Box 789 73402  
405/223-5000 Tr\$61 Mil  
Hd: Charles F. Williams, SrVP&TO  
TrAdmin: Mary Frances Carroll, AsstVP  
TrOps: Michael A. Rodriguez, TOpO

#### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 69 73401  
405/223-1111 Tr\$36 Mil  
Hd: Charles R. Milner, SrVP&SrTO  
PersTr: Dianna L. Dean, AsstVP&TO  
TrOps: Dana G. Williams, TOpO

### Bartlesville

#### FIRST NATIONAL BANK

P.O. Box 2248 74005  
918/337-3290  
Hd: Betty H. Dalrymple, SrVP&SrTO  
TrTx: Glenn Jamison, VP&TO  
Geraldine Knipmeyer, AsstTO  
TrOps: Bertha Lanckriet, VP&TO  
Sheila Evans, AsstTOpO  
TrInv: Larry Watson, VP&TrInvO  
TrAdm: Stephen Colaw, TO

#### UNION BANK & TRUST

P.O. Box 939 74005  
918/336-8610  
Hd: Charalette L. Morrison, SrVP&SrTO  
Jack I. Seidle, VP&TO  
TrOps: Barbara Reynolds  
Linda M. Farnan, TO

### Billings

#### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 307 74630  
405/725-3222  
(Branch of Perry)  
Duane E. Palovik, SrVP&AsstTO

### Bixby

#### CITIZENS SECURITY BANK & TRUST CO.

P.O. Box 130 74008  
918/366-8264 Tr\$10 Mil  
Hd, TrInv, Nb: James W. Allison, ExecVP&TO  
PersTr, EmplBen, TrOps: Russell Smith, VP&TO

### Blackwell

#### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 31 74631  
405/363-3313  
Hd: Joe Berry Cannon, Pres&TO  
Bill Chambers, ExecVP&TO  
Virginia Mardis, ExecSec&AsstTO  
**SECURITY BANK & TRUST CO.**  
P.O. Box 151 74631  
405/363-1940 Tr\$15 Mil  
Hd: W. W. Rodgers, ChmBd&CEO  
TrOps: Doris Samuel, AsstVP&TO

### Broken Arrow

#### THE FIRST NATIONAL BANK & TRUST CO.

P.O. Box 70 74013  
918/251-5371 Tr/u\$1 Mil  
(Assets Managed by The Trust Company of  
Oklahoma, Tulsa, Oklahoma)  
Robert Eskridge, TO

### Chickasha

#### CHICKASHA BANK & TRUST

1924 S. 4th St. 73018  
405/222-0550 Tr/u\$1 Mil  
Hd: Richard A. Fitzpatrick, SrVP&TO  
**FIRST NATIONAL BANK & TRUST CO.**  
302 Chickasha Ave. 73018  
405/224-2200 Tr\$12 Mil  
Hd: Patrick A. Brooks, SrTO  
PersTr: Kay Ratcliff, TO  
TrOps: Rita Combs

#### OKLAHOMA NATIONAL BANK & TRUST CO. OF CHICKASHA, OKLA.

P.O. Box 1008 73023  
405/224-6000 Tr\$13 Mil  
Hd: Robert B. Bates, Pres&TO  
PersTr, CorpTr, TrInv, ComTrF: Steve Blasingsame,  
AsstVP&TO  
TrOps: Marquette Ramsey, AsstTO

### Clinton

#### FIRST NATIONAL BANK AND TRUST COMPANY IN CLINTON

P.O. Box 9 73601  
405/323-2311 Tr\$10 Mil  
Hd: F. A. Sewell, III  
PersTr, CorpTr, TrInv: Gilbert Dick  
EmplBen, Nb: Florence Hayes  
TrOps, TDP: Carrie Crow  
**OKLAHOMA BANK & TRUST CO.**  
P.O. Box 99 73601  
405/323-2345 Tr\$1 Mil  
Hd: G. W. Lowry, Jr., Pres

### Duncan

#### FIRST BANK & TRUST CO.

P.O. Box 580 73533  
405/255-1810  
Hd: Dale E. Davis, Pres&TO  
Lloyd C. Cowan, SrVP&TO  
Kathryn Bigham, AsstVP&TO

#### SECURITY NATIONAL BANK & TRUST CO.

P.O. Box 1468 73534  
405/255-5860 Tr\$73 Mil  
Hd, TrInv, Nb, ComTrF: Hal H. Pennington,  
SrVP&TO  
PersTr: Virginia Brenneis, VP&TO  
TrOps, TDP: Lynnette Irwin, TOpO  
EmplBen: Brad Blystone, AsstTO  
Oil & Gas/RE: Dorothy Taylor, AsstTO

### Durant

#### DURANT BANK & TRUST CO.

P.O. Box 130 74702  
405/924-2211 Tr\$2.5 Mil  
Hd: William Fahrendarf, VP&TO

### El Reno

#### CITIZENS NATIONAL BANK & TRUST CO.

P.O. Drawer 340 73036  
405/262-5144 Tr\$2 Mil  
Hd: Gregory Parker, VP&TO

### Enid

#### BANCOKLAHOMA TRUST CO.

P.O. Box 5496 73702  
405/242-0555  
(Branch of Tulsa)  
Kenneth L. Meyer, VP  
**CENTRAL NATIONAL BANK & TRUST CO.**  
P.O. Box 3448 73701  
405/233-3535 Tr\$160 Mil  
Hd, EmplBen, Nb: Roger Austin, SrVP&TO  
PersTr: Stella Knowles, VP&TO  
CorpTr: Ralph Kremerier, VP&TO  
TrInv: Ron G. Barnes, ExecVP  
SecurTrading: Kayle Costello, AsstTO  
TrOps: Sharon Walker, TO

### Guthrie

#### FIRST NATIONAL BANK

202 W. Oklahoma St. 73044  
405/282-4415 Tr\$3.5 Mil  
Hd: Robert J. Moses, CEO&TO  
Kay Hudson, VP&TO

### Guymon

#### CITY NATIONAL BANK & TRUST CO.

P.O. Box 410 73942  
405/338-6561 Tr\$30 Mil  
Hd: Wm. L. Thompson, VP&TO  
TrAdmin: Virginia L. Wester, AsstVP&TO

### Holdenville

#### FIRST NATIONAL BANK & TRUST

P.O. Box 790 74848  
405/379-3307 Tr/u\$1 Mil  
Hd: H. L. Palmer, ExecVP&TO

### Kingfisher

#### KINGFISHER BANK & TRUST CO.

P.O. Box 419 73750  
405/375-3121 Tr\$2.4 Mil  
Hd: Waynard Hasenfratz, Pres&TO  
TrOps: George Brownlee, VP&TO

#### THE PEOPLES NATIONAL BANK

320 N. Main St. 73750  
405/375-5911 Tr\$1 Mil  
Hd, PersTr, CorpTr, TrInv: Merrill Burruss, Jr.  
TrOps, Nb, TDP: Peggy F. Rehman, AsstTO

### Lawton

#### AMERICAN NATIONAL BANK

P.O. Box 1349 73502  
405/353-6500 Tr\$2.1 Mil  
Hd: Elva Neely, VP&TO  
**CITY NATIONAL BANK & TRUST CO.**  
P.O. Box 2009 73502  
405/355-3580 Tr\$5 Mil  
Hd: Paul Ellwanger, TO  
**SECURITY BANK & TRUST CO.**  
P.O. Box 489 73502  
405/353-7700 Tr\$10 Mil  
Hd: Jack Slaybaugh, VP&TO  
Cindy Gatliff, AsstTO

### Madill

#### FIRST AMERICAN NATIONAL BANK

P.O. Box 823 73446  
405/795-3343 Tr/u\$1 Mil  
Hd: David C. Dunn, ExecVP, Csh&TO

## McAlester

### THE FIRST NATIONAL BANK & TRUST CO.

P.O. Box 948 74502  
918/426-0211 Tr\$16 Mil  
Hd: Clark Bass, ChmBd  
TrOps: J. W. Allford, Csh&AsstTO  
Judy A. Echols, AsstTO

## Miami

### THE FIRST NATIONAL BANK & TRUST CO. OF MIAMI

P.O. Box 850 74355  
918/542-3371 Tr\$7 Mil  
Hd: Sue L. Thompson, VP&TO  
T. J. Archer, TO

### SECURITY BANK & TRUST CO.

P.O. Box 880 74355  
918/542-6661 Tr\$12 Mil  
Hd: Robert C. Tyson, Pres&TO

## Muskogee

### CITIZENS NATIONAL BANK & TRUST OF MUSKOGEE

P.O. Box 1967 74402  
918/683-6611  
Hd: Joe F. Morriss, SrVP&TO

### COMMERCIAL BANK & TRUST CO.

P.O. Box 488 74402-0488  
918/687-6321 Tr\$48 Mil  
Hd, PersTr, CorpTr, Nb: Dave L. Blakeburn, ExecVP&TO  
TrOps, TDP: Elaine Henderson

### FIRST NATIONAL BANK & TRUST CO. OF MUSKOGEE

P.O. Box 68 74402  
918/683-7611 Tr\$32 Mil  
(Assets Managed by The Trust Company of Oklahoma, Muskogee, OK)  
Hd, PersTr: M. E. Thornley, Jr., SrVP  
ComTrF: Janet K. Metzger, AsstVP  
EmplBen: B. J. Coffman, VP

### THE TRUST COMPANY OF OKLAHOMA

208 W. Broadway 74401  
918/683-6761 Tr/o\$40 Mil  
(Branch of Oklahoma City)  
Nb, PersTr: M. E. Thornley, Jr., SrVP  
ComTrF: Janet K. Metzger, AsstVP  
EmplBen: Betty J. Coffman, VP  
TrInv: See Tulsa Office

## Norman

### BANK OF OKLAHOMA, N.A.

P.O. Box 88 73070  
405/329-2400  
Hd: Patrick R. Smith, VP&TO

### CITY NATIONAL BANK & TRUST CO.

P.O. Box 1167 73070  
405/321-6444 Tr/o\$3.5 Mil  
Hd: Don Symcox, Pres

### SECURITY NATIONAL BANK & TRUST CO.

P.O. Box 900 73070  
405/321-7170 Tr\$45 Mil  
Hd, PersTr, CorpTr: Lewis W. Beckett  
TrInv: Joan Rainer  
EmplBen: Holly Russell

## Nowata

### FIRST NATIONAL BANK

P.O. Box 432 74048  
918/273-1227  
Hd: Bryan L. Lee, ChmBd, Pres&TO  
George L. Hangs, AsstTO

## \* Oklahoma City

### BANCOKLAHOMA TRUST CO.

P.O. Box 2418 73124  
405/272-2074  
(Branch of Tulsa)  
Patrick R. Smith, VP

### BANK OF OKLAHOMA, OKLAHOMA CITY, N.A.

P.O. Box 24128 73124  
405/272-2166 Tr\$274.7 Mil  
PersTr: Patrick R. Smith, VP&TO  
CorpTr: Marjorie Mathes, VP&TO  
TrCoun: W. F. Pralle  
EmplBen: Ellen Helmey, VP&TO  
TrOps: Andrea Allen, AsstVP

### CITY BANK AND TRUST

P.O. Box 24500 73124  
405/232-8501 Tr\$10 Mil  
Hd: Stephen R. Kerr, Pres

### FIRST INTERSTATE BANK OF OKLAHOMA N.A.

P.O. Box 25189 73125  
405/272-4211 Tr/o\$2.1 Bil  
TRUST & INVESTMENTS:  
Hd, Pers&Instit: Clarence L. Bagwell, SrVP&SrTO  
SpecFinSvcsGp: Jerry Goff, SrVP&TO  
CorpTr: Raymond Kamp, VP&TO  
TrInv: Lee Liscom  
EmplBen: Herb Sliger, VP&TO  
PersTr, Est: Ray Kalker, VP&TO  
RE, Oil&Gas: Bert Bezdicke, VP&TO  
ComTrF, TrOps, TDP: Dick Kedy, VP&TO  
Nb: Karen Gretchen, VP&TO

### FOUNDERS BANK & TRUST CO.

P.O. Box 12449 73157  
405/751-9520 Tr\$51 Mil  
Hd: Thomas J. Connolly, SrVP  
PersTr: Brenda Martin, AsstTO  
TrOps: Brenda Reeder, TOpO

### LIBERTY NATIONAL BANK & TRUST CO.

P.O. Box 25848 73125  
405/231-6438 Tr\$950 Mil  
Hd: Jack E. White, ExecVP  
PersTr: Donald E. Balaban, SrVP&SrTO  
CorpTr: Jake Riley, SrVP  
John H. Brown, SrVP  
TrInv, ComTrF: Dennis Olsta, SrVP  
EmplBen: C. A. Hartwig, SrVP  
TrOps: Melvin E. Burch, SrVP

### NICHOLS HILLS BANK & TRUST COMPANY

6410 Avondale Drive 73116  
405/848-6811  
D. Rex Urice, TO

### THE TRUST COMPANY OF OKLAHOMA

6307 Waterford Blvd., Ste. 100 73118  
405/848-8899 Tr\$175 Mil  
(Branches in Muskogee & Tulsa)  
Nb, EmplBen: C. Randolph Everest, ChmBd  
EmplBen: Carl L. Shortt, Jr., ExecVP  
PersTr: Jerry M. Williams, SrVP  
TrInv: Gary Philpott, SrVP

### UNION BANK & TRUST COMPANY

P.O. Box 12669 73157  
405/949-7274 Tr/o\$21 Mil  
(Assets Managed by The Trust Company of Oklahoma, Oklahoma City, OK)  
Hd: Denver C. Leasure, ExecVP&TO

## Okmulgee

### CITIZENS NATIONAL BANK & TRUST CO.

P.O. Box 1117 74447  
918/756-7910 Tr/o\$1 Mil  
(Assets Managed by The Trust Company of Oklahoma, Tulsa, OK)

## Perry

### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 878 73077  
405/336-5562 Tr\$6.716 Mil  
(Branch in Billings)

Hd: Carl B. Hamm, Pres&TO  
Joe C. Sewell, Jr., ExecVP&AsstTO  
Ann Hight, VP&AsstTO  
Duane E. Palovik, SrVP&AsstTO

## Ponca City

### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 1151 74602  
405/762-1644 Tr\$34.6 Mil  
Hd: Kris Hochderffer, SrVP&SrTO  
John W. Warren, ExecVP&SrTO  
Evelyn Swape, TO

### SECURITY BANK & TRUST CO. OF PONCA CITY

P.O. Box 311 74601  
405/765-4444 Tr\$119 Mil  
Hd: Debra J. Morrow, TO  
CorpTr: Dorothy Vanover, AsstTO  
TrOps: Wanda Vick, AsstTO

## Sapulpa

### AMERICAN NATIONAL BANK & TRUST CO.

P.O. Box 1408 74067-1408  
918/224-3210  
Hd: Elmer Neel, SrVP&TO

## Shawnee

### AMERICAN NATIONAL BANK & TRUST CO.

P.O. Box 1089 74802-1089  
405/273-5000 Tr\$47 Mil  
Hd, CorpTr, Nb: Ralph G. Spencer, SrVP&TO  
PersTr, TrInv: W. H. Yarger, VP&TO  
TrAdmin: Mary Jeske, TO  
TrOps: Debra Gohlke, TO  
FEDERAL NATIONAL BANK & TRUST CO.  
24 Main St. 74801  
405/273-1000  
Mgr: Charles R. Shelton, SrVP&TO  
Nb: Don P. Grimes, SrVP&PresAsst

## Stillwater

### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 1 74076  
405/372-3133 Tr\$13 Mil  
Hd: Melvin Camp, VP&TO

### STILLWATER NATIONAL BANK AND TRUST COMPANY

P.O. Box 1988 74076  
405/372-2230 Tr\$18 Mil  
Hd: Stanley R. White

## Tulsa

### BANCOKLAHOMA TRUST CO.

P.O. Box 2300 74192  
918/588-6000 Tr\$2.5 Bil  
(Branches in Enid & Oklahoma City)  
Hd: James R. Dodd, Pres  
PersTr: Lawrence B. Halka, SrVP&SrTO  
CorpTr: Robert W. Clark, VP&TO  
TrInv, ComTrF: Rudy M. Thomas, SrVP  
EmplBen: Phillip J. Owings, SrVP&SrTO  
TrOps: Thomas W. Wilkins, VP  
TrCoun: Francis G. Hawkins

Tulsa Branch:  
6505 E. 101 St. 74133  
918/588-6800

### FIRST NATIONAL BANK & TRUST CO. OF TULSA

P.O. Box 1 74193  
918/586-5380 Tr\$1.1 Bil  
Hd: Lawrence A. Walpole, ExecVP  
PersTr: Richard M. Corbridge, SrVP&SrTO  
CorpTr: Randal W. Nelson, VP&TO  
TrInv: Tom Weeks, SrVP&SrTrInvO  
TrOps: Patty K. Hampton, VP&TO  
EmplBen: Jeff Morrow, VP&TO

### FOURTH NATIONAL BANK OF TULSA

P.O. Box 2360 74101  
918/581-0268 Tr/o\$200 Mil  
Hd: Neal T. Seidle, ExecVP  
PersTr: Robert Roesler, SrVP  
CorpTr: Richard Mason, VP  
EmplBen: John Beasley, VP

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## OKLAHOMA (Cont'd)

### Tulsa (Cont'd)

#### THE TRUST COMPANY OF OKLAHOMA

5727 S. Lewis, P.O. Box 35435 74153  
918/744-0553 Tr\$165 Mil  
(Branch of Oklahoma City)

Hd: Paul H. Mindeman, Pres  
TrInv: William S. Boedeker, SrVP  
PersTr: James R. McKinney, SrVP  
EmplBen: Tim Breedlove, SrVP

#### UTICA NATIONAL BANK & TRUST CO.

P.O. Box 1559 74101  
918/745-2400

Hd: Paul E. Kallenberger, SrVP&S&TO  
PersTr: William E. Meyer, SrVP&TO  
TrInv: Lee E. Adler, SrVP&IO  
EmplBen: Roger D. Schnell, VP&TO

### Vinita

#### FIRST NATIONAL BANK & TRUST CO.

P.O. Box 407 74301  
918/256-7811 Tr\$30 Mil  
Hd: Don Yarger, ExecVP&TO  
Larry D. Bowie, TO  
TrOps: Derla Wise  
TDP: Jan Hext

#### OKLAHOMA STATE BANK & TRUST CO.

P.O. Box 278 74301  
918/256-5585 Tr\$1 Mil  
Hd: V. L. Buchanan, TO  
James L. Shelton, AsstTO

## OREGON

### Bend

#### FIRST INTERSTATE BANK OF OREGON N.A.

960 N.W. Wall St. 97701  
503/388-0612  
(Branch of Portland)  
Bill Olsen, TO

#### UNITED STATES NATIONAL BANK OF OREGON

P.O. Box 911 97709  
503/388-8732  
(Branch of Portland)  
Mgr: R. W. Ager, AsstVP

### Coos Bay

#### WESTERN BANK (Trust Dept)

P.O. Box 1225 97420  
503/269-4297 Tr\$28 Mil  
Hd, TrInv, ComTrF, EmplBen, Nb: Jerry D. Sands,  
VP&S&TO  
PersTr, TrOps: George F. Gage, TO  
Helen E. Farrell, AsstTO

### Eugene

#### FIRST INTERSTATE BANK OF OREGON, N.A.

P.O. Box 10566 97440  
503/687-5955  
(Branch of Portland)  
Hd: Scott Duttonhaver, TO

#### UNITED STATES NATIONAL BANK OF OREGON

P.O. Box 10308 97440  
503/687-7758  
(Branch of Portland)  
Mgr: D. A. Fosaker, AsstVP

## Medford

#### FIRST INTERSTATE BANK OF OREGON, N.A.

P.O. Box 580 97501  
503/776-5605  
(Branch of Portland)  
Hd: Robert LeRoy, TO

#### UNITED STATES NATIONAL BANK OF OREGON

P.O. Box 1107 97501  
503/776-2551  
(Branch of Portland)  
Hd: C. C. Heath, AsstVP&Mgr

## Portland

#### THE BANK OF CALIFORNIA, NatAssn

407 S.W. Broadway 97205  
503/225-2955  
(Branch of San Francisco, CA)  
ORPersTr: Jess A. Rogerson, SrVP&Mgr  
PersTr: Kathleen Bube, VP&TO  
TrOps: Elizabeth Cecil  
TrRE: Kerry Bates, AsstVP  
TrTx: Dawn Mellis, AsstVP&TxO  
Nb: Marc Grignon, VP&TO  
TrInv: Marvin J. Trachta, VP&IO  
OREmplBen: Larry Lee, VP&Mgr

#### FIRST INTERSTATE BANK OF OREGON, N.A.

P.O. Box 2971 97208  
503/225-2377 Tr\$2.2 Bil  
(Branches in Bend, Eugene, Medford & Salem)  
Hd: Robert G. Murray, ExecVP  
PersTr: Don Younger, AsstVP  
EmplBen, Nb: Robert L. Belding, VP  
Jan Dawson, VP  
CorpTr: Peter Cullen, VP  
TrInv: Dennis Wood, VP  
Dale Annis, VP  
TrOps, Cust: Peter Cullen, VP  
Tx: Kent Walton, TO  
RE: Jim Wilson, VP

#### KEY TRUST COMPANY OF THE NW

P.O. Box 272 97207  
503/790-7680 Tr\$493 Mil  
Hd: Lu Baggenstos, SrVP&RegMgr  
Pers, RE: Richard George, VP  
EmplBen: Dorothy Bailey Archer, VP  
TrOps: Diane Adams, VP  
Nb: Kenneth Simpson, VP

#### THE OREGON BANK

P.O. Box 2808 97208  
503/222-7620 Tr\$250 Mil  
Jack L. Robson, VP  
PersTr: Robert M. Magee, VP  
CorpTr: Joan Autio, VP  
EmplBenMgr: Dennis B. Munsey, VP  
TrInv: Robert T. Platt, SrVP  
TrOps: Louise Freeze, AsstVP

#### OREGON FIRST BANK-TRUST DIVISION

P.O. Box 2882 97208  
503/248-6060 Tr\$352 Mil  
(An affiliate of Idaho First National Bank, Boise, ID)  
Hd: Ward Schaumburg, VP&Mgr  
TrInv: Dave Archibald  
EmplBen: Laurie Scott

#### PACIFIC NORTHWEST TRUST COMPANY

121 S.W. Morrison, Ste. 1450 97204  
503/295-6974 Tr\$220 Mil  
Hd: Rick Meigs, Pres  
ComTrF: Chris Williams  
EmplBen: Judy Hereim, VP  
TrOps: Brenda Miller  
Nb: Craig Stuvland

#### UNITED STATES NATIONAL BANK OF OREGON

P.O. Box 3168 97208  
503/275-6588 Tr\$1.9 Bil  
(Branches in Bend, Eugene, Medford & Salem)  
Hd: R. H. Lung, SrVP&ExecTO  
PersTr: D. E. Fletcher, VP&TO  
TrInv: S. Y. Schuster, SrVP  
CorpTr: J. A. Charno, VP  
Forestry: W. E. McArthur, AsstVP  
EmplBen: Marcia Bennett, VP  
TrOps, TDP: C. E. Boleman, Jr., VP-Oper&TO  
Nb: A. M. Gabel, VP  
BusSvcsDiv: J. A. Charno, VP&TO

## ★ Salem

#### COMMERCIAL BANK

P.O. Box 1012 97308  
503/399-2994 Tr\$70 Mil  
Hd, Nb: Marvin C. Abene, SrVP&TO  
PersTr, TrInv: M. A. Hays, VP&TO  
TrOps: Russell McDonald, TopO

#### FIRST INTERSTATE BANK OF OREGON, N.A.

P.O. Box 12828 97309-0828  
503/399-3595  
(Branch of Portland)

Hd: Thomas McGirr, AsstVP

#### PIONEER TRUST BANK, NA

P.O. Box 2305 97308  
503/363-3136 Tr/o\$150 Mil  
S. H. Compton, ChmBd&CEO  
Hd, PersTr, CorpTr, EmplBen: Alan Bennett, VP&TO  
G. Storie, AsstVP&SecurCsh  
ComTrF: C. J. Case, TrAdm  
TrOps, TrSvcs: Michael S. Compton, AsstVP&TO  
Prob: S. Rollman, TO-Adm  
S. Horsley, TrAdm  
Tx: K. R. Ramey, TrAdm  
RE: D. Gohlsdorf, AsstMgr&TrAdm

#### UNITED STATES NATIONAL BANK OF OREGON

P.O. Box 14444 97309  
503/399-4080  
(Branch of Portland)  
Hd: J. A. Perry, VP&Mgr

## PENNSYLVANIA

### Allentown

#### MERCHANTS BANK N.A.

702 Hamilton Mall 18101  
215/821-7243 Tr\$650 Mil  
(Branches in Bethlehem & Easton)  
Hd: David F. Cook, SrVP  
InvMgt: D. F. Wise, VP  
TrSvcs: E. L. Britton, VP

#### MERIDIAN ASSET MANAGEMENT, INC.

645 Hamilton Mall 18101  
215/439-4207  
(Branch of Valley Forge)  
PersSvcs: John W. Stirling, VP  
InvMgt: John Lee, VP  
Nb-InstitSvcs: Harry E. Cover, VP  
Nb-PersSvcs: Robert M. McGovern, MktgO

#### NORTHEASTERN BANK OF PENNSYLVANIA

1120 S. Cedar Crest Blvd. 18103  
215/820-4900  
(Branch of Scranton)  
Robert H. DeSilver, Jr., VP  
PersTr: Jeffrey Frankenfield, TO  
Nb: James S. Meminger, VP

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

*The Directory of Trust Institutions is included in a T&E subscription!*

## Altoona

### MELLON BANK (CENTRAL)

P.O. Box 1888 16603  
814/944-1038  
(Branch of State College)  
J. Carl Halderman, Adm

### MIDSTATE BANK & TRUST CO.

1130 12th Ave. 16603  
814/946-6700 Tr\$500 Mil  
(Branch in State College)  
Hd: Robert J. Scott, SrVP

PersTr, CorpTr: Nancy R. Fogel, VP&TO  
H. Randall Carper, TO  
Elaine Cherry, TO  
Angela Swisher, TO  
Jim Campbell, TO  
Bryce Harshberger, TO  
Raymond Hess, VP&TO  
TrInv: Ralph J. Davis, VP  
Daniel B. Magee, IO  
Denise Dzura, IO  
EmplBenAdm: Elizabeth L. Rakoss, AsstVP&TO  
TrOps: Carl W. Bechdel, TOPO  
Marie A. Civiello, TOPO  
Dreana Makrush, TOPO

## Apollo

### APOLLO TRUST CO.

P.O. Box 247 15613  
412/478-3151 Tr\$15 Mil  
Hd: Sally M. Bush, TO

## Bangor

### THE MERCHANTS NATIONAL BANK OF BANGOR

25 Broadway 18013  
215/588-0981 Tr\$1.5 Mil  
Hd: Frank DePaolo, CEO  
William M. Kessler, Csh&SrTO

## Beaver

### BEAVER TRUST CO.

Third & Insurance Sts. 15009  
412/775-7800 Tr\$20 Mil  
PersTr, Nb, Ops: Paula J. Derr, VP&TO  
PersTr, Nb, CorpTr: Coleman J. Clougherty, VP&TO  
Jo Shane, InvCoord

## Bedford

### JOHNSTOWN BANK & TRUST CO.

15522  
814/623-6136  
(Branch of Johnstown)

## Berwick

### THE FIRST NATIONAL BANK OF BERWICK

111 W. Front St. 18603  
717/752-3671 Tr\$40 Mil  
Hd: Leslie W. Badle, VP&TO  
EmplBen: Judy Gizenski, AsstIO  
TrOps: Marlene Eckrote, AsstIO

## Bethlehem

### FIRST VALLEY BANK

One Bethlehem Plaza 18018  
215/865-8446 Tr\$300 Mil  
Hd: C. Palmer Zigmund, SrVP  
PersTr: John J. Bauer, SrTO  
CorpTr, EmplBen: Joel G. Harpel, VP  
TrInv: John B. Shupe, VP  
TrOps: Roy C. Miller, VP  
Nb: George P. Kurtz, Jr., AsstVP

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## LEHIGH VALLEY BANK

P.O. Box 2068 18001  
215/861-1769 Tr\$110 Mil  
Hd, CorpTr, TrOps: G. Allen Weiss, GpExec  
PersTr: William J. Becker, TO  
TrInv, ComTrF: Edward A. Kramer, TrInvO  
EmplBen: Gertrude McNarey, EBO  
Nb: Grace A. Bonser, BDO

### MERCHANTS BANK N.A.

60 W. Broad St. 18018  
215/861-0802  
(Branch of Allentown)  
**NAZARETH NATIONAL BANK & TRUST CO.**  
Broad St. Business Ctr., 44 E. Broad 18018  
215/861-7846  
(Branch of Nazareth)  
George P. Kurtz, AsstIO

## Biglerville

### GETTYSBURG NATIONAL BANK

Main St., P.O. Box J 17307  
717/677-7141  
(Branch of Gettysburg)  
Paul E. Renner, Pres  
Richard Schultz, TO

## Bloomsburg

### BLOOMSBURG BANK-COLUMBIA TRUST CO.

11 W. Main St. 17815  
717/784-1660 Tr\$1 Mil  
Hd, EmplBen, Nb: Gordon C. Boop, SrVP, Sec&TO  
PersTr: J. Scott Atherton, TO  
CorpTr, ComTrF: Patricia A. Fisher, TrAdm&AsstSec  
TrInv: John R. Bryden, III  
**FIRST EASTERN BANK, N.A.**  
Main & Market Sts. 17815  
717/784-0220  
(Branch of Wilkes-Barre)  
Nb: Mark W. Chamberlain, AsstVP&TO

## Blue Ball

### BLUE BALL NATIONAL BANK

1058 Main St. 17506  
717/354-4541 Tr\$28 Mil  
Hd: John H. Phillips, VP  
Joseph A. Myers, AsstVP

## Boyertown

### NATIONAL BANK OF BOYERTOWN

P.O. Box 547 19512  
215/369-6277 Tr\$114 Mil  
Hd: Rolland D. Ackelson, SrVP  
PersTr: Kim A. Kline, SrFSO  
CorpTr: Eleanor J. Frain, FSO  
TrInv: Rodney R. Kline, VP  
TrOps: Karen G. Still  
Nb: Thomas W. Schreiber, VP

## Bradford

### PENNBANK

71 Main St. 16701  
814/362-5521  
(Division of Titusville)  
Hd: James I. Ross, VP  
**PRODUCERS BANK & TRUST CO.**  
50 Main St., P.O. Box 357 16701  
814/368-3103 Tr\$3.97 Mil  
Donald M. Reed, Pres

## Brockway

### DEPOSIT BANK

1201 E. Main St. 15824  
814/268-3735  
(Branch of DuBois)  
Mgr: Rodney Moline, AsstVP&CommOffMgr  
**SAVINGS AND TRUST CO. OF PENNSYLVANIA**  
456 Main St. 15824  
814/265-8401  
Jean M. Rittenhouse, VP&AsstIO

## Brookville

### DEPOSIT BANK

Main St. 15825  
814/849-5361  
(Branch of DuBois)  
Mgr: William F. Retiz, VP&CommOffMgr  
**THE SAVINGS AND TRUST COMPANY OF PENNSYLVANIA**  
P.O. Box 499 15825  
814/849-8364 Tr\$35 Mil  
Hd: George E. Walker, VP&TO  
Jean M. Rittenhouse, VP&AsstIO



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U.S. News & World Report, Oct. 26, 1987

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## PENNSYLVANIA (Cont'd)

### Bryn Mawr

#### THE BRYN MAWR TRUST COMPANY

801 Lancaster Ave. 19010  
215/525-1700 Tr\$340 Mil  
Hd: Gay P. Gervin, SrVP  
PersTr: Joseph H. Bachtiger, VP  
TrInv,ComTrF: Jere Estes, VP  
TrOps: Gayle Loney, TO  
TrTx: Tom Forrest, VP  
EmplBen: Michael Bennett, SrTO

### Burnham

#### RUSSELL NATIONAL BANK

111 N. Logan Blvd. 17009  
717/248-9616  
(Branch of Lewisburg)  
CustSvcsRep: Barbara Baker

### Butler

#### THE CITIZENS NATIONAL BANK OF EVANS CITY

Lewis & Hansen Aves., P.O. Box 139 16045  
412/282-3440 Tr\$35 Mil  
Hd: Thomas J. Blechschmidt, SrVP&TO  
Admin: Donna M. Weimer, TO  
TrOps: Joseph A. Mielecki, TO

### Camp Hill

#### CUMBERLAND COUNTY NATIONAL BANK & TRUST

21st & Market Sts. 17011  
717/763-5625 Tr\$645 Mil  
Hd,Nb: Robert M. Lane, SrVP&SrTO  
PersTr,ComTrF,EmplBen: R. C. Kramer, VP&TO  
PersTr: Constance E. Stonerod, TO&AsstSec  
Susan K. Sanderson, TrAdm  
TrInv: Craig C. Dunn, VP&TO  
PersTr,Nb: J. A. Smiley, AsstVP&TO  
CorpTr: M. B. Phillips, CTO&AsstSec

#### PENNSYLVANIA NATIONAL BANK & TRUST CO.

4231 Trinole Rd. 17011  
717/737-4240  
(Branch of Pottsville)

### Carlisle

#### COMMONWEALTH NATIONAL BANK

1 N. Hanover St. 17013  
717/249-2414  
(Branch of Harrisburg)

Hd: Robert K. Reitzel, VP&TrMgr

#### DAUPHIN DEPOSIT BANK AND TRUST CO.

2 W. High St. 17013  
717/249-2323  
(Branch of Harrisburg)  
Hd: Thomas W. Walker, VP&TO  
PersTr: Ellis A. Piper, VP&TO

#### FARMERS TRUST CO.

1 W. High St. 17013  
717/243-3212 Tr\$128 Mil  
Hd,CorpTr,TrInv,EmplBen,Nb: Dennis C. Caverly  
PersTr,ComTrF,TrOps: Jane F. Burke

### Chambersburg

#### CHAMBERSBURG TRUST CO.

P.O. Box C 17201  
717/263-9201 Tr\$46 Mil  
Hd: Robert L. Smith, TO  
Edwin P. Heckman, VP&TO

#### FARMERS & MERCHANTS TRUST CO.

P.O. Box T 17201  
717/264-6116 Tr\$55.5 Mil  
Hd: Allen C. Rebok, VP&SrTO  
PersTr,CorpTr: Judy V. Shade, TO  
TrInv,EmplBen: William M. L. Etter, Jr., VP  
TrOps: Sharyn K. Hann, Supv  
Nb: Charles R. Porter, TO

### UNITAS NATIONAL BANK

P.O. Box 777 17201  
717/267-1776 Tr\$13.3 Mil  
(Branch of Huntingdon)  
David I. Sharpe, TO

### VALLEY BANK & TRUST CO.

P.O. Box 459 17201  
717/263-2265 Tr\$110 Mil  
Hd: Sidney M. Palmer, Jr., ExecVP  
CorpTr,TrInv: James P. Gordon, VP  
EmplBen: Gordon M. Bankert, TO  
TrOps: Helen W. Weaver, TO  
TrInv: James Gordon, VP&IO

### Clarion

#### FIRST SENECA BANK

P.O. Box 269 16214  
814/226-6800  
(Branch of Oil City)  
Thomas A. Wenner, RegTO

### Clarks Summit

#### UNITED PENN BANK

Summit Square Shopping Center  
100 Old Lackawanna Trail 18411  
717/587-0588  
(Branch of Wilkes-Barre)  
Nb: Kimberly A. Barrows, AsstVP

### Clearfield

#### CLEARFIELD BANK & TRUST CO.

11 N. Second St. 16830  
814/765-7551 Tr\$30 Mil  
Hd: John L. Bailey, TO

#### COUNTY NATIONAL BANK

Market & Second Sts. 16830  
814/765-1683 Tr\$55 Mil  
Hd: C. J. Peterson

### Coudersport

#### CITIZENS TRUST CO.

10 N. Main St. 16915  
814/274-9150 Tr\$14.4 Mil  
(Branches in Emporium & Port Allegany)  
Hd: Charles H. Updegraff, Jr., Pres&CEO  
PersTr,CorpTr,TrInv,EmplBen,Nb:  
Justin F. Krellner, VP&TO

### Danville

#### COMMONWEALTH BANK & TRUST COMPANY, NA

101 Mill St. 17821  
717/275-0490  
(Branch of Williamsport)  
David Kupinsky, TO

#### FIRST NATIONAL BANK OF DANVILLE

P.O. Box 279 17821  
717/275-3740 Tr\$3 Mil  
Hd: Mrs. Mary I. Simington, VP&TO

### Doylestown

#### BUCKS COUNTY BANK & TRUST CO.

P.O. Box 67 18944-0067  
215/340-4794 Tr\$100 Mil  
(Branches in Newton & Quakertown)  
Hd: Jeffrey A. Sprowles, SrVP  
PersTr: Dolores M. Whitman, VP  
CorpTr: Harold L. Dietz, SrVP  
EmplBen: Joseph P. O'Connell, AdmVP  
TrInv: Michael J. Adams, VP&TrInvO  
Nb: Brian K. Strohl, NBO

#### CONTINENTAL BANK

E. Court St. at Monument 18901  
215/348-2966  
(Branch of Norristown)  
Hd: David H. Keller, Jr., VP

### Du Bois

#### DEPOSIT BANK

P.O. Box 1046 15801  
814/371-0660 Tr\$98 Mil  
(Branches in Brockway, Brookville & St. Marys)  
Hd: D. Edward Chaplin, SrVP&TO  
TrOps: Janine K. Fennell, VP&TO  
Daniel J. Duttry, TO

#### SAVINGS & TRUST CO. OF PENNSYLVANIA

P.O. Box 247 15801  
814/375-3840  
G. W. Kettler, VP&TO

### Easton

#### LAFAYETTE TRUST BANK

P.O. Box 508 18042  
215/250-2311 Tr\$7.5 Mil  
Betty F. Williams, VP&AsstTO

#### MERCHANTS BANK N.A.

Centre Square & S. 3rd St. 18042  
215/250-3470  
(Branch of Allentown)

#### NAZARETH NATIONAL BANK & TRUST CO.

Third & Ferry Sts. 18042  
215/746-7225  
(Branch of Bethlehem)  
David W. Kidd, AsstVP

### Ebensburg

#### LAUREL BANK

P.O. Box 158 15931  
814/472-8400 Tr\$75 Mil  
(Branch in Indiana)  
Hd,TrInv: Robert L. Douglas, SrVP&SrTO  
PersTr: Gail Hamaty, AsstTO  
EmplBen: Luke Michelbacher, AsstTO  
TrOps: Arlene Allison, AsstTO

### Elizabethtown

#### FARMERS FIRST BANK

143 S. Market St. 17022  
717/367-1156  
(Branch of Lititz)  
PersTr: Wendy L. Baseharr, AsstVP  
EmplBen: Patricia A. Hindemyer, EBO  
Nb: Stephen E. DiNovis, TO

### Emporium

#### BUCKTAIL BANK & TRUST CO.

2 E. 4th St. 15834  
814/486-3333 Tr\$21 Mil  
Hd: Catherine A. Emrick, VP&TO  
Donna J. Holly, AsstTO

#### CITIZENS TRUST CO.

135 E. Fourth St. 15834  
814/486-1112  
(Branch of Coudersport)  
Hd: Stan R. Dunsmore, AsstVP

### Ephrata

#### THE EPHRATA NATIONAL BANK

31 E. Main St. 17522  
717/733-6576 Tr\$38 Mil  
Hd: Carl L. Brubaker, TO  
Robert S. Harris, AsstTO

### Erie

#### THE FIRST NATIONAL BANK OF PENNSYLVANIA

P.O. Box 769 16512  
814/871-3751 Tr\$518 Mil  
(Branch in Meadville)  
Hd: James H. Parr, ExecVP&TO  
PersTr: Gary E. Garnavish, VP&TO  
CorpTr: Caroline A. Swanson, TO  
TrInv: Franklin E. Burns, VP  
EmplBen: Beverly DiCarlo, VP  
TrOps: William S. Sapone, VP&TOpO  
Nb: Wilbert L. Wagner, AsstVP  
James H. Thomas

**MARINE BANK**

P.O. Box 3030 16553  
814/871-9200 Tr\$1 Bil  
(Branch in Warren)

Hd: R. G. Imboden, ExecVP  
PersTr: Tim Smyth, VP  
DptyHd: David Cullen, SrVP  
CorpTr: Alan Poust, AsstVP  
TrInv: Wayne Kobbie, CFA&VP  
EmplBen: John Masterson, VP  
TrOps: Gordon Gibbons, Mgr  
Nb: Sean Hagerly, AsstVP

**MELLON BANK**

1128 State St. 16572  
814/453-7468

(Branch of Oil City)

PersTr: Harry C. Iwig, VP  
Richard A. Schwab, VP  
Dorothy M. LaFemina, AsstTO  
EmplBen: Edward L. Dunlap

**PENNBANK**

801 State St., P.O. Box 60 16538  
814/871-1811

(Division of Titusville)

Hd: Douglas F. Ziegler, VP

**Fort Granville****RUSSELL NATIONAL BANK**

1250 W. Fourth St. 17044  
717/248-0212

(Branch of Lewistown)

Shirley Aurand, BrMgr

**Franklin****PENNBANK**

210 Thirteenth St., P.O. Box 230 16323  
814/432-4554

(Division of Titusville)

Hd: Robert B. Dornhoffer, VP

**Gettysburg****ADAMS COUNTY NATIONAL BANK**

P.O. Box 458 17325  
717/334-3161 Tr\$27 Mil

Hd: William T. Timmins, Jr., SrVP&SrTO  
Nancy L. Reichart, VP&TO  
Ronald D. Baker, TO

**GETTYSBURG NATIONAL BANK**

10 York St., P.O. Box 250 17325  
717/334-2151

(Branches in Biglerville, Carroll Valley & Grand View Terrace)

Hd: J. Fred Schultz, SrVP  
Paul H. Ketterman, Jr., VP&TO  
Patricia Kint, AsstTO&AsstSec

**Greencastle****FIRST NATIONAL BANK**

P.O. Box 8 17225  
717/597-2137 Tr\$15 Mil

Hd: Darlene Niswander, TO  
Diane Cordell, TrAdm

**Greensburg****SOUTHWEST NATIONAL BANK OF PA**

P.O. Box 760 15601  
412/834-2310 Tr\$150 Mil

Hd: Irving A. Pratt, SrVP  
PersTr: Paul R. Dowds, AsstVP  
CorpTr, EmplBen, Nb: W. Bradley Stroud, AsstVP  
TrInv, ComTrF: Richard D. Acita, TO  
TrOps, TDP: Denis L. Keblor, TO

**Hamburg****HAMBURG SAVINGS & TRUST CO.**

52 S. 4th St. 19526  
215/562-3811 Tr\$5.1 Mil

Hd: Jutta L. Bausher, TO&AsstTreas

**Hanover****BANK OF HANOVER & TRUST CO.**

25 Carlisle St. 17331  
717/637-2201 Tr\$71 Mil

Hd: Douglas A. Becker, VP&TO  
PersTr: Margaret L. Gilpin  
TrInv, EmplBen: Gregory C. Staub  
TrOps: Karen C. Walz

**FARMERS BANK & TRUST CO. OF HANOVER**

13 Baltimore St. 17331  
717/637-2291 Tr\$100 Mil

Hd: Gregg A. Oppedal, SrVP&SrTO  
PersTr: Christine Neri, VP&TO  
CorpTr: Jennifer Leib, AsstTO  
EmplBen: James Lane, AsstVP&TO  
TrOps: Lonna Trump, AsstTO

**HAMILTON BANK**

22 Carlisle St. 17331  
717/637-2111

(Branch of Lancaster)

Hd: Raymond A. Williams, VP

**Harleysville****THE HARLEYSVILLE NATIONAL BANK & TRUST CO.**

483 Main St. 19438  
215/256-8851 Tr\$11 Mil

Hd: James Hamilton, SrVP&SrTO  
Betty Yerger, TO

**★ Harrisburg****THE COMMONWEALTH NATIONAL BANK**

10 S. Market Sq. 17108  
717/564-9500 Tr\$466 Mil

(Branches in Carlisle, Lancaster, Shippensburg & York)

Hd: Dean H. Haine, SrVP  
PersTr: James H. Best, VP&SrTrMgr  
EmplBen: E. Jeffrey Roof, VP&TrMgr  
TrInv: Jack Yates, VP&InvMgr  
TrOps: Joseph H. Muirhead, VP&TOpMgr

**DAUPHIN DEPOSIT BANK AND TRUST CO.**

213 Market St. 17101  
717/255-2253 Tr\$893 Mil

(Branches in Carlisle, New Holland, Shippensburg and York)

Hd: George D. McKeon, ExecVP  
TrAdm: Rick A. Gold, SrVP  
PersTr: Charles H. Faust, VP&TO  
CorpTr: F. Richard W. Cook, VP&CTO  
EmplBen: Charles A. Robson, III  
InvMgr: Robert Spicer, VP  
TrOps: E. Ronald Deshong, SrVP  
Tx: Larry A. Hartman, VP&TO

**FULTON BANK**

Third & Locust Sts., P.O. Box 1189 17108  
717/291-2522

(Branch of Lancaster)

PersTr, Nb: J. Fred Sener, VP&SrEVP  
Christopher W. Kull, SrTO  
EmplBen, Nb: Bruce T. Smith, VP&TO

**HAMILTON BANK**

222 Market St. 17104  
717/234-2711

(Branch of Lancaster)

Hd: Edward A. Hauck, VP&SrTO  
Nb: Joseph L. Paese, FPO

**Hazleton****HAZLETON NATIONAL BANK**

101 W. Broad St. 18201  
717/459-4240 Tr\$153 Mil

Hd: Thomas L. Burns, VP&TO  
PersTr: Diana L. James, AsstVP  
Carol A. Toslosky, AsstTO  
TrInv: William C. Kringe, VP&IO  
EmplBen: Charles M. Parsons, TO  
EstAdm: Mary Ann Zubris, AsstTO  
Nb: Jeffrey S. Gicking, AsstVP

**NORTHEASTERN BANK OF PENNSYLVANIA**

P.O. Box 369 18201  
717/455-1515

(Branch of Scranton)

Hd: Jerry A. Licata, VP

**PEOPLES FIRST NATIONAL BANK & TRUST CO.**

1 W. Broad St. 18201  
717/455-7771 Tr\$51 Mil

Hd: Thomas Rohrbach, TO

PersTr, EmplBen, Nb: Daniel J. Steber, AsstTO

Catherine Stetz, AsstTO

CorpTr: James Fisher, AsstTO

**Hermitage****FIRST NATIONAL BANK OF MERCER COUNTY**

3320 E. State St., Hermitage Sq. 16148  
412/981-6000

Hd: Colin C. Appleton, VP&TO

TrInv: Wallace Witmer, VP&TrInvO

Nb: Charles Hersh, VP&TO

**Hershey****HERSHEY TRUST CO.**

P.O. Box U 17033

717/534-3225 Tr\$1,371 Bil

Hd, TrInv: Robert C. Allen, Pres

PersTr: Raymond T. Cameron, TO

Harry W. Heath, VP

EmplBen, TrOps: Robert C. Vowler, CFO

Nb: V. B. Rudisill, VP

**Hollidaysburg****HOLLIDAYSBURG TRUST CO.**

224 Allegheny St. 16648  
814/696-0211 Tr\$46 Mil

Hd: Ruth B. Weaver, VP&TO

TrInv: Bruce R. Erb, VP

Paula Kelley, TO

W. Jeffery Akers, IO

**Honesdale****FARMERS & MERCHANTS BANK**

P.O. Box 430 18431  
717/253-1096 Tr\$1.2 Mil

Hd: Richard J. Shershenovich, Pres&TO

Kathleen Hunter, Csh&AsstTO

**THE HONESDALE NATIONAL BANK**

733 Main St. 18431  
717/253-3355 Tr\$7.8 Mil

Hd: Hugh Rechner, VP&TO

**WAYNE COUNTY BANK & TRUST CO.**

717 Main St. 18431  
717/253-1456 Tr\$20 Mil

Hd: Sally N. Rutherford, VP

Thomas E. LaTournous, AsstTO

**Huntingdon****PENN CENTRAL NATIONAL BANK**

P.O. Box 381 16652  
814/643-4180 Tr\$50 Mil

Hd, EmplBen, Nb: William Bishop, VP&SrTO

PersTr, ComTrF: Thomas C. Barnhart, TO

CorpTr: Connie L. Grubb, AdmAsst

TrInv, TrOps, TDP: Judy G. Fleming, TO

**UNITAS NATIONAL BANK**

501 Penn St. 16652  
814/643-0350 Tr\$13.3 Mil

(Branch in Chambersburg)

Hd: David I. Sharpe, TO

**Include  
Your Logo  
See Page 231**

## PENNSYLVANIA (Cont'd)

### Indiana

#### LAUREL BANK

922 Philadelphia St. 15701  
(Branch of Ebensburg)

Robert L. Douglas, SrVP&SrTO  
Gail Homaty, AsstTO

#### NATIONAL BANK OF THE COMMONWEALTH

Philadelphia & Sixth Sts. 15701

412/349-3400 Tr\$42 Mil

Hd: Wm. A. Mrozowski, AsstVP&TO

TrOps: Donna Woodall, TrAdm

#### THE SAVINGS & TRUST CO. OF PENNSYLVANIA

P.O. Box 190 15701

412/349-2900 Tr\$120 Mil

Hd: G. Bruce Jenkins, VP&TO

EmplBen: Bert Ross

TrOps: James R. Rihs

### Irwin

#### IRWIN BANK & TRUST CO.

P.O. Box 489 15642

412/863-3100 Tr\$18.6 Mil

Hd: Barbara G. Smith, AsstSec&TO

### Jennerstown

#### PEOPLES BANK & TRUST CO.

P.O. Box 265 15547

814/629-6611 Tr\$12.0 Mil

(Branches in Jerome, Laughlintown & Somers)

D. Kent Fanner, VP&TO

### Jerome

#### PEOPLES BANK & TRUST CO.

P.O. Box 374 15937

Tr\$12.0 Mil

(Branch of Jennerstown)

Hd: D. Kent Fanner, VP&TO

### Jim Thorpe

#### THE JIM THORPE NATIONAL BANK

12 Broadway 18229

717/325-3631 Tr\$1 Mil

Hd: George Armbruster, TO

TrOps: Shirley Sterner, AsstTO

#### MAUCH CHUNK TRUST CO.

P.O. Box 289 18229

717/325-2721 Tr\$5.721 Mil

Hd: Harold A. Queen, Pres&TO

Ruth M. Allen, AsstTO

### Johnstown

#### JOHNSTOWN BANK & TRUST COMPANY

P.O. Box 98 15907

814/536-7801 Tr\$115 Mil

(Branch in Bedford)

Hd: Kim Craig, ExecVP&SrTO

Betty Rae Sheehan, VP&TO

Steven M. Krawick, TrInVO

Frank J. Lapinsky, TrInVO

#### THE MOXHAM NATIONAL BANK

550 Central Ave. 15902

814/536-4481 Tr\$45 Mil

Hd: P. James Hayes, VP, TO&Sec

#### UNITED STATES NATIONAL BANK

Corner Main & Franklin Sts. 15901

814/533-5397 Tr\$119 Mil

Hd: John H. McGrail, SrVP&SrTO

PersTr: Mildred L. Nelson, VP&TO

TrInV: Judith A. Duchene, VP&TrInVO

TrOps: David L. Mordan, VP&TO

EmplBen: James O. Schlicht, VP&TO

### Jonestown

#### JONESTOWN BANK & TRUST CO.

P.O. Box AA 17038

717/865-2112 Tr\$1.5 Mil

Hd: Frederick R. Boltz, TO

### Lancaster

#### COMMONWEALTH NATIONAL BANK

28 Penn Square 17604

717/295-3210

(Branch of Harrisburg)

David H. Acax, VP&TrMgr

#### FARMERS FIRST BANK

1635 Lititz Pike 17601

717/394-0547

(Branch of Lititz)

PersTr: Wendy L. Basehoar, AsstVP

EmplBen: Patricia A. Hindermeyer, EBO

Nb: Stephen E. DiNovis, TO

#### THE FIRST NATIONAL BANK OF LANCASTER COUNTY

25 N. Duke St. 17602

717/396-7520 Tr\$40.5 Mil

Hd, Nb: Charles C. Tunis, VP&TO

PersTr: Thomas H. Breneman, TrAdm

Mildred W. Brown, TO

Irene E. Miller, TO

#### FULTON BANK

P.O. Box 4887 17604

717/291-2559 Tr\$429 Mil

(Branch in Harrisburg)

Hd: Richard J. Ashby, Jr., ExecVP

PersTr: Daryl Gorton, VP

EmplBen: Richard J. Spangler, VP&TO

CorpTr: Tom L. Wolf, VP&CTO

TrOps: Dennis E. Patrick, TOpO

PersTr, Nb: J. Fred Sener, III, VP&SrEPO

Christopher W. Kull, SrTO

EmplBen, Nb: Bruce T. Smith, VP&TO

#### HAMILTON BANK

(Corporate Headquarters)

100 N. Queen St. 17604

717/569-8731

(Branches in Hanover, Harrisburg, Lancaster,

Lebanon, Reading, & York. Subsidiary of the

Corestate Financial Corp., Philadelphia, PA)

Corporate Officers:

Hd: David W. Schoffstall, ExecVP

PersTr: Martin B. Ebbert, Jr., SrVP&ChmTrComm

TrOps: Kathryn E. Sangrey, AsstVP

Corp&InvSvcs: Charles A. Knott, VP

Corp&InstlSls: Bruce A. Williams, VP

PersSvcsMktg: David H. Spangler, VP

Legal: Mary E. Colmery

Cont: Amy G. Saxton

PvtBkg: Nancy S. Colarik, SrVP

Lancaster Branch:

100 N. Queen St. 17604

712/291-3636

Hd: Charles R. Hall, Jr., VP&SrTO

Nb: Charles F. Few, FPO

Cynthia Leed, FPO

#### MERIDIAN ASSET MANAGEMENT, INC.

51 S. Duke St. 17602

717/295-8513

(Branch of Valley Forge)

PersSvcs: Michael W. Wozniski, AsstVP

Nb/PersSvcs: James G. Hughes, VP

Nb/InstlSvcs: Michael S. Kennedy, VP

### Laughlintown

#### PEOPLES BANK AND TRUST COMPANY

Route 30 15655

Tr\$12.0 Mil

(Branch of Jennerstown)

Hd: D. Kent Fanner, VP&TO

### Lebanon

#### FARMERS TRUST CO.

(Division of Fulton Financial Corporation)

817 Cumberland St. 17042

717/274-6506 Tr\$12 Mil

PersTr: Norma J. Gible, TrAdm

Nb: Christopher W. Kull, VP

#### HAMILTON BANK

P.O. Box 428 17042

717/274-1471

(Branch of Lancaster)

Hd: Charles R. Hall, Jr., VP&SrTO

Nb: Cynthia Leed, FPO

#### LEBANON VALLEY NATIONAL BANK

9th & Cumberland Sts.

P.O. Box 448 17042

717/274-6868 Tr\$109 Mil

Hd: Larry H. Eberly, VP&SrTO

PersTr: Terrence L. Freeman, AsstVP

TrOps: John P. Mentzer, AsstVP

Nb: Charles N. Parrott, AsstVP

#### PEOPLES NATIONAL BANK

P.O. Box 450 17042

717/274-2571 Tr\$22 Mil

Hd: Louis W. Ormond, VP&TO

TrOps: Shelley N. Eggert

### Leechburg

#### FIRST NATIONAL BANK

152 Market St. 15656

412/842-1181 Tr\$6 Mil

Hd: Stephen J. Pityk, VP&TO

### Lewisburg

#### COMMONWEALTH BANK & TRUST COMPANY, N.A.

239 Market St. 17837

717/523-1158

(Branch of Williamsport)

David Kupinsky, TO

#### MELLON BANK (CENTRAL)

Market St. 17837

717/523-1230

(Branch of State College)

#### NORTHERN CENTRAL BANK

P.O. Box 387 17837

717/523-1138 Tr\$2.5 Mil

Hd: William O. Smith, BrMgr

Nancy C. Wolfe, TO

### Lewistown

#### LEWISTOWN TRUST CO.

100 E. Market St. 17044

717/242-0381 Tr\$16 Mil

Hd: James C. Dillman, VP&TO

#### MELLON BANK (CENTRAL)

33 E. Market St. 17044

717/242-2361

(Branch of State College)

#### RUSSELL NATIONAL BANK

32 E. Market St. 17044

717/248-4951 Tr\$33 Mil

(Branches in Burnham, Fort Granville, Mifflin,

Reedsville & Thompsontown)

Hd: John T. Pearson, SrVP&SrTO

PersTr: Keith B. Showers, VP&TO

### Lititz

#### FARMERS FIRST BANK

9 E. Main St. 17543

717/626-4721 Tr\$110 Mil

(Branches in Elizabethtown, Lancaster, Manheim,

Quarryville & Willow Street)

Hd: Robert S. Luttrell, SrVP

PersTr: Wendy L. Basehoar, AsstVP

Stephen E. Wenzel, TO

Beth Ann Herbert, TO

EmplBen: Patricia A. Hindermeyer, EBO

Nb: Stephen E. DiNovis, TO

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## Littlestown

### THE GETTYSBURG NATIONAL BANK

10 S. Queen St. 17340  
717/359-5131  
(Branch of Gettysburg)  
Hd: Barry A. Fissel, VP&TO

## Lock Haven

### MELLON BANK (CENTRAL)

104 E. Main St. 17745  
717/893-4171  
(Branch of State College)  
S. Parucha, Adm

## Luzerne

### LUZERNE NATIONAL BANK

18709  
717/288-4511 Tr\$1 Mil  
Hd, TrOps: David Hughes, TO  
TrInv, Nb: John Kearney

## Malvern

### THE NATIONAL BANK OF MALVERN

P.O. Box 38 19355  
215/647-0100 Tr/u \$1 Mil  
Hd: James Fooskas, Jr., TO

## Manheim

### FARMERS FIRST BANK

P.O. Box 38 17545  
717/665-6801  
(Branch of Lititz)  
PersTr: Wendy L. Basehoar, AsstVP  
Stephen E. Wenzel, TO  
EmplBen: Patricia A. Hindermeyer, EBO  
Nb: Stephen E. Dinovis, TO

## McConnellsburg

### FULTON COUNTY NATIONAL BANK & TRUST CO.

100 Lincoln Way E., P.O. Box 38 17233  
717/485-3144 Tr\$9,216 Mil  
Hd: N. Parker Knepper, TO

## Meadville

### FIRST NATIONAL BANK OF PENNSYLVANIA

940 Park Ave. 16335  
814/336-3455 Tr\$42 Mil  
(Branch of Erie)  
Hd: Kenneth L. Montag, AsstVP&TO

### MARINE BANK

P.O. Box 8480 16553  
814/871-9200 Tr\$1 Bil  
Hd: Ronald G. Imboden, ExecVP  
PersTr: Timothy Smyth, VP  
CorpTr: Alan Paust, AsstVP  
TrInv: Wayne Koble, VP  
EmplBen: John Masterson, VP  
TrOps: Gordon Gibbons, TO  
Nb: Sean Hagerly, AsstVP  
Phillip Nagy

### MELLON BANK

P.O. Box 1086 16335  
814/724-6950  
(Branch of Oil City)  
Thomas E. Lindquist, TO

### PENNBANK

201 Chestnut St., P.O. Box 441 16335  
814/337-1900  
(Division of Titusville)  
Hd: Robert B. Donahaffer, VP

## Mechanicsburg

### FIRST BANK & TRUST CO.

Main & Market Sts. 17055  
717/691-4040 Tr\$39 Mil  
(Affiliate of PNC Corp.)  
Hd, TrInv: Wayne P. Kautz, VP&TO  
PersTr, TrOps: Maria A. Tompkins, AsstTO  
EmplBen, TDP: Jeffrey A. Woodward, AsstTO

## Meyersdale

### CITIZENS NATIONAL BANK

15552  
814/634-5941 Tr\$4 Mil  
Hd: Mary Jane Fagler, TO

## Mifflin

### RUSSELL NATIONAL BANK

Main St., P.O. Box J 17058  
717/436-2156  
(Branch of Lewistown)  
Bonnie Campbell, BrMgr

## Mifflinburg

### MIFFLINBURG BANK & TRUST CO.

P.O. Box 186 17844  
717/966-1041 Tr\$11 Mil  
Mrs. Helen P. Strunk, Pres  
Patti J. Middleswarth, AsstTO

## Mifflintown

### THE FIRST NATIONAL BANK OF MIFFLINTOWN

P.O. Box 96 17059  
717/436-2144 Tr\$4.1 Mil  
Hd: James R. McLaughlin, ExecVP&TO  
Jody D. Graybill, AsstTO  
TrOps: Kimberly A. Bryner

### THE JUNIATA VALLEY BANK

P.O. Box 66 17059  
717/436-8211 Tr\$17 Mil  
Hd: Terry S. Love, VP&TO  
Cynthia L. Williams, AsstTO  
TrOps: Amy L. Bosom

## Millersburg

### MID PENN BANK

349 Union St. 17061  
717/692-2133 Tr\$13.8 Mil  
Patricia Walter, TO

### UPPER DAUPHIN NATIONAL BANK

P.O. Box 350 17061  
717/692-4781 Tr\$18 Mil  
(Member of Community Banks, Inc.)  
Hd: Robert E. Lenker, ExecVP  
Shirley Helwig, AsstVP&TO

## Milton

### COMMONWEALTH BANK & TRUST, N.A.

210 Market St. 17701  
717/742-8731 Tr\$9 Mil  
Hd: Donna Carson, BrMgr

## Minersville

### MINERSVILLE SAFE DEPOSIT BANK & TRUST CO.

P.O. Box L 17954  
717/544-4787 Tr\$9.0  
Hd: Thomas A. Elliott, Jr., TO

## Montoursville

### COMMONWEALTH BANK & TRUST, N.A.

355 Broad St., P.O. Box 8 17754  
717/368-8101 Tr\$14 Mil  
Andrew Baker, BrMgr  
George Golden, TO  
Nancy G. Montanye, AsstTO

## Montrose

### COUNTY NATIONAL BANK

10 Public Ave., P.O. Box 186 18801  
717/278-1181 Tr\$20 Mil  
Hd: M. C. Baker, Pres&SrTO  
Mary Lou Warner, TO  
PersTr, TrOps, TDP: Reta Gardner, TO  
CorpTr, TrInv, EmplBen: David W. Seipp, TO  
Nb: Thomas Krupinski, AsstTO

## Mount Carmel

### UNION NATIONAL BANK

17851  
717/339-1040 Tr\$7.7 Mil  
Hd: Ida Bevivino, TO&AsstCsh

## Mount Joy

### UNION NATIONAL MOUNT JOY BANK

P.O. Box 567 17552  
717/653-1441 Tr\$12 Mil  
Hd: Charles R. Starr, VP&TO

## Muncy

### MUNCY BANK & TRUST CO.

2 N. Main St., P.O. Box 179 17756  
717/546-2211 Tr\$4 Mil  
Richard H. Lloyd, Pres  
Hd: William G. Ritter, TO

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## PENNSYLVANIA (Cont'd)

### Nazareth

#### NAZARETH NATIONAL BANK & TRUST CO.

76 S. Main St. 18064  
215/746-7312 Tr\$80 Mil  
(Branches in Bethlehem & Easton)  
Hd: Barbara A. Seifert, VP&SrTO  
PersTr: David W. Kidd, AsstVP  
EmplBen: George P. Kurtz, AsstTO  
TrOps: Sally F. Jablonski, AsstTO

### New Brighton

#### CENTURY NATIONAL BANK & TRUST CO.

P.O. Box 296 15066  
412/843-5679 Tr\$100 Mil  
Hd: Richard D. Deland, VP&TO  
Drew E. Porter, AsstTO

### New Castle

#### FIRST NATIONAL BANK OF WESTERN PENNSYLVANIA

101 E. Washington St., P.O. Box 1488 16103-1488  
412/652-5511 Tr\$112 Mil  
Hd: Thomas S. Mansell, Esq., SrVP  
BusDev: John W. Flannery, Esq., VP&TO  
PersTr: Walter W. Boron, TO  
TrInv: Anthony J. Maiorana, TO  
EmplBen: Samuel I. Haines, VP&TO  
TrOps: Patricia B. Wingfield, TO

#### FIRST SENECA BANK

2 N. Mill St. 16101  
412/658-2651  
(Branch of Oil City)  
Admin: Thomas G. Lamoree, II, VP

### New Holland

#### DAUPHIN DEPOSIT BANK AND TRUST CO.

210 E. Main St. 17557  
717/354-4431  
(Branch of Harrisburg)  
Hd: Richard K. Dieterle, Jr., TO

### Newtown

#### BUCKS COUNTY BANK & TRUST CO.

210 Penns Trail Rd. 18940  
215/860-4411  
(Branch of Doylestown)  
Brian K. Strohl, NBO

#### FIRST NATIONAL BANK & TRUST CO.

18940  
215/968-4872 Tr\$84 Mil  
Hd, CorpTr, TrInv: Richard J. Fusco, SrVP&SrTO  
PersTr: Steven L. Friedman, TO  
EmplBen, Nb: Steven T. Lees, AsstVP&TO  
TrOps: Kimberly G. Cole, AsstVP&TO

### Norristown

#### CONTINENTAL BANK

Main & Swede Sts. 19040  
215/278-4294 Tr\$626 Mil  
(Branches in Doylestown & Philadelphia)  
Hd: C. Warren Ormerod, ExecVP  
PersTr: William J. Loble, SrVP  
CorpTr: Gerald L. Hill, VP  
TrInv, ComTrF: Gale S. Gillespie, SrVP  
EmplBen: John N. Campbell, SrVP  
TrOps: Donald W. Rose, AdmVP  
Nb: Thomas J. Vischer, Jr., SrVP

#### MERIDIAN ASSET MANAGEMENT, INC.

One Montgomery Plaza  
P.O. Box 551 19400  
215/278-8940  
(Branch of Valley Forge)  
PersSvcs: Marie Strycharz, VP  
Nb/PersSvcs: Lot J. Rizzardi, VP  
Doris P. Theune, VP  
Nb/InstiSvcs: Thomas A. Campbell, VP

### Northumberland

#### NORTHUMBERLAND NATIONAL BANK

245 Front St. 17857  
717/473-3531 Tr\$5 Mil  
Hd: J. Donald Steele, Pres  
Stephen Hafer, AsstTO

### Oil City

#### FIRST SENECA BANK

248 Seneca St., P.O. Box 318 16301  
814/676-8666 Tr\$416 Mil  
(Branches in Clarion, New Castle & Pittsburgh)  
Hd: E. G. Heffelfinger, Jr., SrVP  
PersTr: Rodney L. Campbell, VP  
Nb: Paul H. Lackey, VP&TDO  
EstSetlmt: R. Grant Carner, AsstVP

#### MELLON BANK (NORTH), N.A.

100 Seneca St. 16301  
814/676-7123 Tr\$450 Mil  
(Branches in Erie & Meadville)  
Hd: Gary G. Hoyt, SrVP  
Larry E. Witherup, VP-TrAdm  
Merle A. Bubeck, VP-TrInv  
Loretta A. Strawbridge, VP-TrOps  
EmplBen: Edward L. Dunlap

### Palmerton

#### CITIZENS BANK & TRUST CO.

P.O. Box 196 18071  
215/826-2457 Tr/u\$1 Mil  
Hd: Robert J. Kozo, AsstVP&TO

### Philadelphia

#### CONTINENTAL BANK

1500 Market St. 19102  
215/564-7396 Tr\$626 Mil  
(Branch of Norristown)  
Hd: C. Warren Ormerod, ExecVP  
Nb: Thomas J. Vischer, Jr., SrVP

#### CORESTATES FINANCIAL CORP.

Broad & Chestnut Sts.  
P.O. Box 7618 F.C. 1-17-1 19101-7618  
Tr\$8,530 Bil  
(Subsidiaries in Hamilton Bank, Lancaster, Philadelphia National Bank, Philadelphia & New Jersey National Bank, West Trenton, NJ)  
CoreStates Hd: Peter P. Burns, SrVP  
Corp&InstiTr: Michael J. D'Angelico, SrVP  
TrProdMgt: Nancy J. Lanham, VP  
Corp&InstiSls: Neil A. Leary, SrVP  
TrOps: Peter E. Nipoti, SrVP  
TDP: William T. Fitzgerald, VP

#### CORESTATES INVESTMENT ADVISORS

Broad & Chestnut Sts.  
P.O. Box 7618 F.C. 1-17-1 19101-7618  
215/973-3350  
(Investment Advisor for Hamilton Bank, Lancaster, New Jersey National Bank, West Trenton, NJ & Philadelphia National Bank, Philadelphia)  
Paul G. Finegan, Chm&CEO

#### FIDELITY BANK, N.A.

135 S. Broad St. 19109  
215/985-8029 Tr\$4.9 Bil  
(Branch in West Chester)  
Hd: Antony Edgar, ExecVP  
PersTrGp: Donald S. Mills, SrVP  
InstiTrGp: Carliss Boggs, VP  
InstiTrInv: Edward T. Koch, SrVP&CIO  
TrOps: Richard White, VP

#### FIRST PENNSYLVANIA BANK, NatAssn

1500 Market St. 19101  
215/786-8830 Tr\$8.6 Bil  
Hd: Stuart T. Saunders, Jr., ExecVP  
PersSvcs: John C. Voss, SrVP  
BusDev: Pierre E. Richards, DivVP  
InstiSvcs: Edward E. Keidat, SrVP  
BusDev: James F. McHale, SrVP  
SecurTrdg&Res: Richard I. Sichel, DivVP  
Centre Square Investment Group:  
Donald E. Carver, Pres  
TrOps: Maureen E. Pugh, SrVP  
TrCont: Richard T. Pieloch, DivVP

### FRANKFORD TRUST CO.

6500 Castor Ave. 19149  
215/831-6521 Tr\$105 Mil  
Hd, TrInv: George L. Lyon, SrVP  
PersTr: Doris Welsh, VP  
CorpTr: Thomas Mullin, TO  
EmplBen: Laraine R. Daly, TO  
TrOps: Lisa Ruczynski, TOPO

### THE GLENMEDE TRUST COMPANY

229 S. 18th St. 19103  
215/875-3200 Tr\$3.725 Bil  
Hd: Thomas W. Langfitt, MD  
PersTr: Joseph J. Rink, VP  
TrInv, Nb: John W. Church, Jr., SrVP  
TrOps: A. E. Piscopo, SrVP  
Nb: J. Thomas Dunlevy  
TDP: John Peiffer

### MELLON BANK (EAST) N.A.

Trust and Investment Department  
Mellon Bank Center 19102  
215/585-3012 Tr\$6 Bil  
Hd: George L. Deming, ExecVP  
Charles E. Coaquero, SrVP  
PersTr: Glenn A. Deibert, VP  
EmplBen: William J. McCabe, VP  
TrOps: William H. Price, VP  
EstAdmin: Thomas J. Hayden, Jr., VP  
FinInst: Sally J. Jones, VP

### MERIDIAN ASSET MANAGEMENT, INC.

5 Penn Center Plaza 19104  
215/854-3063  
(Branch of Valley Forge)  
PersSvcs: William R. Weber, AsstVP  
InstiSvcs: Thomas C. McCoy, VP  
InvMgt: Margaret M. Eisler, VP  
NbPersSvcs: Earl C. Pfeiffer, VP  
NbInstiSvcs: Thomas A. Campbell, VP

### THE PENNSYLVANIA TRUST COMPANY

1435 Walnut St. 19102  
215/496-3100 Tr\$120 Mil  
Hd: Thomas H. Darlington, Pres  
PersTr, TrOps: Paul Irwin, SrVP  
TrInv: Richardson T. Merriman, SrVP  
EmplBen, Nb: Nils L. Berglund, VP  
DirResrcs: Walter S. Wilmanski, VP  
TrDept: William A. Gurley, VP

### THE PHILADELPHIA NATIONAL BANK

Broad & Chestnut Sts.  
P.O. Box 7618 F.C. 1-17-1 19101-7618  
215/973-3720  
(Subsidiary of CoreStates Financial Corp.)  
Hd: Rosemary O. Lophen, ExecVP



### PROVIDENT NATIONAL BANK

P.O. Box 7648 19101  
215/585-5366 Tr\$32 Bil  
Hd: Thomas S. Stewart, ExecVP  
ExecMgtCo-ord: M. Lisa Parry, VP  
EmplBen: William G. McKenna, Pres, PCM  
InvRes: Malcolm C. Wilson, SrVP&ChIO  
Nb: Ludlow Miller, VP  
CorpTr, TrOps: John W. McLaughlin, SrVP  
DivSvcs: Robert W. Schneider, Jr., VP  
FinInst: Charles B. Landreth, VP  
NonProfInsti: Harold S. McGay, Jr., VP  
PersSvcs: Thomas K. Whitford, GVP  
TrMktg: Nan M. Lansinger, VP

### THE RITTENHOUSE TRUST COMPANY

225 S. 18th St. 19103  
215/735-1225 Tr\$65 Mil  
Hd: George Connel, ExecVP

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## PENNSYLVANIA (Cont'd)

### Pittsburgh

#### EQUIBANK

Two Oliver Plaza, 9th Fl. 15222  
412/288-5670 Tr\$250 Mil  
Hd, PersTr: James W. Koch, VP  
CorpTr: Diane M. O'Toole, AsstVP  
TrInv, ComTrf: Kevin Startzum, IO  
EmplBen: Carol A. Youtz, VP  
TrOps: Karen L. Hassan, SrTO

#### FIRST SENECA BANK

801 Penn Ave. 15222  
412/456-2451  
(Branch of Oil City)  
Adm: Richard J. Gmitter, AsstVP  
Thomas E. Morkin, VP

#### MELLON BANK, NatAssn

Mellon Square 500 Grant St. 15258-0001  
412/234-4100 Tr\$22.4 Bil  
(Branches in Boca Raton & Sarasota, FL)  
Hd: Donald A. McMullen, Jr., ExecVP  
TrInv: Alan T. Sachtleben, SrVP  
PersTr: George L. Deming, ExecVP  
CorpTr: Norman R. Smith, SrVP  
BusDev: Norman R. Lubin, SrVP  
EmplBen: William F. Adam, VP  
TrOps: Larry W. Rinne, SrVP

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One Oliver Plaza 15265  
412/762-3000 Tr\$5.1 Bil  
Hd: James M. Patton, SrVP  
AsstDivHd: R. Steven Bonnett, VP  
PersTr: James M. Ferguson, III, VP  
CorpBus: James Smith, VP  
ChIO: John Martin, VP  
CorpTr: Fred J. Deramo, VP  
EmplBen: Nicholas Nilsen, VP  
TrOps: Albert Malone, VP  
Nb: Phillip P. Deutsch, VP

#### THE UNION NATIONAL BANK OF PITTSBURGH

4th Ave. & Wood St. 15230  
412/644-8105 Tr\$3.110 Bil  
Hd: Donald R. Vance, SrVP  
EmplBen: Henry W. Strong, VP  
PersTr: Douglas W. Sherratt, VP  
CorpTr: Gerald H. Kelly, VP  
TrInv: Richard A. McLaughlin, VP  
ComTrf, TrOps: Anthony J. Molinero, VP  
Nb: Eugene S. Bender, VP

### Pittston

#### FIRST BANK OF GREATER PITTSBURGH

P.O. Box 560 18640  
717/654-4688 Tr\$10 Mil  
Hd: Earl J. Campbell, VP&TO

#### FIRST EASTERN BANK

P.O. Box 710 18640  
717/655-7906 Tr\$2.5 Mil  
Hd: S. C. Battisti, SrVP  
E. P. Yench, AsstIO

### Port Allegany

#### CITIZENS TRUST COMPANY

100 Maple St. 16743  
814/642-2571  
Stan R. Dunsmore, AsstVP

#### FIRST NATIONAL BANK

P.O. Box 97 16743  
814/642-2351 Tr\$1 Mil  
Hd: Lloyd Eastman, TO

### Pottsville

#### MERIDIAN ASSET MANAGEMENT, INC.

101 N. Centre St., P.O. Box 630 17901  
717/628-5119, Ext. 325  
(Branch of Valley Forge)  
PersSvcs: John W. Stirling, VP  
Nb/PersSvcs: James G. Hughes, VP  
Nb/InstSvcs: Michael S. Kennedy, VP

#### MINERS NATIONAL BANK

120 S. Centre St. 17901  
717/622-2320 Tr\$52 Mil  
(Branch in Shenandoah)  
Hd: James E. Marconis, VP&TO  
Anne B. Reed, TO  
James T. O'Brien, AsstVP&TO

#### PENNSYLVANIA NATIONAL BANK & TRUST CO.

1 S. Centre St. 17901  
717/622-4200 Tr\$460 Mil  
(Branch in Camp Hill)  
Hd: Paul J. Hanna II, SrVP&TO  
PersTr: Joseph R. Popson, AsstVP&TO  
TrInv: Dwight H. B. Rieman, SrVP&IO  
CorpTr: Frederick S. Seewald, AsstVP&TO  
TrOps: Sandra L. Kramer, TopO  
**UNION BANK & TRUST CO.**  
P.O. Box 119 17901  
717/622-3011 Tr/\$2.019 Mil  
Hd: Eleanor M. Schaeffer, TO

### Quakertown

#### BUCKS COUNTY BANK & TRUST CO.

P.O. Box 67 18944-0067  
215/538-2345  
(Branch of Doylestown)  
Dale A. Sandt, VP

### Quarryville

#### FARMERS FIRST BANK

301 W. Fourth St. 17566  
717/786-7337  
(Branch of Lititz)  
PersTr: Wendy L. Basehoar, AsstVP  
EmplBen: Patricia A. Hindermeyer, EBO  
Nb: Stephen E. DiNovis, TO

### Reading

#### BANK OF PENNSYLVANIA

50 N. Fifth St. 19601  
215/378-3664 Tr\$490.9 Mil  
Hd: Edward L. Vey, Jr., SrVP  
PersTr: Blaine E. Gaul, VP  
CorpTr: James I. Houpt, TO  
TrInv: Lee W. Hummel, VP  
EmplBen: Leslie K. Davidson, EBO  
J. Walker  
TrOps: John H. Allen, TopO  
Nb: Carl K. Wiest, Jr., VP

#### HAMILTON BANK

515 Penn St. 19601  
215/320-8000  
(Branch of Lancaster)  
Hd: David Logan Steele, VP&SrTO

#### MERIDIAN ASSET MANAGEMENT, INC.

35 N. Sixth St., P.O. Box 1102 19603  
215/320-3111  
(Branch of Valley Forge)  
PersSvcs: James V. Elliott, VP  
InstSvcs: Raymond T. Kase, Jr., VP  
NbMgr: Kenneth H. Rick, VP  
Nb/PersSvcs: James G. Hughes, VP  
Nb/InstSvcs: Michael S. Kennedy, VP  
Inv/PersSvcs: Steven A. Krupa, AsstVP  
CorpTr: Richard H. Babb, VP  
Tx: Joseph D. Freney, VP

### Reedsville

#### RUSSELL NATIONAL BANK

P.O. Box 428 17084

### St. Marys

#### DEPOSIT BANK

101 St. Marys St. 15857  
814/781-1550  
(Branch of Du Bois)

Hd: Joseph Werner, VP&CommOffMgr

#### PENNBANK

10 N. Michael St. 15857  
814/781-7111  
(Division of Titusville)  
Hd: Edward H. Kuntz, VP

### Schuylkill Haven

#### THE SCHUYLKILL HAVEN TRUST CO.

29 E. Main St., P.O. Box 405 17972-0405  
717/385-0563 Tr\$7.5 Mil  
Hd: Catherine M. Krause, AsstVP&TO

### Scottdale

#### THE SCOTSDALE BANK & TRUST CO.

150 Pittsburgh St., P.O. Box 80 15683  
412/887-8330 Tr\$3 Mil  
Hd: Donald Kiefer, VP

### Scranton

#### FIRST EASTERN BANK, N.A.

Lackawanna & Washington Ave. 18501  
717/969-2056  
(Branch of Wilkes-Barre)  
Nb: Sally O'Brien, AsstVP&TO

#### MERCHANTS BANK, NORTH

301 N. Washington Ave. 18503  
717/961-7939  
(Branch of Wilkes-Barre)

PersTr: Miss Joan S. Cassebaum, VP&TO  
Nb: Rita Szymanski, TO

#### NORTHEASTERN BANK OF PENNSYLVANIA

P.O. Box 937 18501  
717/961-7158 Tr\$1.2 Bil  
(Branches in Allentown, Hazleton, Stroudsburg & Wilkes-Barre)

Hd: Peter F. Maylan, SrVP  
Admin: Myron W. Yench, GpVP  
PersTr: William J. Calpin, Jr., VP  
TrInv: Matthew D. Mackie, Jr., VP  
ComTrf: James H. Downs, VP  
SupportSvcs: Carl J. Lisman, GpVP  
TrOps: Richard C. Krapf, VP  
EmplBen: Richard A. Siarniak, Jr., AsstVP  
CorpTr: David C. Leondi, AsstVP  
Tx: William J. Zacheiss, AsstVP  
Nb: Bruce E. Grover, VP

#### PENN SECURITY BANK & TRUST CO.

Spruce St. & N. Washington Ave. 18503  
717/346-7741 Tr\$60 Mil  
Hd, Nb: Robert F. Duguay, SrVP  
CorpTr, EmplBen: Michael Kosh, Esq., AsstIO  
PersTr: Thomas E. Clewell, VP&AsstIO  
Carol Anderson, AsstSec  
TrInv: Earl W. Phillips, CIO  
TrOps: Margaret Delucy



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#### THIRD NATIONAL BANK & TRUST CO.

130 Wyoming Ave. 18501  
717/348-8251 Tr\$210 Mil  
Hd, Nb: Edward J. Gilmartin, SrVP&DivMgr  
PersTr, Prob: Ronald E. Schield, VP  
David W. Seipp, AsstVP  
Jay Fendrick, AsstIO  
EmplBen: Kenneth N. Godeck, TO  
CorpTr: Betty Gallusti, AsstIO&Sec  
TrOps: Ronald R. Heusner, VP&TO  
TrInv: Richard Mosucci, VP&TrInvO

## Selinsgrove

### SNYDER COUNTY TRUST CO.

17870  
717/374-1131 Tr\$26.328 Mil  
Hd: Jack H. Treas, VP  
PersTr: Mary Jane Mitterling, TO

## Sharon

### McDOWELL NATIONAL BANK

E. State & Chestnut Sts. 16146  
412/981-1411 Tr\$134 Mil  
TrAdm, CorpTr, TrOps: Rosanne Fragle, TO

## Shenandoah

### MINERS NATIONAL BANK

2 N. Main St., P.O. Box 150 17976  
717/462-2742 Tr\$2 Mil  
(Branch of Pottsville)  
PersTr: Sandee Fritz, AsstTO  
PersTr, TrOps: Geraldine Seroka, AsstTO  
CorpTr, EmplBen: John J. Yauval

## Shippensburg

### COMMONWEALTH NATIONAL BANK

P.O. Box 40 17257  
717/532-2151  
(Branch of Harrisburg)  
Hd: Barbara E. Kramer, TO

### DAUPHIN DEPOSIT BANK AND TRUST CO.

P.O. Box 9 17257  
717/532-4131  
(Branch of Harrisburg)  
Hd: Thomas W. Walker, VP&TO  
PersTr: Alan B. Rhinehart, AsstTO

## Smethport

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333 W. Main St. 16749  
814/887-5555 Tr\$5 Mil  
Hd: Charles A. Crockett, VP&TO

## Somerset

### PEOPLES BANK & TRUST CO.

Somerset Mall Branch 15501  
814/443-3644 Tr\$12.0 Mil  
(Branch of Jennerstown)

Hd: D. Kent Fanner, VP&TO

### SOMERSET TRUST COMPANY

P.O. Box 777 15501  
814/443-3661 Tr\$93.8 Mil  
Hd, TrInv, Nb: Donald E. Meese, VP&TO  
PersTr, CorpTr, TrOps: Ann B. Persun, AsstVP&TO  
PersTr, Est: Karen T. Addleman, AsstTO  
ComTrF, TrOps: Carol D. Stern, AsstSec  
EmplBen: Tine Hillegass, AsstTO

## Souderton

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14 Main St. 18964  
215/721-2400 Tr\$200 Mil  
(Branch in Boca Raton, FL)  
Hd: Marvin A. Anders, ExecVP  
PersTr: Fern M. Zepp, TO  
Dawn R. Walker, AsstTO  
CorpTr: Ellena Zienkiewicz, CTO  
TrInv: D. Stuart MacAusland, SrInvAn&TO  
TrOps, TDP: Vernon L. Clemmer, AsstTO  
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Hd: C. E. Sprinkle, SrVP  
PersTr: C. A. Shaffer, VP  
TrInv: John Pomeroy, Jr., VP  
EmplBen: Nicholas Helf, EmplBenMgr  
Nb: William Phillips, VP

### State College Branch

341 N. Science Park Rd. 16803  
814/234-6302  
James Green, AcctGpAdm  
J. Carl Haldeman, AcctGpAdm

### MID-STATE BANK & TRUST CO.

1330 S. Atherton St. 16801  
814/234-5166  
(Branch of Altoona)  
Hd: Carole E. Yon, VP

### PEOPLES NATIONAL BANK OF CENTRAL PENNSYLVANIA

P.O. Box 298 16804  
814/237-7641 Tr\$80 Mil  
Hd: Jesse Weaver, SrVP&TO  
Dennis E. Hampton, VP&TO

## Stroudsburg

### FIRST EASTERN BANK, NatAssn

P.O. Box 471 18360  
717/476-5044  
(Branch of Wilkes-Barre)  
Nb: George F. Sheraw, VP&TO

### NORTHEASTERN BANK OF PENNSYLVANIA

P.O. Box 469 18360  
717/421-1616  
(Branch of Scranton)  
Hd: Donald F. Page, VP  
PersTr: Mary Meissner, AsstVP

### UNITED PENN BANK

814 Main St. 18360  
717/424-7180  
(Branch of Wilkes-Barre)  
Admin: Stephen P. Carey, AsstVP  
Nb: Roy W. Hart, AsstVP

## Summit Hill

### SUMMIT HILL TRUST CO.

P.O. Box 45 18250  
717/645-5410 Tr/u\$1 Mil  
Willfred Gardiner, Sec, Treas&TO

## Sunbury

### FIRST NATIONAL TRUST BANK

400 Market St., P.O. Box 248 17801  
717/286-6781 Tr\$113 Mil  
Hd, TrInv: Rue S. Rothermel, SrVP&SrTO  
PersTr, Nb: R. Edward Zimmerman, VP&TO  
CorpTr, TrOps: John W. Startzel, TO  
Thomas D. Weldon, AsstTO

### NORTHERN CENTRAL BANK

440 Market St. 17801  
717/286-5454  
(Branch of Williamsport)  
Janice C. Dreese, TrAdm

## Titusville

### PENNBANK

Corporate Office  
Pennbank Center 16354  
814/827-2751 Tr\$850 Mil  
(Divisions in Bradford, Erie, Franklin, Meadville, St. Marys, Titusville & Warren)  
Hd: M. Benton Mitcham, SrVP  
Titusville Division:  
127 W. Spring St. 16354  
814/827-2751  
Hd: Darrell L. Johnson, VP

## Towanda

### CITIZENS & NORTHERN BANK

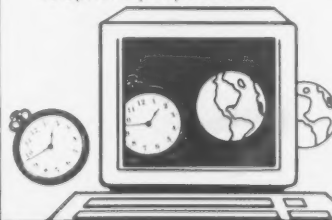
428 Main St. 18848  
717/265-6171  
(Branch of Wellsboro)  
Admin, PersTr, Nb: Gerald W. Smith, TO  
FIRST NATIONAL BANK OF BRADFORD COUNTY  
312 Main St. 18848  
717/265-6191 Tr\$10 Mil  
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Mary E. Crawford, AsstTO

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## PENNSYLVANIA (Cont'd)

### Uniontown

#### FAYETTE BANK & TRUST CO.

W. Main St., P.O. Box 2088 15401  
412/438-4531 Tr\$22 Mil

Thomas D. Barsody, AsstVP&SrTO  
Christine L. Mullin, TO

#### GALLATIN NATIONAL BANK

P.O. Box 759 15401  
412/439-6700 Tr\$250 Mil  
Hd: John R. Hoyer, Jr., VP&TO  
PersTr: Colleen R. Goff, TO  
Sharon Waltz, TO  
CorpTr: Louis Del Verme, TO  
EmplBen: Janice Pekar, TO  
TrOperators: Pamela R. Ford, TOpO

### Valley Forge

#### MERIDIAN ASSET MANAGEMENT, INC.

P.O. Box 2000 19482  
215/251-7960 Tr\$5.5 Bil  
(Branches in Allentown, Lancaster, Norristown,

Philadelphia, Pottsville & Reading)  
Hd: Robert C. Williams, Pres&CEO  
PersSvcs: Wallace A. Ries, SrVP  
InstlSvcs: John T. Hanley, Jr., SrVP  
Mktg/Nb: David P. Andrews, SrVP  
Fin/Plg: Richard A. Knoll, SrVP  
Ops: Michael B. Morgan, VP  
TDP: Patricia Crispin Tyson, VP

#### MERIDIAN INVESTMENT COMPANY

P.O. Box 2000 19482  
215/251-7965 Tr\$1.82 Bil  
(Subsidiary of Meridian Asset Management, Inc.)

Philip H. Brown, II, Pres  
Craig Moyer, SrInvMgr  
Robert Turner, Jr., SrInvMgr  
Nb: Lawrence Neill, VP  
Dawson Richardson, VP

### Warren

#### MARINE BANK

16365  
(Branch of Erie)  
Gerald A. Huber, SrVP  
Mark J. Goumas, VP

#### PENNBANK

315 Second Ave. 16365  
814/723-5300  
(Division of Titusville)  
Hd: Edward A. Kavanaugh, VP

### Washington

#### FIRST NATIONAL BANK & TRUST CO.

Trust Division  
150 W. Beau St. 15301  
412/228-0200 Tr\$40 Mil  
Hd: Donald M. Gavett, TO

### Waynesboro

#### CITIZENS NATIONAL BANK OF SOUTHERN PENNSYLVANIA

10-12 W. Main St. 17268  
717/762-3121 Tr\$27.6 Mil  
Hd: Donald L. Walters, VP  
Mary Reyer, AsstTO  
Nancy Fahrney, Sec  
Barbara Suder, TrAdm

#### FIRST NATIONAL BANK AND TRUST CO.

P.O. Drawer 391 17268  
717/762-8161 Tr\$100 Mil  
Hd: David C. Petrillo, VP&TO  
Gary D. Kinley, AsstVP&TO

The Directory of Trust Institutions is included in a T&E subscription!

### Wellsboro

#### CITIZENS & NORTHERN BANK

P.O. Box 58 16901  
717/724-3411 Tr\$61 Mil  
(Branch in Towanda)  
Hd,Inv: Paul M. Ritter, VP&TO  
PersTr,EmplBen,Nb: Thomas L. Briggs, TO  
TrOps,TDP: Mary J. Wood, AsstTO

#### COMMONWEALTH BANK & TRUST COMPANY, NA

61 Main St. 16901  
717/724-2621  
(Branch of Williamsport)  
Linda L. Kennedy, TO

### West Chester

#### FIDELITY BANK, N.A.

13 N. High St. 19381  
215/436-7773  
(Branch of Philadelphia)  
TrAdmin: Theodore H. Davis, VP

#### FIRST NATIONAL BANK

9 N. High St. 19380  
215/692-3000 Tr\$103 Mil  
Hd: Charles E. Swape, Pres  
Richard E. Warren, Jr., ExecVP&TO  
Kevin Quinn, VP&TrInvO  
Robert W. Thomas, VP&TO  
Judith Harris, AsstTO  
Linda Hicks, TO  
Jacquelyn A. Clement, TOpO  
Patricia M. McNally, TO  
Gregory S. Lefever, AsstVP&TO

### Wilkes-Barre

#### FIRST EASTERN BANK,NatAssn

11 W. Market St. 18768  
717/826-4637 Tr\$320 Mil  
(Branches in Bloomsburg, Scranton & Stroudsburg)  
Hd: Joseph J. Dougherty, Jr., SrVP&TO  
PersTr,Est: James E. Gallagher, VP&TO  
Kenneth L. Malkemes, VP&TO  
Joseph Paddock, AsstVP&TO  
Kathleen G. Williams, AsstVP&TO  
TrInv: Kenneth J. Krogulski, VP  
EmplBen: Neil M. Seidel, VP&TO  
CorpTr: Lillian Cohen  
ComTr,TrOps: Peter W. Reyburn, VP&TO  
Taxes: Donna J. Simpson, AsstSec&TO  
Nb: Alexander H. Sickert, AsstVP&TO

#### MERCHANTS BANK, NORTH

24 W. Market St. 18711  
717/826-9680 Tr\$150 Mil  
(Branch in Scranton)  
Hd,Nb: Patrick J. Aregood, VP&TO  
PersTr,TrInv: Emil J. Warren, VP&TO  
PersTr: Joan S. Cassebaum, VP&TO  
Charles M. Kanarski, TO  
PersTr,CorpTr,EmplBen: Lorie K. Mitchell, TO  
TrOps: Joseph P. Krugel  
Nb: Rita Szymanski, TO

#### NORTHEASTERN BANK OF PENNSYLVANIA

67 Public Square 18711  
717/822-2151  
(Branch of Scranton)  
Hd: Michael J. Noon, AsstVP  
Nb: Bruce E. Gover, VP

#### UNITED PENN BANK

8-18 W. Market St. 18711  
717/826-2852 Tr\$551 Mil  
(Branches in Clarks Summit & Stroudsburg)  
Tr&InvSvcsGp: Michael W. Duricko, ExecVP  
TrHd: John J. Gallo, Jr., SrVP  
InvHd: John M. Helinski, VP

### Williamsport

#### COMMONWEALTH BANK & TRUST COMPANY,NatAssn

P.O. Box 308 17703  
717/327-5075 Tr\$255 Mil  
(Branches in Danville, Lewisburg & Wellsboro)  
Hd: David W. Poch, SrVP&SrTO  
AsstDivHd: George D. Golden, SrVP&SrTO

PersTr: Robert Haas, VP&SrTO  
Jack Kurtz, VP&SrTO  
Thomas B. Burkholder, TO  
Barbara A. Switzer, AsstTO  
TrInv: David L. Bariges  
EmplBen: Daniel K. Reynolds  
Nb: David Abernathy, TO  
Tax: Ronald T. Shoemaker  
TrOps: Carson R. Price, TrSysO  
Nancy B. McHenry, TOpO

#### MELLON BANK (CENTRAL)

25 W. Third St. 17701  
717/321-1623  
(Branch of State College)  
J. Parucha, Adm

#### NORTHERN CENTRAL BANK

P.O. Box 3068 17701  
717/327-2150 Tr\$850 Mil  
(Branch in Sunbury)  
Hd: James Colburn, SrVP  
PersTr,ComTr: Thomas Bloss, VP  
CorpTr,EmplBen: William Fox, VP  
TrInv: Sharon Baxter, VP  
TrOps: Robert McGill, VP

#### WILLIAMSPORT NATIONAL BANK

329 Pine St. 17701  
717/326-2431 Tr\$55 Mil  
Hd: Fred A. Faulkrad, TO  
CorpTr,ComTr: Ronald L. Bower, AsstTO  
TrOps: Susan R. Cortright, AsstTO

### Willow Grove

#### BANK & TRUST CO. OF OLD YORK ROAD

York & Easton Rds. 19090  
215/659-3400  
Hd: Gene J. Dailey, VP  
Harry Hilger, Jr., VP  
Kathryn J. Emtage, AsstVP

### Willow Street

#### FARMERS FIRST BANK

200 Willow Valley Lakes Dr. 17584  
717/464-0500  
(Branch of Lititz)  
PersTr: Wendy L. Basehoar, AsstVP  
EmplBen: Patricia A. Hindermeyer, EBO  
Nb: Stephen E. DiNovis, TO

### York

#### THE COMMONWEALTH NATIONAL BANK

Continental Square 17405  
717/845-8411  
(Branch of Harrisburg)  
Hd: Leslie W. Brant, VP&TrMgr

#### DAUPHIN DEPOSIT BANK & TRUST CO.

2055 S. Queen St. 17403  
717/843-0861  
(Branch of Harrisburg)  
Hd: Clyde C. Horner, VP&TO

#### THE DROVERS & MECHANICS BANK

30 S. George St. 17401  
717/843-1593 Tr\$71 Mil  
Hd: Gary L. Landis, SrVP&TO  
PersTr: Stephen F. Feldmann  
TrInv,ComTr: Ruth L. Phipps  
EmplBen: David H. Miller  
TrOps: Mildred A. Orwig

#### HAMILTON BANK

12 E. Market St. 17401  
717/771-0200  
(Branch of Lancaster)  
Hd: Edward A. Hauck, VP&SrTO  
Nb: Walter A. Brunke, Jr., FPO

#### YORK BANK & TRUST CO.

21 E. Market St. 17405  
717/843-8651 Tr\$700 Mil  
Hd: Richard H. Brown, ExecVP  
PersTr: Donald M. Whistler, VP&SrTO  
CorpTr: Phyllis Bechtel, AsstVP&CTO  
TrInv: Susan J. Beittel, VP&SrTrInvO  
EmplBen: David C. Walters, VP&SrTO  
TrOps: Bonnie L. Stiles, TOpMgr

## PUERTO RICO

### San Juan

#### BANCO DE PONCE

GPO Box 3108 00936

Hd: Armando Cosme Almetzica, SrVP&TO  
Luis R. Cintron, VP

#### BANCO POPULAR DE PUERTO RICO

G.P.O. Box G2708 00936

809/765-9800 Tr\$133 Mil  
Hd: Lic. Eva Silen, SrVP, TO&Mgr  
Norberto Rivas, VP&AsstMgr

## RHODE ISLAND

### Newport

#### RHODE ISLAND HOSPITAL TRUST NATIONAL BANK

286 Thames St. 02840  
401/847-2285

(Branch of Providence)

Hd: Robert S. Burnett, FVP

### Pawtucket

#### PAWTUCKET TRUST CO.

286 Main St. 02860

401/724-5000 Tr\$95 Mil

(Branch in Attleboro, MA)

Hd,Trlnv,Nb: Charles A. Calverley, Jr., SrVP&TO  
TrAdmin,EstAdmin: Beverly H. Ramsden, VP&TO  
TrOperators: Bruce J. Banner, TO

### ★ Providence

#### CITIZENS TRUST CO.

870 Westminster St. 02902

401/456-7685 Tr\$500 Mil

Hd,PersTr,Trlnv: Bernard P. Campbell, ExecVP  
PersTr: Edward M. Queenan, TO  
CorpTr: Kathleen C. Taddei, VP  
Trlnv: Salvatore C. DiSanto, SrVP  
ComTrF: Mary G. Cournoyer, VP  
EmplBen: Nikki M. Dziadosz, SrEBA  
TrOperators: Thomas J. Kean, SrVP  
Nb: Malcolm W. Starr, VP

#### FLEET NATIONAL BANK

100 Westminster St. 02903

401/278-6600 Tr\$3.5 Bil

#### TRUST DIVISION

Hd: James M. Dillon, ExecVP

#### CLIENT SERVICE GROUP

Frederick H. Sandstrom, SrVP

#### INVESTMENT POLICY

ChmnInvPol: Harold A. Mackinney Jr., ExecVP

InvRes: John J. Webber, VP

#### FINANCIAL SERVICES GROUP

TaxAdmin: Richard Massa, VP

FinPlng: G. Cameron Nixon, AsstVP

#### TRUST & ESTATE GROUP

Terence J. Breiding, SrVP

#### OPERATIONS GROUP

H. Robert Wagner, Jr., SrVP

#### NEW ENGLAND TRUST CO.

144 Westminster St. 02903

401/751-4600 Tr\$305 Mil

Hd: Ernest R. Famiglietti, Jr., Pres

PersTr: George Wallace, VP

Trlnv,Nb: Devon W. Deyhle, ExecVP

EmplBen,ComTrF: Ruth K. Mullen, VP

Ralph L. Fletcher, Jr., SrVP&Econ

TrOperators,TDP: Pamela Quarstein, TO

#### THE OLD COLONY/NEWPORT NATIONAL BANK

58 Weybosset St. 02920

401/431-0100

Hd: Richard P. Erickson, VP

#### OLD STONE TRUST COMPANY

180 S. Main St. 02903

401/278-2017 Tr\$450 Mil

Hd: S. Lee Miller, Pres

Nb: Richard H. Brandon, ExecVP

PersTr,EmplBen: Nathaniel W. Wetherbee,

SrVP&SrTO

Trlnv: John G. O'Neill, VP&TO

David A. Marcoux, VP&TO

#### PEOPLE'S BANK, NATIONAL ASSOCIATION

P.O. Box 667 02901

401/275-1000

Hd: Stephen Palmer, CEO

#### RHODE ISLAND HOSPITAL TRUST NATIONAL BANK

One Hospital Trust Plaza 02903

401/278-8348 Tr\$2.7 Bil

(Branches in Newport, Westerly, RI; Palm Beach & Sarasota, FL)

Hd: Gordon L. Parker, Jr., SrVP

PersTr: Robert S. Burnett, FVP

Trlnv: Brian H. Guck, SrVP

ComTrF: Edward D. Buxton, VP

EmplBen: Kevin P. Stiles, SrVP

TrOperators: George R. Fiddes, SrVP

Nb: Gary L. Gherardini, SrVP

TDP: Karl F. Berger, VP

### Westerly

#### RHODE ISLAND HOSPITAL TRUST NATIONAL BANK

130 Granite St. 02891

401/596-0388

(Branch of Providence)

#### THE WASHINGTON TRUST COMPANY

23 Broad St. 02891

401/348-1238 Tr\$164 Mil

Hd,PersTr: Harvey C. Perry, II, VP&Sec

Trlnv,ComTrF: Alexander E. Urban, VP&TrlnvO

TrOperators: Edward W. Tierney, TOpO

Tx: George L. O'Brien, FidTxO

Nb: Joan M. McCormick, VP

## SOUTH CAROLINA

### Anderson

#### SOUTH CAROLINA NATIONAL BANK

P.O. Box 1907 29622

803/261-5080

(Branch of Columbia)

PersTr-DeptMgr: J. Daniel McLendon, VP&TO

### Belton

#### SOUTHERN NATIONAL BANK OF SC

123 O'Neal St. 29627

803/338-6161 Tr\$6 Mil

Hd: James R. Fowler, VChm, RegExec&TO

PersTr: Jean Franks, AsstVP&TO

### Charleston

#### CITIZENS AND SOUTHERN TRUST COMPANY (SOUTH CAROLINA), N.A.

P.O. Box 10608 29411

803/724-3949

(Branch of Columbia)

Mgr: Stephen D. Bowen, III

#### FIRST UNION OF SOUTH CAROLINA

P.O. Box 995 29402

803/724-1000

(Branch of Greenville)

Hd: Craig A. Christie, TO

Nb: Herbert Smith, VP

#### NCNB SOUTH CAROLINA

One Broad St. 29401

803/723-6800

(Branch of Columbia)

CityTrMgr: Sally A. Skardon, VP&TO

PersTr: Kendall Dudley, TO

#### SOUTH CAROLINA NATIONAL BANK

P.O. Box 700 29402

803/577-8403

(Branch of Columbia)

W. Thomas Rutledge, Jr.,

SrVP, TO&PersTrRegExec

J. Heyward Harvey, VP, TO&PersTrDeptMgr

PersTr,Nb: Thomas P. Coltran, VP&TO

### Clinton

#### M. S. BAILEY & SON BANKERS

29325

803/833-1910 Tr\$170 Mil

Hd: Charles F. Waldron, VP&TO

Trlnv: W. Glenn Keadle, VP&TO

TrAdm: Ruth F. Nelson, AsstVP&TO

TrOperators: Cheryl H. Allen, TO

### ★ Columbia

#### CITIZENS AND SOUTHERN TRUST COMPANY (SOUTH CAROLINA), N.A.

P.O. Box 727 29222

803/765-8091

(Subsidiary of Citizens and Southern Trust

Company, Inc., Atlanta, GA. Branches in Charleston, Greenville, Hilton Head, Myrtle Beach, Rock Hill & Spartanburg)

Thomas W. Murray, Pres

Mktg: Rita B. Cullum

PersTr: Thomas H. Ketchin, III

Inv: William D. Verner

Ops: Nancy C. Johnson

CorpTr&InstitSvcs: Aline Ferguson

EmplBen: David Manuszak

Tx: Vernon O. Riley

Compl: Dennis C. Adams

#### FIRST CITIZENS BANK & TRUST CO. OF SOUTH CAROLINA

P.O. Box 29 29202

803/733-2671

Hd,Nb: William K. Brumbach, Jr., SrVP&SrTO

PersTr: Michael L. McAdams, VP

EmplBen: Robert D. Ganns, VP

TrOperators: Laura K. Scott, VP&TOpO

#### FIRST UNION OF SOUTH CAROLINA

P.O. Box 728 29202

803/748-4400

(Branch of Greenville)

George Durban, RTO

Nb: Sharon Bryant, TO

#### NCNB SOUTH CAROLINA

P.O. Box 2307 29202

803/771-2127 Tr\$425 Mil

(Branches in Charleston, Greenville & Hilton

Head)

MgrPersTrAdm: C. Gerald Lane, Jr., VP&TO

CalaMgr: Thomas W. Duke, Jr., VP, TO&AsstSec

PersTr: Charles S. Halliway, Jr., VP&TO

R. Westmoreland Clarkson, AsstVP&TO

Sharon A. Hodge, TO

Susan Joyner, TO

PersTr&BusDev: Brenda T. Wheeler, VP&TO

EmplBen: William E. Jones, VP&TO

Dorothy H. Munsch, VP, TO&AsstSec

Florence H. Groover, AsstVP&AsstSec

InvMgt: M. Carlyle Kinlaw, Jr., VP&TO

Elizabeth B. Glazebrook, VP, TO&AsstSec

TrTx: Douglas R. Jones, VP, TO&AsstSec

Mable I. Prioleau, AsstVP&TO

TrRE: Debora M. Shelley, VP, TO&AsstSec

John R. Jones, TO

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## **SOUTH CAROLINA (Cont'd)**

### **Columbia (Cont'd)**

#### **SOUTH CAROLINA NATIONAL BANK**

1401 Main St. 29226  
803/765-3673 Tr\$1.4 Bil

(Branches in Anderson, Charleston, Columbia, Florence, Greenville, Hilton Head Island, Myrtle Beach & Spartanburg)  
TrDivExec: Julian W. Walker, Jr., SrVP&GenTO  
TrComp: Sandy M. Yarborough, AsstVP&TO  
EBTExec: L. M. Gantt, SrVP&TO  
EBTAdm: Denise L. Joy, VP&TO  
EBTComm&SuppSvc: James I. Muir, III, AsstVP&TO  
EBTNb: Charles J. Miller, VP&TO  
CorpTr,TrOpsExec:  
Richard L. Cain, Jr., SrVP&TO  
TrOps: Freeman W. Coggins, Jr., VP&TO  
CorpTr(CorpBd,SecTransf),Mgr:  
F. Richard Harmon, Jr., VP&TO  
PersTr,RegExec: W. Patrick Dorn, Jr., SrVP&TO  
PersTrMgr: James W. Waddill, VP&TO  
PersTrNb: Robert G. Davidson, VP&TO  
PersTr,SuppExec: Hugh Z. Graham, SrVP&TO  
RE: Marvin W. Wall, VP&TO  
Tx: John R. Price, VP&TO

### **Florence**

#### **FIRST UNION OF SOUTH CAROLINA**

291 W. Cheves St., P.O. Box F-12 29501  
803/664-2900  
(Branch of Greenville)

Dorothy A. King, AsstVP&TO

#### **SOUTH CAROLINA NATIONAL BANK**

P.O. Drawer F-16 29501  
803/664-4094

(Branch of Columbia)

PersTr,Nb: Thomas B. Richardson, TO

### **Fountain Inn**

#### **THE PALMETTO BANK**

P.O. Box 128 29644  
803/862-4411  
(Branch of Laurens)

### **Greenville**

#### **CITIZENS AND SOUTHERN TRUST COMPANY (SOUTH CAROLINA), N.A.**

P.O. Box 1449 29602  
803/240-6196

(Branch of Columbia)

Mgr: Michael J. Crow

#### **FIRST UNION OF SOUTH CAROLINA**

P.O. Box 1329 29602  
803/255-8000

(Branches in Charleston, Columbia & Florence)

Hd: William J. Boswell, Jr., SrVP

Nb: Jack S. Courtney, VP

#### **NCNB SOUTH CAROLINA**

P.O. Box 608 29602  
803/271-5930

(Branch of Columbia)

Mgr: Marion W. Beacham, Jr., VP&TO

PersTr: John G. Roark, VP&TO

Mary W. Green, VP,TO&AsstSec

Patricia A. Pridmore, VP&TO

Pamela J. Acker, TO&AsstSec

RE: Armand G. Curtis, AsstVP&TO

BusDev: David W. Edwards, VP&TO

#### **THE PALMETTO BANK**

P.O. Box 5473 29606  
803/297-4325

(Branch of Laurens)

#### **SOUTH CAROLINA NATIONAL BANK**

P.O. Box 969 29602

803/239-6836

(Branch of Columbia)

Hd: M. M. Medlin, SrVP,TO&PersTrRegExec

PersTr,Nb: Donald L. Stokes, AsstVP&TO

### **Greenwood**

#### **THE COUNTY BANK**

P.O. Drawer 3129 29648  
803/229-2551 Tr\$42.5 Mil  
Hd: R. T. Dunlap, Jr., Pres

### **Greer**

#### **BANK OF GREER**

P.O. Box 708 29652  
803/877-9651

Hd: Woodrow Forest, SrVP&TO

PersTr,Nb: Donald E. Rizer, AsstTO

### **Hilton Head Island**

#### **CITIZENS AND SOUTHERN TRUST COMPANY (SOUTH CAROLINA), N.A.**

P.O. Box 5688 29938  
803/785-6111

(Branch of Columbia)

Mgr: Mackey Scott, III

#### **NCNB SOUTH CAROLINA**

P.O. Box 5040 29938  
803/785-4245

(Branch of Columbia)

PersTr: Mary K. Dominick, AsstVP&TO

Nb: John A. Ellison, TO

#### **OLD COLONY TRUST COMPANY OF SOUTH CAROLINA, N.A.**

1 Chamber of Commerce Dr., P.O. Box 16 29938  
803/842-3030 Tr\$140 Mil

(A Bank of Boston Company)

Richard P. Trumpler, Pres&CEO

PersTr: William K. Mackey, Jr., SrVP&Csh

Frances F. McGrath, AsstTO

Nb: Helen Nugent

#### **SOUTH CAROLINA NATIONAL BANK**

P.O. Box 5069 29928  
803/686-9317

(Branch of Columbia)

Charles H. Rudolph, Jr.,

VP,TO&PersTrDeptMgr

### **Holly Hill**

#### **FIRST NATIONAL BANK**

P.O. Box 38 29059  
803/496-5011 Tr/u\$1 Mil  
Hd: J. L. Wiggins, TO

### **Laurens**

#### **THE PALMETTO BANK**

P.O. Box 49 29360  
803/984-4551 Tr\$48 Mil

(Branches in Fountain Inn, Greenville,

Simpsonville & Spartanburg)

Hd: Philip A. Betlette, SrVP-Inv&TO

PersTr: Edith S. Brown, AsstVP&TrAdmO

TrOps: Edna C. McCarter, AsstTOpO

### **Lexington**

#### **THE LEXINGTON STATE BANK**

P.O. Box 8 29072  
803/359-5111 Tr\$30 Mil

Hd: R. N. Hubbs, ExecVP

David Hipp, VP&TO

### **Myrtle Beach**

#### **CITIZENS AND SOUTHERN TRUST COMPANY (SOUTH CAROLINA), N.A.**

P.O. Box 807 29577  
803/448-4381

(Branch of Columbia)

Mgr: Donald J. Howard

#### **SOUTH CAROLINA NATIONAL BANK**

P.O. Box 897 29578

803/626-5656

(Branch of Columbia)

PersTrDeptMgr: Harold B. Burkart, VP&TO

### **Rock Hill**

#### **CITIZENS AND SOUTHERN TRUST COMPANY (SOUTH CAROLINA), N.A.**

P.O. Box 530 29731-6530  
803/328-2431

(Branch of Columbia)

Mgr: P. Austin Carter, Jr.

### **Simpsonville**

#### **THE PALMETTO BANK**

P.O. Box 728 29681  
803/963-3671

(Branch of Laurens)

### **Spartanburg**

#### **CITIZENS AND SOUTHERN TRUST COMPANY (SOUTH CAROLINA), N.A.**

P.O. Box 1052 29304  
803/582-7511

(Branch of Columbia)

Mgr: J. E. Zimmerman

#### **THE PALMETTO BANK**

P.O. Box 5067 29304  
803/585-1376

(Branch of Laurens)

#### **SOUTH CAROLINA NATIONAL BANK**

P.O. Box 5707 29304  
803/596-4520

(Branch of Columbia)

Mgr,PersTr: Barry M. Carter, VP&TO

### **Sumter**

#### **THE NATIONAL BANK OF SOUTH CAROLINA**

P.O. Box 1798 29151  
803/778-8215 Tr\$130 Mil

DeptMgr: Terry R. Good, SrVP

EmplBen: R. S. Price, VP&TO

Admin: Catherine K. Gardner, TO

Tropers: Vivian Kelley, Supv

Nb: C. D. Lipscombe, Jr., SrVP

Admin: Claudette Jackson, AdmAsst

Dale Justice, AdmAsst

Corp: Elizabeth Riley, Clerk

## **SOUTH DAKOTA**

### **Aberdeen**

#### **FIRST BANK OF SOUTH DAKOTA, N.A.**

(First Bank System)

North Division

P.O. Box 1000 57401

605/225-9400

(Branch of Sioux Falls)

Marilyn Hearen, TrAdm

#### **NORWEST BANK SOUTH DAKOTA, N.A.**

204 S. First St., P.O. Box 849 57401

605/226-1116

(Branch of Sioux Falls)

Hd: D. Tansager, VP

M. Turnwall, TO

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*



## Belle Fourche

### PIONEER BANK & TRUST

P.O. Box 729 57717  
605/892-2536 Tr\$9 Mil  
Hd: Jeb H. Clarkson, VP  
Trlnv, Nb: S. M. Clarkson, ExecVP  
TrOps, TDP: Mary Kay Budmayr

## Brookings

### FIRST NATIONAL BANK

P.O. Box 57 57006  
605/692-6294 Tr\$30 Mil  
Hd: Robert Leibrich  
TrOps: Darla Lentsch  
Nb: Thomas Biorath

## Huron

### FARMERS & MERCHANTS BANK

P.O. Box 848 57350  
605/352-6444 Tr\$25.0 Mil  
Hd: Jim Laird, TO

## Mitchell

### COMMERCIAL TRUST & SAVINGS BANK

P.O. Box 907 57301  
605/996-7755 Tr\$55 Mil  
Hd: David L. Margheim, VP&TO  
PersTr: Karen Roth, AsstTO  
TrOps: Lillian Munce, TrAdm

## ★ Pierre

### BANKWEST N.A.

P.O. Box 998 57501  
605/224-7391 Tr\$15.0 Mil  
Hd: Bruce O. Ley  
Trlnv: Steve Bumann  
TrOps: Mary L. Wilson  
TDP: Susan Beard

## Rapid City

### FIRST BANK OF SOUTH DAKOTA, N.A.

(First Bank System)  
West Division  
P.O. Box 90 57709  
605/394-2080  
(Branch of Sioux Falls)  
Hd: John M. Dunleavy, VP&TO  
PersTr: Lee Granaas, TO  
Sandy Hennen, TO

### NORWEST BANK SOUTH DAKOTA, N.A.

825 St. Joseph St., P.O. Box 1040 57701  
605/348-7210  
(Branch of Sioux Falls)  
Hd: Jerald M. Gerdes, SrVP  
PersTr: Gary Gunderson, TO

## Sioux Falls

### FIRST BANK OF SOUTH DAKOTA

(First Bank System)  
Main Office  
141 N. Main Ave., P.O. Box 1308 57117  
605/339-8600 Tr\$655 Mil  
(Branches in Aberdeen & Rapid City)  
Hd: Thomas J. Flynn, SrVP  
CorpTr: Timothy E. Hamel, VP&TO  
Trlnv: Dennis D. Holzwarth, VP&TrlnvO  
TrOps: Mary Jo Curtin, AsstVP&TO  
EmplBen, PersTr: Dennis Daugaard, VP

### FIRST INTERSTATE BANK, N.A.

P.O. Box 1348 57101  
605/335-4001 Tr\$65 Mil  
(Branch in Watertown)  
Hd, CorpTr, Trlnv, EmplBen:  
David G. Hottmann, SrVP&TO  
PersTr: Mike Kulas, TO  
TrOps: Linda Mickalowski, TO  
Nb: C. B. Erickson, TrMktgO  
TDP: Byron Johnson

## THE FIRST NATIONAL BANK

100 S. Phillips Ave., P.O. Drawer 1186 57117  
605/335-5180 Tr\$250 Mil  
Hd: Robert Weeks, SrVP&TO  
PersTr: C. B. Hines, VP&TO  
Nancy Wahlstrom, AsstVP&TO  
Andrea Kuehn, TO  
PersTr, Nb: Steve Warwick, AsstVP  
Trlnv: M. C. Peterson, VP&TO  
Peggy Dant, AsstVP&TO  
TrOps: Carol Rysavy, AsstVP&TO  
CorpTr: F. Bert Olson, AsstVP&TO

### NORWEST BANK SOUTH DAKOTA, N.A.

101 N. Phillips Ave., P.O. Box 1953 57117  
605/339-7400 Tr\$379 Mil  
(Branches in Aberdeen, Rapid City & Watertown)  
Hd: Orley Rath, SrVP  
CorpTr, Nb: L. D. Andrews, VP&S.F., DivMgr  
EmplBen: Ross Fenn, VP  
Jon Olen, TO  
FM, PersTr, TrOps: Alvin J. Meyer, AsstVP  
Trlnv: Dennis Hoffman, AsstVP&IO  
Nb: Craig Miller, TO  
**VALLEY NATIONAL BANK OF SIOUX FALLS**  
1103 E. 8th St., P.O. Box 789 57117-0789  
605/336-3740 Tr\$10 Mil  
Hd: David F. Dexter, VP&SrTO  
Steve Johnson, AsstTO

## Vermillion

### FIRST DAKOTA NATIONAL BANK

57069  
(Branch of Yankton)

## Watertown

### FARMERS & MERCHANTS BANK & TRUST OF WATERTOWN

P.O. Box 877 57201  
605/886-8401 Tr\$9 Mil  
Hd: Richard Neal, AsstVP&TO  
**FIRST INTERSTATE BANK**  
P.O. Box 1624 57201  
605/882-2300  
(Branch of Sioux Falls)  
Dale Christensen, VP&TO

### NORWEST SOUTH DAKOTA, N.A.

20 N. Maple St., P.O. Box 550 57201  
605/886-8466 Tr\$250 Mil  
(Branch of Sioux Falls)  
Hd: Mike Marcellus, TO

## Webster

### SECURITY BANK & TRUST CO.

P.O. Box 596 57274  
605/345-3306 Tr\$2.0 Mil  
Hd: R. H. Garry, Pres&TO

## Winner

### FARMERS STATE BANK

P.O. Box 31 57580  
605/842-1313 Tr\$6 Mil  
Hd: Allan Larson, CO&TO  
Richard Nelson, TO  
James J. Jares, TO

## Yankton

### FIRST DAKOTA NATIONAL BANK

P.O. Box 156 57078  
605/665-9613 Tr\$25 Mil  
(Branch in Vermillion)  
Hd, Trlnv: Robert L. Leibrich, TO  
PersTr: Marsha J. Beran, TO

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## TENNESSEE

## Athens

### THE CITIZENS NATIONAL BANK

2 Park Ave. 37303  
615/745-0261  
Hd: Kate Swafford, TO  
Trlnv: Paul Willson, TrlnvO

### THE FIRST NATIONAL BANK & TRUST CO.

P.O. Box 100 37303  
615/745-2452 Tr\$52.2 Mil  
Hd, PersTr, Trlnv, Nb: Michael L. Bevins, SrVP&TO  
PersTr, CorpTr, ComTrF, EmplBen, TrOps:  
Sheila Sterling, AsstVP&TO

## Bolivar

### HARDEMAN COUNTY BANK

809 W. Market, P.O. Box 309 38008  
901/658-5219 Tr/\$1 Mil  
Hd: Don Cherry, TO

## Bristol

### FIRST AMERICAN TRUST CO., N.A.

Volunteer & State Sts., P.O. Box 368 37620  
615/968-4122 Tr\$32 Mil  
(Branch of Kingsport)  
Donald W. Secrest, VP&RegMgr  
PersTr: Jane Anderson, AsstVP  
EmplBen: Susanne Brown

### FIRST TENNESSEE BANK NATIONAL ASSOCIATION

P.O. Box 438 37620  
615/968-2691  
Hd: Suzanne T. Donaldson, VP&Mgr  
PersTrAdmin: Claudette Starrett, TO

### TRICITY BANK & TRUST CO.

P.O. Box 429 37621  
615/323-3161 Tr\$17 Mil  
(Member First Virginia Banks, Inc.)  
Hd: L. C. Nicely, FVP&TO

## Brownsville

### BROWNSVILLE BANK

111 S. Washington St. 38012  
901/772-1201 Tr\$2 Mil  
Hd: Dewey Jones, SrVP

### THE FIRST STATE BANK

6 N. Washington, P.O. Drawer 929 38012  
901/772-1642  
Hd: B. M. Moses, VP&TO

## Chattanooga

### AMERICAN NATIONAL BANK & TRUST CO.

P.O. Box 1638 37401  
615/757-3722 Tr\$1.2 Bil  
Hd: Justin G. Ferguson, ExecVP  
PersTr, EmplBen: Robert C. Klose, SrVP  
CorpTr: Peter T. Cooper, SrVP  
Trlnv: Andrew J. Muldoon, SrVP  
ComTrF: Lori Payne, TrSecOpO  
TrOps, TDP: Rick Chestnutt, VP  
Nb: James A. Woods, VP

### FIRST TENNESSEE BANK, CHATTANOOGA

701 Market St. 37402  
615/757-4436 Tr/\$203.8 Mil  
Hd, PersTr: Neil B. Cofer, SrVP&TO  
PersTr, Prob: Joe F. Hildreth, VP&TO  
CorpTr, EmplBen: Patricia Young, TO  
Trlnv, ComTrF: Robert Kemp, VP&IO  
TrOps: Donald R. Keith, VP&TO  
Nb: John Watson

### PIONEER BANK

801 Broad St. 37402  
615/265-2551 Tr\$150 Mil  
Hd: Ralph M. West, ExecVP&TO  
PersTr: R. Larson Mick, VP&TO  
L. Thomas Sliger, VP&TO

## TENNESSEE (Cont'd)

### Chattanooga (Cont'd)

#### SOVRAN BANK

633 Chestnut St. 37450  
615/756-6639 Tr\$150 Mil  
(Affiliate of Nashville)

Hd: Larry Putnam, ExecVP&TO  
EmplBen: Edward N. Taliaferro, VP&TO  
TrOps: Karen B. Moore, CTO

#### UNION PLANTERS NATIONAL BANK

701 Chestnut St. 37402  
615/752-3270  
(Branch of Memphis)  
Steve Scaro, VP&TO

### Clarksville

#### COMMERCE UNION BANK CLARKSVILLE

P.O. Box 567 37041-0567  
615/553-2200 Tr\$3.0 Mil  
Hd: Robert R. Welch, Pres  
PersTr: Fred O. Murphy, ExecVP  
TrOps: Tim Kennedy, VP  
Nb: Bill Wyatt, SrVP

#### DOMINION TRUST COMPANY OF TENNESSEE

One Public Square, P.O. Box 607 37041  
615/552-5300  
(Branch of Nashville)  
Helen Seay Rhoden, VP&TO  
Nebur B. Binkley, TO

#### FIRST AMERICAN TRUST CO.

128 N. Second St., P.O. Box 508 37041  
615/552-6444 Tr\$28 Mil  
Hd: Don C. Birdwell, VP&TO

### Cleveland

#### CLEVELAND BANK & TRUST CO.

P.O. Box 4170 37320-4170  
615/472-3261 Tr\$39.3 Mil  
Hd: R. H. Robbins, VP&TO  
TrOps: Fay McSpadden, TopO

#### FIRST AMERICAN NATIONAL BANK OF CLEVELAND

P.O. Box 49 37364  
615/472-2131  
Hd: Howard Holdredge, TO

#### MERCHANTS BANK

P.O. Box 1149 37364  
615/479-4151 Tr\$2 Mil  
Hd: James H. McLain, Chm&Pres  
Phyllis Whitehead, SrVP&TO

### Columbia

#### FIRST FARMERS & MERCHANTS NATIONAL BANK

P.O. Box 1148 38402  
615/388-3145 Tr\$59.751 Mil  
Hd, TrOps: Roy A. Hamilton, Jr., ChFC, VP&SrTO  
PersTr: William L. Massey, Jr., AsstTO  
CorpTr, EmplBen: Roseann Williams, AsstTO  
TrInv, Nb: Roy A. Hamilton, Jr., VP&SrTO

### Dickson

#### DOMINION TRUST COMPANY OF TENNESSEE

(Formerly First National Bank)  
719 E. College St., P.O. Box 666 37055  
615/446-3151  
Hd: Rena Willey, SrVP&TO  
Gretchen Holladay, TO

### Dresden

#### WEAKLEY COUNTY BANK

Church St., P.O. Box 169 38225  
901/364-3131 Tr/u\$1 Mil  
Hd: Terry J. Oliver, TO  
Jennifer R. Reavis

### Dyersburg

#### FIRST CITIZENS NATIONAL BANK

Court & Mill Sts. 38024  
901/285-4410 Tr\$96.7 Mil  
Hd: James L. Surface, VP&SrTO  
PersTr: Sue Carolyn Akins, VP&TO  
TrInv: Kenneth S. Coleman, AsstVP&IO  
EmplBen: Paul Jones, TO  
TrOps: Jennie Allen, AsstVP&TopO

#### FIRST TENNESSEE BANK, NATIONAL ASSOCIATION

P.O. Box 990 38025-0990  
901/286-1500 Tr\$2 Mil  
Hd: James O. Ewell, TO

### Elizabethton

#### CITIZENS BANK

Broad & Lynn Ave. 37643  
615/543-2265 Tr\$3 Mil  
Mrs. Marie McNeely, AsstTO

### Fayetteville

#### DOMINION BANK

P.O. Box A 37334  
615/433-6141 Tr\$7.5 Mil  
Hd: William H. Crabtree, ChmBd&CEO  
TrOps: Joan Hinson, TO  
Nb: Shirley Goodman, VP

### Gleason

#### BANK OF GLEASON

P.O. Box 231 38229  
901/648-5506 Tr\$1 Mil  
Hd: R. H. Owen, Pres

### Goodlettsville

#### BANK OF GOODLETTSVILLE

P.O. Box 488 37072  
615/859-9366 Tr\$4 Mil  
Hd: Marie W. Butterworth, SrVP&TO

### Greeneville

#### SOVRAN BANK GREENEVILLE

P.O. Box 1390 37744  
615/639-2181 Tr\$4 Mil  
(Affiliate of Nashville)  
Hd: Marilyn Grigsby, AsstVP&TO

#### GREENE COUNTY BANK

P.O. Box 1120 37744-1120  
615/639-5111  
Hd: Herbert Whitfield, Pres

### Humboldt

#### MERCHANTS STATE BANK

1214 Main St. 38343  
901/784-1122  
Ann Haynes, TO

### Huntingdon

#### BANK OF HUNTINGDON

38344  
901/986-5026 Tr\$1.7 Mil  
PersTr, CorpTr, ComTrF: Virginia Goodrum, TO  
J. M. Therrell  
John W. Clement  
Bertie Warbritton

### Jackson

#### FIRST AMERICAN TRUST CO., N.A.

Main & Highland Sts.  
P.O. Box 309 38302  
901/422-9745 Tr\$40 Mil  
Hd: J. H. Scott, VP&RegMgr  
PersTr: Charles R. Harrison, AsstVP  
Marguerite Holder, AsstVP  
SS: Brenda Jones

#### JACKSON NATIONAL BANK

P.O. Box 549 38302  
901/422-9257 Tr\$24.0 Mil  
Hd, PersTr, TrInv, EmplBen, Nb: James C. Scott, SrVP&SrTO  
PersTr: Douglas Medlin, TO  
CorpTr: Janis Kimsey, AsstTO  
TrOps, TDP: Deborah Isbell, VP&TOpO

#### UNION PLANTERS NATIONAL BANK

P.O. Box 189 38302  
901/422-9615  
(Branch of Memphis)  
William Hymers, VP&TO

### Johnson City

#### FIRST AMERICAN TRUST CO., N.A.

P.O. Box 1998 37601  
615/282-1711 Tr\$20 Mil  
(Branch of Kingsport)  
Donald W. Secrest, VP&RegMgr

#### FIRST TENNESSEE BANK NATIONAL ASSOCIATION

P.O. Box 3007 CRS 37601  
615/461-1230  
Mgr: Suzanne T. Donaldson, VP  
PersTrAdmin: Claudette Starrett, TO  
TrSls: James VanDyke, TO

#### HAMILTON BANK OF JOHNSON CITY

P.O. Box 1677 37601  
615/928-6441 Tr\$90 Mil  
Hd, TrInv, ComTrF, PersTr: Lily C. Wyatt, Jr., VP&SrTO

PersTr: Robert Allen, TO  
TrOps: Jane Smith, VP&TO  
Nb: Betsy L. Shaw, AsstVP

#### HOME FEDERAL SAVINGS & LOAN ASSOCIATION OF UPPER EAST TENNESSEE

2112 N. Roan St., P.O. Box 1557 37605  
615/282-6311  
Hd: James G. Burleson, VP&SrTO  
PersTr: Adam B. Crouch, AsstVP&TO  
TrOps: Barbara N. Reedy, TO

#### SOVRAN BANK/TRI-CITIES

1616 W. Market St. 37604  
615/929-3138  
(Affiliate of Nashville)  
Marilyn Grigsby, AsstVP&TO

### Kingsport

#### FIRST AMERICAN TRUST CO., N.A.

P.O. Box 1981 37662  
615/229-0283 Tr\$180 Mil  
(Branches in Bristol & Johnson; City, Affiliate of Nashville)

#### FIRST TENNESSEE BANK NATIONAL ASSOCIATION

RegMgr: Donald W. Secrest, VP  
P.O. Box 239 37662  
615/246-9311  
Mgr: Suzanne T. Donaldson, VP  
PersTr, Admin: Claudette Starrett, TO  
TrSls: James VanDyke, TO

### Knoxville

#### FIRST AMERICAN TRUST CO.

P.O. Box 511 37901  
615/521-5177 Tr\$250 Mil  
James J. Roscoe, SrVP&RegMgr  
PersTr: Melinda Ethier, VP  
EmplBen: Cherry Whitaker

#### FIRST TENNESSEE BANK NATIONAL ASSOCIATION

P.O. Box 280 37995-0280  
615/971-2100  
PersTr: Ralph Davidson  
CorpTr: Bruce Mitchell  
TrInv: Paul Ratliff

#### THIRD NATIONAL BANK IN KNOXVILLE

37997-6000  
615/544-2416 Tr\$300 Mil  
Hd, Nb: Earl W. Hagler, SrTO  
PersTr, EstSltmt: Tammie N. Fennell, TO  
Lisa A. Beal  
EmplBen: Lisa A. Holland, TO

**VALLEY FIDELITY BANK & TRUST CO.**

P.O. Box 1991 37902  
 615/521-3984 Tr\$750 Mil  
 Hd: A. H. Thompson, ExecVP  
 PersTr: David Moore, VP&TO  
 CorpTr: Bette Bacon, VP&TO  
 TrInv: Robert Killafer, SrVP&TO  
 EmplBen: Randy Miller, SrVP&TO  
 TrOps: Darlene Chapman, TO  
 Nb: Jim Baugh, SrVP

**Lewisburg****PEOPLES & UNION BANK**

P.O. Box 2277 37091  
 615/359-6222 Tr/u\$1 Mil  
 Hd: James M. Jones, Jr., Chm&CEO

**SOVRAN BANK**

P.O. Box 2428 37091  
 615/359-1515 Tr/u\$1 Mil  
 Hd: Vivian H. Clift, SrVP&TO

**McMinnville****CITY BANK & TRUST CO.**

Court Sq. 37110  
 615/473-2147 Tr\$13.5 Mil  
 Hd: E. D. Busic, SrVP&TO  
 TrOps: Sandy Hillis, AsstTO

**FIRST NATIONAL BANK TRUST DEPT.**

200 E. Main St. 37110  
 615/473-4402  
 Hd: James E. Grison, SrVP&TO  
 Mrs. Eva Sue Bouldin, AsstVP&AsstTO

**Memphis****BOATMEN'S BANK OF TENNESSEE**

6060 Poplar, Ste. 276 38119  
 901/762-6286  
 Hd: Sharon Hammer, VP&SrTO  
 EmplBen: Tracey H. Bravos, AsstVP

**FIRST TENNESSEE BANK NATIONAL ASSOCIATION**

P.O. Box 84 38101  
 901/523-4530 Tr\$1.865 Bil  
 Hd: E. Kelton Morris, ExecVP  
 PersTr: Wayne C. Marsh, SrVP  
 CorpTrSvcs: Yvonne Watson, SrVP  
 TrInv,ComTrF: William V. Pruett, Adv  
 EmplBen: Deborah McDonald, SrVP  
 TrOps: David Taylor, SrVP  
 CorpTr: C. Douglas Kelso, III, SrVP  
 CorpTr,Nb: Bruce Mitchell, SrVP  
 PersTr,Nb: Charles Gilliland, SrVP  
 TrSecur: Louis Belloflores, SrVP

**NATIONAL BANK OF COMMERCE**

1 Commerce Square 38150  
 901/523-3208 Tr\$385 Mil  
 Hd: J. Hallam Boyd, Jr., SrVP&SrTO  
 PersTr: Fletcher Haaga, FVP&TO  
 CorpTr,TDP: Robert Garmon, VP  
 TrInv,ComTrF: Commerce Capital Mgmt. Inc.  
 EmplBen: Dianne Shockley, FVP&TO  
 Nb: Paul Calame, SrVP&TO  
 TrOps: Vickie Devezin, AsstVP

**SOVRAN BANK**

P.O. Box 1503 38101  
 901/458-8016  
 (Affiliate of Nashville)  
 John G. Powell, SrVP

**UNION PLANTERS NATIONAL BANK**

P.O. Box 387 38147  
 901/523-6200 Tr\$419.7 Mil  
 (Branches in Chattanooga, Jackson & Nashville)  
 Hd: John W. Black, ExecVP  
 Fin&AdminSupp: Mary M. Perry, SrVP&SrTO  
 PersTr: E. James House, Jr., SrVP  
 CorpFin: Jon W. Hobart, SrVP  
 EmplBen: Mary M. Perry, SrVP  
 TrInv: Walter A. Haas, SrVP  
 RE: Harry Baker, AsstVP  
 TrAuto: Jere Pierce, VP  
 TrOps: Gary Carlton, AsstVP  
 Nb: Mike Gates, VP

**Morristown****THIRD NATIONAL BANK IN HAMBLÉN COUNTY**

P.O. Box 1047 37816-1047  
 615/586-2242 Tr\$25 Mil  
 Hd: Timothy Dean Coley, AsstVP&TO

**Murfreesboro****MID-SOUTH BANK & TRUST CO.**

P.O. Box 100 37133-0100  
 615/893-1000 Tr\$49 Mil  
 Hd: David W. Hopper, SrVP&TO  
 EmplBen: William S. Jones, TO

**Nashville****CITIZENS SAVINGS BANK & TRUST**

401 Charlotte Ave. 37219  
 615/254-6193  
 Hd: Hill, Pres

**COMMERCIAL UNION BANK**

1 Commerce Place 37219  
 615/749-3770 Tr\$1.497 Bil  
 (Affiliates in Chattanooga, Greenville & Memphis)  
 Hd,CorpTr: J. E. Krueger, ExecVP  
 PersTr: M. Kirk Scobey, SrVP&TO  
 TrInv: Blaine Reeve, SrVP  
 EmplBen: Richard Dickerson, SrVP  
 TrOps: Debbie May, VP

**DOMINION TRUST COMPANY OF TENNESSEE**

Dominion Tower  
 150 4th Ave. N. 37219  
 615/251-9416 Tr\$115 Mil  
 (Trust Affiliate of Dominion Bankshares Corporation, Roanoke, VA)  
 PersTr,Nb: Charles J. Vacca, Pres&CEO  
 CorpTr,EmplBen: Charles D. Houston  
 TrInv,ComTrF: Russell L. Robinson  
 TrOps: Sue D. Pittman  
 TDP: Rhonda D. Crackett

**FIRST AMERICAN TRUST COMPANY, N.A.**

700 First American Center 37237-0702  
 615/748-2350 Tr\$3.4 Bil  
 (Trust affiliate of First American Corp. Trust Offices in Bristol, Jackson, Johnson City, Kingsport, Knoxville, Memphis & Nashville)  
 James D. Catington, Jr., Pres&CEO  
 Ronald M. Holt, ExecVP&TrMgr  
 PersTrDivHd: Richard W. Heiden, SrVP  
 CorpTr: John Phillips, SrVP  
 EmplBen: Bryan Foy, VP  
 TrOps: Evans A. Mezger, SrVP  
 TrCoun: William A. Byrn, Jr., SrVP  
 InvMgtHd: Charles H. Robinson  
 Nb: Rob Blagajevich, VP  
 Cont: Thomas M. Cripps, Jr., AsstVP

**THIRD NATIONAL FINANCIAL CENTER**

424 Church St. 37219  
 615/748-4246 Tr\$1.5 Bil  
 (Affiliate, Bank of Knoxville, in Knoxville)  
 Hd: Wirt C. McKnight, ExecVP  
 TrAdmin: Alden Smith, Jr., FVP  
 EstSftlmt,Nb: Joseph K. Presley, VP&TO  
 PersTr: Leonard N. Wood, VP&TO  
 CorpTr: William Keith Keisling, AsstVP&TO  
 TrInv: Charles E. Winger, SrVP&TO  
 EmplBen: Larry E. Gibson, VP&TO  
 TrOps: Barry S. Good, VP&TO  
 RE: Robert N. Power, VP&REO  
 Tax: Tom L. Manor, TO

**UNION PLANTERS NATIONAL BANK**

3904 Hillsboro Rd. 37215  
 615/386-7636  
 (Branch of Memphis)  
 Russ Kennedy, VP&TO

**Oneida****FIRST TRUST & SAVINGS BANK**

P.O. Box 309 37841  
 615/569-6313 Tr\$2 Mil  
 Hd: Lorene West, TO

**Pulaski****UNION BANK**

P.O. Box 247 38478  
 615/363-4030 Tr\$2.5 Mil  
 Donald L. King, Pres&TO  
 Robert D. Roe, 1stVP&TO

**Sevierville****THIRD NATIONAL BANK IN SEVIER COUNTY**

215 Court Ave. 37862  
 615/453-6121 Tr/u\$1 Mil  
 Hd: Earl W. Hagler, VP&SrTO

**Shelbyville****BEDFORD COUNTY BANK**

P.O. Box 440 37160  
 615/684-5513 Tr/u\$1 Mil  
 Hd: Edward Steelman, Pres&TO  
 PersTr: Judy Sliger, AsstTO&AsstVP

**FIRST NATIONAL BANK**

P.O. Box 500 37160  
 615/684-7511 Tr\$4.5 Mil  
 Hd: J. H. Caperton, Jr., TO  
 TrInv: T. W. Hickerson, SrTO  
 TrOps: Peggy F. Orrell, AsstTO

**PEOPLES NATIONAL BANK**

P.O. Box 680 37160  
 615/684-8000 Tr\$5 Mil  
 CEO: Howard W. Tignor  
 Hd: L. Wayne Bomar, TO  
 EmplBen: Billy F. Hicks  
 Jean Landers, AsstTO

**Sparta****DOMINION TRUST COMPANY OF TENNESSEE**

P.O. Box 360 38583  
 615/738-9500  
 (Branch of Nashville)  
 George T. Elrod, TO

**Springfield****DOMINION TRUST COMPANY OF TENNESSEE**

2127 Memorial Blvd., P.O. Box 608 37122  
 615/384-3541  
 (Branch of Nashville)  
 Ruth Baggett, TO

**Trenton****BANK OF TRENTON & TRUST CO.**

P.O. Box 87 38382  
 901/855-2121  
 Hd: Dotty Jones, Pres&TO

**Tullahoma****AMERICAN CITY BANK**

340 W. Lincoln St., P.O. Box 1030 37388  
 615/455-0026 Tr\$200 Mil  
 Hd: George Vibbert, Jr., Pres  
 EmplBen: Nina Hammond

**THE TRADERS NATIONAL BANK**

P.O. Box 1000 37388  
 615/455-3426 Tr\$1.6 Mil  
 Hd: C. Phil Copeland, VP  
 TrOps: David P. Thomas, VP&Csh  
 PersTr,CorpTr,TrInv,ComTrF,Nb:  
 Bennie R. Garrick, Pres

**Union City****SOVRAN BANK/UNION CITY**

P.O. Box 370 38261  
 901/885-2330 Tr\$17 Mil  
 Hd: John H. Pylant, VP&TO

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## TEXAS

### Abilene

#### FIRST NATIONAL BANK

P.O. Box 701 79604  
915/675-7000 Tr\$240 Mil  
Hd: William M. Armer, ExecVP&SrTO  
PersTr: Clarence Herndon, VP&TO  
Thomas Martin, VP&TO  
Dick Veigel, TO  
TrInv: Susan Stalcup, SrVP&TO  
EmplBen: Michael Kinard, SrVP&TO  
Jake Herndon, TO  
TrOps: Wanda Richard, VP&TO  
Prop: Dale Cartee, VP&TO  
Travis McClure, TO

#### FIRST STATE BANK

P.O. Box 3218 79604  
915/677-2661 Tr\$25 Mil  
Hd,TrInv: Robert E. Milstead, ExecVP  
PersTr: Monty Benson, AsstVP  
CorpTr: Billie Etheredge, VP  
TrInv: Daniel Haigler, VP  
TrOps: Arla Bywater

#### NCNB TEXAS, ABILENE

Banking Center  
P.O. Box 1251 79604  
915/675-7500 Tr\$104 Mil  
Hd: Bryan T. Stratton, ExecVP&TO  
CorpTr: Kirk Thaxton, AsstVP&TO  
TrAdmin: Gaylon McKelvey, VP&TO

### Alice

#### FIRST CITY BANK OF ALICE

P.O. Box 571 78332  
512/664-0931 Tr\$1.5 Mil  
TrOps: David Silva

### Alvin

#### ALVIN STATE BANK

P.O. Box 232 77512-0232  
713/331-6411 Tr\$6.5 Mil  
Hd: Tom Blakeney, Jr., Pres&TO  
Sarah Huggins, AsstTO

### Amarillo

#### AMARILLO NATIONAL BANK

P.O. Box 1611 79181  
806/378-8350 Tr\$425 Mil  
Hd,Nb,CorpTr: M. J. Trusty, SrVP&SrTO  
PersTr: David Byrd, VP&TO  
EmplBen: W. L. Dickey, SrVP&TO  
TrInv: Curtis Ballard, TrInvO  
Farm/Ranch: John Harris, AsstVP,Fm&RchMgr  
TrOps: Dennis Spear, VP&TO  
ComTrf: Stephen Philipp, AsstVP&TO

#### FIRST NATIONAL BANK

Trust Dept.  
P.O. Box 1331 79180  
806/378-1900 Tr\$427 Mil  
Hd: Jack E. Little, SrVP&TO  
PersTr,Nb: Craig Evetts, VP&SrTO  
PersTr: Gary Rider, VP&TO  
Penny Hale, VP&TO  
Prob: John Wright, TO  
TrInv: George Cason, VP&TrInvO  
Paul Boston, TrInvO  
CorpTr,EmplBen: Fred Hancock, VP&SrTO  
Nancy Ward, TO  
ComTrf: Benny Hood, AsstTO  
TrOps,TDP: Larry Roth, AsstVP&TO  
Oil&Gas: Roy Ralston, Conslt  
Farm/Ranch: Joe Kennedy, AsstVP&TO

#### TEXAS AMERICAN BANK/AMARILLO N.A.

P.O. Box 231 79182  
806/378-3100 Tr\$75 Mil  
TrInv,ComTrf,EmplBen,Nb:  
Herman O. Shirley, SrVP&TO/TrMgr  
Admin: Celia Waldrop, TO  
Terry Wright, FM

### Arlington

#### FIRST CITY NATIONAL BANK OF ARLINGTON

201 E. Abram, P.O. Box 325 76010  
817/588-0196 Tr\$80 Mil  
TrInv: Jane Gallo, AsstVP&TO  
TrOps: Suzanne Schookcraft, TOpO  
EmplBen: Janie Payne, VP&TO

#### TEXAS COMMERCE BANK-ARLINGTON

P.O. Drawer 1564 76004  
817/469-3239 Tr\$274 Mil  
Hd: Daniel W. Klein, ExecVP&TO  
PersTr: David H. Stark, SrVP&TO  
Ronald L. Vargo, VP&TO  
William D. Huhn, VP&TO  
Mark J. Smith, TO  
EmplBen,TrInv: Harry L. Bartay, SrVP&TO  
EmplBen: Carol E. Spears, AsstVP  
TrOps: Del Marie Murphy, Supv  
Nb: Michael B. Benton, VP&TO

### Aspermont

#### FIRST NATIONAL BANK

P.O. Drawer A 79502  
817/989-3505  
Hd: J. M. Hickman, III, Pres&TO  
Marvin Vahlenkamp, VP

### Athens

#### FIRST STATE BANK OF ATHENS

P.O. Box 471 75751  
214/675-5165  
Hd: W. M. Key, Pres

### ★ Austin

#### FIRST CITY NATIONAL BANK-AUSTIN

P.O. Box 2127 78768  
512/473-4800 Tr\$720.308 Mil  
Hd: John A. Wolf, ExecVP&TO  
Admin: Jerry D. Shook, SrVP&TO  
TrInv: John W. Eccles, CFA,VP&TO  
PersTr: Julie King, VP&TO  
CorpTr: William J. Attal, VP&TO  
EmplBen: Marianne Jackson, VP&TO

#### MTRUST CORP, N.A.

Austin Location  
P.O. Box 2266 78780  
512/479-5138 Tr\$196 Mil  
Hd: Peterson Foster, ExecVP  
Nb,PersTr: Helen Cochran, VP&TO  
CorpTr: Einer Juul, SrVP&SrTO  
EmplBen: Fred Hamilton, VP&SrTO  
TrOps: Sheryl Perkins, AsstVP&TO  
Nb,EmplBen: Sandra Fuller, AsstVP&TO

#### NCNB TEXAS, AUSTIN

Banking Center  
P.O. Box 908 78781  
512/397-2588 Tr\$1.2 Bil  
Hd: Don J. Jancosek, ExecVP  
PersTr,CorpTr: Anne S. Glanz, SrVP  
TrInv: Craig Hester, SrVP  
EmplBen: Jay R. Roberts, VP  
TrOps: Kelly M. White, TO

#### TEXAS COMMERCE BANK-AUSTIN

P.O. Box 550 78789  
512/476-6611 Tr\$450 Mil  
Hd: John W. Kesner, ExecVP&SrTO  
Svcs&Sys: Michael G. Vaughan, SrVP  
PersTr: Larry Miller, SrVP  
EmplBen: Ed Hohenstein, SrVP  
TrInv: Cliff Strieber, VP  
TrOps: Linda Wilkins, VP  
TrAssts: Tommy Baker, VP

### Bay City

#### BAY CITY BANK & TRUST CO.

P.O. Box 471 77414  
409/245-5781 Tr/u\$1 Mil  
Hd: B. G. Humphrey, Pres  
TrInv: Kenneth Kruppa, VP

### Baytown

#### CITIZENS BANK & TRUST CO. OF BAYTOWN

1300 Rollingbrook 77521  
713/427-5771 Tr\$40 Mil  
Hd: William J. Gidley, SrVP&TO  
Bobby Fortinberry, TO  
Dee Sandhop, TO  
Rick Trout, TO

### Beaumont

#### FIRST CITY NATIONAL BANK OF BEAUMONT

P.O. Box 3391 77704  
409/838-9211 Tr\$350 Mil  
Hd: David G. Hitt, ExecVP&TO  
PersTr: Ben S. Woodhead, SrVP&TO  
CorpTr: Bill R. Davis, TO  
TrInv: Joe J. Fisher, SrTO  
EmplBen: C. F. King, VP&SrTO  
TrOps: Rachael Garza, TO

#### NCNB TEXAS-BEAUMONT

Banking Center  
P.O. Box 5007 77706  
409/839-1855 Tr\$14 Mil  
Hd: Pamela K. Parish, VP&TO  
TEXAS COMMERCE BANK-BEAUMONT,NatAssn  
P.O. Box 2751 77704  
409/838-0234 Tr\$124 Mil  
Hd: William Kucewicz, SrVP&SrTO  
PersTr: Wm. G. McMillian, VP&TO  
EmplBen: Jerrold Stevens, VP&TO  
TrOps: Barbara Keown  
RE/MinSvcs: David W. Whitlock, VP&TO

### Beeville

#### COMMERCIAL NATIONAL BANK

P.O. Lock Drawer 400 78104  
512/358-3612 Tr\$50 Mil  
Hd: John B. Hensley, VP&TO  
Joann M. Bracewell, AsstTO

### Booker

#### FIRST NATIONAL BANK-BOOKER DIVISION

115 S. Main 79005  
806/658-4551  
(Branch of Perryton)  
Tim Cooper, VP&TO  
Jane Fore, TO

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## Borger

**FIRST NATIONAL BANK**  
P.O. Box 3238 79008-3238  
806/274-6361  
Hd: Jack L. King, Pres

## Brady

**THE BRADY NATIONAL BANK**  
P.O. Box 111 76825  
915/597-2104 Tr/u\$1 Mil  
Lewis A. Jordan, Pres&TO  
W. Wendell Franke, SrVP&AsslTO  
**THE COMMERCIAL NATIONAL BANK OF BRADY**  
P.O. Box 591 76825  
915/597-2961 Tr/u\$1 Mil  
Hd: Charles E. Samuelson, VP&TO

## Brenham

**WASHINGTON COUNTY STATE BANK**  
P.O. Box 729 77833  
409/836-6181 Tr\$4.5  
Hd: H. Keith Presson, SrVP&TO

## Brownfield

**BROWNFIELD STATE BANK**  
P.O. Box 1112 79316  
806/637-7626 Tr\$55.6 Mil  
Hd: Donald L. Park, SrVP&TO  
Judy Bourn, AsstVP&TO  
Charlcia Hunter, AsstTO

## Brownsville

**MBANK BROWNSVILLE N.A.**  
835 E. Levee St. 78520  
512/548-6267 Tr\$67 Mil  
Hd,Trlnv: Daniel K. Pierce, SrVP&TO  
PersTr: Sharon Pittman, VP&TO  
Sec: Barbara Moore  
TrOpers: Beverly Derby  
AdminAsst: Frances Zapato  
**TEXAS COMMERCE BANK-BROWNSVILLE**  
P.O. Box 2179 78520  
512/546-2461 Tr\$32 Mil  
Hd: Kevin D. Hiles, VP&TO  
TrOpers: Delia Strader, AsstVP&TO  
Nb: Betty Payari, Int'lTO

## Brownwood

**CITIZENS NATIONAL BANK**  
P.O. Box 1629 76804  
915/643-3545  
Hd: Richard Sharpe, Pres&CEO  
**NCNB TEXAS-BROWNWOOD**  
Banking Center  
P.O. Box 940 76804  
915/646-4546  
Hd: Deborah Ellis, VP&TO

## Bryan

**FIRST BANK & TRUST**  
P.O. Drawer 1033 77805  
409/268-7575 Tr\$20 Mil  
Hd: Bob Wilkes, TO  
**FIRST CITY NATIONAL BANK**  
P.O. Drawer 913 77805  
409/776-5402 Tr/o\$80 Mil  
Hd: James W. Stegall, ExecVP&SrTO  
PersTr: Pat Batten, TO  
Lori Eike, AsstTO  
Sharon Sefcik-Molazzo, AsstTO  
EmplBen, PersTr: Roger Ables, AsstVP&TO  
Trlnv: Virginia Lenihan, SrVP&TO  
TrOpers: Gerry Chandler, VP&TO

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## THE FIRST NATIONAL BANK

P.O. Box 833 77805  
409/779-1111 Tr\$15 Mil  
Travis B. Bryan, ChmBd&TO  
Truman Allen, SrVP&TO  
Kenneth Lake, AsstTO

## Cameron

**CITIZENS NATIONAL BANK**  
118 S. Houston 76520  
817/697-6655 Tr\$11.5 Mil  
Hd: William E. Kelm, SrTO  
Trlnv, ComTrF, Admin: Harrison M. Lanham, MO  
TrOpers: Mary K. Story

## Carthage

**FIRST STATE BANK & TRUST CO.**  
P.O. Drawer 579 75633  
214/693-6606 Tr\$1.339 Mil  
Hd, PersTr, Trlnv, EmplBen, Nb: Milton Payne, Chm&CEO  
TrOpers: Madeline Hart, AsstVP&TO

## Childress

**FIRST BANK AND TRUST OF CHILDRESS**  
P.O. Box 1090 79201  
817/937-3611  
Hd: Larry R. Johnson, Pres&CEO  
Robert Proctor, Jr., VP

## Clarendon

**FIRST BANK & TRUST OF CLARENDON**  
P.O. Box 947 79226  
806/874-3556 Tr\$1 Mil  
Hd: Bronnie McNabb, Jr., Pres

## Coleman

**COLEMAN COUNTY STATE BANK**  
P.O. Box 940 76834  
915/625-2172  
Hd: Jimmy Parker, Pres&TO  
Retamay Gaines, AsstVP&AsstTO  
Mary Briggs, AsstVP&AsstTO

## Colorado City

**THE CITY NATIONAL BANK**  
P.O. Box 1031 79512  
915/728-5221 Tr\$4.6 Mil  
William H. Hardwick, VP&TO

## Copperas Cove

**COVE STATE BANK**  
P.O. Box 550 76522  
817/547-7521  
Hd: Dan D. Yancey, Pres

## Corpus Christi

**CITIZENS STATE BANK**  
P.O. Box 9923 78469  
512/887-5900 Tr\$122 Mil  
Hd, Trlnv: Cheryl A. Whited, SrVP&SrTO  
PersTr: Lois R. Gilliam, VP&TO  
Carol L. Bailey, VP&TO  
EmplBen: Michael Irwin, VP&TO  
Marci Greene, AsstVP&TO  
TrOpers, TDP: Jim Morton, AsstVP&TO  
**FIRST CITY BANK OF CORPUS CHRISTI**  
615 Upper N. Broadway, P.O. Box 780 78403  
512/886-6460 Tr\$160 Mil  
Hd, CorpTr: Roger L. Garrison, ExecVP&ExecTO  
PersTr: Charles Johnson, VP&TO  
Debra Tamez, TO  
Trlnv: Charles A. Linn, SrVP&TrlnvO  
TrOpers: Elma Ramos, TOPO  
Prob, EmplBen: David S. Brannon, SrVP&SrTO  
PropMgt: Joseph Hand, TO

## THE INTERNATIONAL BANK

P.O. Box 4956 78469  
512/888-4451 Tr\$5 Mil  
Hd: Gwen O'Brien, TO  
TrOpers: Shirley R. Landry, TOPO

## MTRUST CORP. N.A.

(Corpus Christi Location)  
P.O. Box 900 78403  
512/881-6829 Tr\$249 Mil  
Hd: Roger Powell, ExecVP&TO  
Trlnv: Gary Sta'cup, VP&TrlnvO  
PersTr: Don Kingsbury, SrVP&TO  
RE, FM&Ranch: Jerry Dittmar, AsstVP&TO  
EmplBen: Laura Clements, VP&TO  
Est: Day Manley, VP&TO  
CorpTr: Gayle Adams, VP&TO

## PARKDALE BANK

P.O. 6409 78411  
512/993-0300 Tr\$30 Mil  
Hd: Gene H. Koch, Jr., SrVP&TO  
PersTr: Larry Wood, VP&TO  
EmplBen: Virginia Thompson, AsstVP&TO

## TEXAS COMMERCE BANK-CORPUS CHRISTI

P.O. Drawer 749 78403  
512/883-3621 Tr\$200 Mil  
Hd: Neal Powers, III, ExecVP&SrTO  
PersTr: Carley Ivy, VP&TO  
Trlnv: Robert L. Gross, ExecVP&SrTrlnvO  
EmplBen: Lynne G. Shannon, SrVP&TO  
TrOpers: Mrs. Janice Crocker

## Corsicana

### MBANK CORSICANA, N.A.

P.O. Box 761 75110  
214/874-5661  
Hd: Sherry L. Gullatt, TO  
**NCNB TEXAS-CORSICANA**  
Banking Center  
P.O. Box 613 75110  
214/874-4711 Tr\$160 Mil  
Hd: B. Lynn Sanders, III, SrVP  
PersTr: Pat Carver, VP  
RE/Min: Don Tekell, VP  
TrOpers: Peggy Flynn, TO  
TDP: Vicki Pavne, TO  
RE: Freddy Thomas, VP

## Dallas

### BANCTEXAS DALLAS

P.O. Box 2249 75221  
214/969-6366 Tr\$505 Mil  
Mgr: John H. James, SrVP  
PersTr: Donald G. Williamson, SrVP&TO  
EmplBen: Marvin J. Jaynes, SrVP&TO  
CorpTr: L. J. Guillory, III, AsstVP  
TrOpers: Jim Lummus, VP  
Trlnv: Mark M. Kappes, Mgr  
Nb: Richard L. Roy, AsstVP

### CULLEN/FROST BANK OF DALLAS, Natl Assn

P.O. Box 1649 75221  
214/979-2001 Tr\$77 Mil  
Hd: Richard W. Phillips, SrVP&TO  
EmplBen: B. J. Burris, VP&TO  
Charlene Anderson, VP  
TrOpers: Linda Kuehl, AsstVP  
Sharon Burden, AsstVP&TO

### FIRST CITY BANK OF DALLAS

First City Center  
P.O. Box 661700 75266  
214/939-8400 Tr\$148 Mil  
Hd: G. Blair Ferguson, ExecVP&SrTO  
PersTr: Badger Robertson, SrVP&TO  
Trlnv, ComTrF: Dale Cruess, SrVP&TrlnvO  
EmplBen: Douglass Womack, SrVP&TO  
TrOpers: Edwin Uy, VP/OpersMgr  
Nb: Keith L. Griffiths, VP&TO

### FIRST INTERSTATE BANK OF DALLAS

P.O. Box 650291 75265-0291  
214/740-0099 Tr\$201 Mil  
Hd, Trlnv: Howard M. Thurman, ExecVP  
PersTr, Est: Terrie Denson, VP&TrCoun  
EmplBen: Gary Worthy, VP&TO  
Trlnv, CorpTr: Charles Holmes, VP&TO  
TrOpers: Larry Cleveland, VP&TO



## TEXAS (Cont'd)

### Dallas (Cont'd)



#### MTRUST CORP., N.A.

Headquarters  
P.O. Box 2320 #5221-2320  
214/290-3285  
Hd: Eugene E. Weber, Pres&CEO  
Austin Mgr: Peterson T. Foster, ExecVP  
Corpus Christi Mgr: Roger T. Powell, ExecVP  
Dallas Mgr: James D. Kemp, ExecVP  
El Paso Mgr: Dahl Marshall, ExecVP  
Ft. Worth Mgr: Robert S. Patterson, ExecVP  
Houston Mgr: John T. Cooney, VChm  
Preston Mgr: George M. Dreher, SrVP  
San Antonio Mgr: Fred C. Groos, Jr., ExecVP  
Waco Mgr: John E. Dagley, ExecVP  
Wichita Falls Mgr: David I. Ramsey, SrVP  
OpsMgr: Robert H. Cooley, ExecVP  
CorpCoun: Edward J. Tognetti, SrVP&CorpSec  
MktgDir: Frances M. Micka, FVP

#### MTRUST Corp., N.A.

(Dallas Location)  
P.O. Box 2320 75221-2320  
214/290-3285 Tr\$1.432 Bil  
Hd: James D. Kemp, ExecVP  
PersSvcs: George M. Dreher, SrVP  
EmplBen: Frank B. Dunlap, SrVP  
DebtAdmin: Robert F. Ziemiaki, SrVP  
StockTrans: Lonnie G. Diggs, SrVP  
TrOps: Randal L. Ripple, SrVP  
PersNb: Carol Y. Nuckolls, VP  
EmplBenNb: James W. (Bill) Rush, VP  
DebtAdminNb: Dona A. Elder, VP  
StkTransNb: Dianne Sullivan, VP

#### MTRUST CORP., N.A.

(Preston Location)  
P.O. Box 12000 75225  
214/363-1511 Tr\$127.7 Mil  
Hd: George M. Dreher, SrVP  
PersSvcs&Est: Carolyn S. Pugsley, VP  
Nb: Marilyn Kendzior, VP

#### NCNB TEXAS NATIONAL BANK

P.O. Box 83500 75283-3500  
214/922-7695 Tr\$17.5 Bil  
Hd: H. Edward Anderson, MngDir  
PersAdmin&Affil: Robert G. McKenzie, ExecVP  
EB&CorpAdmin: Thomas D. Hogan, ExecVP  
InvCo: H. Edward Anderson, Chm  
PersMktg: John J. Patterson, Jr., SrVP  
EB&CorpMktg: David J. Pittman, SrVP  
TrOps: Karl J. Lombar, SrVP

#### NCNB TEXAS-OAK CLIFF

Banking Center  
P.O. Box 4068 Station A 75208  
214/948-2290 Tr\$115 Mil  
Hd: William G. Duff, SrVP&ExecTO  
TrOps: Carolyn Gouge, VP&TO

#### NCNB TEXAS-PARK CITIES, DALLAS

Banking Center  
5500 Preston Rd. 75205  
214/559-6479 Tr\$40 Mil  
Mgr: Catherine S. Blackwood, VP

#### NORTH DALLAS BANK & TRUST CO.

P.O. Box 679001 75367-9001  
214/387-1300 Tr\$58.362 Mil  
Hd: PersTr, Trlnv, ComTrF, Nb:  
William E. Olsen, ExecVP&TrMgr  
PersTr: Kim Cheshier, TO  
CorpTr, EmplBen: Sten Williams, VP&TO  
EmplBen: Jo Ann Bartoli, TO  
TrOps: Aline Piper, AsstVP

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#### TEXAS AMERICAN BANK-DALLAS

P.O. Box 35207 75235  
214/353-8272 Tr\$160 Mil  
Hd: Robert M. Turner, SrVP&ExecTO  
PersTr: David H. Bishop, II, VP&TO  
EmplBen: Mary A. Scott, VP&TO  
Ronald Wilson, AsstVP&TO  
CorpTr: Sam A. Sellers, SrVP&TO  
TrOps: Cathy S. Smith, TO

#### U.S. FIDELITY TRUST CO.

Two Galleria Tower, Ste. 1710  
13455 Noel Rd. 75204  
214/239-2000 Tr\$426 Mil  
Hd: Christian Termon, Chm  
Roger King, Pres  
DomTr: Leslie Jolly, TO  
Int'lTr: Robert Brandao, TO  
CashMgmt: Teresa Fernandez, Dir

### Dawson

#### FIRST BANK & TRUST COMPANY

P.O. Box 158 76639  
817/578-1311 Tr\$7 Mil  
Hd: C. M. Newton, Jr., Pres&CTO  
C. M. Newton, III, VP&AsstTO

### Del Rio

#### DEL RIO NATIONAL BANK

P.O. Box 4120 78841  
512/775-7541 Tr\$1 Mil  
Hd: James E. Skehan, VP&TO

### Denison

#### INTERFIRST BANK DENISON, N.A.

300 W. Main St. 75020  
214/465-2131 Tr\$41.064 Mil  
Hd: PersTr, Trlnv: Jane Ayres, SrVP&TO  
EmplBen, TrOps: JoAnn Towery, AsstTO

#### TEXAS AMERICAN BANK/DENISON, N.A.

P.O. Box 341 75020  
214/465-3030 Tr\$45 Mil  
Hd: J. Brent Reed, VP&TO  
TrOps: Beverly Schultz, TOPO

### Denton

#### FIRST STATE BANK OF DENTON

P.O. Box 100 76202-100  
817/382-5421 Tr\$50 Mil  
Hd: William E. Bonds, VP-Tr/Fin  
PersTr: Betty Barron, TO  
EmplBen: Cheryl Espenas

#### UNITED NATIONAL BANK

P.O. Box 2226 76201  
817/382-6701 Tr\$10 Mil  
Hd: Brack Shaver, SrVP&TO  
PersTr: Ruby Kerner, VP  
EmplBen: Carol Mills, AsstTO

### Denver City

#### YOAKUM COUNTY STATE BANK

P.O. Box 1150 79323  
806/592-2181 Tr\$1 Mil  
Hd: Ronald S. Simpson, Pres&TO  
EmplBen: Robert Nichols

### Dickinson

#### CITIZENS STATE BANK

P.O. Drawer A 77539  
713/337-3565 Tr\$16 Mil  
Hd: Robert S. Lindgren, VP&SrTO  
TrAdmin: Barbara Liefert  
TrOps: Patricia F. Stevenson

### El Campo

#### FIRST NATIONAL BANK

P.O. Box 470 77437  
409/543-3349  
Hd: Guy F. Stovall, III, Pres&TO

### El Paso

#### FIRST CITY NATIONAL BANK OF EL PASO

P.O. Box 1572 79948  
915/545-5584 Tr/u\$150 Mil  
Hd: Charles Elbjorn, SrVP&TO  
TrAdmin: Teresa Simental  
TrOps: Sam Jones

#### MTRUST CORP., N.A.

(El Paso Location)  
One MBank Plaza 79901  
915/546-4363 Tr\$219 Mil  
Hd: Dahl Marshall, ExecVP&ExecTO  
PersTr: Joseph N. Roth, SrVP&SrTO  
Trlnv, ComTrF: David Brigham, VP&TO  
CorpTr: Grant G. Caldwell, VP&TO  
EmplBen: Christy J. Rhoads, VP&TO  
TrOps: Joseph W. Peevey, VP&TO  
Nb: Patricia A. Sandford, TO

#### SUNWEST BANK OF EL PASO

(Formerly American Bank of Commerce)  
P.O. Box 9697 79987

915/544-1420 Tr\$70 Mil

Hd: Michael D. Hagg  
PersTr: Richard E. Mohle  
EmplBen: Giddy Espinoza  
TrOps: Laura Reese

#### TEXAS COMMERCE BANK - EL PASO, N.A.

P.O. Drawer 140 79980  
915/546-6501 Tr\$1 Bil  
Hd, Nb: Joe R. Ayres, ExecVP  
PersTr: William C. Geyer, SrVP&TO  
CorpTr, EmplBen: Stan Barnes, SrVP&TO  
Trlnv: James K. Ferguson, VP&TO  
TrOps: Robert Moreno, VP&TO  
Nb: Polly McFaddin, VP&TO

### Eldorado

#### FIRST NATIONAL BANK

P.O. Box 737 76936  
915/853-2561  
Hd: Jo Ed Hill, Pres&TO

### Fort Stockton

#### FIRST NATIONAL BANK

P.O. Box 1329 79735  
915/336-8541 Tr\$878 Mil  
Hd: Monte Brooks, Pres&CEO  
TrOps: Katie Whitefield, AsstTO&Csh

#### PECOS COUNTY STATE BANK

P.O. Box 1527 79735  
915/336-3331  
Hd: Harlan Lambert, Pres  
Mamie Lannom, TO

### Fort Worth

#### BANK OF COMMERCE

P.O. Box 17089 76102  
817/332-3261 Tr\$59.3 Mil  
Hd, Trlnv: A. J. Lanford, SrVP&TO  
PersTr: Robert L. Mueller, VP&TO  
EmplBen: Nancy K. Milburn, TO&CPA  
Carol A. Bird, AsstTO  
TrOps: Gail W. Wirtanen

#### MTRUST CORP., N.A.

(Fort Worth Location)  
P.O. Box 910 76101  
817/334-9422 Tr\$319 Mil

Hd: Robert S. Patterson, ExecVP  
PersTr: Thomas B. Hightower, VP  
EmplBen: Allyn B. Needham, VP  
Trlnv: Mark L. Johnson, VP  
EmplBen, Nb: Stephanie Davis, VP  
PersTr, Nb: Tim Connolly, VP

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**NCNB TEXAS-FORT WORTH**

Banking Center

P.O. Box 1317 76101

817/390-6901 Tr\$1.5 Bil

Hd, PersTr: David C. Shorman, SrVP&TO  
 CorpTr: John C. Stohlmann, VP&TO  
 TrInv: Jim Redfearn, SrVP  
 EmplBen: Sam Van Steenberg, VP&TO  
 TrOps: Donald R. Smith, VP&TO  
 Nb: William P. Craz, Jr., SrVP  
 RE: John B. McCullough, VP&TO  
 Farm&Rnch: Phil D. Olson, TrAdmO  
 Minerals: Billy Ray Henson, SrVP&TO

**TEXAS AMERICAN BANK/FORT WORTH**

P.O. Box 2050 76113

817/884-4000 Tr\$2.714 Bil

Hd: Bruce Petty, ExecVP&TO  
 TrOps: D. Eugene Carroll, SrVP&TO  
 PersTr: Robert Lansford, SrVP&TO  
 CorpSvcs: Gerald Mitchell, VP&TO  
 TrInv, ComTrf: Harold M. Achziger  
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 EmplBen, Nb: Gary C. Wilson, SrVP&TO  
 Farm&Rnch: Thomas L. Woodward, VP&TO  
 Minerals: Dewey Noles, VP&TO  
 RE: Bob Little, VP&TO

**TEXAS COMMERCE BANK-FT. WORTH**

P.O. Box 1290 76101

817/878-7563 Tr\$200 Mil

Hd, TrInv, Nb: Joe C. Benson, ExecVP&TO  
 EmplBen: Jim Palmer, VP&TO  
 Nancy Block, AsstVP&TO

**Freeport****FIRST FREEPORT NATIONAL BANK**

P.O. Drawer H 77541

409/233-4401 Tr\$50 Mil

Hd: Neil A. Dayton, III, SrVP&TO  
 TrAdmin: Susan B. Das  
 TrOps: Holli D. Jaramin

**Gainesville****FIRST STATE BANK**

801 E. California 76240

817/665-4596 Tr\$31 Mil

Hd: Keith Russell, SrVP&TO  
 Linda Ritcherson, AsstTO

**GAINEVILLE NATIONAL BANK IN GAINESVILLE**

76240

817/668-8531 Tr\$18 Mil

Hd: Ed Alexander, ChmBd&TO  
 Davelyn Neidhardt, TO

**Galveston****MOODY NATIONAL BANK OF GALVESTON**

P.O. Box 1139 77553

409/765-5561

Hd, PersTr, Nb: Elmo J. Hense, ExecVP&SrTO  
 PersTr: Michael G. Barrow, SrVP&TO  
 Celio Corley Davis, AsstTO  
 CorpTr: Phyllis Homburg, AsstTO  
 TrOps: Roberta Dick, TO

**NCNB TEXAS, GALVESTON**

Banking Center

P.O. Box 1500 77553

409/763-6561 Tr\$180 Mil

Hd: Charles E. Baer, SrVP&SrTO  
 EmplBen: Dan Scullin, TO  
 TrOps: Roberta Dick, Supv

**UNITED STATES NATIONAL BANK**

P.O. Box 179 77553

409/763-1151 Tr\$379 Mil

Hd: L. O. Kauffman, ExecVP&ExecTO  
 CorpTr: David W. Jones, AsstTO  
 EmplBen, Nb: Freddie B. Meier, SrVP&SrTO  
 TrOps: Katherine Konkell, AsstVP

**Garland****NCNB TEXAS-GARLAND**

Banking Center

P.O. Box 461228 75046

214/494-1414 Tr\$35 Mil

Hd: Dan H. Florence, SrVP&TO  
 TrInv, CorpTr: Ginger Cheshier, VP&TO  
 EmplBen: Nancy Lytle, TrAdmO

**Gonzales****GONZALES BANK**

508 St. Louis St. 78629

512/672-7551

Leslie Ploeger, Jr., Pres  
 Sherry Barnes, TO

**Graham****FIRST NATIONAL BANK**

623 Elm St., P.O. Box 540 76046

817/549-2040 Tr/o\$1 Mil

Hd: George Parry  
 TrOps: Ida Kirby

**GRAHAM NATIONAL BANK**

P.O. Box 450 76046

817/549-3434 Tr\$14.1 Mil

Hd: Ted Boedeker

**Greenville****MBANK**

P.O. Box 1238 75401

214/455-0990 Tr/u\$1 Mil

Hd: Helen Dunabin, VP  
 Charles Roberts, VP&TO

**Gruver****GRUVER STATE BANK**

Fourth &amp; Main Sts. 79040

806/733-5061 Tr\$1 Mil

Hd: Kenneth Irwin, Pres&amp;TO

**Harlingen****HARLINGEN NATIONAL BANK**

P.O. Box 871 78551

512/423-6420

Hd: Carroll Sturgis, Jr., VP&amp;SrTO

**NCNB TEXAS-HARLINGEN**

Banking Center

P.O. Box 471 78551

512/423-4530 Tr\$48.5 Mil

Hd: David G. Bucher, SrVP&SrTO  
 PersTr: Shelley Krumnow, VP&TO  
 TrOps: Graciela Munoz, TO

**Henderson****CITIZENS NATIONAL BANK**

P.O. Box 1009 75653

214/657-8521 Tr\$60 Mil

Hd: Alfred Wylie, SrVP&amp;TO

**Hereford****FIRST NATIONAL BANK**

P.O. Box 593 79045

806/364-2435

Hd: Jack Wilcox, VP&amp;TO

**Hondo****HONDO NATIONAL BANK**

P.O. Box 340 78861

512/426-3355

Henry Filmer, TO

**Houston****BANK OF ALMEDA**

P.O. Box 450559 77245-0559

713/433-5623 Tr/u\$1 Mil

Hd: Robert R. Bailey, ExecVP&amp;Csh

**CULLEN CENTER BANK & TRUST**

P.O. Box 1315 77251

713/652-7600 Tr\$191 Mil

Hd, Nb: Michael L. Daugherty,  
 ExecVP&ChmTrCom

PersTr, EmplBen: Gene Witter, SrVP&amp;TO

PersTr: Roger Stern, VP&amp;TO

EmplBen: Steven G. Marget, VP&amp;TO

TrInv: Robert B. McAshan, III, SrVP&amp;SrTrInvO

TrOps: Peggy Kutac, VP&amp;TOPO

Maori Norris, TopO

**EAGLE MANAGEMENT & TRUST CO.**

584 San Felipe Dr., Ste. 4600 77057

713/952-9100 Tr\$1 Bil

Hd, Nb: Horier L. Luther, Jr., Chm

PersTr, ComTrf: John S. Bace, SrVP

CorpTr: Monroe Luther, Pres

TrOps: Gary Chumbley

**FIRST CITY NATIONAL BANK**

P.O. Box 809 77001

713/658-7127 Tr\$1.6 Bil

Hd: Robert E. Scott, ExecVP&amp;TO

PersTr: Tim Blair, SrVP&amp;TO

CorpTr: S. Whitten Rusk, III, VP&amp;TO

TrInv: Ted E. Davis, SrVP&amp;TO

ComTrf: Vickie W. Fletchall, VP&amp;TO

EmplBen: Karen J. Cole, SrVP&amp;TO

TrOps: Donald W. Guice, SrVP&amp;TO

Nb: Janet K. Casstevens, VP&amp;TO

**FIRST INTERSTATE BANK OF TEXAS, N.A.**

P.O. Box 4441 77210

713/226-1671 Tr\$1.3 Bil

Hd: Michael C. Baker, ExecVP&amp;ExecTO

PersTr, Nb: Harry W. Simms, SrVP&amp;TO

CorpTr: Nancy M. Geary, VP&amp;SrCTO

TrInv: Bill Taylor, SrVP&amp;SrTrInvO

EmplBen: Kenneth W. Ward, VP&amp;TO

TrOps: Joseph Rodanski, VP&amp;TO

Nb: Andrew J. Yiannias, VP&amp;TO

Robert Bartkowiak, TO

**HERITAGE TRUST COMPANY**

1100 One Allen Center 77002-4870

713/757-0842

John D. Kirkland, ChmBd

Lucian L. Morrison, Jr., Pres

Janet M. Hill, SrVP

S. Jacquelyn Padfield, SrVP

Sue J. Prejean, SrVP

Deborah P. Pennington, VP

Jo Stevenson, VP

Susan H. Bryan, AsstVP

**KANALY TRUST CO.**

4550 Post Oak Place 77027

713/626-9483 Tr\$350 Mil

Hd: E. Deane Kanaly, ChmBd&amp;CEO

James R. Hulme, ExecVP&amp;COO

PersTr: Jeffrey C. Kanaly, ExecVP&amp;CFO

Ops: Betty A. Thomas, VP&amp;TO

Est: William D. Cunningham, VP&amp;TO

InstlDept: Delbert D. Haley, VP&amp;TO

Inv: Gary E. Hippenstiel, SrVP

FinCoun: Steven P. Kanaly, Pres

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

## TEXAS (Cont'd)

### Houston (Cont'd)

#### MTRUST CORP, N.A.

(Houston Location)

P.O. Box 3285 77253

713/751-6755 Tr\$773 Mil

Hd: John T. Cooney, VChm

PersTr: R. Sells Neuhaus, SrVP&TO

CorpTr: J. Chris Matthews, FVP&TO

TrInv: Cyrus Reeder, FVP

EmplBen: Lonnie Parr, SrVP&TO

PersNb: Terry Parsons, FVP&TO

EmplBen, Nb: Marshall Shanklin, VP

Tom Pohlmann, AsstVP

CorpNb: Valerie Gorsett, AsstVP

Est: David V. Boone, FVP&TO

#### NCNB TEXAS-HOUSTON

Banking Center

P.O. Box 2518 77252-2518

713/652-6515 Tr\$2.3 Bil

Hd: Britt D. Davis, ExecVP&SrTO

PersTr: Walter R. Berger, VP&TO

NbPersTr: Antonio S. Day, VP&TO

CorpTr: William H. Cooper, VP&TO

TrInv: James R. Hudson, SrVP

EmplBen: Robert W. Lehman,

SrVP&TO TrOps: Linda S. Brown, VP&TO

TrPropMgt: Nolan E. Fry, Jr., VP&TO

NbCorp: Russell K. Schultz, VP&TO

#### NCNB TEXAS-FANNIN

Banking Center

1020 Holcombe 77030

713/790-7244

Dennis A. Young, VP&TO

#### NCNB TEXAS-SPRING BRANCH

6800 Katy Freeway 77024

713/827-3781

Robert J. Biehl, VP&TO

#### PROVIDENCE TRUST COMPANY

1502 Augusta, Ste. 240 77057

713/266-2654 Tr/\$18 Mil

Hd, Nb: Robert M. Blaine, Jr., Pres

PersTr: A. P. Ransleben, VP

ComTr, TrOps: R. M. Sauter, ExecVP

#### RIVER OAKS TRUST CO.

2001 Kirby Drive 77019

713/526-2211 Tr\$477.0 Mil

Hd: James F. Hurley, Pres

PersTr: Charles L. Ehrhardt, III, SrVP&TO

CorpTr, EmplBen: Kan G. Alivator, VP&TO

TrOps: Thomas J. Radigan, Jr., SrVP&TO

Nb: Charles M. Pincumbe, VP&TO

TrInv: Eugene A. Schwinger

TrInv, ComTr, EmplBen: Jerry D. Sides,

VP&PftolMgt

#### TEXAS AMERICAN BANK/GALLERIA N.A.

P.O. Box 2529 77252

713/993-8702 Tr\$180 Mil

Hd, PersTr: Mark P. Day, SrVP

CorpTr: Donald M. Eplen, VP

TrInv, ComTr: Harold M. Achziger

EmplBen: Paul A. Raisig, VP

TrOps: Sharon A. Lester, AsstVP

Nb: Harold Perkins, TO

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#### TEXAS COMMERCE BANK, NatAssn

P.O. Box 2558 77252

713/236-4466 Tr\$9.3 Bil

H. Michael Tyson, ExecVP&ExecTO-Texas

Commerce Bancshares

Hd: William A. Swank, ExecVP&ExecTO

PersTr: Roy L. Collins, III, SrVP&TO

EmplBen: Don G. Robinson, SrVP&TO

CorpTr: Richard L. Melton, ExecVP&TO

Texas Commerce Investment Mgmt. Co.

Geoffrey P. Raymond, Pres

TrOps: Gary Horsley, SrVP

Nb: Willard B. Wagner, SrVP&TO

### Huntsville

#### FIRST NATIONAL BANK

1300 11th St., P.O. Box 659 77340

409/295-5701 Tr\$40 Mil

Hd: Shelly Mathis

TrInv: Dave Channell

#### HUNTSVILLE NATIONAL BANK

77340

409/295-3701 Tr\$8 Mil

Hd: T. W. Keeland, Chm&Bd&CEO

TrOps: Ginger Allen, TO

### Kerrville

#### CHAS. SCHREINER BANK

P.O. Box 1030 78029

512/896-3111 Tr\$98 Mil

Hd, TrInv, Nb: Jim W. Westbrook, SrVP&TO

PersTr, CorpTr, EmplBen: Randle R. Williams,

VP&TO

TrOps, ComTr: Wes Dorman, VP&TO

TDP: Rachel Juarez

#### FIRST NATIONAL BANK OF KERRVILLE

301 Junction Hwy., P.O. Box 1308 78029-1308

512/896-2424 Tr\$38 Mil

Hd: Kittredge Werlein, SrVP&TO

TrOps: Bill Tiedemann, AsstTO

### La Grange

#### THE FIRST NATIONAL BANK

141 W. Colorado St. 78945

409/968-3136 Tr\$1.030 Mil

Hd: P. Joe Pritchett, Pres&CEO

PersTr: Virginia Schroeder, VChmBd

TrOps: Walter Stoever, VP&Csh

### Lamesa

#### THE FIRST NATIONAL BANK OF LAMESA

P.O. Box 341 79331

806/872-8311 Tr\$7.6 Mil

Hd: Dallas W. Woods, VP&TO

Edward Schwartz, TO

#### LAMESA NATIONAL BANK

P.O. Box 301 79331

806/872-5457

Hd: Elwood Freeman, Pres&TO

John J. Hegi, VP&TO

Don J. Burda, VP&TO

### Laredo

#### INTERNATIONAL BANK OF COMMERCE

P.O. Box 1359 78042

512/722-7611 Tr\$5 Mil

Hd: Mr. Arnoldo Cisneros, SrVP&TO

PersTr, EmplBen: Eliza V. Gonzalez, AsstVP

#### LAREDO NATIONAL BANK

P.O. Box 59 78040

512/723-1151 Tr\$70 Mil

Hd: A. B. Barrera, SrVP&SrTO

Joaquin Romero, Jr., SrVP&TO

TrOps: Norma Machado, VP&TO

#### UNION NATIONAL BANK OF TEXAS

P.O. Box 699 78040

512/726-8349 Tr\$9.829 Mil

Hd: Roy Shaw, VP&TO

Mr. Jorge Garza, AsstTO

### League City

#### LEAGUE CITY BANK & TRUST

303 E. Main St., P.O. Box 759 77573

713/332-1541 Tr\$15 Mil

Hd: Robert S. Lindgren, VP&SrTO

TrOps: Patricia F. Stevenson, AsstTO

Admin: Dee W. Burnell, AsstTO

### Levelland

#### FIRST NATIONAL BANK

P.O. Box 1626 79336

806/894-3101 Tr\$17.4 Mil

Hd: Charles R. Battin, Pres, CEO&TO

#### TEXAS AMERICAN BANK/LEVELLAND

P.O. Box 1631 79336

806/894-6111 Tr\$8 Mil

Hd: Cindy Alexander, TO

### Liberty

#### FIRST LIBERTY NATIONAL BANK

P.O. Box 10109 77575

409/336-6471 Tr/\$7 Mil

Hd: Charles W. Fisher, Jr., TO

### Longview

#### LONGVIEW BANK & TRUST CO.

P.O. Box 3188 75606

214/236-8238 Tr\$59 Mil

Hd: Dale E. Hamilton, SrVP&TO

PersTr: Les Leskoven, VP&TO

EmplBen: Larry Day, VP&TO

TrOps: Denise Harper, AsstTO

#### MBANK LONGVIEW N.A.

P.O. Box 2432 75606

214/237-2841

Hd: Rex I. Boyland, ExecTO

PersTr, TrOps: Karen A. Lewis, AsstVP&TO

### Lubbock

#### AMERICAN STATE BANK

P.O. Box 1401 79408

806/763-7061 Tr\$52 Mil

Hd, ComTr: Wade Wilson, VP&TO

PersTr: John Cammack, VP&TO

John Reger, TO

TrOps: Bobby Hargrove, AsstVP&AsstTO

#### FIRST NATIONAL BANK

P.O. Box 1241 79408

806/765-8861 Tr\$280 Mil

Hd: Joe Dale Bryan, SrVP&TO

EstTr: Steve Exter, VP&TO

Randy Suddereth, AsstTO

Paula Johnson, VP&TO

TrInv: Amon Proctor, VP&TrInvO

EmplBen: Suzanne Meyer, VP&TO

Wanda Mainbourg, AsstVP&TO

ComTr, TrOps: Mary Davis, VP&TOpO

Nb: Bill Leavell, VP&TrMktgO

#### NCNB TEXAS-LUBBOCK

Banking Center

P.O. Box 1469 79408

806/766-2744 Tr\$204 Mil

Hd, TrInv: Walter J. Taylor, SrVP&TO

PersTr: James R. Garrison

Stephen Williamson

EmplBen: Carole Lyons

TrOps: Don Richardson

**TEXAS COMMERCE BANK, National Association**  
P.O. Box 841 79408  
806/763-3471 Tr\$25 Mil  
Hd: Jeanelle Ward, SrVP&TO  
TrOps: Sherry Burger, TcOp  
Nb: George L. Roberts, AsstVP&TO

## Lufkin

**FIRST CITY NATIONAL BANK OF LUFKIN**  
P.O. Drawer 789 75902-0789  
409/632-4411 Tr\$98 Mil  
Hd, PersTr, Trlnv, EmplBen, Nb: Vardaman Johnson, SrVP&SrTO  
PersTr: Tommy Rainey, VP&TO  
Eloise Placker, TO

## NCNB TEXAS-LUFKIN

Banking Center  
P.O. Box 410 75901  
409/639-8328 Tr\$140 Mil  
Hd, PersTr: T. Tucker Weems, SrVP&TO  
PersTr: Roland L. Gerth  
EmplBen: Landon L. Baker  
TrOps: Jackie Whitaker

## Marshall

**MBANK MARSHALL N.A.**  
101 E. Austin, P.O. Box 968 75670  
214/938-7788  
Hd: Rex L. Boyland, ExecTO  
PersTr: T. R. Jackson, VP&SrTO  
TrOps: Ada Watson, AsstVP&TO

## McAllen

**FIRST CITY BANK-McALLEN**  
P.O. Box 1300 78502  
512/632-2601 Tr\$215 Mil  
(Branch of Houston)  
Hd: John F. Tierney, SrVP  
PersTr: Marjorie Terry, AsstVP&TO  
Trlnv: Sonia Villarreal  
EstAdm: Mary Lou Henry, AsstVP&TO  
Gdnshp: H. Ray Lewis, AsstTO  
EmplBen: Linda Ochoa, AsstVP  
Elizabeth Guerra  
TrOps: Linda Hargus  
TDP: Eliza De La Garza  
**TEXAS COMMERCE BANK-McALLEN, NatAssn**  
P.O. Box 1000 78502  
512/682-2401 Tr\$87 Mil  
Hd: Stafford W. Burroughs, ExecVP&SrTO  
PersTr, ComTrF, Nb: Nita Calvert, VP&TO  
EmplBen: Lee Baucum, TO

## McGregor

**FIRST NATIONAL BANK**  
P.O. Box 387 76657  
817/840-2836 Tr\$2.7 Mil  
Hd: Gordon Gardner, Chm&TO  
Mike Beard, Pres&TO  
Friedrich Matthies, AsstTO  
Shirley Hamilton, TO  
Betty Pomerence, AsstTO

## Midland

**FIRST CITY NATIONAL BANK OF MIDLAND**  
P.O. Box 10966 79702  
915/685-5300 Tr\$375 Mil  
Hd: Michael Talley, ExecVP&TO  
PersTr: Mike Tandy, SrVP&TO  
Trlnv: Hugh Bradberry, VP&TO  
EmplBen: Jene Davis, VP&TO  
TrOil&Gas: Will Hall, SrVP  
RE: Don Parks, VP&TO

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## NCNB TEXAS-MIDLAND

Banking Center  
P.O. Box 270 79702-0270  
915/685-2000 Tr\$476 Mil  
Hd: Bill J. Hill, ExecVP  
PersTr: Jeff Scribner, VP&PersTrMgr  
CorpTr: Diane Newland, VP&EBMgr  
Trlnv: Jeff Talley, AsstVP&TO  
TrRE: William H. Bolch, VP&TrPropMgr  
TrOps: Norman Cass, VP&TOpMgr  
**TEXAS AMERICAN BANK/MIDLAND**  
P.O. Box 3118 79702  
915/688-6400 Tr\$30 Mil  
Hd: Thomas M. Bruner, ExecVP&TO  
EmplBen: Les Dean, AsstVP&TO  
TrOps: Richard E. Dunnan, AsstVP&TOpO

## Mount Pleasant

**GUARANTY BANK**  
P.O. Box 1158 75455  
214/572-9881 Tr\$6.1 Mil  
Hd: Bill G. Jones, ChmTrCom  
PersTr, CorpTr, Trlnv, Nb: Janice Crane, ExecVP  
EmplBen, TrOps: Harry Sivess, VP&TO  
**INTERFIRST BANK MT. PLEASANT, N.A.**  
P.O. Box 71 75455  
214/572-9811 Tr\$3 Mil  
Hd, PersTr, TrOps, Nb: Margaret Spann, TO  
Trlnv, Nb: John G. Tolbert, ExecVP&TO

## Muleshoe

**MULESHOE STATE BANK**  
P.O. Drawer 1010 79347  
806/272-4561 Tr\$1.5 Mil  
Hd: Bob Finney, Pres  
PersTr: Elaine Burgess, AsstVP

## Nacogdoches

**COMMERCIAL NATIONAL BANK**  
P.O. Box 847 75963  
409/569-8251 Tr\$15 Mil  
Hd: T. E. Choate, Pres&TO  
Thos. W. Baker, Chm&SrTO  
Jackie Prince, VP&TO  
Patty Pierce, AsstTO

## FREDONIA STATE BANK

P.O. Box 887 75963-0887  
409/564-6191 Tr\$1 Mil  
Hd: A. L. Mangham, Jr., ChmBd&CEO  
Randy Price, Pres  
Leon Dorsey, VP

## STONE FORT NATIONAL BANK

P.O. Drawer 988 75963-0988  
409/564-4624 Tr\$3 Mil  
Hd: Jimmy L. Boyle, TO

## New Braunfels

**TEXAS COMMERCE BANK-NEW BRAUNFELS, N.A.**  
P.O. Box 311388 78131-1388  
512/625-7541 Tr\$37.4 Mil  
Hd: R. Al Leach, SrVP&TO  
EmplBen: Dennis Heitkamp, VP&TO

## Odessa

**FIRST STATE BANK OF ODESSA, N.A.**  
1330 E. 8th St., P.O. Box 634 79760  
915/332-0141 Tr\$25 Mil  
Hd, PersTr, Trlnv: Douglas Moore, VP&TO  
EmplBen: Susan Emmons, AsstVP&TO  
TrOps: Barbara Norris  
Nb: Ronda Hall

## MBANK ODESSA

P.O. Box 2632 79760  
915/368-8243 Tr\$115 Mil  
Hd: Toby G. Tripp, ExecVP&TO  
PersTr, Nb: Edwin J. Stuart, VP&TO  
ComTrF, TrOps: Dean Combs, AsstVP&TO  
EmplBen: David Head, TO  
Admin: Florence Blevins, AsstVP&TO

## NCNB TEXAS-ODESSA

Banking Center  
P.O. Box 4798 79760  
915/335-7200 Tr\$85.4 Mil  
Hd: Carolyn Stockton, VP&TO  
PersTr: Randy Wilson, TO  
EmplBen: Joan Johnson, VP&TO  
TrOps: Carolyn Farris, Supv  
**TEXAS COMMERCE BANK**  
P.O. Box 4797 79760  
915/337-5261 Tr\$200 Mil  
Hd: LaDoyce Lambert, ExecVP  
PersTr: Bryan Haldeman, VP&TO  
EmplBen: Connie Jones, TO  
TrOps: Jean Dwyer, VP&TO

## Orange

**ORANGEBANK**  
P.O. Box 969 77630  
409/886-7424 Tr\$895 Mil  
Hd: S. O. Stoffer, VP&TO

## Palestine

**EAST TEXAS NATIONAL BANK**  
P.O. Drawer 770 75801  
214/729-6043 Tr\$22 Mil  
Hd: Gary J. Turner, SrVP&TO  
PersTr: Glenda Easley, AsstVP&TO  
EmplBen: Susan Millichamp, VP&TO  
TrOps: Lori Chase  
Nb: Robert Harrell  
TDP: Anita King  
**ROYALL NATIONAL BANK**  
P.O. Box 318 75801  
214/729-6944 Tr\$2,967 Mil  
Hd: Mrs. Nevard Coleman, TO

## Pecos

**SECURITY STATE BANK**  
P.O. Box 2037 79772  
915/445-9000  
Joe E. McDowell, TO

## Perryton

**FIRST NATIONAL BANK**  
P.O. Box 929 79070  
806/435-3676  
(Branch in Booker)  
Hd: Bruce E. Julian, SrVP&TO

## Plainview

**FIRST NATIONAL BANK**  
P.O. Box 580 79073-0580  
806/293-5361 Tr\$1 Mil  
Hd: David Wilder  
**HALE COUNTY STATE BANK**  
P.O. Box 970 79072  
806/293-3635 Tr\$17.6 Mil  
Hd: Alice Doyle, VP&TO

## Port Arthur

**FIRST INTERSTATE BANK OF PORT ARTHUR**  
P.O. Box 400 77641  
409/985-8851 Tr\$25 Mil  
Hd: Richard S. Cardner, SrVP&SrTO  
CorpTr: Mary Ann McCoy, AsstVP  
PersTr: Nadine Kebodeaux, AsstVP  
TrOps: Linda Stevenson, AsstTO  
**SABINE BANK**  
P.O. Box 3317 77643  
409/982-5741 Tr\$3 Mil  
Hd, Trlnv, Nb: Jerry Peckham, ExecVP&TO  
PersTr, CorpTr, EmplBen, TrOps: Virginia Reece, AsstTO

## TEXAS (Cont'd)

### Port Lavaca

#### FIRST NATIONAL BANK IN PORT LAVACA

P.O. Box 7 77799  
512/552-6726 Tr/u\$1 Mil  
Hd: W. H. Bauer, Jr., Pres&TO  
E. W. Wilson, VP&TO

#### FIRST STATE BANK & TRUST CO.

P.O. Box 228 77799  
512/552-9771 Tr/\$9 Mil  
Hd: C. Dee Harkey, VP&TO

### Ralls

#### SECURITY STATE BANK & TRUST CO.

P.O. Drawer AA 79357  
806/253-2511 Tr/\$5 Mil  
Hd: Gene McLaughlin, Pres  
TrOps: Brenda Beshires

### Richardson

#### FIRST CITY BANK OF RICHARDSON

P.O. Box 308 75080  
214/680-7336 Tr/\$18 Mil  
Hd: Donna Norton, SrVP  
EB&TrOps: Mary Claire March, AsstVP

### Richmond

#### NCNB TEXAS-RICHMOND

P.O. Box 579 77469  
713/342-3736  
Hd: Frank Miculek, Pres  
A. E. Myers, SrTO  
E. W. (Blair) Myska, TO

### Rockwall

#### COMMUNITY BANK

P.O. Box 729 75087  
214/722-5353 Tr/u\$1 Mil  
Pat Lovell, TO

### San Angelo

#### CENTRAL NATIONAL BANK

P.O. Box 2088 76902  
915/655-0561 Tr/\$200 Mil  
Hd: Don Parker, ExecVP-Fin  
PersTr: William F. Collins, VP&SrTO  
Bettye Morrow, VP&TO  
Lynn Jonas, AsstTO  
Doughty McDonald, AsstTO  
EmplBen: Rhea Cooke, VP&TO  
TrOps: Marcia Johnson, VP&TO  
Nb: Pierce Hoggett, VP&TO

#### FIRST CITY NATIONAL BANK

P.O. Box 4031 76902  
915/655-2080  
Hd: Ricky L. Sharp, SrVP&TO  
Pat Hines, TO

#### TEXAS COMMERCE BANK, SAN ANGELO

P.O. Box 5291 76902  
915/653-1491 Tr/\$105 Mil  
Hd: Spencer Kissell, SrVP&TO  
TrOps: Betty Galyon, VP&TO  
TrAdmin, EmplBen: David Saultz, AsstVP&TO  
William Richie, Jr., TO

#### TEXAS STATE BANK

P.O. Box 3186 76902  
915/949-3721 Tr/\$9.5 Mil  
Hd: Don Felty, TO

### San Antonio

#### FIRST CITY BANK-CENTRAL PARK

P.O. Box 790367 78279-0367  
512/341-4641 Tr/\$30 Mil  
Hd: Raymond R. Fletcher, SrVP, Adm&ExecTO  
PersTr: Kris Walsh, AsstVP&TO  
TrOps: Sheryle K. Zaitz, VP&TO

### FROST NATIONAL BANK

P.O. Box 1600 78296  
512/220-4363 Tr/\$1 Bil  
Hd: Richard Kardys, SrVP&ExecTO  
PersTr: David Finger, SrVP  
TrInv: Vernon D. Torgerson, Jr., SrVP  
EmplBen: Michael A. Noble, SrVP  
TrOps: Anita Hughes, SrVP  
Nb: Andy Behrends, VP  
Tax: C. LaMar Gemberling, SrVP

### GROOS NATIONAL BANK

P.O. Box 1330 78295  
512/223-6115 Tr/\$110 Mil  
Hd, TrInv: John M. Heard, SrVP  
PersTr: Stanley J. Frank, VP  
CorpTr, TrOps, TDP: Janet Matejek, AsstTO  
ComTrf: Denise M. Brown, InvAsst  
EmplBen: John M. Heard, SrVP

### MBANK CORP., N.A.

(San Antonio Location)  
P.O. Box 900 78293  
512/271-8632 Tr/\$279.7 Mil  
Hd: Fred C. Groos, Jr., ExecVP&ExecTO  
Est: John M. Oppenheimer  
TrInv: Robert Gray  
TrOps: Betty Sabatino  
Tr: Willis N. Terry  
EmplBen: Tim Sinks, VP  
Nb: Martha Steves, AsstVP(PersTr)

### NBC BANK - SAN ANTONIO, N.A.

P.O. Box 121 78291  
512/225-2511 Tr/\$1.7 Bil  
Hd: John M. Johnston, ExecVP&ExecTO  
EstAdmin, Pers&Fam: Robert W. Carlson, SrVP&SrTO  
CorpTr: Anthony J. Shedrock, VP&TO  
TrInv: Vincent W. Green, VP&TrInvO  
RE, Oil, Gas&Min: Gene L. Dunbar, VP&SrTO  
EmplBen: Mark Freeman, VP&SrTO  
TrOps: Lyndon N. Heimer, VP&TO  
Nb: William F. Goodman, VP&TO  
Compliance: H. Neal Shuman, TrContl&ComplO

### NCNB TEXAS-SAN ANTONIO

Banking Center  
P.O. Box 300 78291  
512/270-5393 Tr/\$400 Mil  
Hd: Kenneth P. Courtright, SrVP&SrTO  
PersTr: Blaine R. Hall, Jr., VP&SrTO  
Rebecca B. Cotton, VP&TO  
G. Brian Biggs, PersFinSvcAdm  
Al Pohovich, Jr., PersFinSvcAdm  
CorpTr: Jerry D. Edinger, VP&TO  
Audrey Coblenz, AsstVP&TO  
EmplBen: D. Keith Kappmeyer, AsstVP&TO  
TrInv: Michael A. Zwartjes, VP&TO  
EstAdmin: Michael A. Quinn, AsstVP&TO  
TrOps: Dwayne C. Eddy, AsstVP&TO

### NCNB TEXAS-SAN ANTONIO

(NATIONAL BANK OF FT. SAM HOUSTON)  
P.O. Box 8000 78286  
512/223-2981  
M. Dewey Bain, AsstVP&TO

### San Benito

#### THE SAN BENITO BANK & TRUST CO.

P.O. Drawer 1911 78586  
512/399-1326 Tr/\$11 Mil  
L. Nathan Winters, Pres&TO  
E. L. Taubert, Jr., ExecVP&TO  
Lupita R. Aguilar, AsstVP&TO

### San Marcos

#### STATE BANK & TRUST CO.

P.O. Box 649 78667  
512/396-4411 Tr/\$2.7 Mil  
Hd: Clovis R. Barker, TO

### Seymour

#### THE FIRST NATIONAL BANK

201 N. Washington St. 76380  
Tr/u\$1 Mil  
Hd: Gene D. Adams, Pres&TO

### Sherman

#### GRAYSON COUNTY STATE BANK

P.O. Box 430 75090  
214/892-2181 Tr/\$3 Mil  
Hd: Jerry L. Talley, CEO, Pres&TO

#### MBANK SHERMAN, N.A.

P.O. Box 280 75090  
214/893-5111 Tr/\$106 Mil  
Hd: Philip McKinzie, ExecVP&TO  
TrInv, PersTr, ComTrf: W. Clayton Fulton, VP&TO  
TrOps: Monty M. Curry, VP&TO  
EstAdmin: Diann M. Smith, TO  
EmplBen: Jann Henderson, VP&TO  
TDP: Betty J. Wright, TO

### Silsbee

#### SILSBEE STATE BANK

P.O. Box 487 77656  
409/385-0505  
Carol Jordan, VP&TO

### Spearman

#### FIRST STATE BANK

P.O. Box 247 79081  
806/659-5565  
Hd: Verna L. Shirley, VP&TO

### Stephenville

#### STEPHENVILLE BANK & TRUST CO.

P.O. Box 998 76401  
817/965-5036 Tr/\$9 Mil  
Hd: Bonnie Allen Fowler, VP&TO  
TrOps: Beth Pogue, SrTrClk

### Sweetwater

#### FIRST NATIONAL BANK

P.O. Box 660 79556  
915/235-8631 Tr/\$28 Mil  
Hd: Don Allen, SrVP&TO

### Temple

#### FIRST NATIONAL BANK

P.O. Box 6101 76503  
817/773-2115 Tr/\$44 Mil  
Hd: William J. Stokes, SrVP&TO  
Jean Garner, TO

#### NCNB TEXAS-TEMPLE

Banking Center  
100 W. Adams Ave. 76501  
817/778-4421 Tr/o\$40 Mil  
Hd: A. David Uechi, SrVP&TO

### Terrell

#### THE AMERICAN NATIONAL BANK

P.O. Box 40 75160  
214/563-2611 Tr/\$31 Mil  
Hd, TrInv, Nb, PersTrAdm:  
Randall R. Gleason, CFP, VP&SrTO  
EmplBen, Est: Elizabeth Mirick, VP&TO  
TrOps: Beverly Hendricks, TrAdmO

### Texarkana

#### STATE FIRST NATIONAL BANK

State Line Plaza, P.O. Box 8000 75502  
501/773-4541 Tr/\$74 Mil  
Hd, PersTr, Nb: Gregory S. Torrance, SrVP&TO  
CorpTr, TrInv, EmplBen: James Pat Bell, VP&TO  
TrOps: Brenda S. Engster, TO  
ComTrf: Betty Anthony, AsstTO  
CorpTr: Diane Youngblood, AsstTO  
EmplBen: Al Melde, AsstTO

#### TEXARKANA NATIONAL BANK

P.O. Box 451 75504  
214/792-7166 Tr/\$200 Mil  
Hd, PersTr, ComTrf, TrInv: Basil S. Hoag, Jr., SrVP&TO  
EmplBen: Thomas E. Jones, Jr., AsstVP&TO  
TrOps: Jean Head, AsstVP&TOpO



## Tulia

### FIRST NATIONAL BANK

P.O. Box 47 79088  
806/995-3575 Tr\$20 Mil  
Hd: Pascal J. Hasch, ExecVP&TO  
TrOps: Bettye Slout, AsstVP&TO

### FIRST STATE BANK

P.O. Box 28 79088  
806/995-4151 Tr\$1 Mil  
Hd,TrInv: Howard Reynolds, Pres&TO  
PersTr,TrOps,Nb,TDP: Rhonda Rogers,  
AsstCsh&AsstTO

## Tyler

### FIRST CITY NATIONAL BANK OF TYLER

P.O. Box 2020 75710  
214/595-1941 Tr\$200 Mil  
Hd: John H. Barr, ExecVP&TO  
PersTr: E. H. Norment, VP&TO  
TrOps: Buck D. Cain, SrVP&TO  
TrInv: Stephen J. King, VP&TO  
EmplBen: Jeff Cheavens, TO  
Oil,Gas: M. Scarborough, Jr., VP&TO

### NCNB TEXAS-TYLER

Banking Center  
P.O. Box 2001 75710  
214/535-5555 Tr\$342 Mil  
Hd: John Rogers, SrVP&TO  
PersTr: Nelson K. Smith, SrVP&TO  
John Noble, SrVP  
Paul Brechner, VP  
Peggy Kirkley, AsstVP&TO  
EmplBen: Bonnie Byars, SrVP  
TrOps: Alvin Jones, VP

### SECURED TRUST CORPORATION

909 E. S. E. Loop 323, Ste. 200 75701  
214/534-1600 Tr\$35 Mil  
Kenneth E. Goates, Pres  
EmplBen: W. Hank Baker, VP

### SOUTHSIDE STATE BANK

P.O. Box 8444 75711  
214/531-7111 Tr\$15.3 Mil  
Hd: Sam Dawson, SrVP&TO  
EmplBen: Marjorie Glover, VP

## Uvalde

### FIRST STATE BANK OF UVALDE

P.O. Box 1908 78802  
512/278-6231 Tr\$18 Mil  
Charles E. Reed, SrVP&TO  
L. Melvin Crouch, SrVP&TO

## Vernon

### WAGGONER NATIONAL BANK

P.O. Box 2271 76384  
817/552-2511 Tr\$40 Mil  
Hd: Robert A. Lightfoot, Jr., SrVP&SrTO  
Mrs. Lou Ingle, SrVP&TO  
Stephen Brantley, AsstVP&AsstTO

## Victoria

### FIRST VICTORIA NATIONAL BANK

P.O. Box 1338 77902  
512/573-6321 Tr\$195 Mil  
Hd: Elvin Koehn, SrVP&TO  
PersTr: Robert Halepesko, VP&TO  
Inv: George Bruns, VP&TO  
EmplBen: Cindy Brown  
TrOps: Garry Petros

### VICTORIA BANK & TRUST CO.

120 Main Place 77902  
512/573-5151 Tr\$480 Mil  
Hd: Dan S. Webster, SrVP&ExecTO  
PersTr: George F. Stanley, SrVP&TO  
CorpTr,TrOps: Cathy Wheeler, TO  
TrInv: French S. Torkington, SrVP&TO  
EmplBen: Larry G. Justiss, SrVP&TO  
PropMgt: James S. Kiening, VP&TO

## Waco

### MTRUST CORP., N.A.

(Waco Location)  
P.O. Box 2626 76702-2626  
817/754-5431 Tr\$186 Mil  
Hd: John E. Dagley, ExecVP&ExecTO  
PersTr: Stephen W. Herbert, SrVP&SrTO  
EmplBen: Johnny G. Gotes, VP&TO  
TrOps: Sybil Armstrong, VP&TO  
Nb: Bonnie Miller, AsstVP&TO

### NCNB TEXAS-WACO

Banking Center  
P.O. Box 2600 76702  
817/753-6461 Tr\$400 Mil  
Hd: Donald R. Howe, SrVP&TO  
PersTr: Bruce Price, SrVP&TO  
CorpTr,TrOps: Wiley E. Oliver, III, VP&TO  
EmplBen: Fred M. Worley, Jr., VP&TO

### TEXAS NATIONAL BANK OF WACO

P.O. Box 2299 76703  
817/756-2151 Tr\$80 Mil  
Hd: Richard L. W. Henry, SrVP&TO  
EmplBen: Bruce A. Fox, VP&TO  
TrOps: Betty L. Swaner

### UNITED BANK OF WACO

P.O. Box 7554 76714-7554  
817/776-9500  
Hd: Carroll W. Sturgiss, Jr., VP&TO  
TrOps: Sharon Young, AsstVP&TO

## Weatherford

### FIRST NATIONAL BANK

P.O. Box 730 76086  
817/594-7481 Tr\$1 Mil  
Hd: William E. Hurley, ChmBd&TO

## Webster

### BAY AREA BANK & TRUST

218 Nasa Blvd. 77598  
713/332-5521 Tr\$13 Mil  
Hd: Robert S. Lindgren, VP&SrTO  
TrOpsAdm: Patricia F. Stevenson, AsstTO

## Wichita Falls

### MTRUST CORP., N.A.

(Wichita Falls Location)  
P.O. Box 540 76307  
817/761-6500 Tr\$200.6 Mil  
Hd: David I. Ramsey, SrVP  
PersTr: Jerry Schendorf, 1stVP  
TrInv: Judy Darnell, TO  
Nb: Michael Urniak, Jr., AsstVP  
EmplBen,TrOps: Kenneth L. Frie, AsstVP  
RE&Min: Richard Rippey, VP

### NCNB TEXAS/WICHITA FALLS,N.A.

P.O. Drawer 60 76307  
817/723-2771 Tr\$171 Mil  
Hd,TrInv: Stephen R. Lindemood, SrVP  
PersTr: Robert Felty, AsstVP  
Est,PersTr: R. Landon Winstead, Jr., SrVP  
CorpTr: Linda Metcalf, VP  
EmplBen: Hunter Nipper, AsstVP  
TrOps: Patricia Skillman, TO

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

## UTAH

## Ogden

### BANK OF UTAH

2605 Washington Blvd., P.O. Box 231 84402  
801/621-8512 Tr\$16 Mil  
Hd: Richard J. Carroll, TO  
TrOps: Carol A. Thomas, AsstTO

### FIRST SECURITY BANK OF UTAH, N.A.

Personal Trust Office-Ogden  
P.O. Box 9936 84409  
801/626-9535  
(Branch of Salt Lake City)  
Mgr: O. Rex Childs, VP&TO

### KEY BANK OF UTAH

P.O. Box 9160 84409  
801/625-4600  
(Branch of Salt Lake)  
Hd,PersTr,Nb: Gary Peterson, VP&TO  
Stan Norton, TO  
CorpTr: Dennis Yeates, AsstTO  
TrOps,TDP: Kendall Christiansen, AsstTO

## Provo

### CENTRAL BANK & TRUST CO.

75 N. University Ave. 84603  
801/375-1000 Tr\$15 Mil  
Hd: David W. Macbeth, VP&TO  
FIRST SECURITY BANK OF UTAH, N.A.  
Personal Trust Office-Provo  
P.O. Box 1218 84603  
801/350-2178  
(Branch of Salt Lake City)  
Mgr: Jeffrey Kahn, AsstVP&TO

## Salt Lake City

### DESERET TRUST CO.

P.O. Box 11558 84147  
801/363-2991  
Hd: Harvey S. Glade, Pres  
PersTr: L. Conrad Bryner  
TrInv: John L. Hunter  
ComTrF: E. Bruce Haws  
TrOps: Kent L. Martineau

### FIRST INTERSTATE BANK OF UTAH, N.A.

180 S. Main St., P.O. Box 30169 84142  
801/350-7130 Tr\$551 Mil  
Hd: George L. Moosman, ExecVP&SrTO  
PersTr: Lois Owen, VP&TO  
CorpTr: Mitchell J. Walkington, CorpTrMgr  
TrInv: Richard G. Horne, VP&SrTO  
EmplBen: Rod R. Cushing, VP  
TrOps: Debbie Frost, TopMgr  
Nb: Craig D. Swenson, VP

### FIRST SECURITY BANK OF UTAH, N.A.

Trust Group-Salt Lake City  
P.O. Box 30007 84130  
801/350-5361  
(Branches in Ogden & Provo)  
TrGpMgr: Robert A. Hatch, ExecVP  
BusTrDiv: Patricia A. Richards, SrVP  
PersTrDiv: R. James Steenblik, SrVP  
TrSupSvcs: Thomas S. Avedovech, VP  
CorpTr: Randy Marchant, VP  
EmplBenTr: Gregory D. Burnett, VP  
CharlTr&Foun: W. John Lamborn, VP  
Nb: David D. Halladay, PersTrNbMgr  
Randy Darrohn, EBO  
Dorian L. Shaw, CTO  
TrTxSect: C. Gene Maxwell, AsstVP&TxO  
InvMgr: H. James Darcey

### HOLLADAY BANK & TRUST

2020 E. 4800 South 84117  
801/272-4275 Tr\$1 Mil  
Hd: Ronald N. Spratling, Jr., Pres

85% of the readers of  
**TRUSTS • ESTATES**  
are involved in personal trusts.

## UTAH (Cont'd)

### Salt Lake City (Cont'd)

#### KEY BANK OF UTAH

50 S. Main St. 84144-0452  
801/535-1000 Tr\$200 Mil  
(Branch in Ogden)

Hd, EmplBen: Mark W. Mitchell, VP&SrTO  
PersTr, TrInv, ComTrF, EmplBen: Wm. Wallace  
Leatham, VP&TO  
TrOps, TDP: Kendall Christiansen, AsstTO  
Nb: Gil Wilburn, VP  
CorpTr: Steve Snow

#### MOORE TRUST COMPANY

200 S. Main St., Ste. 800 84101  
801/534-6085

Donn A. Miller, Pres  
Mgr: Frank C. King, SrVP  
PersTr: Bert Elg, VP  
PrTrBnk: Glen Grao, VP  
TrInv: Joe Toronto, VP  
TrOps: Barbara Christensen, Mgr  
EmplBen: Rex Wheeler, VP  
CorpTr: Kim Galbraith, AsstVP

#### TRACY-COLLINS BANK & TRUST CO.

Main at 1st South St. 84111  
801/328-3737 Tr\$180 Mil  
Hd: C. Elwynn Olsen, SrVP&TrMgr  
CorpTr, TrInv: Sig Szake, TO  
TrOps: Robert J. Alleman, SrVP&TO  
PersTr, Prob: Ben Reitveld, VP&TO  
Pen&P/S: Brad G. Welling, TO

#### VALLEY BANK & TRUST CO.

80 W. Broadway, Ste. 210 84101  
801/973-5394 Tr\$150 Mil  
Hd, Nb: Wall T. Fenton, VP  
Michael R. Thirston, AsstVP&TO  
TrOps: Duff Greenwell, AsstVP&TO  
EmplBen: Mark Feinauer, AsstVP&TO  
PersTr: David M. Bennett, VP&SrTO  
Nb: Gayle Taylor

#### ZIONS FIRST NATIONAL BANK

1 Main St. 84110  
801/524-4806 Tr\$300 Mil  
Hd: Peter K. Ellison, ExecVP&SrTO  
PersTr: David R. LeFevre, VP&TO  
CorpTr: Gerald L. Houskeeper, VP&TO  
TrInv: J. Chad Hamilton, SrVP&TO  
EmplBen: Theo K. Dunham, VP&TO  
TrOps: David Van Wagoner, TO  
Nb: Sterling E. Sumner, VP&TO

## VERMONT

### Barre

#### FIRST VERMONT BANK & TRUST CO.

47 N. Main St. 05641  
802/476-4135  
(Branch of Brattleboro)  
Gerrit R. Klop, TO

#### GRANITE SAVINGS BANK & TRUST CO.

36 N. Main St. 05641  
802/479-3313 Tr\$6.2 Mil  
Hd: George D. Milne, Pres  
PersTr, CorpTr, TrOps: Margaret E. Richey, TO

### Beilows Falls

#### BELLOWS FALLS TRUST CO.

P.O. Box 399 05101  
802/463-4524  
Hd, PersTr, CorpTr, TrInv, Nb: Joyce H. Miller,  
VP&TO  
TrOps, TDP: Beverly S. Dunbar, AsstTO  
Mary B. O'Brien  
Wendell A. Hart

### Bennington

#### CHITTENDEN TRUST CO.

401 Main St. 05201  
802/442-6396  
(Branch of Burlington)  
Hd: L. B. Smith, VP&TO  
PersTr: D. W. Hart, TO

#### FIRST VERMONT BANK & TRUST CO.

500 Main St. 05201  
802/447-7533  
(Branch of Brattleboro)  
Hd: Philip G. Spillman, TO  
Steve Reynolds, TO

### Brattleboro

#### FIRST VERMONT BANK & TRUST CO.

P.O. Box 823 05301  
802/254-8711 Tr\$350 Mil  
(Branches in Barre, Bennington, Norwich &  
Rutland)  
Hd, Nb: D. Rodman Thomas, SrVP&SrTO  
PersTr, CorpTr: Joseph F. Cook, TO  
TrInv: Peter Sherlock, TrInvO  
EmplBen: Kyle R. Fisher, EBO  
Susan J. Klein, EBO  
TrOps: Veronica A. Wheelock, AsstVP

#### VERMONT NATIONAL BANK

100 Main St. 05301  
802/257-7151 Tr\$300 Mil  
(Branches in Burlington, Montpelier, Rutland &  
Woodstock)  
Hd: John R. Davidson, SrVP&TO  
PersTr, Nb: Russell W. Ellis, VP&TO  
James T. Strouse, VP&TO  
Jane B. Waysville, AsstVP&TO  
Barbara K. Hudson, AsstTO  
TrInv, ComTrF: John H. Abel, VP&TO  
Stephen T. Singiser, VP&TO  
EmplBen: Bruce V. Allbee, VP&TO  
TrOps: Sydney Kingsbury, TO  
Nb: Hollis P. Carlisle, TO

### Burlington

#### BANK OF VERMONT TRUST & INVESTMENT GROUP INC.

P.O. Box 949 05402  
802/658-1810 Tr\$45.190 Mil  
Hd, Nb: William R. Heaslip, Pres  
Molly Dillon, TO  
PersTr, CorpTr: John M. Geise  
TrOps: Debra M. Ladd

#### CHITTENDEN TRUST CO.

P.O. Box 820 05402  
802/658-4000  
(Branch in Bennington)  
Hd: William R. Heaslip, ExecVP  
PersTr: L. J. Beaulieu, SrVP  
CorpTr: S. R. Shaver  
TrInv: A. J. Kraus, VP  
EmplBen: D. E. Prince, VP  
TrOps: R. C. Rothlisberger, AsstVP  
Nb: J. C. Williams, BDO

#### THE HOWARD BANK, N.A.

111 Main St., P.O. Box 409 05401  
802/658-1010 Tr\$276 Mil  
(Branches in Rutland & Woodstock)  
Hd: Frank E. Ceynar, SrVP&SrTO  
PersTr, EmplBen: Robert F. Fitzpatrick, VP-  
TrAdmin  
TrInv, ComTrF: William S. Wolff, SrVP  
CorpTr: Kathy Brisson, AsstTO  
TrOps: Lynda Emch, TopO  
Nb: Willard R. Nalchajian  
Est: Robert G. Nace, VP

#### THE MERCHANTS TRUST CO.

164 Church St., P.O. Box 1009 05402  
802/658-3408 Tr\$95 Mil  
(Branch in North Bennington)  
Hd: Susan J. Moses, Pres&TO  
PersTr: Carol J. Philbin  
James D. Miller, AsstTO  
Charles C. Claudio, AsstTO  
Philip Stanley, TrInvO  
TrOps: John H. Savage, TopO  
Nb: Charles E. Gear, VP&TO

### VERMONT NATIONAL BANK

150 Bank St. 05401  
802/863-8900  
(Branch of Brattleboro)  
PersTr, Nb: James T. Strouse, VP&TO

### Derby

#### COMMUNITY NATIONAL BANK

P.O. Box 259 05829  
802/334-7915  
Hd: Richard C. White, Pres&TO

### Lyndonville

#### LYNDONVILLE SAVINGS BANK & TRUST CO.

P.O. Box 125 05851  
802/626-8121 Tr\$11.1 Mil  
Hd: Jane M. Soulia, AsstTreas&TO  
Nb: DuBois S. Thompson, Jr., ExecVP

### Manchester Center

#### FACTORY POINT NATIONAL BANK

05255  
802/562-2424 Tr\$46 Mil  
Hd: Townes M. Harris, Jr., VP&SrTO  
Accts, Taxes, EmplBen: Roy S. Foltan, TO  
TrOps: Barbara J. Whitman, AdminAsst  
InvAn: Russell A. Cook, Consl

### ★ Montpelier

#### VERMONT NATIONAL BANK

P.O. Box 399 05602  
802/223-6311  
(Branch of Brattleboro)  
Hd: James T. Strouse, VP&TO  
TrOps: Mrs. Barbara K. Hudson, AsstTO

### Morrisville

#### THE UNION BANK

P.O. Box 667 05661  
802/888-4925  
Hd: Francis Welch, AsstTreas&TO

### North Bennington

#### THE MERCHANTS TRUST CO.

P.O. Box 308 05257  
802/447-7545  
(Branch of Burlington)  
Hd: William J. Sylvester, VP&TO

### Norwich

#### FIRST VERMONT BANK & TRUST CO.

1820 House 05055  
802/647-3250  
(Branch of Brattleboro)  
Mark T. Williams, TO

### Proctor

#### PROCTOR BANK

49 Main St. 05765  
802/775-2525 Tr\$200 Mil  
(Branches in Rutland & Woodstock)  
Hd: Peter W. Arnold, SrVP&SrTO  
PersTr: Steve Funk, VP  
TrInv: Stevan M. Geiger, VP&SrTrInvO  
EmplBen: Marie La France  
TrOps: Martin S. Snider, TopO

### Rutland

#### FIRST VERMONT BANK & TRUST CO.

89 Merchants Row 05701  
802/773-3321  
(Branch of Brattleboro)  
Hd: Kyle R. Fisher, VP, TO&EBO  
Admin: Nan E. Lambert, TrAdmO

**THE HOWARD BANK, N.A.**

3 Merchants Row 05701  
(Branch of Burlington)  
Penny Tabor, AsstTO

**ROCTOR BANK**

90 West St. 05701  
602/775-2525  
(Branch of Proctor)  
Tom Evans

**VERMONT NATIONAL BANK**

P.O. Box 831 05701  
302/775-0116  
(Branch of Brattleboro)  
Hd: Stephen T. Singiver, VP&TO

**St. Albans****FRANKLIN-LAMOILLE BANK**

N. Main St., P.O. Box 192 05478  
802/524-5951 Tr\$110 Mil  
Hd: Harold R. Hebert, SrVP&TO  
TrOps: Elizabeth F. Jean

**PEOPLES TRUST CO.**

25 Kingman St.  
P.O. Box 320 05478  
302/524-2196 Tr\$3 Mil  
Hd: Neil H. Raymond, ExecVP&TO

**St. Johnsbury****CITIZENS SAVINGS BANK & TRUST CO.**

P.O. Box 219 05819  
802/748-3131 Tr\$2.6 Mil  
Hd: Jos. M. Sherman, Pres  
Kay L. Collins, TO  
Linda C. Drinkwater, TO

**Woodstock****THE HOWARD BANK, N.A.**

21 Elm St. 05091  
(Branch of Burlington)  
W. Bruce Dudley, VP&TO

**ROCTOR BANK**

Elm St. 05091  
747-3535  
(Branch of Proctor)  
mes Pierce, TrRep  
**ONT NATIONAL BANK**  
Green 05091

802/457-2660  
(Branch of Brattleboro)  
Hd: Russell W. Ellis, VP

**VIRGIN ISLANDS****Christiansted, St. Croix****VIRGIN ISLANDS TITLE & TRUST CO.**

46 King St. (T&T) 00820-4984  
809/773-0570  
Hd: JaNice D. Holmes, TO

**Include  
Your Logo  
See Page 231**

**VIRGINIA****Abingdon****CENTRAL FIDELITY BANK**

P.O. 1417 24210  
703/628-9194 Tr\$26 Mil  
Hd: Barry E. Whitaker, VP&TO  
TrOps: Steve Vance  
Dixie Davis

**FIRST VIRGINIA BANK-DAMASCUS**

P.O. Box 1038 24210  
703/628-9154  
(Branch of Damascus)  
Clyde T. Combs, TO

**Alexandria****BURKE & HERBERT BANK & TRUST CO.**

P.O. Box 268 22313  
703/549-6600 Tr\$57 Mil  
Hd: John W. Hudson, VP&TO  
Alice I. Thomas, VP&TO  
TrOps: Judith A. Cagnon, AsstVP&TO  
**FIRST AMERICAN BANK OF VIRGINIA**  
330 N. Washington St. 22314  
703/739-3421  
(Branch of McLean)  
William R. Leichter, VP  
Pamela L. Austin, VP

**Altavista****FIRST NATIONAL BANK**

P.O. Box 29 24517  
804/369-4734 Tr/\$1 Mil  
Hd: Robert H. Gilliam, Jr., Pres

**Arlington****FIRST AMERICAN BANK OF VIRGINIA**

1515 N. Court House Rd. 22201  
703/284-6328  
(Branch of McLean)  
Herbert Parker, VP  
Jorge del Campo, TO  
**SOVRAN BANK, N.A.**  
3401 Columbia Pike 22204  
703/892-3800  
(Branch of Richmond; N. VA Trust Division)  
PersTr: Adrienne R. Nelson, SrVP

**Bassett/Martinsville****DOMINION TRUST COMPANY**

231 E. Church St. 24112  
703/632-6130  
(Branch of Roanoke)  
Hd: Robert M. Brown, Jr., VP&RegMar

**Berryville****BANK OF CLARKE COUNTY**

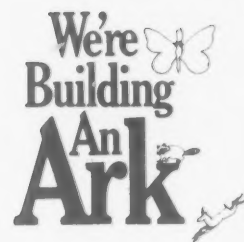
P.O. Box 391 22611  
703/955-2510  
Hd: Jean C. Hinson

**Blacksburg****NATIONAL BANK OF BLACKSBURG**

100 S. Main St. 24060  
703/552-2011 Tr\$21 Mil  
Hd: M. A. Lawrence, SrVP&TO

**Bluefield****DOMINION BANK, N.A.**

P.O. Box 605 24605  
703/322-4611  
Hd: Glen Stirewalt, SrVP&CEO  
Richard I. Cooley, SrVP



It doesn't look like Noah's ark, but it's the same idea. The Nature Conservancy is busy protecting wildlife and plants threatened by a flood of development.

The Conservancy is an international nonprofit organization committed to the preservation of natural diversity.

It's a big job, but since 1951 the Conservancy has preserved more than 3 million acres in the U.S., Canada, Latin America, and the Caribbean. While some areas are transferred to other conservation groups for management, the Conservancy owns and manages some 1,000 preserves—the largest privately owned nature preserve system in the world.

But many species remain unprotected—the rain clouds are gathering, and we need to move quickly. Our success depends on private contributions. For information about bequests, trusts, or gifts of property, call or write:

**The Nature Conservancy**  
1815 N. Lynn Street  
Arlington, VA 22209  
(703) 841-8788

## VIRGINIA (Cont'd)

### Bowling Green

#### UNION BANK & TRUST

P.O. Box 446 22427  
804/633-5031 Tr\$1 Mil  
Estelle Kay, TO

### Charlottesville

#### CENTRAL FIDELITY BANK

200 E. Main St., P.O. Box 138 22902  
804/979-2200 Tr\$95 Mil  
(Branch in Culpeper)

RegFinSvcsGpMgr: Lawrence W. Hope, VP  
Admin: Richard Roberts, VP&TO  
Mildred H. Sandridge, AsstVP&TO  
Nancy F. Sullivan, AsstVP&TO  
Dolores Aylor, AsstVP&TO

#### FIRST VIRGINIA BANK-CENTRAL

P.O. Box 7466 22906  
804/978-3000

John D. Dutton, Jr., VP&TO

#### JEFFERSON NATIONAL BANK

P.O. Box 711 22902  
804/972-1100

(Branch of Richmond)

Edwin E. Gatewood, SrVP&RegMgr  
Benjamin S. Bates, Jr., VP&TrInvO  
A. Ward Sims, VP&TO  
John D. Fischback, Jr., TO  
Ted M. Kattman, TO  
Hugh M. Leavell, TO  
Robert C. McKeen, TO  
Susan W. Plunkenkaker, EBA  
Stanley D. Cover, AsstTO  
Giles C. Cook, NbConstl  
CorpTr: David McNish, AsstTO

#### SOVRAN BANK, N.A.

300 E. Main St. 22902  
804/977-2211

(Branch of Richmond; Skyline Reg. Tr. Dept., Main Office: Charlottesville)

RegHd: John T. Bazzarre, SrVP  
Nb: S. L. Frizzell, VP

### Christiansburg

#### CENTRAL FIDELITY BANK, CHRISTIANSBURG

P.O. Box 119 24073  
703/382-2975 Tr\$15 Mil  
Mrs. Juanita Ellett, TO

### Clifton Forge

#### FIRST NATIONAL BANK

P.O. Box 633 24422  
703/862-4251 Tr\$1 Mil  
Hd: Barbara G. Keller, AsstVP&TO

#### MOUNTAIN NATIONAL BANK

P.O. Box 620 24422  
703/862-4264 Tr\$2 Mil  
Hd: James C. Drewry, ExecVP, Csh&TO  
Mary C. Paxton, AsstVP&TO  
Mary W. Surface, AsstVP&AsstTO

### Covington

#### FIRST VIRGINIA BANK-HIGHLANDS

P.O. Box 671 24426  
703/962-6131 Tr\$2 Mil  
Hd: William Sanders, TO

### Culpeper

#### CENTRAL FIDELITY BANK

151 N. Main St., P.O. Box 271 22701  
703/829-2200  
(Branch of Charlottesville)

RegFinSvcsGpMgr: Lawrence W. Hope, VP  
Admin: Dolores Aylor, AsstVP&TO

### SECOND NATIONAL BANK

P.O. Box 71 22701  
703/825-4800 Tr\$20 Mil  
Hd: W. Douglas Kyle, Jr., SrVP&TO  
J. Barry Kite, TO

### Damascus

#### FIRST VIRGINIA BANK-DAMASCUS

P.O. Box 368 24236  
703/475-3112 Tr/u\$1 Mil  
(Branches in Abingdon & Meadowview)  
Hd: Clyde T. Combs, Pres

### Danville

#### AMERICAN NATIONAL BANK & TRUST CO.

P.O. Box 191 24543  
804/792-5111 Tr\$68 Mil  
Hd: E. Budge Kent, Jr., SrVP&TO  
ComTrF: John B. Hall, Jr., TO  
TrOps: Linda P. Rhue, AsstTO

#### BANK OF VIRGINIA TRUST COMPANY

530 Main St., P.O. Box 1478 24541  
804/792-1211  
(Branch of Richmond)  
Hd: Henry Bennett, Jr., SrTO

#### FIRST STATE BANK

P.O. Box 640 24543  
804/793-4611 Tr/u\$1 Mil  
Hd: L. Wilson York, Pres  
Larry S. Patterson, AsstCsh

#### SOVRAN BANK, N.A.

341 Main St., P.O. Box 401 24541  
804/788-3493  
(Branch of Richmond; Western Reg. Tr. Dept., Main Office: Roanoke)  
Hd: Bobby N. Wiles, FVP

### Falls Church

#### CRESTAR BANK/FALLS CHURCH

3110 Fair View Park Dr., Ste. 1100 22042  
703/641-5000 Tr\$7.0 Bil  
(Branch of Richmond, VA)  
Hd: Leonard W. Lilley, SrVP  
Larry O. Holland, SrVP  
Nb: Robert W. Seale, VP

#### FIRST VIRGINIA BANK

Trust Dept.  
6400 Arlington Blvd. 22042  
703/241-4611  
(Branches in Fredericksburg, Harrisonburg/  
Bridgewater & Manassas)

Hd: A. Paul Lanzillotta, ExecVP-TrSvcs  
DeputyHd, Nb: Bruce E. Tria, SrVP&TO  
PersTr: Charles J. Connor, Jr., VP&SrTO  
TrInv, ComTrF: Mary E. Irvin, VP  
EmplBen: Linda P. Golden, VP  
TrOps: Patricia A. Dalton, VP  
EstAdmin: Logan B. Sturgeon, VP&TO

### Farmville

#### FIRST VIRGINIA BANK SOUTHSIDE

P.O. Box 467 23901  
804/392-3126 Tr\$19 Mil  
Hd: W. G. Whitter, AsstVP&TO  
TrOps: Thelma D. Ulewellyn

### Fredericksburg

#### FIRST VIRGINIA BANK

1001 Princess Anne St. 22401  
703/373-3112  
(Branch of Falls Church)  
Michael J. Gannon, VP&TO  
A. Thomas Embrey, III, TO  
THE NATIONAL BANK OF FREDERICKSBURG  
2403 Fall Hill Ave. 22401  
703/899-3248 Tr\$35 Mil  
Hd: Kenneth T. Whitescarver, III, VP&TO

### Front Royal

#### FARMERS & MERCHANTS NATIONAL BANK

102 E. Main St. 22630  
703/635-3134  
(Branch of Winchester)  
T. Livingston Rodgers, VP

### Grundy

#### DOMINION BANK

P.O. Box 709 24614  
703/935-8151 Tr\$1 Mil  
Hd: Eugene Hearl, RegExecO

### Hampton

#### OLD POINT NATIONAL BANK OF PHOEBUS

P.O. Box 3392 23663  
804/722-7451 Tr\$101 Mil  
Hd: W. Rodney Rosser, SrVP&TO  
Robert F. Shuford, Pres&TO  
PersTr: Jacqueline B. Stearn, VP&TO  
EmplBen: Gayle Liakos, AsstTO  
TrOps: C. Kay Haraway, AsstTO  
TrInv: Robert R. Tripp, VP&IO  
Stephen Melochick, TO&TaxMgr

### Harrisonburg

#### DOMINION TRUST COMPANY

Dominion Center 22801  
703/434-1331  
(Branch of Roanoke)

Donald R. Myers, VP&RegMgr

#### FIRST AMERICAN BANK OF VIRGINIA

75 N. Mason 22801  
703/433-2741  
(Branch of McLean)  
Audrey C. Tyree, VP

#### F & M BANK/MASSANUTTEN, N.A.

U.S. Rte. 33 E. 22801  
703/434-6761 Tr\$1 Mil  
Hd: T. Livingston Rodgers, VP

### Harrisonburg/Bridgewater

#### FIRST VIRGINIA BANK

111 N. Main St. 22812-0085  
703/828-2571  
(Branch of Falls Church)  
Hd: Heather D. Myers, VP&TO

### Kilmarnock

#### BANK OF LANCASTER

P.O. Box 1899 22482  
Tr\$25 Mil  
Hd: Clarence W. Alston, SrVP&TO

#### CHESAPEAKE NATIONAL BANK

P.O. Box 1419 22482  
804/435-1181 Tr\$31.5 Mil  
Hd: Thomas B. Denegre, Jr., VChm, SrVP&TO  
PersTr: E. Conway Moncure, Jr., TO  
Jean H. Harper, AsstTO  
TrOps: Peggy E. Lawson, TrAdmO

### Leesburg

#### FIRST AMERICAN BANK OF VIRGINIA

13 N. King St. 22075  
703/777-2700  
(Branch of McLean)  
William G. Brown, IV, VP

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## Lynchburg

### CENTRAL FIDELITY BANK

P.O. Box 700 24505  
804/847-9420 Tr\$350 Mil  
Hd: William H. Russell, III,  
SrVP&TO, Mgr/Western Reg  
PersTr: Eugene J. Rumney, VP&TO  
EmplBen: William R. Saville, VP&TO  
TrOps/Support: Faye M. Hesson, AsstVP&TO  
Tx: Pattie J. Payne, TO  
Nb: Thomas D. Gerhardt, VP&TO

### CRESTAR BANK/LYNCHBURG

P.O. Box 201 24505  
804/847-2200 Tr\$7.0 Bil  
(Branch of Richmond)  
Hd: John F. Richards, SrVP  
PersTr/Adm: Perry G. Gorham, SrVP  
TrInv: Janice S. Augustine, IO  
EmplBen: Louis C. Dillon, VP  
CorpTr, InstitSvcs: E. William Wohlford, SrVP  
Nb: Richard A. Harris, Jr., AsstVP

### SOVRAN BANK, N.A.

801 Main St., P.O. Box 600 24505  
804/846-2701  
(Branch of Richmond; Western Reg. Tr. Dept.,  
Main Office: Roanoke)  
RegHd: Malcolm S. Underwood, Jr., 1stVP  
Nb: Robert H. MacCallum, AsstVP

## Manassas

### FIRST VIRGINIA BANK

7900 Sudley Rd. 22110  
703/241-4611  
(Branch of Falls Church)  
Hd: Bruce E. Tria, SrVP&TO

## Marion

### THE BANK OF MARION

P.O. Box 1067 24354  
703/783-3116  
Hd: Harold L. Blevins, Jr., Csh&TO

## Marshall

### MARSHALL NATIONAL BANK & TRUST COMPANY

22115  
703/364-1559 Tr\$69 Mil  
Hd: George N. Slater, SrVP&TO  
TrOps: Janie Harlow, AsstTO  
Nb: H. H. Duval Roszel, AsstTO

## Martinsville

### CRESTAR BANK/MARTINSVILLE

P.O. Box 4911 24112  
703/632-6361 Tr\$7.0 Bil  
(Branch of Richmond)  
Hd: John F. Richards, SrVP  
PersTr/Adm: Paul J. Turner, VP  
TrInv: J. Scott Morrell, IO  
EmplBen: Louis C. Dillon, VP  
Nb: Landon J. Catron, AsstVP

### PIEDMONT TRUST BANK

P.O. Box 4751 24115  
703/632-2971 Tr\$369 Mil  
Hd: Thomas W. Turner, SrVP-Tr  
Tr, EstAdmin: Douglas T. Ramsey, SrTO  
H. B. Meador, Jr., TO  
Susan F. Stone, TO  
TrOps: Robert H. Dunn, Jr., VP&TO  
Nena M. Lovell, TO  
TrInv: David F. Currier, SrTrInvO  
Bill McLachlan, TrInvO  
EmplBen: Hayden Kirby-Smith, TO  
Taxes: Ricky L. Scott, AsstTO  
Nb: Vicky Pulliam

## McLean

### FIRST AMERICAN BANK OF VIRGINIA

1970 Chain Bridge Rd. 22102  
703/821-7566  
(Branches in Alexandria, Arlington, Harrisonburg,  
Leesburg, Newport News, Virginia Beach &  
Winchester)  
Hd: James R. Ayers, III  
TrInv: Vicki M. Gustine, VP  
EmplBen: Priscilla R. Stanley, VP  
TrOps: Patricia D. Bragg, GpVP  
Nb: E. Anna Hillman, AsstVP

### SIGNET TRUST COMPANY

1710 Goodridge Dr. 22102  
703/750-7411  
(Branch of Richmond)  
Hd: Thomas Harrison, VP  
Nb: Tom Francy, VP  
Tom Davis, SrTO  
EmplBen: Margaret Doherty, TO

## Meadowview

### FIRST VIRGINIA BANK-DAMASCUS

P.O. Box 69 24361  
703/944-3129  
(Branch of Damascus)  
Hd: Clyde T. Combs, TO

## Newport News

### CRESTAR BANK/NEWPORT NEWS

2501 Washington Ave. 23607  
804/247-4308 Tr\$7.0 Bil  
(Branch of Richmond)  
Hd: Richard B. Conger, SrVP&TO  
PersTr/Nb: Linda C. Williams, TO  
TrInv: Diana J. Gorski, VP  
EmplBen: Hubert E. Swecker, VP  
CorpTr, InstitSvcs: E. William Wohlford, SrVP

### FIRST AMERICAN BANK OF VIRGINIA

2901 Huntington Ave. 23607  
804/728-2215  
(Branch of McLean)  
Diane M. Yawn, VP  
SOVRAN BANK, N.A.  
2600 Washington Ave. 23607  
804/247-2701  
(Branch of Richmond; Eastern Reg. Tr. Dept., Main  
Office: Norfolk)  
Hd: Carl F. Burgdorf, II, VP

## Norfolk

### CENTRAL FIDELITY BANK

P.O. Box 12602 23502  
804/466-2765 Tr\$65 Mil  
Hd: Diane W. McKinnon, SrVP&Mgr/Eastern Reg  
PersTr: Betty Rough, AsstVP&TO  
Cheryl Leban  
Billie S. Crews  
EmplBen: Darcy Bloch  
Nb: Mills Staylor, VP

### CRESTAR BANK/NORFOLK

P.O. Box 2600 23501  
804/858-3366 Tr\$7.0 Bil  
(Branch of Richmond)  
Hd: Richard B. Conger, SrVP  
PersTr: Edith G. Grandy, VP  
TrInv: Diana J. Gorski, VP  
EmplBen: Hubert E. Swecker, VP  
CorpTr, InstitSvcs: E. William Wohlford, SrVP  
Nb: Susan D. Hopta, AsstVP  
Andrew M. McCrone, VP

### DOMINION TRUST COMPANY

200 Monticello Ave. 23501  
804/628-0320  
(Branch of Roanoke)  
Bradley L. Elkins, VP&RegMgr

### FIRST VIRGINIA BANK OF TIDEWATER

P.O. Box 3097 23514  
804/628-6625 Tr\$45 Mil  
Hd: Robert L. Schumacher, VP&TO  
PersTr: William L. Pierce, Jr., TO  
EmplBen: James Gentry, TO  
TrOps: Mrs. Vee Glenn  
Nb: James L. West, CLU&TO

### SIGNET TRUST COMPANY

500 Plume St. 23510  
804/446-4259  
(Branch of Richmond)  
Hd: William Petroff, VP  
EmplBen: Don Carlson, TO  
Nb: Doug Smith, VP  
SOVRAN BANK, N.A.  
One Commercial Pl. 23510  
804/441-4000  
(Branch of Richmond; Eastern Reg. Tr. Dept., Main  
Office: Norfolk)  
RegHd: Bill H. McKinnon, SrVP  
Nb: Charles A. Weaver, SrVP

## Petersburg

### SOVRAN BANK, N.A.

150 N. Sycamore St. 23803  
804/862-8900  
(Branch of Richmond; Central Reg. Tr. Dept., Main  
Office: Richmond)  
Hd: P. E. Gallaher, FVP

## Portsmouth

### COMMERCE BANK

500 Crawford St. 23704  
804/398-8009  
(Branch of Virginia Beach)  
Sandra Stewart, VP

### COMMUNITY TRUST BANK

303 County St. 23704  
804/393-3404 Tr\$17 Mil  
Hd, EmplBen: Sandra R. Stewart  
PersTr: Virginia S. Roberts  
TrInv: Richard R. Early

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## VIRGINIA (Cont'd)

### Radford

#### CRESTAR BANK/RADFORD

1100 Norwood St. 24141  
703/639-1625 Tr\$7.0 Bil  
(Branch of Richmond)

Hd: John F. Richards, SrVP  
PersTrAdm: Charles W. Higgins, Jr., VP  
EmplBen: Louis C. Dillon, VP  
Nb: Tom Collins, VP

### ★ Richmond

#### CENTRAL FIDELITY BANK

P.O. Box 27602 23261  
804/697-6919 Tr\$425 Mil  
(Regional Trust Offices in Lynchburg, Norfolk, Richmond & Roanoke)

Hd: James W. Koeniger, CEO  
MgrCentralReg, PersTr: F. E. Deacon, III, SrVP  
CorpTr: David Hutchinson  
TrInv, ComTrF: Paul P. Baran  
EmplBen: James L. Fish  
TrOps: James W. Wheeler

#### CONSOLIDATED BANK & TRUST CO.

P.O. Box 10046 23240  
804/771-5200 Tr/u\$1 Mil  
Hd: V. W. Henley, ChmBd  
PersTr, CorpTr: Sandra G. Williams, AsstTO

#### CRESTAR BANK

919 E. Main St., P.O. Box 26665 23261  
804/782-5204 Tr\$7.0 Bil  
(Branches in Falls Church, Lynchburg, Martinsville, Newport News, Norfolk, Radford, Roanoke, Staunton, Bethesda, MD & Washington, DC)

Hd, TrGp: James M. Wells, III, ExecVP  
TrOps, CorpTr, InstitSvcs:  
E. William Wohlford, SrVP&Mgr  
TrInv: Erwin M. Will, Jr., Pres-Capitoline  
PersTr: Malcolm A. Buckley, Jr., SrVP&Mgr  
Capital RegMgr, PersTr, Nb:  
Douglas R. Hartzell, VP  
GreaterWashRegMgr: Leonard W. Lilley, SrVP  
GreaterWashRegMgr: Larry O. Holland, SrVP  
EasternRegMgr: Richard B. Conger, SrVP  
WesternRegMgr: John R. Richards, SrVP  
PersTr: Harry A. Thomas, VP  
Tx&FinPlng: Robert S. McKenzie, VP  
EmplBen, Nb: Gordon R. Broadway, VP  
TrMktg: James G. Miller, VP&Mgr

#### DOMINION TRUST COMPANY

901 E. Cary St. 23261  
804/788-9609  
(Branch of Roanoke)  
Tyler R. Harris, VP&RegMgr

#### FIRST VIRGINIA BANK-COLONIAL

700 E. Main St. 23219  
804/697-5214

Hd: John D. Dutton, Jr., VP&TO

#### JEFFERSON NATIONAL BANK

P.O. Box 12312 23241  
804/782-6000 Tr\$400 Mil  
(Branches in Charlottesville & Winchester)

Hd: Rieman McNamara, Jr., ExecVP  
PersTr: H. Warner Marshall, VP&TO  
TrInv: John F. Newsom, III, VP&TrInvO  
TrOps: Margaret K. Williams, AsstVP  
Nb: George C. Cherry, TO  
Est: Wayne Oplinger, VP&TO  
Tx: Carol Griffin, TO

#### SIGNET TRUST COMPANY

P.O. Box 26311 23260  
804/771-7150 Tr\$1.0 Bil  
(Branches in Danville, McLean, Norfolk & Roanoke)

Hd: Melvin E. Roach, Pres  
PersTr: Raymond E. Williams, Jr., SrVP  
CorpTr: Betty L. Speegle, SrTO  
TrInv: W. Guy Williams, Jr., ExecVP  
EmplBen: Frank N. Pipino, VP  
TrOps: Joseph A. Rose, VP  
EmplBen, Nb: James Eads, VP  
PersTrNb: David Buffington, VP



#### SOVRAN BANK, N.A.

P.O. Box 26903 24273  
804/788-2671 Tr\$3.15 Bil  
(Regional Trust Offices: Arlington, Charlottesville, Danville, Lynchburg, Newport News, Norfolk, Petersburg, Roanoke, Staunton & Virginia Beach)

#### GENERAL TRUST DIVISION

Hd: Hugh K. Leary, CEO  
InstitTr: J. W. Jenkins, InstitTrExecO  
CorpTr: William J. Kennedy, SrVP  
EmplBen: Robert F. Howard, SrVP  
InstitFds: David L. Thompson, 1stVP  
TrBusDev: David F. Tath, VP  
TrInv: Robert V. Callahan, ExecO  
TrOps: Ronald L. Blevins, SrVP  
CENTRAL REGIONAL TRUST DIVISION  
RegHd: T. Cary Gresham, SrVP

### Roanoke

#### CENTRAL FIDELITY BANK

24038  
(Regional Branch of Richmond)  
William Davis, SrVP/MgrSWReg

#### COLONIAL AMERICAN NATIONAL BANK

P.O. Box 13888 24038  
703/982-3200 Tr\$120 Mil  
Hd: Colin C. Murchison, SrVP&SrTO  
PersTr, Tax: Harry L. Shinn, Jr., VP&TO  
TrInv, ComTrF: Philip G. Willcox, Jr., VP&TO  
EmplBen: Wendell C. Hatch, AsstVP&TO  
TrOps, CorpTr: Robert C. Saunders, VP&TO  
Nb: H. Hughes Clardy, VP&TO

#### CRESTAR BANK/ROANOKE

P.O. Box 2867 24011  
703/958-5200 Tr\$7.0 Bil  
(Branch of Richmond)  
Hd: John F. Richards, SrVP&TO  
PersTr, Admin: Charles W. Higgins, Jr., VP  
CorpTr, InstitSvcs: E. William Wohlford, SrVP  
EmplBen: Louis C. Dillon, VP  
Nb: Tom Collins, VP

#### DOMINION TRUST COMPANY

(Trust Affiliate of Dominion Bankshares Corporation)  
213 S. Jefferson St. 24011  
703/563-7583 Tr/o\$629 Mil  
(Offices in Bassett, Harrisonburg, Norfolk, Richmond, Vienna & Winchester)

#### Officers:

James W. Harkness, Pres  
Fred W. Shields, SrVP-Corp&TechSvcs  
Peter F. Dawyot, SrVP-AssetMgtDiv  
David M. Farnum, SrVP-Admin  
Jewell H. Thompson, SrVP-CorpAffairs

#### Regional Administration:

CorpTr: Mark B. Riegel, VP  
EmplBen: Stephen A. Slovensky, VP/Mgr  
TrOps: John E. Grace, VP/Mgr  
Nb: Peter D. Hariman, E/Mgr  
David A. Camper, W/Mgr

#### FIRST VIRGINIA BANK ROANOKE-SOUTHWEST

P.O. Drawer 7585 24019  
703/561-8781 Tr\$30 Mil  
Hd: Kevin J. McMahon, SrVP&TO

#### SIGNET TRUST COMPANY

First & Church Sts. 24011  
703/344-8881  
(Branch of Richmond)  
Hd: J. Pegram Johnson, III, VP  
EmplBen: Ray Baker, TO  
Nb: Joe Stark, SrTO

#### SOVRAN BANK, N.A.

P.O. Box 14111 24022  
703/344-6641  
(Branch of Richmond; Western Reg. Tr. Dept., Main Office: Roanoke)  
Hd: Robert L. Bradshaw, Jr., SrVP

### Salem

#### FIRST VIRGINIA BANK ROANOKE-WEST

P.O. Drawer 7585 24153  
Hd: Kevin J. McMahon, SrVP&TO

### South Hill

#### FIRST VIRGINIA BANK-SOUTH HILL

111 E. Danville St. 23970  
804/447-7141 Tr/u\$1 Mil  
Hd: James H. Wells

### Staunton

#### CRESTAR BANK/STAUNTON

2-14 W. Beverly St., P.O. Box 1269 24401  
703/885-1555 Tr\$7.0 Bil  
(Branch of Richmond)  
Hd: John F. Richards, SrVP&TO  
PersTrAdm: Joseph B. Baugher, Jr., VP&TO  
CorpTr, InstitSvcs: E. William Wohlford, SrVP  
EmplBen: Louis C. Dillon, VP

#### PLANTERS BANK & TRUST OF VA

P.O. Drawer 1309 24401  
703/885-1232 Tr/\$5.897 Mil  
(Branch in Waynesboro)  
Hd: Thomas A. Davis, SrTO  
PersTr: Ruth C. Beam, TO  
Beverly C. Moran, AsstTO  
EmplBen: Robert S. Link, Jr., PentO

#### SOVRAN BANK, N.A.

29 N. Central Ave. 24401  
703/855-8871  
(Branch of Richmond; Skyline Reg. Tr. Dept., Main Office: Charlottesville)

### Strasburg

#### THE FIRST NATIONAL BANK

P.O. Box 349 22657  
703/465-9121 Tr\$ 1.0 Mil  
Hd: Kevin F. Smith, TO  
TDP: Cindy Brian

### Tazewell

#### BANK OF TAZEWEEL COUNTY

P.O. Box 687 24651  
703/988-6534 Tr\$10 Mil  
Hd: Ripley F. Williams, TO  
Anna Cornwell

#### TAZEWEEL NATIONAL BANK

P.O. Box 909 24651  
703/988-7511 Tr\$19 Mil  
Hd: Edmund Garland, SrVP&TO  
TDP: Nellie Stillwell, AsstTO

### Urbanna

#### FIRST VIRGINIA BANK-COMMONWEALTH

P.O. Box 219 23175  
804/758-6142 Tr\$2.517 Mil  
Hd: Jan A. Nystrom, Pres&TO

### Vienna

#### DOMINION TRUST COMPANY

Tysons Corner, 8150 Leesburg Pike 22180  
703/442-3629  
(Branch of Roanoke)  
Dennis R. Ronck, VP&RegMgr

## Virginia Beach

### COMMERCE BANK

5101 Cleveland St. 23462  
804/456-1066 Tr\$55 Mil  
(Branch in Portsmouth)

Hd,TrInv,Nb: David E. Bergren, III, SrVP/Tr  
PersTr,EmplBen: Sandra Stewart, VP/Tr  
CorpTr,TrOps: Kate Robinson, TO

### FIRST AMERICAN BANK OF VIRGINIA

770 Lynnhaven Parkway 23452  
804/858-5205  
(Branch of McLean)

R. H. Marriott, III, VP

### SOVRAN BANK, N.A.

One Columbus Loop 23462  
804/441-4000

(Branch of Richmond; Eastern Reg. Tr. Dept., Main  
Office: Norfolk)

Hd: Cyrus W. Grandy, FVP  
Nb: Thomas Cook, TO

## Warrenton

### THE FAUQUIER NATIONAL BANK

P.O. Box 561 22186  
703/347-2700 Ext. 224 Tr\$24 Mil  
Hd: Ronald L. Pearson, VP&TO

EmplBen: Carol A. Hoffman, TO  
TrOps: Jacqueline D. McHughes, TOpMgr

### THE PEOPLES NATIONAL BANK OF WARRENTON

P.O. Box 93 22186  
703/347-1711 Tr\$32 Mil  
Hd: Thomas H. Kirk, VP&TO  
Karen A. Rutherford, AsstTO

## Waynesboro

### PLANTERS BANK & TRUST OF VA.

P.O. Drawer 596 22980  
(Branch of Staunton)  
Thomas A. Davis, SrTO

## West Point

### CITIZENS & FARMERS BANK

P.O. Box 391 23181  
804/843-2360 Tr/u\$1 Mil  
Hd: W. T. Robinson, Pres

## Winchester

### DOMINION TRUST COMPANY

186 N. Loudoun St. 22601  
703/667-6100  
(Branch of Roanoke)  
Donald R. Myers, VP&RegMgr

### FARMERS & MERCHANTS NATIONAL BANK

P.O. Box 2800 22601  
703/665-4204 Tr\$60 Mil  
(Branch in Front Royal)  
Hd,TrInv: Charles Greeb, Jr., SrVP-Tr  
PersTr: Marjorie H. Copenhaver, VP  
CorpTr: Doris A. Cooley, TO  
ComTrf,EmplBen,TrOps: Antonette R. Hottel,  
TO

Nb: T. Livingston Rodgers, VP

### FIRST AMERICAN BANK OF VIRGINIA

201 N. Loudoun St. 22601  
703/667-2000  
(Branch of McLean)

Donald R. Grubbs, SrVP  
Lucille Burkhardt, VP

Nb: Miranda Delmerico, TO

### JEFFERSON NATIONAL BANK

P.O. Box 2440 22601  
703/665-2322  
(Branch of Richmond)  
E. Lee Earnhardt, VP&RegTO

## WASHINGTON

### Anacortes

#### HORIZON BANK, a Savings Bank

1218 Commercial Ave. 98221  
206/293-4571  
(Branch of Bellingham)  
Janice Yates, Mgr

### Bellevue

#### FIRST INTERSTATE BANK OF WASHINGTON, N.A.

Trust Division  
Bellevue Financial Center  
225-108th Ave., NE 98009  
206/462-5507  
Mktg,Sl: Bonnie A. Pladson, AsstVP&TO

#### RAINIER NATIONAL BANK

Capital Mgmt. Center  
777 108th Ave. N.E. 98004  
206/646-2104  
(Branch of Seattle)

Michael Henderson, AsstVP

Admin: Joyce Watkins, CMO

#### SEATTLE-FIRST NATIONAL BANK

P.O. Box 907 98009  
206/646-5130  
(Branch of Seattle)  
Hd: Joe Hammer

### Bellingham

#### BELLINGHAM NATIONAL BANK

P.O. Box 1918 98227  
206/676-6368 Tr\$41.3 Mil  
Hd,TrInv,PersTr: Laurie A. Lloyd, VP&Mgr  
CorpTr,EmplBen: Kim Gaussoin, TO  
TrOps: Sue Mrdjenovich, TOpSpec

#### HORIZON BANK, a Savings Bank

1500 Cornwall Ave. 98225  
206/733-3050  
(Branches in Anacortes, Blaine, Ferndale, Lynden,  
Mt. Vernon, North Bellingham & Snohomish)

Hd,TrInv,Nb: Harold B. Vaughn, VP&SrTO  
PersTr,EmplBen: Laura L. Nulle, TrAdm  
TrOps,TDP: Jeanne McHenry

#### SEATTLE-FIRST NATIONAL BANK

P.O. Box 2729 98225  
206/676-2400  
(Branch of Seattle)  
Hd: James E. Weber, VP&Mgr

### Blaine

#### HORIZON BANK, a Savings Bank

400 H Street 98230  
206/332-8333  
(Branch of Bellingham)  
Terry Aiello, Mgr

### Centralia

#### SECURITY STATE BANK

P.O. Box 1050 98531  
206/736-0763 Tr\$15 Mil  
Hd: James G. Leverett, VP&TO

### Chehalis

#### FIRST INTERSTATE BANK OF WASHINGTON, N.A.

Trust Division  
473 N. Market Blvd. 98532  
206/748-0031  
Mgr: Gordon Shewfelt, AsstVP&TO

## Everett

#### FIRST INTERSTATE BANK OF WASHINGTON, N.A.

Trust Division  
P.O. Box 69 98206  
206/258-3828  
Mgr: Dean Felthous, VP&TO  
Mktg,Sl: Robert Fuller, AsstVP&TO

#### RAINIER NATIONAL BANK

Capital Mgmt. Center  
P.O. Box 1188 98206  
206/259-0011 Ext. 267  
(Branch of Seattle)

Hd: Brenda Baltrusch, AsstVP&Mgr

Admin: Kevin Pantenberg, CMO

#### SEATTLE-FIRST NATIONAL BANK

P.O. Box 1108 98206  
206/259-7644  
(Branch of Seattle)  
Hd: Jack Wilson, VP&Mgr

## Ferndale

#### HORIZON BANK, a Savings Bank

Main & Third Sts. 98248  
206/384-1400  
(Branch of Bellingham)  
Rich Jacobson, Mgr

## Lynden

#### HORIZON BANK, a Savings Bank

300 Grover 98264  
206/354-5678  
(Branch of Bellingham)  
Jeffrey H. Jansen, Mgr

## Mt. Vernon

#### HORIZON BANK, a Savings Bank

1503 Riverside Drive 98273  
206/424-7022  
(Branch of Bellingham)  
Dennis E. Boe, Mgr

## North Bellingham

#### HORIZON BANK, a Savings Bank

4110 Meridian St. 98225  
206/734-0181  
(Branch of Bellingham)  
Carol Whelchel, Mgr

## ★ Olympia

#### RAINIER NATIONAL BANK

Capital Mgmt. Center  
P.O. Box 288 98507  
206/753-9833  
(Branch of Seattle)

Hd: Thomas J. Peterson, VP&Mgr

Adm: Tom Seguire, CMO

#### SEATTLE-FIRST NATIONAL BANK

P.O. Box 328 98507  
206/753-8629  
(Branch of Seattle)  
Hd: James E. Roberts, VP&Mgr

## Richland

#### SEATTLE-FIRST NATIONAL BANK

P.O. Box 280 99352  
509/546-2577  
(Branch of Seattle)  
Hd: James A. Piche, VP&Mgr

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### Seattle

#### THE BANK OF CALIFORNIA, NatAssn

910 Fourth Ave. 98104

206/587-3691

(Branch of San Francisco)

WAPersTr: Robert G. Alberts, VP&Mgr

PersTr: Michael G. Vranizan, VP

TrOps: Andrea N. Wall, TPO

TrRE: Herbert W. Miller, Jr., VP

TrTX: Robert R. Kochendorfer, AsstVP

Nb: Sharon L. Cooperrider, AsstVP

TrInv: Raelene J. Jeffery, VP&IO

WAPersTr: Michael G. Vranizan, VP

#### FIRST INTERSTATE BANK OF WASHINGTON, N.A.

Trust Division

P.O. Box 21927 98111

206/292-3522 Tr\$4.3 Bil

(Branches in Bellevue, Chehalis, Everett, Spokane, Tacoma & Yakima)

Hd: George C. Briggs, ExecVP&SrTO

PersTr, Prob, Tax: John Petrisor, VP&TO

TrOps, ComTrF: James McGovern, VP&TO

CorpTr, EmplBen: Michael Sander, VP&TO

BrAdm, Mktg: Donald E. Collins, VP&TO

TrInv: Clark Reardon, SrVP&TO

PersTrSls: Mary M. Welk, VP&TO

#### KEY TRUST COMPANY OF THE NORTHWEST

1000 Second Ave. 98104

206/684-6100

Robert L. Nokes, ExecO&Pres

Harry Parker, ExecVP&Mgr, Seattle

PersTr: C. A. Grout, VP

RegOpsMgr: Diane Adams, VP

EmplBen: Dorothy Bailey-Archer, VP

CorpTr: Benita Ray, Mgr

Inv: Dana Harken, VP

Sales&Mktg: Jacki Lorenz, VP

Mgr/Oregon: Lu Baggenstos, SrVP

Mgr/Alaska: Vern Sayles, SrVP

#### LAIRD, NORTON TRUST COMPANY

801 Second Ave.

Norton Bldg., 13th Fl. 98104

206/464-5234

Hd: David E. Ellison, Pres

PersTr: Daniel W. Jaech, SrVP

ComTrF, TrInv: John E. B. Holmstrom, ExecVP

TrOps: Marj. Monsen, VP

#### RAINIER NATIONAL BANK

Capital Management Division

P.O. Box 3966 98124

206/621-4424 Tr\$2.0 Bil

(Capital Management Centers in Bellevue, Everett, Olympia, Seattle, Spokane, Tacoma, Vancouver, Wenatchee & Yakima)

Hd: W. Thomas Porter, ExecVP&Mgr

CorpTr: Jack P. Van Leuven, VP&Mgr

InvSvcs: Patricia L. Frost, VP&Mgr

InstitFinSvcs: Barton D. Graham, VP&Mgr

OpsSupSvcs: John K. Selle, SrVP

PersFinSvcs: Garrett Jamison, SrVP&Mgr

#### SEATTLE-FIRST NATIONAL BANK

P.O. Box 3586 98124

206/442-3103 Tr\$2.8 Bil

(Branches in Bellevue, Bellingham, Everett,

Olympia, Richland, Spokane, Tacoma,

Vancouver, Wenatchee & Yakima)

Hd: Richard Fulp, ExecVP&Mgr Capital Mgt & Tr

Gp

Hd, TrGp: Diane Ingram, SrVP&Mgr

PvtBnk: Tom Marx, SrVP&Mgr

Hd, PersTr: Jim Gilchrist, VP&Mgr

TrInv, EmplBen: John Privat, VP&Mgr

CorpTr: Timothy Whitty, VP&Mgr

EmplBen: Walter Striss, VP&Mgr

TrOps: Wanda Hanson, VP&Mgr

PersTr, Nb: Doug O'Connor, VP

EmplBen, Nb: Steve Horman, VP

CorpTr, Nb: Dave Pringle, AsstVP

TDP: Gary Coyer, VP&Mgr

#### UNITED STATES BANK OF WASHINGTON, N.A.

P.O. Box 720 98111-0720

206/344-4517 Tr\$900 Mil

(Headquarters for Trust)

Hd: Walter T. Bagnall, SrVP&MgrTrDiv

WesternWashTrDiv: Stephen M. Davis, VP&Mgr

ConsumerTrSvcs: Richard J. Conrad, VP&Mgr

CorpTr: Ellen E. Mittel, VP&Mgr

EmplBen: Vay Moore, SrTO&Mgr

RE: Harry A. Rubin, SrTO&Mgr

TrMktg: Frederick G. Fogg, SrTO&Mgr

TrOps: Edward T. Hughes, VP&Mgr

TrTaxSvcs: Maralyn L. Johnston, VP&Mgr

#### WASHINGTON MUTUAL SAVINGS BANK

1101 Second Ave., Key 2403 98101

206/464-4516

HdPT: Robert Eckley, ExecVP

HdEB: Tim C. Hill, VP

PersTr, TrInv, Nb: An Neely Mulford, AsstVP&TO

EmplBen: Cherie Gavin, AsstVP

TrOps: Kenneth S. Pickering, AsstVP&TO

Personal Trust Dept.:

206/464-4583

HdPT: Deanna W. Oppenheimer, VP

PersTr, TrInv: William J. McCrea, AsstVP

PersTrNb: John J. Kotalik

Employee Benefits Dept.:

2000 Second Ave., Ste. 2400 98104

206/340-4080

HdEB: Tim C. Hill, VP

EmplBen, EBlInv: Cherie Gavin, AsstVP

EmplBenNb: Hal Beals

### Snohomish

#### HORIZON BANK, a Savings Bank

620 Second St. 98290

206/568-1522

(Branch of Bellingham)

Jere Becker, Mgr

### Spokane

#### FIRST INTERSTATE BANK OF WASHINGTON, N.A.

Trust Division

West 524 Riverdale Ave. 99201

509/455-6230

Mgr: Michael Busch, AsstVP&TO

#### RAINIER NATIONAL BANK

Capital Mgmt. Center

River Park Square Branch

P.O. Box 366 99210

509/456-6439

(Branch of Seattle)

Hd: Jerry W. Wagner, VP&Mgr

Adm: Richard Chasatt, SMO

#### SEATTLE-FIRST NATIONAL BANK

P.O. Box 1446 99210

509/456-4910

(Branch of Seattle)

Hd: John D. Cummins, VP&Mgr

#### UNITED STATES BANK OF WASHINGTON

P.O. Box 3588 TA 99220

509/456-2048

EasternWashTrDiv: Craig F. Korthase, VP&Mgr

ConsumerTrSvcs: Donna Ridnour, VP&Mgr

EmplBen: Janice Dalziel, AsstVP&Mgr

TrMktg: Marvin Soehren, VP

#### WASHINGTON TRUST BANK

P.O. Box 2127 99210

509/455-4150 Tr\$293 Mil

Hd: William H. Moore, SrVP&Mgr

PersTr, EmplBen: Einer F. Jensen, VP&TO

CorpTr, ComTrF, TrOps: Floyd Schmedding,

AsstVP

TrInv: William Wagner, VP

Nb: Greer Bacon, AsstVP

### Tacoma

#### THE BANK OF CALIFORNIA, NatAssn

1011 Pacific Ave. 98401

206/591-2546

(Branch of San Francisco, CA)

WAPersTr: Ronald G. Alberts, VP&Mgr

PersTr: Porter Baldridge, VP

EmplBen, Agcy, Gdnshp, Escrow:

Harlan W. Sachs, VP

TrOps: Andrea N. Wall, TPO

Probate: Ray E. Johnson, AsstVP

Nb: Donald E. Thies, AsstVP

TrInv: Donn H. Koessler, VP&TO

#### FIRST INTERSTATE BANK OF WASHINGTON, N.A.

Trust Division

P.O. Box 1997 98401

206/593-5481

Mgr: Victor Saathoff, VP&TO

Mktg, Sls: Brian Foley, AsstVP&TO

#### PUGET SOUND NATIONAL BANK

P.O. Box 11500 98411-5052

206/593-3838 Tr\$400.0 Mil

Hd: Leroy L. Lewis, Jr., SrVP&SrTO

PersTr: John Baker, VP&TO

Prob: Ricardo Buenaventura, VP&TO

Tax: Carl Peterson, VP&TO

TrInv: Stephen A. Finnigan, VP&TO

EmplBen, CorpTr: Wilder Foote, VP&TO

TrOps: Helen Ziebell, VP&TO

Nb-South: Calvin C. Springer, AsstVP

#### RAINIER NATIONAL BANK

Capital Mgmt. Center

1102 Commerce St. P.O. Box 1637 98401

206/572-9748

(Branch of Seattle)

Hd: Lynn Dunn, VP&Mgr

#### SEATTLE-FIRST NATIONAL BANK

P.O. Box 1176 98401

206/593-3336

(Branch of Seattle)

Hd: Jim Kreamer, VP&Mgr

### Vancouver

#### FIRST INDEPENDENT BANK

P.O. Box C-004 98668

206/699-4221 Tr\$126 Mil

Hd: Charles T. Thomas, VP&TO

PersTr: John A. Karas, AsstVP&TO

TrInv: Rick Van Hoose, AsstVP&TO

TrOps: Maxine B. Young, TO

#### NORTHWEST NATIONAL BANK

P.O. Box 1867 98668

206/695-1311 Tr\$4.3 Mil

Hd: Thomas C. Young, Pres&TO

TrOps: Jill Walton

#### RAINIER NATIONAL BANK

Capital Mgmt. Center

P.O. Box 689 98666

206/696-8540

(Branch of Seattle)

Hd: Brett Bryant, AsstVP&Mgr

Adm: John Maltman, CMO

#### SEATTLE-FIRST NATIONAL BANK

P.O. Box 750 98660

206/696-5505

(Branch of Seattle)

Hd: Linda Laughlin, VP&Mgr

#### UNITED STATES BANK OF WASHINGTON, N.A.

(Vancouver Trust Office)

714 Main St. 98660

206/699-9347

(Branch of Seattle)

Jack W. Zalpha, VP&Mgr

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### BAKER-BOYER NATIONAL BANK

P.O. Box 1796 99362-0019  
509/525-2000 Tr\$92 Mil  
Hd,Nb: Jon S. Bren, VP&Mgr  
FM&RE: Don E. Wood, AsstVP  
TrInv,ComTrf: F. James McCarthy, VP  
TrOps: Jo Anne Brown, AdmAsst  
PersTr&Prob: Janice L. Palumbo, AsstVP  
EmplBen: N. Craig Lyle, TO

## Wenatchee

### RAINIER NATIONAL BANK

Capital Mgmt. Center  
P.O. Box 1301 98801  
509/662-1426  
(Branch of Seattle)  
Hd: Douglas N. McIntyre, VP&Mgr  
Admin: Areita Jones, CMO

### SEATTLE-FIRST NATIONAL BANK

P.O. Box 1021 99801  
509/662-4634  
(Branch of Seattle)  
Hd: Mollie Cannon, VP&Mgr

## Winslow

### AMERICAN MARINE BANK

P.O. Box 10788 98110  
206/842-5651 Tr\$25 Mil  
Hd,TrInv: Larry Christopherson, VP&TO  
PersTr,EmplBen: Janet Crawford, AsstVP&TO  
TrOps: Debbie Anderson  
Sandy Russell  
Marsha Sanders

## Yakima

### FIRST INTERSTATE BANK OF WASHINGTON, N.A.

Trust Division  
101 E. Yakima Ave. 98901  
509/575-7425  
Mgr: Charles W. Viele, VP&TO

### RAINIER NATIONAL BANK

Capital Mgmt. Center  
102 E. Yakima Ave. P.O. Box 136 98907  
509/575-6722  
Hd: Douglas N. McIntyre, VP&Mgr  
PersTr: John J. Ledwich, AsstVP  
RE: Robert Braden, SREO  
Adm: Dorothy Cooke, CMO

### SEATTLE-FIRST NATIONAL BANK

P.O. Box 196 98907  
509/575-4551  
(Branch of Seattle)  
Hd: Steven Garnick

### UNITED STATES BANK OF WASHINGTON, N.A. (Central WA Trust Office)

413 N. 3rd St., P.O. Box 1352 98907  
(Branch of Seattle)  
YakimaTr: John Ledwich, AsstVP&Mgr  
ConstTrSvcs: Mavis Velikanje, TO  
EmplBen: Patricia Danielson, CorpO

## Beckley

### BANK OF RALEIGH

P.O. Drawer D 25802-2803  
304/255-7285 Tr\$15.5 Mil  
Hd: P. K. Ellison, VP&TO  
Angela M. Goddard  
Susan A. Roebuck

### BECKLEY NATIONAL BANK

P.O. Drawer G 25802-2806  
304/256-2265 Tr\$8.0 Mil  
Hd: Dorothy Crouch, TO  
RALEIGH COUNTY NATIONAL BANK  
P.O. Box 1269 25802  
304/256-7262 Tr\$37 Mil  
Hd: Melvin Tolle, TO  
Janet E. Grecco, AsstTO  
Patrick M. Barbera, AsstTO  
Debra J. Lester, AdmAsst

## Bluefield

### FIRST NATIONAL BANK

P.O. Box 1559 24701  
304/325-8181 Tr\$90 Mil  
Hd,TrInv,Nb: Byron K. Satterfield  
PersTr: Patsy Sykes  
EmplBen: Evelyn Ragan  
CorpTr,ComTrf: Elizabeth Pruett  
TrOps: Robert Hyatt

### THE FLAT TOP NATIONAL BANK

P.O. Box 950 24701  
304/325-7151 Tr\$182 Mil  
Hd: A. A. Modena, ExecVP&TO  
Judy K. Johnson, TrAdmO  
Glenn A. Murray, TrAdmO  
Jeff Farmer, TrAdmO  
Jackson Reasor, TrAdmO  
Cynthia F. Hargis, EBO  
Steven G. Layfield, TrInvO

## Buckhannon

### FIRST COMMUNITY BANK-ADRIAN BUCKHANNON

P.O. Box 5939 24740  
304/425-7521  
Hd: Robert L. Schumacher, SrTO

## Charles Town

### BANK OF CHARLES TOWN

P.O. Drawer 40 25414  
304/725-8431 Tr\$44.013 Mil  
Hd: Greg D. Kane, TO

### PEOPLES BANK OF CHARLES TOWN

P.O. Box 1006 25414  
304/728-8000 Tr\$1.5 Mil  
Hd: Beverly Merriitt, AsstTO&AsstVP

## ★ Charleston

### CHARLESTON NATIONAL BANK

P.O. Box 1113 25324  
304/348-5620 Tr\$375 Mil  
Hd,Nb: Roger Kerr, SrVP  
PersTr: Jan Peterson, VP  
CorpTr,EmplBen: James Sims, VP  
TrInv: Asa Fuller, SrVP  
TrOps: Tim French, VP

### KANAWHA VALLEY BANK

P.O. Box 1793 25326  
304/348-7081 Tr\$597 Mil  
Hd: Frederick H. Belden, Jr., ExecVP&ExecTO  
PersTr: William E. Wright, Jr., SrVP&TO  
TrInv: John Randy Valentine, VP  
CorpTr: Bruce C. Leckie, VP  
Nb: H. Edward Neely, Jr., SrVP  
EmplBen: James R. Bruce  
TrOps: Charles N. Slack, Jr., VP

## NATIONAL BANK OF COMMERCE

P.O. Box 633 25322  
304/348-5093 Tr\$120 Mil  
Hd,PersTr,Est,Nb: John Neuner, III, SrVP&TO  
PersTr,Est,CorpTr: Rodney B. Frye, VP&TO  
EmplBen,Nb: Betty S. Ireland, VP&TO  
TrInv,ComTrf: Buel S. Sears, AsstVP&TO  
TrAdm: Richard L. Lancianese, AsstTO  
EmplBen: Nancy W. Creasy, AsstTO  
TrOps: Andrea Johnson

## Chester

### FIRST NATIONAL BANK

253 Carolina Ave. 26034  
304/387-3500 Tr\$1.54 Mil  
Hd: Robert L. Gessford, TO  
John D. Fitzjohn, AsstTO

## Clarksburg

### EMPIRE NATIONAL BANK

4th & Main Sts. 26301  
304/624-5521 Tr\$2 Mil  
Hd: Cecil B. Highland, Jr., Chm&TO

### THE LOWNDES BANK

One Lowndes Square 26302-2490  
304/623-7260 Tr\$20 Mil  
Hd: Carl Owen Smith, Jr., VP&TO

### UNION NATIONAL BANK OF WEST VIRGINIA

P.O. Box 2330 26302  
304/624-3409 Tr\$127 Mil  
Hd: David K. Turner, VP&TO  
PersTr: Thomas N. Teter, AsstVP&TO  
James E. White, TO  
Emogene Wright, TO  
TrInv: Donald E. Marang, TrInvO  
EmplBen: Richard W. Price, TO  
TrOps: Barbara L. Wildman

## Elkins

### CITIZENS NATIONAL BANK

P.O. Box 1519 26241  
304/636-4095 Tr\$10 Mil  
Hd: Lewis N. Ware, VP&TO  
Betty P. Brady, AsstTO  
Melissa Enterline, Sec

### DAVIS TRUST CO.

P.O. Box 1429 26241  
304/636-0991 Tr\$12 Mil  
Hd: James L. Schoonover, VP  
Rosalind G. Wyatt, AsstTO

## Fairmont

### CITY NATIONAL BANK

P.O. Box 1032 26554  
304/363-5500 Tr\$12 Mil  
Hd: Robert D. Reynolds, VP&TO  
TrOps: Karen Bartlett, AsstTO

### COMMUNITY BANK & TRUST, NatAssn

103 Adams St. 26554  
304/363-5800 Tr\$32 Mil  
Hd: Barry W. Dobson, VP&TO  
Jackie E. Rogers, AsstTO  
Sherri L. McGinnis, ExecSec

### FIRST NATIONAL BANK IN FAIRMONT

301 Adams St. 26554  
304/363-1300 Tr\$24 Mil  
Hd: James R. Kettering, VP&TO

## Grafton

### BLUEVILLE BANK

P.O. Box 29 26354-0029  
304/265-3400 Tr/u\$1 Mil  
Hd,PersTr,CorpTr: Tom Harman, Pres  
Karen Keener, VP&AsstTO

### FIRST NATIONAL BANK

P.O. Box 278 26354  
304/265-1111 Tr/u\$1 Mil  
Hd: Cecil E. Keener, Jr., Pres&TO

## WEST VIRGINIA

## Alderson

### GREENBRIER VALLEY NATIONAL BANK

Rt. 2 Box 9 24910  
304/445-2991 Tr/u\$1 Mil  
Hd: David W. Hambrick, ExecVP

## WEST VIRGINIA (Cont'd)

### Huntington

#### FIRST HUNTINGTON NATIONAL BANK

P.O. Box 179 25706  
304/526-4300 Tr\$215 Mil  
(Branch in Point Pleasant)  
Hd: William F. Agee, SrVP&TO  
PersTr: L. D. Draper, SrTO  
CorpTr,EmplBen: David H. Lunsford, SrTO  
TrInv: Vincent Manzi, VP&IO

#### GUARANTY NATIONAL BANK

P.O. Box 548 25710  
304/526-4600 Tr\$67 Mil  
Hd: Charles E. Wilkinson, SrTO

#### ONE VALLEY BANK, N.A.

P.O. Box 7938 25779  
304/522-8281

Howard J. Anderson, VP

#### TWENTIETH STREET BANK

1956 Third Ave. 25703  
304/529-2501  
Hd: Robert M. Russell, VP&TO  
James D. Perry, Jr., AsstTO

### Keyser

#### FARMERS & MERCHANTS BANK

P.O. Box 789 26726  
304/788-3111 Tr\$3.5 Mil  
Sarah J. Albright, TO

### Kingwood

#### ALBRIGHT NATIONAL BANK

P.O. Box 546 26537  
304/329-0585  
Hd: E. D. Grande, SrVP&TO

### Mannington

#### FIRST EXCHANGE BANK

P.O. Box 388 26582  
304/986-1700  
Hd: Jesse Garcia, III, ExecVP&TO

### Martinsburg

#### OLD NATIONAL BANK OF MARTINSBURG

P.O. Box 947 25401  
304/263-0861 Tr\$852 Mil  
Hd: Robert L. Booth, SrVP&TO  
PersTr: Sarah Propps, TO  
Admin: Herbert A. Michael, AsstVP&TO  
TrOps: Marie LeMaster, AsstVP  
Nb: David W. Shives, Jr., VP&TO

#### ONE VALLEY BANK

One Financial Place  
P.O. Box 847 25401  
304/263-0944 Tr\$10 Mil  
Hd: Stephen S. Grove, VP&TO

#### PEOPLES NATIONAL BANK

P.O. Box 708 25401  
304/267-8927 Tr\$7 Mil  
Hd: Peter G. Dufourney, VP&TO  
Vickie L. Nisewarner, Ops

### Montgomery

#### MONTGOMERY NATIONAL BANK

4th Ave. & Lee St. 25136  
304/442-2492  
Hd: Elizabeth L. Perry, AsstCsh&TO

### Moorefield

#### SOUTH BRANCH VALLEY NATIONAL BANK

P.O. Box 680 26836  
304/538-2253  
Hd: Janet Sindy, VP&TO  
Russell F. Baffin, Jr., CEO

### Morgantown

#### FIRST NATIONAL BANK OF MORGANTOWN

P.O. Box 895 26507-0895  
304/291-7721  
Hd: Daniel R. Ice, VP&TO  
AsstHd: Kathy Voice  
**ONE VALLEY BANK**  
P.O. Box 698 26505  
304/292-9441 Tr\$25 Mil  
Hd: James J. Szafran, VP&TO  
PersTr: Mrs. Francie Klink, TO  
TrOps: Betty Taylor

### Moundsville

#### MERCANTILE BANKING & TRUST CO.

P.O. Drawer C 26041  
304/845-2470  
Hd: C. Michael Blair, Pres&TO  
Mary LeMasters

### Mullens

#### THE PEOPLES BANK

25882  
304/294-7115 Tr/u\$1 Mil  
Hd: R. L. Bowling, TO

### Parkersburg

#### COMMERCIAL BANKING & TRUST CO.

P.O. Box 1427 26101  
304/424-0388 Tr/o\$19 Mil  
Hd: C. Randall Law, VP&SrTO  
PersTr, Nb: Charlotte J. Potter, AsstVP&TO  
EmplBen: Rosemarie Colberg, TO  
TrOps: Linda Daggett

#### MOUNTAIN STATE BANK

P.O. Box 3030 26103  
304/485-7331 Tr\$15 Mil  
Hd: Richard G. Miller, VP&TO  
EmplBen: Stephen G. Knopp, AsstVP&TO  
TrOps: Joan Auch, Sec

#### UNITED NATIONAL BANK

P.O. Box 1508 26101  
304/424-8800 Tr\$228 Mil  
Hd, TrSls, Mktg: Robert B. McHenry, SrVP&TO  
PersTrAdm: June S. Whytell, VP&TO  
Carey A. Fleming, TO  
CorpTr, EmplBen: Thomas Douglass, TO  
TrOps: Betty E. Barnette, AsstVP

#### WOOD COUNTY BANK

P.O. Box 1587 26102  
304/424-7595 Tr\$50 Mil  
Hd: Larry A. Thornton, SrVP&TO  
TrOps: Pamela S. Robinson, TO

### Point Pleasant

#### CITIZENS NATIONAL

P.O. Box 37 25550  
304/675-4480  
(Division of First Huntington National Bank)  
Charles Lanham, Pres&TO  
Martha Watterson, TO

### Princeton

#### FIRST COMMUNITY BANK INC.

P.O. Box 5939 24740  
304/425-7521 Tr\$50 Mil  
Hd: Robert L. Schumacher, VP&SrTO  
**ONE VALLEY BANK OF MERCER COUNTY, INC.**  
P.O. Box 5610 24740-5610  
304/425-1942 Tr\$43 Mil  
Hd: James L. Miller, VP&TO  
TrOps: Geraldine C. Huffman, TrAdm

### Ranson

#### BLAKELEY BANK & TRUST CO.

P.O. Box 40 25438  
304/725-7014 Tr\$3 Mil  
Hd: J. Blakeley Davis, Jr., TO

### Ronceverte

#### FIRST NATIONAL BANK IN RONCEVERTE

P.O. Drawer 457 24970  
304/647-4500 Tr\$2.1 Mil  
Hd: William M. Dickson, Pres&TO

### St. Marys

#### FIRST NATIONAL BANK

P.O. Box 180 26170  
304/684-2255 Tr\$1 Mil  
Hd: Carl Guthrie, Pres

### Sistersville

#### FIRST TYLER BANK & TRUST CO.

P.O. Box 179 26175  
304/652-3151 Tr\$24 Mil  
Hd: Jean I. Kirkpatrick, Csh  
Nb: R. O. Hanlin, Pres  
**UNION BANK OF TYLER COUNTY**  
P.O. Box 177 26175-0177  
304/652-3511 Tr\$1.75 Mil  
Hd: Gary Davis, Pres

### South Charleston

#### CHARLESTON NATIONAL BANK SOUTH

P.O. Box 1113 25324  
304/744-9424 Tr\$1 Mil  
Hd: Matt Call, AsstVP  
Charles Kerr, TO

### Welch

#### MCDOWELL COUNTY NATIONAL BANK

P.O. Box 549 24801  
304/436-4112 Tr\$39 Mil  
Hd, PersTr, TrInv, CorpTr, EmplBen:  
S. D. Hardin, CEO, Pres&TO  
ComTrf, TrOps, Nb: Ann Phillips, TO

### Wheeling

#### SECURITY NATIONAL BANK & TRUST CO.

Trust Dept.  
1114 Market St. 26003  
304/233-0600 Tr\$465 Mil  
Hd: Larry A. Carpenter, VP&TO  
PersTr: Marsha M. Sobray, AsstVP&SrTO&AsstSec  
George P. Schramm, SrTO  
Dorothy L. Meigh, SrTO&AsstSec  
H. Edward Johnson, TO  
Mary Kay Madreck, AsstTO  
Dorothy M. Snedeker, AdmAsst  
CorpTr: Mark A. McKeen, TO  
TrInv: John W. King, VP&TrInvO  
Willam D. Gosselt, TrInvO  
John W. Lantz, AsstTrInvO  
EmplBen: Mary E. Yarnovic, TO-EBPls&TxO  
Shirley A. McCann, TO  
Camille D. Basinger, AsstTO  
Karen M. Volught, AsstTO  
TrOps: Marlene J. Lowe, TOpO  
Nb: Brent A. Bush, TrMktgO  
TDP: Gordon P. Koegler, TrSysMgr  
**UNITED NATIONAL BANK-NORTH**  
P.O. Box 711 26003  
304/233-4500 Tr\$333 Mil  
Hd: Edwin B. Van Lynn, VP&TO  
PersTr: Mark C. Farrell, SrTO  
TrOps: Rita Castle, TO

#### WHEELING DOLLAR BANK

Bank Plaza 26003  
304/234-9400 Tr\$800 Mil  
Hd: Duncld E. Hawkins, VP  
PersTr: Thomas B. McGaughey, AsstVP&AsstSec  
TrInv: Jerome B. Schmitt, CFA&VP  
EmplBen: Helen V. Gould, SrTO  
Mktg, Nb: David B. Datzell, NBO  
Prob: R. Bruce Bandi, SrTO  
Tee: Ronald J. Morgan, TaxO



## White Sulphur Springs

**BANK OF WHITE SULPHUR SPRINGS**  
1 E. Main St. 24986  
304/536-1400 Tr\$1 Mil  
(Branch in Lewisburg)  
Hd: C. R. Walkup, Pres&TO  
PersTr: W. J. Livesay, VP&AsstTO  
CorpTr: Jacqueline Loving, AsstTO

## WISCONSIN

### Antigo

**BANK ONE WISCONSIN TRUST COMPANY, N.A.**  
700 Fifth Ave. 54409  
715/623-4148  
(Trust Service Office of Milwaukee)  
Hd: David J. Schuster, TO

### Appleton

**ASSOCIATED BANK, N.A.**  
600 E. Northland Ave. 54911  
414/731-9195  
(Trust Office of First National Bank at Neenah)  
Edward W. Moede, VP&TO  
**BANK ONE WISCONSIN TRUST COMPANY, N.A.**  
200 W. College Ave. 54911  
715/623-4148  
(Trust Service Office of Milwaukee)  
Howard C. Williams, VP&Mgr

**FIRST INTERSTATE TRUST COMPANY OF WISCONSIN**  
118 S. State St. 54912-1159  
414/739-3651 Tr\$500 Mil  
(Trust Office of First Interstate Trust Company of Wisconsin, Sheboygan)  
William Schneider, VP&TO

**FIRST WISCONSIN TRUST COMPANY**  
200 N. Durkee St. 54911  
(Trust Service Office of Milwaukee)  
Chris Wise, VP

**VALLEY TRUST CO.**  
(Affiliate of Valley Bancorp)  
221 W. College Ave., P.O. Box 239 54911  
414/738-3820 Tr\$737 Mil  
(Trust Offices in Beaver Dam, Chilton, Green Bay, Janesville, Kewaskum, Madison, Oshkosh, Ripon, Rhinelander, Sauk City, Shawano, Sun Prairie & Woodruff)  
Hd: Mark L. Miller, Pres  
OffMgr, ComTrf: Roger S. Core, ExecVP  
PersTr: Charles Banker, VP  
Wayne Davis, AsstVP  
CorpTr: Mark Schnabl, AsstTO  
TrInv: H. Kirk Hoult, IO  
EmplBen: James A. Kluge, VP  
Thomas J. Vonck, AsstVP  
Bruce H. Lindberg, TO  
Mary Jo Humpal, TO  
TrOperators: Kenneth Wery, SrVP  
Michael McMillan, DP-Co-ord  
Sue Bernarde, OpO  
Nancy Losinski, AcctMgr  
Nb: John Brewster, VP

### Auburndale

**BANK ONE WISCONSIN TRUST COMPANY, N.A.**  
P.O. Box 220 54412  
(Trust Service Office of Milwaukee)  
Hd: Joseph E. McGrane, SrVP&Mgr

## Baraboo

**THE BARABOO NATIONAL BANK**  
101 Third Ave. 53913  
608/356-7703 Tr\$9.8 Mil  
Merlin E. Zitzner, Pres&TO  
Hd: Greg L. Lindner, ExecVP&TO  
PersTr, TrOps, Nb: Karen Sanner, AsstTO  
CorpTr, TrInv, ComTrf, EmplBen: Gene D. Higgins, VP&TO  
**FIRST NATIONAL BANK & TRUST CO.**  
502 Oak St. 53913  
608/356-9451 Tr\$5 Mil  
Kenneth W. Kenistori, Pres&TO  
Darlene Steinhorst, TO

### Barron

**FIRST NATIONAL BANK**  
P.O. Box 159 54812  
715/537-5681  
Hd: Rowan McAlister, Pres

### Beaver Dam

**AMERICAN NATIONAL BANK**  
115 Front St. 53916  
414/885-5518 Tr\$3.1 Mil  
Hd: John Oaphout, VP&TO  
TrInv, EmplBen: E. M. Jacobs, Pres  
Nb: Richard F. Jacobs, BankMktgO  
**BANK ONE WISCONSIN TRUST COMPANY, NA**  
124 N. Spring St., P.O. Box 278 53916  
414/885-5511  
(Trust Service Office of Milwaukee)  
Hd: Bruce R. Mitten, VP&Mgr  
**VALLEY TRUST COMPANY**  
120 Park Ave. 53916  
414/887-1786  
(Branch of Appleton)  
Pat Brault, Mgr

### Beloit

**BELOIT SAVINGS BANK**  
P.O. Box 719 53511  
608/365-6645 Tr\$3.0 Mil  
Hd: Dorothy L. Burton, TO  
**FIRST NATIONAL BANK & TRUST CO.**  
P.O. Box 818 53511  
608/364-4401 Tr\$65 Mil  
Hd, TrInv: D. A. Staaland, VP&TO  
Paul D. Stang, TO  
Mrs. Barbara A. Gunderson, TO  
TrOps: Wendy K. Swanson, AsstTO  
**MARSHALL & ILSLEY TRUST COMPANY**  
(Trust Service Office at M&I Bank of Beloit)  
P.O. Box 2035 53201  
608/365-2221  
Bonnie D. Wetter, VP

### Burlington

**BANK OF BURLINGTON**  
200 S. Pine St. 53105  
414/763-9141 Tr\$20 Mil  
Hd, CorpTr, TrInv, ComTrf, Nb: Robert Wenke, Pres&TO  
PersTr, EmplBen, Nb: Elaine Gunderson, AsstTO  
TrOps, Nb: Doris Uebele, AsstTO  
TrOps, TDP: Chuck Stublely  
Nb: Jim Bauman  
**BANK ONE WISCONSIN TRUST COMPANY, NA**  
189 E. Chestnut St., P.O. Box 308 53105  
414/763-8411  
(Trust Service Office of Milwaukee)  
Hd: David J. Vetta, VP&Mgr  
**FIRST BANKING CENTER-BURLINGTON**  
400 Milwaukee Ave. 53105  
414/763-3581 Tr\$27 Mil  
Hd, Nb: Roman Borkovec, Pres&TO  
PersTr: Karen Chrost, VP&TO  
TrInv: Timothy Janke, ExecVP&AsstTO  
EmplBen: Maxine Meyer, AsstTO  
TrOps: Judith Herda, AsstTO

## Campbellsport

**BANK ONE WISCONSIN TRUST COMPANY, NA**  
114 Fond du Lac Ave. 53010  
414/533-8386  
(Trust Service Office of Milwaukee)  
Howard C. Williams, VP&Mgr

### Chilton

**VALLEY TRUST COMPANY**  
35 E. Main St. 53014  
414/849-2351  
(Branch of Appleton)

### Clintonville

**ASSOCIATED BANK, N.A.**  
P.O. Box 179 54921  
715/823-3131  
(Trust Office of Neenah)  
Robert J. Seaman, Pres  
**BANK ONE WISCONSIN TRUST COMPANY, NA**  
60 S. Main St. 54929  
715/823-3146  
(Trust Service Office of Milwaukee)  
Howard C. Williams, VP&Mgr

### De Pere

**ASSOCIATED DE PERE BANK**  
P.O. Box 70 54115  
414/336-9601  
Hd: Wayne H. Treutelaar, VP&TO  
**BANK ONE WISCONSIN TRUST COMPANY, NA**  
441 Main Ave. 54115  
414/336-4277  
(Trust Service Office of Milwaukee)  
James M. Curran, VP&Mgr

### Eau Claire

**FIRST INTERSTATE BANK OF WISCONSIN**  
204 E. Grand Ave. 54701  
715/823-9721 Tr\$500 Mil  
(Trust Office of First Interstate Trust Company of Wisconsin, Sheboygan)  
Dale C. Sevig, RegSrVP  
DisBrkg: William Meise, AcctExec  
PersTr, EmplBen: Dale C. Luthy, VP  
Nb: John Hell, TrPlngMgr  
**FIRST WISCONSIN NATIONAL BANK OF EAU CLAIRE**  
131 S. Barstow St. 54702  
715/839-6441 Tr\$170 Mil  
Hd: Michael R. Hyzer, VP&TO  
PersTr, TrOps: Thomas P. Taylor, VP&TO  
Patricia R. Coriden, TO

### Evansville

**UNION BANK & TRUST CO.**  
P.O. Box 15 53536  
608/882-5200  
Hd: Leonard P. Eager, Jr., Pres

### Fond Du Lac

**FIRST WISCONSIN TRUST COMPANY**  
(Trust Service Office in First Wisconsin National Bank of Fond du Lac)  
P.O. Box 30 54935  
414/929-2238  
Robert E. Miriam  
**NATIONAL EXCHANGE BANK & TRUST**  
130 S. Main St. 54935  
414/921-7700 Tr\$100 Mil  
Hd: Lyman T. Powell, Pres-TrDiv  
Lena Dettleff, TO  
Linda Herzog, AsstTO

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## WISCONSIN (Cont'd)

### Fort Atkinson

#### FIRST AMERICAN BANK & TRUST CO.

P.O. Box 218 53538  
414/563-6616 Tr\$40 Mil  
Hd: James S. Schafer  
TrOps: Julie Frame  
Ann Herdendorf  
PersTr,Nb: Richard Meier

### Franksville

#### FIRST BANK, SOUTHEAST, NatAssn

10005 Hwy. K 53126  
414/886-3000  
(Trust Office of First Bank, Southeast, N.A.,  
Kenosha)  
Ron J. Clayton, VP&TO  
Laura Schlies, TO  
Audrey A. Thomson, AsstVP&TOpO

### Grafton

#### GRAFTON STATE BANK

101 Falls Road 53024  
414/377-5511  
(Trust Office of First Wisconsin National Bank,  
Sheboygan)  
Thomas Armstrong, VP&TO

### Green Bay

#### ASSOCIATED KELLOGG BANK

P.O. Box 19006 54307  
414/433-3131 Tr\$430 Mil  
Hd: Mark McMuller, ExecVP  
PersTr: Douglas Green, VP  
CorpTr: Dale Phillips, AsstVP  
TrInv: Kenneth Nimmer, VP  
EmplBen: Richard Langer, VP  
TrOps: Craig Barbion, AsstVP

#### BANK ONE WISCONSIN TRUST COMPANY, NA

200 S. Adams St., P.O. Box 19029 54307-9029  
414/436-2610 Tr\$3.5 Bil  
(Trust Service Office of Milwaukee)  
Hd: James M. Curran, VP

#### FIRST INTERSTATE BANK OF WISCONSIN, N.A.

908 S. Fisk St. 54303  
414/498-5300 Tr\$500 Mil  
(Trust Office of First Interstate Trust Company of  
Wisconsin, Sheboygan)  
Thomas Wiers, VP&RegMgr  
PersTr: Mary Ann Brunette, TO  
EmplBen: Warren Clark, EBO  
DisBrkg: Thomas Murphy, Mgr

#### FIRST WISCONSIN TRUST COMPANY

(Trust Service Office in First Wisconsin Bank of  
Green Bay)

425 Pine St., P.O. Box 1089 54305

414/432-7370

Hd: D. Alfred Jones, AsstVP  
EmplBen: Julia J. Vidani, TO

#### VALLEY TRUST COMPANY

(Operating at Valley Bank Green Bay)  
P.O. Box 2427 54306

414/432-6361 Tr\$737 Mil

(Trust Office of Valley Trust Co., Appleton)

OffMgr: Henry Blacharczyk, SrVP  
PersTr: Darlene Kuschel, VP  
TrInv: David C. Rusch, VP  
CorpTr: Kurt Mueller, AsstVP  
EmplBen: Mary Maquis, VP  
Nb: David Ribbens, TO

### Hartford

#### FIRST NATIONAL BANK OF HARTFORD

P.O. Box 70 53027  
414/673-5800 Tr/u\$1 Mil  
Hd: D. A. Carroll, Pres&TO  
Ron Koeppl, TO  
PersTr,CorpTr: James H. Semler, SrVP&AsstIO  
Nancy Snyder, AsstCsh&AsstIO  
James L. Vogelsang, Csh&AsstIO

### VALLEY BANK OF HARTFORD

P.O. Box 70 53027  
414/673-4600  
Ron Koeppl, TO

### Janesville

#### BANK ONE WISCONSIN TRUST COMPANY, NA

100 W. Milwaukee St. 53545  
608/752-7851  
(Trust Service Office of Milwaukee)  
Curtis R. Parish, VP&Mgr

#### ROCK COUNTY SAVINGS & TRUST CO.

P.O. Box 1619 53547  
608/756-4161 Tr\$65 Mil  
Hd,CorpTr: John R. Gunnarson, VP&TO  
PersTr: Donald W. Zerrien, TO  
TrInv,EmplBen: Michael T. Wendler, TO  
TrOps: Joan Gunn  
TDP: Debra Dampier

#### VALLEY TRUST COMPANY

(Operating at Valley Bank of Janesville)  
P.O. Box 5000 53547  
608/755-4249 Tr\$737 Mil  
(Trust Office of Valley Trust Co., Appleton)  
OffMgr,Nb: Peter C. Jacobs, ExecVP  
PersTr,CorpTr: Kathryn K. Shebiel, VP  
PersTr: Patricia J. Zimmerman, AsstVP  
TrInv: Thomas E. McKaig, VP  
TrOps: Jane R. Stevenson, AsstVP  
EmplBen: Richard Schmit, VP  
Janet Ruster, TO

### Kenosha

#### AMERICAN STATE BANK

3928 60th St., P.O. Box 787 53140  
414/658-2582  
(Trust Office of Racine)  
Robert B. Schneider, SrVP&TO

#### BANK ONE WISCONSIN TRUST COMPANY, NA

2222 63rd St., P.O. Box 788 53140  
414/658-1681  
(Trust Service Office of Milwaukee)  
Mgr: A. Daniel Oederkirk, VP

#### FIRST BANK SOUTHEAST, NatAssn

P.O. Box 429 53141  
414/658-3700  
(Trust Offices in Franksville, Lake Geneva,  
Milwaukee & Racine)  
Ron J. Clayton, VP&TO  
Laura Schlies, TO  
Audrey A. Thomson, AsstVP&TOpO

#### FIRST NATIONAL BANK

P.O. Box 280 53141  
414/658-5230 Tr\$220 Mil  
(Trust Office at Citizens National Bank, Lake  
Geneva & Bank of Elmwood, Racine)  
Hd,Nb: E. M. Miller, VP&TO  
PersTr: Lorraine Erickson, AsstVP&TO  
TrInv,ComTrF: Thomas Hatton, TPO  
Prob: M. Lee Hosman, AsstVP&TO  
TrOps: Alice U. Tuttlewski, TOpO  
EmplBen: Michael T. Pach, AsstVP&TO

### Kewaskum

#### VALLEY TRUST CO.

(Operating at Valley Bank of Kewaskum)  
P.O. Box 68 53040  
414/626-2171 Tr\$737 Mil  
(Trust Office of Valley Trust Company, Appleton)  
OffMgr: Thomas C. Chase, AsstVP

### Kimberly

#### ASSOCIATED BANK N.A.

600 W. Kimberly Ave 54136  
414/731-3106  
(Trust Office of First National Bank at Neenah)  
Edward W. Moede, TO

### La Crosse

#### FIRST BANK, NatAssn, LA CROSSE

319 First Bank Place 54602-0309  
608/782-8100

Coord: David Gresham

#### LA CROSSE TRUST CO.

311 Main St. 54601  
608/782-1148 Tr\$360 Mil  
(Service Offices in Peoples State Bank, Prairie du  
Chien; First Bank of Sparta, Sparta &  
Community State Bank, Wisconsin Rapids)  
H. L. Woods, Chm  
Hd: Gary M. Veldy, Pres&CEO

### Lake Geneva

#### CITIZENS NATIONAL BANK

P.O. Box 432 53147  
414/248-6262  
(Trust Services provided by First National Bank of  
Kenosha)

M. Lee Hosman, AsstVP&TO

#### FIRST BANK SOUTHEAST OF LAKE GENEVA, NatAssn

303 Center St. 53147  
414/248-9116  
(Trust Office of Kenosha)  
Ron J. Clayton, VP&TO

### Lancaster

#### M&I LANCASTER STATE BANK

53813  
608/723-4166 Tr\$2.1 Mil  
(Branch in Mt. Hope)  
Hd,CorpTr,PersTr: Carson Alcorn, TO  
TrOps: Mary E. Walker, TO

#### UNION BANK & TRUST

P.O. Box 70 53813  
608/723-2191 Tr\$2.9 Mil  
Hd: W. S. Johnson, VP&TO

### ★ Madison

#### BANK ONE WISCONSIN TRUST COMPANY, NA

100 N. Fairchild, P.O. Box 3299 53704  
608/246-2490 Tr\$2.9 Bil  
(Trust Service Office of Milwaukee)  
Hd: Bruce R. Mitten, VP&Mgr

#### FIRST WISCONSIN NATIONAL BANK

P.O. Box 7900 53707  
608/252-4250 Tr\$1.9 Bil  
Hd: James E. Sugar, SrVP&SrTO  
PersTr: Frederik W. Jensen, VP  
PersTrNb: Valerie S. Mannis, TO  
TrInv: J. Scott Harkness, SrVP&CIO  
EmplBen: Daniel J. Halpin, VP  
EmplBenNb: Steven R. Parish, AsstVP  
TrOps: Robert J. Passaro, VP

#### MARSHALL & ILSLEY TRUST COMPANY

(Trust Service Office at M&I Bank of Madison)  
One W. Main St., P.O. Box 830 53701  
608/252-5950

Hd: William J. Conroy, VP  
PersTr: Mark W. Sprenger, VP  
CorpTr: Margaret L. Kalina, VP  
EmplBen: Janet L. Behrens  
TrInv: James L. Shanahan, VP  
Nb: James E. Saunders, VP

#### VALLEY TRUST COMPANY

(Operating at Valley Bank of Madison)  
P.O. Box 8915 53708  
608/252-3554 Tr\$737 Mil  
(Trust Office of Valley Trust Co., Appleton)  
OffMgr: Joan Burke, VP  
PersTr: Kurt Kniess, AsstVP  
Erica Hill, TO  
Jocelyn Jacobs, AsstVP  
Cindy Lind, TO  
Robin Stradinger, TO  
Nb: Richard Walters, VP  
TrInv,ComTrF: Robert A. Zellers, VP

**VALLEY TRUST COMPANY**

7878 Big Sky Drive 53719  
608/833-1616  
(Trust Office of Appleton)  
John J. Fasanella, Pres  
James Mueller, VP&OffMgr  
EmplBen: James Cooney, VP  
Michael Boss, VP  
Ann Basler, TO  
Cheri Teal, TO

**Manitowoc****ASSOCIATED MANITOWOC BANK**

P.O. Box 787 54220  
414/683-2428 Tr\$302 Mil  
Hd, Trlnv, ComTrf: William A. Pohlmann,  
SrVP&TO  
PersTr: Robert W. Brown, VP  
EmplBen: James A. Noffke, VP&TO  
TrOps: Michael Wicklacz, TxO

**FIRST NATIONAL BANK IN MANITOWOC**

402 N. Eighth St. 54220  
414/684-6611  
Hd: Richard R. Jodarski, VP&TO  
TrOps: Kaye E. Johnson, AsstTO

**FIRST WISCONSIN BANK OF MANITOWOC**

1617 Washington St. 54220  
414/682-8881  
(Trust Office of First Wisconsin National Bank,  
Sheboygan)  
Thomas Armstrong, VP&TO

**Marinette****FARMERS & MERCHANTS BANK & TRUST**

P.O. Box 347 54143  
715/735-6617  
Hd: Thomas K. Maxwell, Pres&TO  
Marguerite Lozier, AsstVP&AsstTO

**STEPHENSON NATIONAL BANK & TRUST**

1820 Hall Ave., P.O. Box 137 54143  
715/732-1650 Tr\$19 Mil  
Hd: Mary L. Staudenmaier, Pres&TO  
PersTr, Trlnv: David B. Maguire, AsstTO  
TrOps: Elizabeth Sanchez, AsstTopO  
TDP: Marilyn Sheraski

**Markesan****MARKESAN STATE BANK**

P.O. Box 355 53946  
414/398-2358 Tr\$1 Mil  
Hd: Martin E. Kirst, Pres&TO

**Marshfield****ASSOCIATED CITIZENS BANK**

P.O. Box 510 54449  
715/834-3171 Tr\$60 Mil  
Hd: Richard J. Kamps, SrVP&TO  
James Bartelt, VP&TO  
Frances A. Washington, AsstVP&TO  
Betty Valenta, AsstVP&AdmAsst

**MARSHALL & ILSLEY TRUST COMPANY**

(Trust Service Office at M&I Central Bank & Trust)  
P.O. Box 2035 53201  
715/387-1134  
Willis W. Allmandinger, VP

**Menomonie****FIRST BANK & TRUST**

P.O. Box 100 54751  
715/235-5511 Tr\$6.2 Mil  
G. A. Talen, CEO  
Hd: Deanna Thorson, TO

**VALLEY BANK, MENOMONIE**

P.O. Box 130 54751  
715/235-5521 Tr\$2 Mil  
Hd, CorpTr, Trlnv: Gene Haberman, Pres  
PersTr, ComTrf, EmplBen, TrOps, Nb:  
Richard Parfellow, TO

**Milwaukee****ASSOCIATED COMMERCE BANK**

515 W. Wells 53201  
414/271-1786  
Hd: G. D. Smith, VP&TO  
Trlnv: M. D. Flesch, VP&TO  
ComTrf: K. M. Brusda, VP&TO  
EmplBen: Jill M. Fardy, SrTrAdm  
TrOps: Ann Mrotek

**BANK ONE WISCONSIN TRUST COMPANY, NA**

111 E. Wisconsin Ave., P.O. Box 1308 53201  
414/765 2800 Tr\$3.5 Bil  
(Trust Service Offices in Antigo, Appleton,  
Auburndale, Beaver Dam, Burlington,  
Campbellsport, Clintonville, De Pere, Green  
Bay, Janesville, Kenosha, Madison, Monroe,  
Neenah, New London, Oshkosh, Racine,  
Seymour, Stevens Point, Watertown,  
Waukesha and West Bend)  
Hd: David J. Kundert, Pres&CEO  
PersTr: Robert L. Hanley, SrVP&Se, Csh  
CorpTr: Brian P. Bouda, SrVP  
Trlnv: M. Dale Fritz, SrVP  
TrOps: Michael D. Ryba, SrVP  
FinO: Paul H. Ewig, VP  
Nb: Jane C. Arnold, VP

**FIRST BANK, NatAssn, MILWAUKEE**

201 W. Wisconsin Ave. 53259  
414/227-6060 Tr\$2.0 Bil  
(Office in La Crosse)  
Hd: Tracy E. Little, SrVP&MngTO  
PersTr: Patty DeJong, VP&TO  
CorpTr: David L. Lauterbach, VP&TO  
Trlnv: Richard R. Jandrain, VP&TO  
EmplBen: Jeffrey S. Syslock, VP&TO  
TrOps: Jim Nielsen, AsstVP&TO  
Nb: Merl B. Case, VP&TO

**FIRST BANK SOUTHEAST, NatAssn**

770 N. Jefferson St. 53202  
414/276-1533  
(Trust Office of Kenosha)  
Ron J. Clayton, VP&TO  
Laura Schlies, TO  
Audrey A. Thomson, AsstVP&TOpO

**FIRST INTERSTATE TRUST COMPANY OF WISCONSIN**

6130 W. National Ave. 53214  
414/259-4556 Tr\$500 Mil  
(Trust Office of First Interstate Trust Company of  
Wisconsin, Sheboygan)  
Jeffrey L. Morgan, RegVP  
DisBrkg: Richard Gieringer, AcctExec  
PersTr, EmplBen: Margaret Pauly, TO  
PersTr: Karen Cohen, SrTO

**FIRST WISCONSIN TRUST COMPANY (T)**

P.O. Box 2054 53201  
414/765-5000 Tr\$3.36 Bil  
(Affiliated with First Wisconsin Corporation, with  
Trust Units in Eau Claire, Madison,  
Manitowoc, Menasha, Oshkosh & Sheboygan;  
Trust Service Offices in Appleton, Fond du  
Lac, Green Bay, Minocqua, Two Rivers,  
Wausau & Wisconsin Rapids)  
Blaine E. Rieke, Chm&CEO  
Philip R. Smith, Pres  
PersTr: Donald S. Buzard, IstVP, GenCoun&Sec  
Admin: Lee G. Wolcott, VP  
FinMng: Philip A. Hardacre, VP  
CorpTr, EmplBen: Michael J. Bills, FVP  
Trlnv: Jackson A. Kirk, Jr., FVP  
TrOps: Marvin R. Anderson, FVP

**KILBOURN STATE BANK**

6055 W. Lisbon Ave. 53210  
414/871-8200  
Hd: Roger Kraemer, VP&TO  
Trevor A. Harder, Pres&TO

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

**Marshall & Ilsley Trust Company****MARSHALL & ILSLEY TRUST COMPANY**

P.O. Box 2035 53201  
414/765-8200  
(Trust Service Offices in Beloit, Madison,  
Marshfield, Racine, Rhinelander, Stevens  
Point, Superior, Watertown & Wausau)  
Hd: Michael J. Revane, Pres  
EmplBen: Morry L. Birnbaum, VP  
Trlnv, PersTr, EmplBen: William J. Gumerman,  
VP  
Agcy, Endowments & Foundations:  
Christopher M. Carpenter  
PersTrAdmin: James F. Duca, III  
TrSvcOff: Robert W. Mitchell  
**MILWAUKEE WESTERN BANK**  
Capital Dr. at 60th St. 53216  
414/442-5800 Tr\$25 Mil  
Nb, EmplBen, CorpTr, PersTr: O. K. Johnson, Jr.,  
SrVP&TO  
Margaret M. Crawford, AsstVP&TO  
Trlnv: Richard A. Sachs, Pres&ChmBd

**Minocqua****FIRST WISCONSIN TRUST COMPANY**

54548  
(Trust Service Office at First Wisconsin Bank of  
Minocqua)  
Steven M. Schaeffer, TO

**Mondovi****FIRST NATIONAL BANK**

54755  
715/926-4234 Tr/u\$1 Mil  
Hd: Mrs. Peggy L. Serum, ExecVP&TO

**Monroe****BANK ONE WISCONSIN TRUST COMPANY, NA**

1717 10th St. 53566  
608/328-4038  
(Trust Office of Milwaukee)  
Hd: Bruce R. Mitten, VP&Mgr

**FIRST NATIONAL BANK**

P.O. Box 98 53566  
608/328-5160 Tr\$39 Mil  
Hd: Robert P. Smith, SrVP&SrTO  
Lowell A. Rautmann, TO  
Lydia M. McMicken, AsstTO

**Mt. Hope****M&I LANCASTER STATE BANK**

Main St. 53816  
608/988-4512  
(Branch of Lancaster)  
Hd, CorpTr, PersTr: Carson Alcorn, TO  
TrOps: Mary E. Walker, TO

**Neenah****ASSOCIATED BANK, N.A.**

100 W. Wisconsin Ave. 54956  
414/722-3321 Tr\$900 Mil  
(Trust Offices in Appleton, Clintonville, Kimberly &  
Neenah)  
Hd: Edward W. Moede, VP&TO  
PersTr: Michael B. Mahlik, VP&TO  
CorpTr: Mary L. Scheffler, AsstVP&TO  
Trlnv: Neil T. Braun, VP&TO  
ComTrf: Kenneth J. Brusda, VP&TO  
EmplBen: Richard F. Harding, VP&TO  
TrOps: Ann G. Mrotek, TopO  
Nb: David C. Tans  
TDP: Susan G. Barnes  
**ASSOCIATED BANK, N.A.**  
1055 Winneconne Ave. 54725-3500  
414/725-3053  
(Trust Office of First National Bank at Neenah)  
Edward W. Moede, TO

## WISCONSIN (Cont'd)

### Neenah (Cont'd)

**BANK ONE WISCONSIN TRUST COMPANY, NA**  
111 E. Wisconsin Ave., P.O. Box 789 54956  
414/727-3260 Tr\$2.9 Mil  
(Trust Service Office of Milwaukee)  
Hd: Joseph E. McGrane, SrVP&Mgr

### New London

**BANK ONE WISCONSIN TRUST COMPANY, NA**  
113 N. Water St., P.O. Box 268 54961  
414/982-3300 Tr\$2.9 Mil  
(Trust Service Office of Milwaukee)  
Hd: Joseph E. McGrane, SrVP&Mgr

### Oshkosh

**BANK ONE WISCONSIN TRUST COMPANY, NA**  
300 N. Main St. 54902  
414/231-6610

Thomas J. Regan, VP

### FIRST WISCONSIN NATIONAL BANK

111 N. Main St., P.O. Box 2448 54901  
414/424-4270 Tr\$196 Mil  
Hd: David R. Krumrei, VP  
Pres, PersTr: Peter A. Rogers, AsstVP  
PersTr: Dale W. Sonnenberg, AsstVP  
Sandra A. Noe, TO  
EmplBen: Steven J. Perlewitz, TO  
Trlnv, ComTrf: Mark J. Fenlon, TrlnvO  
TrOps: Laura Younger

### VALLEY TRUST COMPANY

(Operating at Valley Bank Oshkosh)  
P.O. Box 948 54902  
414/236-5315 Tr\$737 Mil  
(Trust Office of Valley Trust Co., Appleton)  
OffMgr, CorpTr: Pat Brault, VP  
PersTr: Mary Beth LeMere, TO  
Alf Langan, TO

### Platteville

### FIRST NATIONAL BANK OF PLATTEVILLE

170 W. Main St. 53818  
608/348-7777 Tr\$5.5 Mil  
Hd: Nancy A. Boudreau, ExecVP  
Polly L. Hauser, CPF, AsstVP

### MOUND CITY BANK

25 E. Pine St., P.O. Box 263 53818  
608/348-2685 Tr\$3.4 Mil  
Hd, PersTr, CorpTr: Robert J. Just, Jr., Pres&TO  
PersTr: Michael D. Moran, AsstTO&AsstCsh

### Port Washington

### PORT WASHINGTON STATE BANK

P.O. Box 176 53074  
414/284-4416 Tr\$10 Mil  
Hd: F. M. Metz, SrVP&TO

### Prairie Du Chien

### PEOPLES STATE BANK

(Service Office of La Crosse Trust Co., La Crosse)

### Princeton

### FIRST WISCONSIN NATIONAL BANK OF PRINCETON

102 Pearl St. 54968  
414/295-6586  
(Service Office of First Wisconsin National Bank, Sheboygan)  
Thomas Armstrong, VP&TO

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### Racine

### BANK OF ELMWOOD

2704 Lathrop Ave. 53405  
414/554-5321  
(Trust Services provided by First National Bank of Kenosha)  
M. Lee Hasman, AsstVP&TO

### BANK ONE WISCONSIN TRUST COMPANY, NatAssn

500 Wisconsin Ave., P.O. Box 221 53401  
414/633-8201 Tr\$2.9 Mil  
(Trust Service Office of Milwaukee)  
Hd: A. Daniel Oederkirk, VP&Mgr

### FIRST BANK SOUTHEAST NatAssn

3525 Rapids Dr. 53406  
414/886-3000  
(Trust Office of Kenosha)  
Ron J. Clayton, VP&TO  
Laura Schlies, TO  
Audrey A. Thonson, AsstVP&TOpO

### HERITAGE BANK AND TRUST

4041 N. Main St., P.O. Box 1817 53401  
414/639-4977  
Hd, PersTr: Steven G. Gabriel, SrVP&TC  
EmplBen: Charles Russell, Jr., VP&TO  
TrOps: Susan R. Garner, AsstVP&TO

### MARSHALL & ILSLEY TRUST COMPANY

(Trust Service Office at M&I Bank of Racine)  
P.O. Box 2035 53401  
414/637-4411  
Sharon A. Kubica, VP

### Reedsburg

### THE REEDSBURG BANK

P.O. Box 90 53959  
608/524-8251 Tr\$8 Mil  
Hd: Sharon L. Braun, TO  
Edward J. Miller, VP&AsstTO  
Carol Weinke, AsstTO

### Rhineland

### MARSHALL & ILSLEY TRUST COMPANY

(Trust Service Office at M&I Merchants Bank)  
7 N. Brown St. 54501  
715/369-3000

### VALLEY TRUST COMPANY

(Operating at Valley First National Bank of Rhineland)  
P.O. Box 677 54501  
715/362-6900 Tr\$737 Mil  
(Trust Office of Valley Trust Co., Appleton)  
OffMgr: Thomas C. Chase, AsstVP

### Ripon

### VALLEY TRUST COMPANY

(Operating at Valley First National Bank of Ripon)  
P.O. Box 420 54971  
414/748-7878 Tr\$737 Mil  
(Trust Office of Valley Trust Co., Appleton)  
OffMgr: Thomas C. Chase, AsstVP  
PersTr: Dolaris A. Ladwig, TO

### Sauk City

### VALLEY TRUST COMPANY

(Operating at Valley Bank, Sauk Prairie)  
P.O. Box 638 53583  
608/643-8591 Tr\$737 Mil  
(Trust Office of Valley Trust Company, Appleton)  
OffMgr: Joan Burke, VP

### Seymour

### BANK ONE WISCONSIN TRUST COMPANY, NA

222 S. Main St. 54165-0038  
414/833-2385  
(Trust Service Office of Milwaukee)  
Howard C. Williams, VP&Mgr

### Shawano

### VALLEY TRUST COMPANY

(Operating at Valley Bank of Shawano, N.A.)  
P.O. Box 270 54166  
715/526-6101 Tr\$737 Mil  
(Trust Office of Valley Trust Co., Appleton)  
OffMgr: Thomas C. Chase, AsstVP

### Sheboygan

### FIRST INTERSTATE TRUST COMPANY OF WISCONSIN

636 Wisconsin Ave., P.O. Box 171 53082-171  
414/459-2070 Tr\$500 Mil  
(Regional Trust Offices in Appleton, Eau Claire, Green Bay and Milwaukee. Trust Services at all other First Interstate Bank locations by appointment)

Hd: Eldon L. Bohrofen, Pres  
Al Garson, ExecVP  
Dennis Ohl, RegVP&TO  
PersTr: Allan Jurs, VP  
Wesley Vander Weele, VP  
Nancy Ruggles, TO  
Charles Benedum, TO  
EmplBen: Randall Sneller, VP  
Jodi Holman, AsstVP  
CorpTr: Mari Lindner, CTO  
Mktg: Margaret E. Martin, TO  
Nb: Fred Hollander, VP  
Trlnv: Michael J. Millhollue, VP  
David Nelson, SrTrlnvO  
Helen Floetz, TrlnvO  
TrOps: Robert L. Krueger, VP  
DisBkg: Thomas Murphy, Mgr

### FIRST WISCONSIN NATIONAL BANK OF SHEBOYGAN

605 Plaza 8 53081  
414/459-6920 Tr\$320 Mil  
(Trust Offices in Grafton State Bank, Grafton; First Wisconsin Bank of Manitowoc, Manitowoc & First Wisconsin National Bank of Princeton, Princeton)

Hd: Donald M. Meier, SrVP&MngSrTO  
PersTr: Ronald G. Chinnock, VP&TO  
CorpTr: Earl E. Schroeder, TO  
Trlnv, ComTrf: James E. Raffel, SrVP&TrlnvO  
EmplBen: Robert H. Foster, VP&TO  
TrOps: Warren Wieser, VP&Csh  
Nb: Tom Armstrong, VP&TO

### Sparta

### FIRST BANK OF SPARTA

(Service Office of La Crosse Trust Co., La Crosse)  
UNION NATIONAL BANK & TRUST CO.  
P.O. Box 249 54656  
608/269-6737

Hd: John R. Wall, Pres&TO

### Stevens Point

### BANK ONE WISCONSIN TRUST COMPANY, NA

1045 Main St., Box A 54481  
715/344-3300  
(Trust Service Office of Milwaukee)  
Marvin R. Wimmer, AsstVP&Mgr

### MARSHALL & ILSLEY TRUST COMPANY

(Trust Service Office at M&I Bank of Stevens Point)  
P.O. Box 2035 53201  
715/344-5100  
William A. Diedrich, VP  
Robert F. Penn, VP  
Donald A. Jarek, VP

### Sturgeon Bay

### BANK OF STURGEON BAY

P.O. Box 9 54235  
414/743-5551 Tr\$30 Mil  
Hd: Paul Wickmann, TO

## Sun Prairie

### BANK OF SUN PRAIRIE

P.O. Box 29 53590  
608/837-4511 Tr\$22 Mil  
Hd: William J. Livingston, VP&TO  
Alan Sebranek, AsstTO

### VALLEY TRUST COMPANY

(Operating at Valley Bank, Sun Prairie)  
P.O. Box 109 53590  
608/837-7373 Tr\$737 Mil  
(Trust Office of Valley Trust Company, Appleton)  
OffMgr: Joan Burke, VP

## Superior

### MARSHALL & ILSLEY TRUST COMPANY

(Trust Service Office at M&I First National Bank of Superior)  
P.O. Box 235 53201  
715/394-6611  
Edward J. Donahoe, VP

### NATIONAL BANK OF COMMERCE

1127 Tower Ave. 54880  
715/394-5531  
Hd: Joel S. Gates, Jr., Chm&TO  
TrOps: Gwen T. Theilen, TO

## Tomah

### FARMERS & MERCHANTS BANK

1001 Superior Ave. 54660  
608/372-2126 Tr\$16.5 Mil  
TrOps: Janeen K. Downing, AsstTO  
Donald D. Kortbein, TO  
Terry L. Winchel, TO  
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## Two Rivers

### FIRST WISCONSIN BANK OF TWO RIVERS

(Trust Service Office of First Wisconsin Bank, Sheboygan)  
1516 Washington St. 54241  
414/793-5279  
Thomas Armstrong, VP&TO

## Union Grove

### COMMUNITY STATE BANK

1201 Main St., P.O. Box 66 53182  
414/878-3763  
Hd: Randall E. Kreuscher, VP&TO

## Watertown

### BANK ONE WISCONSIN TRUST COMPANY, NA

500 Main St., P.O. Box 498 53094  
414/261-0616 Tr\$2.9 Mil  
(Trust Service Office of Milwaukee)  
Hd: David J. Vetta, VP&Mgr

### MARSHALL & ILSLEY TRUST COMPANY

(Trust Service Office at M&I Bank of Watertown)  
P.O. Box 2035 53201  
414/261-7102  
Robert W. Westrick, AsstVP

## Waukesha

### BANK ONE WISCONSIN TRUST COMPANY, NA

235 W. Broadway, P.O. Box 1615 53186  
(Service Office of Milwaukee)  
David J. Vetta, VP&Mgr

### WAUKESHA STATE BANK

P.O. Box 648 53187  
414/549-8541 Tr\$19 Mil  
Hd: J. Bernard Fiedler, CFP  
EmplBen: Ginger Morly  
TrOps: Wendy Florian

## Wausau

### CITIZENS BANK & TRUST

P.O. Box 59 54402-0059  
715/845-4301 Tr\$10.0 Mil  
Greg Kohnert, VP&TO

### FIRST WISCONSIN TRUST COMPANY

(Trust Service Office at First Wisconsin National Bank of Wausau)  
P.O. Box 2047 54401  
715/848-3833

Steven M. Schaeffer, TO  
Gary R. Rotts, AsstVP

### MARSHALL & ILSLEY TRUST CO.

500 3rd St. P.O. Box 209 54402  
715/845-3121  
(Trust Service Office at M&I First American National Bank)

Hd: John A. Malmberg, Pres  
PersTr: Mark D. Elrott, VP  
EmplBen: Linda Bender, AsstVP

## West Bend

### BANK ONE WISCONSIN TRUST COMPANY, NA

801 W. Washington St., P.O. Box 557 53095  
414/338-2111 Tr\$2.9 Mil  
(Trust Service Office of Milwaukee)  
Hd: C. Brad Zulke, AsstVP

### M&I FIRST NATIONAL BANK

P.O. Box 980 53095  
414/338-0611  
Hd, CorpTr: R. T. Stephenson, SrVP&TO  
PersTr: W. Dirk Hausmann, VP&TO  
TrInv, ComTrF: R. W. Schwenkner, VP&TO  
EmplBen: M. F. Hron, VP&TO  
TrOps: M. A. Kandel, AsstVP&TOpO

## Whitewater

### COMMERCIAL BANK

200 S. Fremont St. 53190  
414/473-5531  
Jon D. Kachel, VP&TO

### THE FIRST CITIZENS BANK

207 W. Main St. 53190  
414/473-2112 Tr\$6 Mil  
Hd: James Caldwell, TO  
Mardell A. Winter, TO

## Wisconsin Rapids

### COMMUNITY STATE BANK

(Service Office of La Crosse Trust Co., LaCrosse)  
FIRST WISCONSIN TRUST COMPANY  
(Trust Service Office at First National Bank of Wisconsin Rapids)

311 W. Grand Ave. 54494  
715/424-1780

Steven M. Schaeffer, TO

### WOOD COUNTY NATIONAL BANK

181 2nd St. S., P.O. Box 99 54494  
715/423-7600 Tr\$74 Mil  
Hd, PersTr, TrInv: John L. Moffat, VP&TO  
EmplBen: Thomas W. Cahill, VP&TO  
TrOps: Sandy Reinwand

## Woodruff

### VALL...Y TRUST COMPANY

(Operating at Valley Bank at Minocqua/Woodruff)  
P.O. Box 1140 54568  
715/356-9511 Tr\$737 Mil  
(Trust Office of Valley Trust Company, Appleton)  
OffMgr: Thomas C. Chase, AsstVP

## WYOMING

## Buffalo

### FIRST NATIONAL BANK

P.O. Box 400 82834  
307/684-2211 Tr\$5 Mil  
Hd: George Schafer, Comp&TO  
Wendy Martin, AsstTO

### WYOMING BANK & TRUST CO.

P.O. Box 950 82834  
307/684-2201 Tr\$1.106 Mil  
Hd: Donald P. Kraen, Pres

## Casper

### FIRST INTERSTATE BANK OF CASPER, N.A.

P.O. Box 40 82602  
307/235-4367 Tr\$79.153 Mil  
Hd: Donald J. Swanton, ExecVP&ExecTO  
PersTr, CorpTr: Cathy Sears, VP&TO  
TrInv, ComTrF, EmplBen: John McAteer, VP&TO  
TrOps: Linda Mundell, VP&TO

### WYOMING NATIONAL BANK CASPER

P.O. Box 2799 82602  
307/266-1100 Tr\$136 Mil  
Hd: Dan W. Guerttman, SrVP&SrTO  
PersTr: James R. Watson, VP&SrAdmO  
Dick Munroe, VP&TO  
Peter Toft, VP&TO  
Dory Graf, TO  
CorpTr: Pam Snell, AsstVP  
TrInv, ComTrF: Greg Boal, IO  
EmplBen: Kari Hix, AsstVP  
TrOps: Montie Ryan, TO  
Nb: Thomas A. Ward, Jr., VP

## \*Cheyenne

### AMERICAN NATIONAL BANK

1912 Capitol Ave., P.O. Box 1528 82001  
307/634-2121 Tr\$45 Mil  
Hd, PersTr, CorpTr, TrInv: Mickey Zanoni, SrVP&SrTO

PersTr: Delores Mayorga, TO  
TrOps, TrInv, ComTrF: Dwight Morse, TO

### FIRST WYOMING BANK, NatAssn, CHEYENNE

18th & Carey Ave. 82001

307/634-5961 Tr\$35 Mil

Hd: R. Scott Murdock, SrVP&TO

PersTr: Doris Wagner, TrAdmin

CorpTr: Michael E. Bohl, VP&TO

TrOps: Arlene J. Hamm, TO

### WYOMING NATIONAL BANK

P.O. Box 1768 82001  
307/634-3314 Tr\$104 Mil  
Hd, Nb: Neil M. Severinson, VP&SrTO, Mgr  
PersTr: LeRoy Harvey, VP&TO  
CorpTr, TrOps, TDP: Denise Morrison, TOpO  
TrInv, ComTrF: Don Rosenstein, IO  
EmplBen: B. Nevling Clune, EBO

## Cody

### FIRST WYOMING BANK-CODY

P.O. Box 2750 82414  
307/587-2243 Tr\$19 Mil  
Hd: M. D. Ellis, TO  
PersTr: L. M. Reidel, TO

## Douglas

### CONVERSE COUNTY BANK

P.O. Drawer 689 82633  
307/358-5300 Tr\$18 Mil  
Hd: Keith E. Cowden, VP&TO  
Richard Cuthbertson, TO

## Gillette

### FIRST INTERSTATE BANK OF GILLETTE

P.O. Box 3004 82716  
307/687-4470 Tr\$80 Mil  
Hd: James A. Dykes, VP&TO  
TrOps: Delores Warfield, AsstVP&TO  
TDP: Essy Moser, TO

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## WYOMING (Cont'd)

### Jackson

**JACKSON STATE BANK**  
P.O. Box 1788 83001  
307/733-3737 Tr\$2 Mil  
Hd: Virginia Radford

### Kemmerer

**FIRST WYOMING BANK, KEMMERER**  
801 Pine Ave. 83101  
307/877-4441 Tr\$4.5 Mil  
Tom Chinnock, Pres, CEO&TO  
Mae Jean Julian, VP&TO

### Lander

**CENTRAL BANK & TRUST**  
P.O. Box 69 82520  
307/332-4730 Tr\$1 Mil  
EmplBen, TrOps: Bill VonHoltum, Pres

### Laramie

**FIRST INTERSTATE BANK OF LARAMIE, NatAssn**  
221 Iverson Ave., P.O. Box 1307 82070  
307/745-4874, Ext. 257 Tr\$13 Mil  
Hd: Donald L. Preston, VP&TO  
**FIRST WYOMING BANK, N.A.-LARAMIE**  
P.O. Box 160 82070  
307/745-8881 Tr\$6 Mil  
Hd: Dick Van Pelt, Pres&TO  
PersTr, CorpTr, TrInv, EmplBen, Nb:  
Michael E. Bohl, AsstTO  
TrOps, TDP: Emma Krafczik, AsstTO

### Powell

**AMERICAN NATIONAL BANK**  
P.O. Box 1007 82435  
307/754-2283 Tr\$1 Mil  
Hd: P. C. McDermott, Pres  
J. M. Peterson

### Rawlins

**RAWLINS NATIONAL BANK**  
P.O. Box 100 82301  
307/324-2203 Tr\$9.0 Mil  
Hd: Jeff R. Thorpe, VP

### Rock Springs

**ROCK SPRINGS NATIONAL BANK**  
P.O. Box 880 82902  
307/362-8801 Tr\$1 Mil  
Hd, PersTr, TrInv, ComTrF, EmplBen, Nb:  
Clarence Samuels  
Hd, CorpTr, TrInv, ComTrF, EmplBen, Nb:  
John W. Hay, Jr.  
TrOps: James M. Bostalich, TO  
TDP: Jack K. Robertson, AsstTO

### Sheridan

**FIRST INTERSTATE BANK OF SHERIDAN**  
P.O. Box 2007 82801  
307/674-7411 Tr\$65 Mil  
Hd: Robert L. Ferri, TO  
TrOps: Mary Lou Sore, TrAdmO  
**FIRST WYOMING BANK-SHERIDAN**  
P.O. Box 9000 82801  
307/674-4411 Tr\$25 Mil  
Hd: James Sparks, VP&TO  
TrOps: Linda Beld

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For reader convenience, the following alphabetical listing shows the provinces in which head offices are located. Each head office lists cities in which branches are located. Branches are not listed separately.

## ALBERTA

### Calgary

#### COMMERCIAL TRUST CO., LTD.

409 8th Ave., SW, 2nd Fl. T2P 1E3  
403/262-3017 Tr\$194 Mil  
Hd: Thomas S. Dobson, Pres

### Edmonton

#### HERITAGE SAVINGS & TRUST CO.

10162 100 St. T5J 0P5  
403/421-7771

Hd: John S. Davediuk, VP-TrSvcs

#### NORTH WEST TRUST CO.

Toronto Dominion Tower, 18th Fl.  
10205-101 St., T5J 4R1  
403/429-9300 TR\$719 MIL

(Branches in Alta: Calgary, Camrose, Edmonton, Lethbridge, BC: New Westminster, Vancouver, Victoria; Man: Winnipeg; Sask: Regina, Saskatoon, Yorkton)

#### PRINCIPAL TRUST

2900 Principal Plaza  
10303 Jasper Ave., P.O. Box 2425 T5J 2S8  
403/421-2020 Tr\$125 Mil

(Branches in Alta: Calgary, Edmonton; BC:

Coquitlam, Kelowna, Vancouver, Victoria; Nfld: St. John's; NS: Halifax; Sask: Regina, Saskatoon)

Hd: John M. Cormie, Pres  
Kenneth M. Marlin, Sec-Treas  
Christa Pedracco, VP

### Lethbridge

#### CENTRAL TRUST COMPANY

506 4th Ave., S. T1J 0N5  
403/320-1233

Hd: R. G. Thompson, Mgr

## BRITISH COLUMBIA

### Vancouver

#### CANWEST TRUST COMPANY

200-1195 W. Broadway, V6H 3Z1  
604/734-6515 Tr\$101 Mil

(Branches in Alta: Calgary, BC: Vancouver, Downtown & Kerrisdale, N. Vancouver, W. Vancouver, Victoria; Man: Winnipeg; Sask: Saskatoon)

Hd, TrOps, PersTr, Nb: John B. Meyer  
CorpTr, EmplBen: Sharon Kroeker  
TDP: Elizabeth Lloyd

#### FIRST CITY TRUST CO.

777 Hornby St. V6Z 1S4  
604/688-9421 Tr\$3 Bil

(Branches in Alta: Calgary, Edmonton; BC: Vancouver, Victoria; Alberta: Calgary, Edmonton; Man: Brandon, Winnipeg; NS: Halifax; Ont: Brampton, Brantford, Burlington, Guelph, Hamilton, Kitchener, London, Ottawa, St. Catherine's, Toronto, Windsor; Que: Montreal; Sask: Regina & Saskatoon)

#### YORKSHIRE TRUST CO.

1100 Melville St.  
604/685-3711 Tr\$461 Mil

(Branches in Alta: Calgary, B. Hill, Mgr; Edmonton, D. Summers; Mgr, BC: Victoria, R. A. Davison, Mgr)

Hd: K. E. Briggs, AsstGMTrSvcs

PersTr: P. Sawchuk

CorpTr: R. Johnstone, CTO

Trlnv: J. Stewart

EmplBen: P. Hazell, AsstGenMgr

## MANITOBA

### Winnipeg

#### CORONET TRUST

104-386 Broadway R3C 0V6  
204/944-8758 Tr/o\$1 Mil

Hd: Mrs. Ester Sinton, Mgr  
R. D. Evans, Pres

#### INVESTORS GROUP TRUST CO., LTD.

447 Portage Ave. R3C 3B6  
204/956-8492 Tr\$5 Bil

Hd: C. F. Schmidt  
Trlnv, ComTr: R. E. Archer  
EmplBen, Nb: J. L. Penner  
TrOps: M. Ploch

*Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".*

## NOVA SCOTIA

### Halifax

#### ATLANTIC TRUST COMPANY OF CANADA

P.O. Box 2224 B3J 3C4

902/422-1701 Tr\$25 Mil

(Branches in Middletown, Montreal, Wolfville & Yarmouth)

Hd, PersTr, CorpTr, Trlnv, Nb: Robert J. Power

#### CENTRAL TRUST COMPANY

Central Trust Tower, 1801 Hollis St.

P.O. Box 2343 B3J 3C8

902/420-2000

(Branches in Alta: Calgary; BC: Vancouver, Victoria; NB: Fredericton, Moncton, Saint John; NS: Amherst, Halifax; Ont: London, Toronto, Windsor; Quebec: Montreal)

Struan Robertson, ChmBd

David A. Rattee, Pres&CEO

Tom Hodgson, DptyChmBd

TrSvcs: James P. McClocklin, SrVP

CorpTrSvcs: Greg H. Eby, VP

CorpTrDev: G. Wilfred Fern, VP

## ONTARIO

### Toronto

#### CANADA TRUST CO.

320 Bay St. M5H 2P6

416/361-8500 Tr\$5.75 Bil

(Branches in Alta: Calgary, Edmonton; BC:

Vancouver, Victoria; Man: Winnipeg; NB: Saint John; Nfld: St. John's; NS: Halifax; Ont: Brantford, Hamilton, Kitchener, London, Ottawa, Toronto, Windsor; Woodstock; PEI: Charlottetown; Que: Montreal; Sask: Regina, Saskatoon)

TrSvcs: J. H. Speake, ExecVP

C. J. Stringer, VP

PersTrSvcs, ComTr: S. Murray, AsstVP

Trlnv: F. Burgess

PersTrSvcs V. Clive, AsstVP

CorpTr: P. A. Aeilam, VP

TrOps: C. J. Stringer

NatlSls, TrSvcs, Nb: P. C. Elcombe, VP

TDP: G. Plumske

#### THE CANADA TRUST CO.

110 Yonge St. M5C 1T4

416/869-6267

Mgr: Tom Gregoriades

**CENTRAL GUARANTY TRUSTCO**

366 Bay St. M5H 2W5  
416/975-4500

(Over 160 branches across Canada including branches in Alta: Calgary; BC: Vancouver, Victoria; Man: Winnipeg; NB: Fredericton, Moncton, St. John; NS: Amherst, Halifax; Ont: London, Ottawa, Toronto, Windsor; Que: Montreal; Sask: Regina)

Hd,ConsSvcs: R. W. Creclius, ExecVP-ConsumerSvcs

Hd,PersFinSvcs: R. A. Thompson, VP-PersFinSvcs  
PersFin&InvSvcs,TrOps: J. J. Cameron, AsstVP-PersOps

ClntSvcs: W. E. Brally, VP-CorpTrSvcs

TrInv: A. Heginbottom, VP-TrInv

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